#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**FORM 10-Q** 

## ⊠QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2019

OR

☐TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-6961

# **TEGNA INC.**

(Exact name of registrant as specified in its charter)

16-0442930 Delaware

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

8350 Broad Street, Suite 2000, Tysons, Virginia 22102-5151

(Address of principal executive offices)

(Zip Code)

(703) 873-6600 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol | Name of each exchange on which registered |
|---------------------|----------------|---|
| Common Stock        | TGNA           | New York Stock Exchange                   |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ⊠ No □

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging

| growth company. See the definitions of<br>Exchange Act. (Check one):           | "large accelerated filer," "accelera | tted filer," "smaller reporting company," and ' | 'emerging growth company" in Rule 12b-2 of   | the |
|--|--------------------------------------|---|--|-----|
| Large accelerated filer  |                                      |   | Accelerated filer                            |     |
| Non-accelerated filer  |                                      |   | Smaller reporting company                    |     |
|  |                                      |   | Emerging growth company                      |     |
| If an emerging growth company, indicat financial accounting standards provided | ,                                    |   | n period for complying with any new or revis | ed  |
| Indicate by check mark whether the reg   | istrant is a shell company (as defi  | ined in Rule 12b-2 of the Exchange Act): Ye     | s □ No ⊠                                     |     |
| The total number of shares of the regist                                       | rant's Common Stock, \$1 par valu    | ue, outstanding as of July 31, 2019 was 216     | ,654,162.                                    |     |
|  |                                      |   |  |     |

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**SIGNATURE** 

# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# TEGNA Inc. CONDENSED CONSOLIDATED BALANCE SHEETS

In thousands of dollars (Unaudited)

|   | June 30, 2019 |           | <br>Dec. 31, 2018 |
|---|---------------|-----------|-------------------|
| ASSETS  |               |           |                   |
| Current assets  |               |           |                   |
| Cash and cash equivalents   | \$            | 29,268    | \$<br>135,862     |
| Accounts receivable, net of allowances of \$4,076 and \$3,090, respectively       |               | 455,124   | 425,404           |
| Other receivables   |               | 16,859    | 20,967            |
| Programming rights  |               | 17,574    | 35,252            |
| Prepaid expenses and other current assets   |               | 17,699    | <br>17,737        |
| Total current assets  |               | 536,524   | 635,222           |
| Property and equipment  |               |           |                   |
| Cost  |               | 895,078   | 858,170           |
| Less accumulated depreciation   |               | (510,303) | (482,955)         |
| Net property and equipment  |               | 384,775   | 375,215           |
| Intangible and other assets   |               |           |                   |
| Goodwill  |               | 2,635,847 | 2,596,863         |
| Indefinite-lived and amortizable intangible assets, less accumulated amortization |               | 1,639,039 | 1,526,077         |
| Right-of-use assets for operating leases  |               | 70,687    | _                 |
| Investments and other assets  |               | 145,822   | 143,465           |
| Total intangible and other assets   |               | 4,491,395 | 4,266,405         |
| Total assets  | \$            | 5,412,694 | \$<br>5,276,842   |

# TEGNA Inc. CONDENSED CONSOLIDATED BALANCE SHEETS

In thousands of dollars, except par value and share amounts (Unaudited)

|   | June 30, 2019 | Dec. 31, 2018 |
|---|---------------|---------------|
|   |               |               |
| LIABILITIES AND EQUITY  |               |               |
| Current liabilities   |               |               |
| Accounts payable  | \$ 58,986     | \$ 83,226     |
| Accrued liabilities   |               |               |
| Compensation  | 37,424        | 52,726        |
| Interest  | 38,676        | 37,458        |
| Contracts payable for programming rights  | 83,033        | 112,059       |
| Other   | 43,261        | 49,211        |
| Dividends payable   | 15,157        | 15,154        |
| Income taxes payable  |               | 19,383        |
| Total current liabilities   | 276,537       | 369,217       |
| Noncurrent liabilities  |               |               |
| Income taxes  | 12,846        | 13,624        |
| Deferred income taxes payable   | 405,777       | 396,847       |
| Long-term debt  | 2,953,569     | 2,944,466     |
| Pension liabilities   | 131,794       | 139,375       |
| Operating lease liabilities   | 83,222        | _             |
| Other noncurrent liabilities  | 69,207        | 72,389        |
| Total noncurrent liabilities  | 3,656,415     | 3,566,701     |
| Total liabilities   | 3,932,952     | 3,935,918     |
|   |               |               |
| Shareholders' equity  |               |               |
| Common stock of \$1 par value per share, 800,000,000 shares authorized, 324,418,632 shares issued | 324,419       | 324,419       |
| Additional paid-in capital  | 256,024       | 301,352       |
| Retained earnings   | 6,553,149     | 6,429,512     |
| Accumulated other comprehensive loss  | (134,194)     | (136,511)     |
| Treasury stock at cost, 107,831,133 shares and 108,660,002 shares, respectively                   | (5,519,656)   | (5,577,848)   |
| Total equity  | 1,479,742     | 1,340,924     |
| Total liabilities and equity  | \$ 5,412,694  | \$ 5,276,842  |

# TEGNA Inc. CONSOLIDATED STATEMENTS OF INCOME

Unaudited, in thousands of dollars, except per share amounts

|  | Quarter ended June 30, |          |    | June 30, | s  | ix months e | nde | led June 30, |  |
|--|------------------------|----------|----|----------|----|-------------|-----|--------------|--|
|  |                        | 2019     |    | 2018     |    | 2019        |     | 2018         |  |
| Revenues   | \$                     | 536,932  | \$ | 524,080  | \$ | 1,053,685   | \$  | 1,026,170    |  |
| Operating expenses:  |                        |          |    |          |    |             |     |              |  |
| Cost of revenues, exclusive of depreciation  |                        | 285,293  |    | 264,294  |    | 566,604     |     | 522,787      |  |
| Business units - Selling, general and administrative expenses, exclusive of depreciation |                        | 73,941   |    | 78,933   |    | 145,406     |     | 152,554      |  |
| Corporate - General and administrative expenses, exclusive of depreciation               |                        | 15,836   |    | 11,221   |    | 30,571      |     | 23,929       |  |
| Depreciation   |                        | 14,533   |    | 13,861   |    | 29,450      |     | 27,332       |  |
| Amortization of intangible assets  |                        | 8,823    |    | 7,962    |    | 17,512      |     | 14,744       |  |
| Spectrum repacking reimbursements and other  |                        | (4,306)  |    | (6,326)  |    | (11,319)    |     | (6,326)      |  |
| Total  |                        | 394,120  |    | 369,945  |    | 778,224     |     | 735,020      |  |
| Operating income   |                        | 142,812  |    | 154,135  |    | 275,461     |     | 291,150      |  |
|  |                        |          |    |          |    |             |     |              |  |
| Non-operating income (expense):  |                        |          |    |          |    |             |     |              |  |
| Equity (loss) income in unconsolidated investments, net                                  |                        | (615)    |    | 15,547   |    | 11,413      |     | 14,309       |  |
| Interest expense   |                        | (46,327) |    | (49,104) |    | (92,712)    |     | (96,829)     |  |
| Other non-operating items, net   |                        | 8,964    |    | (311)    |    | 7,425       |     | (12,791)     |  |
| Total  |                        | (37,978) |    | (33,868) |    | (73,874)    |     | (95,311)     |  |
|  |                        |          |    |          |    |             |     |              |  |
| Income before income taxes   |                        | 104,834  |    | 120,267  |    | 201,587     |     | 195,839      |  |
| Provision for income taxes   |                        | 24,879   |    | 27,755   |    | 47,653      |     | 48,140       |  |
| Net income   | \$                     | 79,955   | \$ | 92,512   | \$ | 153,934     | \$  | 147,699      |  |
|  |                        |          |    |          |    |             |     |              |  |
| Net income per share – basic   | \$                     | 0.37     | \$ | 0.43     | \$ | 0.71        | \$  | 0.68         |  |
| Net income per share – diluted   | \$                     | 0.37     | \$ | 0.43     | \$ | 0.71        | \$  | 0.68         |  |
|  |                        |          |    |          |    |             |     |              |  |
| Weighted average number of common shares outstanding:                                    |                        |          |    |          |    |             |     |              |  |
| Basic shares   |                        | 217,089  |    | 216,342  |    | 216,900     |     | 216,309      |  |
| Diluted shares   |                        | 217,905  |    | 216,515  |    | 217,555     |     | 216,753      |  |

# TEGNA Inc. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Unaudited, in thousands of dollars

|   |      | Quarter end | led J | June 30, | Six months ended June 30, |         |    |         |  |  |  |
|---|------|-------------|-------|----------|---------------------------|---------|----|---------|--|--|--|
|   | 2019 |             |       | 2018     |                           | 2019    |    | 2018    |  |  |  |
|   |      |             |       |          |                           |         |    |         |  |  |  |
| Net income  | \$   | 79,955      | \$    | 92,512   | \$                        | 153,934 | \$ | 147,699 |  |  |  |
| Other comprehensive income, before tax:                               |      |             |       |          |                           |         |    |         |  |  |  |
| Foreign currency translation adjustments                              |      | (471)       |       | 382      |                           | (457)   |    | 582     |  |  |  |
| Recognition of previously deferred post-retirement benefit plan costs |      | 1,437       |       | 1,302    |                           | 2,862   |    | 2,552   |  |  |  |
| Pension lump-sum payment charge                                       |      | 686         |       | _        |                           | 686     |    | 6,300   |  |  |  |
| Other comprehensive income, before tax                                |      | 1,652       |       | 1,684    |                           | 3,091   |    | 9,434   |  |  |  |
| Income tax effect related to components of other comprehensive income |      | (414)       |       | (432)    |                           | (774)   |    | (2,408) |  |  |  |
| Other comprehensive income, net of tax                                |      | 1,238       |       | 1,252    |                           | 2,317   |    | 7,026   |  |  |  |
| Comprehensive income  | \$   | 81,193      | \$    | 93,764   | \$                        | 156,251 | \$ | 154,725 |  |  |  |

# TEGNA Inc. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS Unaudited, in thousands of dollars

|   | <br>Six months ended June 30, |    |           |  |  |  |
|---|-------------------------------|----|-----------|--|--|--|
|   | <br>2019                      |    | 2018      |  |  |  |
| Cash flows from operating activities:   |                               |    |           |  |  |  |
| Net income  | \$<br>153,934                 | \$ | 147,699   |  |  |  |
| Adjustments to reconcile net income to net cash flow from operating activities: |                               |    |           |  |  |  |
| Depreciation and amortization   | 46,962                        |    | 42,076    |  |  |  |
| Stock-based compensation  | 9,442                         |    | 7,967     |  |  |  |
| Company stock 401(k) contribution   | 3,244                         |    | _         |  |  |  |
| Gains on assets   | (11,725)                      |    | (7,406)   |  |  |  |
| Equity income from unconsolidated investments, net                              | (11,413)                      |    | (14,309)  |  |  |  |
| Pension contributions, net of expense   | (3,812)                       |    | (31,158)  |  |  |  |
| Change in other assets and liabilities, net                                     | (69,781)                      |    | 9,172     |  |  |  |
| Net cash flow from operating activities   | <br>116,851                   |    | 154,041   |  |  |  |
| Cash flows from investing activities:   |                               |    |           |  |  |  |
| Purchase of property and equipment  | (37,684)                      |    | (20,864)  |  |  |  |
| Reimbursements from spectrum repacking  | 8,439                         |    | 2,025     |  |  |  |
| Payments for acquisitions of businesses, net of cash acquired                   | (185,926)                     |    | (325,902) |  |  |  |
| Payments for investments  | (3,553)                       |    | (4,479)   |  |  |  |
| Proceeds from investments   | 955                           |    | 1,224     |  |  |  |
| Proceeds from sale of assets  | 20,064                        |    | 16,126    |  |  |  |
| Net cash flow used for investing activities                                     | (197,705)                     |    | (331,870) |  |  |  |
| Cash flows from financing activities:   | <br>-                         |    |           |  |  |  |
| Proceeds from borrowings under revolving credit facilities, net                 | 55,000                        |    | 186,000   |  |  |  |
| Debt repayments   | (50,000)                      |    | (66,123)  |  |  |  |
| Payment of debt issuance costs  | _                             |    | (5,269)   |  |  |  |
| Dividends paid  | (30,294)                      |    | (30,137)  |  |  |  |
| Repurchases of common stock   | _                             |    | (5,831)   |  |  |  |
| Other, net  | (446)                         |    | (4,349)   |  |  |  |
| Net cash flow (used for) provided by financing activities                       | (25,740)                      |    | 74,291    |  |  |  |
| (Decrease) in cash, cash equivalents and restricted cash                        | <br>(106,594)                 |    | (103,538) |  |  |  |
| Balance of cash, cash equivalents and restricted cash, beginning of period      | 135,862                       |    | 128,041   |  |  |  |
| Balance of cash, cash equivalents and restricted cash, end of period            | \$<br>29,268                  | \$ | 24,503    |  |  |  |

# TEGNA Inc. CONSOLIDATED STATEMENTS OF EQUITY Unaudited, in thousands of dollars, except per share data

|  | _  | Common  | Additional<br>paid-in | Accumulated<br>other<br>Retained comprehensive |           |    |               | Treasury          |                 |
|--|----|---------|-----------------------|--|-----------|----|---------------|-------------------|-----------------|
| Quarters Ended:                        | ·  | stock   | capital               |  | earnings  |    | income (loss) | stock             | Total           |
| Balance at Mar. 31, 2019               | \$ | 324,419 | \$<br>262,823         | \$   | 6,488,352 | \$ | (135,432)     | \$<br>(5,534,911) | \$<br>1,405,251 |
| Net Income                             |    |         |                       |  | 79,955    |    |               |                   | 79,955          |
| Other comprehensive income, net of tax |    |         |                       |  |           |    | 1,238         |                   | 1,238           |
| Total comprehensive income             |    |         |                       |  |           |    |               |                   | 81,193          |
| Dividends declared: \$0.07 per share   |    |         |                       |  | (15,158)  |    |               |                   | (15,158)        |
| Company stock 401(k) contribution      |    |         | (7,259)               |  |           |    |               | 10,503            | 3,244           |
| Stock-based awards activity            |    |         | (4,861)               |  |           |    |               | 4,752             | (109)           |
| Stock-based compensation               |    |         | 5,008                 |  |           |    |               |                   | 5,008           |
| Other activity                         |    |         | 313                   |  |           |    |               |                   | 313             |
| Balance at June 30, 2019               | \$ | 324,419 | \$<br>256,024         | \$   | 6,553,149 | \$ | (134,194)     | \$<br>(5,519,656) | \$<br>1,479,742 |
|  |    |         |                       |  |           |    |               |                   |                 |
| Balance at Mar. 31, 2018               | \$ | 324,419 | \$<br>303,926         | \$   | 6,124,209 | \$ | (125,993)     | \$<br>(5,589,925) | \$<br>1,036,636 |
| Net Income                             |    |         |                       |  | 92,512    |    |               |                   | 92,512          |
| Other comprehensive income, net of tax |    |         |                       |  |           |    | 1,252         |                   | 1,252           |
| Total comprehensive income             |    |         |                       |  |           |    |               |                   | 93,764          |
| Dividends declared: \$0.07 per share   |    |         |                       |  | (15,027)  |    |               |                   | (15,027)        |
| Treasury stock acquired                |    |         |                       |  |           |    |               | (5,831)           | (5,831)         |
| Stock-based awards activity            |    |         | (5,013)               |  |           |    |               | 7,229             | 2,216           |
| Stock-based compensation               |    |         | 4,368                 |  |           |    |               |                   | 4,368           |
| Other activity                         |    |         | 785                   |  |           |    |               |                   | 785             |
| Balance at June 30, 2018               | \$ | 324,419 | \$<br>304,066         | \$   | 6,201,694 | \$ | (124,741)     | \$<br>(5,588,527) | \$<br>1,116,911 |

# TEGNA Inc.

Balance at June 30, 2018

# CONSOLIDATED STATEMENTS OF EQUITY

Unaudited, in thousands of dollars, except per share data

| Six Months Ended:                        | С  | Common<br>stock | Accumulated Additional other paid-in Retained comprehensive capital earnings income (loss) |          | Treasury<br>stock | Total           |                   |                 |
|--|----|-----------------|--|----------|-------------------|-----------------|-------------------|-----------------|
| Balance at Dec. 31, 2018                 | \$ | 324,419         | \$   | 301,352  | \$<br>6,429,512   | \$<br>(136,511) | \$<br>(5,577,848) | \$<br>1,340,924 |
| Net Income                               |    |                 |  |          | 153,934           |                 |                   | 153,934         |
| Other comprehensive income, net of tax   |    |                 |  |          |                   | 2,317           |                   | 2,317           |
| Total comprehensive income               |    |                 |  |          |                   |                 |                   | 156,251         |
| Dividends declared: \$0.14 per share     |    |                 |  |          | (30,297)          |                 |                   | (30,297)        |
| Company stock 401(k) contribution        |    |                 |  | (7,259)  |                   |                 | 10,503            | 3,244           |
| Stock-based awards activity              |    |                 |  | (48,136) |                   |                 | 47,689            | (447)           |
| Stock-based compensation                 |    |                 |  | 9,442    |                   |                 |                   | 9,442           |
| Other activity                           |    |                 |  | 625      |                   |                 |                   | 625             |
| Balance at June 30, 2019                 | \$ | 324,419         | \$   | 256,024  | \$<br>6,553,149   | \$<br>(134,194) | \$<br>(5,519,656) | \$<br>1,479,742 |
|  |    |                 |  |          |                   |                 |                   |                 |
| Balance at Dec. 31, 2017                 | \$ | 324,419         | \$   | 382,127  | \$<br>6,062,995   | \$<br>(106,923) | \$<br>(5,667,577) | \$<br>995,041   |
| Net Income                               |    |                 |  |          | 147,699           |                 |                   | 147,699         |
| Other comprehensive income, net of tax   |    |                 |  |          |                   | 7,026           |                   | 7,026           |
| Total comprehensive income               |    |                 |  |          |                   |                 |                   | 154,725         |
| Cumulative effects of accounting changes |    |                 |  |          | 21,121            | (24,844)        |                   | (3,723)         |
| Dividends declared: \$0.14 per share     |    |                 |  |          | (30,121)          |                 |                   | (30,121)        |
| Treasury stock acquired                  |    |                 |  |          |                   |                 | (5,831)           | (5,831)         |
| Stock-based awards activity              |    |                 |  | (87,296) |                   |                 | 84,881            | (2,415)         |
| Stock-based compensation                 |    |                 |  | 7,967    |                   |                 |                   | 7,967           |
| Other activity                           |    |                 |  | 1,268    |                   |                 |                   | 1,268           |

The accompanying notes are an integral part of these condensed consolidated financial statements.

324,419 \$

304,066 \$

6,201,694 \$

(124,741) \$

(5,588,527) \$

1,116,911

# TEGNA Inc. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1 - Accounting policies

Basis of presentation: Our accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial reporting, the instructions for Form 10-Q and Article 10 of the U.S. Securities and Exchange Commission (SEC) Regulation S-X. Accordingly, they do not include all information and footnotes which are normally included in the Form 10-K and annual report to shareholders. In our opinion, the condensed consolidated financial statements reflect all adjustments of a normal recurring nature necessary for a fair statement of the results for the interim periods presented. The condensed consolidated financial statements should be read in conjunction with our (or TEGNA's) audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2018.

The preparation of these condensed consolidated financial statements requires us to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results could differ from these estimates. Significant estimates include, but are not limited to, evaluation of goodwill and other intangible assets for impairment, business combinations, fair value measurements, post-retirement benefit plans, income taxes including deferred taxes, and contingencies. The condensed consolidated financial statements include the accounts of subsidiaries we control and variable interest entities (VIEs) if we are the primary beneficiary. We eliminate all intercompany balances, transactions, and profits in consolidation. Investments in entities over which we have significant influence, but do not have control, are accounted for under the equity method. Our share of net earnings and losses from these ventures is included in Equity (loss) income in unconsolidated investments, net in the Consolidated Statements of Income.

We operate one operating and reportable segment, which primarily consists of our 49 television stations operating in 41 markets, offering high-quality television programming and digital content. Our reportable segment determination is based on our management and internal reporting structure, the nature of products and services we offer, and the financial information that is evaluated regularly by our chief operating decision maker.

Accounting guidance adopted in 2019: In February 2016, the FASB issued new guidance related to leases which require lessees to recognize assets and liabilities on the balance sheet for leases with lease terms of more than 12 months. Consistent with previous GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily depends on its classification as a finance or operating lease. However, unlike previous GAAP—which requires only capital leases (renamed finance leases under the new guidance) to be recognized on the balance sheet—the new guidance requires both finance and operating leases to be recognized on the balance sheet. This update requires the lessee to recognize a lease liability equal to the present value of the lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term for all leases longer than 12 months.

We adopted the guidance on January 1, 2019. The FASB provided companies with the option to apply the requirements of the guidance in the period of adoption, with no restatement of prior periods. We utilized this adoption method. We also elected an accounting policy allowed by the guidance to not account for lease and non-lease components separately. Additionally, in adopting the guidance, we utilized the package of practical expedients permitted by the FASB, which among other things, allowed us to carry forward our historical lease classification. Lastly, as permitted by the guidance, we elected a policy to not record leases with an original lease term of twelve months or less on the balance sheet.

Adoption of the guidance resulted in recording of new right-of-use asset and lease liability balances of \$73.8 million and \$91.8 million, respectively, as of the adoption date. The difference between right-of-use lease asset and lease liability balances was primarily due to previously accrued rent expense relating to periods prior to January 1, 2019. The new guidance did not have a material impact on our Consolidated Statements of Income, Comprehensive Income, Cash Flows or Equity. See Note 6 for additional information.

In August 2018, the FASB issued new guidance on the accounting for implementation costs incurred in cloud computing arrangements that are service contracts. The new guidance requires a customer in a hosting arrangement that is a service contract to follow the internal-use software guidance to determine which implementation costs to capitalize as an asset related to the service contract. The guidance can be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption. We adopted the new guidance on a prospective basis beginning in the second quarter of 2019. There was no material impact to our condensed consolidated financial statements as a result of adopting this guidance.

New accounting guidance not yet adopted: In June 2016, the FASB issued new guidance related to the measurement of credit losses on financial instruments. The new guidance changes the way credit losses on accounts receivable are estimated. Under current GAAP, credit losses on accounts receivable are recognized once it is probable that such losses will occur. Under the new guidance, we will be required to estimate credit losses based on the expected amount of future collections which may result in earlier recognition of doubtful accounts. The new guidance is effective for public companies beginning in the first quarter of 2020 and will be adopted using a modified retrospective approach. We are currently evaluating the effect this new guidance will have on our consolidated financial statements and related disclosures.

In August 2018, the FASB issued new guidance that changes disclosures related to defined benefit pension and other postretirement benefit plans. The guidance removes disclosures that are no longer economically relevant, clarifies certain existing disclosure requirements and adds some new disclosures. The most relevant elimination for us is the annual disclosure of the amount of gain/loss and prior service cost/credit amortization expected in the following year. Additions most relevant to us include disclosing narrative explanations of the drivers for significant changes in plan obligations or assets, and disclosure for cost of living adjustments for certain participants of our TEGNA retirement plan. We plan to adopt the new guidance beginning in 2020 and it will be applied on a retrospective basis.

In March 2019, the FASB issued new guidance related to the accounting for episodic television series. The most significant aspect of this new guidance that is applicable to us relates to the level at which our capitalized programming assets are monitored for impairment. Under the new guidance these assets will be monitored at the film group level which is the lowest level at which independently identifiable cash flows are identifiable. We plan to adopt the new guidance beginning in the first quarter of 2020 and it will be adopted prospectively. We do not expect this guidance to have a material impact on our consolidated financial statements and related disclosures.

**Revenue recognition:** Revenue is recognized upon the transfer of control of promised services to our customers in an amount that reflects the consideration we expect to receive in exchange for those services. Revenue is recognized net of any taxes collected from customers, which are subsequently remitted to governmental authorities. Amounts received from customers in advance of providing services to our customers are recorded as deferred revenue.

The primary sources of our revenues are: 1) advertising & marketing services revenues, which include local and national non-political television advertising, digital marketing services (including Premion), and advertising on the stations' websites and tablet and mobile products; 2) subscription revenues, reflecting fees paid by satellite, cable, OTT (companies that deliver video content to consumers over the Internet) and telecommunications providers to carry our television signals on their systems; 3) political advertising revenues, which are driven by even year election cycles at the local and national level (e.g. 2020, 2018) and particularly in the second half of those years; and 4) other services, such as production of programming and advertising material.

Revenue earned by these sources in the second quarter and first six months of 2019 and 2018 are shown below (amounts in thousands):

|                                  | <br>Quarter en | ded J | une 30, | Six months e    | ended | nded June 30, |  |  |  |
|----------------------------------|----------------|-------|---------|-----------------|-------|---------------|--|--|--|
|                                  | <br>2019       |       | 2018    | 2019            |       | 2018          |  |  |  |
| Advertising & Marketing Services | \$<br>289,569  | \$    | 281,847 | \$<br>553,971   | \$    | 564,786       |  |  |  |
| Subscription                     | 236,162        |       | 209,363 | 477,737         |       | 414,919       |  |  |  |
| Political                        | 3,229          |       | 25,709  | 5,933           |       | 33,315        |  |  |  |
| Other                            | 7,972          |       | 7,161   | 16,044          |       | 13,150        |  |  |  |
| Total revenues                   | \$<br>536,932  | \$    | 524,080 | \$<br>1,053,685 | \$    | 1,026,170     |  |  |  |

#### NOTE 2 - Goodwill and other intangible assets

The following table displays goodwill, indefinite-lived intangible assets, and amortizable intangible assets as of June 30, 2019 and December 31, 2018 (in thousands):

|  | June 3                             | 30, 2 | 019       | Dec. 3          | 31, 2018 |                             |  |
|--|------------------------------------|-------|-----------|-----------------|----------|-----------------------------|--|
|  | <br>Gross Accumulated Amortization |       |           | <br>Gross       |          | Accumulated<br>Amortization |  |
| Goodwill   | \$<br>2,635,847                    | \$    | _         | \$<br>2,596,863 | \$       | _                           |  |
| Indefinite-lived intangibles:                            |                                    |       |           |                 |          |                             |  |
| Television and radio station FCC licenses                | 1,437,565                          |       | _         | 1,384,186       |          | _                           |  |
| Amortizable intangible assets:                           |                                    |       |           |                 |          |                             |  |
| Retransmission agreements                                | 133,847                            |       | (88,228)  | 121,594         |          | (79,274)                    |  |
| Network affiliation agreements                           | 126,494                            |       | (38,057)  | 110,390         |          | (30,802)                    |  |
| Other  | 77,602                             |       | (10,184)  | 28,865          |          | (8,882)                     |  |
| Total indefinite-lived and amortizable intangible assets | \$<br>1,775,508                    | \$    | (136,469) | \$<br>1,645,035 | \$       | (118,958)                   |  |

Our retransmission consent contracts and network affiliation agreements are amortized on a straight-line basis over their estimated useful lives. Other intangibles primarily include distribution agreements, customer relationships and favorable lease agreements which are amortized on a straight-line basis over their useful lives.

On January 2, 2019, we completed our acquisition of WTOL, the CBS affiliate in Toledo, OH, and KWES, the NBC affiliate in Midland-Odessa, TX from Gray Television, Inc. The estimated transaction price is \$109.9 million, which includes a small pending final working capital adjustment of approximately \$1.0 million. The initial purchase price of \$108.9 million (which included \$3.9 million for estimated working capital paid at closing) was funded through the use of available cash and borrowings under our revolving credit facility. WTOL and KWES are strong local media brands in key markets, and they further expand our station portfolio of top 4 affiliates. In connection with the purchase accounting performed for this acquisition, we recorded indefinite lived intangible assets for FCC licenses of \$53.4 million and amortizable intangible assets of \$28.4 million related to retransmission consent contracts and network affiliation agreements. The amortizable assets will be amortized over a weighted average period of 7 years. We also recognized goodwill of \$11.5 million, all of which is deductible for tax purposes. The fair value of these assets are based on a preliminary valuation and, as such, our estimates and assumptions are subject to change as additional information is obtained about the facts and circumstances that existed as of the acquisition date. The primary area of purchase price allocation that is not yet finalized is related to the fair value of intangible assets and the working capital adjustment with the seller.

On June 18, 2019, we completed the acquisition of the remaining approximately 85% interest in the multicast networks Justice Network and Quest from Cooper Media that we did not previously own. Justice and Quest are two leading multicast networks that offer unique ad-supported programming. Justice Network's content is focused on true-crime genre, while Quest features factual-entertainment programs such as science, history, and adventure-reality series.

The initial purchase price of \$77.2 million (which included \$4.7 million for estimated working capital paid at closing) was funded through the use of available cash and borrowings under our revolving credit facility. As a result of acquiring the remaining ownership of the networks, we recognized a \$7.3 million gain due to the write-up of our prior investment in the Justice Network and Quest multicast networks to its fair value at the time of the acquisition. This gain was recorded in Other non-operating items, net within the Consolidated Statement of Income.

In connection with our preliminary purchase accounting for the acquisition of the multicast networks, we recorded amortizable intangible assets of \$44.1 million related to distribution agreements and \$4.7 million for trade names. We also recognized goodwill of approximately \$27.5 million, the majority of which is expected to be deductible for tax purposes. The fair values of these assets were based on a preliminary valuation, and as such, our estimates and assumptions are subject to change as additional information is obtained about the facts and circumstances that existed as of the acquisition date. The primary open area of purchase accounting is related to the fair value of intangible assets and determination of their useful lives.

#### NOTE 3 - Investments and other assets

Our investments and other assets consisted of the following as of June 30, 2019, and December 31, 2018 (in thousands):

|                              | Jur | ne 30, 2019 | Dec. 31, 2018 |         |  |
|------------------------------|-----|-------------|---------------|---------|--|
|                              |     |             |               |         |  |
| Cash value life insurance    | \$  | 51,879      | \$            | 50,452  |  |
| Equity method investments    |     | 17,676      |               | 22,960  |  |
| Other equity investments     |     | 27,239      |               | 24,497  |  |
| Deferred debt issuance costs |     | 8,008       |               | 9,350   |  |
| Other long-term assets       |     | 41,020      |               | 36,206  |  |
| Total                        | \$  | 145,822     | \$            | 143,465 |  |

Cash value life insurance: We are the beneficiary of life insurance policies on the lives of certain employees/retirees, which are recorded at their cash surrender value as determined by the insurance carrier. These policies are utilized as a partial funding source for deferred compensation and other non-qualified employee retirement plans. Gains and losses on these investments are included in Other non-operating items, net within our Consolidated Statement of Income and were not material for all periods presented.

Equity method investments: We hold several strategic equity method investments. Our largest equity method investment is our ownership in CareerBuilder, of which we own approximately 17% (or approximately 10% on a fully-diluted basis), which has an investment balance of \$12.7 million and \$12.4 million as of June 30, 2019 and December 31, 2018, respectively. Our ownership stake provides us with two seats on CareerBuilder's board of directors and thus we concluded that we have significant influence over the entity.

In the first quarter of 2019, we sold our investment in Captivate, which had been accounted for as an equity method investment, for \$16.2 million, which resulted in a pre-tax gain of \$12.2 million (after-tax gain of \$9.2 million). This gain was

recorded in Equity (loss) income in unconsolidated investments, net within the Consolidated Statement of Income and Statement of Cash Flows.

Other equity investments: Represent investments in non-public businesses that do not have readily determinable pricing, and for which we do not have control or do not exert significant influence. These investments are recorded at cost less impairments, if any, plus or minus changes in observable prices for those investments. In the second quarter of 2019 we recognized a \$1.6 million gain due to one of these investments having an observable price increase. This gain was recorded in the Other non-operating items, net line item in our Consolidated Statements of Income. No other gains or losses were recorded on these investments in the first six months of 2019, nor were there any gains or losses recorded during the six months ended June 30, 2018.

# NOTE 4 – Long-term debt

Our long-term debt is summarized below (in thousands):

|   | June 30, 2019 |           | <br>Dec. 31, 2018 |
|---|---------------|-----------|-------------------|
|   |               |           |                   |
| Unsecured floating rate term loan due quarterly through June 2020 <sup>1</sup>      | \$            | 40,000    | \$<br>60,000      |
| Unsecured floating rate term loan due quarterly through September 2020 <sup>1</sup> |               | 135,000   | 165,000           |
| Borrowings under revolving credit agreement expiring June 2023                      |               | 105,000   | 50,000            |
| Unsecured notes bearing fixed rate interest at 5.125% due October 2019¹             |               | 320,000   | 320,000           |
| Unsecured notes bearing fixed rate interest at 5.125% due July 2020                 |               | 600,000   | 600,000           |
| Unsecured notes bearing fixed rate interest at 4.875% due September 2021            |               | 350,000   | 350,000           |
| Unsecured notes bearing fixed rate interest at 6.375% due October 2023              |               | 650,000   | 650,000           |
| Unsecured notes bearing fixed rate interest at 5.50% due September 2024             |               | 325,000   | 325,000           |
| Unsecured notes bearing fixed rate interest at 7.75% due June 2027                  |               | 200,000   | 200,000           |
| Unsecured notes bearing fixed rate interest at 7.25% due September 2027             |               | 240,000   | 240,000           |
| Total principal long-term debt  |               | 2,965,000 | 2,960,000         |
| Debt issuance costs   |               | (12,820)  | (15,458)          |
| Unamortized premiums and discounts, net   |               | 1,389     | (76)              |
| Total long-term debt  | \$            | 2,953,569 | \$<br>2,944,466   |

<sup>&</sup>lt;sup>1</sup>We have the intent and ability to refinance the principal payments due within the next 12 months on a long-term basis through our revolving credit facility. As such, all debt presented in the table above is classified as long-term on our June 30, 2019 Condensed Consolidated Balance Sheet.

As discussed in Note 2, during the second quarter of 2019, we borrowed \$71.0 million under the revolving credit facility to finance the majority of our purchase of the controlling interests in Justice Network LLC and Quest Network LLC.

As of June 30, 2019, we had unused borrowing capacity of \$1.39 billion under our revolving credit facility.

#### NOTE 5 - Retirement plans

Our principal defined benefit pension plan is the TEGNA Retirement Plan (TRP). The disclosure table below includes the pension expenses of the TRP and the TEGNA Supplemental Retirement Plan (SERP). The total net pension obligations, including both current and non-current liabilities, as of June 30, 2019, were \$139.7 million, of which \$7.9 million is recorded as a current obligation within accrued liabilities on the Condensed Consolidated Balance Sheet.

Pension costs, which primarily include costs for the qualified TRP and the non-qualified SERP, are presented in the following table (in thousands):

|  |      | Quarter end | une 30, | Six months ended June 30, |      |          |    |          |
|--|------|-------------|---------|---------------------------|------|----------|----|----------|
|  | 2019 |             | 2018    |                           | 2019 |          |    | 2018     |
| Service cost-benefits earned during the period | \$   | _           | \$      | 6                         | \$   | _        | \$ | 6        |
| Interest cost on benefit obligation            |      | 5,773       |         | 5,074                     |      | 11,523   |    | 10,224   |
| Expected return on plan assets                 |      | (6,585)     |         | (7,480)                   |      | (13,160) |    | (14,930) |
| Amortization of prior service cost             |      | 20          |         | 34                        |      | 45       |    | 84       |
| Amortization of actuarial loss                 |      | 1,541       |         | 1,293                     |      | 3,041    |    | 2,543    |
| Pension payment timing related charge          |      | 686         |         | <u> </u>                  |      | 686      |    | 6,300    |
| Expense for company-sponsored retirement plans | \$   | 1,435       | \$      | (1,073)                   | \$   | 2,135    | \$ | 4,227    |

Our TRP and SERP are frozen plans, and as such we no longer incur the service cost component of pension expense. All other components of our pension expense presented above are included within the Other non-operating items, net line item of the Consolidated Statements of Income.

During the six months ended June 30, 2019 and 2018 we made cash contributions of \$0.9 million and \$6.4 million to the TRP and benefit payments to participants of the SERP of \$5.0 million and \$28.8 million respectively. Based on actuarial projections, we expect to make additional cash payments of \$6.0 million in 2019 on account of these benefit plans (comprised of payments of \$3.0 million each to the TRP and SERP participants).

We incurred pension payment timing related charges of \$0.7 million and \$6.3 million in the first six months of 2019 and 2018, respectively, as a result of lump sum SERP payments made to certain former employees. These charges were reclassified from accumulated other comprehensive loss into net periodic benefit cost.

#### **NOTE 6 - Leases**

We adopted the FASB's new lease accounting guidance on January 1, 2019. We determine if an arrangement contains a lease at the agreement's inception. As permitted under the lease accounting standards adoption guidance, arrangements prior to the adoption date retained their previous determination as to whether or not an arrangement contained a lease. Arrangements entered into subsequent to the adoption date of the new guidance are analyzed to determine if a lease exists depending on whether there is an identified underlying asset that we control.

Our portfolio of leases primarily consists of leases for the use of corporate offices, station facilities, equipment and for antenna/transmitter sites. Our lease portfolio consists entirely of operating leases, with most of our leases having remaining terms ranging 1 to 15 years. Operating lease balances are included in our right-of-use assets for operating leases, other accrued liabilities and operating lease liabilities on our Condensed Consolidated Balance Sheet.

Lease liabilities are calculated as of the lease commencement date based on the present value of lease payments to be made over the term of the lease. Our lease agreements often contain lease and non-lease components (e.g., common-area maintenance or other executory costs). We include the non-lease payments in the calculation of our lease liabilities to the extent they are either fixed or included within the fixed base rental payments. Some of our leases include variable lease components (e.g., rent increases based on the consumer price index) and variable non-lease components, which are expensed as they are incurred. Such variable costs are not material. As our lease agreements do not include an implicit interest rate, we use our incremental borrowing rate in determining the present value of future payments, which is determined using our credit rating and information available as of the lease commencement date.

The operating lease right-of-use assets as of the lease commencement date are calculated based on the amount of the operating lease liability, less any lease incentives. Some of our lease agreements include options to renew for additional terms or provide us with the ability terminate the lease early. In determining the term of the lease, we considered whether or not we are reasonably certain to exercise these options. Lease expense for fixed lease payments is recognized on a straight-line basis over the lease term.

The following table presents lease related assets and liabilities on the Condensed Consolidated Balance Sheet as of June 30, 2019 (in thousands):

| Assets   |              |
|--|--------------|
| Right-of-use assets for operating leases           | \$<br>70,687 |
|  |              |
| Liabilities  |              |
| Operating lease liabilities (current) <sup>1</sup> | 6,696        |
| Operating lease liabilities (non-current)          | 83,222       |
| Total operating lease liabilities                  | \$<br>89,918 |

(1) Current operating lease liabilities are included within the other accrued liabilities line item of the Condensed Consolidated Balance Sheet.

As of June 30, 2019, the weighted-average remaining lease term for our lease portfolio was 10.8 years and the weighted average discount rate used to calculate the present value of our lease liabilities was 5.4%.

For the six months ended June 30, 2019 and 2018, we recognized lease expense of \$6.3 million and \$8.8 million, respectively. Lease expense for the three months ended June 30, 2019 and 2018 were \$3.0 million and \$4.4 million, respectively. In addition, we made cash payments for operating leases of \$2.4 million and \$5.1 million during the three months and six months ended June 30, 2019, respectively, which are included in cash flows from operating activities on Statement of Cash Flows.

The table below reconciles future lease payments for each of the next five years and remaining years thereafter, in aggregate, to the lease liabilities recorded on the Condensed Consolidated Balance Sheet as of June 30, 2019 (in thousands):

| Future Period  | Cash | Cash Payments |  |  |  |  |
|--|------|---------------|--|--|--|--|
|  |      |               |  |  |  |  |
| Remaining in 2019                                    | \$   | 4,523         |  |  |  |  |
| 2020   |      | 10,866        |  |  |  |  |
| 2021   |      | 12,358        |  |  |  |  |
| 2022   |      | 11,574        |  |  |  |  |
| 2023   |      | 10,814        |  |  |  |  |
| Thereafter   |      | 74,043        |  |  |  |  |
| Total lease payments                                 |      | 124,178       |  |  |  |  |
| Less: amount of lease payments representing interest |      | 34,260        |  |  |  |  |
| Present value of lease liabilities                   | \$   | 89,918        |  |  |  |  |

As of December 31, 2018, operating lease commitments under lessee arrangements were \$10.4 million, \$9.9 million, \$11.7 million, \$10.9 million, and \$10.3 million for the years 2019 through 2023, respectively, and \$73.9 million thereafter.

## NOTE 7 - Accumulated other comprehensive loss

The following table summarizes the components of, and the changes in, Accumulated Other Comprehensive Loss (AOCL), net of tax (in thousands):

|  | Retirement Plans |   |    | oreign Currency<br>Translation                      |    | Total  |
|--|------------------|---|----|---|----|--|
| Quarters Ended:  |                  |   |    |   |    |  |
| Balance at Mar. 31, 2019   | \$               | (135,824)   | \$ | 392   | \$ | (135,432)  |
| Other comprehensive income before reclassifications  |                  | _   |    | (353)   |    | (353)  |
| Amounts reclassified from AOCL   |                  | 1,591   |    | _   |    | 1,591  |
| Total other comprehensive income   |                  | 1,591   |    | (353)   |    | 1,238  |
| Balance at June 30, 2019   | \$               | (134,233)   | \$ | 39  | \$ | (134,194)  |
| Balance at Mar. 31, 2018   | \$               | (126,257)   | \$ | 264   | \$ | (125,993)  |
| Other comprehensive income before reclassifications  |                  | _   |    | 283   |    | 283  |
| Amounts reclassified from AOCL   |                  | 969   |    | _   |    | 969  |
| Total other comprehensive income   |                  | 969   |    | 283   |    | 1,252  |
| Balance at June 30, 2018   | \$               | (125,288)   | \$ | 547   | \$ | (124,741)  |
|  | Retirement Plans |   |    |   |    |  |
| Cir. Mantha Fudad.   | Retir            | ement Plans                                       | Fo | oreign Currency<br>Translation                      |    | Total  |
| Six Months Ended:  |                  |   |    | Translation   |    |  |
| Balance at Dec. 31, 2018   | Retir            | ement Plans<br>(136,893)                          | *  | Translation 382                                     | \$ | (136,511)  |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  |                  | (136,893)   |    | Translation   | \$ | <b>(136,511)</b> (343)   |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  |                  | (136,893)<br>—<br>2,660                           |    | 382<br>(343)  | \$ | (136,511)<br>(343)<br>2,660  |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  Total other comprehensive income  | \$               | (136,893)<br>—<br>2,660<br>2,660                  | \$ | 382<br>(343)<br>—<br>(343)                          | _  | (136,511)<br>(343)<br>2,660<br>2,317   |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  |                  | (136,893)<br>—<br>2,660                           |    | 382<br>(343)  | \$ | (136,511)<br>(343)<br>2,660  |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  Total other comprehensive income  | \$               | (136,893)<br>———————————————————————————————————— | \$ | 382<br>(343)<br>—<br>(343)                          | _  | (136,511)<br>(343)<br>2,660<br>2,317   |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  Total other comprehensive income  Balance at June 30, 2019  | \$               | (136,893)<br>———————————————————————————————————— | \$ | 382<br>(343)<br>—<br>(343)<br>39                    | \$ | (136,511)<br>(343)<br>2,660<br>2,317<br>(134,194)                              |
| Balance at Dec. 31, 2018 Other comprehensive income before reclassifications Amounts reclassified from AOCL Total other comprehensive income Balance at June 30, 2019 Balance at Dec. 31, 2017   | \$               | (136,893)<br>———————————————————————————————————— | \$ | 382<br>(343)<br>—<br>(343)<br>39                    | \$ | (136,511)<br>(343)<br>2,660<br>2,317<br>(134,194)<br>(106,923)                 |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  Total other comprehensive income  Balance at June 30, 2019  Balance at Dec. 31, 2017  Other comprehensive income before reclassifications                                 | \$               | (136,893) ————————————————————————————————————    | \$ | 382<br>(343)<br>—<br>(343)<br>39                    | \$ | (136,511)<br>(343)<br>2,660<br>2,317<br>(134,194)<br>(106,923)<br>433          |
| Balance at Dec. 31, 2018  Other comprehensive income before reclassifications  Amounts reclassified from AOCL  Total other comprehensive income  Balance at June 30, 2019  Balance at Dec. 31, 2017  Other comprehensive income before reclassifications  Amounts reclassified from AOCL | \$               | (136,893)  2,660 2,660 (134,233)  (107,037) 6,593 | \$ | 382<br>(343)<br>—<br>(343)<br>39<br>114<br>433<br>— | \$ | (136,511)<br>(343)<br>2,660<br>2,317<br>(134,194)<br>(106,923)<br>433<br>6,593 |

Reclassifications from AOCL to the Consolidated Statements of Income are comprised of pension and other post-retirement components. Pension and other post retirement reclassifications are related to the amortization of prior service costs, amortization of actuarial losses, and pension payment timing related charges related to our SERP plan. Amounts reclassified out of AOCL are summarized below (in thousands):

|   | Quarter ended June 30, |       |      |       |      | Six months ended June 30, |    |         |  |
|---|------------------------|-------|------|-------|------|---------------------------|----|---------|--|
|   | 2019                   |       | 2018 |       | 2019 |                           |    | 2018    |  |
| Amortization of prior service credit, net | \$                     | (115) | \$   | (101) | \$   | (240)                     | \$ | (201)   |  |
| Amortization of actuarial loss            | •                      | 1,552 | •    | 1,403 | •    | 3,102                     | •  | 2,753   |  |
| Pension payment timing related charges    |                        | 686   |      | _     |      | 686                       |    | 6,300   |  |
| Total reclassifications, before tax       | '                      | 2,123 |      | 1,302 |      | 3,548                     |    | 8,852   |  |
| Income tax effect                         |                        | (532) |      | (333) |      | (888)                     |    | (2,259) |  |
| Total reclassifications, net of tax       | \$                     | 1,591 | \$   | 969   | \$   | 2,660                     | \$ | 6,593   |  |

#### NOTE 8 - Earnings per share

Our earnings per share (basic and diluted) are presented below (in thousands, except per share amounts):

|  | Quarter ended June 30, |         |      |         |      | Six months ended June 30, |    |         |  |
|--|------------------------|---------|------|---------|------|---------------------------|----|---------|--|
|  | 2019                   |         | 2018 |         | 2019 |                           |    | 2018    |  |
|  |                        |         |      |         |      |                           |    |         |  |
| Net income   | \$                     | 79,955  | \$   | 92,512  | \$   | 153,934                   | \$ | 147,699 |  |
|  |                        |         |      |         |      |                           |    |         |  |
| Weighted average number of common shares outstanding - basic   |                        | 217,089 |      | 216,342 |      | 216,900                   |    | 216,309 |  |
| Effect of dilutive securities:                                 |                        |         |      |         |      |                           |    |         |  |
| Restricted stock units   |                        | 476     |      | 2       |      | 327                       |    | 90      |  |
| Performance share units  |                        | 315     |      | _       |      | 286                       |    | 108     |  |
| Stock options  |                        | 25      |      | 171     |      | 42                        |    | 246     |  |
| Weighted average number of common shares outstanding - diluted |                        | 217,905 |      | 216,515 |      | 217,555                   |    | 216,753 |  |
|  |                        |         |      |         |      |                           |    |         |  |
| Net income per share - basic                                   | \$                     | 0.37    | \$   | 0.43    | \$   | 0.71                      | \$ | 0.68    |  |
| Net income per share - diluted                                 | \$                     | 0.37    | \$   | 0.43    | \$   | 0.71                      | \$ | 0.68    |  |

Our calculation of diluted earnings per share includes the impact of the assumed vesting of outstanding restricted stock units, performance share units, and the exercise of outstanding stock options based on the treasury stock method when dilutive. The diluted earnings per share amounts exclude the effects of approximately 2,000 and 36,000 stock awards for the three and six months ended June 30, 2019, respectively, and 431,000 and 259,000 for the three and six months ended June 30, 2018, respectively, as their inclusion would be accretive to earnings per share.

#### NOTE 9 - Fair value measurement

We measure and record in the accompanying condensed consolidated financial statements certain assets and liabilities at fair value. U.S. GAAP establishes a hierarchy for those instruments measured at fair value that distinguishes between market data (observable inputs) and our own assumptions (unobservable inputs). The hierarchy consists of three levels:

- Level 1 Quoted market prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than Level 1 inputs that are either directly or indirectly observable; and
- Level 3 Unobservable inputs developed using our own estimates and assumptions, which reflect those that a market participant would use.

In the second quarter of 2019 we recognized a \$1.6 million gain on one of our investments due to an observable price increase, which represents a Level 2 input (see Note 3 for further discussion). This gain was recorded in the Other non-operating items, net line item in our Consolidated Statements of Income. No other gains or losses were recorded on these investments in 2019, or during the six months ended June 30, 2018.

Prior to the closing of our acquisition in the multicast networks Justice Network and Quest we held an approximately 15% ownership interest. Upon completion of the step acquisition, we recognized a gain of \$7.3 million in Other non-operating items, net within the Consolidated Statement of Income, for the remeasurement of our previously held ownership interest to fair value, which was \$8.0 million. The fair value was determined using an income approach which was based on significant inputs not observable in the market, and thus represented a Level 3 fair value measurement

We additionally hold other financial instruments, including cash and cash equivalents, receivables, accounts payable and debt. The carrying amounts for cash and cash equivalents, receivables and accounts payable approximated their fair values. The fair value of our total debt, based on the bid and ask quotes for the related debt (Level 2), totaled \$3.06 billion at June 30, 2019, and \$2.96 billion at December 31, 2018.

#### NOTE 10 - Supplemental cash flow information

The following table provides a reconciliation of cash and cash equivalents, as reported on our Condensed Consolidated Balance Sheets, to cash, cash equivalents, and restricted cash, as reported on our Condensed Consolidated Statement of Cash Flows (in thousands):

|  | Jun | e 30, 2019 | De | c. 31, 2018 | Jui | ne 30, 2018 | Dec. 31, 2017 |         |
|--|-----|------------|----|-------------|-----|-------------|---------------|---------|
| Cash and cash equivalents                  | \$  | 29,268     | \$ | 135,862     | \$  | 24,503      | \$            | 98,801  |
| Restricted cash equivalents included in:   |     |            |    |             |     |             |               |         |
| Prepaid expenses and other current assets  |     | _          |    | _           |     | _           |               | 29,240  |
| Cash, cash equivalents and restricted cash | \$  | 29,268     | \$ | 135,862     | \$  | 24,503      | \$            | 128,041 |

Our restricted cash equivalents consisted of highly liquid investments that were held within a rabbi trust and were used to pay our deferred compensation and SERP obligations.

The following table provides additional information about cash flows related to interest and taxes (in thousands):

|   | Si | Six months ended June 30, |    |        |  |  |
|---|----|---------------------------|----|--------|--|--|
|   | 2  | 019                       | -  | 2018   |  |  |
| Supplemental cash flow information:                     |    |                           |    |        |  |  |
| Cash paid for income taxes, net of refunds <sup>1</sup> | \$ | 55,785                    | \$ | 37,013 |  |  |
| Cash paid for interest                                  | \$ | 85,961                    | \$ | 91,360 |  |  |

<sup>&</sup>lt;sup>1</sup>The 2019 amount is comprised of net tax payments of \$56.2 million made during second quarter, and \$0.4 million of net refunds received during first quarter. For 2018, we had net tax payments of \$39.8 million during second quarter, and \$2.8 million of net refunds received during first quarter. The quarterly tax payment amounts reflect the timing of federal income tax payment due dates (no payments due in the first quarter; two payments due in the second quarter; and one payment due in each of the third and fourth quarter).

#### NOTE 11 - Other matters

#### Commitments, contingencies and other matters

In the third quarter of 2018, certain national media outlets reported the existence of a confidential investigation by the United States Department of Justice Antitrust Division (DOJ) into the local television advertising sales practices of station owners. On November 13 and December 13, 2018, DOJ and seven broadcasters settled a DOJ complaint alleging the exchange of competitively sensitive information in the broadcast television industry. On June 17, 2019, we and four other broadcasters entered into a substantially identical agreement with DOJ. The settlement contains no finding of wrongdoing or liability and carries no penalty. It prohibits us and the other settling entities from sharing certain confidential business information, or using such information pertaining to other broadcasters, except under limited circumstances. The settlement also requires the settling parties to make certain enhancements to their antitrust compliance programs; to continue to cooperate with the DOJ's investigation and to permit DOJ to verify compliance. We do not expect the costs of compliance to be material.

Since the national media reports, numerous putative class action lawsuits were filed against owners of television stations (the Advertising Cases) in different jurisdictions. Plaintiffs are a class consisting of all persons and entities in the United States who paid for all or a portion of advertisement time on local TV provided by the defendants. The Advertising Cases assert antitrust and other claims and seek monetary damages, attorneys' fees, costs and interest, as well as injunctions against the allegedly wrongful conduct.

These cases have been consolidated into a single proceeding in the United States District Court for the Northern District of Illinois, captioned Clay, Massey & Associates, P.C. v. Gray Television, Inc. et. al., filed on July 30, 2018. At the court's direction, plaintiffs filed an amended complaint on April 3, 2019, that superseded the original complaints. Defendants filed a motion to dismiss on June 5, 2019. In response, plaintiffs have indicated their intention to ask the court for permission to file another amended complaint, currently due on or before August 7, 2019. Although we were named as a defendant in sixteen of the original complaints, the amended complaint did not name TEGNA as a defendant. We could still be named as a defendant, however, in this or other related suits.

We, along with a number of our subsidiaries, also are defendants in other judicial and administrative proceedings involving matters incidental to our business. We do not believe that any material liability will be imposed as a result of any of the foregoing matters.

#### **FCC Broadcast Spectrum Program**

In April 2017, the FCC announced the completion of a voluntary incentive auction to reallocate certain spectrum currently occupied by television broadcast stations to mobile wireless broadband services, along with a related "repacking" of the television spectrum for remaining television stations. None of our stations are relinquishing any spectrum rights as a result of the auction, and accordingly we are not receiving any incentive auction proceeds. The FCC has, however, notified us that 13 of our existing stations will be repacked to new channels.

Based on our transition planning to date, we do not expect the repacking to have any material effect on the geographic areas or populations served by our repacked full-power stations' over-the-air signals. If the repacking did have such an effect, our television stations moving channels could have smaller service areas and/or experience additional interference.

The legislation authorizing the incentive auction and repacking established a \$1.75 billion fund for reimbursement of costs incurred by stations required to change channels in the repacking. Subsequent legislation enacted on March 23, 2018, appropriated an additional \$1 billion for the repacking fund, of which up to \$750 million may be made available to repacked full power and Class A television stations and multichannel video programming distributors. Other funds are earmarked to assist affected low power television stations, television translator stations, and FM radio stations, as well as for consumer education efforts.

The repacking process is scheduled to occur over a 39-month period, divided into ten phases. Our full power stations have been assigned to phases two through nine, and a majority of our remaining capital expenditures in connection with the repack will occur in 2019. To date, we have incurred approximately \$23.7 million in capital expenditures for the spectrum repack project (of which \$6.2 million was paid during the first six months of 2019). We have received FCC reimbursements of approximately \$15.8 million through June 30, 2019. The reimbursements were recorded as a contra operating expense within our Spectrum repacking reimbursements and other line item on our Consolidated Statement of Income and reported as an investing inflow on the Consolidated Statement of Cash Flows.

Each repacked full power commercial television station, including each of our 13 repacked stations, has been allocated a reimbursement amount equal to approximately 92.5% of the station's estimated repacking costs, as verified by the FCC's fund administrator. Although we expect the FCC to make additional allocations from the fund, it is not guaranteed that the FCC will approve all reimbursement requests necessary to completely reimburse each repacked station for all amounts incurred in connection with the repack.

#### **Reduction in Force Programs**

In 2018, we initiated reduction in force programs at our corporate headquarters and our Digital Marketing Services (DMS) business unit, which resulted in a total severance charge of \$7.3 million which was recorded within the Cost of Revenues, Business Units - Selling and Administrative, and Corporate - General and Administrative Costs within the Consolidated Statement of Income in the third quarter of 2018. The corporate headquarters reductions were part of our ongoing consolidations of our corporate structure following our strategic transformation into a pure play broadcast company. The reduction in force at our DMS unit is a result of a rebranding of our service offerings and unification of our sales strategy to better serve our customers. A majority of the employees impacted by these reductions will receive lump sum severance payments. As of the end of the second quarter of 2019, we have a remaining accrual of approximately \$3.0 million related to these actions, substantially all of which will be paid throughout the remainder of the year.

#### **Acquisitions**

On June 18, 2019, we completed the acquisition of the remaining interest that we did not currently own (approximately 85%) of leading 24/7 multicast networks Justice Network and Quest, for approximately \$77 million in cash. These are two fast growing networks that leverage the increasing numbers of overthe-air viewers, which have increased more than 48% over the past eight years. Justice Network and Quest offer unique ad-supported programming and reach more than 87 million television homes nationwide. We financed the transaction through the use of available cash and borrowing under our existing credit facility.

On March 20, 2019, we announced that we entered into a definitive agreement with Nexstar Media Group to acquire 11 local television stations in eight markets, including eight Big Four network affiliates, for \$740 million in cash. These stations are expected to bring additional geographic diversity to our existing station portfolio and add four additional key markets to our strong political footprint as the 2020 presidential election gets underway. The acquisition of these stations is contingent on the closing of the Nexstar Media - Tribune merger, which is expected to take place in the third quarter of 2019, and other customary closing conditions.

