

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

X Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 [Fee Required] for the fiscal year ended December 31, 1995 or  
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 [No Fee Required] for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-6961

GANNETT CO., INC.  
(Exact name of registrant as specified in its charter)

Delaware 16-0442930  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

1100 Wilson Boulevard, Arlington, Virginia 22234  
(Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code) (703) 284-6000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, Par Value \$1.00	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None  
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_\_

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ X ]

The aggregate market value of the voting stock held by non-affiliates of the registrant as of March 8, 1996 was in excess of \$9,121,771,826.

The number of shares outstanding of the registrant's Common

Stock, Par Value \$1.00, as of March 8, 1996 was 140,753,924.

Documents incorporated by reference.

(1) Portions of the registrant's Annual Report to Shareholders for the fiscal year ended December 31, 1995 in Parts I, II and III.

(2) Portions of the registrant's Proxy Statement issued in connection with its Annual Meeting of Shareholders to be held on May 7, 1996.

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#### CROSS REFERENCE SHEET

The information required in Parts I, II and III of the Form 10-K is incorporated by reference to sections of the Company's 1995 Annual Report to Shareholders ("Annual Report") and its definitive Proxy Statement for the Annual Meeting of Shareholders to be held May 7, 1996 ("Proxy Statement") as described below:

#### Part I

- |         |  |   |
|---------|--|---|
| Item 1. | Business.  | Form 10-K Information (Annual Report pp. 49-59); Note 10 - Business Segment Information (Annual Report pp. 44-45).                            |
| Item 2. | Properties.  | Properties (Annual Report pp. 53, 54, 56, 58 and 59); Corporate Facilities (Annual Report p. 59); Markets We Serve (Annual Report pp. 64-66). |
| Item 3. | Legal Proceedings.                                   | Note 9 - Commitments, Contingent Liabilities and Other Matters (Annual Report pp. 43-44); Regulation (Annual Report p. 53).                   |
| Item 4. | Submission of Matters to a Vote of Security Holders. | Not Applicable.   |

#### Part II

- |         |   |   |
|---------|---|---|
| Item 5. | Market for Registrant's Common Equity and Company Related Stockholder Matters | Gannett Shareholder Services (Annual Report, inside back cover); Profile (Annual Report, inside front cover); Gannett Common Stock Prices (Annual Report p. 22); Dividends (Annual Report p. 31). |
| Item 6. | Selected Financial Data.  | Eleven-Year Summary and Notes to Eleven-Year Summary (Annual Report pp. 46-48).   |
| Item 7. | Management's Discussion and Analysis of Financial Condition and               | Management's Discussion and Analysis of Results of Operations and   |

Results of Operations. Financial  
Position (Annual Report  
pp. 23-31).

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- Item 8. Financial Statements and Supplementary Data. Consolidated Financial Statements and Notes to Consolidated Financial Statements (Annual Report pp. 32-45). Effects of Inflation and changing prices (Annual Report p. 31); Quarterly Statements of Income (Annual Report p. 61).
- Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure. None.

Part III

- Item 10. Directors and Executive Officers of the Registrant. Executive Officers of the Company are listed below:

Denise H. Bannister - Group President, Gannett Gulf Coast Newspaper Group, and President and Publisher, Pensacola News Journal.

Sara M. Bentley - Group President, Gannett Northwest Newspaper Group, and President and Publisher, Statesman Journal.

Thomas L. Chapple - Senior Vice President, General Counsel, and Secretary.

Richard L. Clapp - Senior Vice President, Personnel.

Susan Clark-Johnson - Senior Group President, Gannett Pacific Newspaper Group, and President and Publisher, Reno (Nev.) Gazette-Journal.

Michael J. Coleman - Senior Group President, Gannett South Newspaper Group, and President and Publisher, FLORIDA TODAY at Brevard County.

John J. Curley - Chairman, President, and Chief Executive Officer.

Thomas Curley - President and Publisher, USA TODAY.

Philip R. Currie - Senior Vice President, News, Gannett Newspaper Division.

Donald W. Davidson - President, Gannett Outdoor Group.

Gerard R. DeFrancesco - President, Gannett Radio.

Millicent A. Feller - Senior Vice President, Public Affairs and Government Relations.

Lawrence P. Gasho - Vice President, Financial Analysis.

George R. Gavagan - Vice President, Corporate Accounting Services.

John B. Jaske - Senior Vice President, Labor Relations and Assistant General Counsel.

Bern Mebane - Senior Group President, Gannett Piedmont Newspaper Group.

Douglas H. McCorkindale - Vice Chairman, and Chief Financial and Administrative Officer.

Larry F. Miller - Senior Vice President, Financial Planning, and Controller.

W. Curtis Riddle - Senior Group President, Gannett East Newspaper Group, and President and Publisher, Wilmington (Delaware) News Journal.

Carleton F. Rosenburgh - Senior Vice President, Gannett Newspaper Division.  
Gary F. Sherlock - Group President, Gannett Atlantic Newspaper Group, and President and Publisher, Gannett Suburban Newspapers.  
Mary P. Stier - Group President, Gannett Midwest Newspaper Group, and President and Publisher, Rockford Register Star.  
Jimmy L. Thomas - Senior Vice President, Financial Services and Treasurer.  
Ronald Townsend - President, Gannett Television.  
Cecil L. Walker - President, Gannett Broadcasting.  
Gary L. Watson - President, Gannett Newspaper Division.  
Susan V. Watson - Vice President, Investor Relations.

Information concerning the Executive Officers of the Company is included in the Annual Report on pages 18 through 20. Information concerning the Board of Directors of the Company is incorporated by reference to the Company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K.

- Item 11. Executive Compensation. Incorporated by reference to the Company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K.
- Item 12. Security Ownership of Certain Beneficial Owners and Management. Incorporated by reference to the Company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K.
- Item 13. Certain Relationships and Related Transactions. Incorporated by reference to the Company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K.

#### Part IV

- Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.
- (a) Financial Statements, Financial Statement Schedules and Exhibits.
- (1) Financial Statements.

The following financial statements of the Company and the accountants' report thereon are included on pages 32 through 45 of the Company's 1995 Annual Report to Shareholders and are incorporated herein by reference:

Consolidated Balance Sheets as of December 31, 1995 and December 25, 1994.

Consolidated Statements of Income - Fiscal Years Ended December 31, 1995, December 25, 1994, and December 26, 1993.

Consolidated Statements of Cash Flows - Fiscal Years Ended December 31, 1995, December 25, 1994, and December 26, 1993.

Consolidated Statements of Changes in Shareholders' Equity - Fiscal Years Ended December 31, 1995, December 25, 1994, and December 26, 1993.

Notes to Consolidated Financial Statements.

Report of Independent Accountants.

(2) Financial Statement Schedules.

The following financial statement schedules are incorporated by reference to "Schedules to Form 10-K Information" appearing on pages 62 through 63 of the Company's 1995 Annual Report to Shareholders:

Schedule V - Property, Plant and Equipment.

Schedule VI - Accumulated Depreciation and Amortization of Property, Plant and Equipment.

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Schedule VIII - Valuation and Qualifying Accounts.

Schedule X - Supplementary Income Statement Information.

The Report of Independent Accountants on Financial Statement Schedules appears on page 8 of this Annual Report on Form 10-K.

Note: Financial statements of the registrant are omitted as the registrant is primarily an operating company and the aggregate of the minority interest in and the debt of consolidated subsidiaries is not material in relation to total consolidated assets. All other schedules are omitted as the required information is not applicable or the information is presented in the consolidated financial statements or related notes.

(3) Pro Forma Financial Information.

Not Applicable.

(4) Exhibits.

See Exhibit Index for list of exhibits filed with this Annual Report on Form 10-K. Management contracts and compensatory plans or arrangements are identified with asterisks on the Exhibit Index.

(b) Reports on Form 8-K.

A Current Report on Form 8-K dated December 5, 1995 was filed in connection with the acquisition of Multimedia, Inc.

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FINANCIAL STATEMENT SCHEDULES

To the Board of Directors and Shareholders  
of Gannett Co., Inc.

Our audits of the consolidated financial statements referred to in our report dated February 6, 1996 appearing on page 45 of the 1995 Annual Report to Shareholders of Gannett Co., Inc. (which report and consolidated financial statements are incorporated by reference in this Annual Report on Form 10-K) also included an audit of the Financial Statement Schedules listed in Item 14(a) of this Form 10-K. In our opinion, these Financial Statement Schedules present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

/s/Price Waterhouse LLP

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PRICE WATERHOUSE LLP

Washington, D.C.  
February 6, 1996

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 20, 1996

GANNETT CO., INC.  
(Registrant)

By /s/Douglas H. McCorkindale

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Douglas H. McCorkindale,  
Vice Chairman, and Chief Financial  
and Administrative Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

Dated: February 20, 1996

/s/John J. Curley

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John J. Curley,  
Director, and Chairman,  
President and Chief Executive  
Officer

Dated: February 20, 1996

/s/Douglas H. McCorkindale

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Douglas H. McCorkindale,  
Director, and Vice Chairman,  
and Chief Financial and  
Administrative Officer

Dated: February 20, 1996 /s/Larry F. Miller  
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Larry F. Miller,  
Senior Vice President,  
Financial Planning, and  
Controller

Dated: February 20, 1996 /s/Andrew F. Brimmer  
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Andrew F. Brimmer, Director

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Dated: February 20, 1996 /s/Meredith A. Brokaw  
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Meredith A. Brokaw, Director

Dated: February 20, 1996 /s/Rosalynn Carter  
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Rosalynn Carter, Director

Dated: February 20, 1996 /s/Peter B. Clark  
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Peter B. Clark, Director

Dated: February 20, 1996 /s/Stuart T.K. Ho  
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Stuart T.K. Ho, Director

Dated: February 20, 1996 /s/Drew Lewis  
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Drew Lewis, Director

Dated: February 20, 1996 /s/Josephine P. Louis  
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Josephine P. Louis, Director

Dated: February 20, 1996 /s/Rollan D. Melton  
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Rollan D. Melton, Director

Dated: February 20, 1996 /s/Thomas A. Reynolds, Jr.  
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Thomas A. Reynolds, Jr., Director

Dated: February 20, 1996 -----  
Carl T. Rowan, Director

Dated: February 20, 1996 /s/Dolores D. Wharton  
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Dolores D. Wharton, Director

EXHIBIT INDEX

Exhibit Number	Exhibit	Location
2-1	Agreement and Plan of Merger dated as of July 24, 1995 between Gannett Co., and Multimedia, Inc.	Incorporated by reference to Exhibit 99 to Gannett Co., Inc.'s Form 8-K filed on July 26, 1995.
3-1	Second Restated Certificate of Incorporation of Gannett Co., Inc.	Incorporated by reference to Exhibit 3-1 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 26, 1993 ("1993 Form 10-K").
	Amendment to Restated Exhibit 3-1 Certificate of Incorporation.	Incorporated by reference to the 1993 Form 10-K.
3-2	By-laws of Gannett Co., Inc.	Incorporated by reference to Exhibit 3-2 to the 1993 Form 10-K.
4-1	\$1,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-1 to the 1993 Form 10-K.
4-2	Amendment Number One to \$1,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended June 26, 1994.
4-3	Amendment Number Two to \$1,500,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Attached.
4-4	Indenture dated as of March 1, 1983 between Gannett Co., Inc. and Citibank, N.A., as Trustee.	Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 29, 1985.
4-5	First Supplemental Indenture dated as of November 5, 1986 among Gannett Co., Inc., Citibank, N.A., as Trustee, and Sovran Bank, N.A., as Successor Trustee.	Incorporated by reference to Exhibit 4 to Gannett Co., Inc.'s Form 8-K filed on November 9, 1986.
4-6	Rights Plan.	Incorporated by reference to Exhibit 1 to Gannett Co., Inc.'s Form 8-K filed on May 23, 1990.
10-1	Employment Agreement dated December 7, 1992 between	Incorporated by reference to Gannett Co., Inc.'s Form 10-K for the fiscal



	Gannett Co., Inc. and John J. Curley.*	year ended December 27, 1992 ("1992 Form 10-K").
10-2	Employment Agreement dated December 7, 1992 between Gannett Co., Inc. and Douglas H. McCorkindale.*	Incorporated by reference to the 1992 Form 10-K.
10-3	Agreement dated January 5, 1995 between Gannett Television and CTR Productions.	Incorporated by reference to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 25, 1994.
10-4	Gannett Co., Inc. 1978 Executive Long-Term Incentive Plan.*	Incorporated by reference to Exhibit 10-3 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 28, 1980. Amendment No. 1 incorporated by reference to Exhibit 20-1 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 27, 1981. Amendment No. 2 incorporated by reference to Exhibit 10-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 25, 1983. Amendments Nos. 3 and 4 incorporated by reference to Exhibit 4-6 to Gannett Co., Inc.'s Form S-8 Registration Statement No. 33-28413 filed on May 1, 1989. Amendments Nos. 5 and 6 incorporated by reference to Exhibit 10-8 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 31, 1989.
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10-5	Description of supplemental insurance benefits.*	Incorporated by reference to Exhibit 10-4 to the 1993 Form 10-K.
10-6	Gannett Co., Inc. Supplemental Retirement Plan, as amended.*	Incorporated by reference to Exhibit 10-8 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 27, 1986 ("1986 Form 10-K").
10-7	Gannett Co., Inc. Retirement Plan for Directors.*	Incorporated by reference to Exhibit 10-10 to the 1986 Form 10-K. 1991 Amendment incorporated by reference to Exhibit 10-2 to Gannett Co., Inc.'s Form 10-Q for the quarter ended September 29, 1991. 1995 Amendments attached in Exhibit 10-7.
10-8	Gannett Co., Inc. 1987 Deferred Compensation Plan, as restated.*	Incorporated by reference to Exhibit 10-8 to the 1993 Form 10-K.

10-9	Gannett Co., Inc. Transitional Compensation Plan.*	Incorporated by reference to Exhibit 10-13 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 30, 1990.
11	Statement re computation of earnings per share.	Attached.
13	Portions of 1995 Annual Report to Shareholders incorporated by reference.	Attached.
21	Subsidiaries of Gannett Co., Inc.	Attached.
23	Consent of Independent Accountants.	Attached.
27	Financial Data Schedule.	Attached.

The Company agrees to furnish to the Commission, upon request, a copy of each agreement with respect to long-term debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt which does not exceed 10% of the total consolidated assets of the Company.

\* Asterisks identify management contracts, and compensatory plans or arrangements.

AMENDMENT TO  
GANNETT CO., INC.

RETIREMENT PLAN FOR DIRECTORS

GANNETT CO., INC. ("Gannett") hereby amends its Retirement Plan for Directors ("Plan") to provide a lump sum payment to a Director's beneficiaries whether death occurs prior to or following retirement.

Section 5 of the Plan is amended to read as follows:

Section 5. Death Benefits: In the event of the death of a Director, either prior to or following retirement, the present value of the benefit to which the Director would have been entitled had retirement occurred the day before death shall be paid in a single sum to the Beneficiary designated by the Director or to the Director's estate in the event the Beneficiary is no longer living or has not been designated.

IN WITNESS WHEREOF, the Company has caused its duly authorized officer to execute this Amendment, which shall be effective as of May 2, 1995.

GANNETT CO., INC.

By: /s/Thomas L. Chapple  
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Thomas L. Chapple  
Secretary

AMENDMENT TO  
GANNETT CO., INC.

RETIREMENT PLAN FOR DIRECTORS

GANNETT CO., INC. ("Gannett") hereby amends its Retirement Plan for Directors ("Plan") to provide that retirement compensation will be based on the highest compensation earned by a director during his or her last ten years of Board service.

Section 2 of the Plan is amended to read as follows:

Section 2. Benefit: The annual benefit payable pursuant to this Plan shall be computed by multiplying the highest annual Director's Compensation paid by Gannett during the ten years preceding the Director's retirement from the Board by the appropriate percentage in the table shown below.

The term "Compensation" as used in this Plan shall include annual retainer, committee chair retainer, board and committee meeting fees, and such types of cash payments as may be provided as director compensation in the future.

Years of Service As Director	Percentage
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10 or more	100%
9	90%
8	80%
7	70%
6	60%
5	50%
Less than 5	-0-

IN WITNESS WHEREOF, the Company has caused its duly authorized officer to execute this Amendment, which shall be effective as of June 20, 1995.

GANNETT CO., INC.

By: /s/Thomas L. Chapple

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 Thomas L. Chapple  
 Secretary

Calculation of Earnings Per Share

	Fiscal Year Ended		
	December 31, 1995	December 25, 1994	December 26, 1993
Net Income	\$477,262,000	\$465,399,000	\$397,752,000
Net income per share	\$3.41	\$3.23	\$2.72
Weighted average number of common shares outstanding	140,156,000	144,276,000	146,474,000

#### Company Profile

Gannett Co., Inc. is a diversified news and information company that publishes newspapers, operates broadcasting stations, cable television systems, a television entertainment programming unit and outdoor advertising businesses, and is engaged in marketing, commercial printing, a newswire service, data services, news programming and alarm security services. The company has operations in 44 states, the District of Columbia, Canada, Guam and the U.S. Virgin Islands.

Gannett is the largest U.S. newspaper group in terms of circulation, with 92 daily newspapers, including USA TODAY, a variety of non-daily publications and USA WEEKEND, a weekly newspaper magazine. Total average paid daily circulation of Gannett's daily newspapers is approximately 6.6 million.

Gannett owns and operates 15 television stations and seven FM and six AM radio stations in major markets. Gannett's cable division serves 458,000 subscribers in five states. Gannett Outdoor Group is the largest outdoor advertising group in North America, with operations in 19 major markets in the U.S., and in most markets in Canada.

Gannett was founded by Frank E. Gannett in 1906 and incorporated in 1923. The company went public in 1967. Its more than 140 million shares of common stock are held by more than 14,000 shareholders of record in all 50 states and abroad. The company has 39,100 employees. Corporate headquarters is located at Arlington, Va.

#### Board of Directors

##### John J. Curley

Chairman, president and chief executive officer, Gannett Co., Inc. Formerly: President and chief executive officer, Gannett Co., Inc. (1986-89); president and chief operating officer (1984-86). Other directorships: Dickinson College Board of Trustees. Age 57. Term expires in 1996. (b,d,g,h)

##### Andrew F. Brimmer

President, Brimmer & Company, Inc., and chairman, District of Columbia Financial Responsibility and Management Assistance Authority. Other directorships: Airborne Express; BankAmerica Corporation and Bank of America NT&SA; BlackRock Investment Income Trust, Inc. (and other Funds); Brimmer & Company, Inc.; Carr Realty Corporation; Connecticut Mutual Life Insurance Company; E.I. duPont de Nemours & Company; Navistar International Corporation; PHH Corporation; and trustee of the College Retirement Equities Fund. Age 69. Dr. Brimmer will retire from the Board on May 6, 1997. (a,f)

##### Meredith A. Brokaw

President, Penny Whistle Toys, Inc., New York City, and author of seven children's books. Other directorships: Conservation International, Washington, D.C. Age 55. Term expires in 1996. (b,d,f)

##### Rosalynn Carter

Author and businesswoman. Formerly: First Lady (1977-81). Other directorships: Carter Presidential Center; Rosalynn Carter Institute of Georgia Southwestern College; Friendship Force International; adviser, Habitat for Humanity, Inc.; trustee, The Menninger Foundation. Age 68. Term expires in 1997. (b,e,h)

Peter B. Clark

Former chairman, president and chief executive officer, The Evening News Association (1969-86). Formerly: Regents professor, Graduate School of Management, University of California at Los Angeles (1987). Other directorships: Trustee, Harper-Grace Hospital. Age 67. Term expires in 1996. (c,f)

Stuart T.K. Ho

Chairman of the board and president, Capital Investment of Hawaii, Inc. Other directorships: Aloha Airgroup, Inc.; Bancorp Hawaii, Inc.; College Retirement Equities Fund; Capital Investment of Hawaii, Inc. Age 60. Term expires in 1998. (a,b,e)

Drew Lewis

Chairman and chief executive officer, Union Pacific Corporation. Other directorships: American Express Co.; AT&T; Ford Motor Co.; FPL Group, Inc.; Union Pacific Corporation; Union Pacific Resources Group Inc. Age 64. Term expires in 1997. (a,d)

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Josephine P. Louis

Chairman and chief executive officer, Eximious Inc., and Eximious Ltd. Other directorships: HDO Productions, Inc.; trustee, Chicago Horticultural Society; trustee, Chicago Historical Society. Age 65. Term expires in 1996. (a,b,f)

Douglas H. McCorkindale

Vice chairman and chief financial and administrative officer, Gannett Co., Inc. Formerly: Vice chairman and chief financial officer, Gannett Co., Inc. (1984-85). Other directorships: Continental Airlines, Inc.; Frontier Corporation; and seven funds which are part of the Prudential group of mutual funds. Age 56. Term expires in 1998. (b,g,h)

Rollan D. Melton

Chairman and chief executive officer, Speidel Newspapers Inc., and columnist, Reno (Nev.) Gazette-Journal. Other directorships: National Judicial College; John Ben Snow Trust and Foundation. Age 64. Mr. Melton will retire from the Board on May 6, 1997. (e,h)

Thomas A. Reynolds Jr.

Chairman emeritus of Chicago law firm of Winston & Strawn. Other directorships: Jefferson Smurfit Group; Union Pacific Corporation. Age 67. Term expires in 1997. (a,b,c)

Carl T. Rowan

President, CTR Productions Inc.; author and lecturer; columnist, King Features and the Chicago Sun-Times; television and radio commentator. Age 70. Mr. Rowan will retire from the Board on May 7, 1996. (d,e)

Dolores D. Wharton

Chairman and CEO, Fund for Corporate Initiatives, Inc. Other directorships: COMSAT Corporation; Kellogg Company. Age 68. Term expires in 1997. (c,h)

- (a) Member of Audit Committee.
- (b) Member of Executive Committee.
- (c) Member of Executive Compensation Committee.
- (d) Member of Management Continuity Committee.
- (e) Member of Public Responsibility Committee.
- (f) Member of Personnel Practices Committee.
- (g) Member of Gannett Management Committee.
- (h) Member of Contributions Committee.

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## Company and Divisional Officers

Gannett's principal management group is the Gannett Management Committee, which coordinates overall management policies for the Company. The members are identified below and on the previous pages.

The managers of the Company's various local operating units enjoy substantial autonomy in local policy, operational details, news content and political endorsements.

The Company's corporate headquarters staff includes specialists who provide advice and assistance to the Company's operating units in various phases of the Company's operations.

Below are brief descriptions of the business experience during the last five years of the officers of the Company and the heads of its national and regional divisions. Officers serve for a term of one year and may be re-elected. Information about the two officers who serve as directors (John J. Curley and Douglas H. McCorkindale) can be found on pages 16-17.

Christopher W. Baldwin, Vice president, taxes. Formerly: Director, taxes (1979-1993). Age 52.

Denise H. Bannister, President, Gannett Gulf Coast Newspaper Group, and president and publisher, Pensacola (Fla.) News Journal. Formerly: Vice president, Gannett South Newspaper Group, and president and publisher, Pensacola News Journal (1991-1994); vice president, Gannett East Newspaper Group (1990-1991), and president and publisher, The Herald-Dispatch, Huntington, W. Va. (1989-1991). Age 45.

Sara M. Bentley, President, Gannett Northwest Newspaper Group, and president and publisher, Statesman Journal, Salem, Ore. Formerly: President and publisher, Statesman Journal (1988-1994). Age 44.

Thomas L. Chapple, Senior vice president, general counsel and secretary. Formerly: Vice president, general counsel and secretary (1991-1995); vice president, associate general counsel and secretary (1981-1991). Age 48.\*

Richard L. Clapp, Senior vice president/personnel. Formerly: Vice president, compensation and benefits (1983-1995). Age 55.\*

Susan Clark-Johnson, Senior group president, Gannett Pacific Newspaper Group, and president and publisher, Reno (Nev.) Gazette-Journal. Formerly: President, Gannett West Newspaper Group, and president and publisher, Reno Gazette-Journal (1985-1994). Age 49.

Michael J. Coleman, Senior group president, Gannett South Newspaper Group, and president and publisher, FLORIDA TODAY at Brevard County. Formerly: President, Gannett South Newspaper Group, and president and publisher, FLORIDA TODAY (1991-1994); president, Gannett Central Newspaper Group, and president and publisher, Rockford (Ill.) Register Star (1986-1991). Age 52.

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Thomas Curley, President and publisher, USA TODAY. Formerly: President and chief operating officer, USA TODAY (1986-1991). Thomas Curley is the brother of John J. Curley. Age 47.\*

Philip R. Currie, Senior vice president, news, Newspaper Division. Formerly: Vice president, news, Newspaper Division (1982-1995). Age 54.

Donald W. Davidson, President, Gannett Outdoor Group. Age 57.\*

Gerry DeFrancesco, President, Gannett Radio. Formerly: President and general manager, KIIS/KIIS-FM at Los Angeles (1991-1992); executive



vice president, Gannett Radio, and vice president and station manager, KIIS/KIIS-FM (1991); vice president and operations manager, Pyramid Broadcasting, Philadelphia, Pa. (1990-1991); vice president and station manager, KIIS/KIIS-FM (1989-1990). Age 41.

Millicent A. Feller, Senior vice president, public affairs and government relations. Formerly: Vice president, public affairs and government relations (1986-1991). Age 48.\*

Lawrence P. Gasho, Vice president, financial analysis. Age 53.

George R. Gavagan, Vice president, corporate accounting services. Formerly: Assistant controller (1986-1993). Age 49.

Dale Henn, Assistant treasurer. Formerly: Director, capital appropriations (1987-1994). Age 44.

John B. Jaske, Senior vice president, labor relations and assistant general counsel. Formerly: Vice president, labor relations and assistant general counsel (1980-1991). Age 51.\*

Madelyn P. Jennings, Senior vice president, personnel. Age 61. Ms. Jennings retired July 1, 1995.

Kristin H. Kent, Vice president, senior legal counsel and assistant secretary. Formerly: Vice president, senior legal counsel (1993-1995); senior legal counsel (1986-1993). Age 45.

Gracia C. Martore, Vice president, treasury services. Formerly: Assistant treasurer (1985-1993). Age 44.

Myron Maslowsky, Vice president, internal audit. Formerly: Director, internal audit (1989-1995). Age 41.

Bern Mebane, Senior group president, Gannett Piedmont Newspaper Group. Formerly: President, Multimedia Newspaper Company (1989-1995). Age 46.

William Metzfield, President, Gannett Supply Corp., and vice president, purchasing, Gannett Co., Inc. Age 54.

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Larry F. Miller, Senior vice president, financial planning and controller. Formerly: Vice president, financial planning and controller (1986-1991). Age 57.\*

W. Curtis Riddle, Senior group president, Gannett East Newspaper Group, and president and publisher, The News Journal, Wilmington, Del. Formerly: President, East Newspaper Group, and president and publisher, Lansing (Mich.) State Journal (1993-1994); president, Gannett Central Newspaper Group (1991-1993), and president and publisher, Lansing State Journal (1990-1993); vice president, Gannett Central Newspaper Group (1989-1991); president and publisher, Lafayette (Ind.) Journal and Courier (1988-1990). Age 44.

Carleton F. Rosenburgh, Senior vice president, Gannett Newspaper Division. Formerly: Vice president, circulation (1986-1991). Age 56.

