X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 1996 or
Transition report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 for the transition period from
$\qquad$ to $\qquad$ -.

Commission file number 1-6961
GANNETT CO., INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

1100 Wilson Boulevard, Arlington, Virginia 22234
(Address of principal executive offices) (Zip Code)
(703) 284-6000
(Registrant's telephone number, including area code)

```
(Former name, former address and former fiscal year,
if changed since last report)
```

Indicate by check mark whether the registrant (1) has filed all
reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No $\qquad$
The number of shares outstanding of the issuer's Common Stock, Par Value \$1.00, as of June 30, 1996 was 140,909, 088.

## PART I. FINANCIAL INFORMATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS

## SALE OF OUTDOOR ADVERTISING BUSINESS

On July 9, 1996, the Company announced that it had entered into an agreement to sell substantially all of its Outdoor advertising business to Outdoor Systems, Inc. The purchase price is expected to be approximately $\$ 700$ million in cash. The Company will record a gain on this sale at closing, which is expected to occur in the third quarter, following receipt of regulatory approvals. In addition, Outdoor Systems, Inc. has an option to purchase the Company's remaining outdoor business in Houston, TX for approximately $\$ 10$ million. Proceeds from these sales will be used to repay existing commercial paper obligations.

## OPERATING SUMMARY

Income from operations for the second quarter of 1996 rose $\$ 55.9$ million or $23 \%$ reflecting in part earnings from Multimedia properties acquired in December 1995. Earnings from broadcasting rose sharply, up $\$ 34.7$ million or $73 \%$. Multimedia television stations contributed to this growth along with significant earnings gains from the Company's other stations as a group. The Company's new cable business reported operating income of \$10.8 million for the quarter.

Newspaper publishing earnings were down slightly for the quarter. Incremental earnings from the Multimedia newspaper group were offset by the effects of higher newsprint costs and a loss at The Detroit News, where six unions have been on strike since July 1995.

Income from the Company's other businesses was $\$ 11.5$ million greater than a year ago, reflecting the results of the alarm security and entertainment businesses acquired as part of the Multimedia purchase.

Operating income for the first six months of 1996 rose $\$ 96.6$ million or $24 \%$.

## NEWSPAPERS

Newspaper publishing revenues rose $\$ 52.8$ million or $6 \%$ in the second quarter of 1996 and $\$ 113.5$ million or $7 \%$ for the year-to-date, reflecting in part revenues reported by Multimedia newspapers. Newspaper advertising revenue rose $\$ 37.8$ million or $7 \%$ in the quarter and $\$ 78$ million or $7 \%$ for the first six months. The tables below provide, on a pro forma basis, further details of newspaper ad revenue and linage and preprint distribution for the second quarter and year-to-date periods of 1996 and 1995:

Advertising revenue, in thousands of dollars (pro forma)

| Second quarter | 1996 | 1995 | \% | Change(3) |
| :---: | :---: | :---: | :---: | :---: |
| Local | \$207,171 | \$212, 552 |  |  |
| National | 98, 098 | 89,263 |  | 10 |
| Classified | 209,435 | 200,540 |  | 4 |
| Total Run-of-Press | 514,704 | 502,355 |  | 2 |
| Preprint and other advertising | 90,276 | 95,699 |  | (6) |
| Total ad revenue | \$604,980 | \$598, 054 |  | 1 |
| Advertising linage, in thousands of inches (pro forma) |  |  |  |  |
| Second quarter | 1996 | 1995 | \% | Change |
| Local | 8,078 | 8,555 |  | (6) |
| National | 622 | 632 |  | (2) |
| Classified | 9,265 | 9,201 |  | 1 |
| Total Run-of-Press |  |  |  |  |
| linage | 17,965 | 18,388 |  | (2) |
| Preprint distribution (000's) | ) 1,549 | 1,648 |  | (6) |
| Advertising revenue, in thousands of dollars (pro forma) |  |  |  |  |
| Year-to-date | 1996 | 1995 | \% | Change |
| Local \$ | 397,733 | \$ 406,599 |  | (2) |
| National | 188,605 | 170,098 |  | 11 |
| Classified | 402, 304 | 387, 302 |  | 4 |
| Total Run-of-Press | 988,642 | 963,999 |  | 3 |
| Preprint and other advertising | 173,223 | 177,796 |  | (3) |
| Total ad revenue \$1, | 1,161, 865 | \$1, 141, 795 |  | 2 |