On June 11, 2019, we announced that we had entered into a definitive agreement with Dispatch Broadcast to acquire two top-rated television stations and a radio station for \$535 million in cash. Through this acquisition we will purchase WTHR, the NBC affiliate station in Indianapolis, IN, WBNS, the CBS affiliate in Columbus, OH and WBNS Radio (97.1 FM and 1460 AM) in Columbus, OH. We expect that this acquisition will close in the third quarter of 2019, pending customary regulatory approvals.

We expect to finance both acquisitions through the use of available cash and borrowing under our revolving credit facility, which we expect to amend and extend in connection with the closing of the proposed transactions.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Company Overview**

We are an innovative media company that serves the greater good of our communities. Across platforms, we tell empowering stories, conduct impactful investigations and deliver innovative marketing services. With 49 television stations and two radio stations in 41 U.S. markets, we are the largest owner of top four network affiliates in the top 25 markets, reaching approximately one-third of all television households nationwide. We also own leading multicast networks Justice Network and Quest that reach more than 87 million U.S. television homes. Each television station also has a robust digital presence across online, mobile and social platforms, reaching consumers whenever, wherever they are. Each month we reach approximately 50 million consumers on-air and 40 million across our digital platforms. We have been consistently honored with the industry's top awards, including Edward R. Murrow, George Polk, Alfred I. DuPont and Emmy Awards. Through TEGNA Marketing Solutions (TMS), our integrated sales and back-end fulfillment operations, we deliver results for advertisers across television, email, social, and Over the Top (OTT) platforms, including Premion, our OTT advertising network.

We have one operating and reportable segment. The primary sources of our revenues are: 1) advertising & marketing services revenues, which include local and national non-political television advertising, digital marketing services (including Premion), and advertising on the stations' websites and tablet and mobile products; 2) subscription revenues, reflecting fees paid by satellite, cable, OTT (companies that deliver video content to consumers over the Internet) and telecommunications providers to carry our television signals on their systems; 3) political advertising revenues, which are driven by even year election cycles at the local and national level (e.g. 2020, 2018) and particularly in the second half of those years; and 4) other services, such as production of programming and advertising material.

As illustrated in the table below, our business continues to evolve toward growing stable and profitable revenue streams. As a result of growing importance of even-year political advertising on our results, management increasingly looks at revenue trends over two-year periods. We expect high margin subscription and political revenues will account for approximately half of our total two-year revenue beginning in 2019/2020, and a larger percentage on a rolling two-year cycle thereafter.

|                                  | Two Years Ending June 30, |              |      |      |  |  |  |  |
|----------------------------------|---------------------------|--------------|------|------|--|--|--|--|
|                                  | 2019                      | 2018         |      |      |  |  |  |  |
| Advertising & Marketing Services | 53%                       |              | 59%  |      |  |  |  |  |
| Subscription                     | 40%                       | <b>\</b> 46% | 36%  | 40%  |  |  |  |  |
| Political                        | 6%                        |              | 4%   | 4070 |  |  |  |  |
| Other                            | 1%                        |              | 1%   |      |  |  |  |  |
| Total revenues                   | 100%                      |              | 100% |      |  |  |  |  |

Our balance sheet combined with these strong, accelerating and dependable cash flows provide us the ability to pursue the path that offers the most attractive return on capital at any given point in time. We have a broad set of capital deployment opportunities, including retiring debt to create additional future flexibility; investing in original, relevant and engaging content; investing in growth businesses like our OTT advertising service Premion; and pursuing value accretive acquisition-related growth. We will continue to review all opportunities in a disciplined manner, both strategically and financially. In the near-term, our priorities continue to be maintaining a strong balance sheet, enabling organic growth, acquiring attractively priced strategic assets and returning capital to shareholders in the form of dividends.

On January 2, 2019, we acquired stations in Toledo, OH and Midland-Odessa, TX. The estimated transaction price is \$109.9 million, which includes a pending final working capital adjustment of approximately \$1.0 million. WTOL, the CBS affiliate in Toledo and KWES, the NBC affiliate in Midland-Odessa are recognized as strong local media brands well-positioned in key markets that further enhance our portfolio of top 4 affiliates. KWES further deepens our presence in the high-growth state of Texas where we now own 11 stations, covering 87 percent of television households in the state.

On June 18, 2019, we acquired, for \$77.2 million in cash, the remaining 85% of leading multicast networks Justice Network and Quest from Cooper Media. We previously owned approximately 15% of the two networks. Justice Network and Quest offer unique ad-supported programing and reach more than 87 million television homes.

On March 20, 2019, we announced that we entered into a definitive agreement with Nexstar Media Group to acquire 11 local television stations in eight markets, including eight Big Four network affiliates, for \$740 million in cash. These stations are expected to bring additional geographic diversity to our existing station portfolio and add four additional key markets to our strong political footprint as the 2020 presidential election gets underway. We expect the acquisition will be EPS accretive within a year after close and immediately accretive to free cash flow (see definition non-GAAP measure within Presentation of Non-GAAP information). The acquisition of these stations is contingent on the closing of the Nexstar Media - Tribune merger, which is expected to take place in the third quarter of 2019, and other customary closing conditions.

On June 11, 2019, we announced that we had entered into a definitive agreement with Dispatch Broadcast to acquire two top-rated television stations and a radio station for \$535 million in cash. Through this acquisition we will acquire WTHR, the NBC affiliate and #1 rated station in Indianapolis, IN, and WBNS, the CBS affiliate and #1 rated station in Columbus, OH and WBNS Radio (97.1 FM and 1460 AM), the leader in sports radio in Central Ohio, and flagship home of leading Ohio sports teams, including the Ohio State Buckeyes. WTHR and WBNS will add to our existing station portfolio of leading top four network affiliates in large markets. We expect that this acquisition will close in the third guarter of 2019, pending customary regulatory approvals.

We expect to finance both acquisitions through the use of available cash and borrowing under our revolving credit facility, which we expect to amend and extent in connection with the closing of the proposed transactions.

#### **Consolidated Results from Operations**

The following discussion is a comparison of our consolidated results on a GAAP basis. The year-to-year comparison of financial results is not necessarily indicative of future results. In addition, see the section on page 24 titled 'Results from Operations - Non-GAAP Information' for additional tables presenting information which supplements our financial information provided on a GAAP basis. Our consolidated results of operations on a GAAP basis were as follows (in thousands, except per share amounts):

|  | <br>Quarter ended June 30, Six |    |          |        |    |           | ix months ended June 30, |           |        |  |  |
|--|--------------------------------|----|----------|--------|----|-----------|--------------------------|-----------|--------|--|--|
|  | <br>2019                       |    | 2018     | Change |    | 2019      | _                        | 2018      | Change |  |  |
| Revenues   | \$<br>536,932                  | \$ | 524,080  | 2%     | \$ | 1,053,685 | \$                       | 1,026,170 | 3%     |  |  |
|  |                                |    |          |        |    |           |                          |           |        |  |  |
| Operating expenses:  |                                |    |          |        |    |           |                          |           |        |  |  |
| Cost of revenues, exclusive of depreciation  | 285,293                        |    | 264,294  | 8%     |    | 566,604   |                          | 522,787   | 8%     |  |  |
| Business units - Selling, general and administrative expenses, exclusive of depreciation | 73,941                         |    | 78,933   | (6%)   |    | 145,406   |                          | 152,554   | (5%)   |  |  |
| Corporate - General and administrative expenses, exclusive of depreciation               | 15,836                         |    | 11,221   | 41%    |    | 30,571    |                          | 23,929    | 28%    |  |  |
| Depreciation   | 14,533                         |    | 13,861   | 5%     |    | 29,450    |                          | 27,332    | 8%     |  |  |
| Amortization of intangible assets  | 8,823                          |    | 7,962    | 11%    |    | 17,512    |                          | 14,744    | 19%    |  |  |
| Spectrum repacking reimbursements and other  | (4,306)                        |    | (6,326)  | (32%)  |    | (11,319)  |                          | (6,326)   | 79%    |  |  |
| Total operating expenses   | \$<br>394,120                  | \$ | 369,945  | 7%     | \$ | 778,224   | \$                       | 735,020   | 6%     |  |  |
|  |                                |    |          |        |    |           |                          |           |        |  |  |
| Total operating income   | \$<br>142,812                  | \$ | 154,135  | (7%)   | \$ | 275,461   | \$                       | 291,150   | (5%)   |  |  |
|  |                                |    |          |        |    |           |                          |           |        |  |  |
| Non-operating expenses   | (37,978)                       |    | (33,868) | 12%    |    | (73,874)  |                          | (95,311)  | (22%)  |  |  |
| Provision for income taxes   | 24,879                         |    | 27,755   | (10%)  |    | 47,653    |                          | 48,140    | (1%)   |  |  |
| Net income   | \$<br>79,955                   | \$ | 92,512   | (14%)  | \$ | 153,934   | \$                       | 147,699   | 4%     |  |  |
|  |                                |    |          |        |    |           |                          |           |        |  |  |
| Earnings per share - basic   | \$<br>0.37                     | \$ | 0.43     | (14%)  | \$ | 0.71      | \$                       | 0.68      | 4%     |  |  |
| Earnings per share - diluted   | \$<br>0.37                     | \$ | 0.43     | (14%)  | \$ | 0.71      | \$                       | 0.68      | 4%     |  |  |

#### Revenues

Our Advertising and Marketing Services (AMS) category includes all sources of our traditional television advertising and digital revenues including Premion and other digital advertising and marketing revenues across our platforms. Our Subscription revenue category includes revenue earned from cable and satellite providers for the right to carry our signals and the distribution of TEGNA stations on OTT streaming services.

Our revenues, and thus operating results, are subject to seasonal fluctuations. Generally, our second and fourth quarter revenues and operating results are stronger than those we report for the first and third quarter. This is driven by the second quarter usually reflecting increased spring seasonal advertising, while the fourth quarter typically includes increased advertising related to the holiday season. In addition, our revenue and operating results are subject to significant fluctuations across yearly periods resulting from political advertising. In even numbered years, political spending is usually significantly higher than in odd

numbered years due to advertising for the local and national elections. Additionally, every four years, we typically experience even greater increases in political advertising in connection with the presidential election. The strong demand for advertising from political advertisers in these even years can result in the significant use of our available inventory, which can have the effect of lowering our AMS revenue from our non-political advertising customers in the even year of a two year election cycle.

The following table summarizes the year-over-year changes in our revenue categories (in thousands):

|                                  | Qu            | ended June 3 | 0,      | Six months ended June 30, |                 |      |           |       |  |  |  |
|----------------------------------|---------------|--------------|---------|---------------------------|-----------------|------|-----------|-------|--|--|--|
|                                  | 2019          | 2018 Change  |         | 2019                      |                 | 2018 | Change    |       |  |  |  |
| Advertising & Marketing Services | \$<br>289,569 | \$           | 281,847 | 3%                        | \$<br>553,971   | \$   | 564,786   | (2%)  |  |  |  |
| Subscription                     | 236,162       |              | 209,363 | 13%                       | 477,737         |      | 414,919   | 15%   |  |  |  |
| Political                        | 3,229         |              | 25,709  | (87%)                     | 5,933           |      | 33,315    | (82%) |  |  |  |
| Other                            | 7,972         |              | 7,161   | 11%                       | 16,044          |      | 13,150    | 22%   |  |  |  |
| Total revenues                   | \$<br>536,932 | \$           | 524,080 | 2%                        | \$<br>1,053,685 | \$   | 1,026,170 | 3%    |  |  |  |

Total revenues increased \$12.9 million, or 2%, in the second quarter of 2019 compared to the same period in 2018. This increase was primarily due to an increase in subscription revenue of \$27.0 million, or 13%, primarily due to annual rate increases under existing retransmission agreements. Also contributing to the overall revenue increase was AMS revenue of \$7.7 million, or 3%, comprised of our recent acquisitions (primarily WTOL and KWES) and increases in digital revenue (primarily Premion), and gains in certain categories (including professional services, banking/financing and education). These increases were partially offset by political revenue which decreased \$22.5 million, or 87%, reflecting the decrease of political advertising compared to 2018.

AMS revenue increased 3% in the second quarter of 2019, a sequential improvement compared to the first quarter of 2019 even when adjusting out the incremental impact on revenue related to the Winter Olympics and Super Bowl being broadcast on NBC. The increase was driven by Premion's revenue growth and improvement in traditional TV advertising.

In the first six months of 2019, revenues increased \$27.5 million, or 3%, compared to the same period in 2018. This increase was primarily due to an increase in subscription revenue of \$62.8 million, or 15%, in the first six months of 2019 primarily due to annual rate increases under existing retransmission agreements. This increase was partially offset by political revenue which decreased \$27.4 million, or 82%. Lastly, AMS revenue declined \$10.8 million, or 2%, due to the absence of Winter Olympic and lower Super Bowl advertising (we estimate the incremental sports events combined for approximately \$16.0 million higher revenue in 2018), partially offset by our recent acquisitions (the six month comparisons include KFMB, WTOL and KWES) and increases in digital revenue (primarily Premion).

#### **Cost of Revenues**

Cost of revenues increased \$21.0 million, or 8%, in the second quarter of 2019 compared to the same period in 2018. The increase was primarily due to a \$17.0 million increase in programming costs (due to the growth in subscription revenues and recent acquisitions).

In the first six months of 2019, cost of revenues increased \$43.8 million, or 8%, compared to the same period in 2018. This increase was primarily due to a \$38.2 million increase in programming costs due to the same factors as the second quarter comparison above.

#### **Business Units - Selling, General and Administrative Expenses**

Business unit selling, general and administrative expenses decreased \$5.0 million, or 6%, in the second quarter of 2019 compared to the same period in 2018. The decrease was primarily due to the decrease of \$2.8 million of legal and professional costs.

In the six months ended June 30, 2019, business unit selling, general and administrative expenses decreased \$7.1 million, or 5% compared to the same period in 2018. The decrease was primarily the result of a \$5.3 million net decrease mostly driven by the decrease of legal and professional costs.

#### **Corporate General and Administrative Expenses**

Our Corporate costs are separated from our business expenses and are recorded as general and administrative expenses in our Consolidated Statement of Income. This category primarily consists of broad corporate management functions including Legal, Human Resources, and Finance, as well as activities and costs not directly attributable to the operations of our media business. In addition, beginning in the first quarter of 2019, we now record acquisition-related costs within our Corporate

operating expense due to their recurring nature as we have recently become more acquisitive. Prior to the first quarter of 2019, such costs were recorded as other non-operating expense.

Corporate general and administrative expenses increased \$4.6 million, or 41%, in the second quarter of 2019 compared to the same period in 2018. The increase was primarily driven by \$5.2 million of acquisition-related costs associated with recent acquisitions and strategic initiatives. Partially offsetting these expenses were cost savings as a result of right sizing our corporate function mostly driven by a reduction in force in the third quarter of 2018.

In the six months ended June 30, 2019, corporate general and administrative expenses increased \$6.6 million, or 28%, compared to the same period in 2018. The increase was primarily due to \$9.1 million in acquisition-related costs associated with recent acquisitions and strategic initiatives. Partially offsetting this increase were lower corporate expenses associated with the right-sizing of the corporate function mostly driven by a reduction in force in the third quarter of 2018.

#### **Depreciation Expense**

Depreciation expense increased by \$0.7 million, or 5%, in the second quarter of 2019 and \$2.1 million, or 8% in the first six months of 2019, both as compared to the same periods in 2018. The increases were primarily due to the assets acquired in recent acquisitions.

#### **Amortization Expense**

Amortization expense increased \$0.9 million, or 11%, in the second quarter of 2019 and \$2.8 million, or 19% in the first six months of 2019, both as compared to the same periods in 2018. The increases were primarily due to incremental amortization expense resulting from our recent acquisitions (which include WTOL/KWES and KFMB).

#### Spectrum repacking reimbursements and other

We had \$4.3 million of other gains in the second quarter of 2019 compared to net gains of \$6.3 million in the second quarter of 2018. The 2019 gain consists of \$4.3 million of reimbursements received from the Federal Communications Commission (FCC) for required spectrum repacking. The 2018 net gains primarily consist of a gain recognized on the sale of real estate in Houston and gains due to reimbursements received from the FCC for required spectrum repacking. These gains were partially offset by a \$0.6 million early lease termination charge.

In the first six months of 2019, we recognized net gains of \$11.3 million, compared to \$6.3 million recognized in the same period in 2018. The 2019 net gains primarily relate to \$8.4 million of reimbursements received from the FCC for required spectrum repacking. We also had a gain of \$2.9 million as a result of the sale of certain real estate. The 2018 net gain relates to the same activity discussed above.

#### **Operating Income**

Our operating income decreased \$11.3 million, or 7%, in the second quarter of 2019 compared to the same period in 2018. The decrease was driven by the changes in revenue and expenses discussed above, most notably the decline of high margin political advertising. The revenue increase of \$12.9 million, or 2%, was more than offset by a \$24.2 million, or 7%, increase in operating expenses. As a result, our consolidated operating margins were 27% in the second quarter of 2019 as compared to 29% in the second quarter of 2018.

Our operating income decreased \$15.7 million, or 5%, in the first six months of 2019 compared to the same period in 2018. The decrease was driven by the changes in revenue and expenses discussed above, most notably the decline of high margin political advertising, as well as the absence of Winter Olympic and lower Super Bowl advertising. Revenue increased by \$27.5 million, or 3%, while expenses increased \$43.2 million, or 6%. As a result, our consolidated operating margins were 26% and 28% in the first six months of 2019 and 2018, respectively.

#### **Non-Operating Expenses**

Non-operating expenses decreased \$4.1 million, or 12%, in the second quarter of 2019 compared to the same period in 2018. This decrease was primarily due to a decrease in equity earnings of \$16.2 million due to the absence of a \$16.8 million gain recognized as a result of the sale of our interest in CareerBuilder's EMSI business in the second quarter of 2018. Partially offsetting this decrease was a \$7.3 million gain we recognized from the acquisition of Justice and Quest, \$3.7 million of acquisition-related costs which were classified as non-operating in 2018 and are now classified as a corporate operating cost and \$2.8 million of lower interest expense. The decline in interest expense was driven by lower average outstanding debt, partially offset by higher interest rates. Total average outstanding debt was \$2.91 billion for the second quarter of 2019, compared to \$3.18 billion in the same period of 2018. The weighted average interest rate on total outstanding debt was 6.04% for the second quarter of 2019, compared to 5.88% in the same period of 2018.

In the first six months of 2019, non-operating expenses decreased \$21.4 million or 22% compared to the same period in

2018. This decrease was primarily due to a decrease in other non-operating items, net of \$20.2 million due to the absence of \$13.2 million acquisition-related costs which were classified as non-operating in 2018 and are now classified as a corporate operating cost and a \$7.3 million gain recognized as a result of a gain from the acquisition of Justice and Quest multicast networks in the second quarter of 2019. The decrease was also partially due to a reduction in interest expense of \$4.1 million in 2019 driven by lower average debt outstanding, partially offset by slightly higher interest rates. The total average outstanding debt was \$2.97 billion for the first six months of 2019, compared to \$3.15 billion in the same period of 2018. The weighted average interest rate on total outstanding debt was 6.05% for the first six months of 2019, compared to 5.85% in the same period of 2018.

#### **Income Tax Expense**

Income tax expense decreased \$2.9 million, or 10%, in the second quarter of 2019 compared to the same period in 2018. The decrease was primarily due to decreases in net income before tax. Our effective income tax rate was 23.7% for the second quarter of 2019, compared to 23.1% for the second quarter of 2018. The tax rate for the second quarter of 2019 is higher than the comparable rate in 2018 primarily as a result of reduced tax benefits associated with the release of uncertain tax positions and an increase in expenses that are not deductible for tax purposes.

Income tax expense decreased \$0.5 million in the first six months of 2019 compared to the same period in 2018, a decrease of 1%. The income tax decrease was primarily due to a lower effective income tax rate for the first six months of 2019 than the comparable rate in 2018, partially offset by higher net income before tax. Our effective income tax rate was 23.6% for the first six months of 2019, compared to 24.6% for the same period in 2018. The tax rate is lower in 2019 than the comparable rate in 2018 primarily as a result of the revaluation of deferred taxes in 2018 for the increase in the effective state tax rate due to the acquisition of KFMB.

#### **Net Income**

Net income was \$80.0 million, or \$0.37 per diluted share, in the second quarter of 2019 compared to \$92.5 million, or \$0.43 per diluted share, during the same period in 2018. For the first six months of 2019, we reported net income of \$153.9 million, or \$0.71 per diluted share, compared to \$147.7 million, or \$0.68 per diluted share, for the same period in 2018. Both income and earnings per share were affected by the factors discussed above.

The weighted average number of diluted common shares outstanding in the second quarter of 2019 and 2018 was 217.9 million and 216.5 million, respectively. The weighted average number of diluted shares outstanding in the first six months of 2019 and 2018 was 217.6 million and 216.8 million, respectively.

#### **Results from Operations - Non-GAAP Information**

#### Presentation of Non-GAAP information

We use non-GAAP financial performance and liquidity measures to supplement the financial information presented on a GAAP basis. These non-GAAP financial measures should not be considered in isolation from, or as a substitute for, the related GAAP measures, nor should they be considered superior to the related GAAP measures, and should be read together with financial information presented on a GAAP basis. Also, our non-GAAP measures may not be comparable to similarly titled measures of other companies.

Management and our Board of Directors use the non-GAAP financial measures for purposes of evaluating company performance. Furthermore, the Leadership Development and Compensation Committee of our Board of Directors uses non-GAAP measures such as Adjusted EBITDA, non-GAAP net income, non-GAAP EPS, free cash flow and Adjusted revenues to evaluate management's performance. Therefore, we believe that each of the non-GAAP measures presented provides useful information to investors and other stakeholders by allowing them to view our business through the eyes of management and our Board of Directors, facilitating comparisons of results across historical periods and focus on the underlying ongoing operating performance of our business. We discuss in this Form 10-Q non-GAAP financial performance measures that exclude from our reported GAAP results the impact of "special items" consisting of spectrum repacking reimbursements and other, gains on sale of equity method investments, acquisition-related costs, severance costs and certain non-operating expenses (TEGNA foundation donation and pension payment timing related charges). In addition, we have income tax special items associated with tax impacts related to the acquisition of KFMB.

We believe that such expenses and gains are not indicative of normal, ongoing operations. While these items may be recurring in nature and should not be disregarded in evaluation of our earnings performance, it is useful to exclude such items when analyzing current results and trends compared to other periods as these items can vary significantly from period to period depending on specific underlying transactions or events that may occur. Therefore, while we may incur or recognize these types of expenses and gains in the future, we believe that removing these items for purposes of calculating the non-GAAP financial measures provides investors with a more focused presentation of our ongoing operating performance.

We discuss Adjusted EBITDA (with and without corporate expenses), a non-GAAP financial performance measure that we believe offers a useful view of the overall operation of our businesses. We define Adjusted EBITDA as net income before (1) interest expense, (2) income taxes, (3) equity income (loss) in unconsolidated investments, net, (4) other non-operating items, net, (5) severance expense, (6) acquisition-related costs, (7) spectrum repacking reimbursements and other, (8) depreciation and (9) amortization. The most directly comparable GAAP financial measure to Adjusted EBITDA is Net income. Users should consider the limitations of using Adjusted EBITDA, including the fact that this measure does not provide a complete measure of our operating performance. Adjusted EBITDA is not intended to purport to be an alternate to net income as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. In particular, Adjusted EBITDA is not intended to be a measure of cash flow available for management's discretionary expenditures, as this measure does not consider certain cash requirements, such as working capital needs, capital expenditures, contractual commitments, interest payments, tax payments and other debt service requirements.

We also consider adjusted revenues to be an important non-GAAP financial measure. Our adjusted revenue is calculated by taking total company revenues on a GAAP basis and adjusting it to exclude (1) estimated incremental Olympic and Super Bowl revenue and (2) political revenues. These adjustments are made to our reported revenue on a GAAP basis in order to evaluate and assess our core operations on a comparable basis, and it represents the ongoing operations of our media business.

We also discuss free cash flow, a non-GAAP performance measure. Beginning in the first quarter of 2019 we began using a new methodology to compute free cash flow. The change in methodology was determined to be preferable as it better reflects how the Board of Directors reviews the performance of the business and it more closely aligns to how other companies in the broadcast industry calculate this non-GAAP performance metric. The most directly comparable GAAP financial measure to free cash flow is Net income. Free cash flow is now calculated as non-GAAP Adjusted EBITDA (as defined above), further adjusted by adding back (1) stock-based compensation, (2) non-cash 401(k) company match, (3) syndicated programming amortization, (4) pension reimbursements, (5) severance expense, (6) dividends received from equity method investments and (7) reimbursements from spectrum repacking. This is further adjusted by deducting payments made for (1) syndicated programming, (2) pension, (3) interest,

(7) reimbursements from spectrum repacking. This is further adjusted by deducting payments made for (1) syndicated programming, (2) pension, (3) interest,(4) taxes (net of refunds) and (5) purchases of property and equipment. Like Adjusted EBITDA, free cash flow is not intended to be a measure of cash flow available for management's discretionary use.

#### Discussion of special charges affecting reported results

Our results for the quarter and first six months ended June 30, 2019 included the following items we consider "special items" that while not always non-recurring, can vary significantly from period to period:

- Severance expense which include payroll and related benefit costs at our stations and corporate headquarters;
- Acquisition-related costs associated with business acquisitions;
- Spectrum repacking reimbursements and other consisting of a gain recognized on the sale of real estate and gains due to reimbursements from the FCC for required spectrum repacking;
- · Gains recognized in our equity income in unconsolidated investments as a result of the sale of two investments; and
- Other non-operating item related to gains from equity method investments and a charitable donation made to the TEGNA Foundation.

Our results for the quarter and first six months ended June 30, 2018 included the following items we consider "special items" that while not always non-recurring, can vary significantly from period to period:

- Spectrum repacking reimbursements and other consisting of a gain recognized on the sale of real estate in Houston and gains due to reimbursements from the FCC for required spectrum repacking. These gains are partially offset by an early lease termination payment;
- Other non-operating items associated with business acquisition-related costs, a deferred tax provision impact related to our acquisition of KFMB, and a charitable donation made to the TEGNA Foundation;
- Pension lump-sum payment charge as a result of payments that were made to certain SERP plan participants in early 2018; and
- A gain recognized in our equity income in unconsolidated investments, related to our share of CareerBuilder's gain on the sale of their EMSI business.

Reconciliations of certain line items impacted by special items to the most directly comparable financial measure calculated and presented in accordance with GAAP on our Consolidated Statements of Income follow (in thousands, except per share amounts):

|  |    | GAAP<br>measure |    | Severance expense |    | Acquisition-<br>related costs | Spectrum repacking reimbursements and other |         |    | Other non-<br>operating<br>items |    | on-GAAP<br>neasure |
|--|----|-----------------|----|-------------------|----|-------------------------------|---|---------|----|----------------------------------|----|--------------------|
| Corporate - General and administrative expenses, exclusive of depreciation | \$ | 15,836          | \$ | (201)             | \$ | (5,208)                       | \$  | _       | \$ | _                                | \$ | 10,427             |
| Spectrum repacking reimbursements and other                                |    | (4,306)         |    | _                 |    | _                             |   | 4,306   |    | _                                |    | _                  |
| Operating expenses   |    | 394,120         |    | (1,452)           |    | (5,208)                       |   | 4,306   |    | _                                |    | 391,766            |
| Operating income   |    | 142,812         |    | 1,452             |    | 5,208                         |   | (4,306) |    | _                                |    | 145,166            |
| Equity (loss) in unconsolidated investments, net                           |    | (615)           |    | _                 |    | _                             |   | _       |    | _                                |    | (615)              |
| Other non-operating items, net   |    | 8,964           |    | _                 |    | _                             |   | _       |    | (7,285)                          |    | 1,679              |
| Total non-operating expense  |    | (37,978)        |    | _                 |    | _                             |   | _       |    | (7,285)                          |    | (45,263)           |
| Income before income taxes   |    | 104,834         |    | 1,452             |    | 5,208                         |   | (4,306) |    | (7,285)                          |    | 99,903             |
| Provision for income taxes   |    | 24,879          |    | 359               |    | 1,062                         |   | (1,089) |    | (1,824)                          |    | 23,387             |
| Net income   |    | 79,955          |    | 1,093             |    | 4,146                         |   | (3,217) |    | (5,461)                          |    | 76,516             |
| Net income per share-diluted   | \$ | 0.37            | \$ | 0.01              | \$ | 0.02                          | \$  | (0.02)  | \$ | (0.03)                           | \$ | 0.35               |

|   |                     |  | 5  | Special Items                           |    |                           |    |                    |
|---|---------------------|--|----|---|----|---------------------------|----|--------------------|
| Quarter ended June 30, 2018                             | <br>GAAP<br>measure | pectrum repacking<br>imbursements and<br>other | _  | Net gain on equity method or investment |    | Other non-operating items |    | on-GAAP<br>measure |
| Spectrum repacking reimbursements and other             | \$<br>(6,326)       | \$<br>6,326                                    | \$ |   | \$ | _                         | \$ | _                  |
| Operating expenses                                      | 369,945             | 6,326  |    | _                                       |    | _                         |    | 376,271            |
| Operating income  | 154,135             | (6,326)  |    | _                                       |    | _                         |    | 147,809            |
| Equity income (loss) in unconsolidated investments, net | 15,547              | _  |    | (16,758)                                |    | _                         |    | (1,211)            |
| Other non-operating items, net                          | (311)               | _  |    | _                                       |    | 5,722                     |    | 5,411              |
| Total non-operating expense                             | (33,868)            | _  |    | (16,758)                                |    | 5,722                     |    | (44,904)           |
| Income before income taxes                              | 120,267             | (6,326)  |    | (16,758)                                |    | 5,722                     |    | 102,905            |
| Provision for income taxes                              | 27,755              | 2  |    | (4,216)                                 |    | 971                       |    | 24,512             |
| Net income  | 92,512              | (6,328)  |    | (12,542)                                |    | 4,751                     |    | 78,393             |
| Net income per share-diluted (a)                        | \$<br>0.43          | \$<br>(0.03)                                   | \$ | (0.06)                                  | \$ | 0.03                      | \$ | 0.36               |

<sup>(</sup>a) Per share amounts do not sum due to rounding.

|  |                 |    |                   |    | 5                             | Specia | al Items                                       |                                       |                                  |         |                     |
|--|-----------------|----|-------------------|----|-------------------------------|--------|--|---------------------------------------|----------------------------------|---------|---------------------|
| Six months ended June 30, 2019   | GAAP<br>measure |    | Severance expense |    | Acquisition-<br>related costs |        | pectrum repacking<br>imbursements and<br>other | ins on equity<br>method<br>nvestments | Other non-<br>operating<br>items |         | Non-GAAP<br>measure |
| Corporate - General and administrative expenses, exclusive of depreciation | \$ 30,571       | \$ | (201)             | \$ | (9,119)                       | \$     | _  | \$<br>_                               | \$                               | _       | \$ 21,251           |
| Spectrum repacking reimbursements and other                                | (11,319         | )  | _                 |    | _                             |        | 11,319   | _                                     |                                  | _       | _                   |
| Operating expenses   | 778,224         |    | (1,452)           |    | (9,119)                       |        | 11,319   | _                                     |                                  | _       | 778,972             |
| Operating income   | 275,461         |    | 1,452             |    | 9,119                         |        | (11,319)                                       | _                                     |                                  | _       | 274,713             |
| Equity income in unconsolidated investments, net                           | 11,413          |    | _                 |    | _                             |        | _  | (13,126)                              |                                  | _       | (1,713)             |
| Other non-operating items, net   | 7,425           |    | _                 |    | _                             |        | _  | _                                     |                                  | (6,285) | 1,140               |
| Total non-operating expense  | (73,874         | )  | _                 |    | _                             |        | _  | (13,126)                              |                                  | (6,285) | (93,285)            |
| Income before income taxes   | 201,587         |    | 1,452             |    | 9,119                         |        | (11,319)                                       | (13,126)                              |                                  | (6,285) | 181,428             |
| Provision for income taxes   | 47,653          |    | 359               |    | 2,042                         |        | (2,847)  | (3,169)                               |                                  | (1,574) | 42,464              |
| Net income   | 153,934         |    | 1,093             |    | 7,077                         |        | (8,472)  | (9,957)                               |                                  | (4,711) | 138,964             |

0.01 \$

0.03 \$

(0.04) \$

(0.05) \$

(0.02) \$ 0.64

|   |    |                 |    | Special Items                                  |    |  |                           |        |    |   |    |                    |  |  |  |
|---|----|-----------------|----|--|----|--|---------------------------|--------|----|---|----|--------------------|--|--|--|
| Six months ended June 30, 2018                          |    | GAAP<br>measure |    | pectrum repacking<br>imbursements and<br>other | 6  | Net gain on<br>equity method<br>investment | Other non-operating items |        |    | Pension<br>payment<br>ning related<br>charges |    | on-GAAP<br>neasure |  |  |  |
| Spectrum repacking reimbursements and other             | \$ | (6,326)         | \$ | 6,326  | \$ | _  | \$                        | _      | \$ | _   | \$ | _                  |  |  |  |
| Operating expenses                                      |    | 735,020         |    | 6,326  |    | _  |                           | _      |    | _   |    | 741,346            |  |  |  |
| Operating income  |    | 291,150         |    | (6,326)  |    | _  |                           | _      |    | _   |    | 284,824            |  |  |  |
| Equity income (loss) in unconsolidated investments, net |    | 14,309          |    | _  |    | (16,758)                                   |                           | _      |    | _   |    | (2,449)            |  |  |  |
| Other non-operating items                               |    | (12,791)        |    | _  |    | _  |                           | 15,184 |    | 6,300   |    | 8,693              |  |  |  |
| Total non-operating expense                             |    | (95,311)        |    | _  |    | (16,758)                                   |                           | 15,184 |    | 6,300   |    | (90,585)           |  |  |  |
| Income before income taxes                              |    | 195,839         |    | (6,326)  |    | (16,758)                                   |                           | 15,184 |    | 6,300   |    | 194,239            |  |  |  |
| Provision for income taxes                              |    | 48,140          |    | 2  |    | (4,216)                                    |                           | (472)  |    | 1,608   |    | 45,062             |  |  |  |
| Net income  |    | 147,699         |    | (6,328)  |    | (12,542)                                   |                           | 15,656 |    | 4,692   |    | 149,177            |  |  |  |
| Net income per share-diluted (a)                        | \$ | 0.68            | \$ | (0.03)   | \$ | (0.06)                                     | \$                        | 0.07   | \$ | 0.02  | \$ | 0.69               |  |  |  |

0.71

Net income per share-diluted

# **Adjusted Revenues**

Reconciliations of adjusted revenues to our revenues presented in accordance with GAAP on our Consolidated Statements of Income are presented below (in thousands):

|  | Qu            | arte | r ended June | e 30,  |    | Six n     | non | ths ended Jur | ne 30, |
|--|---------------|------|--------------|--------|----|-----------|-----|---------------|--------|
|  | 2019          |      | 2018         | Change |    | 2019      |     | 2018          | Change |
|  |               |      |              |        |    |           |     |               |        |
| Advertising & Marketing Services                 | \$<br>289,569 | \$   | 281,847      | 3%     | \$ | 553,971   | \$  | 564,786       | (2%)   |
| Subscription                                     | 236,162       |      | 209,363      | 13%    |    | 477,737   |     | 414,919       | 15%    |
| Political  | 3,229         |      | 25,709       | (87%)  |    | 5,933     |     | 33,315        | (82%)  |
| Other  | 7,972         |      | 7,161        | 11%    |    | 16,044    |     | 13,150        | 22%    |
| Total revenues (GAAP basis)                      | \$<br>536,932 | \$   | 524,080      | 2%     | \$ | 1,053,685 | \$  | 1,026,170     | 3%     |
| Factors impacting comparisons:                   |               |      |              |        |    |           |     |               |        |
| Estimated net incremental Olympic and Super Bowl | \$<br>_       | \$   | _            | ***    | \$ | (8,000)   | \$  | (24,000)      | (67%)  |
| Political  | (3,229)       |      | (25,709)     | (87%)  |    | (5,933)   |     | (33,315)      | (82%)  |
| Total company adjusted revenues (non-GAAP basis) | \$<br>533,703 | \$   | 498,371      | 7%     | \$ | 1,039,752 | \$  | 968,855       | 7%     |

<sup>\*\*\*</sup> Not meaningful

Excluding the impacts of estimated net incremental Olympic and Super Bowl and Political advertising revenue, total company adjusted revenues on a comparable basis increased 7% in the second quarter 2019 and 7% in the first six months of 2019 compared to the same periods in 2018. This increase was primarily attributable to increases in subscription revenue.

# Adjusted EBITDA - Non-GAAP

Reconciliations of Adjusted EBITDA to net income presented in accordance with GAAP on our Consolidated Statements of Income are presented below (in thousands):

|  | Quarter ended June 30, |      |    |          |        |    | Six months ended June 30, |      |          |        |  |
|--|------------------------|------|----|----------|--------|----|---------------------------|------|----------|--------|--|
|  | 2019                   | )    |    | 2018     | Change |    | 2019                      | 2018 |          | Change |  |
|  |                        |      |    |          |        |    | _                         |      |          |        |  |
| Net income (GAAP basis)  | \$ 79,                 | 955  | \$ | 92,512   | (14%)  | \$ | 153,934                   | \$   | 147,699  | 4%     |  |
| Plus: Provision for income taxes   | 24,                    | 379  |    | 27,755   | (10%)  |    | 47,653                    |      | 48,140   | (1%)   |  |
| Plus: Interest expense   | 46,                    | 327  |    | 49,104   | (6%)   |    | 92,712                    |      | 96,829   | (4%)   |  |
| Plus (Less): Equity loss (income) in unconsolidated investments, net                       |                        | 515  |    | (15,547) | ***    |    | (11,413)                  |      | (14,309) | (20%)  |  |
| Plus: Other non-operating items, net   | (8,                    | 964) |    | 311      | ***    |    | (7,425)                   |      | 12,791   | ***    |  |
| Operating income (GAAP basis)  | 142,                   | 312  |    | 154,135  | (7%)   |    | 275,461                   |      | 291,150  | (5%)   |  |
| Plus: Severance expense  | 1,                     | 152  |    | _        | ***    |    | 1,452                     |      | _        | ***    |  |
| Plus: Acquisition-related costs  | 5,                     | 208  |    | _        | ***    |    | 9,119                     |      | _        | ***    |  |
| Less: Spectrum repacking reimbursements and other  | (4,                    | 306) |    | (6,326)  | (32%)  |    | (11,319)                  |      | (6,326)  | 79%    |  |
| Adjusted operating income (non-GAAP basis)   | 145,                   | 166  |    | 147,809  | (2%)   |    | 274,713                   |      | 284,824  | (4%)   |  |
| Plus: Depreciation   | 14,                    | 533  |    | 13,861   | 5%     |    | 29,450                    |      | 27,332   | 8%     |  |
| Plus: Amortization of intangible assets  | 8,                     | 323  |    | 7,962    | 11%    |    | 17,512                    |      | 14,744   | 19%    |  |
| Adjusted EBITDA (non-GAAP basis)   | 168,                   | 522  |    | 169,632  | (1%)   |    | 321,675                   |      | 326,900  | (2%)   |  |
| Corporate - General and administrative expense, exclusive of depreciation (non-GAAP basis) | 10,                    | 127  |    | 11,221   | (7%)   |    | 21,251                    |      | 23,929   | (11%)  |  |
| Adjusted EBITDA, excluding Corporate (non-GAAP basis)                                      | \$ 178,                | 949  | \$ | 180,853  | (1%)   | \$ | 342,926                   | \$   | 350,829  | (2%)   |  |
|  |                        |      |    |          |        |    |                           |      | ,        |        |  |

<sup>\*\*\*</sup> Not meaningful

Adjusted EBITDA margin in the second quarter of 2019 and for the six months ended June 30, 2019 was 33% without corporate expense or 31% with corporate expense. Our total Adjusted EBITDA decreased \$1.1 million or 1% in the second quarter of 2019 compared to 2018. The decrease in the second quarter was primarily driven by the operational factors discussed above within the revenue and operating expense fluctuation explanation sections. Most notably, for the second quarter, the decline was primarily driven by an increase in subscription revenue partially offset by higher programming costs and the expected decline of political revenue. For the first six months of 2019, the Adjusted EBITDA decrease of \$5.2 million is primarily due to the same factors affecting the second quarter.

#### Free cash flow reconciliation

Our free cash flow, a non-GAAP performance measure, was \$160.7 million in the first half of 2019 compared to \$193.6 million for the same period in 2018.

Reconciliations from "Net income" to "Free cash flow" follow (in thousands):

|   | Six months ended June 30, |          |    |          |        |  |  |
|---|---------------------------|----------|----|----------|--------|--|--|
|   |                           | 2019     |    | 2018     | Change |  |  |
|   |                           |          |    |          |        |  |  |
| Net income (GAAP basis)   | \$                        | 153,934  | \$ | 147,699  | 4%     |  |  |
| Plus: Provision for income taxes                                  |                           | 47,653   |    | 48,140   | (1%)   |  |  |
| Plus: Interest expense  |                           | 92,712   |    | 96,829   | (4%)   |  |  |
| Plus: Acquisition-related costs                                   |                           | 9,119    |    | _        | ***    |  |  |
| Plus: Depreciation  |                           | 29,450   |    | 27,332   | 8%     |  |  |
| Plus: Amortization  |                           | 17,512   |    | 14,744   | 19%    |  |  |
| Plus: Stock-based compensation                                    |                           | 9,442    |    | 7,967    | 19%    |  |  |
| Plus: Company stock 401(k) contribution                           |                           | 3,244    |    | _        | ***    |  |  |
| Plus: Syndicated programming amortization                         |                           | 26,994   |    | 26,812   | 1%     |  |  |
| Plus: Pension reimbursements                                      |                           | _        |    | 29,240   | ***    |  |  |
| Plus: Severance expense   |                           | 1,452    |    | _        | ***    |  |  |
| Plus: Cash dividend from equity investments for return on capital |                           | _        |    | 11,295   | ***    |  |  |
| Plus: Cash reimbursements from spectrum repacking                 |                           | 8,439    |    | 2,025    | ***    |  |  |
| (Less) Plus: Other non-operating items, net                       |                           | (7,425)  |    | 12,791   | ***    |  |  |
| Less: Tax payments, net of refunds                                |                           | (55,785) |    | (37,013) | 51%    |  |  |
| Less: Spectrum repacking reimbursements and other                 |                           | (11,319) |    | (6,326)  | 79%    |  |  |
| Less: Equity income in unconsolidated investments, net            |                           | (11,413) |    | (14,309) | (20%)  |  |  |
| Less: Syndicated programming payments                             |                           | (23,722) |    | (26,020) | (9%)   |  |  |
| Less: Pension contributions                                       |                           | (5,947)  |    | (35,384) | (83%)  |  |  |
| Less: Interest payments   |                           | (85,961) |    | (91,360) | (6%)   |  |  |
| Less: Purchases of property and equipment                         |                           | (37,684) |    | (20,864) | 81%    |  |  |
| Free cash flow (non-GAAP basis)                                   | \$                        | 160,695  | \$ | 193,598  | (17%)  |  |  |

<sup>\*\*\*</sup> Not meaningful

## Liquidity, Capital Resources and Cash Flows

Our cash generation capability and financial condition, together with our significant borrowing capacity under our revolving credit agreement, are sufficient to fund our capital expenditures, interest expense, dividends, investments in strategic initiatives (including acquisitions) and other operating requirements. Over the longer term, we expect to continue to fund debt maturities, acquisitions and investments through a combination of cash flows from operations, borrowings under our revolving credit agreement and funds raised in the capital markets.

During the second quarter of 2019, we borrowed \$71.0 million under the revolving credit facility to finance the purchase of the interest in Justice Network LLC and Quest that we did not previously own. As of June 30, 2019, our total debt was \$2.95 billion, cash and cash equivalents totaled \$29.3 million, and we had unused borrowing capacity of \$1.39 billion under our revolving credit facility. As of June 30, 2019, approximately \$2.69 billion, or 91%, of our debt has a fixed interest rate.

Our operations have historically generated strong positive cash flow which, along with availability under our existing revolving credit facility, provides adequate liquidity to invest in organic and strategic growth opportunities, as well as acquisitions such as our 2019 acquisitions of WTOL/KWES and Justice/Quest multicast networks. We expect to finance our recently announced 11 station acquisition from Nexstar Media Group and WTHR/WBNS stations, through the use of available cash and borrowing under our revolving credit facility, which we expect to amend and extend in connection with the closing of the proposed transactions. Our financial and operating performance, as well as our ability to generate sufficient cash flow to maintain compliance with credit facility covenants, are subject to certain risk factors; see Item 1A. "Risk Factors" in our 2018 Annual Report on Form 10-K for further discussion.

On September 19, 2017, we announced that our Board of Directors authorized a share repurchase program for up to \$300 million of our common stock over three years. During the first six month of 2019, given acquisition investment opportunities, no shares were repurchased and as of June 30, 2019, approximately \$279.1 million remained under this program. As a result of our pending 11 station acquisition from Nexstar Media Group, we have suspended share repurchases under this program.

#### **Cash Flows**

The following table provides a summary of our cash flow information followed by a discussion of the key elements of our cash flow (in thousands):

|   | Six months    | ended | June 30,  |
|---|---------------|-------|-----------|
|   | 2019          |       | 2018      |
|   |               |       |           |
| Balance of cash, cash equivalents and restricted cash beginning of the period | \$<br>135,862 | \$    | 128,041   |
|   |               |       |           |
| Operating activities:   |               |       |           |
| Net income  | 153,934       |       | 147,699   |
| Depreciation, amortization and other non-cash adjustments                     | 36,510        |       | 28,328    |
| Pension (contributions), net of expense                                       | (3,812)       |       | (31,158)  |
| Other, net  | (69,781)      |       | 9,172     |
| Net cash flows from operating activities                                      | 116,851       |       | 154,041   |
| Net cash used for investing activities  | (197,705)     |       | (331,870) |
| Net cash (used for) from financing activities                                 | (25,740)      |       | 74,291    |
| Decrease in cash and cash equivalents   | (106,594)     |       | (103,538) |
|   | <br>          |       |           |
| Balance of cash, cash equivalents and restricted cash end of the period       | \$<br>29,268  | \$    | 24,503    |

Operating Activities - Cash flow from operating activities was \$116.9 million for the six months ended June 30, 2019, compared to \$154.0 million for the same period in 2018. The \$37.1 million net decrease in cash flow from operating activities was primarily due to a decrease in political revenue, for which customers pre-pay, a decline in AMS revenue due to the absence of the Olympics and lower Super Bowl related revenue, and a decline in payables and accruals (due to refunds paid to certain Premion customers and the payment of legal fees related to the DOJ matter described in Note 11 of the condensed consolidated financial statements). Also contributing to the decline was an increase in tax payments of \$18.8 million. These amounts were partially offset by a decline in pension payments of \$29.1 million.

Investing Activities - Cash flow used for investing activities was \$197.7 million for the six months ended June 30, 2019, compared to \$331.9 million for the same period 2018. The decrease of \$134.2 million was primarily due a reduction in the amount of cash used for acquisitions. In 2019, we used \$185.9 million for the acquisition of WTOL/KWES and Justice/Quest as compared to the 2018 acquisition of KFMB for \$325.9 million.

Financing Activities - Cash flow used for financing activities was \$25.7 million for the six months ended June 30, 2019, compared to cash flow from financing activities of \$74.3 million for the same period in 2018. The change was primarily due to activity on our revolving credit facility. In the first six months of 2019 we made net borrowings of \$55 million (used to partially fund Justice/Quest acquisition) on the revolver as compared to the same period in 2018 when we had borrowings of \$186 million (primarily for the acquisition of KFMB).

#### **Certain Factors Affecting Forward-Looking Statements**

Certain statements in this Quarterly Report on Form 10-Q contain forward-looking statements regarding business strategies, market potential, future financial performance and other matters. The words "believe," "expect," "estimate," "could," "should," "intend," "may," "plan," "seek," "anticipate," "project" and similar expressions, among others, generally identify "forward-looking statements". These forward-looking statements are subject to certain risks and uncertainties that could cause actual results and events to differ materially from those anticipated in the forward-looking statements, including those described under Item 1A. "Risk Factors" in our 2018 Annual Report on Form 10-K.

Our actual financial results may be different from those projected due to the inherent nature of projections. Given these uncertainties, forward-looking statements should not be relied on in making investment decisions. The forward-looking statements contained in this Form 10-Q speak only as of the date of its filing. Except where required by applicable law, we expressly disclaim a duty to provide updates to forward-looking statements after the date of this Form 10-Q to reflect subsequent events, changed circumstances, changes in expectations, or the estimates and assumptions associated with them. The forward-looking statements in this Form 10-Q are intended to be subject to the safe harbor protection provided by the federal securities laws.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

For quantitative and qualitative disclosures about market risk, refer to the following section of our 2018 Annual Report on Form 10-K: "Item 7A. Quantitative and Qualitative Disclosures about Market Risk." Our exposures to market risk have not changed materially since December 31, 2018.

As of June 30, 2019, approximately \$2.69 billion of our debt has a fixed interest rate (which represents approximately 91% of our total principal debt obligation). Our remaining debt obligation of \$280 million has floating interest rates. These obligations fluctuate with market interest rates. By way of comparison, a 50 basis points increase or decrease in the average interest rate for these obligations would result in a change in annual interest expense of approximately \$1.4 million. The fair value of our total debt, based on bid and ask quotes for the related debt, totaled \$3.1 billion as of June 30, 2019 and \$2.96 billion as of December 31, 2018.

#### Item 4. Controls and Procedures

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2019. Based on that evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective, as of June 30, 2019, to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no material changes in our internal controls or in other factors during the fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

See Note 11 to the condensed consolidated financial statements for information regarding our legal proceedings.

#### Item 1A. Risk Factors

While we attempt to identify, manage and mitigate risks and uncertainties associated with our business, some level of risk and uncertainty will always be present. "Item 1A. Risk Factors" of our 2018 Annual Report on Form 10-K describes the risks and uncertainties that we believe may have the potential to materially affect our business, results of operations, financial condition, cash flows, projected results and future prospects. We do not believe that there have been any material changes from the risk factors previously disclosed in our 2018 Annual Report on Form 10-K.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On September 19, 2017, we announced that our Board of Directors authorized a share repurchase program for up to \$300.0 million of our common stock over three years. During the second quarter of 2019, no shares were repurchased and as of June 30, 2019, approximately \$279.1 million remained under this program. As a result of our pending 11 station acquisition from Nexstar Media Group, we have suspended share repurchases under this program.

#### Item 3. Defaults Upon Senior Securities

Vone.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

#### Item 6. Exhibits

| Exhibit Number | <u>Description</u>   | <u>Location</u>  |
|----------------|--|--|
| 2-1            | Agreement and Plan of Merger, dated as of June 10, 2019, by and among RadiOhio Incorporated, Radio Acquisition Corp., TEGNA Inc., and Michael J. Fiorile, solely in his capacity as Stockholder Representative   | Attached.  |
| 2-2            | Stock Purchase Agreement, dated as of June 10, 2019, by and among VideoIndiana, Inc., the Sellers named therein, Michael J. Fiorile, solely in his capacity as Stockholder Representative, and TEGNA Inc.  | Attached.  |
| 2-3            | Stock Purchase Agreement, dated as of June 10, 2019, by and among WBNS TV, Inc., the Sellers named therein, Michael J. Fiorile, solely in his capacity as Stockholder Representative, and TEGNA Inc.   | Attached.  |
| 3-1            | Third Restated Certificate of Incorporation of TEGNA Inc.  | Incorporated by reference to Exhibit 3-1 to TEGNA Inc.'s Form 10-Q for the fiscal quarter ended April 1, 2007. |
| 3-1-1          | Amendment to Third Restated Certificate of Incorporation of TEGNA Inc.   | Incorporated by reference to Exhibit 3-1 to TEGNA Inc.'s Form 8-K filed on May 1, 2015.                        |
| 3-1-2          | Amendment to Third Restated Certificate of Incorporation of TEGNA Inc.   | Incorporated by reference to Exhibit 3-1 to TEGNA Inc.'s Form 8-K filed on July 2, 2015.                       |
| 3-2            | By-laws, as amended through July 24, 2018.   | Incorporated by reference to Exhibit 3-1 to TEGNA Inc.'s Form 8-K filed on July 27, 2018.                      |
| 10-1           | Form of Director Restricted Stock Unit Award Agreement.*   | Attached.  |
| 31-1           | Rule 13a-14(a) Certification of CEO.   | Attached.  |
| 31-2           | Rule 13a-14(a) Certification of CFO.   | Attached.  |
| 32-1           | Section 1350 Certification of CEO.   | Attached.  |
| 32-2           | Section 1350 Certification of CFO.   | Attached.  |
| 101            | The following financial information from TEGNA Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2019, formatted in iXBRL includes: (i) Condensed Consolidated Balance Sheets at June 30, 2019 and December 31, 2018, (ii) Consolidated Statements of Income for the quarter and year-to-date periods ended June 30, 2019 and 2018, (iii) Consolidated Statements of Comprehensive Income for the quarter and year-to-date periods ended June 30, 2019 and 2018, (iv) Condensed Consolidated Cash Flow Statements for the year-to-date periods ended June 30, 2019 and June 30, 2018, (v) Consolidated Statements of Equity for the quarter and year-to-date periods ended June 30, 2019 and 2018 and (vi) the notes to unaudited condensed consolidated financial statements. | Attached.  |

We agree to furnish to the Commission, upon request, a copy of each agreement with respect to long-term debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt representing less than 10% of our total consolidated assets.

<sup>\*</sup> Asterisks identify management contracts and compensatory plans or arrangements.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 6, 2019

TEGNA INC.

/s/ Clifton A. McClelland III

Clifton A. McClelland III

Senior Vice President and Controller

(on behalf of Registrant and as Chief Accounting Officer)

# AGREEMENT AND PLAN OF MERGER

Dated as of June 10, 2019

by and

among

RADIOHIO INCORPORATED,

RADIO ACQUISITION CORP.,

**TEGNA INC.,** 

and

MICHAEL J. FIORILE, solely in his capacity as Stockholder Representative

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This Table of Contents is not part of the Agreement to which it is attached but is inserted for convenience only.

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### AGREEMENT AND PLAN OF MERGER AGREEMENT

This AGREEMENT AND PLAN OF MERGER (this "<u>Agreement</u>") is made as of June 10, 2019, by and among (a) RadiOhio Incorporated, an Ohio corporation (the "<u>Company</u>"), (b) TEGNA Inc., a Delaware corporation ("<u>Parent</u>"), (c) Radio Acquisition Corp., a Delaware corporation ("<u>Merger Sub</u>"), and (d) Michael J. Fiorile, not individually, but solely in his capacity as representative of the holders of Common Stock of the Company (the "<u>Stockholders</u>") pursuant to <u>ARTICLE 12</u> ("<u>Stockholder Representative</u>"). For the purposes of this Agreement, the Company, Parent, and Merger Sub each may be referred to as a "<u>Party</u>" and together as the "<u>Parties</u>."

#### **Recitals**

WHEREAS, the Company is engaged in the business of owning and operating radio stations (the "<u>Stations</u>"), pursuant to certain licenses, permits and other authorizations issued by the Federal Communications Commission (the "<u>FCC</u>");

WHEREAS, the board of directors of Parent has approved this Agreement and the merger of Merger Sub with and into the Company (the "Merger") on the terms and subject to the conditions set forth in this Agreement;

WHEREAS, the board of directors of the Company has (a) determined that it is in the best interests of, and fair and advisable to, the Company and the Stockholders that the Company enter into this Agreement and consummate the Merger and the other transactions contemplated by this Agreement on the terms and subject to the conditions set forth in this Agreement, (b) approved this Agreement and the transactions contemplated by this Agreement, including the Merger, and (c) recommended that the Stockholders adopt this Agreement;

WHEREAS; prior to the date of this Agreement, the Company Requisite Approval was obtained from the Stockholders;

WHEREAS, the Stockholder Representative, Parent and the Escrow Agent shall enter into the Escrow Agreement to be effective at, and subject to the occurrence of, the Effective Time; and

WHEREAS, the Company, Parent and Merger Sub desire to make certain representations, warranties, covenants, and agreements in connection with the Merger and also to prescribe various conditions to the Merger.

## **Agreement**

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties, intending to be legally bound, hereby agree as follows:

#### ARTICLE 1

### MERGER; EFFECT ON SHARES

- 1.1 <u>The Merger</u>. Upon the terms and subject to the conditions set forth in this Agreement and in accordance with the Ohio General Corporation Law (the "<u>OGCL</u>"), at the Effective Time, Merger Sub shall be merged with and into the Company and the separate corporate existence of Merger Sub shall thereupon cease and the Company shall continue as the surviving corporation in the Merger (sometimes hereinafter referred to as the "<u>Surviving Corporation</u>") and a wholly owned subsidiary of Parent.
- 1.2 <u>Effective Time</u>. The Merger shall become effective at 12:01 a.m. in Columbus, Ohio on the Closing Date, or at such later time as may be agreed by Parent and the Company in writing and specified in the Certificates of Merger (the "<u>Effective Time</u>").
- 1.3 <u>Effect</u>. The Merger shall have the effects set forth in this Agreement and in the applicable provisions of the OGCL. Without limiting the generality of the foregoing and subject thereto, at the Effective Time, all of the assets, property, rights, privileges, immunities, powers, franchises and authority of the Company and Merger Sub shall vest in the Surviving Corporation and the Surviving Corporation shall be liable for all of the obligations of the Company and Merger Sub. At the Effective Time, by virtue of the Merger and without any action on the part of the Company, Parent, Merger Sub, or the holders of any shares of capital stock of the Company, Parent or Merger Sub:
- (a) Each issued and outstanding share (each, a "Share") of Common Stock of the Company issued and outstanding immediately prior to the Effective Time other than the Dissenting Shares, which shall be treated in accordance with Section 2.7, shall be converted into (i) the right to receive the Per Share Merger Consideration, without interest thereon and (ii) as, and if and when payable pursuant to the terms of this Agreement, (A) the Per Share Working Capital Surplus Amount and (B) the Per Share Escrow Release Amount;
- (b) each issued and outstanding share of common stock, par value \$.01 per share, of Merger Sub shall be converted into and shall become one fully paid and non-assessable share of common stock, par value \$100.00 per share, of the Surviving Corporation;
- (c) each share of Common Stock that is held by the Company as treasury stock or owned by Parent or Merger Sub immediately prior to the Effective Time shall be cancelled and retired without any conversion and shall cease to exist, and no payment or distribution shall be made with respect thereto; and
- (d) As of the Effective Time, all Shares converted into the right to receive cash in accordance with this <u>Section 1.3</u> shall no longer be outstanding and shall automatically be cancelled and retired and shall cease to exist, and each holder of a stock certificate which immediately prior to the Effective Time represented any such Shares (a "<u>Company Stock Certificate</u>") shall cease to have any rights with respect thereto, except the right to receive, upon the surrender of such Company Stock Certificate or the delivery of an affidavit and indemnity as described in <u>Section</u>

<u>2.4(c)</u>, the Per Share Merger Consideration, or as otherwise provided by applicable Law in the case of Dissenting Shares.

