FORM 10-Q
(Mark One)
X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 26, 1994 or
Transition report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 for the transition period from $\qquad$ to
Commission file number 1-6961

GANNETT CO., INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

1100 Wilson Boulevard, Arlington, Virginia 22234 (Address of principal executive offices) (Zip Code)
(Zip Code)

## 16-0442930

(I.R.S. Employer Identification No.)
(703) 284-6000
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X \quad$ No __

The number of shares outstanding of the issuer's Common Stock, Par Value \$1.00, as of June 26, 1994 was 147,139, 039.

## PART I. FINANCIAL INFORMATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS

## 1994 Acquisition

On May 3, 1994, the Company purchased Nursing Spectrum, which publishes a group of biweekly periodicals specializing in advertising for nursing employment. The acquisition did not materially affect results of operations or financial condition.

## Operating Summary

Income from operations for the second quarter of 1994 rose $\$ 29.6$ million or 15\%, reflecting significant performance gains by the Company's newspaper and broadcast divisions. For newspapers, stronger demand for classified advertising coupled with modest growth in costs contributed to a $12 \%$ earnings gain. Improved broadcast earnings, which rose 29\%, resulted principally from television advertising revenue growth at presently owned stations.

Operating income for the first six months of 1994 rose $\$ 51.9$ million or $16 \%$.

Newspaper publishing revenues rose $\$ 31.4$ million or $4 \%$ in the second quarter of 1994 and $\$ 63.1$ million or $4 \%$ for the year-todate. Newspaper advertising revenue rose $\$ 26.9$ million or $5 \%$ for the quarter and $\$ 54.1$ million or $6 \%$ for the first six months, reflecting continued gains in classified advertising. Helpwanted advertising has contributed to higher classified revenues at most of the Company's local newspapers.

The tables below provide, on a pro forma basis, further details of newspaper ad revenue and linage for the second quarter and year-to-date periods of 1994 and 1993:

| Second quarter | 1994 | 1993 | \% Change |
| :---: | :---: | :---: | :---: |
| Local | \$195, 080 | \$193,670 | 1 |
| National | 80,272 | 78,515 | 2 |
| Classified | 180,902 | 159,913 | 13 |
| Total Run-of-Press | 456, 254 | 432, 098 | 6 |
| Preprint and other advertising | 83,896 | 81,830 | 3 |
| Total ad revenue | \$540,150 | \$513, 928 | 5 |
| Advertising lin | age, in th | ds of inc | forma) |
| Second quarter | 1994 | 1993 | \% Change |
| Local | 7,898 | 8, 055 | (2) |
| National | 581 | 559 | 4 |
| Classified | 8,251 | 7,635 | 8 |
| Total Run-of-Press | 16,730 | 16,249 | 3 |
| Preprint | 16,754 | 16,464 | 2 |
| Total ad linage | 33,484 | 32,713 | 2 |

Advertising revenue, in thousands of dollars (pro forma)

| Year-to-date | 1994 | 1993 | \% Change |
| :--- | :---: | :---: | :---: |
| Local | $\$$ | 376,417 | $\$$ |
| National | 154,765 | 149,109 | 1 |
| Classified | 341,149 | 303,699 | 4 |
| Total Run- <br> of-Press <br> Preprint <br> and other <br> advertising <br> Total ad <br> revenue | 872,331 | 825,593 | 12 |
| $\$ 1,032,394$ | $\$ 979,857$ | 6 |  |


| Advertising linage, in thousands of inches (pro forma) |  |  |  |
| :--- | :---: | :---: | :---: |
| Year-to-date | 1994 | 1993 | \% Change |
| Local | 15,127 | 15,397 | $(2 \%)$ |
| National | 1,082 | 1,027 | $5 \%$ |
| Classified | 15,551 | 14,449 | $8 \%$ |
| Total Run- <br> of-Press | 31,760 | 30,873 | $3 \%$ |
| Preprint | 30,533 | 29,531 | $3 \%$ |
| Total ad | 62,293 | 60,404 | $3 \%$ |

Newspaper circulation revenues rose $\$ 2.8$ million or $1 \%$ for the quarter and $\$ 4.9$ million or $1 \%$ for the first six months. Net paid daily and Sunday circulation for the Company's local newspapers fell slightly for the quarter and for the year-todate. USA TODAY reported an average daily paid circulation of $2,025,250$ in the ABC Publisher's statement for the six months ended March 27, 1994, which, subject to audit, was down less than 1\% from the comparable period a year ago.