| Advertising linage, in thousands of inches (pro forma) |  |  |  |
| :--- | :---: | :---: | :---: |
| Year-to-date | 1996 | 1995 | \% Change |
| Local | 15,469 | 16,399 | $(6)$ |
| National | 1,154 | 1,160 | $(1)$ |
| Classified | 17,655 | 17,594 | 0 |
| Total Run-of-Press | 34,278 | 35,153 | $(2)$ |
| linage |  |  |  |
| Preprint distribution (000's) | 2,977 | 3,098 | $(4)$ |

In the pro forma presentation above, total advertising revenues for the Company's newspapers rose $1 \%$ for the quarter and $2 \%$ for the first six months. Local ad revenues declined for the quarter and year-to-date periods due to the effects of the strike in Detroit and because revenue from certain of the Company's larger retail customers has been soft. National ad revenue rose $10 \%$ for the quarter and $11 \%$ year-to-date, reflecting a $26 \%$ gain by USA TODAY. Classified advertising, up $4 \%$ for the quarter and year-to-date periods, reflects gains across the newspaper group (except Detroit), with continued improvement in employment, auto and real estate categories.

Reported newspaper circulation revenues rose $6 \%$ for the quarter and 7\% for the year-to-date. On a pro forma basis, circulation revenues were up $2 \%$ for the quarter and $3 \%$ for the year-to-date. Net paid daily circulation for the Company's local newspapers was down $4 \%$ for the quarter and for the first six months, while Sunday circulation declined $6 \%$ for the quarter and for the year-to-date. The decline in local daily and Sunday circulation was due principally to the effect of the strike in Detroit. USA TODAY reported an average daily paid circulation of $2,113,881$ in the ABC Publisher's statement for the six months ended March 31, 1996, which, subject to audit, is a $3 \%$ increase over the comparable period a year ago.

Operating costs in total for the newspaper segment rose $\$ 54.8$ million or $9 \%$ for the quarter and $\$ 118.9$ million or $10 \%$ for the year-to-date, reflecting added costs from the Multimedia newspapers. Higher newsprint prices continued to have a significant effect on costs. In total, reported newsprint expense rose $31 \%$ for the quarter and $40 \%$ for the year-to-date. Consumption was slightly above 1995 levels for both the quarter and the year-to-date periods, including added usage of Multimedia newspapers. Pro forma consumption was down 3\% for the quarter and for the year-to-date. Newsprint prices have softened in recent months and are expected to decline further in coming months. However, because of the carryover effect of price
increases over the last year, newsprint expense comparisons with 1995 are likely to be adversely affected at least through the third quarter of 1996.

Newspaper operating income declined $\$ 2$ million or 1\% for the quarter and $\$ 5.4$ million or $2 \%$ for the first six months, reflecting higher newsprint costs and the impact of the strike in Detroit.

## BROADCASTING

Broadcast revenues increased $\$ 55.4$ million or $46 \%$ for the second quarter and $\$ 100.1$ million or $46 \%$ for the first six months, while operating costs were up $\$ 20.7$ million or $28 \%$ for the quarter and $\$ 41.6$ million or $29 \%$ for the year-to-date. Results for the 1996 quarter and year-to-date periods include the Multimedia television and radio stations. On a pro forma basis, broadcast revenues increased $8 \%$ for the quarter and year-to-date, reflecting strong demand for television advertising.