- 1.4 Articles of Incorporation; Code of Regulations. At the Effective Time, the articles of incorporation of the Company, as in effect immediately prior to the Effective Time, shall be the articles of incorporation of the Surviving Corporation until thereafter amended in accordance with the provisions thereof and applicable Law (except as to the name of the Surviving Corporation, which shall be RadiOhio Inc.) At the Effective Time, the Code of Regulations of the Company, as in effect immediately prior to the Effective Time, shall be the Code of Regulations of the Surviving Corporation until thereafter amended in accordance with the provisions thereof and Applicable Law (except as to the name of the Surviving Corporation, which shall be RadiOhio Inc.)
- 1.5 <u>Directors and Officers</u>. The directors of Merger Sub as of immediately prior to the Effective Time shall, from and after the Effective Time, be the directors of the Surviving Corporation until their respective successors have been duly elected or appointed and qualified or until their earlier death, resignation or removal in accordance with the articles of incorporation and the code of regulations of the Surviving Corporation. The officers of Merger Sub as of immediately prior to the Effective Time shall, from and after the Effective Time, be the officers of the Surviving Corporation until their respective successors have been duly elected or appointed and qualified or until their earlier death, resignation or removal in accordance with the articles of incorporation and the code of regulations of the Surviving Corporation.
- 1.6 <u>Subsequent Actions</u>. If, at any time after the Effective Time, the Surviving Corporation shall consider or be advised that any deeds, bills of sale, assignments, assurances or any other actions or things are necessary to vest, perfect or confirm of record or otherwise in the Surviving Corporation its right, title or interest in, to or under any of the rights, properties or assets of either the Company or Merger Sub acquired or to be acquired by the Surviving Corporation as a result of or in connection with the Merger or otherwise to carry out this Agreement, the officers and directors of the Surviving Corporation shall be authorized to execute and deliver, in the name of and on behalf of either the Company or Merger Sub, all such deeds, bills of sale, assignments and assurances and to take and do, in the name and on behalf of each of such corporations or otherwise, all such other actions and things as may be necessary to vest, perfect or confirm any and all right, title and interest in, to and under such rights, properties or assets in the Surviving Corporation or otherwise to carry out this Agreement.

# ARTICLE 2 CLOSING; CONSIDERATION

2.1 <u>Closing</u>. Subject to any prior termination of this Agreement pursuant to <u>Section 11.1</u>, the consummation of the sale and purchase of the Shares (the "<u>Closing</u>"), shall take place at the offices of Covington & Burling LLP, One CityCenter, 850 Tenth Street, Washington, DC 20001 at 10:00 a.m. Washington, D.C. time on a date mutually agreed upon by the Company and Parent, which shall be no less than five (5) Business Days following the later of (i) the date upon which the FCC Consent shall have been granted and (ii) the date upon which the HSR Clearance occurs, in each case subject to the satisfaction or waiver of all of the other conditions to Closing set forth herein. The date on which the Closing occurs is referred to herein as the "<u>Closing Date</u>."

2.2 <u>Merger Consideration</u>. The aggregate consideration to be paid to the Stockholders for the Merger shall be thirty-five million dollars (\$35,000,000) (the "<u>Base Consideration</u>"), as increased or decreased on a dollar-for-dollar basis for the cumulative net adjustments required by the following (as adjusted, the "<u>Merger Consideration</u>"): (i) the Base Consideration shall be increased by the amount, if any, by which the Net Working Capital exceeds the Target Net Working Capital (such excess, the "<u>Working Capital Surplus Amount</u>"); (ii) the Base Consideration shall be decreased by the amount, if any, by which the Net Working Capital is less than the Target Net Working Capital; (iii) the Base Consideration shall be increased by the amount of Closing Cash; and (iv) the Base Consideration shall be decreased by an amount equal to (A) the Company Transaction Expenses, (B) the Indebtedness Payoff Amount, and (C) the Stockholder Expense Amount. The Stockholder Representative may, in his sole discretion, pay such amount in installments in order to retain sufficient amounts to meet any obligations of the Stockholders under this Agreement.

### 2.3 Transactions to be Effected in Connection with the Closing.

- (a) No later than the third (3rd) Business Day prior to the anticipated Closing Date, the Company shall deliver to Parent a statement (the "<u>Estimated Closing Statement</u>") setting forth in reasonable detail (i) Stockholders' good faith estimates of the Net Working Capital, Closing Cash, Company Transaction Expenses and Indebtedness Payoff Amount as of the Effective Time, and (ii) a calculation of the Merger Consideration based on such estimates (such amount the "<u>Estimated Merger Consideration</u>").
- (b) At the Closing, Parent or Merger Sub shall pay or cause to be paid to the Stockholder Representative or its designee, as determined by the Stockholder Representative in his sole discretion, (i) payment (for distribution to the Stockholders in accordance with Section 1.3(a)), of an amount equal to the Estimated Merger Consideration as determined pursuant to Section 2.2 (minus the Escrow Amount and the Stockholder Expense Amount), (ii) to the holders of Indebtedness (if any), an amount equal to the Indebtedness Payoff Amount, (iii) to the persons and in the amounts identified by the Company prior to the Closing Date, the Company Transaction Expenses, (iv) to the Stockholder Representative, the Stockholder Expense Amount, and (vi) to the Escrow Agent, the Escrow Amount to be held in escrow in accordance with the terms and provisions of the Escrow Agreement, in each case by wire transfer of immediately available funds pursuant to the wire transfer instructions provided by each such Party to Parent in writing at least two (2) Business Days prior to the Closing Date; and
- (c) As soon as practicable on the Closing Date, (i) the Company and Merger Sub will execute, deliver, and file with the Secretary of State of the State of Ohio a certificate of merger (the "Ohio Certificate of Merger"), to be executed and filed in accordance with the applicable provisions of the OGCL; (ii) the Company will execute, deliver, and file with the Secretary of State of the State of Delaware a certificate of merger (the "Delaware Certificate of Merger" and, together with the Ohio Certificate of Merger, the "Certificates of Merger"), to be executed and filed in accordance with the Delaware General Corporation Law (the "DGCL"); and (iii) each Party shall, as required, duly make all other filings or recordings required under the OGCL, the DGCL, or other Applicable Law in order to effectuate the Merger.

(d) At the Closing, the Company or the Stockholder Representative shall deliver to Parent the instruments, certificates and other documents required to be provided by it in <u>Section 9.1</u>, and Parent shall deliver to Stockholder Representative the instruments, certificates and other documents required to be provided by it in <u>Section 9.2</u>.

# 2.4 Exchange Procedures.

- (a) As soon as reasonably practicable after the Effective Time, the Stockholder Representative shall provide or cause to be provided to each Stockholder of record (i) a letter of transmittal in form and substance reasonably satisfactory to Parent and the Company (a "Letter of Transmittal") and (ii) instructions for use of the Letter of Transmittal in effecting the surrender of such Stockholder's Shares in exchange for the consideration to be paid in accordance with Section 2.2. Upon delivery to the Stockholder Representative or its designee of a Letter of Transmittal, duly executed and completed in accordance with the instructions thereto, and together with such other documents as may reasonably be required by the Stockholder Representative or its designee, the Stockholder Representative or its designee shall pay (by check or by wire transfer) to the applicable Stockholder, the Per Share Merger Consideration with respect to each Share held by such Stockholder. The Stockholder Representative shall, upon request of Parent, provide to Parent copies of all completed Letters of Transmittal and other documents received from the Stockholders pursuant to this Section 2.4.
- (b) No interest will be paid or accrued on the consideration payable upon the surrender of the Company Stock Certificates. If payment is to be made to a Person other than the Person in whose name the Company Stock Certificate surrendered is registered, it shall be a condition of payment that the Company Stock Certificate so surrendered shall be properly endorsed or otherwise in proper form for transfer and delivered to the Stockholder Representative with all documents required to evidence and effect such transfer and that the Person requesting such payment pay any transfer or other taxes required by reason of the payment to a Person other than the registered holder of the Company Stock Certificate surrendered or establish to the satisfaction of the Surviving Corporation that such tax has been paid or is not applicable. Until surrendered as contemplated by this Section 2.4 (b), each Company Stock Certificate (other than Company Stock Certificate representing shares of Company Stock to be canceled in accordance with Section 1.3(b) and Dissenting Shares) shall at any time after the Effective Time represent solely the right to receive upon such surrender the consideration, as contemplated by this Agreement.
- (c) If a holder claims that a Company Stock Certificate has been lost, stolen or destroyed, the Stockholder Representative will forward additional documentation and instructions reasonably necessary to be completed in order to effectively surrender the Shares represented by such Company Stock Certificate (including a standard indemnity from the holder). The Stockholder Representative shall pay such holder of such Company Stock Certificate in accordance with this Agreement as soon as reasonably practicable after the Shares represented by such Company Stock Certificate have been effectively surrendered.
- (d) To the extent permitted by applicable law, none of Parent, Merger Sub, the Company, the Surviving Corporation or the Stockholder Representative shall be liable to any Person in respect of any Merger Consideration properly delivered to a public official pursuant to any

applicable abandoned property, escheat or similar Law. If any Company Stock Certificate shall not have been surrendered prior to the date that such Merger Consideration is required to be delivered to any such public official under Applicable Law, any such shares, cash, dividends or distributions in respect of such Company Stock Certificate shall, to the extent permitted by applicable law, become the property of the Surviving Corporation, free and clear of all claims or interest of any Person previously entitled thereto.

- (e) At the Effective Time, the share transfer books of the Company shall be closed and thereafter there shall be no further registration of transfers of Shares on the records of the Company. From and after the Effective Time, no Shares shall be deemed outstanding, and the holders of Shares immediately prior to the Effective Time shall cease to have any rights with respect to such Shares, except as otherwise provided in this Agreement or by Applicable Law in the case of Dissenting Shares.
- (f) Notwithstanding anything to the contrary contained in this Agreement, each of Parent, Merger Sub, the Company, the Surviving Corporation and the Stockholder Representative will be entitled to deduct and withhold from any consideration otherwise payable pursuant to this Agreement, such amounts as may be required to be deducted and withheld with respect to the making of such payment under Applicable Law. To the extent that amounts are so deducted or withheld, such deducted or withheld amounts will be treated for all purposes of this Agreement as having been paid hereunder.
- (g) Each Stockholder acknowledges and agrees that the Stockholder Representative (or his designee) shall be responsible for the distribution of the Merger Consideration to the Stockholders. Neither Parent nor the Merger Sub shall be liable to any Stockholder for any portion of the Merger Consideration that has been paid by Parent to the Stockholder Representative in accordance with this Agreement.

### 2.5 Merger Consideration Adjustment.

(a) Within ninety (90) calendar days after the Closing Date, Parent shall prepare and deliver to Stockholder Representative a statement (the "Closing Statement") setting forth Parent's good faith determination of (i) the actual amounts of the Net Working Capital, Closing Cash, Company Transaction Expenses and Indebtedness Payoff Amount as of the Effective Time, and (ii) a calculation of the Merger Consideration based on such amounts. The Closing Statement and the determination of calculations set forth therein shall become final and binding upon the Parties on the thirtieth (30th) calendar day after the date upon which such Closing Statement is received by Stockholder Representative (such 30-day period, the "Objection Period"), unless Stockholder Representative delivers to Parent written notice that it disputes any aspect of the Closing Statement (an "Objection Notice") prior to the end of such Objection Period. The Objection Notice shall specify in reasonable detail the nature of any dispute so asserted, and any amount contained in the Closing Statement that is not specifically disputed in the Objection Notice shall be final and binding on the Parties as set forth in the Closing Statement. If an Objection Notice is delivered to Parent prior to the end of the Objection Period, then the Closing Statement and the determination of calculations set forth therein (as revised in accordance with clause (i) or (ii) below) shall become final and binding upon the Parties on the earlier to occur of (i) the date Parent and Stockholder

Representative resolve in writing any differences they have with respect to the matters specified in the Objection Notice, or (ii) the date any disputed matters are finally resolved by the Accounting Firm as provided below. The Merger Consideration as set forth in the version of the Closing Statement that becomes final and binding on the Parties in accordance with this <u>Section 2.5(a)</u> is referred to herein as the "<u>Final Merger Consideration</u>."

- (b) From the Closing until such time as all matters set forth in the Objection Notice have been fully and finally resolved in accordance herewith, Parent shall (i) maintain and provide to Stockholder Representative, Stockholders, and their advisors and representatives reasonable access to all documents and other information utilized by Parent and its representatives and advisors in connection with Parent's preparation of the Closing Statement, including (without limitation) all financial statements, work papers, schedules, accounts, analysis and books and records relating to the Closing Statement as was utilized by Parent in connection with preparation of the Closing Statement; (ii) provide Stockholder Representative, Stockholders, and their representatives and advisors reasonable access to such employees, auditors, advisors and representatives who participated in the preparation or review of, or otherwise have relevant knowledge concerning, the Closing Statement; and (iii) reasonably cooperate with Stockholder Representative in providing the information and personnel reasonably required by Stockholder Representative to resolve the matters set forth in the Objection Notice; provided, that any access provided to Stockholder Representative or any Stockholder pursuant to this Section 2.5(b) shall be (A) during regular business hours, and (B) in a manner which will not unreasonably interfere with the operation of the Business. The rights of Stockholders under this Agreement shall not be prejudiced by the failure of Parent to comply with this Section 2.5(b) and, without limiting the generality of the foregoing, the time period by which Stockholder Representative are required to provide an Objection Notice under Section 2.5(a) shall be automatically extended by the number of days Parent fails to comply with this Section 2.5(c) plus an additional fifteen (15) calendar days.
- (c) In the event that Stockholder Representative provides an Objection Notice to Parent prior to the end of the Objection Period, then Stockholder Representative and Parent shall, within twenty (20) calendar days following Stockholder Representative's delivery of such Objection Notice (such 20-day period, the "<u>Dispute Resolution Period</u>"), in good faith seek to resolve the items disputed in the Objection Notice.
- (d) If, during the Dispute Resolution Period, Stockholder Representative and Parent resolve their differences in writing as to any disputed amount, such resolution shall be deemed final and binding with respect to such amount for the purpose of determining that component of the Final Merger Consideration. In the event that Stockholder Representative and Parent do not resolve all of the items disputed in the Objection Notice prior to the end of the Dispute Resolution Period, all such unresolved disputed items shall be submitted by Parent or Stockholder Representative to Deloitte (or, if such firm is not available or otherwise cannot accept such submission, to another nationally recognized accounting firm that has not worked with the Company or Parent or any of their respective Affiliates in the past three (3) years) (the "Accounting Firm") for resolution, and Parent and each Stockholder shall promptly sign an engagement letter with the Accounting Firm in a form customary for an engagement of this type. The Accounting Firm shall, acting as experts in accounting and not as arbitrator, determine only those items still in dispute, and for each such item shall determine a value within the range of values submitted therefor by Parent

and Stockholder Representative in the Closing Statement and the Objection Notice, respectively. The Accounting Firm shall deliver to Parent and Stockholder Representative a written determination (such determination to include a work sheet setting forth all material calculations used in arriving at such determination and to be based solely on information provided to the Accounting Firm by Parent and Stockholder Representative) of the disputed amounts within thirty (30) calendar days of submission to the Accounting Firm of such disputed amounts (such 30-day period, the "Adjudication Period"), which determination shall be final and binding. In the event that either Parent or Stockholder Representative fail to submit their respective statement regarding any items remaining in dispute within the time determined by the Accounting Firm, then the Accounting Firm shall render a decision based solely on the information timely submitted to the Accounting Firm by Parent and Stockholder Representative. Notwithstanding the foregoing, if either Party prevents the other Party from obtaining access to any information that such Party has reasonably requested pursuant to this Section 2.5, or if a Party otherwise fails to provide such information on a timely basis after receiving a reasonably specific request for access from the other Party, the Accounting Firm shall have the authority, in its sole discretion, to (i) extend the Adjudication Period for such amount of time as the Accounting Firm deems equitable; (ii) direct that the withholding Party promptly provide the other Party with such access as the Accounting Firm deems equitable; and/or (iii) render a decision adverse to the withholding Party in respect of any issue or amount that the Accounting Firm deems equitable given the information that has been withheld.

- (e) In the event that the Final Merger Consideration is less than the Estimated Merger Consideration, Stockholders shall pay to Parent an amount equal to such difference in the manner provided in <u>Section 2.5</u>, or the Stockholder Representative and Parent may jointly direct the Escrow Agent to pay such amount from the Escrow Amount. In the event that the Final Merger Consideration is greater than the Estimated Merger Consideration, Parent shall pay to the Stockholder Representative an amount equal to the Working Capital Surplus Amount, for distribution to Stockholders.
- (f) All payments to be made pursuant to <u>Section 2.5(e)</u> hereof shall be made on the second (2nd) Business Day following the date on which the Closing Statement becomes final and binding on the Parties in accordance with this <u>Section 2.5</u>. All payments made pursuant to this <u>Section 2.5(f)</u> shall be made via wire transfer of immediately available funds to such account or accounts as shall be designated in writing by the recipient, without interest.
- (g) All fees and expenses relating to the work, if any, to be performed by the Accounting Firm shall be allocated between Parent, on the one hand, and Stockholders, on the other hand, in the same proportion that the aggregate amount of the disputed items so submitted to the Accounting Firm that are unsuccessfully disputed by such Party (as finally determined by the Accounting Firm) bears to the total amount of the disputed items so submitted.
- (h) The Estimated Closing Statement and the Closing Statement and the determinations and calculations contained therein will be prepared and calculated using GAAP.
- (i) For Tax purposes, any payments pursuant to <u>Section 2.5(e)</u> shall be treated as adjustments to the Merger Consideration to the extent permitted by Applicable Law.
  - 2.6 Escrow; Residual Payments.

- (a) Subject to Section 2.6(b), the Escrow Amount, together with all earnings thereon, shall be released to the Stockholder Representative, for distribution to the Stockholders, on the first (1st) anniversary of the Closing Date and as provided in the Escrow Agreement, provided that, to the extent that any claim on the Escrow Amount is disputed, such amount will remain in escrow until such disputed claim is resolved in accordance with Section 10.5. The Escrow Amount (and all earnings thereon) shall be subject to the terms of the Escrow Agreement.
- (b) From and after the Closing Date, to the extent any amount of the Escrow Amount is released from escrow pursuant to <u>ARTICLE 10</u> of this Agreement and the Escrow Agreement and distributed by the Escrow Agent to the Stockholder Representative or amounts are paid to the Stockholder Representative pursuant to <u>Section 6.10(d)</u>, the Stockholder Representative shall distribute such funds promptly to Stockholders.
- Dissenters' Rights. Notwithstanding anything in this Agreement to the contrary, Shares that are held by any record holder who is entitled to demand and properly demands payment of the fair cash value of such Shares as a dissenting shareholder pursuant to, and who complies in all respects with, the provisions of Section 1701.85 of the OGCL (the "Dissenting Shares") shall not be converted into the right to receive the Per Share Merger Consideration payable pursuant to Section 2.4(a), but instead at the Effective Time shall become entitled to receive the fair cash value of such Dissenting Shares in accordance with the provisions of Section 1701.85 of the OGCL and, at the Effective Time, all such Dissenting Shares shall cease to be outstanding and shall automatically be canceled and cease to exist, and the holder of such Dissenting Shares shall cease to have any rights with respect thereto, except as set forth in this Section 2.7 and the OGCL. Notwithstanding the immediately preceding sentence, if any such holder fails to properly demand or otherwise waives, withdraws or loses the right to proceed under Section 1701.85 of the OGCL or a court of competent jurisdiction determines that such holder is not entitled to the relief provided by Section 1701.85 of the OGCL, then the right of such holder to be paid the fair cash value of such holder's Dissenting Shares under Section 1701.85 of the OGCL shall be forfeited and cease, and each of such holder's Dissenting Shares shall be deemed to have been converted at the Effective Time into, and shall have become, the right to receive the Per Share Merger Consideration. The Company shall deliver prompt notice to Parent of any demands for the fair cash value of any Shares, attempted withdrawals of such demands and any other instruments delivered to the Company pursuant to the OGCL with respect to a demand for the fair cash value of the Shares, and shall provide Parent with the opportunity to participate in and control all negotiations and proceedings with respect to any demands under Section 1705.85 of the OGCL. The Company shall not, without the prior written consent of Parent, make any payment with respect to, or settle or offer to settle, any such demands or approve any withdrawal of any such demands, or agree to take any such action.

# ARTICLE 3 REPRESENTATIONS AND WARRANTIES OF THE COMPANY

The Company represents and warrants to Parent, subject to such exceptions as are disclosed in the Disclosure Schedule of this Agreement (the "<u>Disclosure Schedule</u>"), as follows:

3.1 <u>Existence</u>; <u>Good Standing</u>. The Company is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its incorporation or formation. The

Company is licensed or qualified to do business under the Applicable Laws of each jurisdiction in which the character of its properties or the transaction of its business makes such licensure or qualification necessary, except where the failure to be so licensed or qualified would not have a Material Adverse Effect. The Company has all requisite corporate power and authority to own, operate and lease their properties and carry on the Business.

Authorization and Binding Obligation. The Company has the power and authority to execute and deliver this Agreement, and all other Transaction Documents to which it is party, respectively, and to perform its obligations hereunder. The execution and delivery of this Agreement, the performance by the Company of its obligations hereunder and the consummation of the Transaction have been duly and validly authorized by all requisite action on the part of the Company. Prior to the execution of this Agreement, the Company obtained the Company Requisite Approval in accordance with the OGCL, the Company's Organizational Documents and other Applicable Law. The Company has obtained all necessary corporate approvals required in connection therewith (including, for the avoidance of doubt, any required approval of its board of directors), and this Agreement has been, and the other Transaction Documents when executed by the Company will be, duly executed and delivered by the Company, and (assuming due authorization, execution and delivery by Parent) constitute and will constitute the legal, valid and binding obligation of the Company, enforceable against the Company in accordance with their terms, except with respect to the Enforceability Exceptions.

### 3.3 <u>Capitalization; Subsidiaries</u>.

- (a) The authorized capital stock of the Company consists of 2500 shares of common stock, \$100 par value per share (the "Common Stock"). 1463.500 shares of Common Stock are issued and outstanding, all of which are validly issued, fully paid and nonassessable and were not issued in violation of any preemptive rights. The Shares constitute all of the issued and outstanding capital stock of the Company.
- (b) Except as set forth on <u>Schedule 3.3(b)</u>, the Company has not granted or created any options, warrants, convertible securities or other rights, agreements, arrangements or commitments relating to the Shares or obligating the Company to issue or sell any shares of Common Stock, or any other equity interest in, the Company.
  - (c) The Company does not have any subsidiaries.
- 3.4 <u>No Conflict</u>. Except as may result from any facts or circumstances relating solely to Parent, the execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of the Company; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order applicable to it; or (c) except as set forth on <u>Schedule 3.4</u>, conflict with, result in any breach of or constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under any Material Agreement, except in the case of clauses (b) and (c), as would not (i) prevent or materially delay the consummation of the Transaction, or (ii) have a Material Adverse Effect.

- 3.5 Governmental Consents and Approvals. The execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not require any consent, approval, authorization or other order of, action by, filing with or notification to, any Governmental Entity, except (a) the Governmental Consents; (b) where failure to obtain such consent, approval or authorization, or to make such filing or notification, would not (i) prevent or materially delay the consummation of the Transaction or (ii) have a Material Adverse Effect; or (c) as may be necessary as a result of any facts or circumstances relating to Parent or any of its Affiliates.
- FCC Licenses. Schedule 3.6 sets forth a true and complete list of the FCC Licenses and the holders thereof, which FCC Licenses constitute all of the FCC Licenses of the Station. The FCC Licenses are in full force and effect and have not been revoked, suspended, canceled, rescinded or terminated. There is no pending, or, to the Knowledge of the Company, threatened action by or before the FCC to revoke, suspend, cancel, rescind or materially adversely modify any of the FCC Licenses (other than in connection with proceedings of general applicability). As of the date hereof, there is no issued or outstanding, by or before the FCC, order to show cause, notice of violation, notice of apparent liability or order of forfeiture against the Station or the holders of the FCC Licenses with respect to the Station, nor, to the Knowledge of the Company, is any written petition, complaint, investigation or other proceeding pending or threatened with respect to the Station that may result in the issuance of any such order or notice. The FCC Licenses have been issued for the full terms customarily issued by the FCC for each class of Station and the FCC Licenses are not subject to any condition except for those conditions appearing on the face of the FCC Licenses and conditions generally applicable to each class of Station. The Station is operating, and since January 1, 2016 has operated, in compliance in all material respects with the terms of the FCC Licenses and the Communications Laws. Except as set forth in Schedule 3.6(a), (i) there are no material applications pending before the FCC with respect to the Station or the FCC Licenses, and (ii) the Company has completed or caused to be completed the construction of all facilities or changes contemplated by any of the FCC Licenses or construction permits issued to modify the FCC Licenses to the extent required to be completed as of the date hereof.

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.6</u> contains the sole and exclusive representations and warranties of the Company to Parent with respect to FCC Licenses and any compliance matters associated therewith.

### 3.7 <u>Taxes</u>.

Except as set forth on Schedule 3.7:

(a) The Company has filed or caused to be filed on a timely basis all income Tax Returns and all material other Tax Returns that were required to be filed by the Company. All such Tax Returns are true, complete and correct in all material respects as to matters relating to Taxes payable on such Tax Returns and were prepared in substantial compliance with all Applicable Laws. All Taxes shown as due on any Tax Return filed by the Company have been paid and the Company has no material liability for any unpaid Taxes (whether or not shown as due on a Tax Return) that are past due.

- (b) The Company (i) has withheld all material Taxes from amounts paid by the Company to any of its employees, agents, contractors, customers and nonresidents, (ii) timely remitted all Taxes the Company has withheld to the proper agencies and (iii) has filed all material federal, state, local and foreign returns and reports with respect to Taxes described in (i) above including income Tax withholding, social security, unemployment Taxes and premiums.
- (c) The Company has not received written notice of, and to the Knowledge of the Company, there are not currently pending, any audits, examinations, litigation, or other proceedings in respect of any material Tax Returns of the Company. There are no Liens for Taxes on any asset of the Company, other than Permitted Liens. The Company has provided or made available to Parent true, correct and complete copies of all income and other material Tax Returns, examination reports, and statements of deficiencies filed by, assessed against, or agreed to by the Company since January 1, 2016.
- (d) The Company is not the beneficiary of any extension of time within which to file any material Tax Return (other than automatic extensions).
- (e) The Company has not waived any statute of limitations in respect of any material Taxes, or agreed to any extension of time with respect to a material Tax assessment or deficiency which extension is currently in effect. The Company has not executed any power of attorney with respect to any Tax, other than powers of attorney that are no longer in force. No closing agreements, private letter rulings, technical advice memoranda or similar agreements or rulings relating to Taxes have been entered into or issued by any Governmental Entity with or in respect of the Company.
- (f) The Company is not and has never been a member of a group filing a consolidated federal income Tax Return or a combined, consolidated, unitary or other affiliated group Tax Return for state, local or non-U.S. Tax purposes. The Company does not have any liability for the Taxes of another Person under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or non-U.S. Law), as a transferee or successor, or other applicable provision of Law.
- (g) The Company will not be required to include any item of income in, or exclude any material item of deduction from, material taxable income for any Tax period (or portion thereof) beginning after the Closing Date as a result of (i) any change in or use of an improper method of accounting prior to the Closing Date, (ii) any installment sale or open transaction entered into prior to the Closing Date, (iii) any prepaid amount received or deferred revenue accrued on or prior to the Closing Date, (iv) any "closing agreement" as described in Section 7121 of the Code entered into on or prior to the Closing Date or (v) any election pursuant to Section 108(i) of the Code (or any similar provision of state, local or foreign Law) made prior to the Closing Date.
- (h) The Company is not party to any contract that will survive the Closing pursuant to which it is required to indemnify another Person for Taxes (other than pursuant to (i) a commercial contract entered into the ordinary course of business that normally includes provisions regarding the sharing of responsibility of Taxes such as leases, licenses or bills of sale; or (ii) a contract that is set forth on <u>Schedule 3.19</u>).

- (i) The Company is not nor has been a party to any "reportable transaction" as defined in Section 6707A(c)(2) of the Code and Treasury Regulation Section 1.6011-4(b).
- (j) The Company has not received a written claim in the past three (3) years from any Governmental Entity in any jurisdiction in which the Company does not file Tax Returns that the Company is or may be subject to taxation by that jurisdiction.
- (k) The Company is and always has been since the date of its incorporation classified as a C corporation for U.S. federal income tax purposes.
- (l) The Company has not made (and is not obligated to make) any payments, or has been or is a party to any agreement, contract, arrangement or plan that could result in it making payments, that have resulted or would result, separately or in the aggregate, in the payment of any "excess parachute payment" within the meaning of Code Section 280G or in the imposition of an excise Tax under Code Section 4999 (or any corresponding provisions of state or local Tax law) (excluding for this purpose any payments made pursuant to obligations entered into at the direction of Parent).

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.7</u>, <u>Section 3.12</u> and <u>Section 3.13</u> contain the sole and exclusive representations and warranties with respect to Tax matters.

## 3.8 Real Property; Leases.

- (a) <u>Schedule 3.8(a)</u> lists the address of all Owned Real Property and all Excluded Owned Real Property. Immediately prior to the Closing, the Company will have good and marketable fee simple title to the Owned Real Property free and clear of all Liens, other than Permitted Liens. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor any of its Affiliates, is obligated under, nor is a party to, any option, right of first refusal or other contractual right to purchase, acquire, sell, assign or dispose of any of the Owned Real Property or any portion thereof or interest therein. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor its Affiliates has leased or otherwise granted to any Person the right to use or occupy any of the Owned Real Property or any portion thereof.
- (b) <u>Schedule 3.8(b)</u> includes a list of all leases for Real Property to which the Company is a party ("<u>Real Property Leases</u>"). Except as set forth on <u>Schedule 3.8(b)</u>, the Company has a valid leasehold interest in the Real Property subject to the Real Property Leases (the "<u>Leased Real Property</u>"). Neither the Company, nor, to the Knowledge of the Company, any other party to any Real Property Lease has failed to perform its obligations in all material respects, and is not in material breach of, or default under, the provisions of any Real Property Lease. Except as set forth on <u>Schedule 3.8(b)</u>, the Company has not subleased, licensed or otherwise granted any Person the right to use or occupy any Leased Real Property. Except as set forth on <u>Schedule 3.8(b)</u>, the Owned Real Property and Leased Real Property constitute all real property used primarily in the present conduct of the Business.
- (c) There is no pending nor, to the Knowledge of the Company, threatened condemnation, eminent domain, taking or similar proceeding or proceeding to impose any special assessment relating to any Owned Real Property or any material portion thereof or, to the Knowledge

of the Company, any Leased Real Property, which, in either such case, would reasonably be expected to curtail or interfere with the use of such property for the present conduct of the Business.

- (d) Each individual property that composes the Real Property has reasonable and lawful access to and from roads adjoining such property.
  - 3.9 Contracts; Validity of Material Agreements.
- (a) <u>Schedule 3.9(a)</u> sets forth a complete list of the following contracts, as of the date hereof to which the Company is a party:
- (i) any programming agreement under which it would reasonably be expected that the Company or the Business would make annual payments of \$200,000 or more during any twelve (12) month period or the remaining term of such contract;
- (ii) any contract or agreement with a party that is not an Affiliate that is a local marketing agreement or time brokerage agreement, News Sharing Agreement, channel sharing agreement, joint sales agreement or shared services agreement;
  - (iii) any material partnership, joint venture or other similar contract or agreement;
- (iv) any contract or agreement for capital expenditures for an amount in excess of \$250,000 during any twelve (12) month period or the remaining term of such contract;
- (v) any employment agreement or other agreement for personal services that provides for base compensation in excess of \$200,000 during any twelve (12) month period or the remaining term of such contract that provides benefits or payments to any Employee;
  - (vi) any collective bargaining agreement presently in effect;
- (vii) any Real Property Lease that provides for payments in an amount in excess of \$120,000 during any twelve (12) month period or the remaining term of such contract;
- (viii) any sales agency, advertising representative or advertising or public relations contract or agreement which is not terminable by the Company without penalty on thirty (30) days' notice or less;
- (ix) any agreement, guarantee or instrument which provides for, or relates to, the incurrence by the Company of debt for borrowed money (except for such agreements or instruments which shall not apply to the Company upon Closing);
- (x) any contract or agreement with any Stockholder or any Affiliate of any Stockholder or any Stockholder Non-Solicit Party;
- (xi) any contract or agreement that (A) limits or restricts the Company from competing with any Person in any geographic region, (B) contains exclusivity obligations or restrictions binding on the Business, or (C) requires the Business to conduct any business on an economic "most favored nations" basis with any third party, and, in the case of each of clauses (A) through (C), that is material to the Business; and

(xii) any contract or agreement (other than any contract or agreement of the type described in clauses (i) through (xi) above) that is not terminable by the Company without penalty on one hundred eighty (180) days' notice or less, which is reasonably expected to involve the payment by the Company after the date hereof of more than \$300,000 during any twelve (12) month period or the remaining term of such contract.

The contracts, agreements and leases required to be disclosed pursuant to this <u>Section 3.9(a)</u> are collectively referred to herein as the "<u>Material Agreements</u>."

(b) Except as set forth on Schedule 3.9(b) each of the Material Agreements is in full force and effect and is binding upon the Company and, to the Knowledge of the Company, the other parties thereto, subject in each case to the extent that enforceability may be limited by the Enforceability Exceptions. The Company has performed its obligations under each of the Material Agreements in all material respects and is not in material breach of or default thereunder, and to the Knowledge of the Company, no other party to any of the Material Agreements is in material breach or default thereunder. Copies of each of the Material Agreements have heretofore been made available to Parent by the Company.

## 3.10 Environmental. Except as set forth on Schedule 3.10:

- (a) The Company is, and since January 1, 2016 has been, in compliance in all material respects with all Environmental Laws.
- (b) The Company has obtained all material Permits required under Environmental Law which are necessary for its operations. The Company is, and since January 1, 2016 has been, in compliance in all material respects with all terms and conditions of such Permits.
- (c) As of the date of this Agreement, the Company is not the subject of any past, pending or, to the Knowledge of the Company, threatened Action alleging Liability of the Company or the Business under, or any failure of the Company or the Business to comply materially with, any Environmental Law or Permit issued under Environmental Law. Notwithstanding the foregoing, the Company has not received any written notice of potential Liability under Environmental Law related to the Company's or the Business's prior use of real property and/or disposal or arrangement for disposal of a Hazardous Substance.
- (d) Neither the Company nor any Stockholder with respect to the Business released, disposed or arranged for disposal of, or exposed any Person to, any Hazardous Substances, or owned or operated any real property contaminated by any Hazardous Substances, in each case that has resulted in an investigation or cleanup by, or Liability of, the Company with respect to the Business.
- (e) The Company has not, by operation of contract or Applicable Law, succeeded to, assumed or accepted assignment of the Liability of another Person with regard to compliance with or Liability under any Environmental Law including but not limited to the Liability for costs of investigation, remediation, removal and/or monitoring of Hazardous Substances that were

actually or allegedly disposed at any location including but not limited to the Owned Real Property, the Leased Real Property and any property previously owned or leased by the Company.

The representations and warranties contained in this <u>Section 3.10</u> are the sole and exclusive representations and warranties relating to Environmental Law.

### 3.11 <u>Intellectual Property</u>.

- (a) <u>Schedule 3.11(a)</u> contains a list of the material Business Intellectual Property.
- (b) Except as set forth on Schedule 3.11(b), to the Knowledge of the Company (i) the operation of the Business as it is currently conducted does not infringe, misappropriate or otherwise conflict with any other Person's Intellectual Property; (ii) none of the material Business Intellectual Property is being infringed, misappropriated or otherwise conflicted with by any other Person; (iii) no material Business Intellectual Property is the subject of any pending or threatened Action claiming infringement, misappropriation, violation of or other conflict with, any other Person's Intellectual Property by the Company; and (iv) in the past three (3) years, the Company has not received any written claim or notice asserting that the operation of the Business infringes, misappropriates, violates or otherwise conflicts with the Intellectual Property of any other Person or challenging the ownership, use, validity or enforceability of any material Business Intellectual Property. The Company (A) is the owner of the material Business Intellectual Property, free and clear of all Liens other than Permitted Liens, and (B) with respect to all other Intellectual Property necessary for the operation of the Business, as it is currently conducted, has the valid and enforceable right to use all of such Intellectual Property. The Company takes reasonable measures to maintain the material Business Intellectual Property, and the material Business Intellectual Property is not subject to any outstanding consent, settlement, decree order, injunction, judgment or ruling restricting the use or ownership thereof.
- (c) There have been no breakdowns, continued substandard performance or other adverse events affecting the computer software, hardware, communications devices, networks or other information technology owned, leased or licensed by the Company in the conduct of the Business in the past twelve (12) months that have caused a material disruption or interruption outside of the ordinary course in the operation of the Business.
- (d) With respect to data collection, use, privacy, protection and security related to the Business, the Company (i) is in compliance with their respective obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects, and (ii) has been, during the past twelve (12) months, in compliance with their obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects.

## 3.12 Employees; Labor Matters; Employee Matters.

(a) The Company has made available to Parent a list of all Employees, including their (i) names; (ii) job titles; (iii) dates of hire; (iv) current rates of compensation; (v) 2018 bonus and commission opportunities and payments; (vi) work locations; (vii) employment statuses (*i.e.*,

active, or on authorized leave and the reason therefor); (viii) accrued but unused paid time off (including vacation, personal days, and sick days); (ix) services credited for purposes of vesting and eligibility to participate in the Employee Plans; (x) whether covered by a collective bargaining agreement; (xi) whether full-time, part-time or per-diem; and (xii) whether exempt or non-exempt. Such list, redacted to delete the information set forth in clauses (iv)-(v) and (viii)-(ix) and the reason for an employment status that is other than active status, is attached as <u>Schedule 3.12(a)</u>.

- (b) Except as set forth on <u>Schedule 3.12(b)</u>, (i) the Company is not subject to or bound by any labor agreement or collective bargaining agreement, and (ii) to the Knowledge of the Company, there is no activity involving any Employee seeking to certify a collective bargaining unit or engaging in any other organizational activity. The Company has made available to Parent true, correct and complete copies of each collective bargaining agreement to which the Company is a party.
- (c) Except as set forth on Schedule 3.12(c), as of the date of this Agreement (i) the Company is not engaged in any unfair labor practice that would have a Material Adverse Effect; (ii) there are no labor strikes, material labor disputes, concerted work stoppages or lockouts pending or, to the Knowledge of the Company, threatened with respect to the Company or any Employees; (iii) there are no grievances, complaints or other legal proceedings pending, or to the Knowledge of the Company, threatened, against the Company in connection with the employment of any Employees, except that would not reasonably be expected to result in a material liability; (iv) to the Knowledge of the Company, the Company is in compliance with all applicable labor and employment laws in connection with the employment of the Employees, including but not limited to payment of wages, expenses, reimbursement, overtime compensation, hours of work, discrimination, harassment and retaliation, leaves of absence, reasonable accommodation, workplace safety and collective bargaining, except for any failure to comply that would not reasonably be expected to result in a material liability; and (v) the Company's characterization and treatment of consultants and contractors as independent contractors satisfies all material requirements of Applicable Law.
- (d) The Company has not taken any action that required notification of the employees of the Company pursuant to the provisions of the federal WARN Act or any similar state or local statute, and, except as set forth on <u>Schedule 3.12(d)</u>, has not laid off any Employees within the ninety (90) days prior to the Closing Date.

The representations and warranties contained in this <u>Section 3.12</u> are the sole and exclusive representations and warranties relating to Employees and labor matters.

### 3.13 <u>Employee Benefit Plans</u>.

(a) <u>Schedule 3.13(a)</u> lists all material Employee Plans. Each Employee Plan is in writing, and the Company has made available to Parent a true and complete copy of each Employee Plan. The Company and its Affiliates do not have any express or implied commitment (i) to create or incur liability with respect to or cause to exist any other employee benefit plan, program or

arrangement, or (ii) to modify, change or terminate any Employee Plan, other than with respect to a modification, change or termination required by ERISA or the Code.

- (b) In all material respects, (i) each Employee Plan has been operated in accordance with its terms and the requirements of all Applicable Laws; (ii) each of the Company and its Affiliates, as applicable, has performed the obligations required to be performed by it under, is not in default under or in violation of, and to the Knowledge of the Company, there is no material default or violation by any party to, any Employee Plan; and (iii) no Action is pending or, to the Knowledge of the Company, threatened with respect to any Employee Plan (other than claims for benefits in the ordinary course) and, to the Knowledge of the Company, no fact or event exists that could give rise to any such action.
- (c) Each Employee Plan that is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the IRS with respect to the most recent applicable determination letter filing period or has timely applied to the IRS for such a letter and nothing has occurred with respect to the operation of any such Employee Plan which, either individually or in the aggregate, would cause the loss of such qualification or the imposition of any liability, penalty or tax under ERISA or the Code.
- (d) Neither the Company, nor any ERISA Affiliate, has any liability under, arising out of or by operation of Title IV of ERISA.
- (e) Neither the Company nor any ERISA Affiliate has any liability for any tax or penalty under the Code or ERISA (including, without limitation, Chapters 43, 46, 47, 48 and 100 of the Code and Section 502 of ERISA), and no fact or event exists which could give rise to any such liability.
- (f) All contributions and premiums required by Applicable Law or by the terms of any Employee Plan or any agreement relating thereto have been timely made (without regard to any waivers granted with respect thereto).
- (g) The liabilities of each Employee Plan that has been terminated or otherwise wound up, have been fully discharged in compliance with Applicable Law. Each Employee Plan may be terminated without any further liability.
- (h) Except as set forth on Schedule 3.13(h), neither the Company nor any ERISA Affiliate maintains a welfare benefit plan providing continuing benefits after the termination of employment (other than as required by Section 4980B of the Code and at the former employee's or employee's beneficiary's own expense), and the Company and its ERISA Affiliates have complied in all material respects with the notice and continuation requirements of Section 4980B of the Code and the regulations thereunder.
- (i) Except as provided in Schedule 3.13(i), neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated by this Agreement (alone or together with any other event) will (A) result in any payment (including, without limitation, severance, unemployment compensation, retention bonus or golden parachute) becoming due to any current or former director, employee or independent contractor of the Company or any Affiliate,

- (B) increase any benefits otherwise payable under any Employee Plan, or (C) result in the acceleration of the time of payment or vesting of any benefit.
- (j) Each Employee Plan or other arrangement that is subject to Section 409A of the Code has been maintained and operated in all material respects so that no taxes under Section 409A of the Code may be imposed on participants in such plans or arrangements. Each stock option granted by the Company has been granted under terms such that the option is exempt from the requirements of Section 409A of the Code.
- (k) Notwithstanding anything in this Agreement to the contrary, the representations and warranties set forth in this Section 3.13 are the sole and exclusive representations and warranties being made by the Company in this Agreement with respect to any Employee Plan or ERISA.
- 3.14 <u>Insurance</u>. <u>Schedule 3.14</u> contains a true and complete list of all insurance policies of the Company currently in effect as of the date hereof that insure the Business, operations or Employees of the Company or affect or relate primarily to the ownership, use or operation of the Business (including fire, theft, casualty, comprehensive general liability, worker's compensation, business interruption, environmental, product liability, automobile, vehicle and equipment insurance policies). With respect to the policies providing liability insurance: (a) all are in full force and effect and no notice of cancellation or termination has been received with respect to any such policy or binder; (b) to the Knowledge of the Company, all have been complied with in all material respects by the policyholder; and (c) there is no material pending claim under any such policy as to which coverage has been denied or disputed by the underwriters or issuers thereof.
- 3.15 <u>Permits</u>. As of the date of this Agreement, the Company holds or possesses all registrations, licenses, permits, approvals and regulatory authorizations from a Governmental Entity that are reasonably necessary to entitle it to operate the Business as operated immediately prior to the date of this Agreement (herein collectively called, "<u>Permits</u>"), except for such Permits as to which the failure to so own, hold or possess would not, individually or in the aggregate, have a Material Adverse Effect. The Company has fulfilled and performed its obligations under each of the Permits, except for noncompliance that, individually or in the aggregate, has not had a Material Adverse Effect. Each of the Permits is valid, subsisting and in full force and effect and has not been revoked, suspended, cancelled, rescinded or terminated, other than those that the revocation, suspension, cancellation or rescission or termination of which, individually or in the aggregate, would not have a Material Adverse Effect.
- 3.16 <u>No Violation, Litigation or Regulatory Action</u>. Except (y) with respect to matters relating to the representations and warranties set forth in <u>Section 3.6</u> (FCC Licenses), <u>Section 3.7</u> (Taxes), <u>Section 3.10</u> (Environmental), <u>Section 3.12</u> (Employees; Labor Matters; Employee Matters), or <u>Section 3.13</u> (Employee Benefit Plans); or (z) as set forth on <u>Schedule 3.16</u>,
- (a) As of the date of this Agreement, there is no action, suit or proceeding by or before any court or any Governmental Entity (each, an "Action") pending, or, to the Knowledge of the Company, threatened against the Company;

- (b) The Company are, and since January 1, 2016, have been in compliance, in all material respects, with all Applicable Laws;
- (c) Since January 1, 2016 and through the date of this Agreement, the Company have not received any written notice of violation of any Applicable Law; and
- (d) There are no temporary restraining orders or other orders, judgments, injunctions, awards, stipulations, decrees or writs handed down, adopted or imposed by, including any consent decree, settlement agreement or similar written agreement with any Governmental Entity against the Company which would, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- 3.17 <u>Financial Statements</u>. True and complete copies of (i) the audited balance sheet of the Company as of December 31, 2018 and the related audited statements of income and cash flows of the Company for the year ended December 31, 2018 (the "<u>Audited Company Financial Statements</u>") and (ii) the unaudited balance sheet of the Company as of March 31, 2019 (the "<u>Balance Sheet Date</u>") and the related unaudited statements of income and cash flows of the Company for the three months ended March 31, 2019 (the "<u>Interim Company Financial Statements</u>" and together with the Audited Company Financial Statements, the "<u>Company Financial Statements</u>"). The Company Financial Statements (i) were prepared in accordance with the books of account and other financial records of the Company (except as may be indicated in the notes thereto), (ii) present fairly, in all material respects, the financial condition and results of operations of the Company as of the dates thereof or for the periods covered thereby, and (iii) were prepared in accordance with GAAP applied on a basis consistent throughout the periods covered thereby, subject, in the case of the Interim Company Financial Statements, to normal year end audit adjustments and the absence of footnotes.
- 3.18 <u>Absence of Changes</u>. Since the Balance Sheet Date and through the date of this Agreement, there have not been any events, changes or occurrences or states of facts that, individually or in the aggregate, have had a Material Adverse Effect. Except as set forth on <u>Schedule 3.18</u>, since the Balance Sheet Date, the Business has been operated in all material respects in the ordinary course of business consistent with past practice.
- 3.19 <u>No Undisclosed Liabilities</u>. Except as set forth on <u>Schedule 3.19</u>, the Company, with respect to the Business, is not subject to any material liability (including unasserted claims, whether known or unknown), whether absolute, contingent, accrued or otherwise, which would be required to be disclosed on a balance sheet of the Business prepared in accordance with GAAP or the notes thereto, except for liabilities which are (a) reflected or reserved for on the March 31, 2019 balance sheet, (b) incurred in the ordinary course of business since the Balance Sheet Date, (c) to be performed in the ordinary course of business pursuant to the Material Agreements, or (d) reflected in Net Working Capital.

# 3.20 Assets; Sufficiency.

(a) Except as set forth on <u>Schedule 3.20(a)</u>, the Acquired Company Assets constitute all of the material assets and properties (including FCC Licenses), whether tangible or intangible, whether personal, real or mixed, wherever located, that are used primarily in the Business

and are sufficient to conduct the Business in substantially the manner in which it is conducted on the date hereof and has been conducted at all times since January 1, 2018.

- (b) Except as set forth on <u>Schedule 3.20(b)</u>, all material items of tangible personal property included in the Acquired Company Assets are in good operating condition, ordinary wear and tear excepted.
- 3.21 <u>Bank Accounts, Power of Attorneys.</u> <u>Schedule 3.21</u> sets forth (a) the names and locations of all banks, trust companies, savings and loan associations and other financial institutions at which the Company maintain safe deposit boxes, checking accounts, or other accounts of any nature with respect to its business, (b) the names of all persons authorized to draw thereon, make withdrawals therefrom or have access thereto, and (c) all powers of attorney and similar grants of authority to other Persons.
- 3.22 <u>No Brokers</u>. The Company is not obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction for which Parent may become liable.
- 3.23 <u>Disclaimer</u>. Except as set forth in this <u>ARTICLE 3</u>, none of Stockholders, the Company, their Affiliates or any of their respective Representatives make or have made any other representation or warranty, express or implied, at law or in equity, in respect of the Shares, the Company or the Business, including with respect to (i) merchantability or fitness for any particular purpose, (ii) the operation of the Company or the Business by Parent or the Surviving Corporation after the Closing, (iii) the probable success or profitability of the Company or the Business after the Closing, (iv) any financial projection or forecast relating to the Company or the Business, (v) any other information made available to Parent, Merger Sub, their Affiliates or their respective Representatives, or (vi) as to any other matter or thing. Any such other representation or warranty is hereby expressly disclaimed. Other than the indemnification obligations of Stockholders set forth in <u>ARTICLE 10</u>, none of Stockholders, the Company, its Affiliates or any of their respective Representatives will have or be subject to any liability or indemnification obligation to Parent, Merger Sub, or to any other Person resulting from the distribution to Parent, Merger Sub, or its and their Affiliates or Representatives of, or Parent's or Merger Sub's use of, any information relating to the Company or the Business, including any information, documents or material made available to Parent, Merger Sub, their Affiliates or their respective Representatives, whether orally or in writing, in certain "data rooms," management presentations, functional "break out" discussions, responses to questions submitted on behalf of Parent or Merger Sub or in any other form in expectation of the transactions contemplated by this Agreement. Any such other representation or warranty is hereby expressly disclaimed.

#### ARTICLE 4

# REPRESENTATIONS AND WARRANTIES OF PARENT AND MERGER SUB

Parent and Merger Sub each hereby represent and warrant to the Company:

4.1 <u>Organization</u>. Each of Parent and Merger Sub is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its organization. Each of

Parent and Merger Sub has the requisite power and authority to execute and deliver this Agreement and all other Transaction Documents to which it is a party and perform its obligations hereunder.

- 4.2 <u>Authorization</u>. The execution and delivery of this Agreement, and the performance by each of Parent and Merger Sub of their respective obligations hereunder, and the consummation of the Transaction by each of Parent and Merger Sub have been duly authorized and approved by all necessary action of each of Parent and Merger Sub and their respective directors, officers and stockholders and do not require any further authorization or consent of Parent, Merger Sub, or their respective directors, officers or stockholders. This Agreement, and the other Transaction Documents when executed and delivered by each of Parent and Merger Sub (assuming due authorization, execution and delivery by the Company), constitute and will constitute the legal, valid and binding agreement of each of Parent and Merger Sub, enforceable in accordance with its terms, except in each case as such enforceability may be limited by the Enforceability Exceptions.
- 4.3 <u>No Conflicts</u>. The execution and delivery of this Agreement and the performance by each of Parent and Merger Sub of their respective obligations hereunder does not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of Parent or Merger Sub, as applicable; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order; or (c) conflict with or result in any material breach or default of any material contract or agreement to which Parent or Merger Sub is a party.
- 4.4 <u>Litigation</u>. There is no Action pending or, to the Knowledge of Parent, threatened against Parent or Merger Sub which would reasonably be expected to affect Parent's or Merger Sub's respective abilities to perform its obligations under this Agreement or otherwise impede, prevent or materially delay the consummation of the Transaction.
- 4.5 Qualification as FCC Licensee. Parent is legally, financially and otherwise qualified to be the licensee of, acquire, own and operate the Station under the Communications Laws, including but not limited to the provisions relating to media ownership and attribution and character qualifications. Parent is in compliance with Section 310(b) of the Communications Laws and the FCC's rules governing alien ownership. There are no facts or circumstances that would, under the Communications Laws and the existing procedures of the FCC or any other Applicable Law, disqualify Parent as a holder of any of the FCC Licenses held by the Company with respect to the Business, as applicable, or as the owner and operator of the Station. No waiver of, exemption from, or declaratory ruling regarding any provision of the Communications Laws of the FCC is necessary for the FCC Consent to be obtained, including but not limited to a showing pursuant to 47 C.F.R. § 73.3555(b). Neither Parent nor Merger Sub is a "foreign person" within the meaning of 31 C.F.R. § 800.216. To the Knowledge of Parent, there are no facts or circumstances that might reasonably be expected to (a) result in the FCC's refusal to grant the FCC Consent or otherwise disqualify Parent, (b) materially delay obtaining the FCC Consent, or (c) cause the FCC to impose a material condition or conditions on its granting of the FCC Consent or to designate the FCC Application for a hearing.
- 4.6 <u>Financing</u>. At Closing, Parent will have sufficient cash, available lines of credit or other sources of immediately available funds to enable it to make payment of the Merger

Consideration, all related fees and expenses in connection with the Transaction and any other amounts to be paid by it in accordance with the terms of this Agreement. Each of Parent and Merger Sub acknowledges and agrees that the obligation of Parent and Merger Sub to consummate the Transaction is not conditioned upon Parent's ability to finance or pay the Merger Consideration and that any failure of Parent or Merger Sub to consummate the Transaction shall constitute a material breach by Parent of this Agreement giving rise to the Company's right (a) to terminate this Agreement under Section 11.1(c) hereof, subject to the terms and conditions of Section 11.1(c), or alternatively, (b) to seek specific performance under Section 11.4.

- Solvency. Assuming (a) the satisfaction of the conditions in ARTICLE 8 hereof, and (b) the accuracy in all material respects of the representations and warranties of the Company set forth in ARTICLE 3, then immediately after giving effect to the Transaction, payment of all amounts required to be paid in connection with the consummation of the Transaction, and payment of all related fees and expenses, Parent shall be Solvent. For purposes of this Agreement: (i) "Solvent", when used with respect to a Person, means that, as of any date of determination, (A) the Present Fair Salable Value of its assets will, as of such date, exceed all of its liabilities, contingent or otherwise, as of such date, (B) such Person will not have, as of such date, an unreasonably small amount of capital for the business in which it is engaged or will be engaged, and (C) such Person will be able to pay its debts as they become absolute and mature, in the ordinary course of business, taking into account the timing of and amounts of cash to be received by it and the timing of and amounts of cash to be payable on or in respect of its indebtedness, in each case after giving effect to the Transaction, and the term "Solvency" shall have a correlative meaning; (ii) "debt" means liability on an "Obligation"; (iii) "Obligation" means (A) any right to payment, whether or not such a right is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, secured or unsecured or (B) the right to an equitable remedy for a breach in performance if such breach gives rise to a right to payment, whether or not such equitable remedy is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, legal, equitable, secured or unsecured; and (iv) "Present Fair Salable Value" means the amount that may be realized if the aggregate assets of a Person (including goodwill) are sold as an entirety with reasonable promptness in an arm's-length transaction under present conditions for the sale of comparable business enterprises.
- 4.8 <u>Projections and Other Information</u>. Each of Parent and Merger Sub acknowledges that, with respect to any estimates, projections, forecasts, business plans, budget information and similar documentation or information relating to the Company or the Business that Parent and Merger Sub have received from Stockholders, any of Stockholders' Affiliates or Stockholders' advisors, (a) neither Parent nor Merger Sub is relying on such documentation in making its determination with respect to executing this Agreement or completing the Transaction; (b) there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets; (c) Parent and Merger Sub are each familiar with such uncertainties; (d) each of Parent and Merger Sub is taking full responsibility for making its own evaluation of the adequacy and accuracy of all estimates, projections, forecasts, plans and budgets so furnished to Parent and to Merger Sub; and (e) neither Parent nor Merger Sub has, nor will Parent nor Merger Sub assert, any Action against Stockholders or their Affiliates or any of their respective directors, officers, members,

shareholders, managers, employees or representatives, or hold Stockholders or any such Persons liable, with respect thereto. Each of Parent and Merger Sub hereby represents and warrants that no Stockholder of the Company, nor the Company, nor any of their respective Affiliates, nor any other Person, has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding the Company or the Business or the Transaction not expressly set forth in <u>ARTICLE 3</u>, and neither the Company nor any of its Affiliates or any other Person will have or be subject to any liability to Parent or Merger Sub or any other Person resulting from the distribution to Parent or Merger Sub or their representatives or Parent's or Merger Sub's use of any such information, including any confidential memoranda distributed in respect of the Company or the Business or other publications or data room information provided or made available to Parent, Merger Sub, or their respective representatives, or any other document or information in any form provided or made available to Parent or its representatives in connection with the Transaction.