Operating costs in total for the newspaper segment rose \$10.8 million or $2 \%$ for the quarter and $\$ 30.8$ million or $3 \%$ for the year-to-date. Newsprint costs declined 6\% for the quarter and 3\% for the year-to-date, reflecting lower prices from a year ago, partly offset by higher consumption. The Company expects newsprint prices to trend higher than year ago levels for the remainder of 1994. Payroll costs rose $2 \%$ for the quarter and for the year-to-date.

Newspaper operating income rose $\$ 20.7$ million or $12 \%$ for the quarter and $\$ 32.3$ million or $10 \%$ for the first six months, due principally to the improved ad revenue environment and lower newsprint costs. Most of the Company's local newspapers reported improved ad revenues and operating income results. At USA Today, operating results improved for the quarter and were down slightly for the year-to-date. Revenues were up 1\% for the quarter and were even for the first six months.

## Broadcast

Broadcast revenues were down $\$ 1.5$ million or 1\% for the second quarter and were even for the first six months, while operating costs declined $\$ 10.4$ million or $13 \%$ for the quarter and $\$ 21.4$ million or $14 \%$ for the year-to-date. On a pro forma basis, broadcast revenues increased $10 \%$ for the quarter and $12 \%$ for the year-to-date, while operating costs increased $3 \%$ for the quarter and $2 \%$ for the first six months.

On a pro forma basis, local television ad revenues increased 8\% for the quarter and $10 \%$ for the year to date. Pro forma national revenues increased 12\% for the quarter and 13\% for the year-todate. Pro forma radio revenues increased $18 \%$ for the quarter and $22 \%$ for the first six months, reflecting improved market shares at key radio stations. Operating income rose $\$ 8.9$ million or $29 \%$ for the quarter and $\$ 21$ million or $53 \%$ for the year-to-date, reflecting strong gains at most of the Company's television and radio stations. For the year-to-date period, broadcast earnings were also favorably affected by the recent sale of four radio stations in Kansas City and St. Louis, Mo., and the Company's television station in Boston.

Outdoor

Outdoor revenues declined \$0.8 million or 1\% for the quarter and $\$ 1.7$ million or $2 \%$ for the year-to-date, while operating costs were flat for the quarter and year-to-date. Operating income for Outdoor declined $\$ 0.7$ million or $8 \%$ for the quarter and $\$ 1.4$ million or $29 \%$ for the year-to-date.

Non-operating income and expense
Interest expense declined $\$ 2.8$ million or $21 \%$ for the quarter and $\$ 2.7$ million or 11\% for the year-to-date. Average borrowings were lower during the first half of 1994, but average interest rates on borrowed funds were higher than a year ago.

Net Income
Net income rose $\$ 18.1$ million or $16 \%$ for the quarter and $\$ 30.5$ million or 17\% for the first six months. Net income per share was \$0.90 for the quarter compared to \$0.78 in 1993, an increase of $15 \%$. For the year-to-date, net income per share rose to $\$ 1.43$ from $\$ 1.23$ in 1993, a $16 \%$ increase. The weighted average number of shares outstanding totaled $147,169,000$ for the second quarter of 1994 compared with 146,628,000 for the second quarter of 1993. Average shares outstanding for the year-to-date totaled 147,146,000 for 1994 and 146,208,000 for 1993. The increase in shares outstanding is due principally to the effect of shares issued in connection with the acquisition of the Honolulu Advertiser in 1993.

Liquidity and capital resources

Cash flow from operating activities totaled $\$ 358.3$ million for the first half of 1994 compared with $\$ 258.7$ million a year ago. Working capital totaled $\$ 103.7$ million, down from $\$ 302.8$ million at the end of 1993.

Capital expenditures for the year-to-date totaled $\$ 68$ million, compared with $\$ 64$ million in 1993. The Company's long-term debt (commercial paper obligations) was reduced by $\$ 223$ million from operating cash flows in the first half of 1994. The Company's regular quarterly dividend of $\$ 0.33$ per share was declared in the first and second quarters of 1994 and totaled $\$ 97.1$ million.

During the second quarter, the Company announced it would resume a 7.5 million share repurchase program, originally authorized in 1988. Approximately 4.5 million shares had been purchased prior to 1994; more than one million shares have been purchased recently.