Gary F. Sherlock, President, Gannett Atlantic Newspaper Group, and president and publisher, Gannett Suburban Newspapers. Formerly: Vice president, Gannett Metro Newspaper Group, and president and publisher, Gannett Suburban Newspapers (1990-1994); executive vice president, advertising, Newspaper Division (1988-90); president, Gannett National Newspaper Sales (1986-90). Age 50.

Mary P. Stier, President, Gannett Midwest Newspaper Group, and president and publisher, Rockford (Ill.) Register Star. Formerly: Vice

president, Gannett Central Newspaper Group (1990-1993), and president and publisher, Rockford Register Star (1991- 1993); publisher, Iowa City Press-Citizen (1987-1991). Age 38.

Jimmy L. Thomas, Senior vice president, financial services and treasurer. Formerly: Vice president, financial services and treasurer (1980-1991). Age 54.\*

Ronald Townsend, President, Gannett Television. Age 54.\*

Wendell J. Van Lare, Vice president, senior labor counsel. Formerly: Director, labor relations (1980-1993). Age 50.

Cecil L. Walker, President, Gannett Broadcasting Division. Age 59.\*

Barbara W. Wall, Vice president, senior legal counsel. Formerly: Senior legal counsel (1990-1993); assistant general counsel (1985-1990). Age 41.

Gary L. Watson, President, Gannett Newspaper Division. Formerly: President, Gannett Community Newspaper Group (1985-1990). Age 50.\*

Susan V. Watson, Vice president, investor relations. Age 43.

\* Member of the Gannett Management Committee.

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#### Gannett common stock prices

Restated to reflect the 2-for-1 stock split effective January 6, 1987. High-low range by quarters based on NYSE-composite closing prices.

Year	Quarter	Low	High
1985	first	\$23.57	\$29.38
	second	\$27.38	\$31.50
	third	\$27.25	\$32.88
	fourth	\$26.63	\$31.25
1986	first	\$29.63	\$37.00
	second	\$34.25	\$43.56
	third	\$33.19	\$42.75
	fourth	\$33.88	\$38.25
1987	first	\$35.94	\$49.63
	second	\$43.75	\$54.88
	third	\$48.50	\$55.25
	fourth	\$31.75	\$52.75
1988	first	\$33.75	\$39.50
	second	\$29.38	\$35.63
	third	\$30.50	\$34.25
	fourth	\$32.38	\$35.00
1989	first	\$34.63	\$38.25
	second	\$36.63	\$48.50
	third	\$43.64	\$49.88
	fourth	\$39.50	\$45.25
1990	first	\$39.50	\$44.38
	second	\$35.50	\$42.25
	third	\$29.88	\$37.50
	fourth	\$30.63	\$37.75
1991	first	\$35.75	\$42.63
	second	\$39.75	\$44.38
	third	\$39.38	\$46.63
	fourth	\$35.88	\$42.25
1992	first	\$42.25	\$47.88
	second	\$41.50	\$49.13

	third	\$43.88	\$48.25	
	fourth	\$46.00	\$53.63	
1993	first	\$50.63	\$55.38	
	second	\$47.50	\$54.75	
	third	\$47.75	\$51.38	
	fourth	\$47.50	\$58.13	
1994	first	\$53.38	\$58.38	
	second	\$50.63	\$54.88	
	third	\$48.38	\$51.63	
	fourth	\$46.75	\$53.38	
1995	first	\$50.13	\$55.00	
	second	\$52.00	\$55.75	
	third	\$53.00	\$55.50	
	fourth	\$52.88	\$64.38	
1996	first	\$59.25	\$69.25	*

\* through March 5, 1996

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#### Management's responsibility for financial statements

The management of the Company has prepared and is responsible for the consolidated financial statements and related financial information included in this report. These financial statements were prepared in accordance with generally accepted accounting principles. These financial statements necessarily include amounts determined using management's best judgments and estimates.

The Company's accounting and other control systems provide reasonable assurance that assets are safeguarded and that the books and records reflect the authorized transactions of the Company. Underlying the concept of reasonable assurance is the premise that the cost of control not exceed the benefit derived.

Management believes that the Company's accounting and other control systems appropriately recognize this cost/benefit relationship.

The Company's independent accountants, Price Waterhouse LLP, provide an independent assessment of the degree to which management meets its responsibility for fairness in financial reporting. They regularly evaluate the Company's system of internal accounting control and perform such tests and other procedures as they deem necessary to reach and express an opinion on the financial statements. The Price Waterhouse LLP report appears on page 45.

The Audit Committee of the Board of Directors is responsible for reviewing and monitoring the Company's financial reports and accounting practices to ascertain that they are appropriate in the circumstances. The Audit Committee consists of five non-management directors, and meets to discuss audit and financial reporting matters with representatives of financial management, the internal auditors and the independent accountants. The internal auditors and the independent accountants have direct access to the Audit Committee to review the results of their examinations, the adequacy of internal accounting controls and the quality of financial reporting.

John J. Curley  
Chairman, President and  
Chief Executive Officer

Douglas H. McCorkindale  
Vice Chairman, Chief Financial  
and Administrative Officer

Management's discussion and analysis of results of operations  
and financial position

Basis of reporting

Following is a discussion of the key factors which have affected the Company's business over the last three years. This commentary should be read in conjunction with the Company's financial statements, the 11-year summary of operations and the Form 10-K information that appear in the following sections of this report.

The Company's fiscal year ends on the last Sunday of the calendar year. The Company's 1995 fiscal year ended on December 31, 1995, and encompassed a 53-week period. The Company's 1994 and 1993 fiscal years each encompassed a 52-week period.

Acquisitions and dispositions

On December 4, 1995, the Company completed the acquisition of Multimedia, Inc. ("Multimedia"). Multimedia's principal business operations include 10 local daily newspapers, five television stations, two radio stations, a cable television division, television entertainment programming and an alarm security company. Further information concerning Multimedia businesses is presented in the 10-K section of this report beginning on page 49.

The consideration paid for Multimedia included \$45.25 per common share, totaling \$1.8 billion, and the assumption of Multimedia liabilities of approximately \$0.5 billion. This acquisition was accounted for under the purchase method of accounting and Multimedia's results of operations are included in the Company's financial statements from the date of acquisition. The acquisition of Multimedia did not materially affect the Company's consolidated results of operations for 1995.

The Company financed the acquisition of Multimedia with the issuance of unsecured promissory notes (commercial paper). The Financial Position section of this report on page 30 contains further information on this and other financing activities of the Company.

In May 1994, the Company purchased Nursing Spectrum, which publishes a group of biweekly periodicals specializing in advertising for nursing employment. In December 1994, the Company purchased television station KTHV-TV in Little Rock, a CBS affiliate. These acquisitions were accounted for under the purchase method of accounting, and consideration paid included cash and shares of the Company's common stock. The acquisitions were not material to the Company's financial position or results of operations.

In November 1994, the Company sold its newspaper in Stockton, Calif., and realized a gain which is reflected in non-operating income.

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Results of operations  
Consolidated summary

In millions of dollars

	1995	Change	1994	Change	1993	Change
Operating revenues	\$4,007	5%	\$3,825	5%	\$3,642	5%
Operating income	\$852	5%	\$813	14%	\$714	16%
Net income	\$477	3%	\$465	17%	\$398	15%

Business segment reporting

For financial reporting purposes, the Company has established four separate business segments: newspapers; broadcasting (television and

radio); cable television; and a segment for all other business operations. In prior years, the Company's operations were reported in three segments: newspapers; broadcasting; and outdoor advertising. Upon the completion of the Multimedia acquisition, the Company established a separate business segment for the acquired cable television division because of the relative significance of the operations of this business and the amount of the Company's investment therein. At the same time, the Company elected to group its outdoor advertising along with the alarm security and entertainment businesses acquired from Multimedia in its fourth "Other businesses" reporting segment. Additionally, certain businesses previously reported in the newspaper segment are now reflected in the other businesses segment. Prior-year segment data has been restated to reflect this reporting change.

A discussion of the operating results of each of the Company's principal business segments and other factors affecting financial results follows. Operating cash flow amounts presented with business segment information represent operating income plus depreciation and amortization of intangible assets. Such cash flow amounts vary from net cash flow from operating activities presented in the Consolidated Statements of Cash Flows, because cash payments for interest and taxes are not reflected therein, nor are the cash flow effects of non-operating items or changes in certain operations-related balance sheet accounts.

#### Newspapers

In addition to its local newspapers, the Company's newspaper publishing operations include USA TODAY, USA WEEKEND and Gannett Offset commercial printing. The financial results of the newspaper segment for 1995 were materially impacted by sharply higher newsprint prices and by the effects of a strike by members of six unions against The Detroit News and the Detroit Newspaper Agency, which began on July 13, 1995 and continues. Newspaper publishing operating results were as follows:

In millions of dollars

	1995	Change	1994	Change	1993	Change
Revenues	\$3,229	3%	\$3,137	6%	\$2,969	6%
Expenses	\$2,527	5%	\$2,402	5%	\$2,293	4%
Operating income	\$702	-5%	\$735	9%	\$676	12%
Operating cash flow	\$849	-4%	\$884	8%	\$822	11%

Newspaper operating revenues: Newspaper operating revenues are derived principally from advertising and circulation sales, which accounted for 69% and 27%, respectively, of total newspaper revenue in 1995. Other newspaper publishing revenues are mainly from commercial printing businesses. The table below presents these components of reported revenue for the last three years:

Newspaper publishing revenues, in millions of dollars

	1995	Change	1994	Change	1993	Change
Advertising	\$2,219	3%	\$2,153	7%	\$2,005	7%
Circulation	\$869	2%	\$849	1%	\$839	4%
Commercial printing and other	\$141	4%	\$135	8%	\$125	2%
Total	\$3,229	3%	\$3,137	6%	\$2,969	6%

In the tables that follow, newspaper advertising lineage, circulation volume statistics and related revenue results are presented on a pro

forma basis for newspapers owned at the end of 1995. The Multimedia newspapers acquired in December 1995 are included as if they were owned throughout the period covered by these comparisons.

Advertising revenue, in millions of dollars (pro forma)

	1995	Change	1994	Change	1993	Change
Local	\$846	0%	\$844	2%	\$826	1%
National	\$342	5%	\$324	11%	\$293	4%
Classified	\$774	7%	\$720	14%	\$633	6%
Total Run-of-Press	\$1,962	4%	\$1,888	8%	\$1,752	3%
Preprint and other advertising	\$366	3%	\$355	4%	\$342	9%
Total ad revenue	\$2,328	4%	\$2,243	7%	\$2,094	4%

Advertising linage, in millions of inches (pro forma)

	1995	Change	1994	Change	1993	Change
Local	35.5	-1%	36.0	0%	36.1	-2%
National	2.3	1%	2.3	8%	2.1	-1%
Classified	36.1	5%	34.5	8%	32.0	6%
Total Run-of-Press	73.9	2%	72.8	4%	70.2	1%
Preprint	70.3	4%	67.9	4%	65.1	9%
Total ad linage	144.2	3%	140.7	4%	135.3	5%

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Reported advertising revenues were \$66.6 million greater than 1994, a 3% increase, while pro forma advertising revenues reflect a 4% increase.

Of the principal advertising categories presented in the pro forma table above, the strongest growth in 1995 was in classified, reflecting gains in employment and automotive advertising, which were experienced at most of the Company's local newspapers. National advertising revenues reflect significant improvement also, principally from gains at USA TODAY. USA TODAY advertising linage grew 3% and advertising revenues rose 7%.

Local advertising linage was down slightly in 1995, reflecting the impact of the strike in Detroit and generally soft conditions for the retail industry.

The Company increased advertising rates at certain of its newspapers in 1995 and advertising revenue was also favorably impacted by the additional week in the 1995 fiscal year. Advertising revenue growth was adversely impacted by the strike in Detroit.

Looking to 1996, the Company expects further advertising revenue growth at most of its newspaper properties. Advertising associated with the Summer Olympics in Atlanta and political contests will contribute to this growth. The effects of the strike in Detroit are expected to diminish in 1996 and further advertising rate increases are planned at many newspapers. Changes in national economic factors such as interest rates, employment levels and the rate of general economic growth will have an impact on revenues at all of the Company's newspaper operations.

Newspaper circulation revenues rose 2% or \$19.7 million in 1995, reflecting added revenues in December from Multimedia newspapers, the favorable impact of the 53rd week in fiscal year 1995 and circulation price increases at certain newspapers. Circulation revenues were adversely affected by the strike in Detroit. On a pro forma basis, morning circulation rose 0.3%, reflecting gains at 17 of 57

newspapers. Evening newspaper circulation continued to decline, reflecting the national trend. In total, evening circulation was off nearly 6%, as 29 of 35 newspapers reported lower volume. For the Company's Sunday newspapers, total circulation was down 3%. Most of the evening and Sunday circulation volume loss was attributable to the strike in Detroit.

USA TODAY reported an average daily paid circulation of 2,059,017 in the ABC Publisher's statement for the six months ended September 24, 1995, which, subject to audit, is a 2% increase from the comparable period a year ago. For the full year, USA TODAY circulation volume and revenue rose 2% and 3%, respectively.

Circulation volume at certain of the Company's newspapers was affected by management efforts to reduce less valuable outstate or fringe circulation, which is costly to deliver.

In 1996, efforts will be continued to better manage the quality of the circulation base and related costs. Management also plans further circulation price increases. Over the two-year period 1995-1996, price increases will have been implemented at most of the Company's newspapers. Circulation volume and revenues at Detroit are recovering from the impact of the strike and are expected to continue to do so. At USA TODAY, single-copy prices at selected outlets are being raised. The Company expects further circulation revenue growth at most of its newspaper properties.

Pro forma circulation volume for the Company's local newspapers is summarized in the table below:

Average net paid circulation, in thousands						
	1995	Change	1994	Change	1993	Change
Local Newspaper						
Morning	3,361	-1%	3,389	1%	3,363	1%
Evening	1,125	-6%	1,192	-5%	1,248	-4%
Total daily	4,486	-2%	4,581	-1%	4,611	-1%
Sunday	6,195	-3%	6,394	-1%	6,462	-

In 1994, newspaper advertising revenues rose \$148 million or 7%. Classified linage growth of 8% was broad-based and translated to a 13% increase in revenues. In the classified category, gains in employment advertising were strongest, followed by significant improvement in automotive.

National ROP advertising volume rose 8% in 1994 and related revenues increased 11%, reflecting gains at USA TODAY, USA WEEKEND and at most of the Company's local newspapers, with strong improvement in the South and Gulf Coast groups, which benefited from advertising related to new casino operations.

For local ROP advertising, 1994 linage was even with 1993, while revenues rose 2%. Business conditions for local retail advertisers improved in 1994 in much of the country, offsetting lagging demand in the East and Atlantic groups. Preprint linage, which includes local and national supplements inserted into the Company's newspapers, rose 5% for the year.

In millions, as reported

Year	Newspaper advertising revenues
1986	\$1,589
1987	\$1,787
1988	\$1,909
1989	\$2,018
1990	\$1,917
1991	\$1,853
1992	\$1,882
1993	\$2,005
1994	\$2,153

1995

\$2,219

Newspaper circulation revenues rose \$11 million or 1% in 1994. Morning newspaper circulation in total rose 1% for the year, reflecting gains at 28 of 49 newspapers. Evening circulation was off 2% as 19 of 32 newspapers reported lower volume. For the Company's 66 Sunday newspapers, total circulation was 1% lower compared to 1993, as 25 newspapers reported gains and 41 reported lower volume.

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USA TODAY reported an average daily paid circulation of 2,009,523 in the ABC Publisher's statement for the six months ended September 25, 1994. For the full year 1994, USA TODAY circulation volume and revenue increased 1%.

Newspaper advertising revenues increased \$123 million or 7% in 1993. On a pro forma basis, which reflects the purchase of The Honolulu Advertiser as if it occurred at the beginning of 1992, newspaper ad revenues rose \$82 million or 4%. Total advertising linage rose 5% for the year. ROP advertising linage was 1% higher than 1992. ROP classified increased 5%, while local and national linage declined 2% and 1%, respectively. Preprint linage rose 8% for the year. At USA TODAY, ad revenues and linage rose 9%.

Newspaper circulation revenues rose \$32 million or 4% for 1993. On a pro forma basis, circulation revenues rose 2%. The Company continued its efforts to increase circulation and household penetration at all of its local daily and Sunday newspapers. Average paid circulation grew at 49% of the Company's daily newspapers and 57% of its Sunday newspapers in 1993.

The decline in overall daily circulation in 1993 was principally among the Company's afternoon newspapers, including The Detroit News.

USA TODAY reported an average daily paid circulation of 1,973,296 in the ABC Publisher's statement for the six months ended September 26, 1993, a 2.5% increase over the prior year. For the full year, USA TODAY circulation volume and circulation revenues grew 2%.

In millions, as reported

Year	Newspaper circulation revenues
1986	\$576
1987	\$645
1988	\$686
1989	\$718
1990	\$730
1991	\$777
1992	\$807
1993	\$839
1994	\$849
1995	\$869

Newspaper operating expenses: Newspaper operating expenses rose \$125 million or 5% in 1995. The impact of newsprint price increases had a dramatic effect on costs. In total, newsprint expense rose 33%. The average cost per ton of newsprint consumed in 1995 rose more than 40% from 1994's average cost. In response to these price increases, the Company began taking steps in 1994 to reduce consumption. These efforts have been and will continue to be a principal focus of newspaper management. For 1995, the Company's newsprint consumption declined nearly 5%.

Suppliers have announced plans for further newsprint price increases



in 1996, however, it is not certain at this time if market conditions will support these plans. In the absence of further newsprint price changes, the Company's average cost per ton will be approximately 20% greater than in 1995 because of the carryover effect of 1995 price increases.

Payroll costs for newspaper operations rose 2% in 1995. Year-end employment levels were down slightly, principally because of reduced staffing requirements at the Detroit operations, reflecting efficiencies of the replacement worker group. Salary and wage increases for 1996 are expected to be modest and employment levels are expected to decline slightly.

Newspaper costs were also affected significantly by incremental costs in Detroit related to the strike, including security costs, repair costs from strike-related damage and costs for employees "loaned" to Detroit from other Gannett and Knight-Ridder (our agency partner in Detroit) newspapers to assist in publishing operations. These strike-related costs have been diminishing and the Company expects them to diminish further in 1996.

Newspaper operating expenses rose \$107 million or 5% in 1994. Newsprint costs rose 1%, which reflected increased consumption and slightly lower average prices.

Payroll costs for newspaper operations rose 3% in 1994. Employment levels were down slightly, due in part to the sale of the Company's newspaper in Stockton, Calif. Newspaper payroll costs included increased sales costs associated with the growth in advertising revenues.

Newspaper operating expenses rose \$86 million or 4% in 1993. Newsprint costs rose 3% for the year, reflecting higher prices and higher consumption. Payroll costs for the newspaper segment rose 3% for the year. Employment levels declined slightly from 1992.

Newspaper operating income: Operating income for the newspaper segment declined \$33 million in 1995, primarily because of sharply higher newsprint costs and the effect of the strike in Detroit. With the principal exception of Detroit, most of the Company's other local newspapers reported improved operating income, as advertising and circulation revenue gains, coupled with cost controls, more than offset the impact of newsprint price increases. At USA TODAY, earnings declined as newsprint expense increased more than 40%.

For 1996, the Company expects growth in advertising revenues from improved volume and price increases, and circulation revenue growth principally from pricing initiatives. The improved revenue and cost outlook for Detroit also will have a positive impact on newspaper operating earnings comparisons for 1996.

The inclusion for the full year in 1996 of the results of newspapers purchased in connection with the Multimedia acquisition will have a significant impact on operating results comparisons.

Operating income for the newspaper segment rose \$57 million or 8% in 1994. Advertising revenue gains at virtually all of the Company's newspaper operations, led principally by classified advertising, provided the impetus for the profit gains. Most of the Company's local newspapers reported higher earnings in 1994. USA TODAY earnings rose on an advertising revenue increase of 7%.

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Operating income for newspapers rose \$70 million or 11% in 1993. Revenue gains at most local newspapers, led by classified advertising, coupled with modest growth in costs, anchored the strong performance. Most of the Company's local newspapers reported higher earnings in 1993, with the larger newspapers posting the strongest gains.

USA TODAY recorded its first annual profit in 1993, fueled by a 9% increase in advertising revenues and effective controls over costs.

#### Broadcasting

Broadcasting operations at the end of the Company's 1995 fiscal year included 15 television stations and 13 radio stations. This includes

five television and two radio stations acquired in the Multimedia purchase.

Over the last three years, the Company's broadcasting revenues, expenses, operating income and operating cash flows were as follows:

In millions of dollars

	1995	Change	1994	Change	1993	Change
Revenues	\$466	15%	\$407	2%	\$397	7%
Expenses	\$283	2%	\$278	-11%	\$310	2%
Operating income	\$183	42%	\$129	49%	\$87	31%
Operating cash flow	\$213	35%	\$158	34%	\$118	21%

Total reported broadcasting revenues rose \$60 million or 15% in 1995. Contributing to this increase are the results of the Multimedia stations from the date of acquisition, and results from KTHV-TV in Little Rock, which was owned for only one month in 1994. On a pro forma basis, broadcasting revenues rose 9% for the year.

For television, pro forma local and national advertising revenues rose 13% and 6%, respectively. Demand for television advertising was particularly strong in 1995 as most of the Company's stations reported higher revenues. Revenues were favorably impacted by the strength of NBC programming and improved late local news ratings in a number of markets. The stations in Atlanta and Phoenix reported the strongest revenue growth. Gains were achieved in many categories, including automotive, fast food and telecommunications.

Pro forma radio station revenues rose 8%, reflecting generally strong advertising demand. All but two of the Company's radio stations reported revenue gains. Revenue improved sharply at the Dallas and Houston stations.

Reported operating costs for broadcast rose just \$6 million or 2% in 1995. Programming and promotion costs were down for the year.

Operating income from broadcasting reached a record high of \$183 million, which was \$54 million or 42% better than 1994. Most of the revenue gains in broadcasting translated directly to earnings. All but two television stations and two radio stations reported improved results. Earnings were also favorably affected by the additional week in fiscal 1995 and by operating results from Multimedia stations for the month of December 1995.

For 1996, the Company expects to post new revenue and earnings records in broadcasting. The Summer Olympics in Atlanta and political contests are expected to give rise to further demand for television advertising at the Company's stations. The Summer Olympics will be carried by NBC and the Company now has nine NBC affiliates, including WXIA-TV in Atlanta, site of the Games, KUSA-TV in Denver, which switched affiliation in September 1995 to NBC from ABC, and four new NBC affiliates acquired in the Multimedia purchase.

The addition of the Multimedia television stations will have a significant effect on year-to-year comparisons of revenues, expenses and earnings for 1996.

Total broadcasting revenues rose \$10 million or 2% in 1994, which reflects the sale of four radio stations and the Company's television station in Boston in 1993. On a pro forma basis, broadcasting revenues rose 14%.

For television, pro forma local and national ad revenues rose 12% and 16%, respectively. Television revenues were favorably affected in 1994 by the Winter Olympics, political advertising and a stronger economy. Pro forma radio station revenues improved 20%, reflecting generally improved ratings and a stronger economy.

Reported operating costs for broadcast reflect a decline of \$33 million or 11%, due to the sale of stations in 1993. On a pro forma basis, costs for broadcasting rose 4%, reflecting higher selling and promotion costs.

The improvement in broadcast earnings for 1994 reflects earnings gains at all but one of the Company's smaller broadcast markets, as well as the positive effect of stations sold in 1993.

Total broadcasting revenues rose \$27 million or 7% for 1993. Television revenues rose 7% and radio revenues rose 8%. On a pro forma basis, radio station revenues rose 15%. For television, local and national ad revenues rose 11% and 3%, respectively. Television revenue results for 1993 were particularly strong in light of 1992's election year and Olympics advertising. The sharp improvement in operating earnings for broadcasting in 1993 reflected gains in nearly all of the Company's television and radio station markets.

In millions, as reported

Year	Broadcasting revenues
1986	\$351
1987	\$357
1988	\$391
1989	\$408
1990	\$397
1991	\$357
1992	\$371
1993	\$397
1994	\$407
1995	\$466

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#### Cable

As part of the Multimedia purchase, the Company acquired a cable television business headquartered in Wichita, Kan., which serves 458,000 subscribers in five states. Operating results from the cable system business for the period it was owned by the Company (December 1995) were as follows:

In millions of dollars

	1995
Revenues	\$15
Expenses	\$11
Operating income	\$4
Operating Cash Flow	\$8

The cable business traditionally has generated exceptionally strong operating cash flow. For 1996, the Company expects growth in cable subscribers and revenues.

#### Other businesses

As discussed on page 24 of this report, certain of the Company's businesses have been grouped for business segment reporting purposes. The principal businesses included in this segment are outdoor advertising, and the television entertainment programming and alarm security businesses acquired in the Multimedia purchase. The group also includes certain businesses previously reported within the newspaper publishing segment. These include Telematch, Gannett Direct Marketing Services and Gannett TeleMarketing, among others. Prior-year segment data has been restated to reflect the reporting change for these businesses. Aggregate revenues, expenses, operating income and operating cash flows for this group over the last three years were as follows:

In millions of dollars

	1995	Change	1994	Change	1993	Change
Revenues	\$296	5%	\$281	2%	\$276	-4%
Expenses	\$265	-	\$265	2%	\$260	-6%
Operating income	\$31	88%	\$16	4%	\$16	51%
Operating cash flow	\$49	35%	\$37	1%	\$36	13%

For 1995, the outdoor advertising business comprises the majority of the revenue, expense and operating profit reported for this segment. The Company's outdoor advertising group includes operations in 19 major markets in the U.S. and most major markets in Canada. Outdoor advertising results were strong in 1995 as revenue rose 5%, while costs were held to an increase of just 1%. Operating profit rose significantly. Overall revenue gains were achieved in the face of a decline in revenues from the tobacco industry in the U.S. Revenue gains in Canada and Southern California were strongest and all but one of the Company's outdoor markets reported higher revenues.

Outdoor revenues rose 4% in 1994. Despite further losses of ad revenues from the tobacco industry and difficult operating conditions in the earthquake-stricken areas of Southern California, domestic revenues rose 5%. Outdoor operating costs rose just 4% in 1994 and operating profit growth was strong, as all markets, except Southern California, showed improvement.

Outdoor revenues declined 4% in 1993. U.S. operations experienced a loss in revenues from the tobacco industry, and revenues from Southern California operations were lower. Outdoor operating costs were 7% below 1992 levels. Because of cost reductions, operating profit for outdoor rose dramatically in 1993. All of the larger outdoor markets reported improved results except Southern California.

In recent years, outdoor revenues and operating income have been adversely affected by reduced ad expenditures by the tobacco industry, which is among the principal sources of national revenues. The Company believes further, but smaller, reductions in ad spending by this industry in 1996 are possible. Revenues from the tobacco industry have become a far less significant part of the outdoor business over recent years. The Company expects that further reductions in ad spending by this industry are not likely to be significant to the business.

Operating results from the television entertainment programming and alarm security businesses are reflected in the segment results above for only the month of December 1995, and as such are not of major significance to aggregate 1995 results.