#### 4.9 <u>Independent Investigation</u>.

- (a) Each of Parent and Merger Sub has conducted its own independent investigation, review and analysis of the business, operations, assets (including Material Agreements), liabilities, results of operations, financial condition, technology and prospects of the Company and the Business, which investigation, review and analysis was undertaken by Parent, Merger Sub and their respective Affiliates and representatives. Parent and Merger Sub each acknowledge that they, their respective Affiliates and their respective representatives have been provided adequate access to the personnel, properties, facilities and records of the Company for such purpose. In entering into this Agreement, Parent and Merger Sub each acknowledges that it has relied solely upon the aforementioned investigation, review and analysis and not on any factual representations or opinions of any of the Company, its Affiliates or their respective representatives (except the specific representations and warranties of the Company set forth in <u>ARTICLE 3</u>).
- (b) Parent and Merger Sub each hereby agrees and acknowledges that (i) other than the representations and warranties made in ARTICLE 3, neither the Company, nor their Affiliates, nor any representatives make or have made, and neither Parent nor Merger Sub has relied on, any representation or warranty, express or implied, at law or in equity, with respect to the Merger, the Company, the properties or assets of the Company or the Business of the Company, including with respect to (A) merchantability or fitness for any particular purpose, (B) the operation of the Company or the Business by the Business after the Closing, (C) the probable success or profitability of the Company or the Business after the Closing, (D) any financial projections or forecast relating to the Company or the Business, (E) any other information made available to Parent, Merger Sub, their respective Affiliates and their respective representatives, or (F) as to any other matter or thing, and (ii) other than the indemnification obligations of the Stockholders set forth in ARTICLE 10 (including, but not limited to, causes of action arising from Fraud), none of the Company, its Affiliates or any of its representatives will have or be subject to any liability or indemnification obligation to Parent, Merger Sub, or to any other Person resulting from the distribution to Parent, Merger Sub, their respective Affiliates or representatives of, or Parent's or Merger Sub's use of, any information relating to the Company or the Business, including any information, documents or materials made available to Parent or Merger Sub, their respective Affiliates or representatives, whether orally or

in writing, in certain "data rooms," management presentations, functional "break out" discussions, response to questions submitted on behalf of Parent or Merger Sub or in any other form in expectation of the transactions contemplated by this Agreement.

- (c) Parent, Merger Sub, their respective Affiliates and their respective representatives have received and may continue to receive from the Company, its Affiliates or their respective representatives, certain estimates, projections and other forecasts for the Business of the Company and certain plan and budget information. Parent and Merger Sub acknowledge that these estimates, projections, forecasts, plans and budgets and the assumptions on which they are based were prepared for specific purposes and may vary significantly from each other. Further, Parent and Merger Sub each acknowledges that there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets, that Parent and Merger Sub are taking full responsibility for making their own evaluation of the adequacy and accuracy of all estimates, projections, forecasts, plans and budgets so furnished to it, and that Parent is not relying on any estimates, projections, forecasts, plans or budgets furnished by the Company or its respective representatives, neither Parent nor Merger Sub shall, and shall cause their respective Affiliates and their respective representatives not to, hold any such Person liable with respect thereto.
- 4.10 <u>Brokers</u>. None of Parent, Merger Sub, nor any of their respective Affiliates, or any party acting on any of their behalf, has paid or become obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction.

#### ARTICLE 5

### **CERTAIN COVENANTS**

## 5.1 Governmental Consents.

# (a) FCC Consent.

- (i) Within ten (10) Business Days after the date of this Agreement, Parent and the Company shall file one or more applications with the FCC (the "FCC Applications") requesting FCC consent to the transfer of control of the FCC Licenses to Parent. FCC consent to the FCC Applications with respect to the FCC Licenses is referred to herein as the "FCC Consent." Until such time as the FCC Consent shall have been obtained, Parent and the Company shall diligently prosecute the FCC Applications and otherwise use their best efforts to obtain the FCC Consent as soon as possible; provided, however, except as provided in the following sentence or in Section 5.1(b)(i) and Section 5.1(b)(iv), neither Parent nor the Company shall be required to pay consideration to any third-party to obtain the FCC Consent. Parent shall pay all FCC filing fees relating to the Transaction irrespective of whether the Transaction is consummated.
- (ii) Until such time as the FCC Consent shall have been obtained, each of Parent and the Company shall oppose any petitions to deny or other objections filed with respect to the FCC Applications to the extent such petition or objection relates to such Party. Neither Parent nor the Company shall take any action that would, or fail to take such action the failure of which to take would, reasonably be expected to have the effect of materially delaying the receipt of the FCC Consent.

- (iii) If the Closing shall not have occurred for any reason within the original effective period of the FCC Consent, and neither Party shall have terminated this Agreement under <u>Section 11.1</u>, Parent and the Company shall request one or more extensions of the effective period of the FCC Consent. No extension of the FCC Consent shall limit the right of any Party to exercise its rights under <u>Section 11.1</u>.
- The FCC Licenses of the Station expire on the dates corresponding thereto as set forth on Schedule 3.6(a). If, at any point prior to Closing, an application for the renewal of any FCC License (a "Renewal Application") must be filed pursuant to the Communications Laws, the Company shall execute, file and prosecute with the FCC such Renewal Application in accordance with Section 5.2(a)(ii) hereof. If an FCC Application is granted by the FCC subject to a renewal condition, then the term "FCC Consent" shall be deemed to also include satisfaction of such renewal condition. To the extent necessary or appropriate to avoid disruption or delay in the processing of the FCC Applications, Parent agrees to assume, as between the Parties and the FCC, the position of the applicant before the FCC with respect to any pending Renewal Application and to assume the corresponding regulatory risks relating to any such Renewal Application; provided, that in no event will such assumption affect Parent's rights hereunder with respect to the representations, warranties, covenants and indemnification obligations of the Company. Parent and the Company acknowledge that, to the extent reasonably necessary to expedite the grant by the FCC of any Renewal Application and thereby to facilitate the grant of the FCC Consent with respect to such Station, each of Parent, the Company, and their applicable subsidiaries shall be permitted to enter into tolling agreements with the FCC to extend the statute of limitations for the FCC to determine or impose a forfeiture penalty against such Station in connection with (a) any pending complaints that the Station aired programming that contained obscene, indecent or profane material, or (b) any other enforcement matters against such Station with respect to which the FCC may permit Parent or the Company (or any of their respective subsidiaries) to enter into a tolling agreement. For the purposes hereof, "Communications Laws" shall mean the Communications Act of 1934, as amended, and the rules, regulations and written policies of the FCC promulgated pursuant thereto.

## (b) Governmental Consents.

- (i) Within ten (10) Business Days after the date of this Agreement, Parent and the Company shall make any required filings with the Federal Trade Commission and the United States Department of Justice pursuant to the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act"), with respect to the Transaction (including a request for early termination of the waiting period thereunder), and shall thereafter promptly respond to all requests received from such agencies for additional information or documentation. Expiration or termination of any applicable waiting period under the HSR Act is referred to herein as the "HSR Clearance." Any filing fees payable under the HSR Act relating to the Transaction shall be borne by Parent, provided that one-half of such amount shall be a Company Transaction Expense. The FCC Consent and HSR Clearance are referred to herein collectively as the "Governmental Consents."
- (ii) Each Party shall keep each other Party apprised of the content and status of any communications with, and communications from, any Governmental Entity with respect to the Transaction, including promptly notifying the other Party of any communication it

or any of its Affiliates receives from any Governmental Entity relating to any review or investigation of the Transaction under the HSR Act or any other applicable non-United States antitrust Laws or Communications Laws and shall permit the other Party to review in advance (and to consider any comments made by the other Party in relation to) any proposed communication by such party to any Governmental Entity relating to such matters. Neither Party shall agree to participate in any substantive meeting, telephone call or discussion with any Governmental Entity in respect of any filings, investigation or other inquiry unless it consults with the other Party in advance and, to the extent permitted by such Governmental Entity, gives the other Party the opportunity to attend and participate at such meeting, telephone call or discussion. Subject to the NDA, the Parties will coordinate and cooperate fully with each other in exchanging such information and providing such assistance as each other Party may reasonably request in connection with the foregoing and in seeking early termination of any applicable waiting periods including under the HSR Act or Communications Laws. Subject to the NDA, the Parties shall provide each other with copies of all correspondence, filings or communications between them or any of their representatives, on the one hand, and any Governmental Entity or members of its staff, on the other hand, with respect to this Agreement and the Transaction; provided, however, that materials may be redacted (A) to remove references concerning the valuation of the Business, (B) as necessary to comply with contractual arrangements, and (C) as necessary to address reasonable attorney-client or other privilege or confidentiality concerns.

- (iii) The Parties hereto shall use their respective best efforts to consummate and make effective the Transaction and to cause the conditions set forth in <u>ARTICLE 7</u> and <u>ARTICLE 8</u> to be satisfied, including (A) the undertaking or obtaining of all necessary actions or nonactions, consents and approvals from Governmental Entities or other persons necessary in connection with the consummation of the Transaction and the making of all necessary registrations and filings (including filings with Governmental Entities, if any) and the taking of all steps as may be necessary to obtain an approval from, or to avoid the initiation of an action or proceeding by any Governmental Entity or other Persons, necessary for the consummation of the Transaction, including, but not limited to, any commitments by Parent in accordance with <u>Section 5.1(b)(iv)</u>, and (B) the execution and delivery of any additional instruments necessary to consummate the transactions to be performed or consummated by such party in accordance with the terms of this Agreement and to carry out fully the purposes of this Agreement.
- (iv) Parent shall, and shall cause its Affiliates to, take any and all actions necessary to avoid, resolve or eliminate each and every impediment under any antitrust, competition, or Communications Laws that may be asserted by any Governmental Entity or any other Person with respect to the transactions contemplated by this Agreement and to obtain all permissions, approvals or consents that may be required by any Governmental Entity so as to enable the parties to consummate the transactions contemplated under this Agreement as promptly as practicable, and in any event no later than the Closing Date, including (A) proposing, negotiating, committing to and effecting as promptly as practicable, by consent decree, hold separate orders, or otherwise, the sale, divestiture, transfer, license, disposition or hold separate (through the establishment of a trust or otherwise) of such assets, properties or businesses of Parent or any of its Affiliates, (B) terminating, modifying, or assigning existing relationships, contracts, or obligations of Parent or any of its Affiliates, (C) changing or modifying any course of conduct regarding future operations

of Parent or any of its Affiliates, (D) entering into such other arrangements as are necessary or advisable in order to avoid the entry of, and the commencement of litigation seeking the entry of, or to effect the dissolution of, any order in any action, which would otherwise have the effect of materially delaying or preventing the consummation of the transactions contemplated under this Agreement, or (E) otherwise taking or committing to take any other action that would limit Parent's or any of its Affiliates' freedom of action with respect to, or their ability to retain, one or more of their respective operations, divisions, businesses, product lines, customers, assets, rights or interests; provided, that Parent is not obligated to take any action contemplated in subsections (A) through (E) unless such action is expressly conditioned upon the Closing of the transactions contemplated by this Agreement. In addition, if any action is instituted or threatened challenging the transactions contemplated by this Agreement as violating any antitrust, competition or Communications Law or if any order (whether temporary, preliminary or permanent) is entered, enforced or attempted to be entered or enforced by any Governmental Entity that would make the transactions contemplated by this Agreement illegal or otherwise delay or prohibit the consummation of the transactions contemplated by this Agreement, Parent and its Affiliates shall take any and all actions to contest and defend any such action to avoid entry of, or to have vacated, lifted, reversed, repealed, rescinded or terminated, any order (whether temporary, preliminary or permanent) that prohibits, prevents or restricts consummation of the transactions contemplated by this Agreement. In addition, Parent shall not, and shall cause its Affiliates not to, take any action after the date hereof that could reasonably be expected to delay the obtaining of, or result in not obtaining, any permission, approval or consent from any Governmental Entity or other Person required to consummate the transactions contemplated herein.

# 5.2 Operations of the Business Prior to the Closing Date.

- (a) From the date hereof until the Closing, except as (I) permitted by this Agreement, (II) reasonably requested by Parent and agreed to by the Stockholder Representative, (III) set forth on Schedule 5.2, (IV) required by Applicable Law or by any Governmental Entity, or (V) required by the regulations or requirements of any regulatory organization applicable to the Company or the Business, unless Parent otherwise consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed), the Company shall:
- (i) operate the Business in the ordinary course and conduct the Business in all material respects in accordance with the Communications Laws and with all other Applicable Laws, including using commercially reasonable efforts to preserve and maintain the goodwill, business, customer relationships and Permits of the Business <u>provided</u>, <u>however</u>, that the Company may declare, set aside or pay regular and/or special cash dividends on the shares of Common Stock on one or more occasions (in each case to occur prior to the Closing) to the extent permitted by (and in compliance with) applicable Law;
- (ii) maintain all of the material FCC Licenses listed on <u>Schedule 3.6</u> in full force and effect, timely file all applications or requests necessary to renew or extend all of the material FCC Licenses, and not materially adversely modify any of the material FCC Licenses;
- (iii) continue to promote and advertise on behalf of the Station at levels substantially consistent with past practice; and

- (iv) not agree, commit or resolve to take any actions inconsistent with the foregoing.
- (b) Notwithstanding Section 5.2(a), and except as (I) expressly contemplated by this Agreement, (II) set forth in Schedule 5.2(b), or (III) required by Applicable Law or by any Governmental Entity, unless Parent consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed) the Company shall not, and shall cause each of their Affiliates not to, in respect of the Company, the Business or the Acquired Company Assets:
- (i) other than in the ordinary course of business, enter into any contract that would be binding on the Company after the Closing Date and that involves the payment or potential payment by the Company of more than \$300,000 per annum or \$600,000 in the aggregate;
- (ii) make or authorize any new capital expenditures other than those set forth in the budget provided to Parent prior to the date of this Agreement or make any capital expenditure with respect to any Station in excess of \$200,000 in any individual case or \$500,000 in the aggregate; provided that the foregoing shall not apply to capital expenditures necessary for emergency repairs, provided that the Company informs Parent of such expenditures within five (5) business days;
- (iii) except with respect to Excluded Owned Real Property, sell, lease (as lessor), transfer or otherwise dispose of or mortgage or pledge, or impose or suffer to be imposed any Lien on, any of the material Acquired Company Assets other than property sold or otherwise disposed of in the ordinary course of business, and other than Permitted Liens;
  - (iv) guarantee, or otherwise become liable for, any material liability of any third Person;
- (v) adopt, or institute any increase in, any profit sharing, bonus, incentive, deferred compensation, insurance, pension, retirement, medical, hospital, disability, welfare or other employee benefit plan, including any Employee Plan, with respect to its employees, other than in the ordinary course of business or as required by any such plan or requirements of Law;
- (vi) other than the ordinary course of business, hire any employee that would be an Employee, or enter into any new, or materially modify the terms of any existing, employment contract with any Employee; increase the cash compensation of any Employee except for, with respect to employees who are not officers, increases in annual salary or wage rate pursuant to any applicable collective bargaining agreement or in the ordinary course of business which do not exceed 5% individually or 3% in the aggregate; or enter into any performance and stay bonuses that will be binding upon Parent or the Company after the Closing;
- (vii) make any material Tax election that is inconsistent with past practice or change any material Tax election, in each case, with respect to the Company or Acquired Company Assets, except in the ordinary course of business;
- (viii) enter into any consent decree with any Governmental Entity with respect to the Station or any of the FCC Licenses if such consent decree would be binding on the Company after Closing;

- (ix) recognize any labor organization or union as the representative of any employee of the Business, or enter into any collective bargaining agreement or other agreement with a labor organization or union;
- (x) terminate or cancel any insurance coverage maintained by the Company with respect to any material assets without replacing such coverage with a comparable amount of insurance coverage other than in the ordinary course of business;
- (xi) enter into any channel sharing agreement, interference acceptance agreement, or other agreement providing for (i) the use by any Person of any portion of any the Station's spectrum, (ii) any Station's use of any portion of broadcast spectrum licensed to any Person, and/or (iii) any material restriction on, or modification of, the Station's license, technical operations, hours of operation, coverage area, and/or population served; or
  - (xii) agree or commit to do any of the foregoing.

### 5.3 <u>Director and Officer Indemnification</u>.

- (a) For a period of six (6) years after the Closing, Parent shall cause the Company to fulfill and honor all rights to indemnification pursuant to the Organizational Documents of the Company in favor of each Person who is now, or has been at any time prior to the date hereof or who becomes prior to the Closing, an officer or director of the Company (the "Company Indemnified Parties"). The provisions of the Organizational Documents of the Company with respect to indemnification, advancement of expenses and exculpation of liability shall not be amended, repealed or otherwise modified for a period of six (6) years from the Closing Date in any manner that would adversely affect the rights of the Company Indemnified Parties thereunder, unless such modification is required by Applicable Law and, then, only upon written notice to the Stockholder Representative. Parent shall not take any action after the Closing to cause the Company not to fulfill or honor the indemnification rights of the Company Indemnified Parties under the Organizational Documents.
- (b) At Closing, the Company shall, at the equal expense of the Stockholders, on the one hand, and Parent, on the other hand, obtain and pay for in full as of the Closing Date, "tail" coverage for directors & officers liability insurance with a claims period of six (6) years from the Closing Date. After the Closing, neither Parent, nor the Company or any of their Affiliates will take any action to negate, cancel or otherwise modify or terminate such "tail" insurance policies.
- (c) The provisions of this <u>Section 5.3</u> are intended for the benefit of, and shall be enforceable by, the Company Indemnified Parties and their heirs and personal representatives, and shall be binding on Parent and the Company, and their successors and assigns. In the event that Parent or the Company or any successor or assign (i) consolidates with or merges into any other Person and shall not be the continuing or surviving Person in such consolidation or merger, or (ii) transfers all or substantially all of its properties and assets to any other Person, then, in each such case, provisions shall be made so that such successors or assigns honor the obligations set forth with respect to Parent and the Company in this Section 5.3.

#### ARTICLE 6

#### JOINT COVENANTS

Parent, on the one hand, and the Company, on the other hand, hereby covenant and agree as follows:

6.1 <u>Confidentiality</u>. The Company and Parent (or an Affiliate of Parent) are parties to a nondisclosure agreement, dated March 15, 2019 (the "<u>NDA</u>"). To the extent not already a direct party thereto, Parent hereby assumes the NDA and agrees to be bound by the provisions thereof applicable to Parent's Affiliate that is a party thereto, and such NDA shall remain in effect in accordance with its terms. Without limiting the terms of the NDA, and subject to the requirements of Applicable Law, all non-public information regarding Stockholders, the Company and the Business shall be confidential and shall not be disclosed to any other Person, except Parent's representatives for the purpose of consummating the Transaction.

#### 6.2 Non-Solicitation.

- (a) For a period of twenty-four (24) months following Closing (the "Restricted Period"), Parent and the Surviving Corporation shall not, and shall cause each of its respective direct and indirect Affiliates not to, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any current employees of any Stockholder Non-Solicit Party, or (ii) induce or encourage any such employee of any of such Stockholder Non-Solicit Parties to leave the employ of any Stockholder Non-Solicit Party; provided, however, that the foregoing will not prohibit Parent, the Surviving Corporation, or any of their respective Affiliates from soliciting any such employees of any Stockholder Non-Solicit Party through general solicitations or advertisements that are not specifically directed at employees of any Stockholder Non-Solicit Party. For purposes of this Section 6.2, the Parties agree that the "Stockholder Non-Solicit Parties" shall include The Dispatch Printing Company, Wolfe Enterprises, Inc. and Capitol Square Ltd.
- (b) During the Restricted Period, and except as set forth on <u>Schedule 6.2(b)</u>, as an inducement to Parent and Merger Sub to enter into this Agreement, the Stockholders shall not, and shall cause the Stockholder Non-Solicit Parties and their respective direct and indirect Affiliates to not, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any then-current employees of the Company, or (ii) induce or encourage any such employee of the Company to leave the employ of the Company; <u>provided</u>, <u>however</u>, that the foregoing will not prohibit the Stockholder Non-Solicit Parties or any of their respective Affiliates from soliciting any such employees of the Company through general solicitations or advertisements that are not specifically directed at employees of the Company.
- (c) Each of the Parties acknowledges and agrees that the restrictions contained in this <u>Section 6.2</u> are reasonable in scope and duration in light of the purpose and intent of this Agreement and the valuable consideration being conveyed by the Parties as provided herein. If, for any reason any Governmental Entity determines that any of those restrictions is not reasonable or are overbroad or unenforceable or that the consideration is inadequate in any jurisdiction or context, such restrictions shall be interpreted, modified or rewritten to include as much of the duration and scope as will render such restrictions valid and enforceable. The Parties agree that the covenants contained in this <u>Section 6.2</u> shall be enforced independently of any other obligations between or

among the Parties, and that the existence of any other claim or defense shall not affect the enforceability of this Agreement or the remedies hereunder.

- 6.3 <u>Announcements</u>. Prior to Closing, no Party shall, without the prior written consent of the other Parties, issue any press release or make any other public announcement concerning the Transaction, except to the extent that such Party is so obligated by Applicable Law or any rule or regulation of any securities exchange upon which the securities of such Party are listed or traded, in which case such Party shall give advance notice and an opportunity to comment to the other, and except that the Parties shall cooperate to make a mutually agreeable announcement.
- 6.4 <u>Control</u>. Notwithstanding any other provision set forth in this Agreement, this Agreement is not intended to and shall not be interpreted to transfer control of the Station or, except as set forth in <u>Section 5.2</u>, to give Parent or Merger Sub the right, directly or indirectly, to control, supervise or direct the business or operations of the Business, prior to Closing. Consistent with the Communications Laws, control, supervision and direction of the operation of the Business prior to Closing shall remain the responsibility of the holders of the FCC Licenses.

#### 6.5 Non-Governmental Consents; Certain Contracts.

(a) <u>Consents</u>. Parent, Merger Sub, and the Company shall use commercially reasonable efforts to obtain any third-party consents, approvals, authorizations or waivers required under the Material Agreements. No such third-party consents, approvals, authorizations or waivers shall be conditions to Closing, and no Party shall be obligated to (i) make any payment to any third-party to obtain any consent under this <u>Section 6.5</u> other than normal and usual processing fees, filing fees or other similar normal costs incurred in connection with such third-party consent or approval, or (ii) grant any accommodation (financial or otherwise) to any third-party in connection with obtaining such third-party consent or approval. Any such costs incurred by the Parties shall be borne by Parent and Merger Sub.

### (b) Commingled Contracts.

(i) The Parties acknowledge that the Company and its Affiliates are parties to certain contracts listed on Schedule 6.5(b) that relate to both the operations or conduct of the Business and that of other businesses of affiliates of Stockholders (and/or their subsidiaries), but that will remain with the Company and its Affiliates after the Closing (the "Commingled Contracts"). The Company, Parent, Merger Sub and Stockholders, as necessary, shall cooperate and use their respective commercially reasonable efforts with the unaffiliated counterparty to the Commingled Contracts (A) to obtain, through an amendment, partial assignment or new contract (any such arrangement, a "Replacement Contract") for the benefit of Parent and the Surviving Corporation the respective rights and obligations related to the Business under each Commingled Contract (the "Commingled Contract Rights"), such that, effective at or after the Closing, Parent or the Surviving Corporation will be the beneficiary of the rights and will be responsible for the obligations related to the Commingled Contract Rights of such Commingled Contracts and (B) to novate the respective rights and obligations related to the Commingled Contract Rights under each such Commingled Contract and obtain an unconditional release for the applicable Stockholder and its Affiliates thereunder, such that, subsequent to the Closing, Stockholders and their Affiliates will have no rights or Liability with respect to the Commingled Contract Rights under and in respect of

the Commingled Contracts; provided, however, that (1) no Replacement Contract shall impose any Liability on Stockholders or any of their subsidiaries after the Closing; (2) neither Stockholders nor any of their Affiliates shall be required to expend any money with respect to any Commingled Contract or Replacement Contract or remedy any breach under or with respect thereto or offer or grant any accommodation (financial or otherwise) to any third-party in order to provide Parent or the Surviving Corporation with the benefits under a Commingled Contract or with a Replacement Contract; (3) no representation, warranty or covenant of any Stockholder contained in the Transaction Documents shall be breached, or deemed breached, no condition shall be deemed not satisfied, and neither Stockholders nor any of their Affiliates will have any Liability whatsoever to Parent, the Surviving Corporation, or any of its Affiliates, based on, arising out of or relating to the failure to obtain any Replacement Contract or any Action commenced or threatened by or on behalf of any Person arising out of or relating to any Commingled Contracts or the failure to obtain any Replacement Contract; (4) obtaining Replacement Contracts is not a condition to the Closing; and (5) if any Commingled Contract includes any group discount or similar benefit that is not assignable or transferable to Parent or the Surviving Corporation, then the Replacement Contract will not include or reflect such terms.

- (ii) In the event a Replacement Contract is not obtained by the Closing and the Closing occurs, Stockholders will cause their Affiliates to, as necessary, if and to the extent Parent shall request, use commercially reasonable efforts to cooperate with Parent in effecting a lawful and commercially reasonable arrangement under which Parent or the Surviving Corporation shall receive benefits under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing, and, to the extent of the benefits received, Parent shall pay and perform the Company's or its Affiliates' obligations arising under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing in accordance with its terms.
- (iii) Notwithstanding anything to the contrary herein, this Agreement and the consummation of the Transaction shall not be construed as an attempt or agreement to assign any contract or rights thereunder, including any rights under a Commingled Contract, or other right, which by its terms or by Law is not assignable without the consent of a third-party or a Governmental Entity or is cancelable by a third-party in the event of an assignment, unless and until such consent shall have been obtained.

## 6.6 <u>Employee Matters</u>.

- (a) The employment relationship of the Employees shall continue with the Surviving Corporation or its Affiliates as of the Closing and for at least one hundred twenty (120) days following the Closing Date, except in the event of their death, disability (consistent with Applicable Law), retirement, voluntary termination, or Termination for Cause. Parent shall take any and all actions reasonably necessary to ensure the continued employment of such Employees with the Surviving Corporation or its Affiliates as of the Closing and for at least one hundred twenty (120) days following the Closing Date.
- (b) As used herein, "<u>Non-Union Employee</u>" means each Employee who is, immediately prior to the Closing, employed by the Company and whose terms of employment are not subject to a collective bargaining agreement.

- Parent shall provide, or shall cause an Affiliate of Parent or the Surviving Corporation that will employ the Non-Union Employee to provide, to each Non-Union Employee for the period from the Closing Date until the date that is six months from the Closing Date, or, if shorter, the period of employment following the Closing Date of the Non-Union Employee: (i) the same or greater base salary or rate of pay and target annual cash incentive compensation as in effect immediately prior to the Closing Date; and (ii) employee benefits that are substantially similar in the aggregate to those provided to similarly situated employees of Parent or its Affiliates. Parent, the Surviving Corporation, or its Affiliates will recognize the accrued paid time off (which includes vacation, sick days or other personal days) that each Non-Union Employee had accrued as of the Closing Date. The medical, dental and health plans of Parent, the Surviving Corporation, or its Affiliates covering each Non-Union Employee following the Closing (x) shall not contain any exclusions for pre-existing conditions (to the extent the conditions had been covered under the Employee Plans as of the Closing Date), and (y) shall credit each Non-Union Employee for the plan year of the Company in which the Closing Date occurs with all deductibles and co-payments applicable to the portion of such plan year occurring prior to the Closing Date. For purposes of determining eligibility to participate and level of benefits under a paid-time-off, vacation or severance plan maintained by Parent or any of its Affiliates in which Non-Union Employees are eligible to participate, Parent shall, and shall cause the Surviving Corporation and any of Parent's Affiliates to, recognize or cause to be recognized each Non-Union Employee's service with the Company as service with Parent or its Affiliates to the same extent recognized by the Company immediately prior to the Closing, except that such service need not be recognized to the extent such recognition would result in the duplication of benefits for the same period of service. Stockholder agrees that The Dispatch Printing Company (and not the Company or its Affiliates) shall be solely responsible for satisfying the continuation coverage requirements of Section 4980B of the Code of all individuals who are "M&A qualified beneficiaries" as such term is defined in Treasury Regulations Section 54.4980B-
- (d) The Employees' coverage under the Retained Benefit Plans shall end as of the Closing Date, or, if later, the applicable coverage cessation date for the Retained Benefit Plan. The Dispatch Printing Company (and not the Company and its Affiliates) shall retain all responsibilities for and Liabilities relating to the Retained Benefit Plans.
- (e) The Company shall be entitled to make, retain and provide to the plan sponsor copies of all pension records of Employees and use the information contained therein with respect to relevant pension matters.
- (f) After the Closing Date, Parent shall cause a tax-qualified defined contribution plan established or designated by Parent, the Surviving Corporation, or any of its Affiliates ("Parent's 401(k) Plan") to accept rollover contributions from the Non-Union Employees of any account balances distributed to them by one of the Company's 401(k) Plans. Parent and the Surviving Corporation shall, or shall cause their Affiliates to, allow any such Non-Union Employees' outstanding plan loans under the Company's 401(k) Plan to be rolled into Parent's 401(k) Plan within 60 days of the Closing Date. The distribution and rollover described herein are subject to, and shall comply with, all Applicable Laws, and Parent and Stockholders shall, or shall cause their respective Affiliates to, take any actions required in connection herewith.

- (g) As of the Closing Date, Stockholders or their Affiliates shall take all necessary actions to fully vest the account balances of the Employees in the Company's 401(k) Plans and the benefits the Non-Union Employees have accrued in the Company's Nonqualified Plans.
- (h) As of the Closing Date, Stockholders or their Affiliates shall take all necessary actions to terminate the Company's Nonqualified Plans with respect to the Employees and payout, as soon as administratively practicable, in a lump sum the benefits the Employees have earned under such plans, all in compliance with the requirements of Section 409A of the Code so that no taxes under Section 409A may be imposed on such Employees.
- (i) Without limiting the generality of <u>Section 14.9</u>, nothing in this <u>Section 6.6</u>, express or implied, is intended to confer on any Person (including any Non-Union Employees, Union Employees and any current or former employees of the Company or its Affiliates, as applicable), other than the parties hereto and their respective successors and assigns, any rights, benefits, remedies, obligations or liabilities (including any third-party beneficiary rights) under or by reason of this <u>Section 6.6</u>. Accordingly, notwithstanding anything to the contrary in this <u>Section 6.6</u>, the parties expressly acknowledge and agree that this Agreement is not intended to create a contract between Parent, Stockholder or any of their respective Affiliates, on the one hand, and any Employee of the Company, Stockholder or their Affiliates on the other hand, and no Employee of the Company, Stockholder or their Affiliates. Nothing in this <u>Section 6.6</u> shall constitute an amendment to or modification of any Employee Plan or other compensation or benefit plan, program, policy, agreement or arrangement.
- 6.7 Access to Business. For a period of six (6) years following the Closing Date, Parent and the Surviving Corporation shall, subject to any restrictions imposed from time to time in good faith upon advice of counsel respecting the provision of privileged communications or competitively sensitive information and any applicable confidentiality agreement with any Person, provide each Stockholder and their authorized representatives with reasonable access (for the purpose of examining and copying at such Stockholder's sole cost), during normal business hours and after reasonable advance notice, to books and records and other information and materials in the possession of Parent or the Surviving Corporation which relates to the Company, or the Business for periods prior to the Closing Date, as may be reasonably requested for tax, financial reporting and any other reasonable business purposes; provided, that such inspection and copying shall be conducted in a manner that will not unreasonably disrupt the normal course of Parent or the Surviving Corporation's Businesses.
- 6.8 <u>Further Action</u>. In furtherance (and not in limitation) of the provisions set forth in this Agreement, at all times prior to the Closing, Parent and the Company shall use their respective commercially reasonable efforts (except if a higher standard is provided for in this Agreement) to take or cause to be taken all action necessary or desirable in order to consummate the Transaction as promptly as is practicable.
- 6.9 <u>Notice</u>. Each Party shall promptly notify the other of any Action that shall be instituted or threatened against such Party to restrain, prohibit or otherwise challenge the legality of the Transaction. The Company and Stockholder Representative shall promptly notify Parent, and Parent shall promptly notify the Company and Stockholder Representative, of any Action that may

be threatened, brought, asserted or commenced against the other which would have been listed on <u>Schedule 3.16</u> or would be an exception to <u>Section 3.4</u> if such Action had arisen prior to the date hereof.

## 6.10 Tax Matters.

(a) <u>Transfer Taxes</u>. All transfer, documentary, sales, use, registration, stamp, or other similar Taxes payable by reason of the Transaction or attributable to the sale, transfer or delivery of the Shares under this Agreement will be paid one-half by Stockholders and one-half by Parent when due, and all necessary Tax Returns and other documentation with respect to Transfer Taxes will be prepared and filed by Parent (to include Stockholders joining such returns where required) unless Stockholders are required to file such Tax Returns under applicable Laws. Each Party shall use its commercially reasonable efforts to minimize the amount of any Transfer Taxes.

## (b) Tax Returns.

- (i) Parent, at its sole cost and expense, shall cause the Company to prepare and timely file all Tax Returns of the Company (other than, if filed prior to the Closing, the 2018 Tax Return, which shall be filed by the Company) that are due or otherwise to be filed after the Closing Date ("Parent Prepared Returns") and to timely pay all Taxes associated with such Tax Returns and all other Taxes otherwise payable by the Company after the Closing Date, provided that Stockholders shall reimburse the Company for any Taxes paid with respect to any Pre-Closing Tax Period or Straddle Period to the extent such Taxes paid were not included in the computation of Company Transaction Expenses or Closing Net Working Capital. To the extent that any Parent Prepared Return is an income Tax Return or shows a Pre-Closing Tax that is due and payable, Parent shall provide a copy of such Tax Return to the Stockholders at least thirty days (and in the case of non-income Tax returns, ten days) prior to the date of filing and shall incorporate any timely and reasonable comments of the Stockholders in the final Tax Return filed.
- (ii) With respect to any Parent Prepared Return filed for any Pre-Closing Tax Period or Straddle Period, or with respect to any Tax Return of or with respect to the Company for any period ending after the Closing Date, Parent agrees as follows:
  - (A) To prepare and file such Tax Return consistently with practices and procedures and accounting methods of the Company in effect as of, or as applicable prior to, the Closing Date except as otherwise required by Applicable Law.
  - (B) That no election shall be made to waive the carry back of any net operating loss or other Tax attribute or Tax credit incurred or realized in a Pre-Closing Tax Period by the Company.
  - (C) To the maximum extent possible permitted under applicable law, treat any amount paid or accrued on or before the Closing by the Company or with respect to the transactions contemplated hereby (including all Transaction Tax Deductions) as deductible in a Pre-Closing Tax Period.
  - (D) That no election shall be made under Treasury Regulation Section 1.1502-76(b)(2) (or any similar provision of state, local, or non-U.S. law)

to ratably allocate items incurred by the Company for the year including the Closing Date.

(E) To not change the manner that any item is reported on any Tax Return of the Company to the extent it could affect the Taxes of any Stockholder or any affiliate of any Stockholder (or any affiliated, combined, consolidated, or unitary Tax group that the Company was a member prior to the Closing Date).

## (c) Accrual for Taxes.

- (i) Parent agrees that (A) all Tax accruals for purposes of computing the Net Working Capital or otherwise shall be determined consistent with conventions for filing Tax Returns as set forth in this Section 6.10 (including all conventions set forth in Section 6.10(b)(ii)); (B) no such accruals shall include any liability or other reserve for any contingent Taxes or uncertain Tax matters; (C) no such accruals shall include any deferred Tax liabilities or assets; (D) no such accruals shall include any liabilities or other reserve for any Tax for periods beginning on or after the Closing Date (or portion of a Straddle Period beginning on or after the Closing Date; (E) no such accruals shall include any liability or other reserve for any Tax resulting from any transaction engaged in by the Company on the Closing Date that is outside of the ordinary course of business or otherwise not contemplated by this Agreement; (F) no such accruals shall include any liability or other reserve for any Tax resulting from an election under Section 338 or Section 336 of the Code (or any similar provision of state, local, or non-US Law) with respect to the Transaction; (G) no such accruals shall include any liability or other reserve for any Tax of any affiliated, combined, consolidated, or unitary Tax group that the Company was a member; and (H) the amount of Net Working Capital (as finally determined) shall be increased for all Tax payments (including estimated) made by, or on behalf of, the Company prior to the Closing Date (either in the form of a decrease in Current Liabilities for Taxes or an increase in Current Assets for Taxes).
- (ii) Parent and Stockholders further agree that to the extent required to determine accruals for Taxes of the Company for the portion of a Straddle Period ending on the Closing Date for purposes of computing the Net Working Capital or otherwise, that it shall use the following conventions:
  - (A) In the case of property Taxes and other similar Taxes imposed on a periodic basis, the amount of the Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the Taxes for the entire Straddle Period multiplied by a fraction, the numerator of which is the number of calendar days in the portion of the period ending on the Closing Date and the denominator of which is the number of calendar days in the entire Straddle Period less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date; <u>provided</u>, <u>however</u>, if as a result of the transactions contemplated by this Agreement, or any transaction occurring after the Closing, the value of any asset is reassessed for purposes of determining the amount of any property or the Company incurs any other Tax, such resulting increase in Tax for such Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning

on the date after the Closing Date and not increase the accrual for Tax Liabilities (or decrease the accrual for Tax assets) in the Net Working Capital; and

- (B) In the case of all other Taxes (including income Taxes, sales Taxes, employment Taxes, withholding Taxes), the amount of Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the amount of Taxes determined as if the Company filed a separate Tax Return with respect to such Taxes for the portion of the Straddle Period ending on as of the end of the day on the Closing Date using a "closing of the books methodology" less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date, provided, however, if as a result of the transactions contemplated by this Agreement, or any transaction occurring after the Closing, the Company incurs any Tax, any resulting Tax for any Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning on the date after the Closing Date and not increase the accrual for Tax liabilities (or decrease the accrual for Tax assets) in the Net Working Capital.
- (d) Tax Refunds. All refunds of Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) (whether in the form of cash received or a credit or offset against Taxes otherwise payable) to the extent not included in the determination of the Net Working Capital (as finally determined) shall (along with any interest received with respect to such refund from the applicable Governmental Entity) be the property of Stockholders. To the extent that Parent or the Company receives a refund that is the property of Stockholders, Parent shall pay the amount of such refund (and related interest) to the Stockholder Representative for distribution to Stockholders. The amount due to the Stockholder Representative with respect to a refund shall be paid by wire in immediately available funds within ten (10) days of the receipt of the refund from the applicable Governmental Entity (or, if the refund is in the form of a credit or offset, within ten (10) days of the due date of the Tax Return claiming such credit or offset). Parent shall, and shall cause its Affiliates, to take all actions necessary, or requested by the Stockholder Representative, to timely claim any refunds that will give rise to a payment under this Section 6.10(d). To the extent that the parties need to determine the amount of refunds for Taxes of the Company for a portion of a Straddle Period ending on the Closing Date, such refunds shall equal the amount by which (i) the Taxes payable for the portion of the Straddle Period ending on the Closing Date (as determined consistent with Section 6.10(c)(ii)) (without regard to any payments made prior to the Closing Date) are less than (ii) the amount of payments (whether in form of cash or other credit) that were made by, or on behalf of, the Company on or prior to the Closing Date.
- (e) <u>Tax Proceeding</u>. Stockholders (or their designee) shall have the right to conduct and control any audit, examination, litigation or other proceeding with respect to Taxes that involves the Company if the audit, examination, ligation, or other proceedings in any way relates to the Taxes or Tax Returns of the Company prior to the Closing Date or that could otherwise result in any determination that adversely affects the Taxes or Tax Returns of any Stockholder or any owner, beneficiary, or other affiliate of any Stockholder (each a "<u>Tax Proceeding</u>"); provided, however, that Stockholders will not, without the written consent of Parent, which consent shall not be unreasonably withheld or delayed, settle or compromise any such Tax Proceeding in a manner

that would adversely affect the Tax liability of Parent or the Company for a Tax period other than a Pre-Closing Tax Period without the prior written consent of Parent. Parent shall have the right (but not the duty) to participate in the defense of such Tax Proceeding and to employ counsel, solely at its own expense, separate from the counsel employed by Stockholders. Stockholders shall keep Parent informed with respect to the commencement, status and nature of any such Tax Proceeding and shall, in good faith, allow Parent to consult with Stockholders regarding the conduct of or positions taken in any such Tax Proceedings. Notwithstanding any other provision herein, Parent agrees to cooperate with Stockholders to the extent reasonably requested by Stockholders, in connection with the acquisition by Stockholders (or any of their beneficiaries, owners, or other affiliates) of any financial indemnification or insurance with respect to any adverse Tax consequences that could result from any Tax Proceeding (or any other audit, investigation, litigation, or proceeding).

- (f) <u>Tax Elections</u>. Parent and Stockholders agree that the Transaction is structured as a stock acquisition and the Transaction is not intended to give rise to an increase in the tax basis of the assets of the Company and based on such intent, Parent shall not make an election under Sections 338 or 336 of the Code (or any similar provision of state, local, or non-U.S. Law) with respect to the Transaction.
- Title Insurance; Survey. Parent may obtain, at its sole option and expense, and The Company shall grant Parent access (subject to the terms of any lease or consent of any lessor of the Leased Real Property) to obtain (a) commitments for owner's and lender's title insurance policies on the Owned Real Property and commitments for leasehold and lender's title insurance policies for all Leased Real Property (collectively the "Title Commitments"), (b) an ALTA survey on each parcel of Real Property (the "Surveys"), and (c) a Preliminary Zoning Report on the Owned Real Property ("PZR"); provided, however, that the Company shall provide Parent with the most recent (if any) Title Commitments, Surveys and PZRs in their possession and control. The Title Commitments will evidence a commitment to issue an ALTA title insurance policy insuring good, marketable and indefeasible fee simple title to each parcel of the Owned Real Property contemplated above for such amount as Parent directs. The Company shall reasonably cooperate with Parent in obtaining such Title Commitments and Surveys (including by providing a customary seller's affidavit and gap indemnity for each Owned Real Property to Parent's title company solely to the extent consistent with this Agreement), provided that the Company shall not be required to incur any cost, expense or additional liability in connection therewith. If the Title Commitments or Surveys reveal any Lien on the title, other than Permitted Liens, Parent may notify the Stockholder Representative in writing of such objectionable matter as soon as Parent determines that such matter is not a Permitted Lien and in any event no later than fifteen (15) Business Days prior to the anticipated Closing Date, and the Company shall use commercially reasonable efforts to remove such objectionable matter as required pursuant to the terms of this Agreement. In the event the Title Company amends or updates the Title Commitments based on such objectionable matters, Parent may furnish to the Stockholder Representative a written statement of any objections to any matter first raised in the updated Title Commitments, other than Permitted Liens, and the Company shall use commercially reasonable efforts to remove such objectionable matter. Notwithstanding the foregoing, it is expressly understood and agreed that the Company's obligations pursuant to this

<u>Section 6.11</u> are not conditions to Closing and any failure by the Company to remove any such objectionable matter shall not delay the Closing.

- 6.12 Parent Access and Investigation. Until the Closing, the Company will permit Parent and Parent's Representatives to have access to the Company's Employees with the title of General Manager or above (and, with the consent of such Employee with the title of General Manager or above, such Employee's direct reports), assets, and properties, and all relevant, non-privileged books, records, and documents of, or relating to, the Business, operations, and assets of the Company during normal business hours upon at least two (2) Business Days' prior notice, and will furnish to Parent's Representatives such information, financial records, Permits and other documents relating to the Company and its Business, operations, and assets as Parent's Representatives may reasonably request; provided, however, that the Company shall not be required to violate any obligation of confidentiality or other obligation under Applicable Law to which it is subject in discharging its obligations pursuant to this Section 6.12. Parent agrees that any such investigation shall be conducted in such a manner not to interfere unreasonably with the operations of the Company. Notwithstanding the foregoing, the Company shall not be required to (a) take any action which could constitute a waiver of attorney-client or other privilege or would compromise the confidential information of the Company not related to the Business or (b) supply Parent with any information which, in the reasonable judgment of the Company, as applicable, is under a contractual or legal obligation not to supply. Parent shall have the right to contact, with the prior written consent of either Michael J. Fiorile or Bradley L. Campbell, any Employee to discuss compensation, employee benefits and other terms and conditions of employment after the Closing Date, and to make offers of employment contingent upon consummation of the Transaction.
- 6.13 <u>Release and Discharge of Intercompany Liabilities</u>. Effective upon completion of the Closing, each Stockholder, on behalf of itself and its Affiliates (other than the Company), shall release and discharge any intercompany liabilities of the Company to such Stockholders and their Affiliates and agrees that neither such Stockholder nor any of its Affiliates shall assert any claim or otherwise seek payment in respect of such intercompany liabilities.
- 6.14 <u>Release and Waiver of Claims</u>. Each Stockholder, as a condition of the receipt of its pro rata portion of the Merger Consideration in accordance with ARTICLE 2 hereof, agrees as follows:
- (a) Effective as of the Closing Date, each Stockholder, on behalf of itself and its Affiliates, successors, assigns, heirs, administrators, and any and all Persons having any right or claim through, under or by reason of its relationship with the Stockholder (collectively, the "Stockholder Related Persons"), hereby absolutely, irrevocably and unconditionally, waives, remises, acquits, releases and discharges, fully, finally and forever: (i) the Company and their respective agents, representatives, directors, officers, managers, members, stockholders and employees and (ii) the respective estates, legal and personal representatives, executors, administrators, heirs, successors and assigns of the Persons referred to in the preceding clause (a)(i) (collectively, the "Released Parties") from any and all claims, demands, rights, actions, causes of action, suits, proceedings, orders, remedies, costs, losses, compensation, penalties, set off or similar rights, obligations, damages and liabilities of whatsoever kind or character arising as a result of any event or condition, or action or inaction of the Released Parties, from the beginning of time

until the Closing, whether known or unknown, absolute or contingent, both at law and in equity, which such Stockholder Related Person ever had, now has, or ever may have, against any Released Party, solely in such Person's capacity as a Stockholder of the Company (as to each Stockholder Related Person, such Stockholder Related Person's "Stockholder Related Person Claims"), including: (A) in any Stockholder Related Person's capacity as a direct or indirect securityholder of the Company prior to the Closing and (B) any rights of first refusal, preemptive rights, co-sale rights or other corporate rights or rights or ownership pursuant to or under the Organizational Documents of the Company or any contract between any Stockholder Related Person and the Company or an Affiliate thereof; provided, however, that Stockholder Related Person Claims shall not include, and the Stockholders specifically reserve all of their respective rights related to, (i) any right of a Stockholder contained in this Agreement, any Transaction Document, or the OGCL (ii) any claim that may not be waived under any Applicable Law, (iii) claims covered by the directors' and officers' liability insurance "tail policy", and (iv) any claims relating to unpaid compensation or benefits to an employee of Stockholder in the ordinary course of business with respect to the payroll period that includes the Closing Date, (the claims described in the preceding clauses (i) through (iv), collectively, "Retained Claims"). If any Stockholder Related Person has any Stockholder Related Person Claims, other than Retained Claims, whether known or unknown, against the Company or any other Released Party arising out of any event occurring or state of facts existing on or prior to the Closing Date, all such Stockholder Related Person Claims, other than Retained Claims, whether or not assigned to any third party, and all rights or other interest in such Stockholder Related Person Claims, other than Retained Claims, are hereby released, discharged and waived. For the avoidance of doubt, nothing herein shall prohibit or restrict claims for contribution, indemnification, subrogation or otherwise, among and between the Stockholders.

- (b) No Stockholder has filed, and or will file or permit to be filed, and hereby covenants on behalf of itself and its Stockholder Related Persons not to file, any suit, action, arbitration, demand, claim or proceeding against any Released Party with any Governmental Entity or otherwise, in relation to any matter released or purported to be released hereunder, excluding for the avoidance of doubt, Retained Claims. No Stockholder has assigned or will assign any Stockholder Related Person Claim, other than Retained Claims, and has not authorized, and will not authorize, any other Person to assert any Stockholder Related Person Claim, other than Retained Claims, on its or their behalf.
- (c) Each Stockholder expressly acknowledges that the release provided under this <u>Section 6.14</u> is intended to include in its effect all claims within the scope of this release that Stockholder does not know or suspect, or should have known or suspected or had reason to know or suspect to exist in such Stockholder's favor at the time of execution hereof, and that this release contemplates the extinguishment of any such claim or claims, with the exception of Retained Claims.
- (d) Each Stockholder is aware that statutes exist that render null and void or otherwise affect or may affect releases and discharges of any claims, rights, demands, liabilities, actions and causes of action that are unknown to the releasing or discharging party at the time of execution of the release and discharge. Each Stockholder, for itself and its Stockholder Related Persons, hereby expressly waives, surrenders and agrees to forego any and all protections, rights or benefits to which Stockholder otherwise would be entitled by virtue of the existence of any such

statute or the common law of any state, province or jurisdiction with the same or similar effect in connection with the release set forth in Section 6.14(a). Further, it is understood and agreed that the facts in respect of which the release provided under this Section 6.14 is given may turn out to be other than or different from the facts in that respect now known or believed by such Stockholder to be true; and with such understanding and agreement, each Stockholder expressly accepts and assumes the risk of facts being other than or different from the assumptions and perceptions as of any date prior to and including the Closing Date, and agrees that this release shall be in all respects effective and shall not be subject to termination or rescission by reason of any such difference in facts.

- 6.15 <u>Acquired Company Financial Statements.</u> The Company and the Stockholder Representative shall each use its commercially reasonable efforts to cause the officers, employees and outside auditor (at Parent's expense) of their Affiliates to provide such reasonable assistance as may be requested by Parent in connection with Parent's preparation and filing within seventy-four (74) calendar days following the Closing Date of such annual audited and interim unaudited financial statements of the Company on a combined basis as may be required pursuant to Rule 3-05 of Regulation S-X.
- <u>Insurance</u>. Parent and Merger Sub each acknowledge and agree that all insurance coverage for the Company under policies of The Dispatch Printing Company shall terminate as of the Closing and no claims may be brought thereunder by the Company from and after the Closing for losses that occur on or after the Closing; provided, however, that the Company may bring claims under such policies that are (i) occurrence based policies for losses that occur prior to the Closing; and (ii) claims made policies for losses that occur prior to the Closing to the extent The Dispatch Printing Company shall have received written notice of claims relating to such losses on or before the Closing Date. Claims under such insurance policies, shall be subject to the terms, conditions and exclusions of such insurance policies, including but not limited to any limits on the scope or amount of coverage, any deductibles or self-insured retentions and shall be subject to the following additional conditions: (a) the Company shall notify the Stockholder Representative, as promptly as practicable, of any claim made by the Company; (b) all such claims shall be at the Company's sole cost and expense (including any applicable deductibles or self-insured retentions in connection with such claims); and (c) this Section 6.16 shall not be considered as an attempted assignment of any policy of insurance. Subject to the reimbursement of any reasonable costs and expenses incurred by The Dispatch Printing Company, following the Closing, Stockholders shall and shall cause their Affiliates to reasonably cooperate with Parent and the Company in submitting any claims on behalf of the Company. In no event shall Stockholders or The Dispatch Printing Company have any liability or obligation whatsoever to Parent, the Company under this Section 6.16 in the event that any insurance policy does not pay any sum claimed thereunder by Parent, the Company; provided however that nothing in this <u>Section 6.16</u> shall otherwise limit the right of any Parent Indemnified Parties to be indemnified with respect to any uninsured claim or the uninsured portion of any underinsured claim pursuant to **ARTICLE 10**.
- 6.17 <u>Additional Transfers</u>. The Company shall use its commercially reasonable efforts to direct The Dispatch Printing Company to transfer to the Company its rights with respect to certain sports venues and tickets used in the operation of the Business by the Company set forth on Schedule

<u>6.17</u> attached hereto, subject to the applicable terms and conditions of the arrangements under which such rights are granted.

#### ARTICLE 7

## **COMPANY'S CLOSING CONDITIONS**

The obligation of the Company to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by the Company, other than the Governmental Consents, which cannot be waived):

## 7.1 Representations and Covenants.

- (a) All representations and warranties of Parent and Merger Sub contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of Parent or Merger Sub contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had and would not reasonably be expected to have, individually or in the aggregate, a material adverse effect on Parent, Merger Sub, or Parent's or Merger Sub's respective ability to consummate the Transaction; provided, that for purposes of this Section 7.1, all materiality or similar qualifiers within such representations and warranties shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by Parent or Merger Sub at or prior to the Closing shall have been complied with or performed by Parent or Merger Sub, as applicable, in all material respects.
- (c) The Company shall have received a certificate dated as of the Closing Date from each of Parent and Merger Sub, executed by an authorized officer of Parent or Merger Sub, as applicable, to the effect that the conditions set forth in Sections 7.1(a) and 7.1(b) have been satisfied.
- 7.2 <u>Proceedings</u>. None of the Company, Parent, or Merger Sub shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 7.3 FCC Authorization. The FCC Consent shall have been granted and shall be in full force and effect.
  - 7.4 <u>Hart-Scott-Rodino</u>. The HSR Clearance shall have been obtained.
- 7.5 <u>Cross Conditions</u>. The closing conditions set forth in each of the Stock Purchase Agreements of WBNS TV, Inc. and VideoIndiana, Inc., each dated of even date herewith by and among Parent and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreements.

### **ARTICLE 8**

## PARENT'S AND MERGER SUB'S CLOSING CONDITIONS

The obligation of Parent and Merger Sub to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by Parent, other than the Governmental Consents, which cannot be waived):

## 8.1 Representations and Covenants.

- (a) The representations and warranties of the Company contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of the Company contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had a Material Adverse Effect; <u>provided</u>, that for purposes of this <u>Section 8.1</u>, all Material Adverse Effect, materiality or similar qualifiers within such representations and warranties (other than in <u>Section 3.17</u> and <u>Section 3.18</u>) shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by the Company at or prior to Closing shall have been complied with or performed by the Company in all material respects.
- (c) Parent shall have received a certificate dated as of the Closing Date from the Company executed by an authorized officer of the Company to the effect that the conditions set forth in <u>Sections 8.1(a)</u> and <u>8.1(b)</u> have been satisfied.
- 8.2 <u>Proceedings</u>. None of the Company, Parent, or Merger Sub shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 8.3 FCC Authorization. The FCC Consent shall have been granted and shall be in full force and effect.
  - 8.4 Hart-Scott-Rodino. The HSR Clearance shall have been obtained.
- 8.5 <u>Cross Conditions</u>. The closing conditions set forth in each of the Stock Purchase Agreements of WBNS TV, Inc. and VideoIndiana, Inc., each dated of even date herewith by and among Parent and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreements.
- 8.6 <u>Release, Assumption and Indemnification Agreement</u>. The Company shall have delivered to Parent the fully executed Release, Assumption and Indemnification Agreement.
- 8.7 <u>Company Requisite Approval</u>. This Agreement shall have been duly adopted, whether at a meeting or by written consent, by the Stockholders constituting the Company Requisite Approval, and the Dissenting Shares, if any, shall not constitute more than five percent (5%) of the outstanding Shares of Common Stock of the Company.

### ARTICLE 9

## **CLOSING DELIVERIES**

- 9.1 <u>Company Documents</u>. At Closing, the Company or the Stockholder Representative shall deliver or cause to be delivered to Parent:
- (a) certified copies of all resolutions necessary to authorize the execution, delivery and performance of this Agreement by the Company, including the consummation of the Merger;
  - (b) the certificate described in <u>Section 7.1(c)</u>;
  - (c) a copy of the Escrow Agreement, duly executed by the Stockholder Representative and the Company;
- (d) copies of the Organizational Documents of the Company that are level entities, certified by the Secretary of State hereof;
  - (e) a Form W-9 properly completed and duly executed by the Stockholder Representative;
  - (f) a copy of each Certificate of Merger, duly executed by the Company;
  - (g) a copy of the Transition Services Agreement, duly executed by The Dispatch Printing Company; and
- (h) such other documents and instruments as Parent has determined to be reasonably necessary to consummate the Transaction.
- 9.2 <u>Parent Documents</u>. At Closing, Parent shall deliver or cause to be delivered to the Company or the Stockholder Representative (unless otherwise specified herein):
- (a) the Estimated Merger Consideration and other amounts required to be paid in accordance with <u>Section 2.3</u> hereof;
- (b) certified copies of all corporate or other resolutions necessary to authorize the execution, delivery and performance of this Agreement and all other Transaction Documents by Parent, including the consummation of the Transaction;
  - (c) a copy of the Escrow Agreement, duly executed by Parent;
  - (d) a copy of each Certificate of Merger, duly executed by Merger Sub;
  - (e) a copy of the Transition Services Agreement, duly executed by Parent; and
  - (f) the certificate described in <u>Section 8.1(c)</u>.

### ARTICLE 10

### **INDEMNIFICATION**

- 10.1 <u>Indemnification by Stockholders</u>. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, each Stockholder, severally and not jointly (pro rata in accordance with the portion of the Merger Consideration received by each Stockholder), shall indemnify, defend, reimburse and hold harmless Parent, the Surviving Corporation, their respective Affiliates, successors and assigns and the respective officers, directors, employees, attorneys, agents and stockholders of the foregoing (the "<u>Parent Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, such Parent Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
  - (a) any inaccuracy in or breach of any of the representations or warranties of the Company in <u>ARTICLE 3</u>;
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Stockholders pursuant to this Agreement;
- (c) any Company Transaction Expenses or Indebtedness outstanding as of the Closing to the extent not paid or satisfied by the Company or Stockholders at or prior to the Closing;
- (d) any Taxes for the Pre-Closing Tax Period (including the pre-Closing portion of any Straddle Period) to the extent not included in the computation of Company Transaction Expenses or Closing Net Working Capital (collectively, "<u>Pre-Closing Taxes</u>"), to the extent that such Taxes have not been reimbursed under a claim made under the R&W Insurance Policy; or
  - (e) any of the matters set forth on  $\underline{\text{Section } 10.1(e)}$  of the Parent Disclosure Schedule.