| ASSETS | June 26, 1994 |  | Dec. 26, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| - ------ |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash | \$ | 27,919,000 | \$ | 32,461, 000 |
| Marketable securities |  | 15,550, 000 |  | 43, 034, 000 |
| Trade receivables, less allowance |  |  |  |  |
| \$13, 915, 000) |  | 449,130,000 |  | 449, 063, 000 |
| Other receivables |  | 31,786, 000 |  | 135, 036, 000 |
| Inventories (materials and supplies) |  | 39,342, 000 |  | 53, 094, 000 |
| Prepaid expenses. |  | 51, 060, 000 |  | 45, 269, 000 |
| Total current assets |  | 614,787,000 |  | 757, 957, 000 |
| Property, plant and equipment: |  |  |  |  |
| Cost |  | 2,841, 029,000 |  | 2,794,610,000 |
| Less accumulated depreciation |  | $(1,382,133,000)$ |  | $(1,316,341,000)$ |
| Net property, plant and equipment.. |  | 1,458, 896,000 |  | 1,478,269,000 |
| Intangible and other assets: |  |  |  |  |
| Excess of cost of subsidiaries over net tangible assets acquired, less amortization (1994 - \$419,123,000; |  |  |  |  |
| 1993 - \$396,915,000) |  | 1,505,278,000 |  | 1,501, 102,000 |
| Other assets |  | 167, 993, 000 |  | 86,470,000 |
| Total intangible and other assets |  | 1,673,271,000 |  | 1,587,572,000 |
| Total assets | \$ | 3,746, 954, 000 | \$ | 3, 823, 798, 000 |
| LIABILITIES \& SHAREHOLDERS' EQUITY |  |  |  |  |
| Current Liabilities: |  |  |  |  |
| Current portion of long-term debt. | \$ | 90,000 | \$ | 164, 000 |
| Accounts payable and current portion of film contracts payable......... |  | 177,370,000 |  | 187,208, 000 |
| Compensation, interest and other accruals |  | 152,866,000 |  | 140, 457, 000 |
| Dividend payable |  | 48, 495, 000 |  | 48, 399, 000 |
| Income taxes |  | 56,844, 000 |  | 5,760, 000 |
| Deferred income |  | 75,409, 000 |  | 73,151,000 |
| Total current liabilities |  | 511, 074, 000 |  | 455,139, 000 |
| Deferred income taxes |  | 192, 683, 000 |  | 205, 314, 000 |
| Long-term debt, less current portion |  | 627, 012,000 |  | 850,686, 000 |
| Retiree medical and life insurance. |  | 312, 157, 000 |  | 308, 024, 000 |
| Other long-term liabilities. |  | 85,294, 000 |  | 96,715, 000 |
| Total liabilities |  | 1,728,220,000 |  | 1,915, 878, 000 |
| Shareholders' Equity: |  |  |  |  |
| Preferred stock of \$1 par value per share. Authorized 2,000,000 shares, issued - none |  |  |  |  |
| Common stock of $\$ 1$ par value per share. Authorized 400,000,000 |  |  |  |  |
| shares; issued 162,211,590 shares. |  | 162, 212,000 |  | 162, 212,000 |
| Additional paid-in capital. |  | 69,504, 000 |  | 70, 938,000 |
| Retained earnings |  | 2,478,548,000 |  | 2,366,246,000 |
| Foreign currency translation adjustment................... |  | $(11,643,000)$ |  | $(9,442,000)$ |
| Total |  | 2,698,621,000 |  | 2,589, 954, 000 |
| Less treasury stock - 15,072,551 shares and $15,244,733$ shares, respectively, at cost........... |  | $(643,198,000)$ |  | $(643,787,000)$ |
| Deferred compensation related to |  |  |  |  |
| ESOP. |  | $(36,689,000)$ |  | $(38,247,000)$ |
| Total shareholders' equity. |  | 2, 018, 734,000 |  | 1,907,920,000 |
| Total liabilities and |  |  |  |  |
| shareholders' equity. | \$ | 3,746, 954,000 | \$ | 3,823, 798, 000 |


