SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)

X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 25, 1995 or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period
from $\qquad$ to $\qquad$ -.

GANNETT CO., INC.
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)

1100 Wilson Boulevard, Arlington, Virginia 22234
(Address of principal executive offices) (Zip Code)
(703) 284-6000
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\quad \mathrm{No}$

The number of shares outstanding of the issuer's Common Stock, Par Value $\$ 1.00$, as of June 25,1995 was $140,157,509$.

## Operating Summary

Income from operations for the second quarter of 1995 rose \$15.7 million or 7\%, with each division reporting higher earnings. Newspaper earnings, which rose $3 \%$, were tempered by sharp increases in newsprint costs. Broadcast earnings rose 20\%, principally because of television advertising revenue growth. Outdoor division earnings were significantly improved, rising 36\% over the comparable period a year ago.

Operating income for the first six months of 1995 rose $\$ 30.4$
million or 8\%.

Newspapers
Newspaper publishing revenues rose $\$ 28.3$ million or $4 \%$ in the second quarter of 1995 and $\$ 48.8$ million or $3 \%$ for the
year-to-date. Newspaper advertising revenue rose $\$ 27$ million or 5\% in the quarter and $\$ 51.5$ million or $5 \%$ for the first six months, reflecting continued gains in classified advertising, particularly in employment and automotive.

The tables below provide, on a pro forma basis, further details of newspaper ad revenue and linage for the second quarter and year-to-date periods of 1995 and 1994:

| Advertising revenue, in thousands of dollars (pro forma) |  |  |  |
| :--- | ---: | ---: | :---: |
| Second quarter | 1995 | 1994 | $\%$ |
| Local | $\$ 201,091$ | $\$ 195,598$ | 3 |
| National | 87,999 | 81,021 | 9 |
| Classified | 189,897 | 178,772 | 6 |
| Total Run-of-Press | 478,987 | 455,391 | 5 |
| Preprint and |  |  |  |
| other advertising | 88,149 | 83,064 | 6 |
| Total ad revenue | $\$ 567,136$ | $\$ 538,455$ | 5 |



| Advertising linage, in thousands of inches (pro forma) |  |  |  |
| :--- | :---: | :---: | :---: |
| Year-to-date | 1995 | 1994 | $\%$ Change |
| Local | 14,771 | 14,874 | $(1)$ |
| National | 1,110 | 1,058 | 5 |
| Classified | 16,013 | 15,307 | 5 |
| Total Run-of-Press | 31,894 | 31,239 | 2 |
| Preprint | 31,374 | 30,041 | 4 |
| Total ad linage | 63,268 | 61,280 | 3 |

Newspaper circulation revenues were up slightly for the quarter and for the year-to-date. Net paid daily circulation for the Company's local newspapers was down $1 \%$ for the quarter and for the first six months of 1995. Sunday circulation also declined 1\% for the quarter and was down $2 \%$ for the year-to-date. USA TODAY reported an average daily paid circulation of $2,055,809$ in the ABC Publisher's statement for the six months ended March 26,1995, which, subject to audit, is a $2 \%$ increase from the comparable period a year ago.

Operating costs in total for the newspaper segment rose $\$ 23$ million or $4 \%$ for the quarter and $\$ 35.5$ million or $3 \%$ for the year-to-date. Newsprint expense increased 34\% for the quarter and $24 \%$ for the first six months, reflecting significantly higher prices from a year ago. The impact of newsprint price increases was partially offset by newsprint conservation efforts, as consumption was below 1994 levels for the quarter and year-to-date periods, and by cost controls in other areas. The Company expects further newsprint price increases in 1995, which together with recent increases, will significantly affect newsprint expense comparisons for the remainder of 1995 and into 1996. Payroll costs rose $2 \%$ for the quarter and for the year-to-date.

Newspaper operating income rose $\$ 5.3$ million or $3 \%$ for the second quarter and $\$ 13.3$ million or $4 \%$ for the first six months, principally because of ad revenue gains. Most of the Company's local newspapers reported improved ad revenues and operating income. At USA TODAY, revenues improved for the quarter and for the year-to-date, but higher newsprint costs caused operating income to decline for the quarter and for the first six months.