Any claims arising out of clauses (b), (c), (d), or (e) of this <u>Section 10.1</u> are referred to herein as "<u>Excluded Claims</u>."

- Indemnification by Parent. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, Parent shall indemnify, defend, reimburse and hold harmless Stockholders and their respective successors and assigns (collectively, the "<u>Stockholder Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, any Stockholder Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
- (a) any inaccuracy in or breach of any of the representations or warranties of Parent or Merger Sub contained in ARTICLE 4; or
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Parent or Merger Sub pursuant to this Agreement.
- 10.3 <u>Certain Limitations</u>. The Party making a claim under this <u>Section 10.3</u> is referred to as the "<u>Indemnified Party</u>", and the Party against whom such claims are asserted under this

<u>Section 10.3</u> is referred to as the "<u>Indemnifying Party</u>." The indemnification provided for in <u>Section 10.1</u> and <u>Section 10.2</u> shall be subject to the following limitations:

- (a) Stockholders shall not be liable to the Parent Indemnified Parties for indemnification under Section 10.1(a) with respect to breaches of representations and warranties until the aggregate amount of all Losses that would be payable pursuant to such claim exceeds one hundred seventy-five thousand dollars (\$175,000) (the "Deductible"), in which event Stockholders shall be required to pay or be liable for Losses in excess thereof; provided, however, that the aggregate amount of all Losses for which Stockholders shall be liable under Section 10.1(a) for breaches of representations and warranties shall not exceed an amount equal to one hundred seventy-five thousand dollars (\$175,000) (the "Indemnity Cap") and, absent Fraud, Parent shall only have recourse to Stockholders for any such breaches up to the Indemnity Cap. Notwithstanding anything to the contrary in this Agreement, the Deductible and Indemnity Cap shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy.
- (b) For the avoidance of doubt, any Losses suffered by the Parent Indemnified Parties from any and all Excluded Claims shall not be subject to the Deductible or the Indemnity Cap; <u>provided</u>, notwithstanding anything to the contrary set forth in this Agreement, the aggregate amount that shall be payable by Stockholders for Excluded Claims shall in no event exceed ten percent (10%) of the Merger Consideration less any amounts paid from the Escrow Amount; and <u>provided</u> further, that in no event shall any Stockholder be liable or responsible for indemnification claims under this Agreement in an amount in excess of the portion of the Merger Consideration received by such Stockholder.
- (c) Payments by an Indemnifying Party pursuant to Section 10.1 or Section 10.2 in respect of any Loss shall be limited to the amount of any liability or damage that remains after deducting therefrom any insurance proceeds (if applicable) and any indemnity, contribution or other similar payment received by the Indemnified Party in respect of any such claim (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery), provided that this Section 10.3(c) shall not apply to the R&W Insurance Policy except to the extent that the amount of insurance proceeds received by Parent or Merger Sub (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery) are in excess of the retention amount. The Indemnified Party shall use its commercially reasonable efforts to recover under any such insurance policies, for any Losses; provided, however no Indemnified Party shall be required to commence or engage in litigation or initiate any other Action against any insurance carrier.
- (d) Each Indemnified Party shall take, and cause its Affiliates to take, all reasonable steps to mitigate any Loss upon becoming aware of any event or circumstance that would be reasonably expected to, or does, give rise thereto, including incurring costs only to the minimum extent necessary to mitigate the breach that gives rise to such Loss.
- (e) The amount of any indemnity provided under this <u>ARTICLE 10</u>, other than indemnity with respect to claims which are not subjected to the Deductible or the Indemnity Cap, shall be reduced (but not below zero) by the amount of any actual net reduction in cash payments for Taxes realized by the Indemnified Parties as a result of the Losses giving rise to such indemnity claim.

- (f) Notwithstanding anything to the contrary in this Agreement, the Stockholders shall not have any liability for any otherwise indemnifiable Loss to the extent that the matter giving rise to such Loss had been reserved for in the Company Financial Statements or the Closing Statement or the Parent Indemnified Parties have been otherwise compensated through an adjustment to the Estimated Merger Consideration pursuant to Section 2.5.
- (g) For the purposes of determining the amount of any Losses suffered by any Parent Indemnified Parties, the representations, warranties and covenants of Stockholders and the Company set forth in this Agreement shall be considered without regard to any materiality or Material Adverse Effect qualification therein.
- (h) Notwithstanding anything to the contrary contained in this Agreement, none of the parties hereto shall have any liability under any provision of this Agreement for any punitive or exemplary damages, any multiple, consequential, special or indirect damages, and any damages for loss of future profits, revenue or income, damages based on any multiple of revenue or income, loss from diminution in value, or loss of business reputation or opportunity or statutory damages relating to the breach, except to the extent such damages are actually awarded to a third Person.

## 10.4 Escrow; R&W Insurance Policy; Manner of Payment.

- (a) Any Losses for which any Parent Indemnified Party is entitled to indemnification pursuant to clause (a) of <u>Section 10.1</u> shall be satisfied: (i) first, from the Escrow Amount pursuant to <u>Section 10.3(a)</u> and the Escrow Agreement in an amount not to exceed the Indemnity Cap, and (ii) second, from the R&W Insurance Policy.
- (b) Subject to Section 10.3(b), to the extent there exists a breach of a representation or warranty by any Stockholder or the Company in respect of an Excluded Claim which is not excluded from coverage under the R&W Insurance Policy for any reason, Parent, and the other Parent Indemnified Parties must in each case first assert claims for indemnification under the R&W Insurance Policy prior to asserting such claims against any Stockholder pursuant to this Agreement, except to the extent necessary to preserve a claim for indemnification which is set to expire in accordance with ARTICLE 13 prior to the resolution of the claim under the R&W Insurance Policy; provided that the Stockholders shall remain liable for their portion of any retention in connection with such claims in accordance with the terms of this Agreement, their liability shall not be limited to the remaining policy amount (if any) available under the R&W Insurance Policy, and any recovery shall be subject to all of the applicable terms, conditions and exclusions of such R&W Insurance Policy.
- (c) Subject to <u>Section 10.3(b)</u>, following the exhaustion of the R&W Insurance Policy, Stockholders shall be liable for all Excluded Claims.
- (d) Stockholders shall use commercially reasonable efforts to assist and cooperate with Parent in connection with any claim by the Parent Indemnified Parties under, or recovery by the Parent Indemnified Parties with respect to, the R&W Insurance Policy.
- (e) Nothing in this <u>ARTICLE 10</u> shall apply to or any way limit any rights of Parent in respect of the R&W Insurance Policy.

(f) Notwithstanding anything to the contrary in this Agreement, the procedures relating to a Tax Proceeding shall be governed exclusively by <u>Section 6.10(e)</u> (and not this <u>Section 10.4</u>).

## 10.5 <u>Indemnification Procedures</u>.

(a) If any Indemnified Party receives notice of the assertion or commencement of any action, suit, claim or other legal proceeding made or brought by any Person who is not a party to this Agreement (a "Third-Party Claim") against such Indemnified Party with respect to which the Indemnifying Party is obligated to provide indemnification under this Agreement, the Indemnified Party shall give the Indemnifying Party prompt written notice thereof (which if the Indemnified Party is a Parent Indemnified Party, such Parent Indemnified Party is only required to send such notice to Stockholder Representative or otherwise comply with this Section 10.5 if such Parent Indemnified Party is seeking recourse directly against Stockholders). The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Third-Party Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have the right to participate in, or by giving written notice to the Indemnified Party, no later than thirty (30) days after receipt of written notice of the Third-Party Claim, to assume the defense of any Third-Party Claim at the Indemnifying Party's expense and by the Indemnifying Party's own counsel, and the Indemnified Party shall cooperate in good faith in such defense. Notwithstanding the foregoing, the Indemnifying Party will not be entitled to control, and the Indemnified Party will be entitled to have control over, the defense or settlement of any Third-Party Claim if (i) the Third-Party Claim involves a criminal proceeding, action, indictment, allegation or investigation, (ii) if the Third-Party Claim seeks injunctive or non-monetary equitable relief, (iii) (A) the assumption of the defense by the Indemnifying Party is reasonably likely to cause a Parent Indemnified Party to lose coverage under the R&W Insurance Policy, or (B) a Parent Indemnified Party or the insurer is required to assume the defense of such Third-Party Claim pursuant to the R&W Insurance Policy, (iv) if the applicable claimant in the Third-Party Claim is a Governmental Entity, (v) the Third-Party Claim seeks money damages, in the case of indemnification of a Parent Indemnified Party, reasonably likely to be adjudicated in excess of the Indemnity Cap, and (vi) a conflict of interest arises that, under applicable principles of legal ethics, in the reasonable judgment of counsel to the Indemnified Party, would prohibit a single counsel from representing both the Indemnifying Party and the Indemnified Party in connection with the defense of such Third-Party Claim. In the event that the Indemnifying Party assumes the defense of any Third-Party Claim, subject to Section 10.5(b), it shall have the right to take such action as it deems necessary to avoid, dispute, defend, appeal or make counterclaims pertaining to any such Third-Party Claim in the name and on behalf of the Indemnified Party. The Indemnified Party shall have the right, at its own cost and expense, to participate in the defense of any Third-Party Claim with counsel selected by it subject to the Indemnifying Party's right to control the defense thereof; provided, however that the fees and expenses of such counsel shall be borne by the Indemnifying Party, if based on the reasonable opinion of counsel to the Indemnified Party, an actual conflict exists between the Indemnified Party

and the Indemnifying Party in connection with such Third-Party Claim. If the Indemnifying Party is not entitled to or elects not to compromise or defend such Third-Party Claim or fails to promptly notify the Indemnified Party in writing of its election to defend as provided in this Agreement, the Indemnified Party may, subject to Section 10.5(b), pay, compromise, and defend such Third-Party Claim and seek indemnification for any and all Losses based upon, arising from or relating to such Third-Party Claim. Stockholders and Parent shall cooperate with each other in all reasonable respects in connection with the defense of any Third-Party Claim, including making available records relating to such Third-Party Claim and furnishing, without expense (other than reimbursement of actual out-of-pocket expenses) to the defending party, management employees of the non-defending party as may be reasonably necessary for the preparation of the defense of such Third-Party Claim.

- (b) Notwithstanding any other provision of this Agreement, the Indemnifying Party shall not enter into settlement of any Third-Party Claim without the prior written consent of the Indemnified Party (which consent shall not be unreasonably withheld or delayed), except as provided in this Section 10.5(b). If a firm offer is made to settle a Third-Party Claim without leading to liability or the creation of a financial or other obligation on the part of the Indemnified Party and provides, in customary form, for the unconditional release of each Indemnified Party from all liabilities and obligations in connection with such Third-Party Claim and the Indemnifying Party desires to accept and agree to such offer, the Indemnifying Party shall give written notice to that effect to the Indemnified Party. If the Indemnified Party fails to consent to such firm offer within ten (10) days after its receipt of such notice, the Indemnified Party may continue to contest or defend such Third-Party Claim and in such event, the maximum liability of the Indemnifying Party as to such Third-Party Claim shall not exceed the amount of such settlement offer. If the Indemnified Party fails to consent to such firm offer and also fails to assume defense of such Third-Party Claim, the Indemnified Party has assumed the defense pursuant to this Section 10.5, it shall not agree to any settlement without the written consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed).
- (c) Any claim by an Indemnified Party on account of a Loss which does not result from a Third-Party Claim (a "Direct Claim") shall be asserted by the Indemnified Party giving the Indemnifying Party prompt written notice thereof. The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Direct Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have thirty (30) days after its receipt of such notice to respond in writing to such Direct Claim. During such thirty (30) day period, the Indemnified Party shall allow the Indemnifying Party and its professional advisors to investigate the matter or circumstance alleged to give rise to the Direct Claim, and whether and to what extent any amount is payable in respect of the Direct Claim, and the Indemnified Party shall assist the Indemnifying Party's investigation by giving such information and assistance (including access to Stockholder Representative's premises and personnel and the right to examine and copy

any accounts, documents or records) as the Indemnifying Party or any of its professional advisors may reasonably request. If the Indemnifying Party does not so respond within such thirty (30) day period, the Indemnifying Party shall be deemed to have accepted responsibility for the Losses set forth in such notice and will have no further right to contest the validity of such notice.

- (d) For the avoidance of doubt, if and to the extent that Parent makes a claim solely against the R&W Insurance Policy and not against Stockholders, the procedures set forth in this <u>Section 10.5</u> shall not apply. Further, Stockholders agree and acknowledge that Parent or any other Parent Indemnified Parties may provide a notice of Direct Claim or notice of a Third-Party Claim pursuant to this <u>Section 10.5</u> and concurrently therewith against the R&W Insurance Policy, for purposes of satisfying the retention or similar thresholds under the R&W Insurance Policy, and submission of any such claims thereunder shall in no way limit the Parent Indemnified Parties' right to indemnification against Stockholders pursuant to, and subject to the terms of, the other provisions of this <u>ARTICLE 10</u>.
- 10.6 <u>Tax Treatment of Indemnification Payments</u>. All indemnification payments made under this Agreement shall be treated by the Parties as an adjustment to the Merger Consideration for Tax purposes, unless otherwise required by Law.
- 10.7 Exclusive Remedies. Other than causes of action arising from Fraud, the Parties acknowledge and agree that their sole and exclusive remedy with respect to any and all claims for any breach of any representation, warranty, covenant, agreement or obligation set forth herein or otherwise relating to the subject matter of this Agreement, shall be pursuant to the indemnification provisions set forth in this <u>ARTICLE 10</u> (other than recoveries pursuant to the R&W Insurance Policy or the Release, Assumption and Indemnification Agreement). Notwithstanding the foregoing, this <u>Section 10.7</u> shall not (i) interfere with or impede the operation of the provisions of <u>Section 2.5</u> providing for the resolution of certain disputes in accordance with the procedures set forth therein, (ii) interfere with or impede the operation of the provisions of <u>Section 6.10(e)</u> related to Taxes, or (iii) limit the rights of the parties to injunctive relief and specific performance in accordance with <u>Section 11.4</u>.
- 10.8 <u>No Right of Subrogation</u>. Stockholders, individually and on behalf of their Affiliates, hereby release and forever discharge any right of subrogation or other right, claim or cause of action any Stockholder may have against the Company and their respective officers, managers, directors, members of any applicable governing body, securityholders, Affiliates, employees, advisors, representatives and agents and their respective heirs, beneficiaries, successors and assigns arising out of relating to any indemnification or other claim made against Stockholders pursuant to or in connection with this Agreement.

## **ARTICLE 11**

## **TERMINATION AND REMEDIES**

- 11.1 <u>Termination</u>. This Agreement may be terminated prior to the Closing as follows:
  - (a) by mutual written agreement of Parent and the Company;
- (b) by written notice of Parent to the Company if (i) neither Parent nor Merger Sub is in material breach of its obligations under this Agreement, (ii) the Company has breached

its representations or warranties, or the Company or any Stockholder has defaulted in the performance of its covenants, contained in this Agreement, and (iii) all such Company or Stockholder breaches and defaults that are not cured within the Cure Period (as defined in Section 11.2), if any, would prevent the conditions to the obligations of Parent and Merger Sub set forth in Section 8.1 from being satisfied;

- (c) by written notice of the Company to Parent if (i) the Company is not in material breach of its obligations under this Agreement, (ii) Parent or Merger Sub breaches its representations or warranties, or defaults in the performance of its covenants, contained in this Agreement, and (iii) all such breaches and defaults by Parent or Merger Sub that are not cured within the Cure Period, if any, would prevent the conditions to the obligations of the Company set forth in Section 7.1 from being satisfied;
- (d) by written notice of Parent to the Company, or by the Company to Parent, if the Closing does not occur by June 10, 2020, (the "Outside Date"); provided; however, that the right to terminate this Agreement under this Section 11.1(d) shall not be available to any Party whose breach or failure to comply with any provision of this Agreement has been the cause of, or resulted in, the Closing not having occurred by the Outside Date; or
- (e) by the Company or Parent, by written notice to the other if a Governmental Entity of competent jurisdiction has issued an Governmental Order or any other action permanently enjoining or otherwise prohibiting the consummation of the Transaction, and such Governmental Order or other action has become final and non-appealable; <u>provided</u>, <u>however</u>, that the right to terminate this Agreement under this <u>Section 11.1(e)</u> shall not be available to any Party whose breach or failure to comply with any provision of this Agreement has been the cause of, or resulted in, such Governmental Order or other action.
- 11.2 <u>Cure Period</u>. Parent and Merger Sub, on the one hand, or the Company, on the other hand, as the case may be, shall give the other prompt written notice upon learning of any breach or default by the other Party under this Agreement, and such notice shall include a description of the breach. The term "<u>Cure Period</u>" as used herein means a period commencing on the date Parent, Merger Sub or the Company receive from the other written notice of breach or default hereunder and continuing until the earlier of (a) thirty (30) calendar days thereafter, or (b) five (5) Business Days after the date otherwise scheduled for Closing; <u>provided</u>, <u>however</u>, that if the breach or default is non-monetary and cannot reasonably be cured within such period but can be cured before the date five (5) Business Days after the scheduled Closing Date, and if diligent efforts to cure promptly commence, then the Cure Period shall continue as long as such diligent efforts to cure continue, but not beyond the date that is five (5) Business Days after the date otherwise scheduled for Closing.
- 11.3 <u>Termination and Survival</u>. In the event of the termination of this Agreement in accordance with <u>Section 11.1</u>, written notice thereof shall forthwith be given to the other Party specifying the provision hereof pursuant to which such termination is made (other than in the case of termination pursuant to <u>Section 11.1(a)</u>) and all further obligations of the Parties under this Agreement (other than the provisions of this <u>Section 11.3</u> and <u>Section 6.1</u> (Confidentiality), <u>Section 6.2(a)</u> (Announcements), <u>Section 12.1</u> (Authorization of Stockholder Representative), <u>Section 14.2</u> (Expenses), <u>Section 14.5</u> (Notices), <u>Section 14.7</u> (Entire Agreement), <u>Section 14.9</u> (Third-Party Beneficiaries), <u>Section 14.10</u> (Governing Law; Consent to Jurisdiction; Waiver of Jury Trial),

<u>Section 14.11</u> (Neutral Construction), <u>Section 14.12</u> (Counterparts) and <u>Section 14.13</u> (Interpretation) which shall remain in full force and effect and survive any termination of this Agreement) shall be terminated without further liability of any Party; <u>provided</u> that nothing herein shall relieve any Party from liability for any breach of this Agreement existing prior to such termination.

Specific Performance. The Parties hereto acknowledge and agree that the Parties hereto would be irreparably damaged if any of the provisions of this Agreement are not performed in accordance with their specific terms or are otherwise breached and that any non-performance or breach of this Agreement by any Party hereto could not be adequately compensated by monetary damages alone and that the Parties hereto would not have any adequate remedy at law. Accordingly, in addition to any other right or remedy to which any Party hereto may be entitled, at law or in equity (including monetary damages), prior to the termination of this Agreement pursuant to Section 11.1, such Party shall be entitled to enforce any provision of this Agreement by a decree of specific performance and to temporary, preliminary and permanent injunctive relief to prevent breaches or threatened breaches of any of the provisions of this Agreement without posting any bond or other undertaking. Without limiting the generality of the foregoing, the Parties hereto agree that the Party seeking specific performance shall be entitled to enforce specifically (a) a Party's obligations under Section 5.1, and (b) a Party's obligation to consummate the Transaction (including the obligation to consummate the Closing and to pay the Merger Consideration, if applicable), if the conditions set forth in ARTICLE 7 or ARTICLE 8, as applicable, have been satisfied (other than those conditions that by their nature are to be satisfied at the Closing or are unsatisfied as a result of breach of the representations and warranties or default in the performance of the covenants and agreements contained in this Agreement of the Party against whom specific performance is sought) or waived. In addition to the foregoing, the prevailing Party under this Agreement shall be entitled to prompt payment on demand from the other Party of the reasonable attorneys' fees and costs incurred by the prevailing Party.

### **ARTICLE 12**

### STOCKHOLDER REPRESENTATIVE

### 12.1 <u>Authorization of Stockholder Representative</u>.

- (a) From and after the Closing, by virtue of (x) the Company's entry into this Agreement and (y) each Stockholder's surrendering of his, or its Shares in exchange for the consideration to be paid in accordance with <u>Article 2</u> hereof, without further action of the Stockholders, Michael J. Fiorile is hereby irrevocably appointed, authorized and empowered to act as a representative of the Stockholders, and the exclusive agent and attorney-in-fact to act on behalf of the Stockholders, in connection with the transactions contemplated hereby, which shall include the power and authority:
- (i) to execute and deliver the Transaction Documents, and to agree to such amendments or modifications thereto as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;
- (ii) to execute and deliver such amendments, waivers and consents in connection with this Agreement, the Transaction Documents and the consummation of the

transactions contemplated hereby and thereby as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;

- (iii) to enforce and protect the rights and interests of the Stockholders and the Stockholder Representative under this Agreement, the Transaction Documents or any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, including (A) asserting or pursuing any claim or instituting any action, proceeding or investigation against Parent or Merger Sub, (B) investigating, defending, contesting or litigating any claim or Action initiated by Parent or Merger Sub, and (C) negotiating, settling or compromising any claim or Action by or against Parent or Merger Sub, including, in each case, any claim or Action relating to the Merger Consideration adjustment under Section 2.5 or any actual or potential indemnity claim under ARTICLE 10 provided that, for the avoidance of doubt, the Stockholder Representative shall not have any obligation to take any such action, and shall not have any liability for any failure to take any such action;
- (iv) to distribute the Merger Consideration in such amounts and at such times in order to retain sufficient amounts to meet any obligations of the Stockholders under this Agreement; and
- (v) to make, execute, acknowledge and deliver all such other agreements, documents, instruments or certificates, and, in general, to do any and all things and to take any and all other actions that the Stockholder Representative, in his sole and absolute discretion, determines to be necessary or desirable in connection with or to carry out the transactions contemplated by this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby.
- (b) In connection with this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, and in exercising or not exercising any or all of the powers conferred upon the Stockholder Representative hereunder, (i) the Stockholder Representative shall incur no responsibility or liability whatsoever to any Stockholder by reason of any error in judgment or other action or omission, other than liability directly resulting from the willful misconduct by the Stockholder Representative, and (ii) the Stockholder Representative shall be entitled to rely on the advice of counsel, public accountants or other independent experts experienced in the matter at issue, and any error in judgment or other action or omission of the Stockholder Representative pursuant to such advice shall not subject the Stockholder Representative to liability to any Stockholder, other than where such reliance constitutes the willful misconduct of the Stockholder Representative.
- (c) From and after the Closing, the Stockholder Representative shall have the right to recover from, at his sole discretion, an amount equal to one million dollars (\$1,000,000) (the "Stockholder Expense Amount") prior to the distribution of any such amounts to the Stockholders, (i) the Stockholder Representative's reasonable and documented out of pocket costs and (ii) any other damages actually suffered by the Stockholder Representative, in each case arising out of or in connection with the actions or omissions of the Stockholder Representative in its capacity as the Stockholder Representative (collectively, "Stockholder Representative Losses"). If the

amount paid to the Stockholder Representative is insufficient to satisfy the Stockholder Representative Losses, as suffered or incurred, then each Stockholder shall fully indemnify, defend and hold harmless, severally and not jointly, in accordance with the portion of the Merger Consideration received by such Stockholder as compared with the other Stockholders as of such time, the Stockholder Representative against all Stockholder Representative Losses; provided that if any such Stockholder Representative Losses are finally adjudicated to have directly resulted from the willful misconduct of the Stockholder Representative, the Stockholder Representative shall reimburse the Stockholders the amount of such indemnified Stockholder Representative Losses to the extent attributable to such willful misconduct. Any claims by the Stockholders against the Stockholder Representative must be made within ninety (90) days after distribution of the Escrow Amount. In no event shall the Stockholder Representative be required to advance its own funds on behalf of any Stockholder or otherwise, except to the extent that the Stockholder Representative is required to do so hereunder in its capacity as a Stockholder. In the event of any indemnification obligation under this Section 12.1(c), upon written notice from the Stockholder Representative to the Stockholders as to the existence of a deficiency toward the payment of any such indemnification amount, each Stockholder shall promptly deliver to the Stockholder Representative full payment of its ratable share of the amount of such deficiency, in accordance with the portion of the Merger Consideration received by such Stockholder as compared with the other Stockholders as of such time.

- (d) The Stockholder Representative may resign at any time, so long as a replacement or successor is appointed effective as of the time of such resignation. The Stockholder Representative may, by written notice to Parent, appoint any such person as his successor in the event of his death or incapacity. In the absence of such advance written designation, the Stockholders of record as of the date of this Agreement may appoint a successor by majority vote. All of the indemnities, immunities and powers granted to the Stockholder Representative under this Agreement shall survive the Closing and the resignation, death, incapacity or replacement of the Stockholder Representative.
- (e) After the Closing, Parent and the Surviving Corporation shall have the right to rely upon all actions taken or omitted to be taken by the Stockholder Representative pursuant to this Agreement and the Transaction Documents, all of which actions or omissions shall be final and binding upon the Stockholders, and Parent and the Surviving Corporation shall not have any liability for any Stockholder Representative Losses or any actions taken or omitted to be taken in accordance with or in reliance upon actions of the Stockholder Representative.
- (f) The grant of authority provided for herein is coupled with an interest and shall be irrevocable and survive the death, incompetency, bankruptcy or liquidation of any Stockholder.

## ARTICLE 13

# **SURVIVAL**

Subject to the limitations and other provisions of this Agreement, the representations and warranties contained herein shall survive the Closing and shall remain in full force and effect until the date that is twelve (12) months from the Closing Date. All covenants and agreements of the

parties contained herein shall survive the Closing in accordance with the terms of such covenant or agreement until the earlier of performance in full or the date that is twelve (12) months from the Closing Date. Any claim or cause of action arising under or relating to this Agreement, or to the Merger, whether arising under <u>ARTICLE 10</u>, <u>Section 11.3</u>, <u>Section 11.4</u>, for Fraud, or otherwise, shall be commenced within twelve (12) months from the Closing Date. Notwithstanding anything to the contrary in this Agreement, the survival periods set forth in this <u>ARTICLE 13</u> shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy.

### **ARTICLE 14**

### **MISCELLANEOUS**

## 14.1 Privileged Matters; Conflicts Waiver.

- (a) Parent, on behalf of itself, Merger Sub, and its Affiliates (including the Surviving Corporation) (collectively, the "Parent Related Parties"), hereby waives, and agrees not to allege, any claim that Company's Counsel has a conflict of interest or is otherwise prohibited from representing Stockholders or any of their representatives ("Stockholder Related Parties") in any post-Closing matter or dispute with any of the Parent Related Parties related to or involving this Agreement (including the negotiation hereof) or the transactions contemplated hereby, even though the interests of one or more of the Stockholder Related Parties in such matter or dispute may be directly adverse to the interests of one or more of the Parent Related Parties and even though Company's Counsel may have represented the Company in a matter substantially related to such matter or dispute.
- (b) Parent, on behalf of itself, Merger Sub, and all other Parent Related Parties acknowledges and agrees that the Company's attorney-client privilege, attorney work-product protection and expectation of client confidence involving any proposed sale of the Company or any other transaction contemplated by this Agreement (but not general business matters of the Company, to the extent they are governed by Section 14.1(c)), and all information and documents covered by such privilege, protection or expectation shall be retained and controlled by Stockholders and their Affiliates, and may be waived only by Stockholders. Stockholder Representative, Parent, and each Stockholder acknowledge and agree that (i) the foregoing attorney-client privilege, work product protection and expectation of client confidence shall not be controlled, owned, used, waived or claimed by Parent or the Company upon consummation of the Closing; and (ii) in the event of a dispute between Parent or the Company, on the one hand, and a third-party, on the other hand, or any other circumstance in which a third-party requests or demands that the Company produces privileged materials or attorney work-product of Stockholders or their Affiliates, Parent shall cause the Company to assert such attorney-client privilege on behalf of Stockholders or their Affiliates to prevent disclosure of privileged materials or attorney work-product to such third-party.
- (c) Parent, Merger Sub, and the Company acknowledge and agree that the attorney-client privilege, attorney work-product protection and expectation of client confidence involving general business matters of the Company and arising prior to the Closing for the benefit of both Stockholders and their Affiliates, on the one hand, and the Company, on the other hand, shall be subject to a joint privilege and protection between such parties, which parties shall have equal right to assert all such joint privilege and protection and no such joint privilege or protection

may be waived by (i) Stockholders or their Affiliates without the prior written consent of Parent; or (ii) by the Company without the prior written consent of Stockholder Representative; <u>provided</u>, <u>however</u>, that any such privileged materials or protected attorney-work product information, whether arising prior to, or after the Closing Date, with respect to any matter for which a party has an indemnification obligation hereunder, shall be subject to the sole control of such party, which shall be solely entitled to control the assertion or waiver of the privilege or protection, whether or not such information is in the possession of or under the control of such party and <u>provided</u>, <u>further</u>, that The Dispatch Printing Company shall not be deemed an "Affiliate" of the Stockholders for the purposes of this <u>Section 14.1(c)</u>.

- (d) This <u>Section 14.1</u> is for the benefit of Stockholders, the Stockholder Related Parties and Company's Counsel and the Stockholder Related Parties and Company's Counsel are express third-party beneficiaries of this <u>Section 14.1</u>. This <u>Section 14.1</u> shall be irrevocable, and no term of this <u>Section 14.1</u> may be amended, waived or modified, except in accordance with <u>Section 14.5</u> or <u>Section 14.6</u>, as the case may be, and with the prior written consent of Company's Counsel and the Stockholder Related Party affected thereby. This <u>Section 14.1</u> shall survive the Closing and shall remain in effect indefinitely.
- Expenses. Except as may be otherwise specified herein, each Party shall be solely responsible for all costs and expenses incurred by it in connection with the negotiation, preparation and performance of and compliance with the terms of this Agreement. Each Party is responsible for any commission, brokerage fee, advisory fee or other similar payment that arises as a result of any agreement or action of it or any party acting on its behalf in connection with this Agreement or the Transaction. In the event of any litigation regarding or arising from this Agreement prior to the Closing, the prevailing Party as determined by a court of competent jurisdiction in a final non-appealable judgment shall be entitled to recover its reasonable costs and expenses (including attorneys' fees and expenses) incurred therein or in the enforcement or collection of any judgment or award rendered therein. Parent shall be solely responsible for payment of the filing fees under the HSR Act and with respect to the FCC Applications.
- 14.3 <u>Further Assurances</u>. After the Closing, each Party shall from time to time, at the request of and without further cost or expense to the other, execute and deliver such other instruments of conveyance and assumption and take such other actions as may reasonably be requested in order to more effectively consummate the Transaction.
- Assignment. No Party may assign this Agreement without the prior written consent of the other Parties hereto. Notwithstanding the foregoing, Parent may assign any or all of its rights under this Agreement to any of its Affiliates or to its or its subsidiaries' lenders as collateral security without the consent of any of the other Parties hereto, and no assignment shall relieve any Party of any obligation or liability under this Agreement.
- 14.5 <u>Notices</u>. Any notice pursuant to this Agreement shall be in writing and shall be deemed delivered on the date of personal delivery, confirmed facsimile transmission, confirmed delivery by a nationally recognized overnight courier service or upon non-automated confirmation of receipt by electronic mail, and shall be addressed as follows (or to such other address as any Party may request by written notice):

if to the Michael J. Fiorile
Stockholder Representative c/o The Dispatch Printing Company
or to the Company 34 South Third Street
prior to the Closing: Suite 600

Columbus, Ohio 43215

Email: mfiorile@tdpcompany.com

Phone: (614) 460-3888 Facsimile: (614) 461-5017

with a copy (which shall not Covington & Burling LLP

constitute notice to Stockholder

Representative or the Company) to: One CityCenter

850 Tenth Street, NW Washington, D.C. 20001 Attention: Paul V. Rogers Email: progers@cov.com Facsimile: (202) 778-5592

if to Parent or, following the Closing,

to the Surviving Corporation: TEGNA Inc.

8350 Broad St., Suite 2000

Tysons, VA 22102

Attention: General Counsel Email: aharrison@tegna.com Phone: (703) 873-6949

with a copy (which shall not Nixon Peabody LLP constitute notice to Parent) to: 799 9th St NW #500

Washington, DC 20001 Attention: John C. Partigan

Email: jpartigan@nixonpeabody.com

Phone: (202) 585-8535

- 14.6 <u>Amendments</u>. No amendment or waiver of compliance with any provision hereof or consent pursuant to this Agreement shall be effective unless evidenced by an instrument in writing signed by the Party against whom enforcement of such amendment, waiver or consent is sought.
- 14.7 <u>Entire Agreement</u>. The Schedules hereto are hereby incorporated into this Agreement. This Agreement, together with the Transaction Documents and any other agreement executed on the date hereof in connection herewith, constitutes the entire agreement and understanding among the Parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings with respect to the subject matter hereof, except the NDA, which shall remain in full force and effect.
- 14.8 <u>Severability</u>. If any Governmental Entity holds any provision in this Agreement invalid, illegal or unenforceable as applied to any Party or to any circumstance under any Applicable

Law, then, so long as no Party is deprived of the benefits of this Agreement in any material respect, (a) such provision, as applied to such Party or such circumstance, is hereby deemed modified to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (b) the Parties will use good faith efforts to negotiate a replacement provision to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (c) the application of such provision to any other Party or to any other circumstance will not be affected or impaired thereby; and (d) the validity, legality and enforceability of the remaining provisions of this Agreement will remain in full force and effect.

14.9 <u>Third-Party Beneficiaries</u>. Except as provided in Section 5.3(c), Section 6.2, Section 14.1, and Section 14.14, nothing in this Agreement expressed or implied is intended or shall be construed to give any rights to any Person other than the Parties hereto and their successors and permitted assigns.

## 14.10 Governing Law; Consent to Jurisdiction; Waiver of Jury Trial.

- (a) All disputes, claims or controversies arising out of or relating to this Agreement, or the negotiation, validity or performance of this Agreement or the Transaction shall be governed by and construed in accordance with the laws of the State of Ohio, without regard to its rules of conflict of laws. Each of the Parties hereby irrevocably and unconditionally consents to submit to the sole and exclusive jurisdiction of the courts of the State of Ohio located in Franklin County, Ohio; provided, that if (and only after) any such court determines that it lacks subject matter jurisdiction over any such legal Action, such legal Action shall be brought in the federal courts of the United States located in the Southern District of Ohio, Eastern Division in Columbus, Ohio (in such order, the "Chosen Courts"), for any litigation arising out of or relating to this Agreement or the negotiation, validity or performance of this Agreement or the Transaction (and agrees not to commence any litigation relating thereto except in such courts), waives any objection to the laying of venue of any such litigation in the Chosen Courts and agrees not to plead or claim in any Chosen Court that such litigation brought therein has been brought in any inconvenient forum. Each of the Parties hereby agrees not to commence any such litigation other than before one of the Chosen Courts. Each Party agrees that a final, non-appealable judgment in any Action so brought shall be conclusive and may be enforced by suit on the judgment in any court of competent jurisdiction, or in any other manner provided by Law.
- (b) EACH PARTY HEREBY IRREVOCABLY WAIVES ALL RIGHT TO TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM (WHETHER BASED ON CONTRACT, TORT OR OTHERWISE) ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE ACTIONS OF ANY OTHER PARTY HERETO IN THE NEGOTIATION, ADMINISTRATION, PERFORMANCE AND ENFORCEMENT HEREOF.
- 14.11 <u>Neutral Construction</u>. The Parties agree that this Agreement was negotiated at arms-length and that the final terms hereof are the product of the Parties' negotiations. This Agreement shall be deemed to have been jointly and equally drafted by Parent, on one hand, and the Company, on the other hand, and the provisions hereof should not be construed against a Party on the grounds that the Party drafted or was more responsible for drafting the provision.

- 14.12 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, which together shall constitute a single agreement. Delivery of an executed counterpart of a signature page to this Agreement by facsimile, .pdf or electronic mail intended to preserve the original graphic and pictorial appearance of the signature shall be effective as delivery of a manually executed original counterpart of this Agreement.
- 14.13 Interpretation. Article titles and section headings herein are for convenience of reference only and are not intended to affect the meaning or interpretation of this Agreement. The Schedules and Exhibits hereto shall be construed with and as an integral part of this Agreement to the same extent as if set forth verbatim herein. Where the context so requires or permits, the use of the singular form includes the plural, and the use of the plural form includes the singular. When used in this Agreement, unless the context clearly requires otherwise, (a) words such as "herein," "hereof," "hereto," "hereunder," and "hereafter" shall refer to this Agreement as a whole; (b) the term "including" shall not be limiting; (c) the word "or" shall not be exclusive; (d) the term "ordinary course" or "ordinary course of business" shall refer to the ordinary manner in which the Company operates the Business consistent with reasonable past practices; (e) the terms "Dollars", "dollars" and "\$\*," each mean lawful money of the United States of America; (f) the term "Person" shall mean any natural person or any corporation, limited liability company, partnership, joint venture, trust or other legal entity; and (g) the term "Affiliate" shall mean, with respect to a specified Person, any Person or member of a group of Persons acting together that, directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, such specified Person. As used in this definition, the term "control" (including the terms "controlling," "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.
- 14.14 No Recourse. This Agreement may only be enforced against, and any claim, action, suit or other legal proceeding based upon, arising out of, or related to this Agreement, or the negotiation, execution or performance of this Agreement, may only be brought against the entities that are expressly named as parties hereto and then only with respect to the specific obligations set forth herein with respect to such party. No past, present or future director, officer, employee, incorporator, manager, member, partner, stockholder, Stockholder Representative, Affiliate, agent, attorney or other representative of any Party hereto or of any Affiliate of any Party hereto, or any of their successors or permitted assigns, shall have any liability for any obligations or liabilities of any party hereto under this Agreement or for any claim, action, suit or other legal proceeding based on, in respect of or by reason of the transactions contemplated hereby. Notwithstanding the foregoing, this Section 14.14 shall in no way limit or restrict the liabilities and obligations of The Dispatch Printing Company under the under the Release, Assumption and Indemnification Agreement or Applicable Law relating solely to the Retained Benefit Plans.
- 14.15 <u>Certain Definitions</u>. As used in this Agreement, the following terms have the respective meanings set forth below. "<u>Accounting Firm</u>" has the meaning set forth in <u>Section 2.5(d)</u>.

- "<u>Acquired Company Assets</u>" means all assets and properties of every kind, nature, character and description (whether real, personal or mixed, whether tangible or intangible, and wherever situated), including the goodwill related thereto, owned or leased by the Company.
- "Action" has the meaning set forth in Section 3.16.
- "Adjudication Period" has the meaning set forth in Section 2.5(d).
- "Affiliate" has the meaning set forth in Section 14.13.
- "Agreement" has the meaning set forth in the Preamble.
- "Applicable Law" means all Laws which are applicable to the Business.
- "Audited Company Financial Statements" has the meaning set forth in Section 3.17.
- "Balance Sheet Date" has the meaning set forth in Section 3.17.
- "Base Consideration" has the meaning set forth in Section 2.2.
- "Business" means the business of the Stations, taken as a collective group and not on an individual basis.
- "Business Day" means any day that is not a Saturday, a Sunday or a day on which banks are authorized or required by law to be closed in Columbus, Ohio.
- "Business Intellectual Property" means the Intellectual Property owned by the Company to the extent used primarily in the operation of the Business.
- "Capital Lease" means a lease of property that is required to be capitalized under GAAP.
- "Cash" means the sum of all cash, cash equivalents and liquid investments (plus all deposited and uncleared bank deposits (other than any such deposits that are not cleared as of the date of final determination of the Closing Statement) and less all outstanding checks (other than checks that have not been cleared as of the date of final determination of the Closing Statement)) of the Company.
- "Certificates of Merger" has the meaning set forth in Section 2.3(c).
- "Chosen Courts" has the meaning set forth in Section 14.10(a).
- "Closing" has the meaning set forth in Section 2.1.
- "Closing Cash" means the aggregate amount of Cash of the Company as of the Effective Time.
- "Closing Date" has the meaning set forth in Section 2.1.
- "Closing Statement" has the meaning set forth in Section 2.5(a).
- "Code" means the Internal Revenue Code of 1986, as amended.
- "Commingled Contracts" has the meaning set forth in Section 6.5(b)(i).
- "Commingled Contract Rights" has the meaning set forth in Section 6.5(b)(i).
- "Common Stock" has the meaning set forth in Section 3.3(a).
- "Communications Laws" has the meaning set forth in Section 5.1(a)(iv).

- "Company" has the meaning set forth in the Preamble.
- "Company Financial Statements" has the meaning set forth in Section 3.17.
- "Company Indemnified Parties" has the meaning set forth in Section 5.3(a).
- "Company Requisite Approval" means either (a) the unanimous written consent of the holders of Company Shares, or (b) the affirmative vote of holders of at least a majority of the outstanding Company Shares entitled to vote thereon at a Stockholders meeting.
- "Company's 401(k) Plans" means the 401(k) Savings Plan for Union Employees of the Dispatch Printing Company and Associated Employers, and the 401(k) Savings Plan for Employees of the Dispatch Printing Company and Associated Employers.
- "Company's Counsel" means Covington & Burling LLP; Zeiger, Tigges & Little LLP; Kirkland & Ellis LLP; and Seyfarth Shaw LLP.
- "Company's Nonqualified Plans" means The Dispatch Printing Company Nonqualified Savings Plan A, The Dispatch Printing Company Nonqualified Savings Plan B, and to the extent subject to Section 409A of the Code, Class A Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies and Class B Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies.
- "Company Stock Certificate" has the meaning set forth in Section 1.3(d).
- "Company Transaction Expenses" means all fees, costs and expenses (including those related to travel, legal, accounting or investment banking) incurred, in each case, on or prior to the Closing (whether or not invoiced) and unpaid at the Closing with the Company retaining the liability to pay post-Closing, and are payable by or on behalf of the Company, related to or arising out of the (a) the due diligence conducted in anticipation of the Transaction; (b) the negotiation, execution and delivery and consummation of the Transaction; (c) any change of control, golden parachute, retention bonus, severance or similar payments that may be triggered (alone, or in connection with any other event) by the Transaction or otherwise owed to Employees in connection with the Transaction; (d) all prepayment penalties with respect to any Indebtedness of the Company that is paid off in connection with the Transaction; or (e) the employer portion of any withholding Taxes payable by the Company in connection with any of the payments contemplated in clause (c) above. Company Transaction Expenses shall not include (x) one-half of the fees or expenses associated with obtaining the insurance policies contemplated by Section 5.3(b), (y) one-half of the filing fees under the HSR Act and (z) any filing fees with respect to the FCC Applications.

"Cure Period" has the meaning set forth in Section 11.2.

"Current Assets" means the sum of all current assets of the Company as of the Effective Time, determined in accordance with GAAP. Current Assets shall include all rights to Tax refunds owed to the Company (or other Tax assets) for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) that remain uncollected as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Assets shall not include Cash or Closing Cash or any intercompany receivable among the Company and WBNS TV, Inc., VideoIndiana, Inc. or VideOhio, Inc. or any receivable from any Stockholder or Stockholder Non-

Solicit Party. Notwithstanding the foregoing, accounts receivable shall be calculated net of a bad debt reserve equal to 1.5% of the total gross amount of the outstanding advertising receivables (i.e., excluding retransmission and trade receivables).

"Current Liabilities" means the sum of all current liabilities of the Company as of the Effective Time, determined in accordance with GAAP. Current Liabilities shall include all liabilities for Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period) that remain unpaid as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Liabilities shall not include any current liabilities among the Company and WBNS TV, Inc., VideoIndiana Inc. or VideoInio, Inc. or any liabilities to any Stockholder or any Stockholder Non-Solicit Party, which liabilities shall be paid by the Company or otherwise discharged by the Company immediately prior to the Closing pursuant to Section 6.13. Notwithstanding the foregoing: (i) any unpaid, accrued vacation, sick leave or paid time off for any Employee shall be included as a Current Liability and (ii) bonuses and other incentive compensation to Employees in respect of the portion of 2019 (or, if applicable, 2020) ending on the Closing Date shall be included as a Current Liability.

"Deductible" has the meaning set forth in Section 10.3(a).

"Delaware Certificate of Merger" has the meaning set forth in Section 2.3(c).

"Direct Claim" has the meaning set forth in Section 10.5(c).

"Disclosure Schedule" has the meaning set forth in the preamble to ARTICLE 3.

"Dissenting Shares" has the meaning set forth in Section 2.7.

"Dispute Resolution Period" has the meaning set forth in Section 2.5(c).

"Effect" has the meaning set forth in the definition of Material Adverse Effect.

"Effective Time" has the meaning set forth in Section 1.2.

"Employees" means the full-time and part-time employees employed by the Company.

"Employee Plans" means any (a) employee benefit plan, arrangement or policy whether or not subject to ERISA, including any retirement, pension, deferred compensation, profit sharing, savings, health, dental, vision, life insurance, disability, adoption assistance, employee assistance, college savings, educational assistance, AD&D, retiree medical, or cafeteria plan, policy or arrangement, (b) equity or equity-based compensation plan; (c) bonus, incentive, retention, change in control or other compensation plan or arrangement; and (d) severance or termination agreements, policies or arrangements; in each case, whether formal or informal, maintained or contributed to or required to be maintained or contributed to by the Company or any ERISA Affiliate for the benefit of any current or former Employee or their dependents, but excluding in all cases any Multiemployer Plan.

"<u>Enforceability Exceptions</u>" means bankruptcy, moratorium, insolvency, reorganization or other similar laws affecting or limiting the enforcement of creditors' rights generally and except as such enforceability is subject to general principles of equity (regardless of whether such enforceability is considered in a proceeding in equity or at law).

- "Environmental Law" means all Laws addressing pollution or contamination, regulating the use, storage, handling, recycling or disposal of Hazardous Substances, or protection of the environment, natural resources and human health and safety, including health and safety of employees in the workplace.
- "Equity Incentive Plan" means the Company's 2018 Equity Incentive Plan.
- "ERISA" means the Employee Retirement Income Security Act of 1974, as amended and the rules and regulations promulgated thereunder.
- "ERISA Affiliate" means any trade or business, whether or not incorporated, that, together with the Company, would be deemed a "single employer" within the meaning of Section 4001(b)(i) of ERISA or Section 414 of the Code.
- "Escrow Agent" means U.S. Bank National Association.
- "Escrow Agreement" means the Escrow Agreement dated as of the Closing Date among Parent, the Stockholder Representative and the Escrow Agent in the form of Exhibit A attached hereto.
- "Escrow Amount" means one hundred seventy-five thousand dollars (\$175,000)
- "Estimated Closing Statement" has the meaning set forth in Section 2.3(a)
- "Estimated Merger Consideration" has the meaning set forth in Section 2.3(a).
- "Excluded Claims" has the meaning set forth in Section 10.1.
- "Excluded Owned Real Properties" means those Owned Real Properties set forth on Schedule 3.8(a) that are excluded from this Transaction.
- "FCC" has the meaning set forth in the Recitals.
- "FCC Applications" has the meaning set forth in Section 5.1(a)(i).
- "FCC Consent" has the meaning set forth in Section 5.1(a)(i).
- "FCC Licenses" means any FCC license or Permit issued by the FCC under Parts 73 and 74 of Title 47 of the Code of Federal Regulations and granted or assigned to the Company.
- "Final Merger Consideration" has the meaning set forth in Section 2.5(a).
- "Fraud" means, with respect to any Party, common law fraud solely with respect to the making of representations and warranties contained in <u>ARTICLE 3</u>, or <u>ARTICLE 4</u> of this Agreement, as determined under the jurisprudence of the State of Ohio.
- "GAAP" means, with respect to any date of determination, United States generally accepted accounting principles as in effect on such date of determination, consistently applied.
- "Governmental Consents" has the meaning set forth in Section 5.1(b)(i).
- "Governmental Entity" means any (a) federal, state, municipal or other government, (b) governmental or quasi-governmental entity of any nature (including any governmental agency, branch, department, official, or entity and any court or other tribunal), or (c) body exercising or

entitled to exercise any administrative, executive, judicial, legislative, police, regulatory, or taxing authority or power of any nature, including any arbitral tribunal.

"Governmental Order" means any statute, rule, regulation, order, decree, judgment, writ, injunction, stipulation or determination issued, promulgated or entered by any Governmental Entity of competent jurisdiction.

"<u>Hazardous Substance</u>" means any substance, material or waste listed, defined, regulated under any Environmental Law or classified as a "pollutant" or "contaminant" or words of similar meaning or effect under any Environmental Law, including petroleum, petroleum products, asbestos, mold and polychlorinated biphenyls.

"HSR Act" has the meaning set forth in Section 5.1(b)(i).

"HSR Clearance" has the meaning set forth in Section 5.1(b)(i).

"Indebtedness" means, with regard to any Person and without duplication, any liability or obligation, whether or not contingent, (a) in respect of borrowed money or evidenced by bonds, monies, debentures, loan agreements, or similar instruments or upon which interest payments are normally made; (b) guaranties, direct or indirect, in any manner, of all or any part of any Indebtedness of any other Person; (c) all obligations under acceptance, standby letters of credit or similar facilities; (d) all Capital Leases; (e) all payment obligations under any interest rate swap agreements or interest rate hedge agreements; (f) all accrued interest and prepayment penalties, premiums, costs or expenses related to the retirement of all obligations referred to in clauses (a) - (e); and (g) all obligations referred to in clauses (a) - (f) of a third-party secured by any Lien on property or assets of such Person; provided, that in no event shall any Indebtedness between or among such Person and its Affiliates be considered "Indebtedness" for purposes of this Agreement if such indebtedness and all obligations related thereto are terminated and all Liens in connection therewith are released prior to the Effective Time. Indebtedness shall not include any liabilities for any Taxes.

"Indebtedness Payoff Amount" means an amount equal to the total payoff amount set forth on the Estimated Closing Statement.

"Indemnified Party" has the meaning set forth in Section 10.3.

"Indemnifying Party" has the meaning set forth in Section 10.3.

"Indemnity Cap" has the meaning set forth in Section 10.3(a).

"Intellectual Property" means all Trademarks, patents, inventions, trade secrets, know-how, processes, methods, techniques, internet domain names, social media identifiers, websites, web content, databases, software or applications (including user-applications, source code, executable code, operating systems, development tools, data, firmware and related documentation), copyrights and other works of authorship, programs and programming material, jingles, software (including source code, executable code, systems, tools, databases, firmware and related documentation), all rights of privacy and publicity, all applications, registrations and renewals relating to any of the foregoing, any other intellectual property rights or proprietary rights in or arising from any of the foregoing, and in all tangible embodiments of the foregoing, including all licenses, sublicenses and other rights granted and obtained with respect thereto, and rights thereunder, including rights to

collect royalties, products and proceeds, rights to sue and bring other claims and seek remedies against past, present and future infringements or misappropriations thereof or other conflicts therewith, rights to recover damages or lost profits in connection therewith, and other rights to recover damages (including attorneys' fees and expenses) or lost profits in connection therewith, and otherwise to seek protection or enforcement of interests therein, and all other corresponding rights, under the laws of all jurisdictions, and whether arising by operations of law, contract, license or otherwise.

- "Interim Company Financial Statements" has the meaning set forth in Section 3.17.
- "Knowledge of Parent" means the actual knowledge, after reasonable inquiry, of David Lougee, Tom Cox or Akin Harrison.
- "Knowledge of the Company" means the actual knowledge, after reasonable inquiry, of Michael J. Fiorile, Bradley L. Campbell or the General Manager of the Station.
- "Law" means any United States (federal, state, local) or foreign law, constitution, treaty statute, ordinance, regulation, rule, code, order, judgment, injunction, writ or decree.
- "Leased Real Property" has the meaning set forth in Section 3.8(b).
- "<u>Liability</u>" means any and all debts, liabilities and obligations of any kind or nature, known or unknown, whether accrued or fixed, absolute or contingent, matured or unmatured, determined or determinable, or pursuant to contract, tort or Action.
- "<u>Liens</u>" means claims, liabilities, Taxes, security interests, liens, mortgages, deeds of trust, pledges, conditions, charges, claims, options, rights of first refusal, easements, proxies, or agreements, transfer restrictions under any contract or encumbrances of any kind or nature whatsoever.
- "Loss" or "Losses" means any losses, damages, Taxes, costs and expenses (including attorneys' fees), interests, awards, judgments, and penalties actually suffered or incurred by the relevant Person.
- "Material Adverse Effect" means any event, circumstance, development, change, effect or occurrence (an "Effect") that, individually or in the aggregate with any other Effect, has had, or would reasonably be expected to have, a materially adverse effect on the business, properties, assets, financial condition or results of operations of the Business, taken as a whole, or on the ability of the Company to perform its material obligations under this Agreement, other than any Effect arising out of or resulting from (a) any Effect affecting the economy of the United States generally, including changes in the United States or foreign credit, debt, capital or financial markets (including changes in interest or exchange rates) or the economy of any town, city, region, state or country in which the Business is conducted; (b) general changes or developments in the broadcast radio industry; (c) the execution and delivery of this Agreement, the announcement of this Agreement and the Transaction, the identity of Parent, Merger Sub, or their Affiliates, the consummation of the Transaction, the compliance with the terms of this Agreement or the taking of any action required by this Agreement or consented to in writing by Parent or Merger Sub; (d) earthquakes, hurricanes, tornadoes, natural disasters or global, national or regional political conditions, including hostilities, military actions, political instability, acts of terrorism or war or any escalation or material worsening of any such hostilities, military actions, political instability, acts of terrorism or war existing or

underway as of the date hereof; (e) any failure, in and of itself, by the Business to meet any internal or published projections, forecasts or revenue or earnings predictions for any period ending on or after the date of this Agreement (it being understood that the facts or occurrences giving rise to such failure may be deemed to constitute, or be taken into account in determining whether there has been or will be, a Material Adverse Effect); (f) any Effect that results from any action taken at the express prior request of Parent or Merger Sub or with Parent's or Merger Sub's prior written consent; (g) any breach by Parent or Merger Sub of its obligations under this Agreement; (h) any matter set forth on the Disclosure Schedules attached hereto; or (i) changes in Applicable Law or GAAP or the interpretation thereof (including, for the avoidance of doubt, any change in any rule or policy and the issuance of any order, in any case, the effect of which is to restrict in any respect the ability accorded to Parent or Merger Sub under FCC rules and policies in effect as of the date of this Agreement to enter into and perform joint sales, shared services, and such other operational arrangements and agreements related to any Station); except in the case of clauses (a), (b) and (i), to the extent not having a disproportionate effect on the Business, taken as a whole, relative to other participants in the broadcast radio industry.

- "Material Agreement" has the meaning set forth in Section 3.9(a).
- "Merger" has the meaning set forth in the Recitals.
- "Merger Consideration" has the meaning set forth in Section 2.2.
- "Merger Sub" has the meaning set forth in the Preamble.
- "Multiemployer Plan" means a "multiemployer plan" as defined in Section 3(37) of ERISA.
- "NDA" has the meaning set forth in Section 6.1.
- "Net Working Capital" means the amount (expressed as a positive amount), if any, by which (i) the Current Assets, exceed (ii) the Current Liabilities; provided that if such Current Assets are equal to such Current Liabilities, then the Net Working Capital shall be zero.
- "News Sharing Agreement" means any agreement or arrangement whereby the Station (i) receives local news from another broadcaster and has the right to utilize such content in the programming it produces for the Station or (ii) provides local news to another broadcaster and such broadcaster has the right to utilize the Station's content in its programming.
- "Non-Union Employee" has the meaning set forth in Section 6.6(a).
- "Objection Notice" has the meaning set forth in Section 2.5(a).
- "Objection Period" has the meaning set forth in Section 2.5(a).
- "Obligation" has the meaning set forth in Section 4.7.
- "OGCL" has the meaning set forth in Section 1.1.
- "Ohio Certificate of Merger" has the meaning set forth in Section 2.3(c).
- "Organizational Documents" means, with respect to any Person (other than an individual), the articles or certificate of incorporation, bylaws, code of regulations, certificate of limited partnership,

partnership agreement, certificate of formation, limited liability company operating agreement, and all other organizational documents of such Person.