The TV entertainment programming business is headquartered in New York City and its principal activities involve production of syndicated talk shows for television markets in the U.S. and abroad. The alarm security business, Multimedia Security Service, is headquartered in Wichita, Kan., and serves approximately 101,000 customers primarily in eight states.

Both of these businesses operate profitably and are expected to continue to do so. However, there has been a significant increase in competition in the talk show business in recent years. An increase in the number of shows has resulted in greater fragmentation of the viewing audience and advertising revenues. The Company expects the competitive pressure in this business to continue, which is likely to adversely affect prospects for revenue and earnings growth.

Consolidated operating expenses

Over the last three years, the Company's consolidated operating expenses were as follows:

In millions of dollars

	1995	Change	1994	Change	1993	Change
	-----	-----	-----	-----	-----	-----
Cost of sales	\$2,253	7%	\$2,107	2%	\$2,067	2%
Selling, general and admin. expenses	\$692	-1%	\$696	7%	\$650	3%
Depreciation	\$160	-2%	\$163	-1%	\$164	5%
Amortization of intangible assets	\$50	10%	\$46	1%	\$45	11%

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Cost of sales for 1995 rose \$146 million or 7%. The principal factor contributing to this increase was the dramatic rise in newsprint prices, which began in 1994. Newsprint expense rose 33% for the year as the average cost per ton consumed was 40% higher than in 1994. Newsprint consumption in 1995 was reduced by 5%.

Other factors contributing to the increase in cost of goods sold include strike-related costs in Detroit, the additional week in the 1995 fiscal year and the operating results for Multimedia businesses for December 1995.

Selling, general and administrative costs (SG&A) declined \$4 million or 1% in 1995, principally because reduced charitable contributions (\$20 million lower than in 1994) more than offset modest increases in other SG&A costs. Promotion costs were also lower in 1995, particularly for broadcasting.

Depreciation expense declined nearly \$4 million or 2% in 1995, principally because certain assets from previous acquisitions became fully depreciated. Amortization of intangible assets was \$5 million or 10% higher in 1995 because of amortization for December of the intangible assets recorded in connection with the Multimedia acquisition.

For 1996, newsprint consumption costs will increase approximately 20% in the absence of any change in prices, because of the carryover effect of 1995 price increases. The Company's pension expense will also increase significantly in 1996 because of the use of a lower discount rate assumption. Cost of goods sold for 1996 is expected to be favorably affected by diminishing strike-related costs in Detroit. Consolidated operating expense comparisons for 1996 will be materially affected by the inclusion of Multimedia properties for the full year.

Cost of sales for 1994 rose \$40 million or 2%, reflecting increases in newsprint and payroll expenses for newspapers and lower television programming costs (due principally to the sale at the end of 1993 of the Company's station in Boston). The increase in SG&A costs of \$46 million or 7% is attributed to generally higher sales and promotion costs and higher charitable contributions.

Cost of sales for 1993 rose \$43 million or 2%, reflecting modest increases in newsprint and payroll costs for newspapers, lower television programming costs and broad reductions in outdoor costs. The increase in SG&A costs in 1993 of \$21 million or 3% related to generally higher sales activity for newspapers and broadcasting and savings in outdoor from restructuring.

The increase in depreciation and amortization of intangible assets in 1993 reflects the acquisition of The Honolulu Advertiser.

Payroll and newsprint costs, the largest elements of the Company's operating expenses, are presented below, expressed as a percentage of total pre-tax operating expenses.

	1995	1994	1993
	-----	-----	-----
Payroll and employee benefits	42.9%	44.2%	44.0%
Newsprint and other production material	21.9%	17.3%	17.4%

Non-operating income and expense

Interest expense for the full year of 1995 rose \$7 million or 14%. For the period prior to the Multimedia acquisition, the Company's interest expense was below year-ago levels as outstanding debt had been reduced substantially. For December, interest expense rose sharply because of commercial paper borrowings to finance the acquisition. The Company's financing activities are discussed further in the Financial Position section of this report.

Interest expense declined \$6 million or 11% in 1994, reflecting lower average borrowings, partially offset by higher average borrowing rates.

Other non-operating income for 1995 was below 1994. Amounts reported for 1994 reflect a gain on the sale of the Company's newspaper in Stockton, Calif., partially offset by costs associated with non-operating assets and minority investments in developing businesses.

Interest expense for 1993 was even with 1992 as higher average interest rates resulting from new fixed rate debt were offset by lower average borrowings.

Provision for income taxes

The Company's effective income tax rate was 40.6% in 1995 and 40.5% in 1994 and 1993.

The increase in the effective tax rate for 1995 is attributable to amortization of non-deductible intangible assets recorded in connection with the Multimedia acquisition. The Company expects its effective tax rate to increase further in 1996 because of this factor.

Net income and income before cumulative effect of accounting principle changes

In millions

Year	Net income
1986	\$276
1987	\$319
1988	\$364
1989	\$398
1990	\$377
1991	\$302
1992	\$200 *
1993	\$398
1994	\$465
1995	\$477

\* Income before accounting principle changes was \$346

The Company reported record net income and earnings per share in 1995. Net income rose \$12 million or 3% to \$477 million and earnings per share reached \$3.41, up 6% from \$3.23 in 1994. Earnings progress was fueled by the strong improvement in broadcast earnings, which helped offset the impact of higher newsprint prices and the strike in Detroit.

The average number of shares outstanding for 1995 totaled 140,156,000, nearly 3% lower than in 1994, reflecting the Company's purchase of 8 million of its shares in the third quarter of 1994, partially offset by shares issued for stock options since then. Shares outstanding at the end of 1995 totaled 140,564,645.

Net income rose \$68 million or 17% in 1994. On a per share basis, net income reached \$3.23, up 19% from \$2.72 in 1993. Significant

earnings progress from newspaper and outdoor operations and a dramatic improvement in broadcast earnings contributed to the gain.

The average number of shares outstanding for 1994 totaled 144,276,000, 1.5% lower than in 1993, reflecting the purchase of 8 million shares in the third quarter of 1994. Shares outstanding at the end of 1994 totaled 139,767,110.

Net income rose \$52 million or 15% in 1993, excluding the cumulative effect of accounting principle changes recognized in 1992. On a per share basis, net income reached \$2.72, up 13% from \$2.40 in 1992 before accounting changes. Profit gains from the newspaper, broadcast and outdoor businesses contributed to 1993's earnings performance.

The average number of shares outstanding for 1993 totaled 146,474,000, 1.6% higher than in 1992, reflecting the shares issued in connection with the acquisition of The Honolulu Advertiser.

The table below presents net income expressed as a percent of sales over the last 10 years.

In percentages

Year	Return on sales (before cumulative effect of accounting changes)
1986	9.9
1987	10.4
1988	11.0
1989	11.3
1990	11.0
1991	8.9
1992	10.0 *
1993	10.9
1994	12.2
1995	11.9

\* Before accounting principle changes

#### Other matters

Federal Communications Commission Rules restrict ownership of newspapers, broadcast and cable businesses in the same market. In conjunction with the Multimedia acquisition, the Company obtained temporary waivers with respect to these rules. Prior to the expiration of these waivers, the Company may be required to alter its ownership interests in certain businesses. This and other regulatory matters are more fully discussed in the 10-K section of this report on pages 55-57.

#### Financial Position

##### Liquidity and capital resources

The Company's financial position changed dramatically in 1995 upon the acquisition of Multimedia on December 4. This acquisition was for cash and required payments for the outstanding shares of Multimedia, the retirement of Multimedia debt and certain transaction costs. The cost of the acquisition was \$2.3 billion and was financed through the issuance of commercial paper. The principal effects of this acquisition on the Company's financial position were to increase property, plant and equipment (\$0.6 billion), intangible assets (\$2 billion) and long-term debt (\$2.3 billion). All working capital accounts also reflect increases because of the acquisition, as do certain non-current asset and liability accounts. The increase in the Company's newsprint inventory also reflects sharply higher newsprint prices and greater quantities on hand at year-end.

Other principal changes in financial position during 1995 include an increase in "Other Assets," which reflects a \$45 million contribution to the Gannett Retirement Plan in early 1995. The

increase in property, plant and equipment in 1995 reflects capital spending of \$184 million, and long-term debt reflects repayments totaling \$465 million from cash flow during the year.

Cash flow from operating activities as reported in the accompanying consolidated statements of cash flows totaled \$603 million in 1995 and \$714 million in 1994. Working capital, or the excess of current assets over current liabilities, totaled \$41.3 million at the end of 1995 and \$124 million at the end of 1994. Certain key measurements of the elements of working capital for the last three years are presented in the following chart:

	1995	1994	1993
	-----	-----	-----
Current ratio	1.1-to-1	1.2-to-1	1.7-to-1
Accounts receivable turnover	7.2	7.9	8.0
Newsprint inventory turnover	7.6	9.6	9.9

A summary of debt transactions in 1995 follows:

In millions of dollars

Long-term debt at end of 1994	\$768
Increase in commercial paper obligations	2,054
Debt assumed in connection with acquisition	502
Pay-down of long-term debt	(465)
	-----
Long-term debt at end of 1995	\$2,859
	=====

The increase in commercial paper obligations during 1995 was primarily to finance the acquisition of Multimedia. In 1996, the Company has already repaid approximately \$90 million in matured fixed-rate debt and, in the absence of major cash outlays for further acquisitions, expects to repay a significant portion of its commercial paper obligations from operating cash flows.

The Company's operations have historically generated strong positive cash flow, which, along with the Company's program

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of issuing commercial paper and maintaining bank revolving credit agreements, has provided adequate liquidity to meet the Company's requirements, including requirements for acquisitions.

The Company regularly issues commercial paper for cash requirements and maintains a revolving credit agreement equal to or in excess of any commercial paper outstanding. The Company's commercial paper has been rated A-1 and P-1 by Standard & Poor's Corporation and Moody's Investors Service, Inc., respectively. Further, the Company has filed a shelf registration statement with the Securities and Exchange Commission under which up to \$1.5 billion of additional debt securities may be issued. The Company's Board of Directors has established a maximum aggregate level of \$3.5 billion for amounts which may be raised through borrowings or the issuance of equity securities.

Note 4 to the Company's financial statements on page 39 of this report provides further information concerning commercial paper transactions and the Company's revolving credit agreements.

The Company has a capital expenditure program (not including business acquisitions) of approximately \$284 million planned for 1996, including approximately \$30 million for land and buildings or renovation of existing facilities, \$237 million for machinery and equipment and cable and alarm security systems, and \$17 million for vehicles and other assets. Management reviews the capital expenditure



program periodically and modifies it as required to meet current business needs. It is expected that the 1996 capital program will be funded from operating cash flow.

#### Capital stock

In 1988, the Company's Board of Directors authorized the repurchase of up to 7.5 million shares of its outstanding common stock. During the period 1988-1991 the Company purchased 4.5 million shares of its common stock under this program at a cost of \$158 million. In 1994, the Company purchased the remaining 3 million shares, and the program was expanded by an additional 5 million shares, which also were purchased. The total cost of the share repurchase program in 1994 was \$399 million. No share repurchases were made in 1995.

Certain of the shares acquired by the Company have been reissued for acquisitions or in settlement of employee stock awards. The remaining shares are held as treasury stock.

An employee 401(k) Savings Plan was established in 1990 which includes a Company matching contribution in the form of Gannett stock. To fund the Company's matching contribution, an Employee Stock Ownership Plan (ESOP) was formed which acquired 1,250,000 shares of Gannett stock from the Company for \$50 million. The stock purchase was financed with a loan from the Company.

The Company's common stock outstanding at December 31, 1995 totaled 140,564,645 shares, compared with 139,767,110 shares at December 25, 1994.

The Company's return on shareholders' equity is presented in the table below.

#### In percentages

Year	Return on shareholders' equity (before cumulative effect of accounting changes)
1986	20.4
1987	21.0
1988	21.5
1989	21.0
1990	18.6
1991	16.7
1992	21.2
1993	21.9
1994	25.0
1995	24.1

#### Dividends

Dividends declared on common stock amounted to \$193.4 million in 1995, compared with \$192.7 million in 1994, reflecting an increase in the dividend rate partially offset by lower shares outstanding.

Year	Dividends declared per share
1986	\$0.86
1987	\$0.94
1988	\$1.02
1989	\$1.11
1990	\$1.21
1991	\$1.24
1992	\$1.26
1993	\$1.30
1994	\$1.34

1995 \$1.38

In October 1995, the quarterly dividend was increased from \$.34 to \$.35 per share.

Cash Dividends	Quarter	Payment date	Per share
1995	4th Quarter	Jan. 2, 1996	\$0.35
	3rd Quarter	Oct. 2, 1995	\$0.35
	2nd Quarter	July 1, 1995	\$0.34
	1st Quarter	April 1, 1995	\$0.34
1994	4th Quarter	Jan. 3, 1995	\$0.34
	3rd Quarter	Oct. 1, 1994	\$0.34
	2nd Quarter	July 1, 1994	\$0.33
	1st Quarter	April 1, 1994	\$0.33

Effects of inflation and changing prices

The Company's results of operations and financial condition have not been significantly affected by inflation and changing prices. In all of its principal businesses, subject to normal competitive conditions, the Company generally has been able to pass along rising costs through increased selling prices. Further, the effects of inflation and changing prices on the Company's property, plant and equipment and related depreciation expense have been reduced as a result of an ongoing capital expenditure program and because of the availability of replacement assets with improved technology and efficiency.

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CONSOLIDATED BALANCE SHEETS  
In thousands of dollars

	Dec. 31, 1995	Dec. 25, 1994
<b>ASSETS</b>		
Current assets:		
Cash	\$46,962	\$44,229
Marketable securities, at cost, which approximates market	23	23
Trade receivables (less allowance for doubtful receivables of \$22,182 and \$15,846, respectively)	587,896	487,615
Other receivables	33,663	29,745
Inventories	111,653	53,047
Prepaid expenses	73,887	36,178
<b>Total current assets</b>	<b>854,084</b>	<b>650,837</b>
Property, plant and equipment:		
Land	138,601	130,166
Buildings and improvements	739,510	690,589
Cable and security systems and outdoor advertising structures	665,471	259,532
Machinery, equipment and fixtures	1,894,893	1,669,192
Construction in progress	121,191	64,977
<b>Total</b>	<b>3,559,666</b>	<b>2,814,456</b>
Less accumulated depreciation	(1,488,979)	(1,386,312)
<b>Net property, plant and equipment</b>	<b>2,070,687</b>	<b>1,428,144</b>

Intangible and other assets:		
Excess of acquisition cost over the value of assets acquired (less amortization of \$491,743 and \$442,166, respectively)	3,386,600	1,472,002
Investments and other assets (Note 5)	192,429	156,069
	-----	-----
Total intangible and other assets	3,579,029	1,628,071
	-----	-----
Total assets	\$6,503,800	\$3,707,052
	=====	=====

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CONSOLIDATED BALANCE SHEETS

In thousands of dollars

	Dec. 31, 1995	Dec. 25, 1994
	-----	-----
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Current maturities of long-term debt (Note 4)	\$90,751	\$1,026
Accounts payable		
Trade	255,864	202,550
Other	23,730	13,335
Accrued liabilities		
Compensation	80,554	60,574
Interest	13,355	11,658
Other	182,386	76,274
Dividend payable	49,208	47,739
Income taxes (Note 7)	15,071	37,618
Deferred income	101,853	76,280
	-----	-----
Total current liabilities	812,772	527,054
	-----	-----
Deferred income taxes (Note 7)	327,916	164,691
Long-term debt (Note 4)	2,767,880	767,270
Postretirement medical and life insurance liabilities (Note 6)	305,700	306,863
Other long-term liabilities	143,884	118,936
	-----	-----
Total liabilities	4,358,152	1,884,814
	-----	-----
Shareholders' equity (Notes 4 and 8):		
Preferred stock, par value \$1: Authorized, 2,000,000 shares: Issued, none		
Common stock, par value \$1: Authorized, 400,000,000 shares: Issued, 162,210,366 shares and 162,211,590 shares, respectively	162,210	162,212
Additional paid-in capital	76,811	76,604
Retained earnings	2,923,752	2,639,440
Foreign currency translation adjustment	(12,258)	(12,894)
	-----	-----
	3,150,515	2,865,362
Less Treasury stock, 21,645,721 shares and 22,444,480 shares, respectively, at cost	(973,272)	(1,008,199)
Deferred compensation related to ESOP (Note 8)	(31,595)	(34,925)
	-----	-----
Total shareholders' equity	2,145,648	1,822,238
	-----	-----
Commitments and contingent liabilities (Note 9)		
	-----	-----
Total liabilities and shareholders' equity	\$6,503,800	\$3,707,052

CONSOLIDATED STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended	Dec. 31, 1995	Dec. 25, 1994	Dec. 26, 1993
Net operating revenues:			
Newspaper advertising	\$2,219,250	\$2,152,671	\$2,005,037
Newspaper circulation	869,173	849,461	838,706
Broadcasting	466,187	406,608	397,204
Cable	15,061	-	-
All Other	437,065	415,783	400,674
Total	4,006,736	3,824,523	3,641,621
Operating Expenses:			
Cost of sales and operating expenses, exclusive of depreciation	2,252,540	2,106,810	2,067,244
Selling, general and administrative expenses, exclusive of depreciation	692,358	696,139	650,390
Depreciation	159,657	163,242	164,420
Amortization of intangible assets	50,298	45,554	45,215
Total	3,154,853	3,011,745	2,927,269
Operating Income	851,883	812,778	714,352
Non-operating income (expense):			
Interest expense	(52,175)	(45,624)	(51,250)
Interest income	7,514	3,239	4,493
Other	(3,760)	11,706	857
Total	(48,421)	(30,679)	(45,900)
Income before income taxes	803,462	782,099	668,452
Provision for income taxes (Note 7)	326,200	316,700	270,700
Net income	\$477,262	\$465,399	\$397,752
Net income per share	\$3.41	\$3.23	\$2.72

CONSOLIDATED STATEMENTS OF CASH FLOWS  
In thousands of dollars

Fiscal year ended	Dec. 31, 1995	Dec. 25, 1994	Dec. 26, 1993
Cash flows from operating activities:			
Net income	\$477,262	\$465,399	\$397,752
Adjustments to reconcile net income to operating cash flows:			
Depreciation	159,657	163,242	164,420
Amortization of intangibles	50,298	45,554	45,215
Deferred income taxes	23,636	(40,623)	20,315
Other, net	40,775	42,933	36,032
Changes in assets and liabilities, net of effect of acquisitions:			
Increase in receivables	(23,093)	(49,978)	(18,273)
Increase in inventories	(46,998)	(140)	(1,709)
Decrease (increase) in film broadcast rights, net of liabilities	5,910	(1,008)	51
Increase (decrease) in accounts payable	33,561	29,368	(3,270)
Increase (decrease) in interest and taxes payable	(14,053)	35,374	16,117
Change in other assets and liabilities, net	(103,494)	24,176	13,610
Net cash provided by operating activities	603,461	714,297	670,260
Cash flows from investing activities:			
Purchase of property, plant and equipment	(183,536)	(144,854)	(132,122)
Payments for acquisitions, net of cash acquired	(1,834,862)	(28,258)	(5,291)
Increase in partnership and other investments	(3,326)	(23,500)	(167)
Proceeds from sale of assets	2,324	130,387	20,531
Collection of long-term receivables	5,030	1,658	2,998
Net cash used for investing activities	(2,014,370)	(64,567)	(114,051)
Cash flows from financing activities:			
Proceeds from long-term debt	2,054,000		525,000
Payments of long-term debt	(464,973)	(85,265)	(897,942)

Dividends paid	(191,947)	(194,465)	(188,425)
Proceeds from issuance of common stock	16,200	4,219	9,899
Cost of common shares repurchased		(399,336)	
Net cash used for financing activities	1,413,280	(674,847)	(551,468)
Effect of currency exchange rate change	362	(6,126)	(2,575)
Net increase (decrease) in cash and cash equivalents	2,733	(31,243)	2,166
Cash and cash equivalents at beginning of year	44,252	75,495	73,329
Cash and cash equivalents at end of year	\$46,985	\$44,252	\$75,495

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CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

In thousands of dollars

Fiscal years ended  
December 26, 1993,  
December 25, 1994  
and December 31, 1995

	Common stock \$1 par value	Additional paid-in capital	Retained earnings	Foreign currency translation adjustment	Treasury stock	Deferred compensation related to ESOP	Total
Balance: Dec. 27, 1992	\$162,212	\$40,506	\$2,158,583	\$ (6,548)	\$ (733,196)	\$ (41,456)	\$1,580,101
Net income, 1993			397,752				397,752
Dividends declared, 1993: \$1.30 per share			(190,604)				(190,604)
Stock options exercised		(2,967)			15,412		12,445
Stock issued under incentive plan		(1,463)			5,586		4,123
Tax benefit derived from stock incentive plans		3,767					3,767
Stock issued in connection with acquisition		31,095			68,411		99,506
Compensation expense related to ESOP						3,209	3,209
Tax benefit from ESOP			515				515
Foreign currency translation adjustment				(2,894)			(2,894)
Balance: Dec. 26, 1993	\$162,212	\$70,938	\$2,366,246	\$ (9,442)	\$ (643,787)	\$ (38,247)	\$1,907,920
Net income, 1994			465,399				465,399
Dividends declared, 1994: \$1.34 per share			(192,696)				(192,696)
Treasury stock acquired					(399,336)		(399,336)
Stock options exercised		(924)			8,014		7,090
Stock issued under incentive plan		(692)			5,636		4,944
Tax benefit derived from stock incentive plans		2,996					2,996
Stock issued in connection with acquisition		4,286			21,274		25,560
Compensation expense related to ESOP						3,322	3,322
Tax benefit from ESOP			491				491
Foreign currency translation adjustment				(3,452)			(3,452)
Balance: Dec. 25, 1994	\$162,212	\$76,604	\$2,639,440	\$ (12,894)	\$ (1,008,199)	\$ (34,925)	\$1,822,238
Net income, 1995			477,262				477,262
Dividends declared, 1995: \$1.38 per share			(193,415)				(193,415)
Stock options exercised		(2,042)			21,931		19,889
Stock issued under incentive plan		(2,380)			12,996		10,616
Tax benefit derived from stock incentive plans		4,629					4,629
Compensation expense related to ESOP						3,330	3,330
Tax benefit from ESOP			465				465
Foreign currency translation adj./other	(2)			636			634
Balance: Dec. 31, 1995	\$162,210	\$76,811	\$2,923,752	\$ (12,258)	\$ (973,272)	\$ (31,595)	\$2,145,648

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Notes to consolidated financial statements

Note 1

Summary of significant accounting policies

Fiscal year: The Company's fiscal year ends on the last Sunday of the calendar year. The Company's 1995 fiscal year ended on December 31,

1995, and encompassed a 53-week period. The Company's 1994 and 1993 fiscal years each encompassed a 52-week period.

**Consolidation:** The consolidated financial statements include the accounts of the Company and its subsidiaries after elimination of all significant intercompany transactions and profits.

**Operating agencies:** Six of the Company's subsidiaries are participants in joint operating agencies. Each joint operating agency performs the production, sales and distribution functions for the subsidiary and another newspaper publishing company under a joint operating agreement. The Company includes its appropriate portion of the revenues and expenses generated by the operation of the agencies on a line-by-line basis in its statement of income.

**Inventories:** Inventories, which consist principally of newsprint, printing ink, plate material and production film for the Company's newspaper publishing operations, are valued at the lower of cost (first-in, first-out) or market.

**Property and depreciation:** Property, plant and equipment is recorded at cost, and depreciation is provided generally on a straight-line basis over the estimated useful lives of the assets. The principal estimated useful lives are: buildings and improvements, 10 to 40 years; machinery, equipment and fixtures, cable and alarm systems, four to 30 years; outdoor advertising display structures, five to 30 years. Major renewals and improvements and interest incurred during the construction period of major additions are capitalized. Expenditures for maintenance, repairs and minor renewals are charged to expense as incurred.

**Excess of acquisition cost over fair value of assets acquired:** The excess of acquisition cost over the fair value of assets acquired represents the cost of intangible assets at the time the subsidiaries were purchased. In accordance with Opinion 17 of the Accounting Principles Board of the American Institute of Certified Public Accountants, the excess acquisition cost of subsidiaries arising from acquisitions accounted for as purchases since October 31, 1970 (\$3.81 billion at December 31, 1995) is being amortized over periods ranging from 10 to 40 years on a straight-line basis. Management continually reviews the appropriateness of the carrying value of the excess acquisition cost of its subsidiaries and the related amortization periods.

**Other assets:** The Company's television stations are parties to program broadcast contracts. These contracts are recorded at the gross amount of the related liability when the programs are available for telecasting. Program assets are classified as current (as a prepaid expense) or noncurrent (as an other asset) in the consolidated balance sheet, based upon the expected use of the programs in succeeding years. The amount charged to expense appropriately matches the cost of the programs with the revenues associated with them. The liability for these contracts is classified as current or noncurrent in accordance with the payment terms of the contracts. The payment period generally coincides with the period of telecast for the programs, but may be shorter.

**Retirement plans:** Pension costs under the Company's retirement plans are actuarially computed. It is the policy of the Company to fund costs accrued under its qualified pension plans.

**Postretirement benefits other than pensions:** The Company recognizes the cost of postretirement medical and life insurance benefits on an accrual basis over the working lives of employees expected to receive such benefits.

**Income taxes:** The Company accounts for certain income and expense items differently for financial reporting purposes than for income tax reporting purposes. Deferred income taxes are provided in recognition of these temporary differences.

**Per share amounts:** All income per share amounts are based on the weighted average number of common shares outstanding during the year.

**Foreign currency translation:** The income statement of Mediacom, the Company's Canadian outdoor advertising operation, has been translated to U.S. dollars using the average currency exchange rates in effect during each year. Mediacom's balance sheet has been translated using the currency exchange rate as of the

end of the accounting period. The impact of currency exchange rate changes on the translation of Mediacom's balance sheet has been charged directly to shareholders' equity.

Minority interest: The Company owns a 51% interest in WKYC-TV in Cleveland, Ohio, and NBC owns a 49% interest. The financial statements of WKYC-TV are included in the Company's financial statements. The minority interest in operating results is reflected as an element of non-operating expense in the Consolidated Statement of Income and the minority interest in the equity of WKYC-TV is reflected with other long-term liabilities on the Consolidated Balance Sheet.

Use of estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses. Actual results could differ from these estimates.

Note 2

Acquisitions and dispositions

1995: In December 1995, the Company completed the acquisition of Multimedia, Inc. ("Multimedia"). Multimedia's principal business operations include 10 local daily newspapers, five television stations, two radio stations, a cable television division, television entertainment programming and an alarm security company. The acquisition was accounted for under the purchase method of accounting, and consideration paid included \$45.25 per common share, totaling \$1.8 billion, and the assumption of Multimedia liabilities of approximately \$0.5 billion.

The following table summarizes, on an unaudited, pro forma basis, the estimated combined results of operations of the Company and its subsidiaries as though the acquisition was made at the beginning of the year previous to the year in which the transaction was consummated. On this basis, the acquisition would have resulted in a pro forma decrease in net income per share of \$0.21 in 1995, and would have had no impact on per share earnings in 1994 (principally because of a significant non-operating gain recorded by Multimedia in that year). However, this pro forma combined statement does not necessarily reflect the results of operations as they would have been if the combined companies had constituted a single entity during those years.