## Broadcast

Broadcast revenues increased $\$ 13.4$ million or $12 \%$ for the second quarter and $\$ 26.4$ million or $14 \%$ for the first six months, while operating costs were up $\$ 5.5$ million or $8 \%$ for the quarter and $\$ 13.4$ million or $10 \%$ for the year-to-date. Operating costs for the year-to-date period include certain program costs for the Company's Denver television station related to its pending affiliation change to NBC later this year. On a pro forma basis, broadcast revenues increased $10 \%$ for the quarter and $11 \%$ for the year-to-date while operating costs increased $4 \%$ for the quarter and $7 \%$ for the first six months.

Pro forma local television ad revenues grew $11 \%$ for the quarter and for the year-to-date while national revenues increased $10 \%$ for the quarter and $11 \%$ for the first six months. Radio revenues increased $5 \%$ for the quarter and $8 \%$ for the year-to-date.

Operating income rose $\$ 7.9$ million or $20 \%$ for the quarter and $\$ 12.9$ million or $21 \%$ for the year-to-date, reflecting strong gains at most of the Company's television and radio stations.

## Outdoor

Outdoor revenues increased $\$ 5.4$ million or $9 \%$ for the quarter and $\$ 9.1$ million or $8 \%$ for the year-to-date, reflecting strong growth in national advertising. Poster and bulletin sales and occupancy rates were higher for the quarter and for the year-to-date. Operating costs rose $\$ 2.5$ million or $4 \%$ for the quarter and $\$ 4.2$ million or $4 \%$ for the first six months. Operating income for Outdoor grew $\$ 2.9$ million or $36 \%$ for the quarter and $\$ 4.8$ million or $140 \%$ for the year-to-date.

Non-operating Income and Expense
Interest expense rose slightly for the quarter and $\$ 0.7$ million or $3 \%$ for the year-to-date reflecting higher average interest rates offset by lower average borrowings.

Net Income
Net income rose $\$ 7.7$ million or $6 \%$ for the quarter and $\$ 15.1$ million or $7 \%$ for the first six months. Net income per share rose to $\$ 1.00$ from $\$ 0.90$ for the quarter, an increase of $11 \%$. For the year-to-date, net income per share increased $13 \%$ to $\$ 1.61$ from $\$ 1.43$ in 1994. The weighted average number of shares outstanding totaled 140,117, 000 for the second quarter of 1995 compared with 147,169,000 for the second quarter of 1994. Average shares outstanding for the year-to-date totaled 140,065,000 for 1995 and $147,146,000$ for 1994 . The decline in the number of shares outstanding for the quarter and year-to-date periods reflects shares purchased under the Company's share repurchase program during the second and third quarters of 1994.

## Liquidity and Capital Resources

Cash flow from operating activities totaled $\$ 271$ million for the first half of 1995 compared with $\$ 358$ million a year ago. Principal uses of cash flow in 1995 were for capital expenditures, reduction of debt, dividends and pension funding.

Capital expenditures for the year-to-date totaled $\$ 64$ million in 1995, compared to $\$ 68$ million in 1994. Long-term debt (commercial paper obligations) was reduced by $\$ 153$ million. The Company's regular quarterly dividend of $\$ 0.34$ per share was declared in the first and second quarters of 1995 and totaled $\$ 95.3$ million.

Other Matters
On July 13, 1995, six unions, representing approximately 2,500 of the 3,500 employees at The Detroit News, the Company's newspaper, the Detroit Free Press, a Knight-Ridder newspaper, and the Detroit Newspaper Agency, which performs all business operations for the two newspapers, went on strike following unsuccessful labor contract negotiations.

The Company cannot say with any certainty how long the strike may last or what the outcome may be. The strike is not expected to materially affect the Company's consolidated results of operations or financial condition.

On July 24, 1995, the Company entered into an agreement to acquire Multimedia, Inc. Multimedia publishes 11 daily and 49 non-daily newspapers and operates five network-affiliated television stations and two radio stations. The company also owns cable television franchises, a security alarm business, and produces first-run syndicated television programming and News Talk Television for cable TV. The acquisition is expected to be completed as soon as Multimedia shareholder and regulatory approvals are obtained, at a purchase price in excess of \$1.7 billion. The Company will also assume or retire Multimedia's existing debt. The purchase price will be adjusted if Multimedia's debt at December 31, 1995 exceeds a specified level.