Pro forma local television ad revenues grew 11\% for the quarter and for the year-to-date, while national revenues increased 9\% for the quarter and $10 \%$ for the first six months. Pro forma radio revenues were down slightly for the quarter and for the first six months.

Operating income rose $\$ 34.7$ million or $73 \%$ for the quarter and $\$ 58.5$ million or $80 \%$ for the year-to-date, reflecting earnings from the new Multimedia stations as well as improved results from most of the Company's other television stations. The Company's nine NBC affiliates reported substantial year-over-year gains for the quarter and first six months of 1996. Operating income from the radio group was also significantly higher for the quarter and year-to-date periods.

In May, 1996, the Company sold two Macon, Ga. radio stations which were acquired as part of the Multimedia purchase in December, 1995. This transaction does not significantly affect broadcast operating results comparisons for 1996.

## CABLE

Cable television revenues were $\$ 48$ million in the second quarter of 1996 and $\$ 95.2$ million for the first six months. On a pro forma basis, cable revenues increased $10 \%$ for the quarter and 11\% for the year-to-date. Basic subscribers totaled approximately 458,000 at the end of the quarter, equal to $61 \%$ of homes passed. Pay subscribers totaled approximately 335,000 at June 30, 1996. Operating income from cable totaled $\$ 10.8$ million for the quarter and $\$ 21.7$ million for the year-to-date, and operating cash flow was $\$ 24.1$ million for the quarter and $\$ 48.1$ million for the first six months.

## OTHER BUSINESSES

The principal businesses included in this segment are outdoor advertising, and the television entertainment programming and alarm security businesses acquired in the Multimedia purchase.

Earnings from outdoor advertising were higher for the quarter and the year-to-date. As mentioned earlier, the Company reached an agreement to sell its outdoor advertising business.

The entertainment programming and alarm security businesses were both profitable for the quarter and for the year-to-date. The revenue and earnings for the alarm security business are growing, however, competition in the entertainment business continues to adversely affect its earnings.

## NON-OPERATING INCOME AND EXPENSE

Interest expense rose $\$ 27.5$ million or $253 \%$ for the quarter and $\$ 55.3$ million or $245 \%$ for the year-to-date, reflecting interest on commercial paper borrowings to finance the Multimedia acquisition in December, 1995.

## PROVISION FOR INCOME TAXES

The Company's effective income tax rate was $43 \%$ for the quarter and for the year-to-date. The increase in the effective rate for 1996 is attributable to amortization of non-deductible intangible assets recorded in connection with the Multimedia acquisition.

Net income rose $\$ 10.6$ million or $8 \%$ for the quarter and $\$ 13.7$ million or $6 \%$ for the first six months. Net income per share rose to $\$ 1.07$ from $\$ 1.00$ for the quarter, an increase of $7 \%$. For the year-to-date, net income per share increased $6 \%$ to $\$ 1.70$ from $\$ 1.61$ in 1995. The weighted average number of shares outstanding totaled 140, 845,000 for the second quarter of 1996, compared to $140,117,000$ for the second quarter of 1995. Average shares outstanding for the year-to-date totaled 140, 763, 000 for 1996 and $140,065,000$ for 1995 . The increase in the number of shares outstanding for the quarter and year-to-date periods is due mainly to the exercise of stock options.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flow from operating activities as reported in the accompanying Consolidated Statements of Cash Flow, totaled $\$ 329$ million for the first half of 1996, compared with $\$ 271$ million a year ago. The increase is due principally to operating cash flow from Multimedia properties acquired in December. Principal uses of cash flow in 1996 were capital expenditures, reduction of debt and dividends.

Capital expenditures for the year-to-date totaled $\$ 107$ million in 1996, compared to $\$ 64$ million in 1995. The increase reflects capital spending for the newly acquired Multimedia businesses, particularly cable and alarm security.