In millions, except per share amounts (pro forma and unaudited)

Fiscal Year	1995	1994
-----	-----	-----
Operating revenues	\$4,615	\$4,455
Income before taxes	\$ 782	\$ 814
Net income	\$ 448	\$ 466
Net income per share	\$3.20	\$3.23

1994: In May 1994, the Company purchased Nursing Spectrum, which publishes a group of biweekly periodicals specializing in advertising for nursing employment. In December 1994, the Company purchased television station KTHV-TV in Little Rock, a CBS affiliate.

These acquisitions were accounted for under the purchase method of accounting, and consideration paid included cash and shares of the Company's common stock. The acquisitions were not material to the Company's financial position or results of operations.

In November 1994, the Company sold its newspaper in Stockton, Calif., and realized a gain which is reflected in non-operating income.

1993: In January 1993, the Company completed the acquisition of The Honolulu Advertiser and the sale of the Honolulu Star-Bulletin. Consideration for this purchase was approximately \$250 million and included the issuance of 1,980,000 shares of the Company's common stock from treasury valued at approximately \$100 million and the assumption of certain liabilities of the acquired business. Concurrent

with these transactions, the Honolulu joint operating agreement was amended to provide the Company with a greater share of profits from the operation. Proceeds from the sale of the Honolulu Star-Bulletin in excess of carrying value were accounted for as a reduction in the acquisition cost of The Honolulu Advertiser.

The Company sold its radio stations in Kansas City and St. Louis, Mo., in 1993 and also provided for the sale of its television station in Boston, which was completed in early 1994. The Company recognized a minor net gain on these transactions in 1993 which is reflected in non-operating income.

During 1994 and 1993, the Company also purchased certain other publications which are included in the newspaper publishing segment.

All acquisitions discussed above were accounted for by the purchase method and, accordingly, operations for the purchased companies are included in the financial statements from the dates of acquisition. For the 1994 and 1993 acquisitions, pro forma results of operations, assuming these acquisitions were made at the beginning of the year previous to the year in which the transactions were consummated, are not materially different from reported results of operations.

Note 3

Statement of cash flows

For purposes of this statement, the Company considers its marketable securities, which are readily convertible into cash (with original maturity dates of less than 90 days) and consist of short-term investments in government securities, commercial paper and money market funds, as cash equivalents.

Cash paid in 1995, 1994 and 1993 for income taxes and for interest (net of amounts capitalized) was as follows:

In thousands of dollars

	1995	1994	1993
	-----	-----	-----
Income taxes	\$316,698	\$264,601	\$249,858
Interest	\$52,094	\$45,740	\$43,967

In 1995, the Company assumed net liabilities of approximately \$0.5 billion in connection with the Multimedia acquisition.

In 1994, the Company issued 506,000 shares of its common stock from treasury valued at approximately \$26 million in connection with the acquisition of KTHV-TV in Little Rock.

In 1993, the Company issued 1,980,000 shares of its common stock from treasury valued at approximately \$100 million in connection with the acquisition of The Honolulu Advertiser and assumed net liabilities totaling approximately \$150 million.

In 1995, 1994 and 1993, the Company issued 297,201 shares, 134,243 shares and 146,371 shares, respectively, in settlement of previously granted stock incentive rights. The compensation liability for these rights of \$17 million in 1995, \$8 million in 1994 and \$7 million in 1993 was transferred to shareholders' equity at the time the shares were issued.

Note 4

Long-term debt

The long-term debt of the Company is summarized below.

In thousands of dollars

	Dec. 25, 1995	Dec. 25, 1994
	-----	-----
Unsecured promissory notes	\$2,197,358	\$156,136
Notes due 2/1/96, interest at 9.55%	17,260	17,260
Notes due 3/12/96, interest at 9.5%	42,200	42,200



Notes due 12/26/97, interest at 10%	29,890	
Notes due 3/1/98, interest at 5.25%	273,883	273,354
Notes due 5/1/00, interest at 5.85%	249,603	249,509
Series Notes	31,000	
Secured obligations due through 2011, interest averaging 7.6% in 1994		12,062
Unsecured obligations	16,725	17,351
Other indebtedness	712	424
	-----	-----
	2,858,631	768,296
Less amount included in current liabilities	(90,751)	(1,026)
	-----	-----
Total long-term debt	\$2,767,880	\$767,270
	=====	=====

The unsecured promissory notes at December 31, 1995 were due from January 2, 1996 to January 26, 1996 with rates varying from 5.65% to 5.95%. The increase in unsecured promissory notes is attributed to the financing of the Multimedia acquisition (see Note 2).

The unsecured promissory notes at December 25, 1994 were due from December 27, 1994 to January 13, 1995 with rates varying from 5.89% to 6.0%.

The maximum amount of such promissory notes outstanding at the end of any period during 1995 was \$2.2 billion and during 1994 was \$305 million. The daily average outstanding balance was \$228 million during 1995 and \$165 million during 1994. The weighted average interest rate was 5.9% for 1995 and 4.2% for 1994.

The series notes were assumed in connection with the acquisition of Multimedia as discussed in Note 2. These notes, which were due in varying annual installments from June 1996 to June 2005 with interest rates ranging from 10.36% to 10.92%, were prepaid by the Company in January 1996 and, accordingly, are reflected as current liabilities in the accompanying consolidated balance sheet.

The unsecured obligations are due from 2008 to 2009 and bear interest at varying rates. At December 31, 1995 and December 25, 1994, the weighted average interest rates were 5.3% and 5.9%, respectively.

At December 31, 1995, the Company had \$3.0 billion of credit available under a revolving credit agreement. The agreement provides for a revolving credit period which permits borrowing from time to time up to the maximum commitment. The revolving credit period extends to November 12, 2000.

The commitment fee rate may range from 0.07% to 0.175%, depending on Standard & Poor's or Moody's credit rating of the Company's senior unsecured long-term debt. The rate in effect at December 31, 1995 was 0.09%. At the option of the Company, the interest rate on borrowings under the agreement may be at the prime rate, at rates ranging from 0.13% to 0.35% above the London Interbank Offered Rate or at rates ranging from 0.255% to 0.50% above a certificate of deposit-based rate. The prime rate was 8.5% at the end of 1995 and 1994. The percentages that will apply will be dependent on Standard & Poor's or Moody's credit rating of the Company's senior unsecured long-term debt.

The revolving credit agreement contains restrictive provisions that relate primarily to the maintenance of net worth of \$1.2 billion. At December 31, 1995 and December 25, 1994, net worth was \$2.1 billion and \$1.8 billion, respectively.

At December 31, 1995, the unsecured promissory notes are supported by the \$3.0 billion revolving credit agreement and, therefore, are classified as long-term debt.

Approximate annual maturities of long-term debt, assuming that the Company had used the \$3.0 billion revolving credit agreement as of the balance sheet date to refinance existing unsecured promissory notes on a long-term basis, are as follows:

In thousands of dollars

1996	90,751
1997	29,916
1998	273,895
1999	0
2000	2,446,961
Later years	17,108
	-----
Total	\$2,858,631
	=====

Note 5

Retirement plans

The Company and its subsidiaries have various retirement and profit sharing plans, including plans established under collective bargaining agreements and separate plans for joint operating agencies, under which substantially all full-time employees are covered. The Gannett Retirement Plan is the Company's principal retirement plan and covers most of the employees of the Company and its subsidiaries. Benefits under the Gannett Retirement Plan are based on years of service and final average pay. The Company's pension plan assets include insurance contracts, marketable securities including common stocks, bonds and U.S. government obligations and interest-bearing deposits.

The Company's pension cost for 1995, 1994 and 1993 is presented in the table on the following page:

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In thousands of dollars

	1995	1994	1993
	-----	-----	-----
Service cost-benefits earned during the period	\$32,003	\$42,070	\$33,627
Interest cost on projected benefit obligation	67,882	65,365	63,067
Actual return on plan assets	(204,239)	41,287	(98,622)
Net amortization and deferral of actuarial gains	117,967	(127,176)	19,473
	-----	-----	-----
Net pension expense for Company-sponsored retirement plans	13,613	21,546	17,545
Union and other pension cost	6,550	7,061	7,399
	-----	-----	-----
Net pension cost	\$20,163	\$28,607	\$24,944
	=====	=====	=====

The majority of the Company's pension plans, including the Gannett Retirement Plan, have plan assets that exceed accumulated benefit obligations. There are certain plans, however, with accumulated benefit obligations which exceed plan assets. The following tables summarize the funded status of the Company's pension plans and the related amounts that are recognized in the consolidated balance sheet:

In thousands of dollars

Dec. 31, 1995	Plans for which assets exceed accumulated benefits	Plans for which accumulated benefits exceed assets
	-----	-----
Actuarial present value of benefit obligations:		
Vested benefit obligation	\$726,834	\$34,777
	=====	=====

Accumulated benefit obligation	\$774,928	\$36,438
Projected benefit obligation	(\$995,182)	(\$61,011)
Plan assets at market value	961,492	-
Projected benefit obligation greater than plan assets	(33,690)	(61,011)
Unrecognized net loss	150,630	14,291
Unrecognized prior service cost	9,989	1,433
Unrecognized net (asset) obligation at year-end	(22,768)	1,024
Pension asset (liability) reflected in consolidated balance sheet	\$104,161	(\$44,263)

In thousands of dollars  
Dec. 25, 1994

	Plans for which assets exceed accumulated benefits	Plans for which accumulated benefits exceed assets
Actuarial present value of benefit obligations:		
Vested benefit obligation	\$575,129	\$25,672
Accumulated benefit obligation	\$611,023	\$26,504
Projected benefit obligation	(\$753,403)	(\$42,287)
Plan assets at market value	754,454	-
Projected benefit obligation less than (in excess of) plan as	1,051	(42,287)
Unrecognized net (gain) or loss	86,612	(62)
Unrecognized prior service cost	12,829	1,323
Unrecognized net (asset) obligation at year-end	(34,123)	1,585
Pension asset (liability) reflected in consolidated balance sheet	\$66,369	(\$39,441)

The projected benefit obligation was determined using an assumed discount rate of 7.125% and 8.5% at the end of 1995 and 1994, respectively. The assumed rate of compensation increase was 5% at the end of 1995 and 1994. The assumed long-term rate of return on plan assets used in determining pension cost was 10%. Pension plan assets include 700,700 shares of the Company's common stock valued at \$43 million at the end of 1995 and 700,700 shares valued at \$37 million at the end of 1994. The Company made contributions to the Gannett Retirement Plan of \$45 million in 1995 and \$46 million in 1994.

#### Note 6

##### Postretirement benefits other than pensions

The Company provides health care and life insurance benefits to certain retired employees. Employees become eligible for benefits after meeting certain age and service requirements.

The cost of providing retiree health care and life insurance benefits is actuarially determined and accrued over the service period of the active employee group.

The table on the following page sets forth the amounts included in the Consolidated Balance Sheet at December 31, 1995 and December 25,

1994 for postretirement medical and life insurance liabilities:

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In thousands of dollars

Accumulated postretirement benefit obligation	Dec. 31, 1995	Dec. 25, 1994
Retirees	(\$162,654)	(\$156,416)
Fully eligible active plan participants	(17,517)	(11,016)
Other active plan participants	(70,066)	(52,872)
	(250,237)	(220,304)
Unrecognized net loss (gain)	3,590	(14,336)
Unrecognized prior service credit	(59,053)	(72,223)
Accrued postretirement benefit cost	(\$305,700)	(\$306,863)

Postretirement benefit cost for health care and life insurance for the years ended December 31, 1995, December 25, 1994 and December 26, 1993 included the following components:

In thousands of dollars

	1995	1994	1993
Service costs-benefits earned during the period	\$2,567	\$4,125	\$4,055
Interest cost on accumulated postretirement benefit obligation	15,722	16,133	18,997
Net amortization and deferral	(6,118)	(4,818)	(4,768)
Net periodic postretirement benefit cost	\$12,171	\$15,440	\$18,284

At December 31, 1995, the accumulated postretirement benefit obligation was determined using a discount rate of 7.125% and a health care cost trend rate of 11.5% for pre-age 65 benefits, decreasing to 5.5% in the year 2007 and thereafter. For post-age 65 benefits, the health care cost trend rate used was 9.5%, declining to 5.5% in the year 2003 and thereafter.

At December 25, 1994, the accumulated postretirement benefit obligation was determined using a discount rate of 8.5% and a health care cost trend rate of 12% for pre-age 65 benefits, decreasing to 5.5% in the year 2007 and thereafter. For post-age 65 benefits, the health care cost trend rate used was 10%, declining to 5.5% in the year 2003 and thereafter.

The Company's policy is to fund the above-mentioned benefits as claims and premiums are paid.

The effect of a 1% increase in the health care cost trend rate used would result in increases of approximately \$17 million in the 1995 accumulated postretirement benefit obligation and \$2 million in the aggregate service and interest components of the 1995 expense.

The Company's retiree medical insurance plan provides limits on the Company's share of the cost of such benefits it will pay to future retirees. The Company's share of these benefit costs also depends on employee retirement age and length of service.

Note 7

Income taxes

The sources of income before income taxes consist of the following:

In thousands of dollars

	1995	1994	1993
Domestic	\$797,640	\$765,576	\$650,896
Foreign	5,822	16,523	17,556
Total	\$803,462	\$782,099	\$668,452

The provision for income taxes on income consists of the following:

In thousands of dollars

1995	Current	Deferred	Total
Federal	\$254,292	\$19,809	\$274,101
State	45,845	3,711	49,556
Foreign	2,427	116	2,543
Total	\$302,564	\$23,636	\$326,200

In thousands of dollars

1994	Current	Deferred	Total
Federal	\$302,379	(\$33,652)	\$268,727
State	47,578	(6,305)	41,273
Foreign	7,366	(666)	6,700
Total	\$357,323	(\$40,623)	\$316,700

In thousands of dollars

1993	Current	Deferred	Total
Federal	\$204,733	\$19,333	\$224,066
State	38,750	1,232	39,982
Foreign	6,902	(250)	6,652
Total	\$250,385	\$20,315	\$270,700

The provision for income taxes exceeds the U.S. federal statutory tax rate as a result of the following differences:

Fiscal year	1995	1994	1993
U.S. statutory tax rate	35.0%	35.0%	35.0%
Increase (decrease) in taxes resulting from:			
State income taxes net of federal income tax benefit	3.9%	3.4%	3.9%
Goodwill amortization not deductible for tax purposes	1.7%	1.5%	1.6%
Other, net	-	0.6%	-
Effective tax rate	40.6%	40.5%	40.5%

Deferred income taxes reflect temporary differences in the recognition of revenue and expense for tax reporting and financial statement purposes.

Deferred tax liabilities and assets were composed of the following at the end of 1995 and 1994:

In thousands of dollars

	Dec. 31, 1995	Dec. 25, 1994
	-----	-----
Liabilities:		
Accelerated depreciation	\$404,560	\$230,813
Accelerated amortization of deductible intangibles	100,735	91,991
Pension	23,148	10,783
Other	32,351	21,397
	-----	-----
Total deferred tax liabilities	560,794	354,984
	-----	-----
Assets:		
Accrued compensation costs	(36,725)	(23,262)
Postretirement medical and life	(119,449)	(118,965)
Other	(76,704)	(48,066)
	-----	-----
Total deferred tax assets	(232,878)	(190,293)
	-----	-----
Net deferred tax liabilities	\$327,916	\$164,691
	=====	=====

#### Note 8

##### Capital stock, stock options, incentive plans

During 1988, the Company's Board of Directors authorized the repurchase of up to 7.5 million shares of its outstanding common stock. During the period 1988-1991, the Company purchased 4.5 million shares of its common stock under this program at a cost of \$158 million. In 1994, the Company purchased the remaining 3 million shares, and the program was expanded by an additional 5 million shares, which were also purchased. The total cost of the share repurchase program in 1994 was \$399 million.

In December 1994, the Company issued 506,000 shares of its common stock from treasury as consideration for the purchase of KTHV-TV in Little Rock. In January 1993, the Company issued 1,980,000 shares of its common stock from treasury as partial consideration for the purchase of The Honolulu Advertiser.

Certain of the shares acquired by the Company have been reissued in settlement of employee stock awards or were sold to an Employee Stock Ownership Plan which was established in 1990. The remaining shares are held as treasury stock.

The weighted average number of common shares outstanding used in the computation of earnings per share was 140,156,000 in 1995, 144,276,000 in 1994 and 146,474,000 in 1993.

The Company's 1978 Executive Long-term Incentive Plan (the 1978 Plan) provides for the granting of stock options, stock incentive rights and option surrender rights to executive officers and other key employees.

Stock options are granted to purchase common stock of the Company at not less than 100% of the fair market value on the day the option is granted. The exercise period is eight years with the options becoming exercisable at 25% per year after a one-year waiting period.

Stock incentive rights entitle the employee to receive for each such right, without payment, one share of common stock at the end of an incentive period, conditioned upon the employee's continued employment throughout the incentive period. The incentive period is normally four years. During the incentive period, the employee receives cash payments for each incentive right equivalent to the cash dividend the Company would have paid had the employee owned the shares of common stock issuable under the incentive rights.

In July 1989, the Board of Directors approved an amendment to the

1978 Plan to provide that all outstanding awards will be vested if there is a change in control of the Company. Under the amendment, stock options become 100% exercisable immediately upon a change in control. Option surrender rights related one-for-one to all outstanding stock options have been awarded, which are effective only in the event of a change in control and entitle the employee to receive cash for option surrender rights equal to 100% of the difference between the exercise price of the related stock option and the change-in-control price (which is the highest price paid for a share of stock as part of the change in control). The amendment also provides for the payment in cash of the value of stock incentive rights based on the change-in-control price.

Awards made under the 1978 Plan were as follows:

	1995	1994	1993
	-----	-----	-----
Stock options	1,032,540	726,450	761,910
Stock incentive rights	152,610	177,975	163,702

Awards for 1993 are for the four-year employment period 1994-1997. Awards for 1994 are for the four-year period 1995-1998. Awards for 1995 are for the four-year period 1996-1999.

In January and December 1995, shares of common stock totaling 168,150 and 129,051, respectively, were issued in settlement of stock incentive rights whose incentive periods ended in those months.

With respect to awards under the 1978 Plan, the Company has recorded as compensation expense \$10 million for 1995, \$13 million for 1994 and \$11 million for 1993. Under the 1978 Plan, the Company has accrued liabilities aggregating \$20 million at December 31, 1995 and \$28 million at December 25, 1994.

A summary of the Company's stock option activity appears below:

Stock options	Number of shares	Option price per share
-----	-----	-----
Balance outstanding		
Dec. 27, 1992	2,774,351	30.88-51.38
Granted	761,910	49.00-55.50
Exercised	(421,458)	30.88-47.38
Expired or canceled	(73,411)	36.13-51.38
	-----	-----
Balance outstanding		
Dec. 26, 1993	3,041,392	\$30.88-55.50
Granted	726,450	49.75-54.75
Exercised	(235,884)	30.88-51.38
Expired or canceled	(10,084)	36.13-55.50
	-----	-----
Balance outstanding		
Dec. 25, 1994	3,521,874	\$32.00-55.50
Granted	1,032,540	52.88-64.00
Exercised	(519,945)	32.00-55.50
Expired or canceled	(68,427)	34.88-55.50
	-----	-----
Balance outstanding		
Dec. 31, 1995	3,966,042	\$34.88-64.00
	=====	=====

Options were exercisable for 1,829,229 shares at December 31, 1995 and 1,690,704 shares at December 25, 1994. Shares available for future grants under the 1978 Plan totaled 1,177,212 at December 31,

1995.

On July 1, 1990, the Company established a 401(k) Savings Plan. Most employees of the Company (other than those covered by a collective bargaining agreement) who are scheduled to work at least 1,000 hours during each year of employment are eligible to participate in the Plan.

Employees may elect to save up to 10% of compensation on a pre-tax basis subject to certain limits. The Company matches, with Company common stock, 25% of the first 4% of employee contributions. To fund the Company's matching contribution, an Employee Stock Ownership Plan (ESOP) was formed which acquired 1,250,000 shares of Gannett stock from the Company for \$50 million. The stock purchase was financed with a loan from the Company and the shares are pledged as collateral for the loan. The Company makes monthly contributions to the ESOP equal to the ESOP's debt service requirements less dividends. All dividends received by the ESOP are used to pay debt service. As the debt is paid, shares are released as collateral and are available for allocation to participants.

The Company follows the shares allocated method in accounting for its ESOP. The cost of shares allocated to match employee contributions or to replace dividends that are used for debt service are accounted for as compensation expense. The cost of unallocated shares is reported as deferred compensation in the financial statements. The Company may, at its option, repurchase shares from employees who leave the Plan. The shares are purchased at fair market value and the difference between the original cost of the shares and fair market value is expensed at the time of purchase. All of the shares initially purchased by the ESOP are considered outstanding for earnings per share calculations. Dividends on allocated and unallocated shares are recorded as reductions of retained earnings.

Compensation expense for the 401(k) match and repurchased shares was \$2.8 million in 1995, \$2.6 million in 1994 and \$2.2 million in 1993. The ESOP shares as of the end of 1995 and 1994 were as follows:

	1995	1994
Allocated shares	459,919	376,680
Shares released for allocation	7,325	7,570
Unreleased shares	782,756	865,750
Shares distributed to terminated participants	(6,192)	(3,706)
ESOP shares	1,243,808	1,246,294

In May 1990, the Board of Directors declared a dividend distribution of one Preferred Share Purchase Right ("Right") for each common share held, payable to shareholders of record on June 8, 1990. The Rights become exercisable when a person or group of persons acquires or announces an intention to acquire ownership of 15% or more of the Company's common shares. Holders of the Rights may acquire an interest in a new series of junior participating preferred stock, or they may acquire an additional interest in the Company's common shares at 50% of the market value of the shares at the time the Rights are exercised. The Rights are redeemable by the Company at any time prior to the time they become exercisable, at a price of \$.01 per Right.

#### Note 9

Commitments, contingent liabilities and other matters

Litigation: The Company and a number of its subsidiaries are defendants in judicial and administrative proceedings involving matters incidental to their business. The Company's management does not believe that any material liability will be imposed as a result of these matters.

Leases: Approximate future minimum annual rentals payable under non-cancelable operating leases are as follows:



In thousands of dollars

1996	41,231
1997	36,077
1998	29,924
1999	27,634
2000	25,455
Later years	73,335
	-----
Total	\$233,656
	=====

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Total minimum annual rentals have not been reduced for future minimum sublease rentals aggregating approximately \$3 million. Total rental costs were \$104 million for 1995, \$107 million for 1994 and \$103 million for 1993.

In December 1990, the Company adopted a Transitional Compensation Plan ("Plan") which provides termination benefits to key executives whose employment is terminated under certain circumstances within two years following a change in control of the Company. Benefits under the Plan include a severance payment of up to three years' compensation and continued life and medical insurance coverage.

Other matters: Statement of Financial Accounting Standards No. 107, "Disclosures About Fair Value of Financial Instruments," requires the Company to disclose the estimated fair value of its financial instruments.

For financial instruments other than long-term debt, including cash and cash equivalents, trade and other receivables, current maturities of long-term debt and other long-term liabilities, the amounts reported on the balance sheet approximate fair value.

The Company estimates the fair value of its long-term debt, based on borrowing rates available at December 31, 1995, to be \$2.774 billion, compared with the carrying amount of \$2.768 billion.

Statement of Financial Accounting Standards No. 121, "Impairment of Long-lived Assets" (SFAS 121), will require the Company to review for possible impairment, assets to be held for use and assets held for disposal, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, and in such event, to record an impairment loss. The Company will adopt SFAS 121 in 1996 and is evaluating the recoverability of long-lived assets at its properties. Adoption of SFAS 121 in 1996 is not expected to have a material impact on the Company's financial condition or results of operations.

Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (SFAS 123), establishes a fair value-based method of accounting for employee stock-based compensation plans, and encourages companies to adopt that method. However, it also allows companies to continue to apply the intrinsic value-based method currently prescribed under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25). The Company has chosen to continue to report stock-based compensation in accordance with APB 25, and beginning in year 1996 will provide pro forma disclosure of the effects of applying the fair value method to all applicable awards granted.

#### Note 10

##### Business operations and segment information

The Company's primary business activities include newspaper publishing (including 92 daily newspapers), which is the largest segment of its operations; television and radio broadcasting (15 television stations and 13 radio stations), the second-largest component; cable

television; outdoor advertising; alarm security business; and television entertainment programming. Newsprint, which is the principal product used in the newspaper publishing business, may be subject to significant price changes from time to time. The Company's operations are carried out primarily in the U.S. Its foreign operations are mainly in Canada.

For financial reporting purposes, the Company has established four separate business segments: newspapers; broadcasting (television and radio); cable television; and a segment for all other business operations. In prior years, the Company's operations were reported in three segments: newspapers; broadcasting; and outdoor advertising. Upon the completion of the Multimedia acquisition, the Company established a separate business segment for the acquired cable television division. At the same time, the Company elected to group its outdoor advertising along with the alarm security and television entertainment programming businesses acquired from Multimedia in its fourth other businesses reporting segment. Additionally, certain businesses previously reported in the newspaper segment are now reflected in the other businesses segment. Prior-year segment data has been restated to reflect this reporting change.

The newspaper segment consists of 92 daily newspapers in 38 states and two U.S. territories, including USA TODAY, a national, general-interest daily newspaper; and USA WEEKEND, a magazine supplement for newspapers. The newspaper segment also includes non-daily publications and a nationwide network of offset presses for commercial printing.

The broadcasting segment's principal activities include the operation of television and radio stations. At the end of 1995, the Company owned 15 television stations and 13 radio stations.

The cable segment, which was acquired in connection with the Multimedia purchase, is headquartered in Wichita, Kan., and serves 458,000 cable television subscribers in five states.

The principal operations included in the other businesses segment are outdoor advertising, and the television entertainment programming and alarm security businesses acquired in the Multimedia purchase. The group also includes certain businesses previously reported within the newspaper publishing segment. These include Telematch, Gannett Direct Marketing Services and Gannett TeleMarketing, among others.

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Separate financial data for each of the Company's four business segments is presented on page 50. Operating income represents total revenue less operating expenses, depreciation and amortization of intangibles. In determining operating income by industry segment, general corporate expenses, interest expense and other income and expense items of a non-operating nature are not considered. Corporate assets include cash and marketable securities, certain investments, long-term receivables and plant and equipment primarily used for corporate purposes. Interest capitalized has been included as a corporate capital expenditure for purposes of segment reporting.