## ASSETS

Cash
Marketable securities
Trade receivables, less allowance
(1995-\$16,230,000; 1994-\$15,846,000)
Other receivables
Inventories
Prepaid expenses
Total current assets
Property, plant and equipment:
Cost
Less accumulated depreciation
Net property, plant and equipment
Intangible and other assets:
Excess of cost of subsidiaries over net tangible assets acquired, less amortization (1995 - \$464,922,000; 1994 - \$442,166,000)
Other assets
Total intangible and other assets
Total assets

LIABILITIES \& SHAREHOLDERS' EQUITY
Current maturities of long-term debt
Accounts payable and current portion of film contracts payable
Compensation, interest and other accruals
Dividend payable
Income taxes
Deferred income
Total current liabilities

Deferred income taxes
Long-term debt, less current portion
Postretirement medical and life
insurance liabilities
Other long-term liabilities
Total liabilities
Shareholders' Equity:
Preferred stock of \$1 par value per share.
Authorized 2,000,000 shares, issued - none
Common stock of $\$ 1$ par value per share.
Authorized 400,000,000,
issued 162,211,456 shares
Additional paid-in capital
Retained earnings
Foreign currency translation adjustment
Total
Less treasury stock - 22,053,947 shares and $22,444,480$ shares respectively, at cost
Deferred compensation related to ESOP
Total shareholders' equity
Total liabilities and shareholders' equity

June 25, 1995
Dec. 25, 1994


| 1,450, 020, 000 | 1,472,002,000 |
| :---: | :---: |
| 189,745,000 | 156,069,000 |
| 1,639,765,000 | 1,628, 071,000 |
| \$ 3,682,933, 000 | \$ 3,707, 052,000 |


| \$ | 61,476,000 | \$ | 1,026,000 |
| :---: | :---: | :---: | :---: |
|  | 199,772,000 |  | 215, 885, 000 |
|  | 156,251, 000 |  | 148,506, 000 |
|  | 47,608,000 |  | 47,739, 000 |
|  | 43,650, 000 |  | 37,618,000 |
|  | 78,018,000 |  | 76,280,000 |
|  | 586,775,000 |  | 527,054,000 |
|  | 155,840, 000 |  | 164,691,000 |
|  | 553,725,000 |  | 767,270,000 |
|  | 308,324,000 |  | 306,863, 000 |
|  | 108,561,000 |  | 118,936,000 |
|  | 1,713,225,000 |  | 1,884,814,000 |


| 162,211, 000 | 162,212,000 |
| :---: | :---: |
| 73, 694, 000 | 76,604,000 |
| 2,768,258,000 | 2,639,440,000 |
| $(10,765,000)$ | $(12,894,000)$ |
| 2,993,398,000 | 2,865,362,000 |
| $(989,573,000)$ | $(1,008,199,000)$ |
| $(34,117,000)$ | $(34,925,000)$ |
| 1,969,708,000 | 1,822,238,000 |
| \$ 3,682, 933,000 | \$ 3, 707, 052,000 |