The Company's long-term debt was reduced by $\$ 150$ million from operating cash flow in the first half of 1996. The Company's regular quarterly dividend of $\$ 0.35$ per share was declared in the first and second quarter and totaled $\$ 98.6$ million.

CONSOLIDATED BALANCE SHEETS
Unaudited, in thousands of dollars

ASSETS
Cash
Marketable securities
Trade receivables, less allowance
(1996-\$21,946; 1995 - \$22,182)
Other receivables
Inventories
Prepaid expenses
Total current assets
Property, plant and equipment:
Cost
Less accumulated depreciation
Net property, plant and equipment
Intangible and other assets:
Excess of acquisition cost over
the value of assets acquired,
less amortization
(1996 - \$564,439; 1995 - \$491,743)
Investments and other assets
Total intangible and other assets
Total assets
June 30, 1996 Dec. 31, 1995

| \$ | 33,314 | \$ | 46,962 |
| :---: | :---: | :---: | :---: |
|  | 11 |  | 23 |
|  | 569,604 |  | 587,896 |
|  | 44,957 |  | 33,663 |
|  | 105,957 |  | 111,653 |
|  | 68,998 |  | 73,887 |
|  | 822,841 |  | 854,084 |
|  | 3,651,103 |  | 3,559,666 |
|  | $(1,584,598)$ |  | $(1,488,979)$ |
|  | 2,066,505 |  | 2,070,687 |
|  | 3,337,512 |  | 3,386,600 |
|  | 210,622 |  | 192,429 |
|  | 3,548,134 |  | 3,579,029 |
|  | 6,437,480 | \$ | 6,503,800 |

    film contracts payable
    Compensation, interest and other accruals
Dividend payable
Income taxes
Deferred income
Total current liabilities
Deferred income taxes
Long-term debt, less current portion
Postretirement medical and life
insurance liabilities
Other long-term liabilities
Total liabilities
Shareholders' Equity:
Preferred stock of \$1 par value per share.

Authorized 2,000,000 shares,
issued - none
Common stock of $\$ 1$ par value per share. Authorized 400,000,000, issued $162,210,366$ shares

Less treasury stock - 21,301,278 shares and 21,645,721 shares respectively, at cost
Deferred compensation related to ESOP
Total shareholders' equity

Total liabilities and shareholders' equity
162,210

162,210
76,811
2,923,752
$(12,258)$

| $3,064,556$ | $2,923,75$ |
| ---: | ---: |
| $(12,245)$ | $(12,258)$ |

$---------\quad--------1$

3,150,515
212,430

237,967
50, 781
57, 034
105, 622
664,115
319, 120
2,703,891
307, 729
140,521
4,135,376
----------
-
$(973,272)$
$(31,595)$
$(30,253)$
2,302,104
----------
2,145,648
\$ 6,437,480
===========
279,594
276,295
49, 208
15, 071
101, 853
812, 772
----------
327,916
2,767,880

305, 700
143, 884
4, 358, 152
-
\$ 6,503,800

Additional paid-in capital
Retained earnings
Foreign currency translation adjustment
Total

CONSOLIDATED STATEMENTS OF INCOME
Unaudited, in thousands of dollars (except per share amounts)