|  | Thirteen <br> June 26, 1994 |  | weeks ended |  | Twenty-six weeks ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | June 27, 1993 | June 26, 1994 |  | ne 27, 1993 |
| Net Operating Revenues: |  |  |  |  |  |  |  |
| Newspaper advertising. | \$ | 540,150,000 | \$ | 513,226,000 | \$1, 032, 394, 000 | \$ | 978,298, 000 |
| Newspaper circulation |  | 212,945,000 |  | 210,124,000 | 425, 085, 000 |  | 420,177, 000 |
| Broadcasting |  | 107, 493, 000 |  | 109, 017,000 | 191,500, 000 |  | 191, 893, 000 |
| Outdoor advertising |  | 63,181, 000 |  | 63, 987, 000 | 110,102,000 |  | 111, 812, 000 |
| Other |  | 43,112, 000 |  | 41, 415, 000 | 84,425,000 |  | 80,319, 000 |
| Total |  | 966, 881, 000 |  | 937,769,000 | 1,843,506, 000 |  | 782, 499, 000 |
| Operating Expenses: |  |  |  |  |  |  |  |
| Cost of sales and operating expenses, exclusive of depreciation........... |  | 516, 083,000 |  | 517,941,000 | 1, 032,507,000 |  | 027, 318, 000 |
| Selling, general and administrative expenses, exclusive of depreciation |  | 168,458,000 |  | 166,242,000 | 334,403,000 |  | 329, 249, 000 |
| Depreciation. |  | 40, 511, 000 |  | 41, 098, 000 | 81, 001, 000 |  | 82, 045, 000 |
| Amortization of intangible assets. |  | 11,145, 000 |  | 11,404, 000 | 22,455, 000 |  | 22,683, 000 |
| Total |  | 736,197,000 |  | 736,685,000 | 1,470,366,000 |  | 461, 295, 000 |
| Operating income |  | 230,684,000 |  | 201, 084, 000 | 373,140, 000 |  | 321,204, 000 |
| Non-operating income (expense): |  |  |  |  |  |  |  |
| Interest expense |  | $(10,729,000)$ |  | $(13,504,000)$ | $(21,897,000)$ |  | $(24,549,000)$ |
| Other |  | 1,418, 000 |  | 1,848, 000 | 2,441, 000 |  | 3,340, 000 |
| Total |  | $(9,311,000)$ |  | $(11,656,000)$ | $(19,456,000)$ |  | ( $21,209,000$ ) |
| Income before income taxes |  | 221,373, 000 |  | 189,428,000 | 353,684, 000 |  | 299, 995, 000 |
| Provision for income taxes |  | 89,600, 000 |  | 75,775,000 | 143,200, 000 |  | 120, 000, 000 |
| Net income. | \$ | 131, 773, 000 | \$ | 113,653,000 | \$ 210,484, 000 | \$ | 179, 995,000 |
| Net income per share.. |  | \$0.90 |  | \$0.78 | \$1.43 |  | \$1.23 |
| Dividends per share. |  | \$0.33 |  | \$0.32 | \$0.66 |  | \$0.64 |


|  | Twenty | weeks ended |
| :---: | :---: | :---: |
|  | June 26, 1994 | June 27, 1993 |
| Cash Flows From Operating Activities: |  |  |
| Net income. | \$210, 484, 000 | \$179, 995,000 |
| Adjustments to reconcile net income |  |  |
| to operating cash flows: |  |  |
| Depreciation | 81, 001, 000 | 82, 045,000 |
| Amortization of intangibles | 22,455,000 | 22,683, 000 |
| Deferred income taxes | $(8,631,000)$ | (9, 064, 000) |
| Gain on sale of assets | $(3,603,000)$ | (1, 035, 000) |
| Other, net | 11,107, 000 | 3,464, 000 |
| Changes in other assets \& liabilities, net | 45,438, 000 | $(19,366,000)$ |
| Net cash flow from operating activities | 358, 251, 000 | 258, 722,000 |
| Cash Flows From Investing Activities: |  |  |
| Purchase of property, plant and equipment | $(67,661,000)$ | $(64,035,000)$ |
| Payments for acquisitions, net of cash acquired. | $(29,140,000)$ | $(5,175,000)$ |
| Increase in other investments | $(23,539,000)$ |  |
| Proceeds from sale of assets | 49, 958, 000 | 13, 037,000 |
| Collection of long-term receivables | 833, 000 | 1, 067,000 |
| Net cash used by investing activities. | $(69,549,000)$ | $(55,106,000)$ |
| Cash Flows From Financing Activities: |  |  |
| Proceeds from long-term debt |  | 525, 000, 000 |
| Payments of long-term debt | ( $222,754,000)$ | (645, 276, 000) |
| Dividends paid. | (97, 036, 000) | ( $93,101,000)$ |
| Common stock transactions, net | 305, 000 | 5,984, 000 |
| Net cash used for financing activities | $(319,485,000)$ | $(207,393,000)$ |
| Effect of currency exchange rate change. | $(1,243,000)$ | $(179,000)$ |
| Net decrease in cash and cash equivalents.. | $(32,026,000)$ | $(3,956,000)$ |
| Balance of cash and cash equivalents at beginning of year................. | 75,495,000 | 73,329,000 |
| Balance of cash and cash equivalents at end of second quarter............ | \$43, 469, 000 | \$69,373, 000 |