|  | Thirteen <br> June 25, 1995 |  | weeks ended |  | Twenty-six weeks ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Operating Revenues: |  |  |  |  |  |  |  |  |
| Newspaper advertising | \$ | 567, 134, 000 | \$ | 540,150, 000 | \$ | 1, 083, 876,000 | \$ | 1, 032,394, 000 |
| Newspaper circulation |  | 214, 045, 000 |  | 212, 945, 000 |  | 426, 009, 000 |  | 425, 085, 000 |
| Broadcasting |  | 120,880, 000 |  | 107, 493, 000 |  | 217, 863,000 |  | 191,500, 000 |
| Outdoor advertising |  | 68,568, 000 |  | 63,181, 000 |  | 119,164, 000 |  | 110,102, 000 |
| Other |  | 43, 294, 000 |  | 43,112, 000 |  | 80,829, 000 |  | 84,425,000 |
| Total |  | 013, 921, 000 |  | 966, 881, 000 |  | 1,927, 741, 000 |  | 1,843,506,000 |
| Operating Expenses: |  |  |  |  |  |  |  |  |
| Cost of sales and operating expenses exclusive of depreciation |  | 542, 372,000 |  | 516, 083, 000 |  | 1,076,594,000 |  | 1,032,507,000 |
| Selling, general and administrative expenses, exclusive of depreciation |  | 174,806, 000 |  | 168,458, 000 |  | 346,583,000 |  | 334,403, 000 |
| Depreciation |  | 38, 983, 000 |  | 40,511,000 |  | 78, 242, 000 |  | 81, 001, 000 |
| Amortization of intangible assets |  | 11,361, 000 |  | 11,145,000 |  | 22,756, 000 |  | 22,455, 000 |
| Total |  | 767,522,000 |  | 736,197,000 |  | 1,524,175, 000 |  | 1,470, 366, 000 |
| Operating income |  | 246,399, 000 |  | 230,684, 000 |  | 403, 566, 000 |  | 373,140, 000 |
| Non-operating income (expense): |  |  |  |  |  |  |  |  |
| Interest expense |  | $(10,878,000)$ |  | $(10,729,000)$ |  | $(22,610,000)$ |  | ( $21,897,000$ ) |
| Other |  | $(1,198,000)$ |  | 1,418, 000 |  | $(1,727,000)$ |  | 2,441, 000 |
| Total |  | $(12,076,000)$ |  | $(9,311,000)$ |  | $(24,337,000)$ |  | $(19,456,000)$ |
| Income before income taxes |  | 234, 323, 000 |  | 221,373, 000 |  | 379, 229, 000 |  | 353, 684, 000 |
| Provision for income taxes |  | 94, 900, 000 |  | 89,600,000 |  | 153,600, 000 |  | 143, 200, 000 |
| Net income | \$ | 139,423,000 | \$ | 131, 773, 000 | \$ | 225,629,000 | \$ | 210, 484, 000 |
| Net income per share |  | \$1.00 |  | \$0.90 |  | \$1.61 |  | \$1.43 |
| Dividends per share |  | \$0.34 |  | \$0.33 |  | \$0.68 |  | \$0.66 |


|  | $\begin{gathered} \text { Twenty-s } \\ \text { June } 25,1995 \end{gathered}$ | eks ended June 26, 1994 |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$225, 629, 000 | \$210, 484, 000 |
| Adjustments to reconcile net income |  |  |
| to operating cash flows: |  |  |
| Depreciation | 78,242,000 | 81, 001, 000 |
| Amortization of intangibles | 22,756,000 | 22,455, 000 |
| Deferred income taxes | (8,851, 000) | $(8,631,000)$ |
| Gain on sale of assets | (151, 000 ) | $(3,603,000)$ |
| Other, net | 29,821, 000 | 11,107, 000 |
| Changes in other assets \& liabilities, net | $(76,734,000)$ | 45,438, 000 |
| Net cash flow from operating activities | 270, 712,000 | 358, 251, 000 |
| Cash Flows From Investing Activities: |  |  |
| Purchase of property, plant and equipment | $(64,481,000)$ | $(67,661,000)$ |
| Payments for acquisitions, net of cash acquired |  | $(29,140,000)$ |
| Increase in other investments |  | $(23,539,000)$ |
| Proceeds from sale of assets | 1,782, 000 | 49, 958, 000 |
| Collection of long-term receivables | 3,662, 000 | 833, 000 |
| Net cash used by investing activities | $(59,037,000)$ | $(69,549,000)$ |
| Cash Flows From Financing Activities: |  |  |
| Payment of long-term debt | $(153,095,000)$ | ( $222,754,000)$ |
| Dividends paid | ( 95, 917, 000) | ( $97,036,000$ ) |
| Common stock transactions, net | 5,671,000 | 305, 000 |
| Net cash used for financing activities | $(243,341,000)$ | $(319,485,000)$ |
| Effect of currency exchange rate change | 192, 000 | $(1,243,000)$ |
| Net decrease in cash and cash equivalents | $(31,474,000)$ | $(32,026,000)$ |
| Balance of cash and cash equivalents at beginning of year | 44,252, 000 | 75,495, 000 |
| Balance of cash and cash equivalents at end of second quarter | \$12,778,000 | \$43,469, 000 |