Report of independent accountants

To the Board of Directors and  
Shareholders of Gannett Co., Inc.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, of cash flows and of changes in shareholders' equity present fairly, in all material respects, the financial position of Gannett Co., Inc. and its subsidiaries at December 31, 1995 and December 25, 1994, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1995, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these

financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

Price Waterhouse LLP  
Washington, D.C.  
February 6, 1996

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11-YEAR SUMMARY

In thousands of dollars except per share amounts

	1995	1994	1993	1992	1991	1990
Net operating revenues:						
Newspaper advertising	\$2,219,250	\$2,152,671	\$2,005,037	\$1,882,114	\$1,852,591	\$1,917,477
Newspaper circulation	869,173	849,461	838,706	807,093	777,221	730,426
Broadcasting	466,187	406,608	397,204	370,613	357,383	396,693
Cable	15,061					
All other	437,065	415,783	400,674	409,137	394,840	397,025
Total (Notes a and b, see page 48)	4,006,736	3,824,523	3,641,621	3,468,957	3,382,035	3,441,621
Operating Expenses:						
Costs and expenses	2,944,898	2,802,949	2,717,634	2,653,803	2,623,335	2,568,744
Depreciation	159,657	163,242	164,420	157,242	158,389	153,211
Amortization of intangible assets	50,298	45,554	45,215	40,629	41,364	40,825
Total	3,154,853	3,011,745	2,927,269	2,851,674	2,823,088	2,762,780
Operating Income	851,883	812,778	714,352	617,283	558,947	678,841
Non-operating income (expense):						
Interest expense	(52,175)	(45,624)	(51,250)	(50,817)	(71,057)	(71,567)
Other	3,754	14,945	5,350	7,814	14,859	10,689
Income before income taxes	803,462	782,099	668,452	574,280	502,749	617,963
Provision for income taxes	326,200	316,700	270,700	228,600	201,100	241,000
Income before cumulative effect of accounting principle changes	477,262	465,399	397,752	345,680	301,649	376,963
Cumulative effect on prior years of accounting principle changes for:						
Income taxes				34,000		
Retiree health and life insurance benefits				(180,000)		
Net Income	\$477,262	\$465,399	\$397,752	\$199,680	\$301,649	\$376,963
Operating cash flow (5)	\$1,061,838	\$1,021,574	\$923,987	\$815,154	\$758,700	\$872,877
Per share amounts (1)						
Income before cumulative effect of accounting principle changes	\$3.41	\$3.23	\$2.72	\$2.40	\$2.00	\$2.36
Net income	\$3.41	\$3.23	\$2.72	\$1.39	\$2.00	\$2.36
Dividends declared	1.38	1.34	1.30	1.26	1.24	1.21
Shareholders' equity (3)	15.26	13.04	12.98	10.94	10.71	12.98
Weighted average number of common and common equivalent shares outstanding in thousands (2)	140,156	144,276	146,474	144,148	150,783	160,047
Financial position:						
Current assets	\$854,084	\$650,837	\$757,957	\$631,447	\$636,101	\$668,690
Current Liabilities	812,772	527,054	455,139	431,551	443,835	500,203
Working capital	41,312	123,783	302,818	199,896	192,266	168,487
Long-term debt excluding current maturities	2,767,880	767,270	850,686	1,080,756	1,335,394	848,633
Shareholders' equity	2,145,648	1,822,238	1,907,920	1,580,101	1,539,487	2,063,077
Total assets	6,503,800	3,707,052	3,823,798	3,609,009	3,684,080	3,826,145
Selected financial percentages and ratios						
Percentage increase (decrease):						
Earnings after tax (4)	2.5%	17.0%	15.1%	14.6%	-20.0%	-5.2%
Earnings per share (4)	5.6%	18.8%	13.3%	20.0%	-15.3%	-4.5%
Dividends declared per share	3.0%	3.1%	3.2%	1.6%	2.5%	9.0%
Book value per share	17.0%	0.5%	18.6%	2.1%	-17.5%	4.7%
Credit ratios						
Long-term debt to shareholders' equity	129.0%	42.1%	44.6%	68.4%	86.7%	41.1%
Times interest expense earned	16.4X	18.1X	14.0X	12.3X	8.1X	9.6X
	1989	1988	1987	1986	1985	
Net operating revenues:						
Newspaper advertising	\$2,018,076	\$1,908,566	\$1,787,077	\$1,588,985	\$1,213,577	
Newspaper circulation	718,087	685,663	645,356	575,806	464,976	

Broadcasting	408,363	390,507	356,815	351,133	265,480
Cable					
All other	373,663	329,749	290,199	285,573	265,388
Total (Notes a and b, see page 48)	3,518,189	3,314,485	3,079,447	2,801,497	2,209,421
Operating Expenses:					
Costs and expenses	2,571,617	2,449,587	2,257,304	2,061,789	1,601,372
Depreciation	149,893	136,861	124,485	111,229	85,512
Amortization of intangible assets	40,168	40,312	36,595	31,980	18,017
Total	2,761,678	2,626,760	2,418,384	2,204,998	1,704,901
Operating Income	756,511	687,725	661,063	596,499	504,520
Non-operating income (expense):					
Interest expense	(90,638)	(88,557)	(85,681)	(79,371)	(25,926)
Other	(18,364)	8,292	15,013	23,076	6,183
Income before income taxes	647,509	607,460	590,395	540,204	484,777
Provision for income taxes	250,000	243,000	271,000	263,800	231,500
Income before cumulative effect of accounting principle changes	397,509	364,460	319,395	276,404	253,277
Cumulative effect on prior years of accounting principle changes for:					
Income taxes					
Retiree health and life insurance benefits					
Net Income	\$397,509	\$364,460	\$319,395	\$276,404	\$253,277
Operating cash flow (5)	\$946,572	\$864,898	\$822,143	\$739,708	\$608,049
Per share amounts (1)					
Income before cumulative effect of accounting principle changes	\$2.47	\$2.26	\$1.98	\$1.71	\$1.58
Net income	\$2.47	\$2.26	\$1.98	\$1.71	\$1.58
Dividends declared	1.11	1.02	0.94	0.86	0.765
Shareholders' equity (3)	12.40	11.09	9.94	8.88	7.93
Weighted average number of common and common equivalent shares outstanding in thousands (2)	161,253	161,622	161,704	161,380	160,466
Financial position:					
Current assets	\$671,030	\$665,031	\$601,220	\$570,589	\$473,394
Current Liabilities	477,822	500,835	474,775	432,327	303,142
Working capital	193,208	164,196	126,445	138,262	170,252
Long-term debt excluding current maturities	922,470	1,134,737	1,094,321	1,201,370	491,565
Shareholders' equity	1,995,791	1,786,441	1,609,394	1,433,781	1,275,213
Total assets	3,782,848	3,792,820	3,510,259	3,365,903	2,313,218
Selected financial percentages and ratios					
Percentage increase (decrease):					
Earnings after tax (4)	9.1%	14.1%	15.6%	9.1%	13.1%
Earnings per share (4)	9.3%	14.1%	15.8%	8.2%	12.9%
Dividends declared per share	8.8%	8.5%	9.3%	12.4%	15.0%
Book value per share	11.8%	11.6%	11.9%	11.7%	11.5%
Credit ratios					
Long-term debt to shareholders' equity	46.2%	63.5%	68.0%	83.8%	38.6%
Times interest expense earned	8.1X	7.9X	7.9X	7.8X	19.7X

- (1) Per share amounts have been based upon average number of shares outstanding during each year, giving retroactive effect to adjustment in (2).
- (2) Shares outstanding have been converted to a comparable basis by reflecting retroactively shares issued for a 2-for-1 stock split effective January 6, 1987.
- (3) Based upon year-end shareholders' equity and shares outstanding.
- (4) Before cumulative effect of accounting principle changes.
- (5) Operating cash flow represents operating income plus depreciation and amortization of intangible assets.

## Notes to 11-year summary

(a) The Company and its subsidiaries made the acquisitions listed at right during the period. The results of operations of these acquired businesses are included in the accompanying financial information from the date of purchase. Note 2 of the consolidated financial statements on page 38 contains further information concerning certain of these acquisitions.

(b) During the period, the Company sold substantially all of the assets or capital stock of certain other subsidiaries and divisions of other subsidiaries for which the revenues and contributions to consolidated net income were not material. Note 2 of the consolidated financial statements on page 38 contains further information concerning certain of these dispositions.

Acquisitions	1985-1995
1985	
March 15	Triangle Sign Company
March 29	Family Weekly magazine, now USA WEEKEND
July 1	The Des Moines Register and The Jackson Sun
Nov. 27	Peekskill Star Corporation
1986	
Jan. 3	KTKS-FM now KHKS-FM, Dallas
Feb. 18	The Evening News Association
July 14	The Courier-Journal and Louisville Times Company
July 29	KCMO-AM and KBKC-FM, Kansas City
Sept. 16	KHIT-FM, Seattle
Dec. 1	Arkansas Gazette Company
1987	
July 15	Gannett Direct Marketing Services, Inc.
1988	
Feb. 1	WFMY-TV, Greensboro, N.C. WTLV-TV, Jacksonville, Fla.
July 1	New York Subways Advertising Co., Inc. and related companies
1989	
Oct. 31	Rockford Magazine
Nov. 6	Outdoor advertising displays merged into New Jersey Outdoor
1990	
March 28	Great Falls (Mont.) Tribune
May 17	Ye Olde Fishwrapper
June 18	The Shopper Advertising, Inc.
Sept. 7	Desert Community Newspapers
Dec. 27	North Santiam Newspapers
Dec. 28	Pensacola Engraving Co.
1991	
Feb. 11	The Add Sheet
April 3	New Jersey Publishing Co.
Aug. 30	The Times Journal Co., including The Journal Newspapers, The Journal Printing Co. (now Springfield Offset) and Telematch
Oct. 3	Gulf Breeze Publishing Co.
1992	
April 24	Graphic Publications, Inc.
1993	
Jan. 30	The Honolulu Advertiser
April 24	Tulare Advance-Register
1994	
May 2	Nursing Spectrum
June 9	Altoona Herald-Mitchellville Index and the Eastern ADvantage
Dec. 1	KTHV-TV, Little Rock
1995	
Dec. 4	Multimedia, Inc.

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Form 10-K information

Business of the company

Gannett Co., Inc. is a diversified information company that operates primarily in the U.S. Approximately 98% of its revenues are from domestic operations. Its foreign operations are primarily in Canada, but it also has business interests in certain European, Asian and other foreign markets. Its corporate headquarters is in Arlington, Va., near Washington, D.C. It was incorporated in New York in 1923 and was reincorporated in Delaware in 1972.

On December 4, 1995, the Company completed the acquisition of Multimedia, Inc. ("Multimedia"). Multimedia's principal business operations include 10 local daily newspapers, five television stations, two radio stations, a cable television division,

television entertainment programming and an alarm security company.

The consideration paid for Multimedia included \$45.25 per common share, totaling \$1.8 billion, and the assumption of Multimedia liabilities of approximately \$0.5 billion. This acquisition was accounted for under the purchase method of accounting and Multimedia's results of operations are included in the Company's financial statements from the date of acquisition. The acquisition of Multimedia did not materially affect the Company's consolidated results of operations for 1995. The Company financed the acquisition of Multimedia with the issuance of unsecured promissory notes (commercial paper).

The Company's principal business segments are newspaper publishing, broadcasting, cable and an other businesses segment, which includes outdoor advertising, the alarm security business and the television entertainment programming business.

The Company's newspapers make up the largest newspaper group in the U.S. in circulation. The Company operates 92 daily newspapers, with a total average daily circulation of approximately 6.6 million for 1995, including USA TODAY. The Company also publishes USA WEEKEND, a weekend newspaper magazine, and a number of non-daily publications.

On December 31, 1995, the broadcasting division included 15 television stations in markets with almost 14 million households and 13 radio stations in markets with a listening population of more than 36 million.

The cable business serves 458,000 subscribers in five states.

The outdoor advertising business is the largest in North America, with operations in 11 states and Canada. It includes 12 outdoor advertising companies, transit and transit shelter advertising operations, and a printing division.

The alarm security business, Multimedia Security Service, provides alarm services to 101,000 customers primarily in eight states. The Company's entertainment programming business, Multimedia Entertainment, produces syndicated talk shows for U.S. and foreign television markets.

The Company also owns the following: Gannett News Service, which provides news services for its newspaper operations; Gannett National Newspaper Sales, which markets the Company's nationwide newspaper advertising resources; Gannett Offset, which coordinates the sale, marketing and production of commercial offset printing done for national and regional customers at many of Gannett's newspapers with offset presses and at the Company's offset printing facilities in Chandler, Ariz., Miramar, Fla., Nashville, Tenn., Atlanta, Ga., St. Louis, Mo., Norwood, Mass., and Springfield, Va.; electronic information services, including the USA TODAY Information Network; Gannett Media Technologies International, which develops and markets software and other products for the publishing industry; Gannett Direct Marketing Services, a direct marketing company with operations in Louisville, Ky.; Telematch, a telephone database service; Nursing Spectrum, publisher of biweekly periodicals specializing in advertising for nursing employment; Gannett Community Directories of New Jersey, yellow-pages publishing; Gannett Digital Xpress, a personalized audio, fax and text information service; and Gannett TeleMarketing, a telephone sales and marketing business.

#### Business segment financial information

Selected financial information for the Company's business segments is presented on the following page. For a description of the accounting policies related to this information, see Note 10 to the Company's Consolidated Financial Statements. Operating cash flow amounts represent operating income plus depreciation and amortization of intangible assets.

	1995	1994	1993
Operating revenues:			
Newspaper publishing	\$3,229,121	\$3,136,816	\$2,968,713
Broadcasting	466,187	406,608	397,204
Cable	15,061	0	0
Other businesses	296,367	281,099	275,704
	\$4,006,736	\$3,824,523	\$3,641,621
Operating income:			
Newspaper publishing	\$701,568	\$734,717	\$676,346
Broadcasting	182,865	128,863	86,686
Cable	4,065	0	0
Other businesses	30,688	16,311	15,738
Corporate	(67,303)	(67,113)	(64,418)
	\$851,883	\$812,778	\$714,352
Depreciation and amortization:			
Newspaper publishing	\$147,711	\$149,063	\$145,742
Broadcasting	30,107	29,089	31,449
Cable	3,798	0	0
Other businesses	18,718	20,245	20,398
Corporate	9,621	10,399	12,046
	\$209,955	\$208,796	\$209,635
Operating cash flow:			
Newspaper publishing	\$849,279	\$883,780	\$822,088
Broadcasting	212,972	157,952	118,135
Cable	7,863	0	0
Other businesses	49,406	36,556	36,136
Corporate	(57,682)	(56,714)	(52,372)
	\$1,061,838	\$1,021,574	\$923,987
Identifiable assets:			
Newspaper publishing	\$3,198,382	\$2,561,225	\$2,528,671
Broadcasting	1,502,342	643,157	685,230
Cable	1,080,565	0	0
Other businesses	397,377	246,414	282,758
Corporate	325,134	256,256	327,139
	\$6,503,800	\$3,707,052	\$3,823,798
Capital expenditures:			
Newspaper publishing	\$128,107	\$108,633	\$110,409
Broadcasting	19,923	11,673	9,144
Cable	2,029	0	0
Other businesses	26,153	7,156	8,230
Corporate	7,324	17,392	4,339
	\$183,536	\$144,854	\$132,122

#### Newspaper publishing

On December 31, 1995, the Company operated 92 daily newspapers, including USA TODAY, and a number of non-daily local publications, in 38 states, Guam and the U.S. Virgin Islands. The Newspaper Division is headquartered in Arlington, Va., and on December 31, 1995, it had approximately 32,400 full-time and part-time employees. Newspaper

operating revenues accounted for approximately 83% of the Company's net operating revenues in 1993 and 1994 and 81% in 1995.

USA TODAY was introduced in 1982 as the country's first national, general-interest daily newspaper. It is available in all 50 states and is available to readers on the day of publication in the top 100 metropolitan markets in the U.S.

USA TODAY is produced at facilities in Arlington, Va., and is transmitted via satellite to offset printing plants around the country. It is printed at Gannett plants in 21 U.S. markets and under contract at offset plants in 12 other U.S. markets. It is sold at newsstands and vending machines generally at 50 cents a copy. Mail subscriptions are available nationwide and abroad, and home and office delivery is offered in many markets. Approximately 63% of its net paid circulation results from single-copy sales at newsstands or vending machines and the remainder is from home and office delivery, mail and other sales.

For 1995, USA TODAY's advertising revenues and volume rose 7% and 3%, respectively, and circulation revenues and volume rose 3% and 2%, respectively. Because of dramatically higher newsprint costs, which were up 40%, USA TODAY's operating income was lower than in 1994.

USA TODAY International, published separately from USA TODAY, is printed from satellite transmission under contract in London, Zurich, Frankfurt and Hong Kong, and is distributed in Europe, the Middle East, Africa and Asia. It is available in more than 90 foreign countries.

The Gannett News Service is headquartered in Arlington, Va., and has bureaus in nine other states (see page 67 for more information). Gannett News Service provides national and regional news coverage and sports, features, photo and graphic services to Gannett newspapers.

The newspaper publishing segment also includes USA WEEKEND, which is distributed as a weekend newspaper supplement in 452 newspapers throughout the country, with a total circulation of 19.2 million at the end of 1995.

At the end of 1995, 57 of the Company's daily newspapers, including USA TODAY, were published in the morning and 35 were published in the evening.

As part of the Multimedia purchase in December 1995, the Company acquired 10 daily newspapers with a combined daily circulation of approximately 300,000. The larger newspapers in this group are in Asheville, N.C., Greenville, S.C., and Montgomery, Ala.

Individually, Gannett newspapers are the dominant news and information source with strong brand recognition in their market. Their durability lies in the quality of their management, their flexibility, their focus on customer-directed programs like NEWS 2000, ADvance and ADQ, and their capacity to invest in new technology. Collectively, they form a network of powerful franchises across the nation.

Faced with increased newsprint prices, Gannett editors tightened writing and presentation in 1995 and took a fresh look at all features to see which best served readers. These efforts were made in keeping with the principles of NEWS 2000, a program launched in 1991 to improve news-content quality.

In 1995, the Company continued to refine ADvance strategies that focus on attracting more dollars from medium and small advertisers. Revenue from this segment grew 6% in 1995. Introduced in June 1992, ADvance is a program to develop marketing partnerships with advertisers and enhance the skills of newspaper sales and marketing staffs. The Company will continue to undertake significant efforts to implement ADvance concepts in 1996 through training and results assessment.

The Company introduced ADQ, a divisionwide initiative to improve advertising quality, advertiser satisfaction and newspaper profitability. A quality measurement tool was developed that measures effectiveness of newspaper service and quality.

All of the Company's daily newspapers receive the Gannett News Service. In addition, all subscribe to The Associated Press, and some receive various supplemental news and syndicated features services.

The senior executive of each newspaper is the publisher, and the



newspapers have advertising, business, circulation, news, market development and production departments.

Technological advances in recent years have had an impact on the way newspapers are produced. Computer-based text editing systems capture drafts of reporters' stories and are then used to edit and produce type for transfer by a photographic process to printing plates. All of the Company's daily newspapers are produced by this method.

"Pagination" enables editors to create a newspaper page by computer, avoiding all or part of the manual "paste-up" of the page before it can be converted into a printing plate. The Company uses pagination systems at 65 newspaper plants.

During 1995, the Mobile Advertising Sales System (MASS), a sales "tool-kit" on laptop personal computers that was developed by the Company in 1993, was installed at 28 additional newspapers. There are now 36 Gannett newspapers and approximately 500 account representatives using MASS. Installation at other Company newspapers will continue in 1996.

AdLink, a computer software application developed by the Company in 1994 that allows real estate advertisers to track properties and to facilitate the make-up of complex newspaper advertisements, has been installed at 14 newspapers. Real estate advertisers have increased the number of advertising pages given this new resource. During 1995, an Internet linkage capability was developed and will be installed at selected newspapers in 1996.

Gannett newspapers explored and tested business opportunities that the Internet and other electronic delivery might create. Web sites are up at nine newspapers, including USA TODAY, with expanded information from that published in their newspapers. Available via commercial online services are USA WEEKEND, Gannett Suburban Newspapers and FLORIDA TODAY. The Star-Gazette in Elmira, N.Y., is delivering online service via special cable modems in its market. With the Pulitzer Co., our joint operating agreement partner in Tucson, Ariz., we are operating STARNET, a full-service newspaper Internet site. The Company also is a partner in the New Century Network with eight other major media companies, exploring how newspaper electronic services can work cooperatively to better serve customers.

The Company's integrated text/photo archive system, DiGiCol, is now installed at 14 Gannett newspapers, including those in Rochester, Des Moines and Louisville. This system stores, retrieves and distributes text, photos and full-page images of the newspaper in a digital form that can be searched using an easy-to-use interface. Expansion of DiGiCol to additional Gannett sites will continue in 1996.

In early 1996, the Company joined a partnership with Knight-Ridder and Landmark Communications called InfiNet. Headquartered in Norfolk, Va., InfiNet provides various electronic publishing and information services using the Internet and provides Internet access to individual consumers and businesses. InfiNet's principal customer group is newspapers, including those owned by the partners. The Company expects 20 to 30 of its newspapers will contract with InfiNet for Web site services and for Internet access capabilities, which will be sold in their local communities.

Sixty daily newspaper plants print by the offset process, and 19 plants print using various letterpress processes.

In recent years, improved technology for all of the newspapers has resulted in greater speed and accuracy and in a reduction in the number of production hours worked per page.

The principal sources of newspaper revenues are circulation and advertising.

Circulation: The table on the following page summarizes the circulation volume and revenues of the newspapers owned by the Company at the end of 1995. USA TODAY circulation is included in this table.

This table assumes that all newspapers owned by the Company at the end of 1995 were owned during all years shown:

Circulation: newspapers owned on Dec. 31, 1995

	Circulation revenues in thousands	Daily net paid circulation	Sunday net paid circulation
	-----	-----	-----
1995	\$901,537	6,559,000	6,195,000
1994	\$877,684	6,607,000	6,394,000
1993	\$863,927	6,610,000	6,462,000
1992	\$840,817	6,605,000	6,438,000
1991	\$802,570	6,539,000	6,388,000

Faced with dramatically higher newsprint prices, the Company began taking steps in 1994 to reduce consumption, including the elimination of less valuable and costly distant outstate circulation. In addition, the strike in Detroit (discussed further on page 59) resulted in a loss of circulation volume and revenues during the last half of 1995.

Twenty-two of the Company's local newspapers reported gains in daily circulation during 1995, and 19 increased Sunday circulation.

Home delivery prices for the Company's newspapers are established individually for each newspaper and range from \$1.25 to \$3.60 per week in the case of daily newspapers and from \$.59 to \$2.05 per copy for Sunday newspapers. The Company implemented a number of circulation price increases in 1995 and more are planned for 1996.

Additional information about the circulation of the Company's newspapers may be found on pages 25-26 and 64-66 of this annual report.

Advertising: Advertising revenues are generated through the sale of retail (local), classified, national and preprint advertising. A detailed analysis of newspaper advertising revenues is presented below and on page 24 of this report.

Retail advertising is display advertising associated with local merchants, such as department and grocery stores. Classified advertising includes the ads listed together in sequence by the nature of the ads, such as automobile sales, real estate sales and "help wanted." National advertising is display advertising principally from advertisers who are promoting products or brand names on a nationwide basis. Retail and national advertising may appear in the newspaper itself or in preprinted sections. Generally there are different rates for each category of advertising, and the rates for each newspaper are set independently, varying from city to city. The newspapers have advertising departments that solicit retail, classified and national advertising.

Gannett National Newspaper Sales also solicits national advertisers and certain national and regional retail advertisers. The newspapers have made continuing efforts to serve their readers and advertisers by introducing total market coverage programs and by targeting specific market segments desired by many advertisers through the use of specially zoned editions and other special publications.

Total newspaper ad revenues on a pro forma basis rose 4%. This increase was favorably affected by the additional week in the Company's 1995 fiscal year, but it was adversely affected to a greater degree by the strike in Detroit.

Classified business was again strong in 1995, particularly in the employment and automotive categories. There was also consistent growth of medium and small retail advertisers throughout the year. The department store category represented the biggest retail growth category, followed by appliance/electronic and entertainment.

For 1996, the Company expects further ad revenue growth at most of its newspaper properties. Advertising associated with the Summer Olympics in Atlanta and political contests will contribute to this growth. The effects of the strike in Detroit are expected to diminish in 1996 and further advertising rate increases are planned at many newspapers. Changes in national economic factors such as interest rates, employment levels and the rate of general economic growth will have an impact on revenues at all of the Company's newspaper operations.

The following chart summarizes the advertising lineage (in six-column

inches) and advertising revenues of the newspapers owned by the Company at the end of 1995. Again, this chart assumes that all of the newspapers owned at the end of 1995 were owned throughout the years shown:

Advertising: newspapers owned on Dec. 31, 1995

	Advertising revenues in thousands	Inches of advertising
	-----	-----
1995	\$2,327,574	144,176,000
1994	\$2,242,977	140,593,000
1993	\$2,094,122	135,252,000
1992	\$2,009,663	129,212,000
1991	\$1,958,574	124,446,000

Competition: The Company's newspapers compete with other media for advertising principally on the basis of their advertising rates and their performance in helping sell the advertisers' products or services. They compete for circulation principally on the basis of their content and their price. While most of the Company's newspapers do not have daily newspaper competitors that are published in the same city, in certain of the Company's larger markets, there is such direct competition. Most of the Company's newspapers compete with other newspapers published in nearby cities and towns and with free distribution and paid advertising weeklies.

At the end of 1995, The Cincinnati Enquirer, The Detroit News, the El Paso (Texas) Times, The Honolulu Advertiser, The Tennessean at Nashville and the Tucson (Ariz.) Citizen were published under joint operating agreements with non-Gannett newspapers located in the same cities. All of these agreements provide for joint business, advertising, production and circulation operations and a contractual division of profits. The editorial and

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reporting staffs of the Company's newspapers, however, are separate and autonomous from those of the non-Gannett newspapers.

The rate of development of opportunities in and competition from emerging electronic communications services, including those related to the Internet and the World Wide Web, is increasing. Through internal development programs, acquisitions and partnerships, the Company's efforts to explore new opportunities in news, information and communications businesses have been expanded. Recent business developments include USA TODAY Online, which was launched in April 1995 as the electronic complement to the newspaper; the InfiNet partnership, which provides Web site services and Internet access; Telematch, a telephone database service; and Gannett Media Technologies International, a division designed to market products developed by Gannett's Advanced Systems Lab and which are currently in use at Gannett newspapers.

Nine of the Company's newspapers now maintain a commercial site on the World Wide Web for the delivery of news, information and advertising. Plans for 1996 call for 20 to 30 additional newspapers to establish a Web site.

Properties: Generally, the Company owns the plants that house all aspects of the newspaper publication process. In the case of USA TODAY, at December 31, 1995, 12 non-Gannett printers were used to print the newspaper in the U.S. in markets where there are no Company newspapers with appropriate facilities. Four non-Gannett printers in foreign countries are used to print USA TODAY International. USA WEEKEND and Nursing Spectrum are also printed under contracts with commercial printing companies. Many of the Company's newspapers also have outside news bureaus and sales offices, which generally are leased. In a few cities, two or more of the Company's newspapers share combined facilities; and in two locations, facilities

are shared with other newspaper properties under joint operating agreements. The Company's newspaper properties have rail siding facilities or access to main roads for newsprint delivery purposes and are conveniently located for distribution purposes.

During the past five years, new or substantial additions or remodeling of existing newspaper facilities have been completed or are at some stage of construction at nine of the Company's newspaper operations. During 1995, facility expansion in Jackson, Miss., was completed. As part of the Company's annual capital expenditure program, its properties are improved or upgraded on a regular basis. The Company's facilities are adequate for present operations.