|  | Thirteen weeks ended |  | Twenty-six weeks ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 26, 1994 | June 27, 1993 | June 26, 1994 | June 27, 1993 |
| OPERATING REVENUES: |  |  |  |  |
| Newspaper publishing. | \$796, 207, 000 | \$764, 765, 000 | \$1,541, 904, 000 | \$1,478, 794, 000 |
| Broadcasting. | 107, 493, 000 | 109, 017, 000 | 191,500, 000 | 191, 893, 000 |
| Outdoor advertising | 63,181, 000 | 63, 987, 000 | 110,102,000 | 111, 812,000 |
|  | \$966, 881, 000 | \$937, 769, 000 | \$1, 843, 506, 000 | \$1, 782, 499, 000 |
| OPERATING INCOME (net of depreciation and amortization): |  |  |  |  |
| Newspaper publishing. | \$200, 097, 000 | \$179, 427, 000 | \$342, 756, 000 | \$310, 481, 000 |
| Broadcasting | 39,486, 000 | 30,583, 000 | 60,659, 000 | 39,619, 000 |
| Outdoor advertising. | 8,185, 000 | 8, 933, 000 | 3,456,000 | 4,872,000 |
| Corporate. | (17, 084, 000 ) | $(17,859,000)$ | ( $33,731,000$ ) | ( $33,768,000$ |
|  | \$230, 684, 000 | \$201, 084, 000 | \$373, 140, 000 | \$321, 204, 000 |
| DEPRECIATION AND AMORTIZATION: |  |  |  |  |
| Newspaper publishing. | \$37,570, 000 | \$37, 011, 000 | \$75,143, 000 | \$73,744, 000 |
| Broadcasting. | 7,008,000 | 7,871, 000 | 14, 089, 000 | 15,769, 000 |
| Outdoor advertising | 4,668, 000 | 4,756,000 | 9,240,000 | 9,487,000 |
| Corporate. | 2,410, 000 | 2,864, 000 | 4,984, 000 | 5,728, 000 |
|  | \$51, 656, 000 | \$52,502, 000 | \$103, 456,000 | \$104, 728, 000 |

Item 4. Submission of Matters to a Vote of Security Holders
(a) The Annual Meeting of Shareholders of the Company was held on May 3, 1994.
(c) At the Annual Meeting, the following four directors were reelected to the Board of Directors. Tabulation of votes for each nominee is as follows:

|  | For | Withheld |
| :--- | :---: | ---: |
| Rosalynn Carter | $126,414,412$ | $1,885,104$ |
| Thomas A. Reynolds, Jr. | $127,219,120$ | $1,080,396$ |
| Carl T. Rowan | $126,775,713$ | $1,523,803$ |
| Dolores D. Wharton | $126,638,555$ | $1,660,961$ |

The proposal to elect Price Waterhouse as the Company's independent auditors was approved. A shareholder proposal for executive compensation review was defeated. Tabulation of votes for each proposal is as follows:

For Against Abstained | Broker |
| :---: |
| Nonvotes |

Election of Independent Auditors

127, 832,987
222, 319
243, 836
0

Executive
Compensation
$\begin{array}{lllll}\text { Review } & 5,242,750 & 110,369,393 & 4,651,456 & 8,035,917\end{array}$
Item 5. Other Information
For personal business reasons, John J. Louis, Jr. resigned as a Director of the Company effective June 1, 1994. Mr. Louis served the Company as a Director for over 11 years and the Company is grateful for his many valuable contributions.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.

See Exhibit Index for list of exhibits filed with this report. Management contracts and compensatory plans or arrangements are identified with an asterisk on the Exhibit Index.
(b) Reports on Form 8-K. None.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GANNETT CO., INC.

Dated: August 9, 1994

Dated: August 9, 1994
s/ Larry F. Miller
Larry F. Miller
Senior Vice President/Financial
Planning and Controller
s/ Thomas L. Chapple

Thomas L. Chapple
General Counsel and Secretary

Exhibit

| Number | Title or Description | Location |
| :---: | :---: | :---: |
| - ---- | ----------------- | ------- |
| 4-1 | \$1,000,000,000 Revolving | Incorporated by reference to |
|  | Credit Agreement among | Exhibit 4-1 to Gannett Co., |
|  | Gannett Co., Inc. and the | Inc.'s Form 10-K for the fiscal |
|  | Banks named therein. | year ended December 26, 1993. |

4-2 Amendment Number One to

Agreement among Gannett Co., Inc. and the Banks named therein.

4-3 Indenture dated as of March 1, 1983 between Gannett Co., Inc. and Citibank, N.A., as Trustee.

4-5 Rights Plan.

Amendment to Directors' Deferred Compensation Plan. *

Statement re computation of earnings per share.

Location
Incorporated by reference to
Exhibit 4-1 to Gannett Co.,
year ended December 26, 1993.

Attached.

Incorporated by reference to
Exhibit 4-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 29, 1985.

Incorporated by reference to
Exhibit 4 to Gannett Co., Inc.'s
Form 8-K filed on November 9, 1986.