- "Outside Date" has the meaning set forth in Section 11.1(d).
- "Owned Real Property" means all Real Property owned by the Company, except to the extent an Excluded Owned Real Property.
- "Parent" has the meaning set forth in the Preamble.
- "Parent Indemnified Parties" has the meaning set forth in Section 10.1.
- "Parent Prepared Returns" has the meaning set forth in Section 6.10(b).
- "Parent Related Parties" has the meaning set forth in Section 14.1(a).
- "Parent's 401(k) Plan" has the meaning set forth in Section 6.6(e).
- "Party" and "Parties" have the meanings set forth in the Preamble.
- "<u>Per Share Escrow Release Amount</u>" means, with respect to any amounts released from the Escrow Account from time to time for the benefit of Stockholders, an amount in cash equal to such amount released to or on behalf of Stockholders from the Escrow Account *divided by* the aggregate number of Shares that are issued and outstanding immediately prior to the Closing.
- "<u>Per Share Merger Consideration</u>" means an amount in cash that is equal to the Merger Consideration *divided by* the aggregate number of Shares that are issued and outstanding immediately prior to the Closing.
- "<u>Per Share Working Capital Surplus Amount</u>" means an amount in cash that is equal to the Working Capital Surplus Amount *divided by* the aggregate number of Shares that are issued and outstanding immediately prior to the Closing.
- "Permits" has the meaning set forth in Section 3.14.
- "Permitted Liens" means, collectively, (a) Liens for taxes, assessments and governmental charges not yet delinquent or that are being contested in good faith, for which adequate reserves have been established in accordance with GAAP and for which notice has been given to Parent or Merger Sub; (b) Liens arising under any zoning laws or ordinances which are not violated by the current operation of the Business on the Real Property, but not including any Liens resulting from any violation or non-compliance in any material respect with such zoning laws or ordinances by the Company; (c) any right reserved to any Governmental Entity to regulate the affected property (including restrictions stated in any permits) except to the extent such right(s) is violated by current operation of the Business; (d) in the case of any leased asset, (i) the rights of any lessor under the applicable contract or any Lien granted by any lessor, developer or third-party on any fee interest underlying the Leased Real Property or any Lien that the applicable contract is subject to, (ii) any statutory Lien for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP, (iii) the rights of the grantor of any easement or any Lien granted by such grantor on such easement property, and (iv) restrictions under any Real Property Lease; (e) statutory Liens of landlords and Liens of carriers, warehousemen, mechanics, material men and other similar Liens imposed by law

arising or incurred in the ordinary course of business for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP, that do not result from any breach, violation or default by the Company of any contract or Applicable Law; (f) Liens created by or through Parent or any of its Affiliates; (g) minor defects of title, easements, rights-of-way, restrictions and other Liens not materially interfering with the present operation of the Business on any Real Property; (h) Liens that will be released prior to or as of the Closing Date; (i) non-exclusive licenses of Intellectual Property granted in the ordinary course of business and which do not secure indebtedness; (j) with respect to any equity interest, any restrictions on transfer of such equity interest imposed by federal or state securities laws; (k) Liens identified on title policies, preliminary title reports or surveys obtained by or made available to Parent or other documents or writings included in the public records that do not materially interfere with current operation of the Business; and (l) any state of facts an accurate survey or physical inspection of the Real Property would show, other than those which materially and adversely impact the present operation of the Business thereon.

"<u>Person</u>" means any natural person, general or limited partnership, corporation, limited liability company, firm, association, trust or other legal entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

"Pre-Closing Tax Period" means any Tax period ending on or prior to the Closing Date.

"Present Fair Salable Value" has the meaning set forth in Section 4.7.

"PZR" has the meaning set forth in Section 6.11.

"Real Property" means all Owned Real Property and all Leased Real Property.

"Real Property Leases" has the meaning set forth in Section 3.8(b).

"Release, Assumption and Indemnification Agreement" means the Release and Indemnification Agreement dated as of the Closing Date between The Dispatch Printing Company, WBNS TV, Inc., VideoIndiana, Inc., VideOhio, Inc. and RadiOhio Incorporated substantially in the form of Exhibit B attached hereto.

"Released Parties" has the meaning set forth in Section 6.14.

"Renewal Application" has the meaning set forth in Section 5.1(a)(iv).

"Replacement Contract" has the meaning set forth in Section 6.5(b)(i).

"Representative" means, with respect to any Person, any director, manager, officer, employee, agent, consultant, advisor or other representative of such Persons, including legal counsel, accountants, and financial advisors.

"Retained Benefit Plans" means each Employee Plan, including, without limitation, the Company's 401(k) Plans, the General Retirement Plan for Employees of the Dispatch Printing Company and Associated Companies, the Dispatch Printing Company Employee Benefit Plan, nonqualified defined-contribution plans, nonqualified defined-benefit pension plans, retention plans, change in control plans, adoption assistance plan, employee assistance plan, college savings plan, short-term disability plan, long term disability plan, educational assistance plan, flexible spending account

plan, medical, dental, vision, life insurance, AD&D plan, optional life and AD&D plan, retiree medical plan and severance plans; but excluding the Company's annual bonus and incentive plans maintained and sponsored exclusively by the Company for the Non-Union Employees, vacation and paid-time plans to the extent applicable to the Non-Union Employees and the Equity Incentive Plan.

- "Retained Claims" has the meaning set forth in Section 6.14.
- "R&W Insurance Policy" means the representations and warranties insurance policy purchased by and issued to Parent in respect of this Agreement that includes coverage for Pre-Closing Taxes.
- "Schedules" means the schedules referenced herein and attached to this Agreement.
- "Shares" means the Company's issued and outstanding shares of Common Stock.
- "Solvency" has the meaning set forth in Section 4.7.
- "Solvent" has the meaning set forth in Section 4.7.
- "Station" or "Stations" has the meaning set forth in the Recitals.
- "Stockholder(s)" has the meaning set forth in the Preamble.
- "Stockholder Expense Amount" has the meaning set forth in Section 12.1(c).
- "Stockholder Indemnified Parties" has the meaning set forth in Section 10.2.
- "Stockholder Non-Solicit Parties" has the meaning set forth in Section 6.2(a).
- "Stockholder Related Parties" has the meaning set forth in Section 14.1(a).
- "Stockholder Related Persons" has the meaning set forth in Section 6.14.
- "Stockholder Related Person Claims" has the meaning set forth in Section 6.14.
- "Stockholder Representative" has the meaning set forth in the Preamble.
- "Stockholder Representative Losses" has the meaning set forth in Section 12.1(c).
- "Straddle Period" means a Tax period commencing before the Closing Date and ending after the Closing Date.
- "Surveys" has the meaning set forth in Section 6.11.
- "Surviving Corporation" has the meaning set forth in Section 1.1.
- "Target Net Working Capital" means \$0.
- "Tax" or "Taxes" means all federal, state, local or foreign income, excise, gross receipts, ad valorem, sales, use, employment, franchise, profits, gains, property, transfer, payroll, intangible or other taxes, value added, alternative or add-on minimum, estimated, unclaimed property fees, stamp taxes, duties, charges, levies or assessments of any kind whatsoever (whether payable directly or by withholding) imposed by a Governmental Entity, together with any interest and any penalties, additions to tax or additional amounts imposed by any Tax authority with respect thereto.
- "Tax Proceeding" has the meaning set forth in Section 6.10(e).

"<u>Tax Returns</u>" means all returns and reports (including elections, declarations, disclosures, schedules, estimates and information returns) filed or required to be filed with a Tax authority relating to Taxes.

"Termination for Cause" means (a) any breach of an employment agreement or any willful and wrongful conduct or omission by Employee that demonstrably and materially injures the Company or any of its Affiliates or injures the business reputation of the Company or any of its Affiliates; (b) any act by the Employee of fraud or intentional misrepresentation or embezzlement, misappropriation or conversion of assets of the Company or any affiliate of the Company; (c) Employee being convicted of, confessing to, or becoming the subject of proceedings that provide a reasonable basis for the Company to believe that Employee has engaged in a felony or any crime involving dishonesty or moral turpitude; (d) Employee's violation of any restrictive covenants provided for under an employment agreement or any Company-sponsored employee benefit plan or program; (e) Employee's violation of any of the written policies or procedures of the Company after notice to the Employee and a reasonable opportunity to cure within the time period determined by the Company; or (f) Employee's failure to satisfactorily perform Employee's duties after reasonable notice and a reasonable opportunity to cure within the time period determined by the Company, provided that the time period provided to cure the actions set forth under item (e) and (f) hereof may in no event be less than 30 days, unless the conduct of such Employee is otherwise covered by items (a) through (d) of this paragraph. Notwithstanding the provisions in this "Termination for Cause" definition, no opportunity to cure shall be given when irreparable harm is caused by the Employee (such as a serious violation of the harassment policy) as determined by the Company following its investigation.

"Third-Party Claim" has the meaning set forth in Section 10.5(a).

"Title Commitments" has the meaning set forth in Section 6.11.

"Trademarks" means call letters, trademarks, trade names, service marks, trade dress rights, business names, slogans, logos and other identifiers of source or origin, whether registered or unregistered, and all registrations and applications therefor, all rights and priorities afforded under any Law with respect to the foregoing, and all extensions and renewals of any of the foregoing, together with all goodwill associated with the use of and symbolized by any of the foregoing.

"Transaction" means the consummation of the Merger contemplated by this Agreement.

"<u>Transaction Documents</u>" means this Agreement, the Escrow Agreement, and the other documents, agreements, certificates and instruments to be executed, delivered and performed in connection with the Transaction.

"Transaction Tax Deductions" means, without duplication, all income deductions permitted under applicable income Tax Law with respect to (a) the exercise of any option to acquire stock of the Company that is exercised after the date hereof and on or prior to the Closing Date; (b) any payments with respect to a stock appreciation right, phantom stock plan, or other similar arrangement that is paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (c) any success bonuses or other similar arrangements paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (d) the payment of the Indebtedness; and (e) the payment

or accrual by, or on behalf of, the Company of any Company Transaction Expense (or any item that would be a Company Transaction Expense if unpaid as of Closing that was paid by, or on behalf of the Company, prior to Closing). For purposes of determining the amount of Transaction Tax Deductions, it shall be assumed that seventy percent (70%) of any "success based fee" shall be deductible for all relevant income Tax purposes.

"Transfer Taxes" means all sales, use, real property transfer, stock transfer, recording or other similar governmental Taxes, fees and charges applicable to the transfer of the Shares under this Agreement.

"<u>Transition Services Agreement</u>" means the Transition Services Agreement dated as of the Closing Date between The Dispatch Printing Company and Parent in the form of <u>Exhibit C</u> attached hereto.

"Union Employees" means any Employees covered by a collective bargaining agreement.

"WARN Act" means the Worker Adjustment and Retraining and Notification Act of 1988, as amended.

"Working Capital Surplus Amount" has the meaning set forth in Section 2.2.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the Parties have executed this Agreement and Plan of Merger as of the date set forth above.

# **COMPANY:**

# RADIOHIO INCORPORATED

By: /s/ Michael J. Fiorile

Name: Michael J. Fiorile

Title: Chairman, President & CEO

[SIGNATURE PAGE TO AGREEMENT AND PLAN OF MERGER]

# STOCKHOLDER REPRESENTATIVE:

solely in his capacity as the Stockholder Representative

/s/ Michael J. Fiorile
Michael J. Fiorile

[SIGNATURE PAGE TO AGREEMENT AND PLAN OF MERGER]

# **PARENT:**

# TEGNA INC.

By: /s/ David T. Lougee

Name: David T. Lougee
Title: President and CEO

# **MERGER SUB:**

RADIO ACQUISITION CORP.

By: /s/ David T. Lougee

Name: David T. Lougee

Title: President

# STOCK PURCHASE AGREEMENT

Dated as of June 10, 2019

by and

among VIDEOINDIANA, INC.,

# THE SELLERS NAMED HEREIN,

MICHAEL J. FIORILE, solely in his capacity as Stockholder Representative,

and

**TEGNA INC.** 

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This Table of Contents is not part of the Agreement to which it is attached but is inserted for convenience only.

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# **EXHIBITS**

Exhibit A Form Escrow Agreement

Exhibit B Form of Release, Assumption and Indemnification Agreement

Exhibit C Form of Transition Service Agreement

### STOCK PURCHASE AGREEMENT

THIS STOCK PURCHASE AGREEMENT (this "<u>Agreement</u>") is made as of June 10, 2019, by and among (a) the trustees (the "<u>Voting Trustees</u>") under The Dispatch Printing Company Voting Trust Agreement dated as of December 8, 1922, as thereafter amended and extended (the "<u>Voting Trust</u>"), solely in their capacity as Voting Trustees and not individually, (b) each of the other Stockholders (as defined herein) of the Company (as defined herein) identified on <u>Schedule 2.2(a)</u> (together with the Voting Trustees, each a "<u>Seller</u>" and collectively, "<u>Sellers</u>"), (c) Michael J. Fiorile, not individually, but solely in his capacity as representative of the Sellers pursuant to <u>ARTICLE 12</u> ("<u>Stockholder Representative</u>"), (d) VideoIndiana, Inc., a Delaware corporation and its Subsidiaries (as defined herein) (together, the "<u>Company</u>"), and (e) TEGNA Inc., a Delaware corporation ("<u>Buyer</u>"). For the purposes of this Agreement, Sellers, the Stockholder Representative, the Company and Buyer each may be referred to as a "<u>Party</u>" and together as the "<u>Parties</u>."

### **Recitals**

WHEREAS, each Seller is the owner of record of the number of shares ("Shares") of Common Stock set forth opposite its name on Schedule 2.2(a) of the Disclosure Schedule (as defined herein), which constitute all of the issued and outstanding shares of capital stock of the Company;

WHEREAS, the Company is engaged in the business of owning and operating television broadcast stations (the "<u>Stations</u>"), pursuant to certain licenses, permits and other authorizations issued by the Federal Communications Commission (the "<u>FCC</u>"); and

WHEREAS, to effect the sale of the Stations and the Business (as defined herein) related thereto to Buyer, Sellers desire to sell and transfer to Buyer, and Buyer desires to purchase and acquire from Sellers, the Shares, pursuant to the terms and subject to the conditions set forth in this Agreement.

### **Agreement**

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties, intending to be legally bound, hereby agree as follows:

# ARTICLE 1 PURCHASE AND SALE

- 1.1 <u>Purchase and Sale</u>. Subject to and upon the terms and conditions set forth in this Agreement, at the Closing, Sellers shall sell, transfer, convey, assign and deliver to Buyer, and Buyer shall purchase, acquire and accept from Sellers, the Equity Interests (as defined herein), free and clear of all Liens, other than Liens arising under applicable securities laws.
- 1.2 <u>Purchase Price</u> . The aggregate consideration to be paid to Sellers for the sale of the Equity Interests to Buyer shall be two hundred fifty-five million (\$255,000,000.00) (the "<u>Base Consideration</u>"), as increased or decreased on a dollar-for-dollar basis for the cumulative net adjustments required by the following (as adjusted, the "<u>Purchase Price</u>"): (i) the Base Consideration

shall be increased by the amount, if any, by which the Net Working Capital exceeds the Target Net Working Capital; (ii) the Base Consideration shall be decreased by the amount, if any, by which the Net Working Capital is less than the Target Net Working Capital; (iii) the Base Consideration shall be increased by the amount of Closing Cash; and (iv) the Base Consideration shall be decreased by an amount equal to (A) the Aggregate Option Payment, (B) the Company Transaction Expenses and (C) the Indebtedness Payoff Amount.

### 1.3 Closing.

(a) Subject to any prior termination of this Agreement pursuant to Section 11.1, the consummation of the sale and purchase of the Equity Interests (the "Closing"), shall take place at the offices of Covington & Burling LLP, One CityCenter, 850 Tenth Street, Washington, DC 20001 at 10:00 a.m. Washington, D.C. time on a date mutually agreed upon by Sellers and Buyer, which shall be no less than five (5) Business Days following the later of (i) the date upon which the FCC Consent shall have been granted and (ii) the date upon which the HSR Clearance occurs, in each case subject to the satisfaction or waiver of all of the other conditions to Closing set forth herein. The date on which the Closing occurs is referred to herein as the "Closing Date."

### (b) At the Closing:

- (i) Buyer shall pay, or cause to be paid, (i) to the Stockholder Representative, for distribution to Sellers, an amount equal to the Estimated Purchase Price as determined pursuant to Section 1.4(a) (minus the Escrow Amount and the Stockholder Expense Amount), (ii) to the Company, for payment to the Option Holders, the Aggregate Option Payment, less applicable withholdings (which shall be remitted by the Company to the applicable Tax authorities within ten (10) Business Days of the Closing Date), (iii) to the holders of Indebtedness (if any), an amount equal to the Indebtedness Payoff Amount, (iv) to the persons and in the amounts identified by the Company prior to the Closing Date, the Company Transaction Expenses, (v) to the Stockholder Representative, the Stockholder Expense Amount, (vi) to the Escrow Agent, the Escrow Amount to be held in escrow in accordance with the terms and provisions of the Escrow Agreement, and (vii) to The Dispatch Printing Company, an amount equal to one-half of the premium paid or payable by The Dispatch Printing Company to the Tax Insurer under the Tax Insurance Policy, in each case by wire transfer of immediately available funds pursuant to the wire transfer instructions provided by each such Party to Buyer in writing at least two (2) Business Days prior to the Closing Date; and
- (ii) Sellers shall deliver to Buyer the instruments, certificates and other documents required to be provided by it in <u>Section 9.1</u>, and Buyer shall deliver to Sellers the instruments, certificates and other documents required to be provided by it in <u>Section 9.2</u>.

### 1.4 Purchase Price Adjustment.

(a) No later than the third (3rd) Business Day prior to the anticipated Closing Date, Sellers shall deliver to Buyer a statement (the "<u>Estimated Closing Statement</u>") setting forth in reasonable detail (i) Sellers' good faith estimates of the Net Working Capital, Closing Cash, Aggregate Option Payment, Company Transaction Expenses and Indebtedness Payoff Amount as

of the Effective Time, and (ii) a calculation of the Purchase Price based on such estimates (such amount the "Estimated Purchase Price").

- (b) Within ninety (90) calendar days after the Closing Date, Buyer shall prepare and deliver to Sellers a statement (the "Closing Statement") setting forth Buyer's good faith determination of (i) the actual amounts of the Net Working Capital, Closing Cash, Company Transaction Expenses and Indebtedness Payoff Amount as of the Effective Time, and (ii) a calculation of the Purchase Price based on such amounts. The Closing Statement and the determination of calculations set forth therein shall become final and binding upon the Parties on the thirtieth (30th) calendar day after the date upon which such Closing Statement is received by Sellers (such 30-day period, the "Objection Period"), unless Sellers deliver to Buyer written notice that they dispute any aspect of the Closing Statement (an "Objection Notice") prior to the end of such Objection Period. The Objection Notice shall specify in reasonable detail the nature of any dispute so asserted, and any amount contained in the Closing Statement that is not specifically disputed in the Objection Notice shall be final and binding on the Parties as set forth in the Closing Statement. If an Objection Notice is delivered to Buyer prior to the end of the Objection Period, then the Closing Statement and the determination of calculations set forth therein (as revised in accordance with clause (i) or (ii) below) shall become final and binding upon the Parties on the earlier to occur of (i) the date Buyer and Sellers resolve in writing any differences they have with respect to the matters specified in the Objection Notice, or (ii) the date any disputed matters are finally resolved by the Accounting Firm as provided below. The Purchase Price as set forth in the version of the Closing Statement that becomes final and binding on the Parties in accordance with this Section 1.4(b) is referred to herein as the "Final Purchase Price."
- (c) From the Closing until such time as all matters set forth in the Objection Notice have been fully and finally resolved in accordance herewith, Buyer shall (i) maintain and provide to Sellers and their advisors and representatives reasonable access to all documents and other information utilized by Buyer and its representatives and advisors in connection with Buyer's preparation of the Closing Statement, including (without limitation) all financial statements, work papers, schedules, accounts, analysis and books and records relating to the Closing Statement as was utilized by Buyer in connection with preparation of the Closing Statement; (ii) provide Sellers and their representatives and advisors reasonable access to such employees, auditors, advisors and representatives who participated in the preparation or review of, or otherwise have relevant knowledge concerning, the Closing Statement; and (iii) reasonably cooperate with Sellers in providing the information and personnel reasonably required by Sellers to resolve the matters set forth in the Objection Notice; <u>provided</u>, that any access provided to Sellers pursuant to this <u>Section 1.4(c)</u> shall be (A) during regular business hours, and (B) in a manner which will not unreasonably interfere with the operation of the Business. The rights of Sellers under this Agreement shall not be prejudiced by the failure of Buyer to comply with this <u>Section 1.4(c)</u> and, without limiting the generality of the foregoing, the time period by which Sellers are required to provide an Objection Notice under <u>Section 1.4(b)</u> shall be automatically extended by the number of days Buyer fails to comply with this <u>Section 1.4(c)</u> plus an additional fifteen (15) calendar days.
- (d) In the event that Sellers provide an Objection Notice to Buyer prior to the end of the Objection Period, then Sellers and Buyer shall, within twenty (20) calendar days following Sellers' delivery of such Objection Notice (such 20-day period, the "Dispute Resolution Period"), in good faith seek to resolve the items disputed in the Objection Notice.

- If, during the Dispute Resolution Period, Sellers and Buyer resolve their differences in writing as to any disputed amount, such resolution shall be deemed final and binding with respect to such amount for the purpose of determining that component of the Final Purchase Price. In the event that Sellers and Buyer do not resolve all of the items disputed in the Objection Notice prior to the end of the Dispute Resolution Period, all such unresolved disputed items shall be submitted by Buyer or Sellers to Deloitte (or, if such firm is not available or otherwise cannot accept such submission, to another nationally recognized accounting firm that has not worked with Sellers or Buyer or any of their respective Affiliates in the past three (3) years) (the "Accounting Firm") for resolution, and Buyer and each Seller shall promptly sign an engagement letter with the Accounting Firm in a form customary for an engagement of this type. The Accounting Firm shall, acting as experts in accounting and not as arbitrator, determine only those items still in dispute, and for each such item shall determine a value within the range of values submitted therefor by Buyer and Sellers in the Closing Statement and the Objection Notice, respectively. The Accounting Firm shall deliver to Buyer and Sellers a written determination (such determination to include a work sheet setting forth all material calculations used in arriving at such determination and to be based solely on information provided to the Accounting Firm by Buyer and Sellers) of the disputed amounts within thirty (30) calendar days of submission to the Accounting Firm of such disputed amounts (such 30-day period, the "Adjudication Period"), which determination shall be final and binding. In the event that either Buyer or Sellers fail to submit their respective statement regarding any items remaining in dispute within the time determined by the Accounting Firm, then the Accounting Firm shall render a decision based solely on the information timely submitted to the Accounting Firm by Buyer and Sellers. Notwithstanding the foregoing, if either Party prevents the other Party from obtaining access to any information that such Party has reasonably requested pursuant to this Section 1.4, or if a Party otherwise fails to provide such information on a timely basis after receiving a reasonably specific request for access from the other Party, the Accounting Firm shall have the authority, in its sole discretion, to (i) extend the Adjudication Period for such amount of time as the Accounting Firm deems equitable; (ii) direct that the withholding Party promptly provide the other Party with such access as the Accounting Firm deems equitable; and/or (iii) render a decision adverse to the withholding Party in respect of any issue or amount that the Accounting Firm deems equitable given the information that has been withheld.
- (f) In the event that the Final Purchase Price is less than the Estimated Purchase Price, Sellers shall pay to Buyer an amount equal to such difference in the manner provided in <u>Section 1.4(g)</u>, or the Stockholder Representative and Buyer may jointly direct the Escrow Agent to pay such amount from the Escrow Amount. In the event that the Final Purchase Price is greater than the Estimated Purchase Price, Buyer shall pay to the Stockholder Representative an amount equal to such difference in the manner provided in Section 1.4(g), for distribution to Sellers and the Option Holders.
- (g) All payments to be made pursuant to <u>Section 1.4(f)</u> hereof shall be made on the second (2nd) Business Day following the date on which the Closing Statement becomes final and binding on the Parties in accordance with <u>Section 1.4(b)</u>. All payments made pursuant to this <u>Section 1.4(g)</u> shall be made via wire transfer of immediately available funds to such account or accounts as shall be designated in writing by the recipient, without interest.
- (h) All fees and expenses relating to the work, if any, to be performed by the Accounting Firm shall be allocated between Buyer, on the one hand, and Sellers and the Option

Holders, on the other hand, in the same proportion that the aggregate amount of the disputed items so submitted to the Accounting Firm that are unsuccessfully disputed by such Party (as finally determined by the Accounting Firm) bears to the total amount of the disputed items so submitted.

- (i) The Estimated Closing Statement and the Closing Statement and the determinations and calculations contained therein will be prepared and calculated using GAAP.
- (j) For Tax purposes, any payments pursuant to  $\underline{\text{Section 1.4(g)}}$  shall be treated as adjustments to the Purchase Price to the extent permitted by Applicable Law.

#### 1.5 Treatment and Payment of Company Options.

- (a) At the Closing, each in-the-money Company Option that is outstanding and unexercised immediately prior to the Closing, without regard to the extent then vested or exercisable, shall be converted into the right to receive the Option Payment and, if any, the Residual Option Payment in accordance with the terms of this Agreement, in each case net of applicable withholdings.
- (b) At the Closing, the Company shall pay to each holder of an in-the-money Company Option an amount equal to the Option Payment with respect to each such Company Option, net of applicable withholdings.
- (c) Notwithstanding anything in this Agreement or the Escrow Agreement to the contrary, any payments required to be paid to an Option Holder in respect of any Company Options and any Residual Option Payment shall be paid to the Company for payment to such Option Holder, net of applicable withholdings, in connection with the next regularly scheduled payroll.
- (d) As of the Closing, all Company Options shall no longer be outstanding and shall automatically be canceled and retired and shall cease to exist, and each Option Holder shall cease to have any rights with respect thereto, except as otherwise provided for herein or by applicable Law.

### 1.6 Escrow; Residual Payments.

- (a) Subject to <u>Section 1.6(b)</u>, the Escrow Amount, together with all earnings thereon, shall be released to the Stockholder Representative on the first (1st) anniversary of the Closing Date and as provided in the Escrow Agreement, provided that, to the extent that any claim on the Escrow Amount is disputed, such amount will remain in escrow until such disputed claim is resolved in accordance with <u>Section 10.5</u>. The Escrow Amount (and all earnings thereon) shall be subject to the terms of the Escrow Agreement.
- (b) From and after the Closing Date, to the extent any amount of the Escrow Amount is released from escrow pursuant to <u>ARTICLE 10</u> of this Agreement and the Escrow Agreement and distributed by the Escrow Agent to the Stockholder Representative or amounts are paid to the Stockholder Representative pursuant to <u>Section 6.10(d)</u>, the Stockholder Representative shall distribute such funds promptly to Sellers and Option Holders. Buyer and the Stockholder Representative shall cooperate to determine the amount of withholding associated with any Residual

Option Payments and the amount otherwise payable to the Option Holders will be reduced by such amount, which amount will be paid by the Escrow Agent to the Company, and shall be remitted by the Company to the applicable Tax authorities within five (5) days of receipt by the Company.

# ARTICLE 2 REPRESENTATIONS AND WARRANTIES OF THE SELLERS

Each Seller represents and warrants, severally and not jointly, to Buyer, subject to such exceptions as are disclosed in the Disclosure Schedule of this Agreement (the "<u>Disclosure Schedule</u>"), as follows:

- 2.1 <u>Authorization and Binding Obligation</u>. Each Seller has the legal right to execute and deliver this Agreement, and all other Transaction Documents to which each is party, respectively, and to perform its obligations hereunder. This Agreement has been, and the other Transaction Documents when executed by such Seller will be, duly executed and delivered by such Seller, and (assuming due authorization, execution and delivery by Buyer) constitute and will constitute the legal, valid and binding obligation of such Seller, enforceable against such Seller in accordance with their terms, except with respect to the Enforceability Exceptions.
- 2.2 <u>Ownership of Equity Interests</u>. Each Seller owns of record and has good and valid title to the number of Shares set forth opposite its name on <u>Schedule 2.2(a)</u> free and clear of all Liens (other than Liens arising under applicable securities laws and the restrictions on transfer under Section 7.1 of the Voting Trust Agreement) (collectively, the "<u>Equity Interests</u>"). The beneficial ownership of Shares owned of record by the Voting Trust is held by the Voting Trust certificate holders whose names and interests are set forth on <u>Schedule 2.2(b)</u>. <u>Schedule 2.2(b)</u> sets forth a true and accurate list of the name, address and ownership interest of record of the Shares held by each Voting Trust certificate holder. Except as set forth on <u>Schedule 2.2(c)</u>, no Seller has granted or created any options or warrants for the purchase or granting of any shares of Common Stock, or issued any securities convertible into, or exercisable for, such shares of Common Stock. All of these shares are duly authorized and validly issued, fully paid and non-assessable, if applicable, and, in each case, have been issued in material compliance with all Applicable Laws.
- 2.3 No Conflict. With respect to each Seller, except as may result from any facts or circumstances relating solely to Buyer, the execution and delivery of this Agreement and the performance by such Seller of its obligations hereunder do not and will not (a) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order applicable to it; (b) result in a violation or breach in any material respect of any provision of the Organizational Documents of such Seller that is not an individual; or (c) except as set forth on Schedule 2.3, conflict with, result in any breach of or constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under any Material Agreement, except, with respect to clause (c), as would not (i) prevent or materially delay the consummation of the Transaction, or (ii) have a Material Adverse Effect.
- 2.4 <u>Governmental Consents and Approvals</u>. The execution and delivery of this Agreement and the performance by Sellers of their obligations hereunder do not and will not require any consent, approval, authorization or other order of, action by, filing with or notification to, any

Governmental Entity, except (a) the Government Consents; (b) where failure to obtain such consent, approval or authorization, or to make such filing or notification, would not (i) prevent or materially delay the consummation of the Transaction or (ii) have a Material Adverse Effect; or (c) as may be necessary as a result of any facts or circumstances relating to Buyer or any of its Affiliates.

# ARTICLE 3 REPRESENTATIONS AND WARRANTIES OF THE COMPANY

The Company represents and warrants to Buyer, subject to such exceptions as are disclosed in the Disclosure Schedule, as follows:

- 3.1 <u>Existence</u>; <u>Good Standing</u>. The Company is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its incorporation or formation. The Company is licensed or qualified to do business under the Applicable Laws of each jurisdiction in which the character of its properties or the transaction of its business makes such licensure or qualification necessary, except where the failure to be so licensed or qualified would not have a Material Adverse Effect. The Company has all requisite corporate power and authority to own, operate and lease their properties and carry on the Business.
- 3.2 <u>Authorization and Binding Obligation</u>. The Company has the power and authority to execute and deliver this Agreement, and all other Transaction Documents to which it is party, respectively, and to perform its obligations hereunder. The execution and delivery of this Agreement, the performance by the Company of its obligations hereunder and the consummation of the Transaction have been duly and validly authorized by all requisite action on the part of the Company. The Company has obtained all necessary corporate approvals required in connection therewith (including, for the avoidance of doubt, any required approval of its board of directors or Stockholders), and this Agreement has been, and the other Transaction Documents when executed by the Company will be, duly executed and delivered by the Company, and (assuming due authorization, execution and delivery by Buyer) constitute and will constitute the legal, valid and binding obligation of the Company, enforceable against the Company in accordance with their terms, except with respect to the Enforceability Exceptions.

#### 3.3 Capitalization; Subsidiaries.

- (a) The authorized capital stock of the Company consists of 15,000 shares of common stock, no par value (the "<u>Common Stock</u>"). 7,654.996 shares of Common Stock are issued and outstanding, all of which are validly issued, fully paid and nonassessable and were not issued in violation of any preemptive rights. The Shares constitute all of the issued and outstanding capital stock of the Company.
- (b) Except as set forth on <u>Schedule 3.3(b)</u>, the Company has not granted or created any options, warrants, convertible securities or other rights, agreements, arrangements or commitments relating to the Shares or obligating the Company to issue or sell any shares of Common Stock, or any other equity interest in, the Company.

- (c) Other than the subsidiaries of the Company specifically disclosed on <u>Schedule 3.3(c)</u> (the "<u>Subsidiaries</u>" and each a "<u>Subsidiary</u>"), the Company does not have any subsidiaries. <u>Schedule 3.3(c)</u> sets forth, for each Subsidiary, (i) its jurisdiction of formation, and (ii) the number and type of issued capital stock. All of the outstanding capital stock in such Subsidiary have been validly issued, are fully paid and non-assessable, if applicable, and are owned by the Company, free and clear of all Liens, other than Liens arising under applicable securities laws.
- 3.4 No Conflict. Except as may result from any facts or circumstances relating solely to Buyer, the execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of the Company; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order applicable to it; or (c) except as set forth on Schedule 3.4, conflict with, result in any breach of or constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under any Material Agreement, except in the case of clauses (b) and (c), as would not (i) prevent or materially delay the consummation of the Transaction, or (ii) have a Material Adverse Effect.
- 3.5 <u>Governmental Consents and Approvals</u>. The execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not require any consent, approval, authorization or other order of, action by, filing with or notification to, any Governmental Entity, except (a) the Governmental Consents; (b) where failure to obtain such consent, approval or authorization, or to make such filing or notification, would not (i) prevent or materially delay the consummation of the Transaction or (ii) have a Material Adverse Effect; or (c) as may be necessary as a result of any facts or circumstances relating to Buyer or any of its Affiliates.

#### 3.6 FCC Licenses; MVPD Matters.

(a) Schedule 3.6(a) sets forth a true and complete list of the FCC Licenses and the holders thereof, which FCC Licenses constitute all of the FCC Licenses of the Stations. The FCC Licenses are in full force and effect and have not been revoked, suspended, canceled, rescinded or terminated. There is no pending, or, to the Knowledge of the Company, threatened action by or before the FCC to revoke, suspend, cancel, rescind or materially adversely modify any of the FCC Licenses (other than in connection with proceedings of general applicability, including any post-Broadcast Incentive Auction repacking). As of the date hereof, there is no issued or outstanding, by or before the FCC, order to show cause, notice of violation, notice of apparent liability or order of forfeiture against the Stations or the holders of the FCC Licenses with respect to the Stations, nor, to the Knowledge of the Company, is any written petition, complaint, investigation or other proceeding pending or threatened with respect to the Stations that may result in the issuance of any such order or notice. The FCC Licenses have been issued for the full terms customarily issued by the FCC for each class of Station and the FCC Licenses are not subject to any condition except for those conditions appearing on the face of the FCC Licenses and conditions generally applicable to each class of Station (including any conditions associated with the post-Broadcast Incentive Auction repacking). The Stations are operating, and since January 1, 2016 have operated, in compliance in

all material respects with the terms of the FCC Licenses and the Communications Laws. Except as set forth in <u>Schedule 3.6(a)</u>, (i) there are no material applications pending before the FCC with respect to the Stations or the FCC Licenses, and (ii) the Company has completed or caused to be completed the construction of all facilities or changes contemplated by any of the FCC Licenses or construction permits issued to modify the FCC Licenses to the extent required to be completed as of the date hereof.

(b) Schedule 3.6(b)(i) sets forth, as of the date hereof, a list of all retransmission consent agreements with MVPDs with respect to each Station with each MVPD with more than 25,000 paid subscribers in the Stations' DMA in each case for December 2018. Except as has not had and would not reasonably be expected to have, individually or in the aggregate, a material impact on the Business as a whole nor the Business of any Station, since January 1, 2018, (A) no such MVPD has, with respect to carriage in the Stations' DMA, provided written notice to Sellers or their respective Affiliates of any material signal quality issue or, to the Knowledge of the Company, sought any form of relief from carriage of a Station from the FCC, (B) none of the Company or any of the Sellers or their respective Affiliates has received any written notice from any such MVPD of such MVPD's intention to delete a Station from carriage in such Station's DMA, and (C) to the Knowledge of the Company, none of the Company or any of the Sellers or their respective Affiliates has received written notice of a petition seeking FCC modification of the DMA in which any Station is located. To the Knowledge of the Company, the Company has entered into retransmission consent agreements with respect to the Stations' primary programming stream with each MVPD that has more than 25,000 paid subscribers in such Station's DMA as of December 2018. Except as set forth on Schedule 3.6(b)(ii), Sellers have made timely retransmission consent elections for the 2018-2020 retransmission consent election cycle with respect to each MVPD with more than 25,000 paid subscribers in the Stations' DMA.

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.6</u> contains the sole and exclusive representations and warranties of the Company to Buyer with respect to FCC Licenses, MVPD matters, and any compliance matters associated therewith.

#### 3.7 Taxes.

### Except as set forth on Schedule 3.7:

- (a) The Company has filed or caused to be filed on a timely basis all income Tax Returns and all material other Tax Returns that were required to be filed by the Company. All such Tax Returns are true, complete and correct in all material respects as to matters relating to Taxes payable on such Tax Returns and were prepared in substantial compliance with all Applicable Laws. All Taxes shown as due on any Tax Return filed by the Company have been paid and the Company has no material liability for any unpaid Taxes (whether or not shown as due on a Tax Return) that are past due.
- (b) The Company (i) has withheld all material Taxes from amounts paid by the Company to any of its employees, agents, contractors, customers and nonresidents, (ii) timely remitted all Taxes the Company has withheld to the proper agencies and (iii) has filed all material

federal, state, local and foreign returns and reports with respect to Taxes described in (i) above including income Tax withholding, social security, unemployment Taxes and premiums.

- (c) The Company has not received written notice of, and to the Knowledge of the Company, there are not currently pending, any audits, examinations, litigation, or other proceedings in respect of any material Tax Returns of the Company. There are no Liens for Taxes on any asset of the Company, other than Permitted Liens. The Company has provided or made available to Buyer true, correct and complete copies of all income and other material Tax Returns, examination reports, and statements of deficiencies filed by, assessed against, or agreed to by the Company since January 1, 2018.
- (d) The Company is not the beneficiary of any extension of time within which to file any material Tax Return (other than automatic extensions).
- (e) The Company has not waived any statute of limitations in respect of any material Taxes, or agreed to any extension of time with respect to a material Tax assessment or deficiency which extension is currently in effect. The Company has not executed any power of attorney with respect to any Tax, other than powers of attorney that are no longer in force. No closing agreements, private letter rulings, technical advice memoranda or similar agreements or rulings relating to Taxes have been entered into or issued by any Governmental Entity with or in respect of the Company.
- (f) Since January 1, 2018, the Company has not been a member of a group filing a consolidated federal income Tax Return or a combined, consolidated, unitary or other affiliated group Tax Return for state, local or non-U.S. Tax purposes. The Company does not have any liability for the Taxes of another Person under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or non-U.S. Law), as a transferee or successor, or other applicable provision of Law.
- (g) The Company will not be required to include any item of income in, or exclude any material item of deduction from, material taxable income for any Tax period (or portion thereof) beginning after the Closing Date as a result of (i) any change in or use of an improper method of accounting prior to the Closing Date, (ii) any installment sale or open transaction entered into prior to the Closing Date, (iii) any prepaid amount received or deferred revenue accrued on or prior to the Closing Date, (iv) any "closing agreement" as described in Section 7121 of the Code entered into on or prior to the Closing Date or (v) any election pursuant to Section 108(i) of the Code (or any similar provision of state, local or foreign Law) made prior to the Closing Date.
- (h) The Company is not party to any contract that will survive the Closing pursuant to which it is required to indemnify another Person for Taxes (other than pursuant to (i) a commercial contract entered into the ordinary course of business that normally includes provisions regarding the sharing of responsibility of Taxes such as leases, licenses or bills of sale; or (ii) a contract that is set forth on <u>Schedule 3.19</u>).
- (i) The Company is not nor has been a party to any "reportable transaction" as defined in Section 6707A(c)(2) of the Code and Treasury Regulation Section 1.6011-4(b).

- (j) The Company has not received a written claim in the past three (3) years from any Governmental Entity in any jurisdiction in which the Company does not file Tax Returns that the Company is or may be subject to taxation by that jurisdiction.
- (k) The Company is and always has been since the date of its incorporation classified as a C corporation for U.S. federal income tax purposes.
- (l) The Company has not made (and is not obligated to make) any payments, or has been or is a party to any agreement, contract, arrangement or plan that could result in it making payments, that have resulted or would result, separately or in the aggregate, in the payment of any "excess parachute payment" within the meaning of Code Section 280G or in the imposition of an excise Tax under Code Section 4999 (or any corresponding provisions of state or local Tax law) (excluding for this purpose any payments made pursuant to obligations entered into at the direction of the Buyer).

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.7</u>, <u>Section 3.12</u> and <u>Section 3.13</u> contain the sole and exclusive representations and warranties with respect to Tax matters.

# 3.8 Real Property; Leases.

- (a) <u>Schedule 3.8(a)</u> lists the address of all Owned Real Property and all Excluded Owned Real Property. Immediately prior to the Closing, the Company will have good and marketable fee simple title to the Owned Real Property free and clear of all Liens, other than Permitted Liens. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor any of its Affiliates, is obligated under, nor is a party to, any option, right of first refusal or other contractual right to purchase, acquire, sell, assign or dispose of any of the Owned Real Property or any portion thereof or interest therein. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor its Affiliates has leased or otherwise granted to any Person the right to use or occupy any of the Owned Real Property or any portion thereof.
- (b) <u>Schedule 3.8(b)</u> includes a list of all leases for Real Property to which the Company is a party ("<u>Real Property Leases</u>"). Except as set forth on <u>Schedule 3.8(b)</u>, the Company has a valid leasehold interest in the Real Property subject to the Real Property Leases (the "<u>Leased Real Property</u>"). Neither the Company, nor, to the Knowledge of the Company, any other party to any Real Property Lease has failed to perform its obligations in all material respects, and is not in material breach of, or default under, the provisions of any Real Property Lease. Except as set forth on <u>Schedule 3.8(b)</u>, the Company has not subleased, licensed or otherwise granted any Person the right to use or occupy any Leased Real Property. Except as set forth on <u>Schedule 3.8(b)</u>, the Owned Real Property and Leased Real Property constitute all real property used primarily in the present conduct of the Business.
- (c) There is no pending nor, to the Knowledge of the Company, threatened condemnation, eminent domain, taking or similar proceeding or proceeding to impose any special assessment relating to any Owned Real Property or any material portion thereof or, to the Knowledge

of the Company, any Leased Real Property, which, in either such case, would reasonably be expected to curtail or interfere with the use of such property for the present conduct of the Business.

(d) Each individual property that composes the Real Property has reasonable and lawful access to and from roads adjoining such property.

### 3.9 Contracts; Validity of Material Agreements.

- (a) <u>Schedule 3.9(a)</u> sets forth a complete list of the following contracts, as of the date hereof to which the Company is a party:
- (i) any programming agreement under which it would reasonably be expected that the Company or the Business would make annual payments of \$200,000 or more during any twelve (12) month period or the remaining term of such contract;
- (ii) any contract or agreement with a party that is not an Affiliate that is a local marketing agreement or time brokerage agreement, News Sharing Agreement, channel sharing agreement, joint sales agreement or shared services agreement;
  - (iii) any material partnership, joint venture or other similar contract or agreement;
  - (iv) any affiliation agreement with any of the CBS or NBC national television networks;
- (v) any contract or agreement for capital expenditures for an amount in excess of \$250,000 during any twelve (12) month period or the remaining term of such contract;
- (vi) any employment agreement or other agreement for personal services that provides for base compensation in excess of \$200,000 during any twelve (12) month period or the remaining term of such contract that provides benefits or payments to any Employee;
  - (vii) any collective bargaining agreement presently in effect;
- (viii) any Real Property Lease that provides for payments in an amount in excess of \$120,000 during any twelve (12) month period or the remaining term of such contract;
- (ix) any sales agency, advertising representative or advertising or public relations contract or agreement which is not terminable by the Company without penalty on thirty (30) days' notice or less;
- (x) any agreement, guarantee or instrument which provides for, or relates to, the incurrence by the Company or the Subsidiary of debt for borrowed money (except for such agreements or instruments which shall not apply to the Company or the Subsidiary upon Closing);
- (xi) any contract or agreement with a broker, consultant or other third party which provides for or relates to the payment of a commission or other compensation based

on the amount of revenue received by the Stations under any agreement described in clause (xiv) below;

- (xii) any contract or agreement with any Seller or any Affiliate of any Seller or any Seller Non-Solicit Party;
- (xiii) any contract or agreement that (A) limits or restricts the Company or any Subsidiary from competing with any Person in any geographic region, (B) contains exclusivity obligations or restrictions binding on the Business, or (C) requires the Business to conduct any business on an economic "most favored nations" basis with any third party, and, in the case of each of clauses (A) through (C), that is material to the Business;
- (xiv) any contract or agreement relating to cable or satellite retransmission of a Station with MVPDs that reported more than 25,000 paid subscribers to the Company or its Affiliates for December 2018 in such Station's DMA with respect to such Station; and
- (xv) any contract or agreement (other than any contract or agreement of the type described in clauses (i) through (xiv) above) that is not terminable by the Company without penalty on one hundred eighty (180) days' notice or less, which is reasonably expected to involve the payment by the Company after the date hereof of more than \$300,000 during any twelve (12) month period or the remaining term of such contract.

The contracts, agreements and leases required to be disclosed pursuant to this <u>Section 3.9(a)</u> are collectively referred to herein as the "<u>Material Agreements</u>."

(b) Except as set forth on Schedule 3.9(b) each of the Material Agreements is in full force and effect and is binding upon the Company and, to the Knowledge of the Company, the other parties thereto, subject in each case to the extent that enforceability may be limited by the Enforceability Exceptions. The Company has performed its obligations under each of the Material Agreements in all material respects and is not in material breach of or default thereunder, and to the Knowledge of the Company, no other party to any of the Material Agreements is in material breach or default thereunder. Copies of each of the Material Agreements have heretofore been made available to Buyer by the Company.

## 3.10 <u>Environmental</u> . Except as set forth on <u>Schedule 3.10</u>:

- (a) The Company is, and since January 1, 2016 has been, in compliance in all material respects with all Environmental Laws.
- (b) The Company has obtained all material Permits required under Environmental Law which are necessary for its operations. The Company is, and since January 1, 2016 has been, in compliance in all material respects with all terms and conditions of such Permits.
- (c) As of the date of this Agreement, the Company is not the subject of any past, pending or, to the Knowledge of the Company, threatened Action alleging Liability of the Company or the Business under, or any failure of the Company or the Business to comply materially with, any Environmental Law or Permit issued under Environmental Law. Notwithstanding the foregoing, the Company has not received any written notice of potential Liability under Environmental Law

related to the Company's or the Business's prior use of real property and/or disposal or arrangement for disposal of a Hazardous Substance.

- (d) Neither the Company nor any Seller with respect to the Business released, disposed or arranged for disposal of, or exposed any Person to, any Hazardous Substances, or owned or operated any real property contaminated by any Hazardous Substances, in each case that has resulted in an investigation or cleanup by, or Liability of, the Company with respect to the Business.
- (e) The Company has not, by operation of contract or Applicable Law, succeeded to, assumed or accepted assignment of the Liability of another Person with regard to compliance with or Liability under any Environmental Law including but not limited to the Liability for costs of investigation, remediation, removal and/or monitoring of Hazardous Substances that were actually or allegedly disposed at any location including but not limited to the Owned Real Property, the Leased Real Property and any property previously owned or leased by the Company.

The representations and warranties contained in this <u>Section 3.10</u> are the sole and exclusive representations and warranties relating to Environmental Law.

### 3.11 <u>Intellectual Property</u>.

- (a) <u>Schedule 3.11(a)</u> contains a list of the material Business Intellectual Property.
- (b) Except as set forth on Schedule 3.11(b), to the Knowledge of the Company (i) the operation of the Business as it is currently conducted does not infringe, misappropriate or otherwise conflict with any other Person's Intellectual Property; (ii) none of the material Business Intellectual Property is being infringed, misappropriated or otherwise conflicted with by any other Person; (iii) no material Business Intellectual Property is the subject of any pending or threatened Action claiming infringement, misappropriation, violation of or other conflict with, any other Person's Intellectual Property by the Company; and (iv) in the past three (3) years, the Company has not received any written claim or notice asserting that the operation of the Business infringes, misappropriates, violates or otherwise conflicts with the Intellectual Property of any other Person or challenging the ownership, use, validity or enforceability of any material Business Intellectual Property. The Company (A) is the owner of the material Business Intellectual Property, free and clear of all Liens other than Permitted Liens, and (B) with respect to all other Intellectual Property necessary for the operation of the Business, as it is currently conducted, has the valid and enforceable right to use all of such Intellectual Property. The Company takes reasonable measures to maintain the material Business Intellectual Property, and the material Business Intellectual Property is not subject to any outstanding consent, settlement, decree order, injunction, judgment or ruling restricting the use or ownership thereof.
- (c) There have been no breakdowns, continued substandard performance or other adverse events affecting the computer software, hardware, communications devices, networks or other information technology owned, leased or licensed by the Company in the conduct of the Business in the past twelve (12) months that have caused a material disruption or interruption outside of the ordinary course in the operation of the Business.

(d) With respect to data collection, use, privacy, protection and security related to the Business, the Company (i) is in compliance with their respective obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects, and (ii) has been, during the past twelve (12) months, in compliance with their obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects.

### 3.12 <u>Employees; Labor Matters; Employee Matters</u>.

- (a) The Company has made available to Buyer a list of all Employees, including their (i) names; (ii) job titles; (iii) dates of hire; (iv) current rates of compensation; (v) 2018 bonus and commission opportunities and payments; (vi) work locations; (vii) employment statuses (*i.e.*, active, or on authorized leave and the reason therefor); (viii) accrued but unused paid time off (including vacation, personal days, and sick days); (ix) services credited for purposes of vesting and eligibility to participate in the Employee Plans; (x) whether covered by a collective bargaining agreement; (xi) whether full-time, part-time or per-diem; and (xii) whether exempt or non-exempt. Such list, redacted to delete the information set forth in clauses (iv)-(v) and (viii)-(ix) and the reason for an employment status that is other than active status, is attached as <u>Schedule 3.12(a)</u>.
- (b) Except as set forth on <u>Schedule 3.12(b)</u>, (i) the Company is not subject to or bound by any labor agreement or collective bargaining agreement, and (ii) to the Knowledge of the Company, there is no activity involving any Employee seeking to certify a collective bargaining unit or engaging in any other organizational activity. The Company has made available to Buyer true, correct and complete copies of each collective bargaining agreement to which the Company is a party.
- (c) Except as set forth on Schedule 3.12(c), as of the date of this Agreement (i) the Company is not engaged in any unfair labor practice that would have a Material Adverse Effect; (ii) there are no labor strikes, material labor disputes, concerted work stoppages or lockouts pending or, to the Knowledge of the Company, threatened with respect to the Company or any Employees; (iii) there are no grievances, complaints or other legal proceedings pending, or to the Knowledge of the Company, threatened, against the Company in connection with the employment of any Employees, except that would not reasonably be expected to result in a material liability; (iv) to the Knowledge of the Company, the Company is in compliance with all applicable labor and employment laws in connection with the employment of the Employees, including but not limited to payment of wages, expenses, reimbursement, overtime compensation, hours of work, discrimination, harassment and retaliation, leaves of absence, reasonable accommodation, workplace safety and collective bargaining, except for any failure to comply that would not reasonably be expected to result in a material liability; and (v) the Company's characterization and treatment of consultants and contractors as independent contractors satisfies all material requirements of Applicable Law.
- (d) The Company has not taken any action that required notification of the employees of the Company pursuant to the provisions of the federal WARN Act or any similar state

or local statute, and, except as set forth on <u>Schedule 3.12(d)</u>, has not laid off any Employees within the ninety (90) days prior to the Closing Date.

The representations and warranties contained in this <u>Section 3.12</u> are the sole and exclusive representations and warranties relating to Employees and labor matters.

### 3.13 Employee Benefit Plans.

- (a) <u>Schedule 3.13(a)</u> lists all material Employee Plans. Each Employee Plan is in writing, and the Company has made available to Buyer a true and complete copy of each Employee Plan. The Company and its Affiliates do not have any express or implied commitment (i) to create or incur liability with respect to or cause to exist any other employee benefit plan, program or arrangement, or (ii) to modify, change or terminate any Employee Plan, other than with respect to a modification, change or termination required by ERISA or the Code.
- (b) In all material respects, (i) each Employee Plan has been operated in accordance with its terms and the requirements of all Applicable Laws; (ii) each of the Company and its Affiliates, as applicable, has performed the obligations required to be performed by it under, is not in default under or in violation of, and to the Knowledge of the Company, there is no material default or violation by any party to, any Employee Plan; and (iii) no Action is pending or, to the Knowledge of the Company, threatened with respect to any Employee Plan (other than claims for benefits in the ordinary course) and, to the Knowledge of the Company, no fact or event exists that could give rise to any such action.
- (c) Each Employee Plan that is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the IRS with respect to the most recent applicable determination letter filing period or has timely applied to the IRS for such a letter and nothing has occurred with respect to the operation of any such Employee Plan which, either individually or in the aggregate, would cause the loss of such qualification or the imposition of any liability, penalty or tax under ERISA or the Code.
- (d) Neither the Company, nor any ERISA Affiliate, has any liability under, arising out of or by operation of Title IV of ERISA.
- (e) Neither the Company nor any ERISA Affiliate has any liability for any tax or penalty under the Code or ERISA (including, without limitation, Chapters 43, 46, 47, 48 and 100 of the Code and Section 502 of ERISA), and no fact or event exists which could give rise to any such liability.
- (f) All contributions and premiums required by Applicable Law or by the terms of any Employee Plan or any agreement relating thereto have been timely made (without regard to any waivers granted with respect thereto).
- (g) The liabilities of each Employee Plan that has been terminated or otherwise wound up, have been fully discharged in compliance with Applicable Law. Each Employee Plan may be terminated without any further liability.

- (h) Except as set forth on <u>Schedule 3.13(h)</u>, neither the Company nor any ERISA Affiliate maintains a welfare benefit plan providing continuing benefits after the termination of employment (other than as required by Section 4980B of the Code and at the former employee's or employee's beneficiary's own expense), and the Company and its ERISA Affiliates have complied in all material respects with the notice and continuation requirements of Section 4980B of the Code and the regulations thereunder.
- (i) Except as provided in <u>Schedule 3.13(i)</u>, neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated by this Agreement (alone or together with any other event) will (A) result in any payment (including, without limitation, severance, unemployment compensation, retention bonus or golden parachute) becoming due to any current or former director, employee or independent contractor of the Company or any Affiliate, (B) increase any benefits otherwise payable under any Employee Plan, or (C) result in the acceleration of the time of payment or vesting of any benefit.
- (j) Each Employee Plan or other arrangement that is subject to Section 409A of the Code has been maintained and operated in all material respects so that no taxes under Section 409A of the Code may be imposed on participants in such plans or arrangements. Each stock option granted by the Company has been granted under terms such that the option is exempt from the requirements of Section 409A of the Code.
- (k) Notwithstanding anything in this Agreement to the contrary, the representations and warranties set forth in this <u>Section 3.13</u> are the sole and exclusive representations and warranties being made by the Company in this Agreement with respect to any Employee Plan or ERISA.
- 3.14 <u>Insurance</u>. <u>Schedule 3.14</u> contains a true and complete list of all insurance policies of the Company currently in effect as of the date hereof that insure the Business, operations or Employees of the Company or affect or relate primarily to the ownership, use or operation of the Business (including fire, theft, casualty, comprehensive general liability, worker's compensation, business interruption, environmental, product liability, automobile, vehicle and equipment insurance policies). With respect to the policies providing liability insurance: (a) all are in full force and effect and no notice of cancellation or termination has been received with respect to any such policy or binder; (b) to the Knowledge of the Company, all have been complied with in all material respects by the policyholder; and (c) there is no material pending claim under any such policy as to which coverage has been denied or disputed by the underwriters or issuers thereof.
- 3.15 <u>Permits</u>. As of the date of this Agreement, the Company holds or possesses all registrations, licenses, permits, approvals and regulatory authorizations from a Governmental Entity that are reasonably necessary to entitle it to operate the Business as operated immediately prior to the date of this Agreement (herein collectively called, "<u>Permits</u>"), except for such Permits as to which the failure to so own, hold or possess would not, individually or in the aggregate, have a Material Adverse Effect. The Company has fulfilled and performed its obligations under each of the Permits, except for noncompliance that, individually or in the aggregate, has not had a Material Adverse Effect. Each of the Permits is valid, subsisting and in full force and effect and has not been revoked, suspended, cancelled, rescinded or terminated, other than those that the revocation,

suspension, cancellation or rescission or termination of which, individually or in the aggregate, would not have a Material Adverse Effect.

- 3.16 <u>No Violation, Litigation or Regulatory Action</u>. Except (y) with respect to matters relating to the representations and warranties set forth in <u>Section 3.6</u> (FCC Licenses; MVPD Matters), <u>Section 3.7</u> (Taxes), <u>Section 3.10</u> (Environmental), <u>Section 3.12</u> (Employees; Labor Matters; Employee Matters), or <u>Section 3.13</u> (Employee Benefit Plans); or (z) as set forth on <u>Schedule 3.16</u>,
- (a) As of the date of this Agreement, there is no action, suit or proceeding by or before any court or any Governmental Entity (each, an "<u>Action</u>") pending, or, to the Knowledge of the Company, threatened against the Company or its Subsidiary;
- (b) The Company and its Subsidiary are, and since January 1, 2016, have been in compliance, in all material respects, with all Applicable Laws;
- (c) Since January 1, 2016 and through the date of this Agreement, the Company and its Subsidiary have not received any written notice of violation of any Applicable Law; and
- (d) There are no temporary restraining orders or other orders, judgments, injunctions, awards, stipulations, decrees or writs handed down, adopted or imposed by, including any consent decree, settlement agreement or similar written agreement with any Governmental Entity against the Company or its Subsidiary which would, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- 3.17 <u>Financial Statements</u>. True and complete copies of (i) the audited balance sheet of the Company as of December 31, 2018 and the related audited statements of income and cash flows of the Company for the year ended December 31, 2018 (the "<u>Audited Company Financial Statements</u>") and (ii) the unaudited balance sheet of the Company as of March 31, 2019 (the "<u>Balance Sheet Date</u>") and the related unaudited statements of income and cash flows of the Company for the three months ended March 31, 2019 (the "<u>Interim Company Financial Statements</u>" and together with the Audited Company Financial Statements, the "<u>Company Financial Statements</u>"). The Company Financial Statements (i) were prepared in accordance with the books of account and other financial records of the Company (except as may be indicated in the notes thereto), (ii) present fairly, in all material respects, the financial condition and results of operations of the Company as of the dates thereof or for the periods covered thereby, and (iii) were prepared in accordance with GAAP applied on a basis consistent throughout the periods covered thereby, subject, in the case of the Interim Company Financial Statements, to normal year end audit adjustments and the absence of footnotes.
- 3.18 <u>Absence of Changes</u>. Since the Balance Sheet Date and through the date of this Agreement, there have not been any events, changes or occurrences or states of facts that, individually or in the aggregate, have had a Material Adverse Effect. Except as set forth on <u>Schedule 3.18</u>, since the Balance Sheet Date, the Business has been operated in all material respects in the ordinary course of business consistent with past practice.
- 3.19 <u>No Undisclosed Liabilities</u>. Except as set forth on <u>Schedule 3.19</u>, the Company, with respect to the Business, is not subject to any material liability (including unasserted claims, whether

known or unknown), whether absolute, contingent, accrued or otherwise, which would be required to be disclosed on a balance sheet of the Business prepared in accordance with GAAP or the notes thereto, except for liabilities which are (a) reflected or reserved for on the March 31, 2019 balance sheet, (b) incurred in the ordinary course of business since the Balance Sheet Date, (c) to be performed in the ordinary course of business pursuant to the Material Agreements, or (d) reflected in Net Working Capital.