Raw materials: Newsprint is the basic raw material used to publish newspapers. During 1995, the Company's newsprint consumption was approximately 796,000 metric tons, including the Company's portion of newsprint consumed at joint operating agencies, consumption by USA WEEKEND, USA TODAY tonnage consumed at non-Gannett print sites, and newsprint consumed by Multimedia newspapers for December 1995. Newsprint consumption was down 5% from 1994. The Company purchases newsprint from 29 North American and offshore suppliers under contracts which expire at various times through 2010.

During 1995, all of the Company's newspapers used some recycled newsprint. For the year, approximately 81% of the Company's newsprint consumption contained recycled content.

In 1995, newsprint supplies were adequate. The Company believes that the available sources of newsprint, together with present inventories, will continue to be adequate to supply the needs of its newspapers.

The average cost per ton of newsprint consumed in 1995 rose more than 40% from 1994's average cost. Suppliers have announced plans for further newsprint price increases in 1996, however, it is not certain at this time if market conditions will support these plans. In the absence of further newsprint price changes, the Company's average cost per ton will be approximately 20% greater than in 1995 because of the carryover effect of 1995 price increases.

Regulation: Gannett is committed to protecting the environment. Our goal is to ensure that Gannett facilities are in compliance with federal, state and local environmental laws and to incorporate appropriate environmental practices and standards in our newspaper, broadcast and outdoor advertising operations. The Company employs a corporate environmental manager responsible for oversight not only of regulatory compliance but also of preventive measures. The Company is one of the industry leaders in the use of recycled newsprint. The Company increased usage of newsprint containing recycled content from 42,000 metric tons in 1989 to more than 645,000 metric tons in 1995. The Company's newspapers use inks, photographic chemicals, solvents and fuels. The use and disposal of these substances may be regulated by federal, state and local agencies. Through its Environmental Compliance Plan, the Company believes it is taking effective measures to maintain compliance with environmental laws. Any release into the environment may create obligations to private and governmental entities under a variety of statutes and rules regulating the environment, including the issuance of permits.

Several of the Company's newspaper subsidiaries have been included among the potentially responsible parties in connection with the alleged disposal of ink or other chemical wastes at disposal sites which have been subsequently identified as inactive hazardous waste sites by the U.S. Environmental Protection Agency or comparable state agencies. The Company provides for costs associated with these matters in accordance with generally accepted accounting principles. The Company does not believe that these matters will have any significant impact on its financial condition or results of operations.

Additional information about the Company's newspapers may be found on pages 64-67 of this report.

in Arlington, Va., included 15 television stations, in markets with a total of almost 14 million households. The Company's radio division includes 13 radio stations in seven markets with a listening population of more than 36 million. As part of the Multimedia purchase in December 1995, five television stations and two radio stations were added to the Company's broadcasting group.

At the end of 1995, the broadcasting division had approximately 2,900 full-time and part-time employees. Broadcasting revenues accounted for approximately 12% of the Company's reported operating revenues in 1995 and 11% in 1993 and 1994.

The principal sources of the Company's broadcasting revenues are: 1) local advertising focusing on the immediate geographic area of the stations; 2) national advertising; 3) compensation paid by the networks for carrying commercial network programs; and 4) payments by advertisers to television stations for other services, such as the production of advertising material. The advertising revenues derived from a station's local news programs make up a significant part of its total revenues.

Advertising rates charged by a television station are based primarily upon the station's ability to attract viewers, demographics and the number of television households in the area served by the station. Practically all national advertising is placed through independent advertising representatives. Local advertising time is sold by each station's own sales force.

Generally, a network provides programs to its affiliated television stations, sells commercial advertising announcements within the network programs and compensates the local stations by paying an amount based on the television station's network affiliation agreement.

Each radio station with a network affiliation generally is paid a flat annual fee under its affiliation agreement. Local programming quality and the geographic coverage of its signal are key factors in a radio station's competitive position within the market. Since most radio programming originates locally, network affiliation has little effect on a radio station's competitive position.

Programming: The costs of locally produced and purchased syndicated programming are a significant portion of television operating expenses. Syndicated programming costs are determined based upon largely uncontrollable market factors, including demand from the independent and affiliated stations within the market and in some cases from cable operations. In recent years, the Company's television stations have increased their locally produced news and entertainment programming in an effort to provide programs that distinguish the stations from the competition and to better control costs.

Properties: The Company's broadcasting facilities are adequately equipped with the necessary television and radio broadcasting equipment. The Company owns transmitter sites in 19 locations and leases sites in 13 others.

During the past five years, new broadcasting facilities have been built in Denver, Los Angeles and Washington, D.C. Substantial additions or improvements were completed in Austin and Dallas, Texas, Greensboro, N.C., and Little Rock. Substantial remodeling is underway in Atlanta and is being planned for Jacksonville. The Company's broadcast facilities are adequate for present purposes.

Competition: In each of its broadcasting markets, the Company's stations compete for revenues with other network-affiliated and independent television and radio broadcasters and with other advertising media, such as cable television, newspapers, magazines and outdoor advertising. The Company's broadcasting stations compete principally on the basis of their market share, advertising rates and audience composition.

Network programming constitutes a substantial part of the programs broadcast on the Company's television stations, and the Company's competitive position is directly affected by viewer acceptance of network programming. Local news has been most important to a station's success and there is a growing emphasis on other forms of local programming as well as continuing involvement in the local community.

Other sources of present and potential competition for the Company's

broadcasting properties include pay cable, home video and audio recorders and video disc players, direct broadcast satellite and low power television. Some of these competing services have the potential of providing improved signal reception or increased home entertainment selection, and they are continuing development and expansion.

Regulation: The Company's television and radio stations are operated under the authority of the Federal Communications Commission (FCC) under the Communications Act of 1934, as amended (Communications Act), and the rules and policies of the FCC (FCC Regulations).

Under amendments to the Communications Act effected by the Telecommunications Act of 1996 (the 1996 Act), television and radio broadcast licenses will be granted for a maximum period of eight years. (The periods were formerly five years and seven years, respectively.) Television and radio broadcast licenses are renewable upon application to the FCC and in the past usually have been renewed except in rare cases in which a conflicting application, a petition to deny, a complaint or an adverse finding as to the licensee's qualifications has resulted in loss of the license. No petitions to deny or competing applications are pending with respect to any of the Company's stations. The Company believes it is in substantial compliance with all applicable provisions of the Communications Act and FCC Regulations.

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FCC Regulations also prohibit concentrations of broadcasting control and regulate network programming. FCC Regulations governing multiple ownership prohibit the common ownership or control of most communications media serving common market areas (for example, television and radio; television and daily newspapers; radio and daily newspapers; or television and cable television). Pursuant to the 1996 Act, permanent waivers can be sought for television and radio ownership in the top 50 markets, however. Also, the 1996 Act limits the television broadcast interests held by any person to assure that stations under common control do not exceed an aggregate national audience reach of 35 percent. (Prior to enactment of the 1996 Act, the cap on audience reach was 25 percent and no single party could own more than 12 stations.)

The FCC's consent to the Company's December 1995 acquisition of control of five television stations and two radio stations owned by Multimedia, Inc. was conditioned on the Company's compliance (within 12 months) with FCC "one-to-a-market" rules affecting (1) cross-ownership of TV and cable systems in the area of Oklahoma City, Okla.; (2) cross-ownership of a daily newspaper and a TV station in Cincinnati, Ohio; (3) common ownership of TV stations in Atlanta and Macon, Ga.; and (4) cross-ownership of TV and radio stations in Macon, Ga.

The 1996 Act deregulated radio and television ownership rules so as to permit larger ownership groups and, in the top 50 television markets, more TV-radio combinations than were permitted under prior FCC rules. Limits on the number of radio stations commonly owned on a national basis were eliminated, and local radio ownership limits were expanded, depending on the number of stations operating in the local radio market. Also, competing applications will not be accepted at the time of license renewal, and will not be entertained at all unless the FCC first concludes that license renewal would not serve the public interest. It will be necessary for the FCC to amend many existing FCC Regulations to implement the 1996 Act, and this process has not yet been completed.

Other matters: Gannett Broadcasting, along with CBS Radio and Westinghouse Electric subsidiaries Group W Radio and Xetron Corporation, have formed a partnership, USA Digital Radio, to develop in-band on-channel AM and FM digital audio broadcasting (DAB) systems. During 1994, the partnership substantially completed prototypes of AM and FM DAB. USA Digital Radio's systems, along with those of competing developers, have been submitted for testing and evaluation by the National Radio Systems Committee. Additionally, USA Digital Radio's

success is dependent on FCC approval of its techniques for broadcasting DAB within the AM and FM radio bands.

Additional information about the Company's television and radio stations may be found on page 68 of this annual report.

#### Cable

On December 31, 1995, the Company's cable division, headquartered in Wichita, Kan., operated cable television systems serving 458,000 subscribers in Kansas, Oklahoma, Illinois, Indiana and North Carolina. The cable division was acquired on December 4, 1995 as part of the Multimedia purchase. At the end of 1995, the cable division had approximately 960 full-time and part-time employees.

Cable television is the distribution of a wide variety of television and special information programs to subscribers within a community over a network of fiber-optic and coaxial cable.

The principal sources of the Company's cable division revenues are:

1) monthly fees paid by subscribers for primary services generally consisting of local and distant broadcast stations and public, educational and governmental channels required by local franchising authorities and a variety of satellite-delivered entertainment and information channels; 2) monthly and per-event fees paid by subscribers for premium television services which provide special programs such as recently released movies, entertainment programs or selected sports events. Subscribers can receive these programs on a designated channel of the cable system which is restricted with electronic security devices to isolate the pay television signal so that only subscribers to the service can receive it; 3) local advertising revenues; 4) a share of revenues from sales of products on home shopping services offered by the Company to its subscribers; and 5) in the case of its Wichita system, revenues from the lease of certain fiber-optic capacity to a partnership engaged in competitive access telephone services.

The Company holds approximately 160 franchises from local governing authorities which permit the Company to operate a cable television system in the granting community. These franchises, which expire at varying dates ranging from one to 20 years, are generally non-exclusive and may be terminated for failure to comply with specified conditions. In most cases, the Company is required to pay fees generally ranging from 3% to 5% of a system's revenues, to the local governing authority granting a franchise. At the end of 1995, approximately 115 systems, which account for more than 81% of the Company's subscribers, have franchise agreements expiring in the year 2000 and beyond.

The following table shows certain cable division information as of the end of 1995, 1994 and 1993.

	1995	1994	1993
Homes passed	738,000	710,000	694,000
Basic subscribers	458,000	432,000	417,000
Pay subscribers	336,000	339,000	323,000
Basic penetration	62.1%	60.8%	60.1%
Pay-to-basic ratio	73.4%	78.5%	77.5%
Average monthly revenue per cable subscriber	\$32.29	\$32.56	\$33.29

The Company's strategy is to develop clusters of cable television systems in suburban communities of major metropolitan markets and other areas with favorable demographics. Management believes that the clustering of cable systems produces operating, marketing and servicing efficiencies. Management believes that clustering will also enable the Company to achieve efficiencies in the future deployment of new services such as video-on-demand,

interactive multimedia, competitive access and telephony.

**Properties:** The Company's cable systems and facilities are adequately equipped with the necessary cable equipment. Prior to acquisition, the cable division began a major rebuild program to install fiber-optic cable and upgrade the technical capabilities of its cable systems. The rebuild program, which will extend for approximately two more years, will enhance services through improved picture quality and reliability, and will provide the ability to offer additional services to subscribers.

At December 31, 1995, 51% of the Company's cable subscribers had advanced technical facilities (550MHz to 750MHz) capable of 80 and 110 channel capacity, respectively. During 1996 the Company expects to increase this penetration to 79% and by the end of 1997 expects to have approximately 95% of its subscribers on systems with a capacity of 80 channels or more. The rebuild plans include the future integration of digital compression and the installation of interactive converter boxes in the homes of approximately 50% of the Company's subscribers. The Company believes its technological upgrades will prepare it for new competitors and potential revenue opportunities.

**Competition:** The Company's cable division competes with other companies and individuals in the submission of applications for additional franchises, in the renewal of existing franchises and in seeking to acquire operating cable systems and under-developed franchises. Since most franchises are granted on a non-exclusive basis, other applicants may obtain franchises in areas where the Company presently operates systems or holds franchises.

The cable division competes with over-the-air television and radio broadcasting, newspapers, movie theaters, live entertainment and sporting events and home video products. Subscription television competition also includes direct broadcast satellite services, multichannel, multipoint distribution services and private satellite master antenna television systems serving condominiums, apartment complexes and other private residential developments. The Company's cable division competes for revenues principally on the basis of quality of service, programming options and pricing.

**Other matters:** The Company entered into a partnership with Hyperion Telecommunications, Inc., a subsidiary of Adelphia Cable, to construct and operate competitive access telephone services in its Wichita franchise area. The construction of the network is complete and the partnership has begun operations.

**Regulation:** The cable television industry is subject to extensive federal, local, and in some cases, state regulation. The Cable Communications Policy Act of 1984 (the 1984 Act) and its amendment (the 1992 Act) govern cable television. The FCC has the principal federal responsibility for regulating cable matters, including rates, customer service, ownership, carriage of broadcast signals and other programming, technical matters, leased access, franchises and consumer equipment standards.

FCC Regulations prohibit common ownership or control of a television station and a cable system in the station's Grade B signal coverage area. As noted above, the Company received a 12-month period to comply with this limit as it affects the Company's television station and cable systems in the Oklahoma City area.

The 1992 Act requires mandatory carriage of certain local over-the-air television stations ("must-carry" rules) and allows television stations to prohibit the carriage of their programs by cable systems absent consent ("retransmission consent"). Television stations may elect either must-carry or retransmission consent on local cable systems. The Company's cable systems have accommodated those stations electing mandatory carriage, and have entered into retransmission consent agreements with others.

The 1992 Act rate regulations apply to basic service (which includes broadcast signals) unless a cable system is subject to "effective competition." Virtually all cable systems are subject to rate regulation. To regulate rates for basic service, local officials must



follow detailed FCC guidelines and procedures. The 1992 Act also regulates non-basic (cable programming) rates. FCC rules also limit rates for consumer equipment. The rules permit cable companies periodic rate increases for inflation and certain external costs.

The 1984 Act requires a cable operator to obtain a franchise prior to instituting service, and state and local officials become involved in cable operator selection, system design and construction, safety, rates, consumer services and community programming issues. Franchising authorities may not award an exclusive franchise or unreasonably deny a competitive franchise. Local authorities may operate their own cable system, though, notwithstanding the existence of a cable franchise. The 1984 Act permits local authorities to charge up to 5% of revenues per year as a franchising fee, and to require certain public cable channels.

The 1992 Act provides an incumbent cable operator with protections against denial of its franchise renewal, including the right to a fair hearing and a right of appeal. Nevertheless, franchise renewal is not assured. Upon renewal, new or more onerous requirements, such as upgrading of facilities and services or higher franchising fees, may occur.

Cable systems are subject to federal copyright licensing in connection with the carriage of television signals, and receive blanket permission to retransmit copyrighted material in exchange for royalty payments. The amount of the royalty payments varies.

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The 1996 Act will change cable television regulation in several respects. It eliminates the ban on telephone companies offering video services. In some cases, telephone video services will be exempt from the local franchising requirement, from rate regulation, and from customer service and other FCC Regulations. Subject to adoption of FCC Regulations, the 1996 Act also will permit cable operators to provide telephone services, without the requirement of a local franchise. Network/cable cross-ownership now will be permitted, and the statutory prohibition on broadcast/cable cross-ownership has been repealed, and the FCC is expected to review its own broadcast/cable cross-ownership rule.

While the present rate structure for basic tiers has been retained, the 1996 Act deregulates rates for non-basic services over 3 1/2 years for major cable systems, and immediately for certain small cable systems. Deregulation of rates also will occur immediately where a telephone company enters the cable franchising area and offers comparable video programming.

Telephone companies and cable operators in the same market are prohibited from entering into joint ventures to provide programming or telecommunication services directly to subscribers. Telephone companies and cable operators each are prohibited from acquiring more than a 10% financial interest, or any management interest, in the other's operations in its service area. For certain small and/or rural service areas, telephone or cable companies may acquire an interest in the other in its service area, however.

#### Other businesses

##### Outdoor advertising

At the end of 1995, the Company's outdoor advertising business, headquartered in New York City, included 12 outdoor advertising companies operating in 19 major markets in the U.S. and most major markets in Canada, and a printing division. The outdoor business had approximately 1,500 full-time and part-time employees at the end of 1995.

The Company derives its outdoor advertising revenues from leasing space on its approximately 44,000 advertising displays, which fall into four major groups:

Poster panels (28% of outdoor revenues): Poster panels include

standardized posters, which are approximately 12 feet high and 25 feet long, eight-sheet posters, which are 6 feet high and 12 feet long (also known as junior posters) and smaller posters displayed in shopping centers and airports. Posters are sold in packages based on daily exposure opportunities, usually for four-week increments. They feature lithographed or silk-screened advertising copy, posted on the surface of the board.

Bulletins (41% of outdoor revenues): Bulletins typically are 14 feet high and 48 feet long. They are sold on a unit basis, typically for four to 12 months. Most are rotated to a different location every 60 days. "Permanent" bulletins, however, do not rotate. They tend to have more viewers and are higher priced than rotating bulletins. The surface of the board is usually hand painted, computer painted or covered with lithographed paper. The Company pioneered the use of Superflex and Uniface, flexible vinyl faces for bulletins, which provide a more attractive advertising surface. The flexible vinyl faces also are compatible with new computer printing technology. Additionally, the Company offers backlights, which are rear-illuminated units on major arterial highways with the advertising message air-brushed, computer-painted or silk-screened on translucent plastic. These are available in both the U.S. and Canada.

Transit shelter displays (20% of outdoor revenues): These primarily include internally illuminated 4-foot-by-5-foot posters displayed on public transit shelters in several major cities in the U.S. and Canada.

Other displays (11% of outdoor revenues): This category includes poster advertising throughout the New York City subway system and on buses in Detroit, Grand Rapids and Rochester, N.Y. Printing division revenues also are categorized here.

Monthly advertising rates for each of these outdoor advertising media are based on such factors as the size of the advertising display, visibility, cost of leasing, construction and maintenance and the number of people who have the opportunity to see the advertising message. The latter is measured by the Traffic Audit Bureau (U.S.) or the Canadian Outdoor Measurement Bureau.

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Revenues: Outdoor advertising results were strong in 1995 as revenue rose 5%, while costs were held to an increase of just 1%. Operating profit rose significantly. Overall revenue gains were achieved in the face of a decline in revenues from the tobacco industry in the U.S.

In recent years, as in 1995, outdoor revenues and operating income have been adversely affected by reduced ad expenditures by the tobacco industry, which is among the principal sources of national revenues. The Company believes that further, but smaller, reductions in ad spending by this industry in 1996 are possible. Since revenues from the tobacco industry have become a far less significant part of the outdoor business, the Company expects that further reductions in ad spending by this industry are not likely to have a material impact.

To replace lost tobacco business, the Company has obtained additional advertising from packaged-goods advertisers, as well as the more traditional sources of automotive, supermarkets, media, financial, fashion, entertainment and issue-oriented advertising.

The Company also formed and operates Outdoor Network, USA, which includes 50 independent outdoor companies operating in 90 of the top 100 markets. Gannett Outdoor develops advertising nationally on behalf of the group, providing a central source to clients for market information and research, and providing single-invoice billing. The network's benefits are simplicity in planning and buying the medium, proof of performance audits, creative assistance and strengthened client service. The objective is to bring these benefits to bear in developing new and lasting sources of national business for network members.

Properties: In the conduct of its outdoor business, the Company constructs advertising display structures on land or buildings owned

by the Company or leased from others. These leases are for varying terms and generally have renewal options. At the end of 1995, the Company leased approximately 20,000 sign locations. The Company owns approximately 600 parcels of varying sizes on which it maintains sign structures.

Advertising displays placed in public transit areas are subject to the terms of separate contracts with various municipal authorities. These contracts are for varying periods and require payments to the municipalities which are generally based on a percentage of the Company's revenue from the displays. The Company's outdoor facilities and displays are adequate for present operations.

Competition: The Company encounters direct competition in all of its principal outdoor advertising market areas. In most of its markets, the Company is among the larger competitors in terms of the number of advertising displays. The Company's outdoor operations also compete for revenues with newspapers, magazines, television, radio and other advertising media.

Regulation: Federal agencies from time to time propose restrictions upon the tobacco industry and other businesses that use outdoor advertising, which affect the outdoor industry. A prohibition of advertising for tobacco products in Canada, which was phased in over the years 1988-1990, was overturned near the end of 1995 by the Canadian courts. Effective January 1, 1993, New York City regulations prohibit the advertising of tobacco products on the city's subway system.

In many localities in which the Company operates, outdoor advertising is the object of restrictive, and in some cases prohibitive, zoning regulations. Management expects federal, state and local regulations to continue to be a significant factor in the operation of the Company's outdoor advertising business. It is not possible to predict the extent to which such regulations could affect future earnings.

Additional information about the Company's outdoor division can be found on page 67 of this report.

#### Alarm security business

The Company's alarm security business, Multimedia Security Service, provides alarm monitoring services for residential and commercial customers. Multimedia Security Service is headquartered in Wichita, Kan. Monitoring equipment located on the customer's premises transmits a signal by telephone and radio to a central monitoring station at the Company's headquarters whenever the customer's alarm is triggered. At the end of 1995, Multimedia Security Service employed approximately 450 full-time and part-time employees.

At the end of 1995, the Company serviced approximately 101,000 customers in a number of states, but with a concentration of accounts in eight states, where it maintains full-service offices: Kansas, Oklahoma, California, Texas, Florida, Arizona, Missouri and Illinois. The year-end customer base includes approximately 18,000 accounts purchased on December 28, 1995 from PremiTech, a subsidiary of Electronic Data Systems (EDS).

The Company's efforts to expand its customer base include the acquisition of accounts from dealers or other security service businesses, and to a lesser degree through internal sales efforts. Generally, monitoring contracts are for three years. To maximize growth potential and retention of customers, the Company strives to be a leader in the industry in alarm response time and reliability.

Properties: The Company owns its security service headquarters and central monitoring station facility in Wichita, Kan., construction of which was completed in 1994. The Company leases office space for its service and sales offices. The Company's properties are adequate for present operations and its central monitoring facility and equipment are technologically advanced and can accommodate a significant increase in the customer base.

Competition: The Company competes with other alarm security businesses in its markets on the basis of the quality and reliability of its service, and on pricing. The Company also competes with other alarm security businesses for the acquisition of existing security accounts.

#### Television entertainment programming

The Company's television entertainment programming business, Multimedia Entertainment, produces programming for distribution in the U.S. and foreign television markets, and participates in joint ventures for program production in certain foreign countries. Its primary business is the production of talk shows for syndication. At the end of 1995, five talk shows were in production: "Donahue," "Sally Jessy Raphael," "Jerry Springer," "Crook & Chase" and "Rush Limbaugh: The Television Show." The Company also produces "NewsTalk Television," a 24-hour cable channel in the news-talk format.

The Company contracts with television stations for exclusive rights to air these programs in their respective markets. The length of these contracts generally range from one to three years. Fees from sales to stations and from the sale of advertising within the programs are the principal sources of revenue for this business. Multimedia Entertainment is headquartered in New York City and at the end of 1995, employed approximately 244 full-time and part-time employees.

Properties: Multimedia Entertainment owns its production equipment, and leases studio and administrative facilities in New York City and Los Angeles. The Company believes its equipment and facilities are adequate for present purposes.

Competition: There has been a significant increase in competition in the talk show business. The growth in the number of shows in the marketplace has increased competition for revenues, advertising spending, station clearances, guests and production talent. The Company expects the competitive pressures in the entertainment programming business to continue, which is likely to adversely affect prospects for revenue and earnings growth.

#### Corporate facilities

The Company leases office space for its headquarters in Arlington, Va., and also owns data processing facilities in nearby Maryland. The capital expenditure program for 1993, 1994 and 1995 included amounts for leasehold improvements, land, building, furniture, equipment and fixtures for headquarters operations. Headquarters facilities are adequate for present operations. In March 1994, the Company signed an agreement to purchase 30 acres of land in Fairfax County, Va., for possible use as a future site for corporate headquarters and perhaps other operations. This transaction has not yet been completed.

#### Employee relations

On December 31, 1995, the Company and its subsidiaries had 39,100 full-time and part-time employees. On the basis of hours worked, the Company employed the equivalent of 35,300 full-time employees. Six of the Company's newspapers are published together with non-Company newspapers pursuant to joint operating agreements, and the employment numbers above include the Company's pro-rata share of employees at those operations.

Approximately 20% of those employed by the Company and its subsidiaries are represented by labor unions. They are represented by 162 local bargaining units affiliated with 18 international unions under collective bargaining agreements. These agreements conform generally with the pattern of labor agreements in the newspaper, broadcasting and outdoor advertising industries. The Company does not engage in industrywide or companywide bargaining. The Company strives to maintain good relationships with its employees.

On July 13, 1995, approximately 2,500 workers from six unions began a strike against the Company's largest local newspaper, The Detroit News, the Detroit Newspaper Agency and the

Detroit Free Press, its agency partner. The strike was precipitated by unrealistic and excessive demands by the unions for wage increases and position levels. The strike continues.

Throughout the strike and despite union efforts at stopping delivery, intimidation and frequent violence, the newspapers have published every day. Managers from The News, the Free Press and the agency, working with employees from other Gannett and Knight-Ridder newspapers, have maintained successful operations. More than 400 employees have returned to work and approximately 1,400 replacement workers have been employed to fill all other necessary positions.

The Company provides competitive group life and medical insurance programs for full-time employees at each location. The Company pays a substantial portion of these costs and employees contribute the balance. Virtually all of the Company's units provide retirement or profit-sharing plans which cover eligible full-time employees.

In 1990, the Company established a 401(k) Savings Plan which is available to most of its employees.

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#### Acquisitions and dispositions 1991-1995

The growth of the Company has resulted from acquisitions of businesses, as well as from internal expansion. Its significant acquisitions since the beginning of 1991 are shown below. The Company has disposed of several businesses during this period, which also are presented.