Incorporated by reference to Exhibit 1 to Gannett Co., Inc.'s Form 8-K filed on May 23, 1990.

Attached.

Attached.

First Supplemental Indenture dated as of November 5, 1986 among Gannett Co., Inc.,
Citibank, N.A., as Trustee, and Sovran Bank, N.A., as Successor Trustee.

Gannett Co., Inc. agrees to furnish to the Securities and Exchange Commission, upon request, a copy of each agreement with respect to longterm debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt which does not exceed $10 \%$ of the total consolidated assets of the registrant.

* Represents a management contract or compensatory plan or arrangement.


## AMENDMENT NUMBER ONE

to
\$1, 000, 000, 000

## REVOLVING CREDIT AGREEMENT

dated as of December 1, 1993
between
GANNETT CO., INC.
and
CHEMICAL BANK, FIRST INTERSTATE BANK OF CALIFORNIA, MARINE MIDLAND BANK, MORGAN GUARANTY TRUST COMPANY, NATIONSBANK OF NORTH CAROLINA, N.A., TORONTO DOMINION (TEXAS), INC.,
THE FIRST NATIONAL BANK OF CHICAGO, BANK OF AMERICA NT\&SA, BANK OF HAWAII, THE BANK OF NOVA SCOTIA, CRESTAR BANK, NBD BANK, N.A., ROYAL BANK OF CANADA, CITIBANK, N.A., CREDIT LYONNAIS CAYMAN ISLAND BRANCH,
THE SANWA BANK, LIMITED, WACHOVIA BANK OF GEORGIA, N.A., CHASE MANHATTAN BANK, N.A., THE FIRST NATIONAL BANK OF MARYLAND, THE FUJI BANK, LIMITED and THE NORTHERN TRUST COMPANY

GANNETT CO., INC.
Amendment Number One to
\$1, 000, 000, 000
Revolving Credit Agreement

This Amendment is made as of August 1, 1994 between Gannett Co., Inc., a Delaware corporation ("Gannett") and the Banks signatory hereto (each called a "Bank" and collectively the "Banks").

Gannett entered into a Revolving Credit Agreement with the Banks dated December 1, 1993 (the "Agreement"). Gannett and the Banks wish to amend the Agreement to increase the aggregate commitment to $\$ 1,500,000,000$, extend the Expiration Date and modify the Facility Fee.

The parties agree as follows:

1. The terms "this Agreement," "hereunder," "herein" and similar references in the Agreement shall be deemed to refer to the Agreement as amended hereby.
2. The definition of "Expiration Date" in Section 1 of the Agreement is amended to read in its entirety as follows:
"Expiration Date" shall mean August 1, 1999.
3. Section $2(a)$ shall be amended to read in its entirety as follows:

2(a). Facility Fee. Gannett will pay to each Bank pro rata, as consideration for the Bank's Commitment hereunder, a facility fee (the "Facility Fee") consisting of a fee calculated at the rate of nine Basis Points per annum or after Credit Rating Adjustment A, a fee calculated at the rate of 12.5 Basis Points per annum or after Credit Rating Adjustment B, a fee calculated at the rate of 17.5 Basis Points per annum, computed pursuant to Section 3(g) from (and including) August 1, 1994 payable quarterly on each November 1, February 1, May 1 and August 1, after the date of Amendment Number One, commencing with the first payment due on November 1, 1994, and on (but excluding for purposes of calculating the Facility Fee) the Expiration Date, for the preceding period for which such Facility Fee has not been paid.
4. Schedule 1 shall be amended to read in its entirety as set forth in Schedule 1 to this Amendment Number One.
5. Gannett and the Banks agree that as of the date of this Amendment Number One, the $\$ 500,000,000$ Revolving Credit Agreement dated as of December 1, 1993 among them is terminated without further notice.
6. The terms of this Agreement shall be in addition to and shall in no way impair the full force and effect of the Agreement (except as
specifically herein amended). The Facility Fee accrued under the Agreement for the period prior to August 1, 1994 shall be paid on August 1, 1994.
7. This Amendment may be executed by the parties in as many counterparts as may be deemed necessary and convenient, and by the different parties on separate counterparts, each of which, when so executed, shall be deemed an original, but all such counterparts shall constitute but one and the same instrument.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

GANNETT CO., INC.
By: s/ Gracia C. Martore
Name: Gracia C. Martore
Title: Vice President/ Treasury Services

CHEMICAL BANK
By: s/ John C. Coffin
Name: John C. Coffin
Title: Vice President
FIRST INTERSTATE BANK OF CALIFORNIA
By: s/ Clark Wilcox
Name: Clark Wilcox
Title: Vice President