|  | June | Thirteen weeks ended |  |  | \% Inc (Dec) | Twenty-six weeks ended |  |  |  | \% Inc (Dec) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Operating Revenues: |  |  |  |  |  |  |  |  |  |  |
| Newspaper advertising | \$ | 604,980 | \$ | 567,134 | 6.7 | \$ | 1,161,865 | \$ | 1,083,876 | 7.2 |
| Newspaper circulation |  | 227,260 |  | 214,045 | 6.2 |  | 456,677 |  | 426,009 | 7.2 |
| Broadcasting |  | 176,306 |  | 120,880 | 45.9 |  | 317,994 |  | 217,863 | 46.0 |
| Cable |  | 48, 038 |  |  | 0.0 |  | 95,246 |  |  | 0.0 |
| Other |  | 152,076 |  | 111,862 | 35.9 |  | 281, 038 |  | 199,993 | 40.5 |
| Total |  | 1,208,660 |  | 1,013,921 | 19.2 |  | 2,312,820 |  | 1,927,741 | 20.0 |
| Operating Expenses: |  |  |  |  |  |  |  |  |  |  |
| Cost of sales and operating |  |  |  |  |  |  | 1,281,700 |  | 1,076,594 | 19.1 |
| Selling, general and administrative expenses |  |  | Selling, general and |  |  |  |  |  |  |  |
| exclusive of depreciation |  | 188,617 |  | 174,806 | 7.9 |  | 376,245 |  | 346,583 | 8.6 |
| Depreciation |  | 53, 058 |  | 38,983 | 36.1 |  | 106,193 |  | 78,242 | 35.7 |
| Amortization of |  |  |  |  |  |  |  |  |  |  |
| intangible assets |  | 24,243 |  | 11,361 | 113.4 |  | 48,520 |  | 22,756 | 113.2 |
| Total |  | 906,409 |  | 767,522 | 18.1 |  | 1,812,658 |  | 1,524,175 | 18.9 |
| Operating income |  | 302, 251 |  | 246,399 | 22.7 |  | 500, 162 |  | 403,566 | 23.9 |
| Non-operating income (expense): |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | $(38,403)$ |  | $(10,878)$ | 253.0 |  | $(77,931)$ |  | $(22,610)$ | 244.7 |
| Other |  | (657) |  | $(1,198)$ | (45.2) |  | $(2,240)$ |  | $(1,727)$ | 29.7 |
| Total |  | $(39,060)$ |  | $(12,076)$ | 223.5 |  | $(80,171)$ |  | $(24,337)$ | 229.4 |
| Income before income taxes |  | 263, 191 |  | 234,323 | 12.3 |  | 419, 991 |  | 379, 229 | 10.7 |
| Provision for income taxes |  | 113,175 |  | 94,900 | 19.3 |  | 180,625 |  | 153,600 | 17.6 |
| Net income | \$ | 150,016 | \$ | 139,423 | 7.6 | \$ | 239,366 | \$ | 225,629 | 6.1 |
| Net income per share |  | \$1.07 |  | \$1.00 | 7.0 |  | \$1.70 |  | \$1.61 | 5.6 |
| Dividends per share |  | \$0.35 |  | \$0.34 | 2.9 |  | \$0.70 |  | \$0.68 | 2.9 |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
Unaudited, in thousands of dollars

|  | Twenty-six weeks ended |  |
| :---: | :---: | :---: |
|  | June 30, 1996 | ne 25, 1995 |
| Cash flows from operating activities |  |  |
| Net income | \$239, 366 | \$225, 629 |
| Adjustments to reconcile net income to |  |  |
| operating cash flows: |  |  |
| Depreciation | 106,193 | 78,242 |
| Amortization of intangibles | 48,520 | 22,756 |
| Deferred income taxes | $(8,796)$ | $(8,851)$ |
| Gain on sale of assets | (405) | (151) |
| Other, net | $(13,950)$ | 29,821 |
| Changes in other assets \& liabilities, net | $(41,542)$ | $(76,734)$ |
| Net cash flow from operating activities | 329,386 | 270,712 |
| Cash flows from investing activities |  |  |
| Purchase of property, plant and equipment | $(106,642)$ | $(64,481)$ |
| Change in other investments | $(9,183)$ | 0 |
| Proceeds from sale of certain assets | 4,720 | 1,782 |
| Collection of long-term receivables | 791 | 3,662 |
| Net cash used by investing activities | $(110,314)$ | $(59,037)$ |
| Cash flows from financing activities |  |  |
| Payments of long-term debt | $(149,695)$ | $(153,095)$ |
| Dividends paid | $(96,990)$ | $(95,917)$ |
| Proceeds from issuance of common stock | 13,864 | 5,671 |
| Net cash used for financing activities | $(232,821)$ | $(243,341)$ |
| Effect of currency exchange rate change | 89 | 192 |
| Decrease in cash and cash equivalents | $(13,660)$ | $(31,474)$ |
| Balance of cash and cash equivalents at beginning of year | 46,985 | 44,252 |
| Balance of cash and cash equivalents at end of second quarter | \$33,325 | \$12,778 |