#### Acquisitions 1991-1995

Year acquired	Name	Location	Publication times or business
1991	The Add Sheet New Jersey Publishing Co. The Times Journal Co.	Columbia, Mo. Paramus, N.J. Springfield, Va.	Weekly advertising shopper Yellow-page directories Daily newspapers, commercial printing and telephone data service
	Gulf Breeze Publishing	Gulf Breeze, Fla.	Weekly
1992	Graphic Publications, Inc.	Richmond, Ind.	Weekly
1993	Honolulu Advertiser Tulare Advance-Register	Honolulu, Hawaii Tulare, Calif.	Daily Daily
1994	Nursing Spectrum Altoona Herald-Mitchellville Index and the Eastern Advantage KTHV-TV	Various Altoona, Iowa Little Rock, Ark.	Biweekly periodicals Weekly; Weekly advertising shopper Television station
1995	Multimedia, Inc.	Greenville, S.C.	Ten daily newspapers, various non-dailies five television stations, two radio stations, cable television franchises in five states, alarm security business, television entertainment programming

#### Dispositions 1991-1995

Year sold	Name	Location	Publication times or business
1991	Arkansas Gazette Company Journal Newspapers	Little Rock, Ark. Springfield, Va.	Daily and Sunday Daily
1992	Phoenix Outdoor	Phoenix, Ariz.	Outdoor advertising
1993	Honolulu Star-Bulletin KCMO/KCMO-FM KUSA/KSD-FM WLVI-TV	Honolulu, Hawaii Kansas City, Mo. St. Louis, Mo. Boston, Mass.	Daily Radio stations Radio stations Television station
1994	The Stockton Record	Stockton, Calif.	Daily and Sunday
1995	The Add Sheet	Columbia, Mo.	Weekly advertising shopper

QUARTERLY STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended December 31, 1995	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Net operating revenues:					
Newspaper advertising	\$516,742	\$567,134	\$508,821	\$626,553	\$2,219,250
Newspaper circulation	211,964	214,045	209,445	233,719	869,173
Broadcasting	96,983	120,880	104,787	143,537	466,187
Cable	-	-	-	15,061	15,061
All other	88,131	111,862	109,208	127,864	437,065
<b>Total</b>	<b>913,820</b>	<b>1,013,921</b>	<b>932,261</b>	<b>1,146,734</b>	<b>4,006,736</b>
Operating expenses:					
Cost of sales and operating expenses, exclusive of depreciation	534,222	542,372	546,196	629,750	2,252,540
Selling, general and administrative expenses, exclusive of depreciation	171,777	174,806	166,953	178,822	692,358
Depreciation	39,259	38,983	38,336	43,079	159,657
Amortization of intangible assets	11,395	11,361	11,362	16,180	50,298
<b>Total</b>	<b>756,653</b>	<b>767,522</b>	<b>762,847</b>	<b>867,831</b>	<b>3,154,853</b>
Operating Income	157,167	246,399	169,414	278,903	851,883
Non-operating income (expense):					
Interest expense	(11,732)	(10,878)	(9,113)	(20,452)	(52,175)
Other	(529)	(1,198)	1,100	4,381	3,754
<b>Total</b>	<b>(12,261)</b>	<b>(12,076)</b>	<b>(8,013)</b>	<b>(16,071)</b>	<b>(48,421)</b>
Income before income taxes	144,906	234,323	161,401	262,832	803,462
Provision for income taxes	58,700	94,900	65,300	107,300	326,200
<b>Net income</b>	<b>\$86,206</b>	<b>\$139,423</b>	<b>\$96,101</b>	<b>\$155,532</b>	<b>\$477,262</b>
<b>Net income per share (1)</b>	<b>\$0.62</b>	<b>\$1.00</b>	<b>\$0.69</b>	<b>\$1.11</b>	<b>\$3.41</b>

(1) As a result of rounding, the total of the four quarters' earnings per share does not equal the earnings per share for the year.

QUARTERLY STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended December 25, 1994	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Net operating revenues:					
Newspaper advertising	\$492,244	\$540,150	\$521,938	\$598,339	\$2,152,671
Newspaper circulation	212,140	212,945	210,724	213,652	849,461
Broadcasting	84,007	107,493	95,189	119,919	406,608
Cable	-	-	-	-	0
All other	88,234	106,293	104,576	116,680	415,783
<b>Total</b>	<b>876,625</b>	<b>966,881</b>	<b>932,427</b>	<b>1,048,590</b>	<b>3,824,523</b>
Operating expenses:					
Cost of sales and operating expenses, exclusive of depreciation	516,424	516,083	524,016	550,287	2,106,810
Selling, general and administrative expenses, exclusive of depreciation	165,945	168,458	167,447	194,289	696,139
Depreciation	40,490	40,511	42,203	40,038	163,242
Amortization of intangible assets	11,310	11,145	11,506	11,593	45,554
<b>Total</b>	<b>734,169</b>	<b>736,197</b>	<b>745,172</b>	<b>796,207</b>	<b>3,011,745</b>
Operating Income	142,456	230,684	187,255	252,383	812,778
Non-operating income (expense):					
Interest expense	(11,168)	(10,729)	(10,307)	(13,420)	(45,624)
Other	1,023	1,418	(217)	12,721	14,945
<b>Total</b>	<b>(10,145)</b>	<b>(9,311)</b>	<b>(10,524)</b>	<b>(699)</b>	<b>(30,679)</b>
Income before income taxes	132,311	221,373	176,731	251,684	782,099
Provision for income taxes	53,600	89,600	71,200	102,300	316,700
<b>Net income</b>	<b>\$78,711</b>	<b>\$131,773</b>	<b>\$105,531</b>	<b>\$149,384</b>	<b>\$465,399</b>
<b>Net income per share (1)</b>	<b>\$0.54</b>	<b>\$0.90</b>	<b>\$0.74</b>	<b>\$1.07</b>	<b>\$3.23</b>

(1) As a result of rounding, the total of the four quarters' earnings per share does not equal the earnings per share for the year.

Property, plant & equipment

Classification	Balance at beginning of period	Additions at cost	Retirements or sales	Other Changes	Balance at end of period
Dec. 26, 1993					
Land	\$101,313	\$31,647	\$1,284	\$0	\$131,676
Buildings & improvements	661,337	34,823	6,778	(279)	689,103
Advertising display structures	262,145	5,454	3,696	(1,758)	262,145
Machinery, equipment & fixtures	1,618,776	118,924	65,651	1,188	1,673,237
Construction in progress and deposits on contracts	49,771	(9,193)	485	(1,644)	38,449
	\$2,693,342	\$181,655 (A) (E)	\$77,894	(\$2,493) (D)	\$2,794,610
Dec. 25, 1994					
Land	\$131,676	\$878	\$687	(\$1,701)	\$130,166
Buildings & improvements	689,103	9,216	7,356	(374)	690,589
Advertising display structures	262,145	3,031	3,067	(2,577)	259,532
Machinery, equipment & fixtures	1,673,237	100,145	105,368	1,178	1,669,192
Construction in progress and deposits on contracts	38,449	37,998	11,457	(13)	64,977
	\$2,794,610	\$151,268 (B) (E)	\$127,935	(\$3,487) (D)	\$2,814,456
Dec. 31, 1995					
Land	\$130,166	\$11,328	\$2,943	\$50	\$138,601
Buildings & improvements	690,589	56,301	7,501	121	739,510
Cable and security systems and advertising display structures	259,532	407,832	2,979	1,086	665,471
Machinery, equipment & fixtures	1,669,192	272,112	46,828	417	1,894,893
Construction in progress and deposits on contracts	64,977	56,211	0	3	121,191
	\$2,814,456	\$803,784 (C) (E)	\$60,251	\$1,677 (D)	\$3,559,666

Notes

- (A) Includes assets at acquisition net of adjustments for prior years' acquisitions \$49,533
- (B) Includes assets at acquisition net of adjustments for prior years' acquisitions \$6,414
- (C) Includes assets at acquisition net of adjustments for prior years' acquisitions \$620,248
- (D) Net effect of current foreign currency translation adjustment.
- (E) Includes capitalized interest of \$268 in 1993, \$563 in 1994 and \$2,529 in 1995.
- (F) Generally the rates of depreciation range from 2.5% to 10% for buildings and improvements, 3.3% to 20% for cable and security systems and advertising display structures and 4% to 30% for machinery, equipment and fixtures.

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SCHEDULES TO FORM 10-K INFORMATION

In thousands of dollars  
Accumulated depreciation and amortization of property, plant and equipment

Classification	Balance at beginning of period	Additions charged to costs and expenses	Retirements or sales	Other Changes	Balance at end of period
Dec. 26, 1993					
Buildings & improvements	\$227,520	\$26,617	\$3,310	\$24	\$250,851
Advertising display structures	130,473	13,039	3,067	(920)	139,525
Machinery, equipment & fixtures	860,058	124,764	58,474	(383)	925,965
	\$1,218,051	\$164,420 (F)	\$64,851	(\$1,279) (D)	\$1,316,341
Dec. 25, 1994					
Buildings & improvements	\$250,851	\$26,643	\$5,431	(\$534)	\$271,529
Advertising display structures	139,525	13,150	2,273	(1,422)	148,980
Machinery, equipment & fixtures	925,965	123,449	83,748	137	965,803
	\$1,316,341	\$163,242 (F)	\$91,452	(\$1,819) (D)	\$1,386,312
Dec. 31, 1995					
Buildings & improvements	\$271,529	\$25,818	\$2,422	\$308	\$295,233
Cable and security systems and advertising display structures	148,980	14,488	2,046	524	161,946
Machinery, equipment & fixtures	965,803	119,351	53,420	66	1,031,800
	\$1,386,312	\$159,657 (F)	\$57,888	\$898 (D)	\$1,488,979

(D) (F) See page 62

Valuation and qualifying accounts  
 Allowance for doubtful receivables

	Balance at beginning of period	Additions charged to costs and expenses	Additions recorded upon acquisitions	Deductions from reserves	Balance at end of period
Year ended Dec. 26, 1993	\$12,241	\$20,505	\$473	\$19,304	\$13,915
Year ended Dec. 25, 1994	\$13,915	\$20,139	\$33	\$18,241	\$15,846
Year ended Dec. 31, 1995	\$15,846	\$19,101	\$6,394	\$19,159	\$22,182

Supplementary income statement information

Fiscal year ended	Dec. 31, 1995	Dec. 25, 1994	Dec. 26, 1993
Maintenance and repairs	\$50,880	\$55,131	\$45,004
Taxes other than payroll and income tax:			
Property	\$19,151	\$20,522	\$20,855
Other	11,167	10,747	9,157
	\$30,318	\$31,269	\$30,012

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MARKETS WE SERVE

Daily newspapers	State	City	Newspaper	Circulation Morning	Circulation Afternoon	Circulation Sunday	Joined Founded	Gannett	*
Alabama	Montgomery	The Montgomery Advertiser	61,408		74,938	1829	1995	(83)	
Arizona	Tucson	Tucson Citizen		47,194		1870	1976	(46)	
Arkansas	Mountain Home	The Baxter Bulletin	9,777			1901	1995	(84)	
California	Marin County	Marin Independent Journal		42,160	43,600	1861	1980	(66)	
	Palm Springs	The Desert Sun	48,144		50,402	1927	1986	(77)	
	Salinas	The Californian	21,759			1871	1977	(52)	
	San Bernardino	The San Bernardino County Sun	81,934		95,178	1894	1969	(23)	
	Tulare	Tulare Advance-Register		8,666		1882	1993	(82)	
	Visalia	Visalia Times-Delta	22,313			1859	1977	(53)	
Colorado	Fort Collins	Fort Collins Coloradoan	27,845		34,636	1873	1977	(54)	
Connecticut	Norwich	Norwich Bulletin	32,248		37,935	1791	1981	(69)	
Delaware	Wilmington	The News Journal	126,004		150,245	1871	1978	(60)	
Florida	Brevard County	FLORIDA TODAY	84,372		112,438	1966	1966	(21)	
	Fort Myers	News-Press	95,172		104,962	1884	1971	(37)	
	Pensacola	Pensacola News Journal	62,036		83,486	1889	1969	(24)	
Georgia	Gainesville	The Times		23,063	27,330	1947	1981	(68)	
	Moultrie	The Observer	7,483			1894	1995	(85)	
Guam	Agana	Pacific Daily News	25,231		22,981	1944	1971	(36)	
Hawaii	Honolulu	Honolulu Advertiser	107,083		194,997	1856	1993	(81)	
Idaho	Boise	The Idaho Statesman	66,730		88,542	1864	1971	(29)	
Illinois	Danville	Commercial-News		20,215	22,685	1866	1934	(7)	
	Rockford	Rockford Register Star	75,635		88,144	1855	1967	(22)	
Indiana	Lafayette	Journal and Courier	37,681		45,067	1829	1971	(30)	
	Marion	Chronicle-Tribune	20,547		24,047	1867	1971	(33)	
	Richmond	Palladium-Item		19,427	24,314	1831	1976	(45)	
Iowa	Des Moines	The Des Moines Register	178,330		302,770	1849	1985	(73)	
	Iowa City	Iowa City Press-Citizen		16,062		1860	1977	(56)	
Kentucky	Louisville	The Courier-Journal	238,515		326,578	1868	1986	(79)	
Louisiana	Monroe	The News-Star	39,009		45,603	1890	1977	(59)	
	Shreveport	The Times	79,900		99,795	1871	1977	(58)	
Michigan	Battle Creek	Battle Creek Enquirer		27,821	36,716	1900	1971	(31)	
	Detroit	The Detroit News		312,093		1873	1986	(76)	
	Lansing	The Detroit News and Free Press			1,015,146				
	Lansing	Lansing State Journal	71,777		94,708	1855	1971	(28)	
	Port Huron	Times Herald		31,411	41,192	1900	1970	(25)	
Minnesota	St. Cloud	St. Cloud Times		28,872	37,750	1861	1977	(51)	
Mississippi	Hattiesburg	Hattiesburg American		26,161	29,735	1897	1982	(71)	
	Jackson	The Clarion-Ledger	110,355		128,552	1837	1982	(70)	
Missouri	Springfield	Springfield News-Leader	64,217		103,064	1893	1977	(50)	
Montana	Great Falls	Great Falls Tribune	34,145		40,599	1885	1990	(80)	
Nevada	Reno	Reno Gazette-Journal	68,279		85,598	1870	1977	(47)	
New Jersey	Bridgewater	The Courier-News	50,100		52,718	1884	1927	(5)	
	Cherry Hill	Courier-Post	89,412		98,742	1875	1959	(11)	
	Vineland	The Daily Journal		18,149		1864	1986	(78)	
New York	Binghamton	Press & Sun-Bulletin	68,355		88,482	1904	1943	(9)	
	Elmira	Star-Gazette	34,361		47,984	1828	1906	(1)	
	Ithaca	The Ithaca Journal		19,607		1815	1912	(2)	
	Niagara Falls	Niagara Gazette	26,419		27,756	1854	1954	(10)	
	Poughkeepsie	Poughkeepsie Journal	42,757		59,439	1785	1977	(49)	
	Rochester	Democrat and Chronicle	142,894		252,219	1833	1928	(6)	
		Times-Union		53,602		1918	1918	(3)	
	Saratoga Springs	The Saratogian	12,613		14,436	1855	1934	(8)	
	Utica	Observer-Dispatch	50,478		65,197	1817	1922	(4)	
	Gannett Suburban Newspapers:								
	Mamaroneck	The Daily Times		5,259	5,439	1879	1964	(18)	
	Mount Vernon	The Daily Argus	6,514		8,285	1892	1964	(17)	
	New Rochelle	The Standard-Star	10,332		11,234	1908	1964	(15)	
	Ossining	The Citizen-Register		5,923	7,226	1847	1964	(19)	
	Peeckskill	The Star		6,289	8,598	1922	1985	(75)	
	Port Chester	The Daily Item		8,742	9,698	1885	1964	(16)	
	Tarrytown	The Daily News		3,304	4,036	1897	1964	(20)	
	West Nyack-Rockland	Rockland Journal-News	41,001		51,237	1850	1964	(13)	
	White Plains	The Reporter Dispatch		46,392	57,642	1829	1964	(12)	
	Yonkers	The Herald Statesman	22,386		29,411	1852	1964	(14)	
North Carolina	Asheville	Asheville Citizen-Times	65,804		76,472	1870	1995	(86)	
Ohio	Chillicothe	Chillicothe Gazette		16,971		1800	1977	(57)	



	Cincinnati	The Cincinnati Enquirer	204,924		353,132	1841	1979	(62)
	Fremont	The News-Messenger		13,926		1856	1975	(41)
	Gallipolis	Gallipolis Daily Tribune		5,735	11,323	1893	1995	(87)
	Marietta	The Marietta Times		13,080		1864	1974	(40)
	Pomeroy	The Daily Sentinel		5,002		1941	1995	(88)
	Port Clinton	News Herald		6,016		1864	1975	(42)
Oklahoma	Muskogee	Muskogee Daily Phoenix and Times-Democrat	19,273		20,568	1888	1977	(55)
Oregon	Salem	Statesman Journal	61,931		70,725	1851	1974	(39)
Pennsylvania	Chambersburg	Public Opinion		21,832		1869	1971	(27)
	Lansdale	The Reporter		19,456		1870	1980	(67)
	North Hills	North Hills News Record		21,246	20,342	1962	1976	(44)
	Tarentum	Valley News Dispatch		34,361	33,777	1891	1976	(43)
South Carolina	Greenville	The Greenville News	99,637		141,344	1874	1995	(89)
South Dakota	Sioux Falls	Argus Leader	51,346		73,363	1881	1977	(48)
Tennessee	Clarksville	The Leaf-Chronicle	21,180		23,859	1808	1995	(90)
	Jackson	The Jackson Sun	40,210		45,039	1848	1985	(74)
	Nashville	The Tennessean	148,856		283,887	1812	1979	(63)
Texas	El Paso	El Paso Times	67,087		99,828	1879	1972	(38)
Vermont	Burlington	The Burlington Free Press	53,528		67,901	1827	1971	(26)
Virgin Islands	St. Thomas	The Virgin Islands Daily News	16,157			1930	1978	(61)
Virginia	Arlington	USA TODAY	2,072,973			1982	1982	(72)
	Staunton	The Daily News-Leader	18,764		22,983	1904	1995	(91)
Washington	Bellingham	The Bellingham Herald		26,804	34,326	1890	1971	(34)
	Olympia	The Olympian	37,261		46,791	1889	1971	(32)
West Virginia	Huntington	The Herald-Dispatch	39,311		47,208	1909	1971	(35)
	Point Pleasant	Point Pleasant Register		5,528		1862	1995	(92)
Wisconsin	Green Bay	Green Bay Press-Gazette		59,089	87,704	1915	1980	(64)
	Wausau	Wausau Daily Herald		25,337	32,082	1903	1980	(65)

\* Number in parentheses notes chronological order in which existing newspapers joined Gannett.

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#### MARKETS WE SERVE

Operation	Location and other information
Non-daily publications	Weekly, semi-weekly or monthly publications in Alabama, Arizona, Arkansas, California, Delaware, District of Columbia, Florida, Georgia, Guam, Illinois, Indiana, Iowa, Kentucky, Louisiana, Maryland, Michigan, Minnesota, Mississippi, Missouri, Nevada, New Jersey, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, Wisconsin
USA TODAY	Headquarters: Arlington, Va.
Print sites	Arlington, Texas; Atlanta; Batavia, N.Y.; Brevard County, Fla.; Chandler, Ariz.; Chicago; Columbia, S.C.; Fort Collins, Colo.; Fort Myers, Fla.; Gainesville, Ga.; Greensboro, N.C.; Hattiesburg, Miss.; Kankakee, Ill.; Lawrence, Kan.; Mansfield, Ohio; Marin County, Calif.; Miramar, Fla.; Nashville, Tenn.; Newark, Ohio; Norwood, Mass.; Olympia, Wash.; Pasadena, Texas; Port Huron, Mich.; Richmond, Ind.; Rockaway, N.J.; St. Cloud, Minn.; St. Louis; Salt Lake City; San Bernardino, Calif.; Springfield, Va.; Tarentum, Pa.; White Plains, N.Y.; Wilmington, Del.
International print sites	Frankfurt, Germany; Hong Kong; London, England; Lucerne, Switzerland
Regional offices	Atlanta; Boston; Buffalo, N.Y.; Charlotte, N.C.; Chicago; Cincinnati; Cleveland; Columbus, Ohio; Dallas; Denver; Detroit; Houston; Indianapolis; Kansas City, Mo.; Los Angeles; Milwaukee; Minneapolis-St. Paul; Miramar, Fla.; Mountainside, N.J.; Nashville, Tenn.; New Orleans; Orlando, Fla.; Philadelphia; Phoenix, Ariz.; Pittsburgh; Port Washington, N.Y.; St. Louis; San Francisco; Seattle; Springfield, Va.
International offices	Hong Kong; London, England; Singapore
Advertising offices	Arlington, Va.; Atlanta; Chicago; Dallas; Detroit; Hong Kong; London, England; Los Angeles; New York, N.Y.; San Francisco
USA TODAY Baseball Weekly	Circulation 240,000
Editorial and advertising offices	Arlington, Va.
USA TODAY Information Network	Arlington, Va.
USA WEEKEND	Circulation 19.2 million in 452 newspapers
Advertising offices	Chicago; Detroit; Los Angeles; New York, N.Y.
Editorial and production offices	Arlington, Va.
Gannett Direct Marketing Services, Inc.	Louisville, Ky.
Gannett Media Technologies International	Cincinnati, Ohio
Gannett National Newspaper Sales	Headquarters: New York, N.Y.
Regional offices	Chicago; Detroit; Los Angeles
Gannett New Media	Arlington, Va.
Functions	New business opportunity review and product development
Gannett Digital Xpress	Arlington, Va.
Functions	Editorial, broadcast and recording services; Fax on Demand; personalized audio, fax text information
Products	Gannett Digital Xpress; PI - Personalized Information
Gannett News Service	Headquarters: Arlington, Va.
Bureaus	Albany, N.Y.; Baton Rouge, La.; Columbus, Ohio; Harrisburg, Pa.; Indianapolis, Ind.; Olympia, Wash.; Sacramento, Calif.; Springfield, Ill.; Tallahassee, Fla.
Gannett Offset	Headquarters: Springfield, Va.
Offset sites	Atlanta; Chandler, Ariz.; Miramar, Fla.; Nashville, Tenn.; Norwood, Mass.; Olivette, Mo.; Springfield, Va.
Gannett Outdoor Group	Headquarters: New York, N.Y.
Outdoor and Transit operations	Berkeley, Calif.; Chicago; Denver; Detroit; Fairfield, N.J.; Flint, Mich.; Grand Rapids, Mich.; Houston; New Haven, Conn.; Kansas City, Mo.; Lakewood, N.J.; Los Angeles; New York, N.Y.; Philadelphia; Rochester, N.Y.; St. Louis; Sacramento, Calif.; San Diego; San Francisco

Outdoor Network, USA Sales offices Headquarters: New York, N.Y.  
Chicago; Detroit; Los Angeles; New York, N.Y.; San Francisco

Mediacom, Inc. Headquarters: Toronto, Ontario  
Mediacom operations Mississauga, Montreal, Quebec City, Toronto, Winnipeg  
and other Canadian markets

Gannett Satellite Information Network Arlington, Va.

Gannett TeleMarketing, Inc. Operations Headquarters: Springfield, Va.  
Cincinnati; Nashville, Tenn.; Silver Spring, Md.

GANNETTWORK Sales offices Headquarters: New York, N.Y.  
Chicago; New York, N.Y.

Multimedia Cablevision Co. Regional offices Headquarters: Wichita, Kan.  
Edmond, Okla.; Oak Lawn, Ill.; Rocky Mount, N.C.;  
Wichita, Kan.

Multimedia Entertainment Co. Products Headquarters: New York, N.Y.  
Syndicated TV programming and NewsTalk Television

Multimedia Security Service Offices Headquarters: Wichita, Kan.  
Anaheim, Calif.; Chicago; Concord, Calif.; Dallas;  
Houston; Miami; Oklahoma City, Okla.; Phoenix, Ariz.;  
St. Louis; Tulsa, Okla.; Wichita, Kan.

Telematch Springfield, Va.

MARKETS WE SERVE

State	City	Television Station	Channel/Network	Weekly Audience	Founded	Joined Gannett	*
Arizona	Phoenix	KPNX-TV	Channel 12/NBC	1,021,000	1953	1979	(3)
Arkansas	Little Rock	KTHV-TV	Channel 11/CBS	425,000	1955	1994	(10)
Colorado	Denver	KUSA-TV	Channel 9/NBC	1,311,000	1952	1979	(2)
District of Columbia	Washington	WUSA-TV	Channel 9/CBS	1,961,000	1949	1986	(6)
Florida	Jacksonville	WTLV-TV	Channel 12/NBC	425,000	1957	1988	(8)
Georgia	Atlanta	WXIA-TV	Channel 11/NBC	1,595,000	1948	1979	(1)
	Macon	WMAZ-TV	Channel 13/CBS	208,000	1953	1995	(11)
Minnesota	Minneapolis-St. Paul	KARE-TV	Channel 11/NBC	1,293,000	1953	1983	(5)
Missouri	St. Louis	KSDK-TV	Channel 5/NBC	1,095,000	1947	1995	(12)
North Carolina	Greensboro	WFMY-TV	Channel 2/CBS	569,000	1949	1988	(9)
Ohio	Cincinnati	WLWT-TV	Channel 5/NBC	752,000	1948	1995	(13)
	Cleveland	WKYC-TV	Channel 3/NBC	1,402,000	1948	1995	(14)
Oklahoma	Oklahoma City	KOCO-TV	Channel 5/ABC	552,000	1956	1979	(4)
Tennessee	Knoxville	WBIR-TV	Channel 10/NBC	466,000	1956	1995	(15)
Texas	Austin	KVUE-TV	Channel 24/ABC	371,000	1971	1986	(7)

State	City	Radio Station	Channel	Weekly Audience	Founded	Joined Gannett	*
California	Los Angeles	KIIS	1150 Khz	42,900	1927	1979	(3)
	San Diego	KIIS-FM	102.7 Mhz	1,618,600	1961	1979	(1)
		KSDO	1130 Khz	212,600	1947	1979	(5)
		KKBH-FM	102.9 Mhz	152,400	1963	1979	(4)
Florida	Tampa-St. Petersburg	WDAE	1250 Khz	3,000	1922	1984	(8)
		WUSA-FM	100.7 Mhz	234,300	1951	1980	(7)
Georgia	Macon	WMAZ	940 Khz	44,100	1922	1995	(12)
		WAYS-FM	99.1 Mhz	82,200	1947	1995	(13)
Illinois	Chicago	WGCI	1390 Khz	265,000	1923	1979	(6)
		WGCI-FM	107.5 Mhz	894,700	1959	1979	(2)
Texas	Dallas	KHKS-FM	106.1 Mhz	665,000	1950	1986	(11)
	Houston	KKBQ	790 Khz	(See Note 1)	1944	1984	(10)
		KKBQ-FM	92.9 Mhz	464,700	1962	1984	(9)

\* Number in parentheses notes chronological order in which existing stations joined Gannett.

\*\* Weekly audience for television stations is number of TV households reached, according to the November 1995 Nielsen book.

Weekly audience for radio stations is number of different listeners age 12 and up reached, according to the Fall 1995 Arbitron book.

(1) KKBQ-AM reported in combination with KKBQ-FM.

This annual report was written and produced by employees of Gannett.