MARINE MIDLAND BANK
By: s/ Paul E. Willsey
Name: Paul E. Willsey
Title: Administrative
Vice President
MORGAN GUARANTY TRUST COMPANY
By: s/ Michael Y. Leder
Name: Michael Y. Leder
Title: Vice President

NATIONSBANK OF NORTH CAROLINA, N.A.
By: s/ Lawrence Saunders
Name: Lawrence Saunders
Title: Vice President

TORONTO DOMINION (TEXAS), INC.
By: s/ Carole Clause
Name: Carole Clause
Title: Vice President

THE FIRST NATIONAL BANK OF CHICAGO
By: s/ Ted Wozniak
Name: Ted Wozniak
Title: Vice President

BANK OF AMERICA NT\&SA
By: s/ Nancy L. Sun
Name: Nancy L. Sun
Title: Vice President

By: s/ Curtis Chin
(as attorney-in-fact)
Name: Henry G. Montgomery
Title: Vice President

THE BANK OF NOVA SCOTIA
By: s/ James N. Tryforos
Name: James N. Tryforos
Title: Authorized Signatory

CRESTAR BANK

By: s/ Daniel J. O'Neill, Jr.

Name: Daniel J. O'Neill, Jr. Title: Vice President

NBD BANK, N.A.
By: s/ L. E. Schuster
Name: L. E. Schuster Title: Vice President

ROYAL BANK OF CANADA
By: s/ Barbara E. Meijer
Name: Barbara E. Meijer Title: Manager

CITIBANK, N.A.
By: s/ Eric Huttner (as attorney-in-fact)

Name: Thomas D. Stott Title: Vice President

CREDIT LYONNAIS CAYMAN ISLAND BRANCH
By: s/ Mark A. Campellone
Name: Mark A. Campellone Title: Authorized Signature

THE SANWA BANK, LIMITED

By: s/ Peter J. Pawlak
Name: Peter J. Pawlak
Title: Vice President and Senior Manager

WACHOVIA BANK OF GEORGIA, N.A.

By: s/ David L. Gaines

Name: David L. Gaines Title: Senior Vice President

CHASE MANHATTAN BANK, N.A.
By: s/ Diana Lauria
Name: Diana Lauria
Title: Vice President

THE FIRST NATIONAL BANK OF MARYLAND
By: s/ Mary Ann Facente

THE FUJI BANK, LIMITED
By: s/ Norimasa Kuroda

Name: Norimasa Kuroda
Title: Joint General Manager

THE NORTHERN TRUST COMPANY

By: s/ David L. Love

Name: David L. Love
Title: Commercial Banking Officer

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NAME, ADDRESS AND TELEPHONE
NUMBER OF BANK
Chemical Bank $100,000,000
270 Park Avenue
New York, NY 10017
Telecopy: 212-270-2112
First Interstate Bank of California 100,000,000
8 8 5 \text { Third Avenue}
New York, NY 10022-4802
Telecopy: 212-593-5238
Marine Midland Bank 100,000,000
One Marine Midland Plaza
Rochester, New York 14639
Telecopy: 716-238-7140
Morgan Guaranty Trust Company
100,000,000
6 0 ~ W a l l ~ S t r e e t , ~ 2 2 n d ~ F l o o r ~
New York, NY 10260
Telecopy: 212-648-5018
NationsBank of North Carolina, N.A. 100,000,000
6 6 1 0 ~ R o c k l e d g e ~ D r i v e , ~ 1 s t ~ F l o o r ~
Bethesda, MD 20817-1876
Telecopy: 301-571-0719
Toronto Dominion (Texas), Inc.
100,000,000
909 Fannin, Suite 1700
Houston, TX 77010
Telecopy: 713-951-9921
    With a copy to:
    The Toronto-Dominion Bank
    31 West 52nd Street
    New York, NY 10019-6101
    Telecopy: 212-262-1926
The First National Bank 85,000,000
    of Chicago
One First National Plaza
Mail Suite 0374
Chicago, IL 60670-0083
Telecopy: 312-732-3885
Bank of America NT\&SA 85,000,000
Attn: Nina Lemmer
1850 Gateway Blvd.
Concord, CA 94520
Telecopy: 510-675-7531 or 7532
    With a copy to:
    Bank of America NT&SA
    3 3 5 ~ M a d i s o n ~ A v e n u e
    New York, NY 10017
    Telecopy: 212-503-7173
Bank of Hawaii 85,000,000
130 Merchant Street, 20th Floor
Honolulu, HI 96813
Telecopy: 808-537-8301
The Bank of Nova Scotia 65,000,000
New York Agency
1 Liberty Plaza, 26th Floor
New York, NY 10006
Telecopy: 212-225-5090 or 5091
Crestar Bank 65,000,000
1445 New York Avenue, N.W.
Washington, DC 20005
Telecopy: 202-879-6137
NBD Bank, N.A.