Operating Revenues:
Newspaper publishing
Broadcasting
Outdoor advertising
Total

Operating Income (net of depreciation and amortization):

## Newspaper publishing

Broadcasting
Outdoor advertising
Corporate
Total

Depreciation \& Amortization:
Newspaper publishing
Broadcasting
Outdoor advertising
Corporate
Total

Thirteen weeks ended
June 25, 1995 June 26, 1994

| \$824, 473, 000 | \$796, 207,000 |
| :---: | :---: |
| 120,880, 000 | 107,493,000 |
| 68,568,000 | 63,181,000 |
| \$1, 013, 921,000 | \$966, 881, 000 |

Twenty-six weeks ended
June 25, 1995 June 26, 1994
\$1,590, 714, 000
217, 863, 000
119, 164, 000
\$1,541, 904, 000 191,500, 000 110,102, 000
$\$ 1,927,741,000 \$ 1,843,506,000$
================ ==============

| \$205, 349, 000 | \$200, 097, 000 |
| :---: | :---: |
| 47,366, 000 | 39,486, 000 |
| 11,112, 000 | 8,185, 000 |
| $(17,428,000)$ | (17, 084, 000) |
| \$246, 399, 000 | \$230, 684, 000 |

\$36, 692, 000
7,006,000
\$37,570, 000 7,008, 000 4, 668, 000 2,410,000
2,417,000
\$50, 344, 000
\$51,656, 000

| \$356, 090, 000 | \$342, 756, 000 |
| :---: | :---: |
| 73,606,000 | 60,659, 000 |
| 8,284,000 | 3,456,000 |
| ( $34,414,000$ ) | ( $33,731,000$ ) |
| \$403, 566, 000 | \$373, 140, 000 |

$\$ 73,416,000 \quad \$ 75,143,000$ 14,070,000 14,089,000 8,434,000 9,240,000 5,078,000 4,984,000
\$100, 998, 000 \$103, 456, 000

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NOTE TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
June 25, 1995
1. Basis of Presentation
The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and footnotes which are normally included in Form 10-K and annual report to shareholders. The financial statements covering the 13 and 26 week periods ended June 25, 1995, and the comparative periods of 1994, reflect all adjustments which, in the opinion of the Company, are necessary for a fair statement of results for the interim periods.
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Item 4. Submission of Matters to a Vote of Securityholders

| (a) | The Annual Meeting of Shareholders of |
| :--- | :--- |
| Gannett Co., Inc. was held on May 2, 1995. |  |$\quad$| At the Annual Meeting, four directors were |
| :--- |
| (c)re-elected to the Board of Directors. <br>  <br> Tabulation of votes for each of the <br> nominees is as follows: |


|  |  | Withheld |
| :---: | :---: | :---: |
|  | For | Authority |
| Andrew F. Brimmer | 117,346, 058 | 972,172 |
| Stuart T. K. Ho | 117,513,714 | 804,516 |
| Douglas H. McCorkindale | 117,474,060 | 844,170 |
| Rollan D. Melton | 117,522,690 | 795,540 |

The proposal to elect Price Waterhouse as the Company's independent auditors was approved. Tabulation of votes for the proposal is as follows:

|  |  |  | Broker |  |
| :--- | :---: | :---: | :---: | :---: |
|  | For | Against | Abstain | Non Vote |

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.

See Exhibit Index for list of exhibits filed with this report.
(b) Reports on Form 8-K.

Current Report on Form 8-K dated July 26, 1995 reporting on agreement for Gannett to acquire Multimedia, Inc.

Current Report on Form 8-K dated June 15, 1995 regarding the filing of the Company's Second Supplemental Indenture.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GANNETT CO., INC.