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Vice President/Investor Relations Susan Watson

Vice President/ Corporate Accounting Services George Gavagan

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#### GANNETT ON THE NET

News and information about Gannett is available on the Internet's World Wide Web at <http://www.gannett.com> or [gcishare@info.gannett.com](mailto:gcishare@info.gannett.com) via electronic mail. The following Gannett properties also offer online services or informational sites on the Web:

USA TODAY <http://www.usatoday.com>

FLORIDA TODAY, Brevard County <http://www.flatoday.com/space>

The Detroit News <http://www.detnews.com>

Journal and Courier, Lafayette, Ind. <http://www.mdn.com/jconline>

The Tennessean, Nashville <http://www.tennessean.com/schools>

North Hills (Pa.) News Record <http://www.nauticom.net/users/nhnr>

Reno Gazette-Journal <http://www.nevadanet.com>

Democrat and Chronicle/Times-Union, Rochester, N.Y.  
<http://www.rochesterdandc.com>

Gannett Suburban Newspapers, Westchester County, N.Y.  
<http://www.nynews.com/nynews>

Gannett Outdoor Group <http://www.gannettoutdoor.com>

Gannett Media Technologies International <http://www.gmti.com>

KIIS/KIIS-FM, Los Angeles <http://www.gointeract.com/radio/kiis>

KSDO-AM, San Diego, Roger Hedgecock Show  
<http://www.rogerhedgecock.com>

WUSA-FM, Tampa-St. Petersburg, Fla. <http://www.321.com/101/index.html>

KOCO-TV, Oklahoma City <http://www.ionet.net/koco>

KUSA-TV, Denver <http://www.aaco.com/9news>

WLWT-TV, Cincinnati <http://www.wlwt.com>

WXIA-TV, Atlanta <http://www.atlanta.olympic.org> (click on "Welcome")

WUSA-TV, Washington, D.C. <http://www.wusatv.com>

USA WEEKEND is available via America Online; Gannett Suburban Newspapers and FLORIDA TODAY are on CompuServe.

#### Gannett Shareholder Services

##### Gannett Stock

Gannett Co., Inc. shares are traded on the New York Stock Exchange with the symbol GCI.

The Company's transfer agent and registrar is Norwest Bank Minnesota, N.A. General inquiries and requests for enrollment materials for the programs described below should be directed to Norwest's Stock Transfer Department, P.O. Box 64854, South St. Paul, MN 55164-0854 or by telephone at 1-800-778-3299.

Gannett is pleased to offer the following shareholder services:

##### Dividend Reinvestment Plan

The Dividend Reinvestment Plan (DRP) provides Gannett shareholders the opportunity to purchase additional shares of the Company's common stock free of brokerage fees or service charges through automatic reinvestment of dividends and optional cash payments. Cash payments may range from a minimum of \$10 to a maximum of \$5,000 per month.

##### Automatic Cash Investment Service for the DRP

This service provides a convenient, no-cost method of having money automatically withdrawn from your checking or savings account each month and invested in Gannett stock through your DRP account.

##### Direct Deposit Service

Gannett shareholders may have their quarterly dividends electronically credited to their checking or savings accounts on the payment date at no additional cost.

##### Form 10-K

Information provided by Gannett in its Form 10-K annual report to the Securities and Exchange Commission has been incorporated in this report. Copies of the complete Form 10-K annual report may be obtained by writing the Secretary, Gannett Co., Inc., 1100 Wilson Blvd., Arlington, VA 22234.

##### Annual Meeting

The annual meeting of shareholders will be held at 10 a.m. Tuesday, May 7, 1996 at Gannett headquarters.

##### For More Information

News and information about Gannett is available on the Internet's World Wide Web (see list at left) or by calling our toll-free information line

at 1-800-356-1713. Quarterly earnings information will be available around the middle of April, July and October 1996.

Shareholders who wish to contact the Company directly about their Gannett stock should call Shareholder Services at Gannett headquarters, 703-284-6960.

Gannett Headquarters  
1100 Wilson Boulevard  
Arlington, VA 22234  
703-284-6000

SUBSIDIARY LIST

UNIT - - - - -	STATE OF INCORPORATION -----
ADVANCED MEDIA SOLUTIONS	DELAWARE
THE ADVERTISER COMPANY	ALABAMA
ARKANSAS TELEVISION COMPANY	ARKANSAS
BAXTER COUNTY NEWSPAPERS, INC.	ARKANSAS
BETWEEN FRIENDS, INC.	SOUTH CAROLINA
CALIFORNIA NEWSPAPERS, INC.	CALIFORNIA
CAPE PUBLICATIONS, INC.	FLORIDA
CHILDREN'S EDITION, INC.	KENTUCKY
CITIZEN PUBLISHING COMPANY	ARIZONA
COMBINED COMMUNICATIONS CORPORATION	ARIZONA
COMBINED COMMUNICATIONS CORPORATION OF OKLAHOMA, INC.	OKLAHOMA
CONSPIRACY PRODUCTIONS, INC.	SOUTH CAROLINA
COURIER BROADWAY CORP.	KENTUCKY
COURIER-JOURNAL AND LOUISVILLE TIMES COMPANY	KENTUCKY
DAILY NEWS PUBLISHING CO., INC.	VIRGIN ISLANDS
DAZZLE, INC.	SOUTH CAROLINA
DES MOINES REGISTER AND TRIBUNE CO.	IOWA
THE DESERT SUN PUBLISHING COMPANY	CALIFORNIA
THE DETROIT NEWS, INC.	MICHIGAN
DETROIT NEWSPAPER AGENCY	MICHIGAN

DIGICOL, INC.	DELAWARE
EL PASO TIMES, INC.	DELAWARE
ELEVEN-FIFTY CORP.	DELAWARE
FEDERATED PUBLICATIONS, INC.	DELAWARE
FORT COLLINS NEWSPAPERS INC.	COLORADO
GANNETT ACQUISITION SUBSIDIARY, INC.	DELAWARE
GANNETT COLORADO BROADCASTING, INC.	DELAWARE
GANNETT DIRECT MARKETING SERVICES, INC.	KENTUCKY
GANNETT FLORIDA BROADCASTING, INC.	DELAWARE
GANNETT HAWAII, INC.	HAWAII
GANNETT INTERNATIONAL COMMUNICATIONS, INC.	DELAWARE
GANNETT LHA, INC.	DELAWARE
GANNETT LHA INTERNATIONAL, INC.	DELAWARE
GANNETT MASSACHUSETTS SUPPLY CORP.	MASSACHUSETTS
GANNETT MINNESOTA BROADCASTING, INC.	DELAWARE
GANNETT NATIONAL NEWSPAPER SALES, INC.	DELAWARE
GANNETT ON-LINE INVESTOR, INC.	DELAWARE
GANNETT ON-LINE PARTNER, LLC	DELAWARE
GANNETT OUTDOOR CO. OF TEXAS	TEXAS
GANNETT PACIFIC CORPORATION	HAWAII
GANNETT RIVER STATES PUBLISHING CORPORATION	ARKANSAS
GANNETT SATELLITE INFORMATION NETWORK, INC.	DELAWARE

GANNETT SUPPLY CORPORATION	DELAWARE
GANNETT T/G SUBSIDIARY, INC.	CALIFORNIA
GANNETT TELEMARKETING, INC.	DELAWARE
GANNETT TEXAS BROADCASTING, INC.	TEXAS
GANNETT TRANSIT, INC.	DELAWARE
GUAM PUBLICATIONS, INCORPORATED	HAWAII
HAWAII NEWSPAPER AGENCY LIMITED PARTNERSHIP	DELAWARE
KPNX BROADCASTING COMPANY	ARIZONA
KVUE-TV, INC.	MICHIGAN
LEAF CHRONICLE COMPANY, INC.	TENNESSEE
MACON RADIO CORPORATION	DELAWARE
MCCLURE NEWSPAPERS, INC.	DELAWARE
MEDIACOM INC.	CANADA
MNC DIRECT, INC.	SOUTH CAROLINA
MOW PRODUCTIONS, INC.	SOUTH CAROLINA
MPPI, INC.	SOUTH CAROLINA
MULTIMEDIA, INC.	SOUTH CAROLINA
MULTIMEDIA CABLEVISION, INC.	SOUTH CAROLINA
MULTIMEDIA CABLEVISION OF BATAVIA, INC.	ILLINOIS
MULTIMEDIA CABLEVISION OF CHICAGO RIDGE, INC.	ILLINOIS
MULTIMEDIA CABLEVISION OF EVERGREEN PARK, INC.	ILLINOIS
MULTIMEDIA CABLEVISION OF HOMETOWN, INC.	ILLINOIS



MULTIMEDIA CABLEVISION OF ILLINOIS, INC.	ILLINOIS
MULTIMEDIA CABLEVISION OF MIDWEST CITY, INC.	OKLAHOMA
MULTIMEDIA OF CINCINNATI, INC.	OHIO
MULTIMEDIA DEVELOPMENT, INC.	SOUTH CAROLINA
MULTIMEDIA ENTERPRISE, INC.	SOUTH CAROLINA
MULTIMEDIA ENTERTAINMENT, INC.	SOUTH CAROLINA
MULTIMEDIA ENTERTAINMENT PRODUCTIONS, INC.	SOUTH CAROLINA
MULTIMEDIA FILMS, INC.	SOUTH CAROLINA
MULTIMEDIA HOME VIDEO, INC.	DELAWARE
MULTIMEDIA KSDK, INC.	SOUTH CAROLINA
MULTIMEDIA MOTION PICTURES, INC.	SOUTH CAROLINA
MULTIMEDIA PRODUCTIONS, INC.	OHIO
MULTIMEDIA PROGRAMS, INC.	OHIO
MULTIMEDIA PUBLISHING OF NORTH CAROLINA, INC.	SOUTH CAROLINA
MULTIMEDIA PUBLISHING OF SOUTH CAROLINA, INC.	SOUTH CAROLINA
MULTIMEDIA RADIO, INC.	SOUTH CAROLINA
MULTIMEDIA SECURITY SERVICE, INC.	SOUTH CAROLINA
MULTIMEDIA SERVICE, INC.	DELAWARE
MULTIMEDIA SPECIALS, INC.	SOUTH CAROLINA
MULTIMEDIA TALK TELEVISION, INC.	SOUTH CAROLINA
MULTIMEDIA TELECOMMUNICATIONS, INC.	SOUTH CAROLINA

MULTIMEDIA WBIR, INC.	SOUTH CAROLINA
MULTIMEDIA WMAZ, INC.	SOUTH CAROLINA
MUSIC CITY NEWS PUBLISHING CO., INC.	TENNESSEE
NEW YORK SUBWAYS ADVERTISING CO., INC.	ARIZONA
NEWS-PRESS PUBLISHING COMPANY	FLORIDA
THE OHIO VALLEY PUBLISHING COMPANY	OHIO
OKLAHOMA PRESS PUBLISHING COMPANY	OKLAHOMA
PACIFIC MEDIA, INC.	DELAWARE
PACIFIC AND SOUTHERN COMPANY, INC.	DELAWARE
PENSACOLA NEWS-JOURNAL INC.	FLORIDA
POINT PLEASANT REGISTER COMPANY	WEST VIRGINIA
PRESS-CITIZEN COMPANY INC.	IOWA
RED CARPET CABLE, INC.	OKLAHOMA
RENO NEWSPAPERS, INC.	NEVADA
ST. CLOUD NEWSPAPERS INC.	MINNESOTA
SALEM COUNTY SAMPLER, INC.	NEW JERSEY
SALINAS NEWSPAPERS INC.	CALIFORNIA
SHELTER MEDIA COMMUNICATIONS, INC.	CALIFORNIA
SHINY ROCK MINING CORPORATION	OREGON
SIOUX FALLS NEWSPAPERS INC.	SOUTH DAKOTA
SOUTHLAND PUBLISHING COMPANY	DELAWARE
SPEIDEL NEWSPAPERS INC.	DELAWARE
THE STATESMAN-JOURNAL COMPANY	OREGON

SUMNER TIMES, INC.	TENNESSEE
THE SUN COMPANY OF SAN BERNARDINO, CALIFORNIA	CALIFORNIA
TAR RIVER COMMUNICATIONS, INC.	NORTH CAROLINA
TELEPRODUCTIONS CORPORATION	SOUTH CAROLINA
TELEVISION 12 OF JACKSONVILLE, INC.	FLORIDA
THE TIMES HERALD COMPANY	MICHIGAN
TNI PARTNERS	ARIZONA
USA DIGITAL RADIO PARTNERS, L.P.	NEW YORK
USA TODAY INTERNATIONAL CORPORATION	DELAWARE
USA WEEKEND, INC.	DELAWARE
VISALIA NEWSPAPERS INC.	CALIFORNIA
VISIONS, INC.	SOUTH CAROLINA
WFMY TELEVISION CORP.	NORTH CAROLINA
WKYC HOLDINGS, INC.	DELAWARE
WKYC-TV, INC.	DELAWARE

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Prospectuses constituting part of the Registration Statements on Form S-3 (Nos. 33-63673, 33-58686 and 33-53159) and in the Registration Statements on Form S-8 (Nos. 2-63038, 2-84088, 33-15319, 33-16790, 33-28413, 33-35305 and 33-50813) of Gannett Co., Inc. of our report dated February 6, 1996 appearing on page 45 of the Annual Report to Shareholders which is incorporated in this Annual Report on Form 10-K. We also consent to the incorporation by reference of our report on the Financial Statement Schedules, which appears on page 8 of this Form 10-K.

/s/Price Waterhouse LLP

-----  
PRICE WATERHOUSE LLP

Washington, D.C.  
March 29, 1996

<ARTICLE> 5

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This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

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AMENDMENT NUMBER TWO

to

\$1,500,000,000  
REVOLVING CREDIT AGREEMENT

dated as of December 1, 1993  
between

GANNETT CO., INC.

and

BANK OF AMERICA NT&SA, CHEMICAL BANK,  
MORGAN GUARANTY TRUST COMPANY,  
NATIONSBANK N.A. (CAROLINAS), THE FIRST NATIONAL BANK OF CHICAGO,  
CITIBANK, N.A., THE FUJI BANK, LIMITED, TORONTO DOMINION (TEXAS),  
INC.,  
WACHOVIA BANK OF GEORGIA, N.A., BANK OF HAWAII,  
FIRST INTERSTATE BANK OF CALIFORNIA,  
THE BANK OF NOVA SCOTIA, THE CHASE MANHATTAN BANK, N.A.,  
DEUTSCHE BANK AG, MARINE MIDLAND BANK,  
PNC BANK, NATIONAL ASSOCIATION,  
ROYAL BANK OF CANADA, THE SANWA BANK, LIMITED,  
CRESTAR BANK, THE NORTHERN TRUST COMPANY, and  
THE FIRST NATIONAL BANK OF MARYLAND,

as amended

GANNETT CO., INC.

Amendment Number Two  
to  
\$1,500,000,000  
Revolving Credit Agreement

This Amendment Number Two is made as of November 13, 1995 between Gannett Co., Inc., a Delaware corporation ("Gannett") and the Banks signatory hereto (each called a "Bank" and collectively the "Banks").

Gannett entered into a \$1,000,000,000 Revolving Credit Agreement with the Banks dated December 1, 1993 (the "Agreement"). On August 1, 1994, pursuant to Amendment Number One to the Agreement, the Agreement was amended to increase the aggregate commitment to \$1,500,000,000, extend the Expiration Date and modify the Facility Fee.

Gannett and the Banks wish to further amend the Agreement to increase the aggregate commitment to \$3,000,000,000, extend the Expiration Date, modify the Facility Fee, adjust the Applicable Margin in effect with respect to the Money Market Rate and the Eurodollar Rate, and amend Schedule 1 to the Agreement as provided herein.

The parties hereby agree as follows:

1. The terms "this Agreement," "hereunder," "herein" and similar references in the Agreement shall be deemed to refer to the Agreement as amended hereby.

2. Section 1 of the Agreement shall be amended as follows:

(i) The definition of "Applicable Margin" shall be amended to read in its entirety as follows:

"Applicable Margin" for an Advance shall be the appropriate rate per annum set forth below opposite the interest rate applicable to such Advance.

Interest Rate	Credit Status 1	Credit Status 2	Credit Status 3	Credit Status 4
Alternate Rate	0%	0%	0%	0%
Eurodollar Rate	13 Basis Points	17 Basis Points	27.5 Basis Points	35 Basis Points
Money Market Rate	25.5 Basis Points	29.5 Basis Points	40 Basis Points	50 Basis Points
Competitive Bid Rate	0%	0%	0%	0%

(ii) The definitions of "Credit Rating Adjustment A" and "Credit Rating Adjustment B" shall be deleted in their entirety, and in their place shall be inserted the following definitions:

"Credit Status 1" shall exist upon the occurrence of the higher of a rating by Standard & Poor's Corporation of Gannett's senior unsecured long-term debt of at least AA- or a rating by Moody's Investors Service, Inc. of Gannett's senior unsecured long-term debt of at least Aa3. Credit Status 1 shall exist upon the satisfaction of one or the other of the foregoing minimum rating thresholds and no other Credit Status shall be deemed to coexist, notwithstanding that the lower of the two ratings may fall within the range of ratings specified in Credit Status 2, Credit Status 3 or Credit Status 4.

"Credit Status 2" shall exist upon the occurrence of the higher of a rating by Standard & Poor's Corporation of Gannett's senior unsecured long-term debt of at least A- or a rating by Moody's Investors Service, Inc. of Gannett's senior unsecured long-term debt of at least A3. Credit Status 2 shall exist upon the satisfaction of one or the other of the foregoing minimum rating thresholds and no other Credit Status shall be deemed to coexist, notwithstanding that the lower of the two ratings may fall within the range of ratings specified in Credit Status 3 or Credit Status 4.

"Credit Status 3" shall exist upon the occurrence of the higher of a rating by Standard & Poor's Corporation of Gannett's senior unsecured long-term debt of at least BBB or a rating by Moody's Investors Service, Inc. of Gannett's senior unsecured long-term debt of at least Baa2. Credit Status 3 shall exist upon the satisfaction of one or the other of the foregoing minimum rating thresholds and no other Credit Status shall be deemed to coexist, notwithstanding that the lower of the two ratings may fall within the range of ratings specified in Credit

Status 4.

"Credit Status 4" shall exist only upon the occurrence of a rating by Standard & Poor's Corporation of Gannett's senior unsecured long-term debt of BBB- or below and a rating by Moody's Investors Service, Inc. of Gannett's senior unsecured long-term debt of Baa3 or below. Credit Status 1, Credit Status 2 or Credit Status 3 shall be deemed to exist in accordance with the definitions thereof if either the rating of Gannett's senior unsecured long-term debt by Standard & Poor's Corporation exceeds BBB- or the rating by Moody's Investors Service, Inc. exceeds Baa3.

(iii) The definition of "Expiration Date" shall be amended in its entirety to read as follows:

"Expiration Date" shall mean November 13, 2000.

3. Section 2(a) shall be amended to read in its entirety as follows:

2(a). Facility Fee. Gannett will pay to each Bank pro rata, as consideration for the Bank's Commitment hereunder, a facility fee (the "Facility Fee") calculated at the rate of: (i) seven (7) Basis Points per annum if Credit Status 1 shall be in effect; or (ii) nine (9) Basis Points per annum if Credit Status 2 shall be in effect; or (iii) twelve and one half (12.5) Basis Points per annum if Credit Status 3 shall be in effect; or (iv) seventeen and one half (17.5) Basis Points per annum if Credit Status 4 shall be in effect. The Facility Fee shall be computed pursuant to Section 3(g) from (and including) November 13, 1995, payable quarterly on each February 1, May 1, August 1 and November 1 after the date of Amendment Number Two, commencing with the first payment due on February 1, 1996, and ending on (but excluding for purposes of calculating the Facility Fee) the Expiration Date, for the preceding period for which such Facility Fee has not been paid.

4. Schedule 1 shall be amended to read in its entirety as set forth in Schedule 1 hereto, and all references in the Agreement (including the cover page) to the aggregate Commitment Amount shall be increased to \$3,000,000,000.

5. The terms of this Agreement shall be in addition to and shall in no way impair the full force and effect of the Agreement (except as specifically amended herein). The Facility Fee accrued under the Agreement for the period prior to the date hereof shall be paid on the date hereof.

6. This Amendment may be executed by the parties in as many counterparts as may be deemed necessary and convenient, and by the different parties on separate counterparts, each of which, when so executed, shall be deemed an original, but all such counterparts shall constitute but one and the same instrument.

7. THIS AMENDMENT NUMBER TWO SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK.

IN WITNESS WHEREOF, the parties have executed this Amendment Number Two as of the date first written above.

GANNETT CO., INC.

By: /s/ Gracia C. Martore



Name: Gracia C. Martore  
Title: Vice President/Treasury  
Services

BANK OF AMERICA NT&SA

By: /s/ Amy Trapp  
Name: Amy Trapp  
Title: Vice President

CHEMICAL BANK

By: /s/ John J. Huber  
Name: John J. Huber  
Title: Managing Director

MORGAN GUARANTY TRUST COMPANY

By: /s/ Eugenia Wilds  
Name: Eugenia Wilds  
Title: Vice President

NATIONSBANK N.A. (CAROLINAS)

By: /s/ Penn Wells  
Name: Penn Wells  
Title: Senior Vice President

THE FIRST NATIONAL BANK OF CHICAGO

By: /s/ Ted Wozniak/Authorized Agent  
Name: Ted Wozniak  
Title: Managing Director

CITIBANK, N.A.

By: /s/ Eric Huttner  
Name: Eric Huttner  
Title: Vice President  
As Attorney-in-Fact

THE FUJI BANK, LIMITED

By: /s/ Gina M. Kearns  
Name: Gina M. Kearns  
Title: Vice President & Manager

TORONTO DOMINION (TEXAS), INC.

By: /s/ C. A. Clause  
Name: Carole A. Clause  
Title: Vice President

WACHOVIA BANK OF GEORGIA, N.A.

By: /s/ Mark S. Rogos  
Name: Mark S. Rogos  
Title: Senior Vice President

BANK OF HAWAII

By: /s/ Elizabeth O. MacLean  
Name: Elizabeth O. MacLean  
Title: Vice President

FIRST INTERSTATE BANK OF CALIFORNIA

By: /s/ Daniel H. Hom  
/s/ Judy A. Maahs  
Name: Daniel H. Hom  
Judy A. Maahs  
Title: Vice President  
Asst. Vice President

THE BANK OF NOVA SCOTIA

By: /s/ Vincent J. Fitzgerald, Jr.  
Name: Vincent J. Fitzgerald, Jr.  
Title: Authorized Signatory

THE CHASE MANHATTAN BANK, N.A.

By: /s/ Diana Lauria  
Name: Diana Lauria  
Title: Vice-President

DEUTSCHE BANK AG, NEW YORK AND/OR  
CAYMAN ISLANDS BRANCH

By: /s/ Elizabeth Tallmadge  
Name: Elizabeth Hope Tallmadge  
Title: Vice President

By: /s/ Bina R. Dabbah  
Name: Bina R. Dabbah  
Title: Vice President

MARINE MIDLAND BANK

By: /s/ Guy R. Nudd  
Name: Guy R. Nudd  
Title: Vice President

PNC BANK, NATIONAL ASSOCIATION

By: /s/ Scott C. Meves  
Name: Scott C. Meves  
Title: Vice President

ROYAL BANK OF CANADA

By: /s/ Barbara Meijer  
Name: Barbara Meijer  
Title: Manager

THE SANWA BANK, LIMITED

By: /s/ P. J. Pawlak  
Name: P. J. Pawlak  
Title: Vice President & Senior Manager

CRESTAR BANK

By: /s/ Daniel J. O'Neill, Jr.  
Name: Daniel J. O'Neill, Jr.  
Title: Vice President

THE NORTHERN TRUST COMPANY

By: /s/ David L. Love  
Name: David L. Love  
Title: Commercial Banking Officer

THE FIRST NATIONAL BANK OF MARYLAND

By: /s/ Mary Ann Facente  
Name: Mary Ann Facente  
Title: Vice President

SCHEDULE 1

COMMITMENTS OF THE BANKS

NAME, ADDRESS AND TELECOPY NUMBER OF BANK -----	COMMITMENT AMOUNT -----
CO-ARRANGERS -----	
Bank of America NT&SA 1850 Gateway Blvd. Concord, CA 94520 Telecopy: 510-675-7531 or 7532	\$250,000,000
With a copy to:	
Bank of America NT&SA 335 Madison Avenue New York, NY 10017 Telecopy: 212-270-2056	
Chemical Bank 270 Park Avenue New York, NY 10017 Telecopy: 212-270-2056	\$250,000,000
Morgan Guaranty Trust Company 60 Wall Street, 22nd Floor New York, NY 10260-0060 Telecopy: 212-648-5018	\$250,000,000
NationsBank N.A. (Carolinas) Communications Finance Division 901 Main Street, 64th Floor Dallas, TX 75202-3748	\$250,000,000
The First National Bank of Chicago One First National Plaza Mail Suite 0374 Chicago, Il 60670-0083	\$250,000,000

Telecopy: 312-732-3885

CO-AGENTS

-----

Citibank, N.A. \$150,000,000  
399 Park Avenue New York, NY 10043  
Telecopy: 212-793-6873

The Fuji Bank, Limited \$150,000,000  
Two World Trade Center, 79th Floor  
New York, NY 10048  
Telecopy: 212-912-9407

Toronto Dominion (Texas), Inc. \$150,000,000  
909 Fannin, Suite 1700  
Houston, TX 77010  
Telecopy: 713-951-9921

With a copy to:

The Toronto-Dominion Bank  
31 West 52nd Street  
New York, NY 10019-6101  
Telecopy: 212-262-1926

Wachovia Bank of Georgia, N.A. \$150,000,000  
191 Peachtree Street, N.E.  
Atlanta, GA 30303  
Telecopy: 404-332-6898

LEAD MANAGERS

-----

Bank of Hawaii \$125,000,000  
130 Merchant Street, 20th Floor  
Honolulu, HI 96813  
Telecopy: 602-752-8007

With a copy to:

Bank of Hawaii  
1839 S. Alma School Board  
Suite 150  
Mesa, Arizona 85210  
Telecopy: 602-752-8007

First Interstate Bank of California \$125,000,000  
885 Third Avenue New York, NY 10022-4802  
Telecopy: 212-593-5238

The Bank of Nova Scotia \$100,000,000  
New York Agency 1 Liberty Plaza, 26th Floor  
New York, NY 10006  
Telecopy: 212-225-5090 or 5091

The Chase Manhattan Bank, N.A. \$100,000,000  
One Chase Square Corp. Industries Dept.  
Tower 9  
Rochester, NY 14643  
Telecopy: 716-258-4258

Deutsche Bank AG \$100,000,000  
New York Branch and/or  
Cayman Islands Branch  
31 West 52nd Street

New York, N.Y. 10019  
Telecopy: 212-474-7936

Marine Midland Bank \$100,000,000  
One Marine Midland Plaza  
Rochester, New York 14639  
Telecopy: 716-238-7140

PNC Bank, National Association \$100,000,000  
Communications Banking Division  
MS 12-09-01  
Land Title Building  
100 South Broad Street  
Philadelphia, PA 19110  
Attn: Scott C. Meves  
Telecopy: 215-585-6680

Royal Bank of Canada \$100,000,000  
c/o Grand Cayman (North America #1) Branch  
Financial Square  
New York, N.Y. 10005-3531  
Telecopy: 212-428-2372

The Sanwa Bank, Limited \$100,000,000  
Atlanta Agency Georgia-Pacific Center  
Suite 4750  
133 Peachtree Street, N.E.  
Atlanta, GA 30303  
Telecopy: 404-589-1629

LENDERS

-----  
Crestar Bank \$ 75,000,000  
1445 New York Avenue, N.W.  
Corporate Division - Third Floor  
Washington, DC 20005  
Telecopy: 202-879-6137

The Northern Trust Company \$ 75,000,000  
50 South LaSalle Street - B11  
Chicago, IL 60675  
Telecopy: 312-444-3508

The First National Bank of Maryland \$ 50,000,000  
1800 K Street, N.W., Suite 1010  
Washington, DC 20006  
Telecopy: 202-775-4838

TOTAL \$3,000,000,000