### 3.20 Assets; Sufficiency.

- (a) Except as set forth on <u>Schedule 3.20(a)</u>, the Acquired Company Assets constitute all of the material assets and properties (including FCC Licenses), whether tangible or intangible, whether personal, real or mixed, wherever located, that are used primarily in the Business and are sufficient to conduct the Business in substantially the manner in which it is conducted on the date hereof and has been conducted at all times since January 1, 2018.
- (b) Except as set forth on <u>Schedule 3.20(b)</u>, all material items of tangible personal property included in the Acquired Company Assets are in good operating condition, ordinary wear and tear excepted.
- 3.21 <u>Bank Accounts, Power of Attorneys.</u> <u>Schedule 3.21</u> sets forth (a) the names and locations of all banks, trust companies, savings and loan associations and other financial institutions at which the Company or its Subsidiary maintain safe deposit boxes, checking accounts, or other accounts of any nature with respect to its business, (b) the names of all persons authorized to draw thereon, make withdrawals therefrom or have access thereto, and (c) all powers of attorney and similar grants of authority to other Persons.
- 3.22 <u>No Brokers</u>. The Company is not obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction for which Buyer may become liable.
- 3.23 <u>Disclaimer</u>. Except as set forth in <u>ARTICLE 2</u> and this <u>ARTICLE 3</u>, none of Sellers, the Company, their Affiliates or any of their respective Representatives make or have made any other representation or warranty, express or implied, at law or in equity, in respect of the Shares, the Company or the Business, including with respect to (i) merchantability or fitness for any particular purpose, (ii) the operation of the Company or the Business by Buyer after the Closing, (iii) the probable success or profitability of the Company or the Business after the Closing, (iv) any financial projection or forecast relating to the Company or the Business, (v) any other information made available to Buyer, its Affiliates and its and their respective Representatives, or (vi) as to any other matter or thing. Any such other representation or warranty is hereby expressly disclaimed. Other than the indemnification obligations of Sellers set forth in <u>ARTICLE 10</u>, none of Sellers, the Company, its Affiliates or any of their respective Representatives will have or be subject to any liability or indemnification obligation to Buyer or to any other Person resulting from the distribution to Buyer, its Affiliates or Representatives of, or Buyer's use of, any information relating to the Company or the Business, including any information, documents or material made available to Buyer, its Affiliates or Representatives, whether orally or in writing, in certain "data rooms," management presentations, functional "break out" discussions, responses to questions submitted

on behalf of Buyer or in any other form in expectation of the transactions contemplated by this Agreement. Any such other representation or warranty is hereby expressly disclaimed.

# ARTICLE 4 REPRESENTATIONS AND WARRANTIES OF BUYER

Buyer hereby represents and warrants to Sellers:

- 4.1 <u>Organization</u>. Buyer is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its organization. Buyer has the requisite power and authority to execute and deliver this Agreement and all other Transaction Documents to which it is a party and perform its obligations hereunder.
- 4.2 <u>Authorization</u>. The execution and delivery of this Agreement, and the performance by Buyer of its obligations hereunder, and the consummation of the Transaction by Buyer have been duly authorized and approved by all necessary action of Buyer and its directors, officers and stockholders and do not require any further authorization or consent of Buyer or its directors, officers or stockholders. This Agreement, and the other Transaction Documents when executed and delivered by Buyer (assuming due authorization, execution and delivery by Sellers), constitute and will constitute the legal, valid and binding agreement of Buyer enforceable in accordance with its terms, except in each case as such enforceability may be limited by the Enforceability Exceptions.
- 4.3 <u>No Conflicts</u>. The execution and delivery of this Agreement and the performance by Buyer of its obligations hereunder does not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of Buyer; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order; or (c) conflict with or result in any material breach or default of any material contract or agreement to which Buyer is a party.
- 4.4 <u>Litigation.</u> There is no Action pending or, to the Knowledge of Buyer, threatened against Buyer which would reasonably be expected to affect Buyer's ability to perform its obligations under this Agreement or otherwise impede, prevent or materially delay the consummation of the Transaction.
- 4.5 Qualification as FCC Licensee. Buyer is legally, financially and otherwise qualified to be the licensee of, acquire, own and operate the Stations under the Communications Laws, including but not limited to the provisions relating to media ownership and attribution and character qualifications. Buyer is in compliance with Section 310(b) of the Communications Laws and the FCC's rules governing alien ownership. There are no facts or circumstances that would, under the Communications Laws and the existing procedures of the FCC or any other Applicable Law, disqualify Buyer as a holder of any of the FCC Licenses held by the Company with respect to the Business, as applicable, or as the owner and operator of the Stations. No waiver of, exemption from, or declaratory ruling regarding any provision of the Communications Laws of the FCC is necessary for the FCC Consent to be obtained, including but not limited to a showing pursuant to 47 C.F.R. § 73.3555(b). Buyer is not a "foreign person" within the meaning of 31 C.F.R. § 800.216. To the Knowledge of Buyer, there are no facts or circumstances that might reasonably be expected

to (a) result in the FCC's refusal to grant the FCC Consent or otherwise disqualify Buyer, (b) materially delay obtaining the FCC Consent, or (c) cause the FCC to impose a material condition or conditions on its granting of the FCC Consent or to designate the FCC Application for a hearing.

- 4.6 <u>Financing</u>. At Closing, Buyer will have sufficient cash, available lines of credit or other sources of immediately available funds to enable it to make payment of the Purchase Price, all related fees and expenses in connection with the Transaction and any other amounts to be paid by it in accordance with the terms of this Agreement. Buyer acknowledges and agrees that the obligation of Buyer to consummate the Transaction is not conditioned upon Buyer's ability to finance or pay the Purchase Price and that any failure of Buyer to consummate the Transaction shall constitute a material breach by Buyer of this Agreement giving rise to Sellers' right (a) to terminate this Agreement under <u>Section 11.1(c)</u> hereof, subject to the terms and conditions of <u>Section 11.1(c)</u>, or alternatively, (b) to seek specific performance under <u>Section 11.4</u>.
- <u>Solvency.</u> Assuming (a) the satisfaction of the conditions in <u>ARTICLE 8</u> hereof, and (b) the accuracy in all material respects of the representations and warranties of Sellers and the Company set forth in <u>ARTICLE 2</u> and <u>ARTICLE 3</u>, respectively, hereof, then immediately after giving effect to the Transaction, payment of all amounts required to be paid in connection with the consummation of the Transaction, and payment of all related fees and expenses, Buyer shall be Solvent. For purposes of this Agreement: (i) "Solvent", when used with respect to a Person, means that, as of any date of determination, (A) the Present Fair Salable Value of its assets will, as of such date, exceed all of its liabilities, contingent or otherwise, as of such date, (B) such Person will not have, as of such date, an unreasonably small amount of capital for the business in which it is engaged or will be engaged, and (C) such Person will be able to pay its debts as they become absolute and mature, in the ordinary course of business, taking into account the timing of and amounts of cash to be received by it and the timing of and amounts of cash to be payable on or in respect of its indebtedness, in each case after giving effect to the Transaction, and the term "Solvency" shall have a correlative meaning; (ii) "debt" means liability on an "Obligation"; (iii) "Obligation" means (A) any right to payment, whether or not such a right is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, secured or unsecured or (B) the right to an equitable remedy for a breach in performance if such breach gives rise to a right to payment, whether or not such equitable remedy is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, legal, equitable, secured or unsecured; and (iv) "Present Fair Salable Value" means the amount that may be realized if the aggregate assets of a Person (including goodwill) are sold as an entirety with reasonable promptness in an arm's-length transaction under present conditions for the sale of comparable business enterprises.
- 4.8 <u>Projections and Other Information</u>. Buyer acknowledges that, with respect to any estimates, projections, forecasts, business plans, budget information and similar documentation or information relating to the Company or the Business that Buyer has received from Sellers, any of Sellers' Affiliates or Sellers' advisors, (a) Buyer is not relying on such documentation in making its determination with respect to executing this Agreement or completing the Transaction; (b) there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets; (c) Buyer is familiar with such uncertainties; (d) Buyer is taking full responsibility for making its own evaluation of the adequacy and accuracy of all estimates, projections, forecasts,

plans and budgets so furnished to Buyer; and (e) Buyer does not have, and will not assert, any Action against Sellers or their Affiliates or any of their respective directors, officers, members, shareholders, managers, employees or representatives, or hold Sellers or any such Persons liable, with respect thereto. Buyer represents and warrants that none of Sellers, any of Sellers' Affiliates, nor any other Person, has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding the Company or the Business or the Transaction not expressly set forth in <u>ARTICLE 2</u> or <u>ARTICLE 3</u>, and none of Sellers nor any of their Affiliates or any other Person will have or be subject to any liability to Buyer or any other Person resulting from the distribution to Buyer or their representatives or Buyer's use of any such information, including any confidential memoranda distributed on behalf of Sellers in respect of the Company or the Business or other publications or data room information provided or made available to Buyer or its representatives, or any other document or information in any form provided or made available to Buyer or its representatives in connection with the Transaction.

4.9 <u>Investment</u>. Buyer is an "accredited investor" within the meaning of Rule 501 of Regulation D promulgated under the Securities Act of 1933, as amended (the "<u>Securities Act</u>"), and is able to bear any economic risks associated with the Transaction. Buyer is acquiring the Equity Interests as provided in this Agreement solely for investment for its own account, and not with a view to, or for sale in connection with, any distribution thereof in violation of applicable state and federal securities laws. Buyer (either acting alone or together with its advisors) has sufficient knowledge and experience in financial and business matters so as to be capable of evaluating the merits and risks of its investment in the Equity Interests and is capable of bearing the economic risks of such investment, including a complete loss of its investment in such Equity Interests. Buyer hereby acknowledges that the Equity Interests have not been registered pursuant to the Securities Act or any state securities laws, and agrees that the Equity Interests may not be sold, transferred, offered for sale, pledged, hypothecated or otherwise disposed of without registration under the Securities Act, except pursuant to an exemption from such registration available under the Securities Act, and without compliance with foreign securities laws, in each case, to the extent applicable.

### 4.10 <u>Independent Investigation</u>.

- (a) Buyer has conducted its own independent investigation, review and analysis of the business, operations, assets (including Material Agreements), liabilities, results of operations, financial condition, technology and prospects of the Company and the Business, which investigation, review and analysis was undertaken by Buyer and its Affiliates and representatives. Buyer acknowledges that it, its Affiliates and their respective representatives have been provided adequate access to the personnel, properties, facilities and records of the Company for such purpose. In entering into this Agreement, Buyer acknowledges that it has relied solely upon the aforementioned investigation, review and analysis and not on any factual representations or opinions of any of Sellers, its Affiliates or their respective representatives (except the specific representations and warranties of Sellers and the Company set forth in <u>ARTICLE 2</u> and <u>ARTICLE 3</u>, respectively).
- (b) Buyer hereby agrees and acknowledges that (i) other than the representations and warranties made in <u>ARTICLE</u> <u>and ARTICLE</u> 3, none of Sellers, the Company, their respective Affiliates, or any of their respective representatives make or have made, and Buyer has not relied

on, any representation or warranty, express or implied, at law or in equity, with respect to the Equity Interests, the Company, the properties or assets of the Company or the Business of the Company, including with respect to (A) merchantability or fitness for any particular purpose, (B) the operation of the Company or the Business by the Business after the Closing, (C) the probable success or profitability of the Company or the Business after the Closing, (D) any financial projections or forecast relating to the Company or the Business, (E) any other information made available to Buyer, its Affiliates and its and their respective representatives, or (F) as to any other matter or thing, and (ii) other than the indemnification obligations of Sellers set forth in ARTICLE 10 (including, but not limited to, causes of action arising from Fraud), none of Sellers, the Company, its Affiliates or any of their respective representatives will have or be subject to any liability or indemnification obligation to Buyer or to any other Person resulting from the distribution to Buyer, its Affiliates or representatives of, or Buyer's use of, any information relating to the Company or the Business, including any information, documents or materials made available to Buyer, its Affiliates or representatives, whether orally or in writing, in certain "data rooms," management presentations, functional "break out" discussions, response to questions submitted on behalf of Buyer or in any other form in expectation of the transactions contemplated by this Agreement.

- (c) Buyer, its Affiliates and their respective representatives have received and may continue to receive from Sellers, the Company, their respective Affiliates or their respective representatives, certain estimates, projections and other forecasts for the Business of the Company and certain plan and budget information. Buyer acknowledges that these estimates, projections, forecasts, plans and budgets and the assumptions on which they are based were prepared for specific purposes and may vary significantly from each other. Further, Buyer acknowledges that there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets, that Buyer is taking full responsibility for making their own evaluation of the adequacy and accuracy of all estimates, projections, forecasts, plans and budgets so furnished to it, and that Buyer is not relying on any estimates, projections, forecasts, plans or budgets furnished by Sellers, the Company or their respective representatives, Buyer shall not, and shall cause their Affiliates and their respective representatives not to, hold any such Person liable with respect thereto.
- 4.11 <u>Brokers</u>. Neither Buyer nor any of its Affiliates, or any party acting on any of their behalf, has paid or become obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction.

# ARTICLE 5 CERTAIN COVENANTS

#### 5.1 <u>Governmental Consents</u>.

### (a) FCC Consent.

(i) Within ten (10) Business Days after the date of this Agreement, Buyer and Sellers shall file one or more applications with the FCC (the "FCC Applications") requesting FCC consent to the transfer of control of the FCC Licenses to Buyer. FCC consent to the FCC Applications with respect to the FCC Licenses is referred to herein as the "FCC Consent." Until such time as the FCC Consent shall have been obtained, Buyer and Sellers shall diligently prosecute

the FCC Applications and otherwise use their best efforts to obtain the FCC Consent as soon as possible; <u>provided</u>, <u>however</u>, except as provided in the following sentence or in <u>Section 5.1(b)(i)</u> and <u>Section 5.1(b)(iv)</u>, neither Buyer nor Sellers nor the Company shall be required to pay consideration to any third-party to obtain the FCC Consent. Buyer shall pay all FCC filing fees relating to the Transaction irrespective of whether the Transaction is consummated.

- (ii) Until such time as the FCC Consent shall have been obtained, each of Buyer and Sellers shall oppose any petitions to deny or other objections filed with respect to the FCC Applications to the extent such petition or objection relates to such Party. Neither Buyer nor Seller shall take any action that would, or fail to take such action the failure of which to take would, reasonably be expected to have the effect of materially delaying the receipt of the FCC Consent.
- (iii) If the Closing shall not have occurred for any reason within the original effective period of the FCC Consent, and neither Party shall have terminated this Agreement under <u>Section 11.1</u>, Buyer and Sellers shall request one or more extensions of the effective period of the FCC Consent. No extension of the FCC Consent shall limit the right of any Party to exercise its rights under <u>Section 11.1</u>.
- (iv) The FCC Licenses of the Stations expire on the dates corresponding thereto as set forth on Schedule 3.6(a). If, at any point prior to Closing, an application for the renewal of any FCC License (a "Renewal Application") must be filed pursuant to the Communications Laws, the applicable Seller (or the Company) shall execute, file and prosecute with the FCC such Renewal Application in accordance with Section 5.2(a)(ii) hereof. If an FCC Application is granted by the FCC subject to a renewal condition, then the term "FCC Consent" shall be deemed to also include satisfaction of such renewal condition. To the extent necessary or appropriate to avoid disruption or delay in the processing of the FCC Applications, Buyer agrees to assume, as between the Parties and the FCC, the position of the applicant before the FCC with respect to any pending Renewal Application and to assume the corresponding regulatory risks relating to any such Renewal Application; provided, that in no event will such assumption affect Buyer's rights hereunder with respect to the representations, warranties, covenants and indemnification obligations of the Sellers and the Company. Buyer and Sellers acknowledge that, to the extent reasonably necessary to expedite the grant by the FCC of any Renewal Application and thereby to facilitate the grant of the FCC Consent with respect to such Station, each of Buyer, Sellers, and their applicable subsidiaries shall be permitted to enter into tolling agreements with the FCC to extend the statute of limitations for the FCC to determine or impose a forfeiture penalty against such Station in connection with (a) any pending complaints that the Stations aired programming that contained obscene, indecent or profane material, or (b) any other enforcement matters against such Station with respect to which the FCC may permit Buyer or Sellers (or any of their respective subsidiaries) to enter into a tolling agreement. For the purposes hereof, "Communications Laws" shall mean the Communications Act of 1934, as amended, and the rules, regulations and written policies of the FCC promulgated pursuant thereto.

# (b) Governmental Consents.

(i) Within ten (10) Business Days after the date of this Agreement, Buyer and Sellers shall make any required filings with the Federal Trade Commission and the United States Department of Justice pursuant to the Hart-Scott-Rodino Antitrust Improvements Act of 1976,

as amended (the "HSR Act"), with respect to the Transaction (including a request for early termination of the waiting period thereunder), and shall thereafter promptly respond to all requests received from such agencies for additional information or documentation. Expiration or termination of any applicable waiting period under the HSR Act is referred to herein as the "HSR Clearance." Any filing fees payable under the HSR Act relating to the Transaction shall be borne by Buyer, provided that one-half of such amount shall be a Company Transaction Expense. The FCC Consent and HSR Clearance are referred to herein collectively as the "Governmental Consents."

- (ii) Each Party shall keep each other Party apprised of the content and status of any communications with, and communications from, any Governmental Entity with respect to the Transaction, including promptly notifying the other Party of any communication it or any of its Affiliates receives from any Governmental Entity relating to any review or investigation of the Transaction under the HSR Act or any other applicable non-United States antitrust Laws or Communications Laws and shall permit the other Party to review in advance (and to consider any comments made by the other Party in relation to) any proposed communication by such party to any Governmental Entity relating to such matters. Neither Party shall agree to participate in any substantive meeting, telephone call or discussion with any Governmental Entity in respect of any filings, investigation or other inquiry unless it consults with the other Party in advance and, to the extent permitted by such Governmental Entity, gives the other Party the opportunity to attend and participate at such meeting, telephone call or discussion. Subject to the NDA, the Parties will coordinate and cooperate fully with each other in exchanging such information and providing such assistance as each other Party may reasonably request in connection with the foregoing and in seeking early termination of any applicable waiting periods including under the HSR Act or Communications Laws. Subject to the NDA, the Parties shall provide each other with copies of all correspondence, filings or communications between them or any of their representatives, on the one hand, and any Governmental Entity or members of its staff, on the other hand, with respect to this Agreement and the Transaction; provided, however, that materials may be redacted (A) to remove references concerning the valuation of the Business, (B) as necessary to comply with contractual arrangements, and (C) as necessary to address reasonable attorney-client or other privilege or confidentiality concerns.
- (iii) The Parties hereto shall use their respective best efforts to consummate and make effective the Transaction and to cause the conditions set forth in <u>ARTICLE 7</u> and <u>ARTICLE 8</u> to be satisfied, including (A) the undertaking or obtaining of all necessary actions or nonactions, consents and approvals from Governmental Entities or other persons necessary in connection with the consummation of the Transaction and the making of all necessary registrations and filings (including filings with Governmental Entities, if any) and the taking of all steps as may be necessary to obtain an approval from, or to avoid the initiation of an action or proceeding by any Governmental Entity or other Persons, necessary for the consummation of the Transaction, including, but not limited to, any commitments by Buyer in accordance with <u>Section 5.1(b)(iv)</u>, and (B) the execution and delivery of any additional instruments necessary to consummate the transactions to be performed or consummated by such party in accordance with the terms of this Agreement and to carry out fully the purposes of this Agreement.
- (iv) Buyer shall, and shall cause its Affiliates to, take any and all actions necessary to avoid, resolve or eliminate each and every impediment under any antitrust, competition,

or Communications Laws that may be asserted by any Governmental Entity or any other Person with respect to the transactions contemplated by this Agreement and to obtain all permissions, approvals or consents that may be required by any Governmental Entity so as to enable the parties to consummate the transactions contemplated under this Agreement as promptly as practicable, and in any event no later than the Closing Date, including (A) proposing, negotiating, committing to and effecting as promptly as practicable, by consent decree, hold separate orders, or otherwise, the sale, divestiture, transfer, license, disposition or hold separate (through the establishment of a trust or otherwise) of such assets, properties or businesses of Buyer or any of its Affiliates, (B) terminating, modifying, or assigning existing relationships, contracts, or obligations of Buyer or any of its Affiliates, (C) changing or modifying any course of conduct regarding future operations of Buyer or any of its Affiliates, (D) entering into such other arrangements as are necessary or advisable in order to avoid the entry of, and the commencement of litigation seeking the entry of, or to effect the dissolution of, any order in any action, which would otherwise have the effect of materially delaying or preventing the consummation of the transactions contemplated under this Agreement, or (E) otherwise taking or committing to take any other action that would limit Buyer's or any of its Affiliates' freedom of action with respect to, or their ability to retain, one or more of their respective operations, divisions, businesses, product lines, customers, assets, rights or interests; provided, that Buyer is not obligated to take any action contemplated in subsections (A) through (E) unless such action is expressly conditioned upon the Closing of the transactions contemplated by this Agreement. In addition, if any action is instituted or threatened challenging the transactions contemplated by this Agreement as violating any antitrust, competition or Communications Law or if any order (whether temporary, preliminary or permanent) is entered, enforced or attempted to be entered or enforced by any Governmental Entity that would make the transactions contemplated by this Agreement illegal or otherwise delay or prohibit the consummation of the transactions contemplated by this Agreement, Buyer and its Affiliates shall take any and all actions to contest and defend any such action to avoid entry of, or to have vacated, lifted, reversed, repealed, rescinded or terminated, any order (whether temporary, preliminary or permanent) that prohibits, prevents or restricts consummation of the transactions contemplated by this Agreement. In addition, Buyer shall not, and shall cause its Affiliates not to, take any action after the date hereof that could reasonably be expected to delay the obtaining of, or result in not obtaining, any permission, approval or consent from any Governmental Entity or other Person required to consummate the transactions contemplated herein.

### 5.2 <u>Operations of the Business Prior to the Closing Date</u> .

- (a) From the date hereof until the Closing, except as (I) permitted by this Agreement, (II) reasonably requested by Buyer and agreed to by Sellers, (III) set forth on <u>Schedule 5.2</u>, (IV) required by Applicable Law or by any Governmental Entity, or (V) required by the regulations or requirements of any regulatory organization applicable to Sellers or the Business, unless Buyer otherwise consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed), Sellers shall:
- (i) operate the Business in the ordinary course and conduct the Business in all material respects in accordance with the Communications Laws and with all other Applicable Laws, including using commercially reasonable efforts to preserve and maintain the goodwill, business, customer relationships and Permits of the Business <u>provided</u>, <u>however</u>, that the Company

may declare, set aside or pay regular and/or special cash dividends on the shares of Common Stock on one or more occasions (in each case to occur prior to the Closing) to the extent permitted by (and in compliance with) applicable Law;

- (ii) maintain all of the material FCC Licenses listed on <u>Schedule 3.6(a)</u> in full force and effect, timely file all applications or requests necessary to renew or extend all of the material FCC Licenses, and not materially adversely modify any of the material FCC Licenses;
- (iii) use commercially reasonable efforts to maintain the material MVPD carriage of the Stations existing as of the date of this Agreement;
- (iv) continue to promote and advertise on behalf of the Stations at levels substantially consistent with past practice; and
  - (v) not agree, commit or resolve to take any actions inconsistent with the foregoing.
- (b) Notwithstanding Section 5.2(a), and except as (I) expressly contemplated by this Agreement, (II) set forth in Schedule 5.2(b), or (III) required by Applicable Law or by any Governmental Entity, unless Buyer consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed) Sellers shall not, and shall cause each of their Affiliates not to, in respect of the Company or its Subsidiary, the Business or the Acquired Company Assets:
- (i) other than in the ordinary course of business, enter into any contract that would be binding on the Company or its Subsidiary after the Closing Date and that involves the payment or potential payment by the Company or its Subsidiary of more than \$300,000 per annum or \$600,000 in the aggregate;
- (ii) make or authorize any new capital expenditures other than those set forth in the budget provided to Buyer prior to the date of this Agreement or make any capital expenditure with respect to any Station in excess of \$200,000 in any individual case or \$500,000 in the aggregate; provided that the foregoing shall not apply to capital expenditures necessary for emergency repairs, provided that the Company informs Buyer of such expenditures within five (5) business days;
- (iii) except with respect to Excluded Owned Real Property, sell, lease (as lessor), transfer or otherwise dispose of or mortgage or pledge, or impose or suffer to be imposed any Lien on, any of the material Acquired Company Assets other than property sold or otherwise disposed of in the ordinary course of business, and other than Permitted Liens;
  - (iv) guarantee, or otherwise become liable for, any material liability of any third Person;
- (v) adopt, or institute any increase in, any profit sharing, bonus, incentive, deferred compensation, insurance, pension, retirement, medical, hospital, disability, welfare or other employee benefit plan, including any Employee Plan, with respect to its employees, other than in the ordinary course of business or as required by any such plan or requirements of Law;

- (vi) other than the ordinary course of business, hire any employee that would be an Employee, or enter into any new, or materially modify the terms of any existing, employment contract with any Employee; increase the cash compensation of any Employee except for, with respect to employees who are not officers, increases in annual salary or wage rate pursuant to any applicable collective bargaining agreement or in the ordinary course of business which do not exceed 5% individually or 3% in the aggregate; or enter into any performance and stay bonuses that will be binding upon Buyer, the Company or its Subsidiary after the Closing;
- (vii) make any material Tax election that is inconsistent with past practice or change any material Tax election, in each case, with respect to the Company or Acquired Company Assets, except in the ordinary course of business;
- (viii) enter into any consent decree with any Governmental Entity with respect to the Stations or any of the FCC Licenses if such consent decree would be binding on the Company or its Subsidiary after Closing;
- (ix) recognize any labor organization or union as the representative of any employee of the Business, or enter into any collective bargaining agreement or other agreement with a labor organization or union;
- (x) terminate or cancel any insurance coverage maintained by the Company with respect to any material assets without replacing such coverage with a comparable amount of insurance coverage other than in the ordinary course of business;
- (xi) enter into any channel sharing agreement, interference acceptance agreement, or other agreement providing for (i) the use by any Person of any portion of any the Stations' respective spectrums, (ii) any Station's use of any portion of broadcast spectrum licensed to any Person, and/or (iii) any material restriction on, or modification of, the Station's license, technical operations, hours of operation, coverage area, and/or population served; or
  - (xii) agree or commit to do any of the foregoing.

### 5.3 Director and Officer Indemnification

(a) For a period of six (6) years after the Closing, Buyer shall cause the Company to fulfill and honor all rights to indemnification pursuant to the Organizational Documents of the Company in favor of each Person who is now, or has been at any time prior to the date hereof or who becomes prior to the Closing, an officer or director of the Company (the "Company Indemnified Parties"). The provisions of the Organizational Documents of the Company with respect to indemnification, advancement of expenses and exculpation of liability shall not be amended, repealed or otherwise modified for a period of six (6) years from the Closing Date in any manner that would adversely affect the rights of the Company Indemnified Parties thereunder, unless such modification is required by Applicable Law and, then, only upon written notice to Sellers. Buyer shall not take any action after the Closing to cause the Company not to fulfill or honor the indemnification rights of the Company Indemnified Parties under the Organizational Documents.

- (b) At Closing, the Company shall, at the equal expense of the Sellers, on the one hand, and the Buyer, on the other hand, obtain and pay for in full as of the Closing Date, "tail" coverage for directors & officers liability insurance with a claims period of six (6) years from the Closing Date. After the Closing, neither Buyer, nor the Company or any of their Affiliates will take any action to negate, cancel or otherwise modify or terminate such "tail" insurance policies.
- (c) The provisions of this <u>Section 5.3</u> are intended for the benefit of, and shall be enforceable by, the Company Indemnified Parties and their heirs and personal representatives, and shall be binding on Buyer and the Company, and their successors and assigns. In the event that Buyer or the Company or any successor or assign (i) consolidates with or merges into any other Person and shall not be the continuing or surviving Person in such consolidation or merger, or (ii) transfers all or substantially all of its properties and assets to any other Person, then, in each such case, provisions shall be made so that such successors or assigns honor the obligations set forth with respect to Buyer and the Company in this <u>Section 5.3</u>.

## ARTICLE 6 JOINT COVENANTS

Buyer, on the one hand, and Sellers, on the other hand, hereby covenant and agree as follows:

6.1 <u>Confidentiality</u>. The Company and Buyer (or an Affiliate of Buyer) are parties to a nondisclosure agreement, dated March 15, 2019 (the "<u>NDA</u>"). To the extent not already a direct party thereto, Buyer hereby assumes the NDA and agrees to be bound by the provisions thereof applicable to Buyer's Affiliate that is a party thereto, and such NDA shall remain in effect in accordance with its terms. Without limiting the terms of the NDA, and subject to the requirements of Applicable Law, all non-public information regarding Sellers, the Company and the Business shall be confidential and shall not be disclosed to any other Person, except Buyer's representatives for the purpose of consummating the Transaction.

### 6.2 Non-Solicitation.

- (a) For a period of twenty-four (24) months following Closing (the "Restricted Period"), Buyer shall not, and shall cause each of its respective direct and indirect Affiliates not to, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any current employees of any Seller Non-Solicit Party, or (ii) induce or encourage any such employee of any of such Seller Non-Solicit Parties to leave the employ of any Seller Non-Solicit Party; provided, however, that the foregoing will not prohibit Buyer or any of its Affiliates from soliciting any such employees of any Seller Non-Solicit Party through general solicitations or advertisements that are not specifically directed at employees of any Seller Non-Solicit Party. For purposes of this Section 6.2, the Parties agree that the "Seller Non-Solicit Parties" shall include The Dispatch Printing Company, Wolfe Enterprises, Inc. and Capitol Square Ltd.
- (b) During the Restricted Period, and except as set forth on <u>Schedule 6.2(b)</u>, as an inducement to Buyer to enter into this Agreement, the Sellers shall not, and shall cause the Seller Non-Solicit Parties and their respective direct and indirect Affiliates to not, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any then-current employees of the Company, or (ii) induce or encourage any such employee of the Company to leave the employ

of the Company; <u>provided</u>, <u>however</u>, that the foregoing will not prohibit the Seller Non-Solicit Parties or any of their respective Affiliates from soliciting any such employees of the Company through general solicitations or advertisements that are not specifically directed at employees of the Company.

- (c) Each of the Parties acknowledges and agrees that the restrictions contained in this <u>Section 6.2</u> are reasonable in scope and duration in light of the purpose and intent of this Agreement and the valuable consideration being conveyed by the Parties as provided herein. If, for any reason any Governmental Entity determines that any of those restrictions is not reasonable or are overbroad or unenforceable or that the consideration is inadequate in any jurisdiction or context, such restrictions shall be interpreted, modified or rewritten to include as much of the duration and scope as will render such restrictions valid and enforceable. The Parties agree that the covenants contained in this <u>Section 6.2</u> shall be enforced independently of any other obligations between or among the Parties, and that the existence of any other claim or defense shall not affect the enforceability of this Agreement or the remedies hereunder.
- 6.3 <u>Announcements.</u> Prior to Closing, no Party shall, without the prior written consent of the other Parties, issue any press release or make any other public announcement concerning the Transaction, except to the extent that such Party is so obligated by Applicable Law or any rule or regulation of any securities exchange upon which the securities of such Party are listed or traded, in which case such Party shall give advance notice and an opportunity to comment to the other, and except that the Parties shall cooperate to make a mutually agreeable announcement.
- 6.4 <u>Control</u>. Notwithstanding any other provision set forth in this Agreement, this Agreement is not intended to and shall not be interpreted to transfer control of the Stations or, except as set forth in <u>Section 5.2</u>, to give Buyer the right, directly or indirectly, to control, supervise or direct the business or operations of the Business, prior to Closing. Consistent with the Communications Laws, control, supervision and direction of the operation of the Business prior to Closing shall remain the responsibility of the holders of the FCC Licenses.

#### 6.5 Non-Governmental Consents; Certain Contracts.

(a) <u>Consents</u>. Buyer and Sellers shall use commercially reasonable efforts to obtain any third-party consents, approvals, authorizations or waivers required under the Material Agreements. Except for the Required Consents, no such third-party consents, approvals, authorizations or waivers shall be conditions to Closing, and no Party shall be obligated to (i) make any payment to any third-party to obtain any consent under this <u>Section 6.5</u> other than normal and usual processing fees, filing fees or other similar normal costs incurred in connection with such third-party consent or approval, or (ii) grant any accommodation (financial or otherwise) to any third-party in connection with obtaining such third-party consent or approval. Any such costs incurred by the Parties shall be borne by Buyer.

### (b) <u>Commingled Contracts</u>.

(i) The Parties acknowledge that the Company and its Affiliates are parties to certain contracts listed on <u>Schedule 6.5(b)</u> that relate to both the operations or conduct of the Business and that of other businesses of affiliates of Sellers (and/or their subsidiaries), but that

will remain with the Company and its Affiliates after the Closing (the "Commingled Contracts"). Sellers and Buyer shall cooperate and use their respective commercially reasonable efforts with the unaffiliated counterparty to the Commingled Contracts (A) to obtain, through an amendment, partial assignment or new contract (any such arrangement, a "Replacement Contract") for the benefit of Buyer the respective rights and obligations related to the Business under each Commingled Contract (the "Commingled Contract Rights"), such that, effective at or after the Closing, Buyer will be the beneficiary of the rights and will be responsible for the obligations related to the Commingled Contract Rights of such Commingled Contracts and (B) to novate the respective rights and obligations related to the Commingled Contract Rights under each such Commingled Contract and obtain an unconditional release for the applicable Seller and its Affiliates thereunder, such that, subsequent to the Closing, Sellers and their Affiliates will have no rights or Liability with respect to the Commingled Contract Rights under and in respect of the Commingled Contracts; provided, however, that (1) no Replacement Contract shall impose any Liability on Sellers or any of their subsidiaries after the Closing; (2) neither Sellers nor any of their Affiliates shall be required to expend any money with respect to any Commingled Contract or Replacement Contract or remedy any breach under or with respect thereto or offer or grant any accommodation (financial or otherwise) to any third-party in order to provide Buyer with the benefits under a Commingled Contract or with a Replacement Contract; (3) no representation, warranty or covenant of any Seller contained in the Transaction Documents shall be breached, or deemed breached, no condition shall be deemed not satisfied, and neither Sellers nor any of their Affiliates will have any Liability whatsoever to Buyer or any of its Affiliates, based on, arising out of or relating to the failure to obtain any Replacement Contract or any Action commenced or threatened by or on behalf of any Person arising out of or relating to any Commingled Contracts or the failure to obtain any Replacement Contract; (4) obtaining Replacement Contracts is not a condition to the Closing; and (5) if any Commingled Contract includes any group discount or similar benefit that is not assignable or transferable to Buyer, then the Replacement Contract will not include or reflect such terms.

(ii) In the event a Replacement Contract is not obtained by the Closing and the Closing occurs, Sellers will, if and to the extent Buyer shall request, use commercially reasonable efforts to cooperate with Buyer in effecting a lawful and commercially reasonable arrangement under which Buyer shall receive benefits under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing, and, to the extent of the benefits received, Buyer shall pay and perform Sellers' or their Affiliates' obligations arising under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing in accordance with its terms.

(iii) Notwithstanding anything to the contrary herein, this Agreement and the consummation of the Transaction shall not be construed as an attempt or agreement to assign any contract or rights thereunder, including any rights under a Commingled Contract, or other right, which by its terms or by Law is not assignable without the consent of a third-party or a Governmental Entity or is cancelable by a third-party in the event of an assignment, unless and until such consent shall have been obtained.

6.6 <u>Employee Matters</u>.

- (a) The employment relationship of the Employees shall continue with Buyer or its Affiliates (including the Company) as of the Closing and for at least one hundred twenty (120) days following the Closing Date, except in the event of their death, disability (consistent with Applicable Law), retirement, voluntary termination, or Termination for Cause. Buyer shall take any and all actions reasonably necessary to ensure the continued employment of such Employees with Buyer (including the Company) or its Affiliates as of the Closing and for at least one hundred twenty (120) days following the Closing Date.
- (b) As used herein, "<u>Non-Union Employee</u>" means each Employee who is, immediately prior to the Closing, employed by the Company and whose terms of employment are not subject to a collective bargaining agreement.
- (c) Buyer shall provide, or shall cause an Affiliate of Buyer that will employ the Non-Union Employee to provide, to each Non-Union Employee for the period from the Closing Date until the date that is six months from the Closing Date, or, if shorter, the period of employment following the Closing Date of the Non-Union Employee: (i) the same or greater base salary or rate of pay and target annual cash incentive compensation as in effect immediately prior to the Closing Date; and (ii) employee benefits that are substantially similar in the aggregate to those provided to similarly situated employees of Buyer or its Affiliates. Buyer or its Affiliates will recognize the accrued paid time off (which includes vacation, sick days or other personal days) that each Non-Union Employee had accrued as of the Closing Date. The medical, dental and health plans of Buyer or its Affiliates covering each Non-Union Employee following the Closing (x) shall not contain any exclusions for pre-existing conditions (to the extent the conditions had been covered under the Employee Plans as of the Closing Date), and (y) shall credit each Non-Union Employee for the plan year of the Company in which the Closing Date occurs with all deductibles and co-payments applicable to the portion of such plan year occurring prior to the Closing Date. For purposes of determining eligibility to participate and level of benefits under a paid-time-off, vacation or severance plan maintained by Buyer or any of its Affiliates in which Non-Union Employees are eligible to participate, Buyer shall, and shall cause its Affiliates to, recognize or cause to be recognized each Non-Union Employee's service with the Company as service with Buyer or its Affiliates to the same extent recognized by the Company immediately prior to the Closing, except that such service need not be recognized to the extent such recognition would result in the duplication of benefits for the same period of service. Seller agrees that Seller or its Affiliates (and not the Company or its Affiliates) shall be solely responsible for satisfying the continuation coverage requirements of Section 4980B of the Code for all individuals who are "M&A qualified beneficiaries" as such term is defined in Treasury Regulations Section 54.4980B-9.
- (d) The Employees' coverage under the Retained Benefit Plans shall end as of the Closing Date, or, if later, the applicable coverage cessation date for the Retained Benefit Plan. Seller and its Affiliates (and not the Company and its Affiliates) shall retain all responsibilities for and Liabilities relating to the Retained Benefit Plans.
- (e) The Company shall be entitled to make, retain and provide to the plan sponsor copies of all pension records of Employees and use the information contained therein with respect to relevant pension matters.

- (f) After the Closing Date, Buyer shall cause a tax-qualified defined contribution plan established or designated by Buyer or any of its Affiliates ("Buyer's 401(k) Plan") to accept rollover contributions from the Non-Union Employees and Union Employees of any account balances distributed to them by one of Seller's 401(k) Plans. Buyer and Seller shall, or shall cause their Affiliates to, allow any such Non-Union Employees' and Union Employees' outstanding plan loans under Seller's 401(k) Plan to be rolled into Buyer's 401(k) Plan within 60 days of the Closing Date. The distribution and rollover described herein are subject to, and shall comply with, all Applicable Laws, and Buyer and Seller shall, or shall cause their respective Affiliates to, take any actions required in connection herewith.
- (g) As of the Closing Date, the Seller or its Affiliates shall take all necessary actions to fully vest the account balances of the Employees in the Seller's 401(k) Plans and the benefits the Non-Union Employees have accrued in the Seller's Nonqualified Plans.
- (h) As of the Closing Date, Seller or its Affiliates shall take all necessary actions to terminate the Seller's Nonqualified Plans with respect to the Employees and payout, as soon as administratively practicable, in a lump sum the benefits the Employees have earned under such plans, all in compliance with the requirements of Section 409A of the Code so that no taxes under Section 409A may be imposed on such Employees.
- (i) As of the Closing, Buyer shall, or shall cause its Affiliates to, subject to the rights of any affected Union Employees regarding representation, (i) continue to recognize the labor organization identified in <u>Schedule 3.12(b)</u> as the collective bargaining agent for such affected Union Employees, and (ii) comply with the terms and conditions of the collective bargaining agreement listed on <u>Schedule 3.12(b)</u> in accordance with the terms and conditions in effect immediately prior to Closing.
- (j) Without limiting the generality of <u>Section 14.9</u>, nothing in this <u>Section 6.6</u>, express or implied, is intended to confer on any Person (including any Non-Union Employees, Union Employees and any current or former employees of the Company, the Seller or their Affiliates, as applicable), other than the parties hereto and their respective successors and assigns, any rights, benefits, remedies, obligations or liabilities (including any third-party beneficiary rights) under or by reason of this <u>Section 6.6</u>. Accordingly, notwithstanding anything to the contrary in this <u>Section 6.6</u>, the parties expressly acknowledge and agree that this Agreement is not intended to create a contract between Buyer, Seller or any of their respective Affiliates, on the one hand, and any Employee of the Company, Seller or their Affiliates on the other hand, and no Employee of the Company, Seller or their Affiliates may rely on this Agreement as the basis for any breach of contract claim against Buyer, Seller or any of their respective Affiliates. Nothing in this <u>Section 6.6</u> shall constitute an amendment to or modification of any Employee Plan or other compensation or benefit plan, program, policy, agreement or arrangement.

### 6.7 Access to Business.

(a) For a period of six (6) years following the Closing Date, Buyer shall, subject to any restrictions imposed from time to time in good faith upon advice of counsel respecting the provision of privileged communications or competitively sensitive information and any applicable

confidentiality agreement with any Person, provide Sellers and their authorized representatives with reasonable access (for the purpose of examining and copying at Sellers' sole cost), during normal business hours and after reasonable advance notice, to books and records and other information and materials in the possession of Buyer or the Company which relates to the Company, or the Business for periods prior to the Closing Date, as may be reasonably requested for tax, financial reporting and any other reasonable business purposes; provided, that such inspection and copying shall be conducted in a manner that will not unreasonably disrupt the normal course of Buyer or the Company's Businesses. Unless otherwise consented to in writing by Sellers, Buyer shall not, and shall cause the Company not to, for a period of six (6) years following the Closing Date, destroy, alter or otherwise dispose of any books and records of the Company or the Business, or any portions thereof, relating to periods prior to the Closing Date without first offering to surrender to Sellers such books and records or such portions thereof.

- (b) For a period of six (6) years after the Closing Date, the Voting Trustees shall, and shall direct their Representatives to, subject to any restrictions imposed from time to time in good faith upon advice of counsel respecting the provision of privileged communications or competitively sensitive information and any applicable confidentiality agreement with any Person, use their respective commercially reasonable efforts to respond to all reasonable requests by Buyer for information relating to the Voting Trust certificate holders' beneficial ownership of Shares as of the Closing Date which the Voting Trustees may retain after the Closing Date. Access to such information shall be afforded by the Voting Trustees upon receipt of reasonable advance notice and during normal business hours. Buyer shall be solely responsible for any costs and expenses incurred by it pursuant to this Section 6.7(b). If the Voting Trustees shall desire to dispose of any of such information prior to the expiration of such six (6) year period, such party shall, prior to such disposition, give Buyer a reasonable opportunity, at Buyer's expense, to segregate and remove such information as the other party may select.
- 6.8 <u>Further Action</u> . In furtherance (and not in limitation) of the provisions set forth in this Agreement, at all times prior to the Closing, Buyer and Sellers shall use their respective commercially reasonable efforts (except if a higher standard is provided for in this Agreement) to take or cause to be taken all action necessary or desirable in order to consummate the Transaction as promptly as is practicable.
- 6.9 <u>Notice</u>. Each Party shall promptly notify the other of any Action that shall be instituted or threatened against such Party to restrain, prohibit or otherwise challenge the legality of the Transaction. The Company and Sellers shall promptly notify Buyer, and Buyer shall promptly notify the Company and Sellers, of any Action that may be threatened, brought, asserted or commenced against the other which would have been listed on <u>Schedule 3.16</u> or would be an exception to <u>Section 3.4</u> if such Action had arisen prior to the date hereof.

### 6.10 Tax Matters.

(a) <u>Transfer Taxes</u>. All transfer, documentary, sales, use, registration, stamp, or other similar Taxes payable by reason of the Transaction or attributable to the sale, transfer or delivery of the Equity Interests under this Agreement will be paid one-half by Sellers and one-half by Buyer when due, and all necessary Tax Returns and other documentation with respect to Transfer Taxes will be prepared and filed by Buyer (to include Sellers joining such returns where required)

unless Sellers are required to file such Tax Returns under applicable Laws. Each Party shall use its commercially reasonable efforts to minimize the amount of any Transfer Taxes.

#### (b) Tax Returns.

- (i) Buyer, at its sole cost and expense, shall cause the Company to prepare and timely file all Tax Returns of the Company (other than, if filed prior to the Closing, the 2018 Tax Return, which shall be filed by the Company) that are due or otherwise to be filed after the Closing Date ("Buyer Prepared Returns") and to timely pay all Taxes associated with such Tax Returns and all other Taxes otherwise payable by the Company after the Closing Date, provided that Sellers shall reimburse the Company for any Taxes paid with respect to any Pre-Closing Tax Period or Straddle Period to the extent such Taxes paid were not included in the computation of Company Transaction Expenses or Closing Net Working Capital. To the extent that any Buyer Prepared Return is an income Tax Return or shows a Pre-Closing Tax that is due and payable, the Buyer shall provide a copy of such Tax Return to the Sellers at least thirty days (and in the case of non-income Tax returns, ten days) prior to the date of filing and shall incorporate any timely and reasonable comments of the Sellers in the final Tax Return filed.
- (ii) With respect to any Buyer Prepared Return filed for any Pre-Closing Tax Period or Straddle Period, or with respect to any Tax Return of or with respect to the Company for any period ending after the Closing Date, Buyer agrees as follows:
  - (A) To prepare and file such Tax Return consistently with practices and procedures and accounting methods of the Company in effect as of, or as applicable prior to, the Closing Date except as otherwise required by Applicable Law.
  - (B) That no election shall be made to waive the carry back of any net operating loss or other Tax attribute or Tax credit incurred or realized in a Pre-Closing Tax Period by the Company.
  - (C) To the maximum extent possible permitted under applicable law, treat any amount paid or accrued on or before the Closing by the Company or with respect to the transactions contemplated hereby (including all Transaction Tax Deductions) as deductible in a Pre-Closing Tax Period.
  - (D) That no election shall be made under Treasury Regulation Section 1.1502-76(b)(2) (or any similar provision of state, local, or non-U.S. law) to ratably allocate items incurred by the Company for the year including the Closing Date.
  - (E) To not change the manner that any item is reported on any Tax Return of the Company to the extent it could affect the Taxes of any Seller or any affiliate of any Seller (or any affiliated, combined, consolidated, or unitary Tax group that the Company was a member prior to the Closing Date).

#### (c) Accrual for Taxes.

- (i) Buyer agrees that (A) all Tax accruals for purposes of computing the Net Working Capital or otherwise shall be determined consistent with conventions for filing Tax Returns as set forth in this Section 6.10 (including all conventions set forth in Section 6.10(b)(ii)); (B) no such accruals shall include any liability or other reserve for any contingent Taxes or uncertain Tax matters; (C) no such accruals shall include any deferred Tax liabilities or assets; (D) no such accruals shall include any liabilities or other reserve for any Tax for periods beginning on or after the Closing Date (or portion of a Straddle Period beginning on or after the Closing Date; (E) no such accruals shall include any liability or other reserve for any Tax resulting from any transaction engaged in by the Company on the Closing Date that is outside of the ordinary course of business or otherwise not contemplated by this Agreement; (F) no such accruals shall include any liability or other reserve for any Tax resulting from an election under Section 338 or Section 336 of the Code (or any similar provision of state, local, or non-US Law) with respect to the Transaction; (G) no such accruals shall include any liability or other reserve for any Tax of any affiliated, combined, consolidated, or unitary Tax group that the Company was a member; and (H) the amount of Net Working Capital (as finally determined) shall be increased for all Tax payments (including estimated) made by, or on behalf of, the Company prior to the Closing Date (either in the form of a decrease in Current Liabilities for Taxes or an increase in Current Assets for Taxes).
- (ii) Buyer and Sellers further agree that to the extent required to determine accruals for Taxes of the Company for the portion of a Straddle Period ending on the Closing Date for purposes of computing the Net Working Capital or otherwise, that it shall use the following conventions:
  - (A) In the case of property Taxes and other similar Taxes imposed on a periodic basis, the amount of the Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the Taxes for the entire Straddle Period multiplied by a fraction, the numerator of which is the number of calendar days in the portion of the period ending on the Closing Date and the denominator of which is the number of calendar days in the entire Straddle Period less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date; provided, however, if as a result of the transactions contemplated by this Agreement, or any transaction occurring after the Closing, the value of any asset is reassessed for purposes of determining the amount of any property or the Company incurs any other Tax, such resulting increase in Tax for such Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning on the date after the Closing Date and not increase the accrual for Tax Liabilities (or decrease the accrual for Tax assets) in the Net Working Capital; and
  - (B) In the case of all other Taxes (including income Taxes, sales Taxes, employment Taxes, withholding Taxes), the amount of Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the amount of Taxes determined as if the Company filed a separate Tax Return with respect to such Taxes for the portion of the Straddle Period ending on as of the end of the day on the Closing Date using a "closing of the books methodology" less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date, provided, however, if as a result of the transactions contemplated

by this Agreement, or any transaction occurring after the Closing, the Company incurs any Tax, any resulting Tax for any Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning on the date after the Closing Date and not increase the accrual for Tax liabilities (or decrease the accrual for Tax assets) in the Net Working Capital.

- (d) Tax Refunds. All refunds of Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) (whether in the form of cash received or a credit or offset against Taxes otherwise payable) to the extent not included in the determination of the Net Working Capital (as finally determined) shall (along with any interest received with respect to such refund from the applicable Governmental Entity) be the property of Sellers and Option Holders. To the extent that Buyer or the Company receives a refund that is the property of Sellers and Option Holders, Buyer shall pay the amount of such refund (and related interest) to the Stockholder Representative for distribution to Sellers and Option Holders as provided in Section 1.6. The amount due to the Stockholder Representative with respect to a refund shall be paid by wire in immediately available funds within ten (10) days of the receipt of the refund from the applicable Governmental Entity (or, if the refund is in the form of a credit or offset, within ten (10) days of the due date of the Tax Return claiming such credit or offset). Buyer shall, and shall cause its Affiliates, to take all actions necessary, or requested by the Stockholder Representative, to timely claim any refunds that will give rise to a payment under this Section 6.10(d). To the extent that the parties need to determine the amount of refunds for Taxes of the Company for a portion of a Straddle Period ending on the Closing Date, such refunds shall equal the amount by which (i) the Taxes payable for the portion of the Straddle Period ending on the Closing Date (as determined consistent with Section 6.10(c)(ii)) (without regard to any payments made prior to the Closing Date) are less than (ii) the amount of payments (whether in form of cash or other credit) that were made by, or on behalf of, the Company on or prior to the Closing Date.
- (e) Tax Proceeding. Sellers (or their designee) shall have the right to conduct and control any audit, examination, litigation or other proceeding with respect to Taxes that involves the Company if the audit, examination, ligation, or other proceedings in any way relates to the Taxes or Tax Returns of the Company prior to the Closing Date or that could otherwise result in any determination that adversely affects the Taxes or Tax Returns of any Seller or any owner, beneficiary, or other affiliate of any Seller (each a "Tax Proceeding"); provided, however, that Sellers will not, without the written consent of Buyer, which consent shall not be unreasonably withheld or delayed, settle or compromise any such Tax Proceeding in a manner that would adversely affect the Tax liability of Buyer or the Company for a Tax period other than a Pre-Closing Tax Period without the prior written consent of Buyer. Buyer shall have the right (but not the duty) to participate in the defense of such Tax Proceeding and to employ counsel, solely at its own expense, separate from the counsel employed by Sellers. Sellers shall keep Buyer informed with respect to the commencement, status and nature of any such Tax Proceeding and shall, in good faith, allow Buyer to consult with Sellers regarding the conduct of or positions taken in any such Tax Proceedings. Notwithstanding any other provision herein, Buyer agrees to cooperate with Sellers to the extent reasonably requested by Sellers in the conduct and control of any Tax Proceeding, and to cooperate with Sellers, to the extent reasonably requested by Sellers, in connection with the acquisition by Sellers (or any of their beneficiaries, owners, or other affiliates) of any financial indemnification or insurance with respect to any adverse Tax consequences that could result from any Tax Proceeding (or any other audit, investigation, litigation, or proceeding).

- (f) Tax Elections. Buyer and Sellers agree that the Transaction is structured as a stock acquisition and the Transaction is not intended to give rise to an increase in the tax basis of the assets of the Company and based on such intent, Buyer shall not make an election under Sections 338 or 336 of the Code (or any similar provision of state, local, or non-U.S. Law) with respect to the Transaction. In the event that the tax basis of the Company's assets that were acquired by the Buyer shall be increased above the tax basis of such assets as identified in Schedule 6.10(f) attached hereto as a result of a final, non-appealable Internal Revenue Service assessment in a Tax Proceeding relating to the Reorganization that is finally resolved, the Buyer agrees to pay to the Stockholder Representative, for distribution to the Sellers as additional consideration, an amount calculated in accordance with Schedule 6.10(f) attached hereto; provided, however, that no amount shall be payable to the Sellers under this Section 6.10(f) until the Buyer has received from the Stockholder Representative written documentation reasonably satisfactory to the Buyer establishing that any and all Tax Liability relating to such Tax Proceeding and the Reorganization has been fully and finally paid to the applicable Governmental Entity by or on behalf of The Dispatch Printing Company, whether such Tax Liability is paid in whole or in part with proceeds from the Tax Insurance Policy.
- 6.11 <u>Title Insurance; Survey.</u> Buyer may obtain, at its sole option and expense, and The Company shall grant Buyer access (subject to the terms of any lease or consent of any lessor of the Leased Real Property) to obtain (a) commitments for owner's and lender's title insurance policies on the Owned Real Property and commitments for leasehold and lender's title insurance policies for all Leased Real Property (collectively the "Title Commitments"), (b) an ALTA survey on each parcel of Real Property (the "Surveys"), and (c) a Preliminary Zoning Report on the Owned Real Property ("PZR"); provided, however, that the Company shall provide Buyer with the most recent (if any) Title Commitments, Surveys and PZRs in their possession and control. The Title Commitments will evidence a commitment to issue an ALTA title insurance policy insuring good, marketable and indefeasible fee simple title to each parcel of the Owned Real Property contemplated above for such amount as Buyer directs. Sellers shall reasonably cooperate with Buyer in obtaining such Title Commitments and Surveys (including by providing a customary seller's affidavit and gap indemnity for each Owned Real Property to Buyer's title company solely to the extent consistent with this Agreement), provided that Sellers shall not be required to incur any cost, expense or additional liability in connection therewith. If the Title Commitments or Surveys reveal any Lien on the title, other than Permitted Liens, Buyer may notify the Stockholder Representative in writing of such objectionable matter as soon as Buyer determines that such matter is not a Permitted Lien and in any event no later than fifteen (15) Business Days prior to the anticipated Closing Date, and the Company shall use commercially reasonable efforts to remove such objectionable matter as required pursuant to the terms of this Agreement. In the event the Title Company amends or updates the Title Commitments based on such objectionable matters, Buyer may furnish to the Stockholder Representative a written statement of any objections to any matter first raised in the updated Title Commitments, other than Permitted Liens, and the Company shall use commercially reasonable efforts to remove such objectionable matter. Notwithstanding the foregoing, it is expressly understood and agreed that the Company's and Sellers' obligations pursuant to this Section 6.11 are not conditions to Closing and any failure by the Company to remove any such objectionable matter shall not delay the Closing.
- 6.12 <u>Buyer Access and Investigation</u>. Until the Closing, the Company and its Subsidiary will permit Buyer and Buyer's Representatives to have access to the Company's and its Subsidiary's

Employees with the title of General Manager or above (and, with the consent of such Employee with the title of General Manager or above, such Employee's direct reports), assets, and properties, and all relevant, non-privileged books, records, and documents of, or relating to, the Business, operations, and assets of the Company and its Subsidiary, during normal business hours upon at least two (2) Business Days' prior notice, and will furnish to Buyer's Representatives such information, financial records, Permits and other documents relating to the Company and its Subsidiary and its Business, operations, and assets as Buyer's Representatives may reasonably request; provided, however, that the Company shall not be required to violate any obligation of confidentiality or other obligation under Applicable Law to which it is subject in discharging its obligations pursuant to this Section 6.12. Buyer agrees that any such investigation shall be conducted in such a manner not to interfere unreasonably with the operations of the Company. Notwithstanding the foregoing, the Company shall not be required to (a) take any action which could constitute a waiver of attorney-client or other privilege or would compromise the confidential information of the Company not related to the Business or (b) supply Buyer with any information which, in the reasonable judgment of the Company or the Sellers, as applicable, is under a contractual or legal obligation not to supply. Buyer shall have the right to contact, with the prior written consent of either Michael J. Fiorile or Bradley L. Campbell, any Employee to discuss compensation, employee benefits and other terms and conditions of employment after the Closing Date, and to make offers of employment contingent upon consummation of the Transaction.

6.13 <u>Release and Discharge of Intercompany Liabilities</u>. Effective upon completion of the Closing, each Seller, on behalf of itself and its Affiliates (other than the Company and its Subsidiary), shall release and discharge any intercompany liabilities of the Company and its Subsidiary to Sellers and their Affiliates and agrees that neither Sellers nor any of their Affiliates shall assert any claim or otherwise seek payment in respect of such intercompany liabilities.