Dated: August 8, 1995

Dated: August 7, 1995
s/ Larry F. Miller
L--------------
Senior Vice President/Financial Planning and Controller
s/ Thomas L. Chapple
Thomas L. Chapple
Senior Vice President, General Counsel and Secretary

| Exhibit |  |  |
| :---: | :---: | :---: |
| Number | Title or Description | Location |
| 4-1 | \$1,000,000,000 Revolving <br> Credit Agreement among Gannett Co., <br> Inc. and the Banks named therein. | Incorporated by reference to Exhibit 4-1 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 26, 1993. |
| 4-2 | Amendment Number One to \$1,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein. | Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended June 26, 1994. |
| 4-3 | Indenture dated as of March 1, 1983 between Gannett Co., Inc. and Citibank, N.A., as Trustee. | Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 29, 1985. |
| 4-4 | First Supplemental Indenture dated as of November 5, 1986 among Gannett Co., Inc., Citibank, N.A., as Trustee, and Sovran Bank, N.A., as Successor Trustee. | Incorporated by reference to Exhibit 4 to Gannett Co., Inc.'s Form 8-K filed on November 9, 1986. |
| 4-5 | Second Supplemental Indenture dated as of June 1, 1995 among Gannett Co., Inc., Citibank, N.A., as Trustee, and Crestar Bank, as Trustee. | Incorporated by reference to Exhibit 4 to Gannett Co., Inc's Form 8-K filed June 15, 1995. |
| 4-6 | Rights Plan. | Incorporated by reference to Exhibit 1 to Gannett Co., Inc.'s Form 8-K filed on May 23, 1990. |
| 10 | Amendments to Retirement Plan for Directors. | Attached. |
| 11 | Statement re computation of earnings per share. | Attached. |
| 27 | Financial Data Schedule. | Attached. |

Gannett Co., Inc. agrees to furnish to the Securities and Exchange Commission, upon request, a copy of each agreement with respect to long-term debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt which does not exceed $10 \%$ of the total consolidated assets of the registrant.

AMENDMENT TO
GANNETT CO., INC.

## RETIREMENT PLAN FOR DIRECTORS

GANNETT CO., INC. ("Gannett") hereby amends its Retirement Plan for Directors ("Plan") to provide a lump sum payment to a Director's beneficiaries whether death occurs prior to or following retirement.

Section 5 of the Plan is amended to read as follows:

Section 5. Death Benefits: In the event of the death of a Director, either prior to or following retirement, the present value of the benefit to which the Director would have been entitled had retirement occurred the day before death shall be paid in a single sum to the Beneficiary designated by the Director or to the Director's estate in the event the Beneficiary is no longer living or has not been designated.

IN WITNESS WHEREOF, the Company has caused its duly authorized officer to execute this Amendment, which shall be effective as of May 2, 1995.

GANNETT CO., INC.

By: s/ Thomas L. Chapple
Thomas L. Chapple
Secretary

## AMENDMENT TO

GANNETT CO., INC.

## RETIREMENT PLAN FOR DIRECTORS

GANNETT CO., INC. ("Gannett") hereby amends its Retirement Plan for Directors ("Plan") to provide that retirement compensation will be based on the highest compensation earned by a director during his or her last ten years of Board service.

Section 2 of the Plan is amended to read as follows:

Section 2. Benefit: The annual benefit payable pursuant to this Plan shall be computed by multiplying the highest annual Director's Compensation paid by Gannett during the ten years preceding the Director's retirement from the Board by the appropriate percentage in the table shown below.

The term "Compensation" as used in this Plan shall include annual retainer, committee chair retainer, board and committee meeting fees, and such types of cash payments as may be provided as director compensation in the future.


IN WITNESS WHEREOF, the Company has caused its duly authorized officer to execute this Amendment, which shall be effective as of June 20, 1995.

By: s/ Thomas L. Chapple
Thomas L. Chapple Secretary

GANNETT CO., INC. Calculation of Earnings Per share


This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

## 6-MOS

DEC-31-1995
DEC-26-1994
JUN-25-1995
12,741, 000
37, 000
497,256,000
16,230,000
79,989, 000
630, 810, 000
2,866,470, 000
1,454,112, 000
3,682,933,000
586,775,000
162,211, 000
0
0
1, 807, 497, 000
3,682,933,000

$$
\text { 1,927,741, } 000
$$

1,927, 741,000
1,076,594,000
1,524,175,000
0
0
22,610, 000
379, 229, 000
153,600, 000
225,629, 000
0
0
0
225,629, 000
1.61

0