Royal Bank of Canada 65,000,000
c/o Grand Cayman (North America \#1)
New York Operations Center
Pierrepont Plaza
300 Cadman Plaza West
Brooklyn, NY 11201-2701
Telecopy: 718-522-6292

\section*{Citibank, N.A.}

399 Park Avenue
New York, NY 10043
Telecopy: 212-793-6873
Credit Lyonnais 50,000,000
Cayman Island Branch
1301 Avenue of the Americas
New York, NY 10019
Telecopy: 212-459-3179
The Sanwa Bank, Limited
Atlanta Agency
Georgia-Pacific Center
Suite 4750
133 Peachtree Street, N.E.
Atlanta, GA 30303
Telecopy: 404-589-1629
Wachovia Bank of Georgia, N.A.
191 Peachtree Street, N.E.
Atlanta, GA 30303
Telecopy: 404-332-6898
Chase Manhattan Bank, N.A.
One Chase Square
Corp. Industries Dept.
Tower 9
Rochester, NY 14643
Telecopy: 716-258-4258
The First National Bank of Maryland 40,000,000
1800 K Street, N.W., Suite 1010
Washington, DC 20006
Telecopy: 202-775-4838
The Fuji Bank, Limited
2 World Trade Center, 79th Floor New York, NY 10048
Telecopy: 212-912-0516
The Northern Trust Company
50, 000, 000
50 South LaSalle Street - B11 Chicago, IL 60675
Telecopy: 312-444-3508

Sections 5 and 6 of the Directors' Deferred Compensation Plan of the Company have been amended to read as set forth below.

\section*{5. Participant Accounts}

A Participant Account shall be established for each participant. The value of the Participant Account shall be adjusted no less frequently than annually to reflect contributions to the Account, payments from the Account as hereinafter provided, and the investment results applicable to the account.

The maintenance of individual Participant Accounts is for bookkeeping purposes only. The Company is not obligated to acquire or set aside any particular assets for the discharge of its obligations, nor is any participant to have any property rights in any particular assets held by the Company, whether or not held for the purpose of funding the Company's obligations.

Whenever a Director has an account under this Plan, he or she may elect to have his or her account balance or any part thereof deemed invested in the fund or funds available under the 1987 Deferred Compensation Plan, as designated by the Director. Such elections shall be made by written notice to the Company, and shall be pursuant to Section 2.7 of the 1987 Deferred Compensation Plan. Any amounts allocated to the 1987 Deferred Compensation Plan may be allocated and reallocated as that Plan provides. Except for these changes in computing future account balances, all other terms and conditions of this Plan shall continue to apply to amounts deferred under this Plan.

\section*{6. Payment of Deferred Amounts}

No withdrawal may be made from a Participant Account except as provided in this Section 6. Payments from an Account shall be made at such time as the participant has elected in accordance with Section 7; however, the Company may, in its sole discretion, pay the balance in the Account within 120 days of a participant ceasing to be a member of the Company's Board of Directors. They shall be made only in cash in the form of either a lump sum payment or monthly installments over a period of years not to exceed ten. Where payments are made in monthly installments, the balance credited to a Participant Account shall continue to be adjusted for earnings as provided in Section 5.

If installment payments are elected, the first installment shall equal the value of the Participant Account at such time multiplied by a fraction, the numerator of which is one and the denominator of which is the total number of monthly installments to be made. All subsequent installments shall equal the value of the Participant Account as of the last valuation date preceding the installment which is to be paid multiplied by a fraction, the numerator of which is one and the denominator of which is the total number of installments elected minus the number of installments already paid.

Notwithstanding a participant's election of installment payments or a lump sum payment, the Board of Directors of the Company, in its sole discretion, shall have the right to make payment of the balance in a Participant Account in a lump sum or in monthly installments.

In the case of financial hardship, the Administrator, in his sole discretion, may distribute all or a portion of the balance in an Account before the date otherwise fixed for distribution, but the amount of the distribution shall not exceed the amount needed to relieve the financial hardship.

The foregoing notwithstanding, if a participant ceases to be a member of the Company's Board of Directors within two years after a Change in Control, as defined below, the Company shall pay the balance in the participant's Account in a single sum within 5 business days after the participant ceases to be a member of the Company's Board of Directors.

For the purposes of this Plan, the term Change in Control shall be deemed to have the same definition as set forth in the Company's Transitional Compensation Plan, as such definition may be amended from time to time.

GANNETT CO., INC.
Calculation of Earnings Per share
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