| June | Thirteen weeks ended |  |  | \% Inc <br> (Dec) |
| :---: | :---: | :---: | :---: | :---: |
|  | 30, 1996 |  | 25, 1995 |  |
| \$ | 869, 035 | \$ | 816,259 | 6.5 |
|  | 176,306 |  | 120,880 | 45.9 |
|  | 48, 038 |  | 0 | 0.0 |
|  | 115,281 |  | 76,782 | 50.1 |
| \$ | 1,208,660 | \$ | 1,013,921 | 19.2 |
| \$ | 203, 111 | \$ | 205,164 | (1.0) |
|  | 82,109 |  | 47,366 | 73.4 |
|  | 10,814 |  | 0 | 0.0 |
|  | 22,803 |  | 11,297 | 101.9 |
|  | $(16,586)$ |  | $(17,428)$ | 4.8 |
| \$ | 302, 251 | \$ | 246,399 | 22.7 |
| \$ | 40,438 | \$ | 36,411 | 11.1 |
|  | 10,320 |  | 7,006 | 47.3 |
|  | 13,297 |  | 0 | 0.0 |
|  | 10,690 |  | 4,510 | 137.0 |
|  | 2,556 |  | 2,417 | 5.8 |
| \$ | 77,301 | \$ | 50,344 | 53.5 |
| \$ | 243,549 | \$ | 241,575 | 0.8 |
|  | 92,429 |  | 54,372 | 70.0 |
|  | 24,111 |  | 0 | 0.0 |
|  | 33,493 |  | 15,807 | 111.9 |
|  | $(14,030)$ |  | $(15,011)$ | 6.5 |
| \$ | 379,552 | \$ | 296,743 | 27.9 |

BUSINESS SEGMENT INFORMATION
Unaudited, in thousands of dollars

Operating Revenues:
Newspaper publishing
Broadcasting
Cable
Other businesses
Total
Operating Income (net of
depreciation and amortization):
Newspaper publishing
Broadcasting
Cable
Other businesses
Corporate
Total

Depreciation and Amortization:
Newspaper publishing
Broadcasting
Cable
Other businesses
Corporate
Total
Operating Cash Flow:
Newspaper publishing
Broadcasting
Cable
Other businesses
Corporate
Total

| June | Twenty-six | weeks ended |  | \% Inc <br> (Dec) |
| :---: | :---: | :---: | :---: | :---: |
|  | 30, 1996 | Jun | 25, 1995 |  |
| \$ | 1,689,407 | \$ | 1,575,895 | 7.2 |
|  | 317,994 |  | 217,863 | 46.0 |
|  | 95,246 |  | 0 | 0.0 |
|  | 210,173 |  | 133,983 | 56.9 |
| \$ | 2,312,820 | \$ | 1,927,741 | 20.0 |
| \$ | 350, 662 | \$ | 356,020 | (1.5) |
|  | 132,148 |  | 73,606 | 79.5 |
|  | 21, 723 |  | 0 | 0.0 |
|  | 28,633 |  | 8,354 | 242.7 |
|  | $(33,004)$ |  | $(34,414)$ | 4.1 |
| \$ | 500,162 | \$ | 403,566 | 23.9 |
| \$ | 80,976 | \$ | 72,861 | 11.1 |
|  | 26,018 |  | 14,070 | 84.9 |
|  | 26,351 |  | 0 | 0.0 |
|  | 16,256 |  | 8,989 | 80.8 |
|  | 5,112 |  | 5,078 | 0.7 |
| \$ | 154,713 | \$ | 100,998 | 53.2 |
| \$ | 431, 638 | \$ | 428, 881 | 0.6 |
|  | 158,166 |  | 87,676 | 80.4 |
|  | 48, 074 |  | 0 | 0.0 |
|  | 44,889 |  | 17,343 | 158.8 |
|  | $(27,892)$ |  | $(29,336)$ | 4.9 |
| \$ | 654,875 | \$ | 504,564 | 29.8 |

NOTES:
(1) For financial reporting purposes, at the end of 1995, the Company established four separate segments: newspapers, broadcasting (television and radio); cable television; and a segment for all other business operations. Previously, the Company's operations were reported in three segments: newspapers; broadcasting; and outdoor advertising. Upon the completion of the Multimedia acquisition, the Company established a separate business segment for the acquired cable television division. At the same time the Company elected to group its outdoor advertising business along with the security alarm and entertainment businesses acquired from Multimedia in its fourth "Other Businesses" reporting segment. Additionally, certain businesses previously reported in the newspaper segment are now reflected in the "Other Businesses" segment. Prior year segment data has been restated to reflect this reporting change.
(2) Operating Cash Flow represents operating income for each of the Company's business segments plus related depreciation and amortization expense.

## June 30, 1996

1. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the instructions for Form $10-\mathrm{Q}$ and, therefore, do not include all information and footnotes which are normally included in Form $10-\mathrm{K}$ and annual report to shareholders. The financial statements covering the 13 and 26 week periods ended June 30, 1996, and the comparative periods of 1995 , reflect all adjustments which, in the opinion of the Company, are necessary for a fair statement of results for the interim periods.

Item 4. Submission of Matters to a Vote of Securityholders
(a)
(b)
J. Curley
A. Brokaw Josephine P. Louis

The following directors' term of office continued after the meeting:

Andrew F. Brimmer Rosalynn Carter Stuart T. K. Ho Drew Lewis

The Annual Meeting of Shareholders of Gannett Co., Inc. was held on May 7, 1996.

The following directors were elected at the meeting:

| Meredith A. Brokaw | John J. Curley |
| :--- | :--- |
| Peter B. Clark | Josephine P. Louis |

(i) Four directors were re-elected to the Board of Directors. Tabulation of votes for each of the nominees is as follows:

|  | For | Withhold Authority |
| :--- | :---: | :---: |
| Meredith A. Brokaw | $-\cdots-\cdots-\cdots-15,669,996$ | $1,897,450$ |
| Peter B. Clark | $115,868,522$ | $1,698,925$ |
| John J. Curley | $115,910,727$ | $1,656,720$ |
| Josephine P. Louis | $115,669,609$ | $1,897,838$ |

(ii) The proposal to elect Price Waterhouse as the Company's independent auditors was approved. Tabulation of votes for the proposal is as follows:

|  | For | Against | Abstain |
| :---: | :---: | :---: | :---: |
| Election of Independent |  |  |  |
| Auditors | 116, 988, 650 | 371,153 | 207,643 |

(iii) The proposal to amend certain provisions of the Company's 1978 Executive Long-Term Incentive Plan was approved. Tabulation of votes for the proposal is as follows:

|  | For | Against | Abstain | Broker Nonvote |
| :---: | :---: | :---: | :---: | :---: |
| Amendments to |  |  |  |  |
| 1978 Plan | 82,796,492 | 24,147,901 | 651,451 | 9,971,601 |
| (iv) The proposal concerning preparation of a |  |  |  |  |
| report on tobacco and alcohol advertising was not |  |  |  |  |
| approved. Tabulation of votes for the proposal |  |  |  |  |
| is as foll |  |  |  |  |


|  |  |  | Broker |
| :---: | :---: | :---: | :---: |
| For | Against | Abstain | Nonvote |

Report on Tobacco
and Alcohol
Advertising $4,787,475$ 94,411,813 7,393,791 10,974,365
(v) The proposal concerning declining alcohol
and tobacco advertising revenues was not
approved. Tabulation of votes for the proposal
is as follows:

|  |  | Broker |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | For | Against | Abstain | Nonvote |

(vi) The proposal by the International Brotherhood of Teamsters General Fund concerning an insider trading policy was not approved.

Tabulation of votes for the proposal is as follows:
Teamsters' Proposal
on Insider
Trading $\quad 5,148,940 \quad 96,496,227 \quad 4,947,912 \quad 10,974,367$

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.

See Exhibit Index for list of exhibits filed with this report.
(b) Reports on Form 8-K.

None.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GANNETT CO., INC.

Dated: August 13, 1996
/s/Larry F. Miller
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Larry F. Miller
Senior Vice President/Financial
Planning and Controller

Dated: August 13, 1996
/s/Thomas L. Chapple
Thomas L. Chapple
Senior Vice President, General
Counsel and Secretary

| Exhibit |  |  |
| :---: | :---: | :---: |
| Number | Title or Description | Location |
| 4-1 | \$1,000,000,000 Revolving | Incorporated by reference |
|  | Credit Agreement among | to Exhibit 4-1 to Gannett |
|  | Gannett Co., Inc. and the | Co., Inc.'s Form 10-K for |
|  | Banks named therein. | the fiscal year ended |
|  |  | December 26, 1993. |
| 4-2 | Amendment Number One to | Incorporated by reference |
|  | \$1,000,000,000 Revolving | to Exhibit 4-2 to Gannett |
|  | Credit Agreement among | Co., Inc.'s Form 10-Q for |
|  | Gannett Co., Inc. and the | the fiscal quarter ended |
|  | Banks named therein. | June 26, 1994. |
| 4-3 | Amendment Number Two to | Incorporated by reference |
|  | \$1,500,000,000 Revolving | to Exhibit 4-3 to Gannett |
|  | Credit Agreement among | Co., Inc.'s Form 10-K for |
|  | Gannett Co., Inc. and the | the fiscal year ended |
|  | Banks named therein. | December 31, 1995. |
| 4-4 | Indenture dated as of | Incorporated by reference |
|  | March 1, 1983 between | to Exhibit 4-2 to Gannett |
|  | Gannett Co., Inc. and | Co., Inc.'s Form 10-K for |
|  | Citibank, N.A., as | the fiscal year ended |
|  | Trustee. | December 29, 1985. |
| 4-5 |  | Incorporated by reference |
|  | Indenture dated as of | to Exhibit 4 to Gannett |
|  | November 5, 1986 | Co., Inc.'s Form 8-K filed |
|  | among Gannett Co., Inc., | on November 9, 1986. |
|  | Citibank, N.A., as |  |
|  | Trustee, and Sovran Bank, |  |
|  | N.A., as Successor |  |
|  | Trustee. |  |
| 4-6 | Second Supplemental | Incorporated by reference |
|  | Indenture dated as of | to Exhibit 4 to Gannett |
|  | June 1, 1995 among | Co., Inc's Form 8-K filed |
|  | Gannett Co., Inc., | June 15, 1995 |
|  | NationsBank, N.A., as |  |
|  | Trustee, and Crestar |  |
|  | Bank, as Trustee. |  |


| Title or Description | Location |
| :--- | :--- |
| Rights Plan. | Incorporated by reference to |
|  | Exhibit 1 to Gannett Co., Inc.'s |
|  | Form 8-K filed on May 23, 1990. |

Statement re computation Attached. of earnings per share.

Financial Data Schedule
Attached.

Gannett Co., Inc. agrees to furnish to the Securities and Exchange
Commission, upon request, a copy of each agreement with respect to long-term debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt which does not exceed $10 \%$ of the total consolidated assets of the registrant.


This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

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