### 6.14 Sellers' Release and Waiver of Claims.

(a) Effective as of the Closing Date, each Seller, on behalf of itself and its Affiliates, successors, assigns, heirs, administrators, and any and all Persons having any right or claim through, under or by reason of its relationship with the Seller (collectively, the "Seller Related Persons") hereby absolutely, irrevocably and unconditionally, waives, remises, acquits, releases and discharges, fully, finally and forever: (i) the Company and the Subsidiary and their respective agents, representatives, officers, managers, members, stockholders and employees and (ii) the respective estates, legal and personal representatives, executors, administrators, heirs, successors and assigns of the Persons referred to in the preceding clause (a)(i) (collectively, the "Released Parties") from any and all claims, demands, rights, actions, causes of action, suits, proceedings, orders, remedies, costs, losses, compensation, penalties, set off or similar rights, obligations, damages and liabilities of whatsoever kind or character arising as a result of any event or condition, or action or inaction of the Released Parties, from the beginning of time until the Closing, whether known or unknown, absolute or contingent, both at law and in equity, which such Seller Related Person ever had, now has, or ever may have, against any Released Party, solely in such Person's capacity as a stockholder of the Company (as to each Seller Related Person, such Seller Related Person's "Seller Related Person Claims"), including: (A) in any Seller Related Person's capacity as a direct or indirect securityholder of the Company prior to the Closing, (B) any rights of first refusal, preemptive rights, co-sale rights or other corporate rights or rights or

ownership pursuant to or under the Organizational Documents of the Company or any contract between any Seller Related Person and the Company or an Affiliate thereof, and (C) any and all claims and rights with respect to the cancellation and treatment of Company Options as provided in this Agreement, the calculation of any Option Payment by the Company, the payment of any dividend or other distribution by the Company, the calculation of such Seller's Per Share Payment by the Company, and the calculation of any bonus awards established by the Company; provided, however, that Seller Related Person Claims shall not include, and the Sellers specifically reserve all of their respective rights related to, (i) any right of a Seller contained in this Agreement or in any Transaction Document, (ii) any claim that may not be waived under any Applicable Law, (iii) claims covered by the directors' and officers' liability insurance "tail policy", and (iv) any claims relating to unpaid compensation or benefits to an employee of Seller in the ordinary course of business with respect to the payroll period that includes the Closing Date, (the claims described in the preceding clauses (i) through (iv), collectively, "Retained Claims"). If any Seller Related Person has any Seller Related Person Claims, other than Retained Claims, whether known or unknown, against the Company or any other Released Party arising out of any event occurring or state of facts existing on or prior to the Closing Date, all such Seller Related Person Claims, other than Retained Claims, whether or not assigned to any third party, and all rights or other interest in such Seller Related Person Claims, other than Retained Claims, are hereby released, discharged and waived. For the avoidance of doubt, nothing herein shall prohibit or restrict claims for contribution, indemnification, subrogation or otherwise, among and between the Sellers.

- (b) No Seller has filed, and or will file or permit to be filed, and hereby covenants on behalf of itself and its Seller Related Persons not to file, any suit, action, arbitration, demand, claim or proceeding against any Released Party with any Governmental Entity or otherwise, in relation to any matter released or purported to be released hereunder, excluding for the avoidance of doubt, Retained Claims. No Seller has assigned or will assign any Seller Related Person Claim, other than Retained Claims, and has not authorized, and will not authorize, any other Person to assert any Seller Related Person Claim, other than Retained Claims, on its or their behalf.
- (c) Each Seller expressly acknowledges that the release provided under this <u>Section 6.14</u> is intended to include in its effect all claims within the scope of this release that Seller does not know or suspect, or should have known or suspected or had reason to know or suspect to exist in such Seller's favor at the time of execution hereof, and that this release contemplates the extinguishment of any such claim or claims, with the exception of Retained Claims.
- (d) Each Seller is aware that statutes exist that render null and void or otherwise affect or may affect releases and discharges of any claims, rights, demands, liabilities, actions and causes of action that are unknown to the releasing or discharging party at the time of execution of the release and discharge. Each Seller, for itself and its Seller Related Persons, hereby expressly waives, surrenders and agrees to forego any and all protections, rights or benefits to which Seller otherwise would be entitled by virtue of the existence of any such statute or the common law of any state, province or jurisdiction with the same or similar effect in connection with the release set forth in Section 6.14(a). Further, it is understood and agreed that the facts in respect of which the release provided under this Section 6.14 is given may turn out to be other than or different from the facts in that respect now known or believed by such Seller to be true; and with such understanding

and agreement, each Seller expressly accepts and assumes the risk of facts being other than or different from the assumptions and perceptions as of any date prior to and including the Closing Date, and agrees that this release shall be in all respects effective and shall not be subject to termination or rescission by reason of any such difference in facts.

6.15 <u>Acquired Company Financial Statements.</u> Sellers shall use their commercially reasonable efforts to cause the officers, employees and outside auditor (at Buyer's expense) of their Affiliates to provide such reasonable assistance as may be requested by Buyer in connection with Buyer's preparation and filing within seventy-four (74) calendar days following the Closing Date of such annual audited and interim unaudited financial statements of the Company on a combined basis as may be required pursuant to Rule 3-05 of Regulation S-X.

### 6.16 Insurance.

- (a) Buyer acknowledges and agrees that all insurance coverage for the Company and its Subsidiary under policies of The Dispatch Printing Company shall terminate as of the Closing and no claims may be brought thereunder by the Company and its Subsidiary from and after the Closing for losses that occur on or after the Closing; provided, however, that the Company and its Subsidiary may bring claims under such policies that are (i) occurrence based policies for losses that occur prior to the Closing; and (ii) claims made policies for losses that occur prior to the Closing to the extent The Dispatch Printing Company shall have received written notice of claims relating to such losses on or before the Closing Date. Claims under such insurance policies, shall be subject to the terms, conditions and exclusions of such insurance policies, including but not limited to any limits on the scope or amount of coverage, any deductibles or self-insured retentions and shall be subject to the following additional conditions: (a) the Company and its Subsidiary shall notify the Stockholder Representative, as promptly as practicable, of any claim made by the Company and its Subsidiary; (b) all such claims shall be at the Company's and its Subsidiary's sole cost and expense (including any applicable deductibles or self-insured retentions in connection with such claims); and (c) this Section 6.16 shall not be considered as an attempted assignment of any policy of insurance. Subject to the reimbursement of any reasonable costs and expenses incurred by The Dispatch Printing Company, following the Closing, Sellers shall and shall cause their Affiliates to reasonably cooperate with Buyer and the Company and it Subsidiary in submitting any claims on behalf of the Company and its Subsidiary. In no event shall Sellers or The Dispatch Printing Company have any liability or obligation whatsoever to Buyer, the Company and its Subsidiary under this <u>Section 6.16</u> in the event that any insurance policy does not pay any sum claimed thereunder by the Buyer, the Company and its Subsidiary; provided however that nothing in this Section 6.16 shall otherwise limit the right of any Buyer Indemnified Parties to be indemnified with respect to any uninsured claim or the uninsured portion of any underinsured claim pursuant to ARTICLE 10.
- (b) From and after the Closing, Buyer agrees to reimburse to The Dispatch Printing Company one-half of the retention amount with respect to any defense costs incurred under the Tax Insurance Policy.
- 6.17 <u>Option Cancellation Agreements</u>. The Sellers shall use their commercially reasonable efforts to cause each Option Holder to sign an Option Cancellation Agreement, in

substantially the form attached as <u>Exhibit C</u>, and deliver copies of the signed agreements to Buyer at Closing.

6.18 <u>Additional Transfers</u>. The Sellers shall use their commercially reasonable efforts to direct The Dispatch Printing Company to transfer to the Company its rights with respect to certain sports venues and tickets used in the operation of the Business by the Company set forth on <u>Schedule 6.18</u> attached hereto, subject to the applicable terms and conditions of the arrangements under which such rights are granted.

## ARTICLE 7 SELLERS' CLOSING CONDITIONS

The obligation of Sellers to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by Sellers, other than the Governmental Consents, which cannot be waived):

### 7.1 Representations and Covenants.

- (a) All representations and warranties of Buyer contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of Buyer contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had and would not reasonably be expected to have, individually or in the aggregate, a material adverse effect on Buyer or Buyer's ability to consummate the Transaction; provided, that for purposes of this Section 7.1, all materiality or similar qualifiers within such representations and warranties shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by Buyer at or prior to the Closing shall have been complied with or performed by Buyer in all material respects.
- (c) Sellers shall have received a certificate dated as of the Closing Date from Buyer executed by an authorized officer of Buyer to the effect that the conditions set forth in <u>Sections 7.1(a)</u> and <u>7.1(b)</u> have been satisfied.
- 7.2 <u>Proceedings</u>. No Seller, nor the Company, nor Buyer shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 7.3 FCC Authorization. The FCC Consent shall have been granted and shall be in full force and effect.
  - 7.4 Hart-Scott-Rodino. The HSR Clearance shall have been obtained.

7.5 <u>Cross Conditions</u>. The closing conditions set forth in the Stock Purchase Agreement of WBNS TV, Inc. and the Agreement and Plan of Merger of RadiOhio Incorporated, dated of even date herewith by and among Buyer and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreement.

# ARTICLE 8 BUYER'S CLOSING CONDITIONS

The obligation of Buyer to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by Buyer, other than the Governmental Consents, which cannot be waived):

### 8.1 Representations and Covenants.

- (a) The representations and warranties of Sellers and the Company contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of Sellers and the Company contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had a Material Adverse Effect; provided, that for purposes of this Section 8.1, all Material Adverse Effect, materiality or similar qualifiers within such representations and warranties (other than in Section 3.17 and Section 3.18) shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by Sellers at or prior to Closing shall have been complied with or performed by Sellers in all material respects.
- (c) Buyer shall have received a certificate dated as of the Closing Date from the Company executed by an authorized officer of the Company to the effect that the conditions set forth in <u>Sections 8.1(a)</u> and <u>8.1(b)</u> have been satisfied.
- 8.2 <u>Proceedings</u>. Neither any Seller, nor the Company, nor Buyer shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 8.3 FCC Authorization. The FCC Consent shall have been granted and shall be in full force and effect.
  - 8.4 Hart-Scott-Rodino. The HSR Clearance shall have been obtained.
- 8.5 <u>Cross Conditions</u>. The closing conditions set forth in the Stock Purchase Agreement of WBNS TV, Inc. and the Agreement and Plan of Merger of RadiOhio Incorporated, dated of even date herewith by and among Buyer and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreement.

- 8.6 <u>Consents</u>. The Company shall have received, and shall have delivered to Buyer, the consent to transfer each of the agreements listed on <u>Schedule 3.9(a)(iv)</u> (the "<u>Required Consents</u>").
- 8.7 <u>Release, Assumption and Indemnification Agreement</u>. The Company shall have delivered to the Buyer the fully executed Release, Assumption and Indemnification Agreement.
- 8.8 <u>Tax Insurance</u>. Buyer shall have received evidence, reasonably satisfactory to Buyer, that the Tax Insurance Policy bound on the date of this Agreement remains in full force and effect and that, effective at the Closing, all conditions to the issuance of the final, executed Tax Insurance Policy have been satisfied.

# ARTICLE 9 CLOSING DELIVERIES

- 9.1 <u>Seller Documents</u>. At Closing, Sellers shall deliver or cause to be delivered to Buyer:
- (a) certified copies of all resolutions necessary to authorize the execution, delivery and performance of this Agreement by Sellers and the Company, including the consummation of the Transaction;
  - (b) the certificate described in Section 7.1(c);
- (c) original share certificates representing the Equity Interests (or in the case of lost share certificates, affidavits of loss, including customary indemnification provisions), duly endorsed in blank for transfer, or accompanied by irrevocable stock powers duly executed in blank;
- (d) a statement from the Company meeting the requirements of Treasury Regulation sections 1.897-2(h) and 1.1445-3(c)(3) to the effect that the stock in the Company does not constitute a "United States real property interest" under Section 897(c) of the Code, provided that the sole remedy for Buyer if such a statement is not provided is to withhold the required Taxes as provided under Section 1445 of the Code from any Seller which is unable to provide a certificate of non-foreign status that complies with Treasury Regulation Section 1.1445-2(b)(2);
- (e) resignations of each officer and director of the Company from their positions as officer or director, as applicable, effective as of the Closing;
  - (f) a copy of the Escrow Agreement, duly executed by the Stockholder Representative and the Company;
- (g) copies of the Organizational Documents of the Company and Sellers that are level entities, certified by the Secretary of State hereof;
  - (h) a Form W-9 properly completed and duly executed by the Stockholder Representative;

- (i) an opinion of counsel to the Voting Trust addressed to the Buyer in substantially the form attached as Exhibit B;
- (j) a copy of the Transition Services Agreement, duly executed by The Dispatch Printing Company; and
- (k) such other documents and instruments as Buyer has determined to be reasonably necessary to consummate the Transaction.
- 9.2 <u>Buyer Documents</u>. At Closing, Buyer shall deliver or cause to be delivered to Sellers (unless otherwise specified herein):
  - (a) the Estimated Purchase Price and other amounts required to be paid in accordance with <u>Section 1.2</u> hereof;
- (b) certified copies of all corporate or other resolutions necessary to authorize the execution, delivery and performance of this Agreement and all other Transaction Documents by Buyer, including the consummation of the Transaction;
  - (c) a copy of the Escrow Agreement, duly executed by Buyer;
  - (d) a copy of the Transition Services Agreement, duly executed by Buyer; and
  - (e) the certificate described in <u>Section 8.1(c)</u>.

## ARTICLE 10 INDEMNIFICATION

- 10.1 <u>Indemnification by Sellers</u>. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, Sellers, severally and not jointly (pro rata in accordance with the portion of the Purchase Price received by each Seller), shall indemnify, defend, reimburse and hold harmless Buyer, its Affiliates, successors and assigns and the respective officers, directors, employees, attorneys, agents and stockholders of the foregoing (the "<u>Buyer Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, such Buyer Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
- (a) any inaccuracy in or breach of any of the representations or warranties of Sellers contained in <u>ARTICLE 2</u> hereunder or the Company in <u>ARTICLE 3</u>, provided that no Seller shall have any obligation hereunder with respect to any inaccuracy in or breach of any of the representations and warranties of any other Seller;
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Sellers pursuant to this Agreement;
- (c) any Company Transaction Expenses or Indebtedness outstanding as of the Closing to the extent not paid or satisfied by the Company or Sellers at or prior to the Closing;

- (d) any Taxes for the Pre-Closing Tax Period (including the pre-Closing portion of any Straddle Period) to the extent not included in the computation of Company Transaction Expenses or Closing Net Working Capital (collectively, "Pre-Closing Taxes"), to the extent that such Taxes have not been reimbursed under a claim made under the R&W Insurance Policy; or
  - (e) any of the matters set forth on <u>Section 10.1(e)</u> of the Buyer Disclosure Schedule.

Any claims arising out of clauses (b), (c), (d), or (e) of this <u>Section 10.1</u> are referred to herein as "<u>Excluded Claims</u>."

For purposes of this <u>ARTICLE 10</u>, "<u>Sellers</u>" shall refer to (i) all of the Sellers named herein except for the Voting Trustees, and (ii) the Voting Trust certificate holders named on <u>Schedule 2.2(b)</u>.

- 10.2 <u>Indemnification by Buyer</u>. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, Buyer shall indemnify, defend, reimburse and hold harmless Sellers and their respective successors and assigns (collectively, the "<u>Seller Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, any Seller Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
  - (a) any inaccuracy in or breach of any of the representations or warranties of Buyer contained in ARTICLE 4; or
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Buyer pursuant to this Agreement.
- 10.3 <u>Certain Limitations</u>. The Party making a claim under this <u>Section 10.3</u> is referred to as the "<u>Indemnified Party</u>", and the Party against whom such claims are asserted under this <u>Section 10.3</u> is referred to as the "<u>Indemnifying Party</u>." The indemnification provided for in <u>Section 10.1</u> and <u>Section 10.2</u> shall be subject to the following limitations:
- (a) Sellers shall not be liable to the Buyer Indemnified Parties for indemnification under Section 10.1(a) with respect to breaches of representations and warranties until the aggregate amount of all Losses that would be payable pursuant to such claim exceeds one million two hundred seventy-five thousand dollars (\$1,275,000) (the "Deductible"), in which event Sellers shall be required to pay or be liable for Losses in excess thereof; provided, however, that the aggregate amount of all Losses for which Sellers shall be liable under Section 10.1(a) for breaches of representations and warranties shall not exceed an amount equal to one million two hundred seventy-five thousand dollars (\$1,275,000) (the "Indemnity Cap") and, absent Fraud, Buyer shall only have recourse to Sellers for any such breaches up to the Indemnity Cap. Notwithstanding anything to the contrary in this Agreement, the Deductible and Indemnity Cap shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy.
- (b) For the avoidance of doubt, any Losses suffered by the Buyer Indemnified Parties from any and all Excluded Claims shall not be subject to the Deductible or the Indemnity Cap; <u>provided</u>, notwithstanding anything to the contrary set forth in this Agreement, the aggregate

amount that shall be payable by Sellers for Excluded Claims shall in no event exceed ten percent (10%) of the Purchase Price less any amounts paid from the Escrow Amount; and, <u>provided</u> further, that in no event shall any Voting Trust certificate holder be liable or responsible for indemnification claims under this Agreement in an amount in excess of the portion of the Purchase Price received by such Voting Trust certificate holder.

- (c) Payments by an Indemnifying Party pursuant to Section 10.1 or Section 10.2 in respect of any Loss shall be limited to the amount of any liability or damage that remains after deducting therefrom any insurance proceeds (if applicable) and any indemnity, contribution or other similar payment received by the Indemnified Party in respect of any such claim (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery), provided that this Section 10.3(c) shall not apply to the R&W Insurance Policy except to the extent that the amount of insurance proceeds received by the Buyer (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery) are in excess of the retention amount. The Indemnified Party shall use its commercially reasonable efforts to recover under any such insurance policies, for any Losses; provided, however no Indemnified Party shall be required to commence or engage in litigation or initiate any other Action against any insurance carrier.
- (d) Each Indemnified Party shall take, and cause its Affiliates to take, all reasonable steps to mitigate any Loss upon becoming aware of any event or circumstance that would be reasonably expected to, or does, give rise thereto, including incurring costs only to the minimum extent necessary to mitigate the breach that gives rise to such Loss.
- (e) The amount of any indemnity provided under this <u>ARTICLE 10</u>, other than indemnity with respect to claims which are not subjected to the Deductible or the Indemnity Cap, shall be reduced (but not below zero) by the amount of any actual net reduction in cash payments for Taxes realized by the Indemnified Parties as a result of the Losses giving rise to such indemnity claim.
- (f) Notwithstanding anything to the contrary in this Agreement, the Sellers shall not have any liability for any otherwise indemnifiable Loss to the extent that the matter giving rise to such Loss had been reserved for in the Company Financial Statements or the Closing Statement or the Buyer Indemnified Parties have been otherwise compensated through an adjustment to the Estimated Purchase Price pursuant to Section 1.4.
- (g) For the purposes of determining the amount of any Losses suffered by any Buyer Indemnified Parties, the representations, warranties and covenants of Sellers and the Company set forth in this Agreement shall be considered without regard to any materiality or Material Adverse Effect qualification therein.
- (h) Notwithstanding anything to the contrary contained in this Agreement, none of the parties hereto shall have any liability under any provision of this Agreement for any punitive or exemplary damages, any multiple, consequential, special or indirect damages, and any damages for loss of future profits, revenue or income, damages based on any multiple of revenue or income, loss from diminution in value, or loss of business reputation or opportunity or statutory damages relating to the breach, except to the extent such damages are actually awarded to a third Person.

(i) In addition to the other limitations contained in this Agreement, the Sellers obligation for Pre-Closing Taxes shall not include any Taxes (and related Losses) to the extent arising from or relating to the Reorganization.

## 10.4 Escrow; R&W Insurance Policy; Manner of Payment.

- (a) Any Losses for which any Buyer Indemnified Party is entitled to indemnification pursuant to clause (a) of Section 10.1 shall be satisfied: (i) first, from the Escrow Amount pursuant to Section 10.3(a) and the Escrow Agreement in an amount not to exceed the Indemnity Cap, and (ii) second, from the R&W Insurance Policy.
- (b) Subject to Section 10.3(b), to the extent there exists a breach of a representation or warranty by any Seller or the Company in respect of an Excluded Claim which is not excluded from coverage under the R&W Insurance Policy for any reason, Buyer and the other Buyer Indemnified Parties must in each case first assert claims for indemnification under the R&W Insurance Policy prior to asserting such claims against any Seller pursuant to this Agreement, except to the extent necessary to preserve a claim for indemnification which is set to expire in accordance with ARTICLE 13 prior to the resolution of the claim under the R&W Insurance Policy; provided that the Sellers shall remain liable for their portion of any retention in connection with such claims in accordance with the terms of this Agreement, their liability shall not be limited to the remaining policy amount (if any) available under the R&W Insurance Policy, and any recovery shall be subject to all of the applicable terms, conditions and exclusions of such R&W Insurance Policy.
- (c) Subject to <u>Section 10.3(b)</u>, following the exhaustion of the R&W Insurance Policy, Sellers shall be liable for all Excluded Claims.
- (d) Sellers shall use commercially reasonable efforts to assist and cooperate with Buyer in connection with any claim by the Buyer Indemnified Parties under, or recovery by the Buyer Indemnified Parties with respect to, the R&W Insurance Policy.
- (e) Nothing in this <u>ARTICLE 10</u> shall apply to or any way limit any rights of Buyer in respect of the R&W Insurance Policy.
- (f) Notwithstanding anything to the contrary in this Agreement, the procedures relating to a Tax Proceeding shall be governed exclusively by <u>Section 6.10(e)</u> (and not this <u>Section 10.4</u>).

#### 10.5 Indemnification Procedures.

(a) If any Indemnified Party receives notice of the assertion or commencement of any action, suit, claim or other legal proceeding made or brought by any Person who is not a party to this Agreement (a "<u>Third-Party Claim</u>") against such Indemnified Party with respect to which the Indemnifying Party is obligated to provide indemnification under this Agreement, the Indemnified Party shall give the Indemnifying Party prompt written notice thereof (which if the Indemnified Party is a Buyer Indemnified Party, such Buyer Indemnified Party is only required to send such notice to Sellers or otherwise comply with this <u>Section 10.5</u> if such Buyer Indemnified Party is seeking recourse directly against Sellers). The failure to give such prompt written notice

shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Third-Party Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have the right to participate in, or by giving written notice to the Indemnified Party, no later than thirty (30) days after receipt of written notice of the Third-Party Claim, to assume the defense of any Third-Party Claim at the Indemnifying Party's expense and by the Indemnifying Party's own counsel, and the Indemnified Party shall cooperate in good faith in such defense. Notwithstanding the foregoing, the Indemnifying Party will not be entitled to control, and the Indemnified Party will be entitled to have control over, the defense or settlement of any Third-Party Claim if (i) the Third-Party Claim involves a criminal proceeding, action, indictment, allegation or investigation, (ii) if the Third-Party Claim seeks injunctive or non-monetary equitable relief, (iii) (A) the assumption of the defense by the Indemnifying Party is reasonably likely to cause a Buyer Indemnified Party to lose coverage under the R&W Insurance Policy, or (B) a Buyer Indemnified Party or the insurer is required to assume the defense of such Third-Party Claim pursuant to the R&W Insurance Policy, (iv) if the applicable claimant in the Third-Party Claim is a Governmental Entity, (v) the Third-Party Claim seeks money damages, in the case of indemnification of a Buyer Indemnified Party, reasonably likely to be adjudicated in excess of the Indemnity Cap, and (vi) a conflict of interest arises that, under applicable principles of legal ethics, in the reasonable judgment of counsel to the Indemnified Party, would prohibit a single counsel from representing both the Indemnifying Party and the Indemnified Party in connection with the defense of such Third-Party Claim. In the event that the Indemnifying Party assumes the defense of any Third-Party Claim, subject to Section 10.5(b), it shall have the right to take such action as it deems necessary to avoid, dispute, defend, appeal or make counterclaims pertaining to any such Third-Party Claim in the name and on behalf of the Indemnified Party. The Indemnified Party shall have the right, at its own cost and expense, to participate in the defense of any Third-Party Claim with counsel selected by it subject to the Indemnifying Party's right to control the defense thereof; provided, however that the fees and expenses of such counsel shall be borne by the Indemnifying Party, if based on the reasonable opinion of counsel to the Indemnified Party, an actual conflict exists between the Indemnified Party and the Indemnifying Party in connection with such Third-Party Claim. If the Indemnifying Party is not entitled to or elects not to compromise or defend such Third-Party Claim or fails to promptly notify the Indemnified Party in writing of its election to defend as provided in this Agreement, the Indemnified Party may, subject to Section 10.5(b), pay, compromise, and defend such Third-Party Claim and seek indemnification for any and all Losses based upon, arising from or relating to such Third-Party Claim. Sellers and Buyer shall cooperate with each other in all reasonable respects in connection with the defense of any Third-Party Claim, including making available records relating to such Third-Party Claim and furnishing, without expense (other than reimbursement of actual out-of-pocket expenses) to the defending party, management employees of the non-defending party as may be reasonably necessary for the preparation of the defense of such Third-Party Claim.

(b) Notwithstanding any other provision of this Agreement, the Indemnifying Party shall not enter into settlement of any Third-Party Claim without the prior written consent of the Indemnified Party (which consent shall not be unreasonably withheld or delayed), except as

provided in this <u>Section 10.5(b)</u>. If a firm offer is made to settle a Third-Party Claim without leading to liability or the creation of a financial or other obligation on the part of the Indemnified Party and provides, in customary form, for the unconditional release of each Indemnified Party from all liabilities and obligations in connection with such Third-Party Claim and the Indemnifying Party desires to accept and agree to such offer, the Indemnifying Party shall give written notice to that effect to the Indemnified Party. If the Indemnified Party fails to consent to such firm offer within ten (10) days after its receipt of such notice, the Indemnified Party may continue to contest or defend such Third-Party Claim and in such event, the maximum liability of the Indemnifying Party as to such Third-Party Claim shall not exceed the amount of such settlement offer. If the Indemnified Party fails to consent to such firm offer and also fails to assume defense of such Third-Party Claim, the Indemnifying Party may settle the Third-Party Claim upon the terms set forth in such firm offer to settle such Third-Party Claim. If the Indemnified Party has assumed the defense pursuant to this Section 10.5, it shall not agree to any settlement without the written consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed).

- (c) Any claim by an Indemnified Party on account of a Loss which does not result from a Third-Party Claim (a "Direct Claim") shall be asserted by the Indemnified Party giving the Indemnifying Party prompt written notice thereof. The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Direct Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have thirty (30) days after its receipt of such notice to respond in writing to such Direct Claim. During such thirty (30) day period, the Indemnified Party shall allow the Indemnifying Party and its professional advisors to investigate the matter or circumstance alleged to give rise to the Direct Claim, and whether and to what extent any amount is payable in respect of the Direct Claim, and the Indemnified Party shall assist the Indemnifying Party's investigation by giving such information and assistance (including access to Seller's premises and personnel and the right to examine and copy any accounts, documents or records) as the Indemnifying Party or any of its professional advisors may reasonably request. If the Indemnifying Party does not so respond within such thirty (30) day period, the Indemnifying Party shall be deemed to have accepted responsibility for the Losses set forth in such notice and will have no further right to contest the validity of such notice.
- (d) For the avoidance of doubt, if and to the extent that Buyer makes a claim solely against the R&W Insurance Policy and not against Sellers, the procedures set forth in this Section 10.5 shall not apply. Further, Sellers agree and acknowledge that Buyer or any other Buyer Indemnified Parties may provide a notice of Direct Claim or notice of a Third-Party Claim pursuant to this Section 10.5 and concurrently therewith against the R&W Insurance Policy, for purposes of satisfying the retention or similar thresholds under the R&W Insurance Policy, and submission of any such claims thereunder shall in no way limit the Buyer Indemnified Parties' right to indemnification against Sellers pursuant to, and subject to the terms of, the other provisions of this ARTICLE 10.

- 10.6 <u>Tax Treatment of Indemnification Payments</u>. All indemnification payments made under this Agreement shall be treated by the Parties as an adjustment to the Purchase Price for Tax purposes, unless otherwise required by Law.
- 10.7 Exclusive Remedies. Other than causes of action arising from Fraud, the Parties acknowledge and agree that their sole and exclusive remedy with respect to any and all claims for any breach of any representation, warranty, covenant, agreement or obligation set forth herein or otherwise relating to the subject matter of this Agreement, shall be pursuant to the indemnification provisions set forth in this <u>ARTICLE 10</u> (other than recoveries pursuant to the R&W Insurance Policy, the Tax Insurance Policy or the Release, Assumption and Indemnification Agreement). Notwithstanding the foregoing, this <u>Section 10.7</u> shall not (i) interfere with or impede the operation of the provisions of <u>Section 1.4</u> providing for the resolution of certain disputes in accordance with the procedures set forth therein, (ii) interfere with or impede the operation of the provisions of <u>Section 6.10(e)</u> related to Taxes, or (iii) limit the rights of the parties to injunctive relief and specific performance in accordance with <u>Section 11.4</u>.
- 10.8 <u>No Right of Subrogation</u>. Sellers, individually and on behalf of their Affiliates, hereby release and forever discharge any right of subrogation or other right, claim or cause of action any Seller may have against the Company, its Subsidiary and their respective officers, managers, directors, members of any applicable governing body, securityholders, Affiliates, employees, advisors, representatives and agents and their respective heirs, beneficiaries, successors and assigns arising out of relating to any indemnification or other claim made against Sellers pursuant to or in connection with this Agreement.

# ARTICLE 11 TERMINATION AND REMEDIES

- 11.1 <u>Termination</u>. This Agreement may be terminated prior to the Closing as follows:
  - (a) by mutual written agreement of Buyer and Sellers;
- (b) by written notice of Buyer to Sellers if (i) Buyer is not in material breach of its obligations under this Agreement, (ii) Sellers breach their representations or warranties, or default in the performance of their covenants, contained in this Agreement, and (iii) all such Seller breaches and defaults that are not cured within the Cure Period (as defined in Section 11.2), if any, would prevent the conditions to the obligations of Buyer set forth in Section 8.1 from being satisfied;
- (c) by written notice of Sellers to Buyer if (i) Sellers are not in material breach of their obligations under this Agreement, (ii) Buyer breaches its representations or warranties, or defaults in the performance of its covenants, contained in this Agreement, and (iii) all such breaches and defaults by Buyer that are not cured within the Cure Period, if any, would prevent the conditions to the obligations of Sellers set forth in <u>Section 7.1</u> from being satisfied;
- (d) by written notice of Buyer to Sellers, or by Sellers to Buyer, if the Closing does not occur by June 10, 2020, (the "<u>Outside Date</u>"); <u>provided</u>; <u>however</u>, that the right to terminate this Agreement under this <u>Section 11.1(d</u>) shall not be available to any Party whose breach or failure

to comply with any provision of this Agreement has been the cause of, or resulted in, the Closing not having occurred by the Outside Date; or

- (e) by Sellers or Buyer, by written notice to the other if a Governmental Entity of competent jurisdiction has issued an Governmental Order or any other action permanently enjoining or otherwise prohibiting the consummation of the Transaction, and such Governmental Order or other action has become final and non-appealable; <u>provided</u>, <u>however</u>, that the right to terminate this Agreement under this <u>Section 11.1(e)</u> shall not be available to any Party whose breach or failure to comply with any provision of this Agreement has been the cause of, or resulted in, such Governmental Order or other action.
- 11.2 <u>Cure Period</u>. Buyer, on the one hand, or Sellers, on the other hand, as the case may be, shall give the other prompt written notice upon learning of any breach or default by the other Party under this Agreement, and such notice shall include a description of the breach. The term "<u>Cure Period</u>" as used herein means a period commencing on the date Buyer or Sellers receive from the other written notice of breach or default hereunder and continuing until the earlier of (a) thirty (30) calendar days thereafter, or (b) five (5) Business Days after the date otherwise scheduled for Closing; <u>provided</u>, <u>however</u>, that if the breach or default is non-monetary and cannot reasonably be cured within such period but can be cured before the date five (5) Business Days after the scheduled Closing Date, and if diligent efforts to cure promptly commence, then the Cure Period shall continue as long as such diligent efforts to cure continue, but not beyond the date that is five (5) Business Days after the date otherwise scheduled for Closing.
- 11.3 Termination and Survival. In the event of the termination of this Agreement in accordance with Section 11.1, written notice thereof shall forthwith be given to the other Party specifying the provision hereof pursuant to which such termination is made (other than in the case of termination pursuant to Section 11.1(a)) and all further obligations of the Parties under this Agreement (other than the provisions of this Section 11.3 and Section 6.1 (Confidentiality), Section 6.2(a) (Announcements), Section 12.1 (Authorization of Stockholder Representative), Section 14.2 (Expenses), Section 14.5 (Notices), Section 14.7 (Entire Agreement), Section 14.9 (Third-Party Beneficiaries), Section 14.10 (Governing Law; Consent to Jurisdiction; Waiver of Jury Trial), Section 14.11 (Neutral Construction), Section 14.12 (Counterparts) and Section 14.13 (Interpretation) which shall remain in full force and effect and survive any termination of this Agreement) shall be terminated without further liability of any Party; provided that nothing herein shall relieve any Party from liability for any breach of this Agreement existing prior to such termination.
- 11.4 <u>Specific Performance</u>. The Parties hereto acknowledge and agree that the Parties hereto would be irreparably damaged if any of the provisions of this Agreement are not performed in accordance with their specific terms or are otherwise breached and that any non-performance or breach of this Agreement by any Party hereto could not be adequately compensated by monetary damages alone and that the Parties hereto would not have any adequate remedy at law. Accordingly, in addition to any other right or remedy to which any Party hereto may be entitled, at law or in equity (including monetary damages), prior to the termination of this Agreement pursuant to <u>Section 11.1</u>, such Party shall be entitled to enforce any provision of this Agreement by a decree of

specific performance and to temporary, preliminary and permanent injunctive relief to prevent breaches or threatened breaches of any of the provisions of this Agreement without posting any bond or other undertaking. Without limiting the generality of the foregoing, the Parties hereto agree that the Party seeking specific performance shall be entitled to enforce specifically (a) a Party's obligations under Section 5.1, and (b) a Party's obligation to consummate the Transaction (including the obligation to consummate the Closing and to pay the Purchase Price, if applicable), if the conditions set forth in ARTICLE 7 or ARTICLE 8, as applicable, have been satisfied (other than those conditions that by their nature are to be satisfied at the Closing or are unsatisfied as a result of breach of the representations and warranties or default in the performance of the covenants and agreements contained in this Agreement of the Party against whom specific performance is sought) or waived. In addition to the foregoing, the prevailing Party under this Agreement shall be entitled to prompt payment on demand from the other Party of the reasonable attorneys' fees and costs incurred by the prevailing Party.

### ARTICLE 12 STOCKHOLDER REPRESENTATIVE

### 12.1 <u>Authorization of Stockholder Representative</u> .

- (a) From and after the Closing, by virtue of the Company's entry into this Agreement and without further action of the Stockholders, Michael J. Fiorile is hereby irrevocably appointed, authorized and empowered to act as a representative of the Stockholders, and the exclusive agent and attorney-in-fact to act on behalf of the Stockholders, in connection with the transactions contemplated hereby, which shall include the power and authority:
- (i) to execute and deliver the Transaction Documents, and to agree to such amendments or modifications thereto as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;
- (ii) to execute and deliver such amendments, waivers and consents in connection with this Agreement, the Transaction Documents and the consummation of the transactions contemplated hereby and thereby as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;
- (iii) to enforce and protect the rights and interests of the Stockholders and the Stockholder Representative under this Agreement, the Transaction Documents or any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, including (A) asserting or pursuing any claim or instituting any action, proceeding or investigation against Buyer, (B) investigating, defending, contesting or litigating any claim or Action initiated by Buyer, and (C) negotiating, settling or compromising any claim or Action by or against Buyer, including, in each case, any claim or Action relating to the Purchase Price adjustment under Section 1.4 or any actual or potential indemnity claim under ARTICLE 10 provided that, for the avoidance of doubt, the Stockholder Representative shall not have any obligation to take any such action, and shall not have any liability for any failure to take any such action; and

- (iv) to make, execute, acknowledge and deliver all such other agreements, documents, instruments or certificates, and, in general, to do any and all things and to take any and all other actions that the Stockholder Representative, in his sole and absolute discretion, determines to be necessary or desirable in connection with or to carry out the transactions contemplated by this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or the transactions contemplated hereby or thereby.
- (b) In connection with this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, and in exercising or not exercising any or all of the powers conferred upon the Stockholder Representative hereunder, (i) the Stockholder Representative shall incur no responsibility or liability whatsoever to any Stockholder by reason of any error in judgment or other action or omission, other than liability directly resulting from the willful misconduct by the Stockholder Representative, and (ii) the Stockholder Representative shall be entitled to rely on the advice of counsel, public accountants or other independent experts experienced in the matter at issue, and any error in judgment or other action or omission of the Stockholder Representative pursuant to such advice shall not subject the Stockholder Representative to liability to any Stockholder, other than where such reliance constitutes the willful misconduct of the Stockholder Representative.
- From and after the Closing, the Stockholder Representative shall have the right to recover from, at his sole discretion, an amount equal to one million dollars (\$1,000,000) (the "Stockholder Expense Amount") prior to the distribution of any such amounts to the Stockholders, (i) the Stockholder Representative's reasonable and documented out of pocket costs and (ii) any other damages actually suffered by the Stockholder Representative, in each case arising out of or in connection with the actions or omissions of the Stockholder Representative in its capacity as the Stockholder Representative (collectively, "Stockholder Representative Losses"). If the amount paid to the Stockholder Representative is insufficient to satisfy the Stockholder Representative Losses, as suffered or incurred, then each Stockholder shall fully indemnify, defend and hold harmless, severally and not jointly, in accordance with the portion of the Purchase Price received by such Stockholder as compared with the other Stockholders as of such time, the Stockholder Representative against all Stockholder Representative Losses; provided that if any such Stockholder Representative Losses are finally adjudicated to have directly resulted from the willful misconduct of the Stockholder Representative, the Stockholder Representative shall reimburse the Stockholders the amount of such indemnified Stockholder Representative Losses to the extent attributable to such willful misconduct. Any claims by the Stockholders against the Stockholder Representative must be made within ninety (90) days after distribution of the Escrow Amount. In no event shall the Stockholder Representative be required to advance its own funds on behalf of any Stockholder or otherwise, except to the extent that the Stockholder Representative is required to do so hereunder in its capacity as a Stockholder. In the event of any indemnification obligation under this Section 12.1(c), upon written notice from the Stockholder Representative to the Stockholders as to the existence of a deficiency toward the payment of any such indemnification amount, each Stockholder shall promptly deliver to the Stockholder Representative full payment of its ratable share of the amount of such deficiency, in accordance with the portion of the Purchase Price received by such Stockholder as compared with the other Stockholders as of such time.

- (d) The Stockholder Representative may resign at any time, so long as a replacement or successor is appointed effective as of the time of such resignation. The Stockholder Representative may, by written notice to Buyer, appoint any such person as his successor in the event of his death or incapacity. In the absence of such advance written designation, the Voting Trustees may appoint a successor by majority vote. All of the indemnities, immunities and powers granted to the Stockholder Representative under this Agreement shall survive the Closing and the resignation, death, incapacity or replacement of the Stockholder Representative.
- (e) After the Closing, Buyer and the Company shall have the right to rely upon all actions taken or omitted to be taken by the Stockholder Representative pursuant to this Agreement and the Transaction Documents, all of which actions or omissions shall be final and binding upon the Stockholders, and Buyer shall not have any liability for any Stockholder Representative Losses or any actions taken or omitted to be taken in accordance with or in reliance upon actions of the Stockholder Representative.
- (f) The grant of authority provided for herein is coupled with an interest and shall be irrevocable and survive the death, incompetency, bankruptcy or liquidation of any Stockholder.

### ARTICLE 13 SURVIVAL

Subject to the limitations and other provisions of this Agreement, the representations and warranties contained herein shall survive the Closing and shall remain in full force and effect until the date that is twelve (12) months from the Closing Date. All covenants and agreements of the parties contained herein shall survive the Closing in accordance with the terms of such covenant or agreement until the earlier of performance in full or the date that is twelve (12) months from the Closing Date. Any claim or cause of action arising under or relating to this Agreement, or to Buyer's purchase of the Equity Interests hereunder, whether arising under ARTICLE 10, Section 11.3, Section 11.4, for Fraud, or otherwise, shall be commenced within twelve (12) months from the Closing Date. Notwithstanding anything to the contrary in this Agreement, the survival periods set forth in this ARTICLE 13 shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy or the Tax Insurance Policy.

# ARTICLE 14 MISCELLANEOUS

### 14.1 Privileged Matters; Conflicts Waiver.

(a) Buyer, on behalf of itself and its Affiliates (including the Company following the Closing) (collectively, the "Buyer Related Parties"), hereby waives, and agrees not to allege, any claim that Sellers' Counsel has a conflict of interest or is otherwise prohibited from representing Sellers or any of their representatives ("Seller Related Parties") in any post-Closing matter or dispute with any of the Buyer Related Parties related to or involving this Agreement (including the negotiation hereof) or the transactions contemplated hereby, even though the interests of one or more of the Seller Related Parties in such matter or dispute may be directly adverse to the interests

of one or more of the Buyer Related Parties and even though Sellers' Counsel may have represented the Company in a matter substantially related to such matter or dispute.

- (b) Buyer, on behalf of itself and all other Buyer Related Parties acknowledges and agrees that the Company's attorney-client privilege, attorney work-product protection and expectation of client confidence involving any proposed sale of the Company or any other transaction contemplated by this Agreement (but not general business matters of the Company, to the extent they are governed by Section 14.1(c)), and all information and documents covered by such privilege, protection or expectation shall be retained and controlled by Sellers and their Affiliates, and may be waived only by Sellers. Buyer and Sellers acknowledge and agree that (i) the foregoing attorney-client privilege, work product protection and expectation of client confidence shall not be controlled, owned, used, waived or claimed by Buyer or the Company upon consummation of the Closing; and (ii) in the event of a dispute between Buyer or the Company, on the one hand, and a third-party, on the other hand, or any other circumstance in which a third-party requests or demands that the Company produces privileged materials or attorney work-product of Sellers or their Affiliates, Buyer shall cause the Company to assert such attorney-client privilege on behalf of Sellers or their Affiliates to prevent disclosure of privileged materials or attorney work-product to such third-party.
- (c) Buyer and Sellers acknowledge and agree that the attorney-client privilege, attorney work-product protection and expectation of client confidence involving general business matters of the Company and arising prior to the Closing for the benefit of both Sellers and their Affiliates, on the one hand, and the Company, on the other hand, shall be subject to a joint privilege and protection between such parties, which parties shall have equal right to assert all such joint privilege and protection and no such joint privilege or protection may be waived by (i) Sellers or their Affiliates without the prior written consent of Buyer; or (ii) by the Company without the prior written consent of Sellers; provided, however, that any such privileged materials or protected attorney-work product information, whether arising prior to, or after the Closing Date, with respect to any matter for which a party has an indemnification obligation hereunder, shall be subject to the sole control of such party, which shall be solely entitled to control the assertion or waiver of the privilege or protection, whether or not such information is in the possession of or under the control of such party and provided, further, that The Dispatch Printing Company shall not be deemed an "Affiliate" of the Sellers for the purposes of this Section 14.1(c).
- (d) This <u>Section 14.1</u> is for the benefit of Sellers, the Seller Related Parties and Sellers' Counsel and the Seller Related Parties and Sellers' Counsel are express third-party beneficiaries of this <u>Section 14.1</u>. This <u>Section 14.1</u> shall be irrevocable, and no term of this <u>Section 14.1</u> may be amended, waived or modified, except in accordance with <u>Section 14.5</u> or <u>Section 14.6</u>, as the case may be, and with the prior written consent of Sellers' Counsel and the Seller Related Party affected thereby. This Section 14.1 shall survive the Closing and shall remain in effect indefinitely.
- Expenses. Except as may be otherwise specified herein, each Party shall be solely responsible for all costs and expenses incurred by it in connection with the negotiation, preparation and performance of and compliance with the terms of this Agreement. Each Party is responsible for any commission, brokerage fee, advisory fee or other similar payment that arises as a result of any agreement or action of it or any party acting on its behalf in connection with this Agreement or the Transaction. In the event of any litigation regarding or arising from this Agreement prior to

the Closing, the prevailing Party as determined by a court of competent jurisdiction in a final non-appealable judgment shall be entitled to recover its reasonable costs and expenses (including attorneys' fees and expenses) incurred therein or in the enforcement or collection of any judgment or award rendered therein. Buyer shall be solely responsible for payment of the filing fees under the HSR Act and with respect to the FCC Applications.

- 14.3 <u>Further Assurances</u>. After the Closing, each Party shall from time to time, at the request of and without further cost or expense to the other, execute and deliver such other instruments of conveyance and assumption and take such other actions as may reasonably be requested in order to more effectively consummate the Transaction.
- Assignment. No Party may assign this Agreement without the prior written consent of the other Parties hereto. Notwithstanding the foregoing, Buyer may assign any or all of its rights under this Agreement to any of its Affiliates or to its or its subsidiaries' lenders as collateral security without the consent of any of the other Parties hereto, and no assignment shall relieve any Party of any obligation or liability under this Agreement.
- 14.5 <u>Notices</u>. Any notice pursuant to this Agreement shall be in writing and shall be deemed delivered on the date of personal delivery, confirmed facsimile transmission, confirmed delivery by a nationally recognized overnight courier service or upon non-automated confirmation of receipt by electronic mail, and shall be addressed as follows (or to such other address as any Party may request by written notice):

if to the Michael J. Fiorile

Stockholder Representative c/o The Dispatch Printing Company

(on behalf of Sellers): 34 South Third Street

Suite 600

Columbus, Ohio 43215

Email: mfiorile@tdpcompany.com

Phone: (614) 460-3888 Facsimile: (614) 461-5017

with a copy (which shall not Covington & Burling LLP

constitute notice to Sellers) to: One CityCenter

850 Tenth Street, NW Washington, D.C. 20001 Attention: Paul V. Rogers Email: progers@cov.com Facsimile: (202) 778-5592

if to Buyer: TEGNA Inc.

8350 Broad St., Suite 2000

Tysons, VA 22102

Attention: General Counsel Email: aharrison@tegna.com Phone: (703) 873-6949

with a copy (which shall not constitute notice to Buyer) to: Nixon Peabody LLP 799 9th St NW #500

Washington, D.C. 20001 Attention: John C. Partigan

Email: jpartigan@nixonpeabody.com

Phone: (202) 585-8535

- 14.6 <u>Amendments</u>. No amendment or waiver of compliance with any provision hereof or consent pursuant to this Agreement shall be effective unless evidenced by an instrument in writing signed by the Party against whom enforcement of such amendment, waiver or consent is sought.
- 14.7 Entire Agreement. The Schedules hereto are hereby incorporated into this Agreement. This Agreement, together with the Transaction Documents and any other agreement executed on the date hereof in connection herewith, constitutes the entire agreement and understanding among the Parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings with respect to the subject matter hereof, except the NDA, which shall remain in full force and effect.
- 14.8 <u>Severability</u>. If any Governmental Entity holds any provision in this Agreement invalid, illegal or unenforceable as applied to any Party or to any circumstance under any Applicable Law, then, so long as no Party is deprived of the benefits of this Agreement in any material respect, (a) such provision, as applied to such Party or such circumstance, is hereby deemed modified to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (b) the Parties will use good faith efforts to negotiate a replacement provision to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (c) the application of such provision to any other Party or to any other circumstance will not be affected or impaired thereby; and (d) the validity, legality and enforceability of the remaining provisions of this Agreement will remain in full force and effect.
- 14.9 <u>Third-Party Beneficiaries</u>. Except as provided in <u>Section 5.3(c)</u>, <u>Section 6.2</u>, <u>Section 14.1</u>, and <u>Section 14.14</u>, nothing in this Agreement expressed or implied is intended or shall be construed to give any rights to any Person other than the Parties hereto and their successors and permitted assigns.

## 14.10 Governing Law; Consent to Jurisdiction; Waiver of Jury Trial.

(a) All disputes, claims or controversies arising out of or relating to this Agreement, or the negotiation, validity or performance of this Agreement or the Transaction shall be governed by and construed in accordance with the laws of the State of Ohio, without regard to its rules of conflict of laws. Each of the Parties hereby irrevocably and unconditionally consents to submit to the sole and exclusive jurisdiction of the courts of the State of Ohio located in Franklin County, Ohio; provided, that if (and only after) any such court determines that it lacks subject matter jurisdiction over any such legal Action, such legal Action shall be brought in the federal courts of the United States located in the Southern District of Ohio, Eastern Division in Columbus, Ohio (in such order, the "Chosen Courts"), for any litigation arising out of or relating to this Agreement or the negotiation, validity or performance of this Agreement or the Transaction (and agrees not to

commence any litigation relating thereto except in such courts), waives any objection to the laying of venue of any such litigation in the Chosen Courts and agrees not to plead or claim in any Chosen Court that such litigation brought therein has been brought in any inconvenient forum. Each of the Parties hereby agrees not to commence any such litigation other than before one of the Chosen Courts. Each Party agrees that a final, non-appealable judgment in any Action so brought shall be conclusive and may be enforced by suit on the judgment in any court of competent jurisdiction, or in any other manner provided by Law.

- (b) EACH PARTY HEREBY IRREVOCABLY WAIVES ALL RIGHT TO TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM (WHETHER BASED ON CONTRACT, TORT OR OTHERWISE) ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE ACTIONS OF ANY OTHER PARTY HERETO IN THE NEGOTIATION, ADMINISTRATION, PERFORMANCE AND ENFORCEMENT HEREOF.
- 14.11 <u>Neutral Construction</u>. The Parties agree that this Agreement was negotiated at arms-length and that the final terms hereof are the product of the Parties' negotiations. This Agreement shall be deemed to have been jointly and equally drafted by Buyer, on one hand, and Sellers, on the other hand, and the provisions hereof should not be construed against a Party on the grounds that the Party drafted or was more responsible for drafting the provision.
- 14.12 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, which together shall constitute a single agreement. Delivery of an executed counterpart of a signature page to this Agreement by facsimile, .pdf or electronic mail intended to preserve the original graphic and pictorial appearance of the signature shall be effective as delivery of a manually executed original counterpart of this Agreement.
- 14.13 Interpretation. Article titles and section headings herein are for convenience of reference only and are not intended to affect the meaning or interpretation of this Agreement. The Schedules and Exhibits hereto shall be construed with and as an integral part of this Agreement to the same extent as if set forth verbatim herein. Where the context so requires or permits, the use of the singular form includes the plural, and the use of the plural form includes the singular. When used in this Agreement, unless the context clearly requires otherwise, (a) words such as "herein," "hereof," "hereto," "hereunder," and "hereafter" shall refer to this Agreement as a whole; (b) the term "including" shall not be limiting; (c) the word "or" shall not be exclusive; (d) the term "ordinary course" or "ordinary course of business" shall refer to the ordinary manner in which the Company operates the Business consistent with reasonable past practices; (e) the terms "Dollars", "dollars" and "§" each mean lawful money of the United States of America; (f) the term "Person" shall mean any natural person or any corporation, limited liability company, partnership, joint venture, trust or other legal entity; and (g) the term "Affiliate" shall mean, with respect to a specified Person, any Person or member of a group of Persons acting together that, directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, such specified Person. As used in this definition, the term "control" (including the terms "controlling," "controlled by." and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

- 14.14 No Recourse. This Agreement may only be enforced against, and any claim, action, suit or other legal proceeding based upon, arising out of, or related to this Agreement, or the negotiation, execution or performance of this Agreement, may only be brought against the entities that are expressly named as parties hereto and then only with respect to the specific obligations set forth herein with respect to such party. No past, present or future director, officer, employee, incorporator, manager, member, partner, stockholder, Stockholder Representative, Voting Trust certificate holder, Voting Trustee, Affiliate, agent, attorney or other representative of any Party hereto or of any Party hereto, or any of their successors or permitted assigns, shall have any liability for any obligations or liabilities of any party hereto under this Agreement or for any claim, action, suit or other legal proceeding based on, in respect of or by reason of the transactions contemplated hereby, nor shall any Person have or make any claim on the assets of the Voting Trust with respect to any such liabilities or obligations or for any such claim, action, suit or legal proceeding. Notwithstanding the foregoing, this Section 14.14 shall in no way limit or restrict the liabilities and obligations of The Dispatch Printing Company under the Release, Assumption and Indemnification Agreement or Applicable Law relating solely to the Retained Benefit Plans.
  - 14.15 <u>Certain Definitions</u>. As used in this Agreement, the following terms have the respective meanings set forth below.
- "Accounting Firm" has the meaning set forth in Section 1.4(e).
- "<u>Acquired Company Assets</u>" means all assets and properties of every kind, nature, character and description (whether real, personal or mixed, whether tangible or intangible, and wherever situated), including the goodwill related thereto, owned or leased by the Company or any subsidiary thereof.
- "Action" has the meaning set forth in Section 3.16.
- "Adjudication Period" has the meaning set forth in Section 1.4(e).
- "Affiliate" has the meaning set forth in Section 14.13.
- "Aggregate Option Exercise Price" means the aggregate amount that would be paid to the Company in respect of all in-the-money Company Options outstanding as of immediately prior to the Closing had such Company Options been exercised in full, without regard to vesting or any other restriction upon exercise (and assuming concurrent payment in full of the exercise price of each such Company Option solely in cash), immediately prior to the Closing in accordance with the terms of the applicable option agreement with the Company pursuant to which such Company Option was issued.
- "Aggregate Option Payment" means an amount of cash equal to the sum of the Option Payments for all Company Options outstanding as of immediately prior to Closing.
- "Agreement" has the meaning set forth in the Preamble.
- "Applicable Law" means all Laws which are applicable to the Business.
- "Audited Company Financial Statements" has the meaning set forth in Section 3.17.

- "Balance Sheet Date" has the meaning set forth in Section 3.17.
- "Base Consideration" has the meaning set forth in Section 1.2.
- "Broadcast Incentive Auction" means the FCC reverse broadcast incentive auction conducted pursuant to Section 6403 of the Middle Class Tax Relief and Job Creation Act of 2012 (Pub. L. No. 112-96, § 6403, 126 Stat. 156, 225-230 (2012)), codified at 47 U.S.C. § 1452, which began on May 31, 2016.
- "Business" means the business of the Stations taken as a collective group and not on an individual basis.
- "Business Day" means any day that is not a Saturday, a Sunday or a day on which banks are authorized or required by law to be closed in Columbus, Ohio.
- "Business Intellectual Property" means the Intellectual Property owned by the Company to the extent used primarily in the operation of the Business.
- "Buyer" has the meaning set forth in the Preamble.
- "Buyer Indemnified Parties" has the meaning set forth in Section 10.1.
- "Buyer Prepared Returns" has the meaning set forth in Section 6.10(b).
- "Buyer Related Parties" has the meaning set forth in Section 14.1(a).
- "Buyer's 401(k) Plan" has the meaning set forth in Section 6.6(e).
- "Capital Lease" means a lease of property that is required to be capitalized under GAAP.
- "Cash" means the sum of all cash, cash equivalents and liquid investments (plus all deposited and uncleared bank deposits (other than any such deposits that are not cleared as of the date of final determination of the Closing Statement) and less all outstanding checks (other than checks that have not been cleared as of the date of final determination of the Closing Statement)) of the Company.
- "Chosen Courts" has the meaning set forth in Section 14.10(a).
- "Closing" has the meaning set forth in Section 1.3(a).
- "Closing Cash" means the aggregate amount of Cash of the Company as of the Effective Time.
- "Closing Date" has the meaning set forth in Section 1.3(a).
- "Closing Statement" has the meaning set forth in Section 1.4(b).
- "Code" means the Internal Revenue Code of 1986, as amended.
- "Commingled Contracts" has the meaning set forth in Section 6.5(b)(i).

- "Commingled Contract Rights" has the meaning set forth in Section 6.5(b)(i).
- "Common Stock" has the meaning set forth in Section 3.3(a).
- "Communications Laws" has the meaning set forth in Section 5.1(a)(iv).
- "Company" has the meaning set forth in the Preamble.
- "Company Financial Statements" has the meaning set forth in Section 3.17.
- "Company Indemnified Parties" has the meaning set forth in Section 5.3(a).
- "Company Option" means any option to purchase one or more shares of Common Stock issued pursuant to the Equity Incentive Plan that is outstanding as of immediately prior to the Closing.
- "Company Transaction Expenses" means all fees, costs and expenses (including those related to travel, legal, accounting or investment banking) incurred, in each case, on or prior to the Closing (whether or not invoiced) and unpaid at the Closing with the Company retaining the liability to pay post-Closing, and are payable by or on behalf of the Company, related to or arising out of the (a) the due diligence conducted in anticipation of the Transaction; (b) the negotiation, execution and delivery and consummation of the Transaction; (c) any change of control, golden parachute, retention bonus, severance or similar payments that may be triggered (alone, or in connection with any other event) by the Transaction or otherwise owed to Employees in connection with the Transaction; (d) all prepayment penalties with respect to any Indebtedness of the Company or its subsidiary that is paid off in connection with the Transaction; or (e) the employer portion of any withholding Taxes payable by any the Company or its subsidiary in connection with any of the payments contemplated in clause (c) above. Company Transaction Expenses shall not include (x) one-half of the fees or expenses associated with obtaining the insurance policies contemplated by Section 5.3(b), (y) one-half of the filing fees under the HSR Act and (z) any filing fees with respect to the FCC Applications.

"Cure Period" has the meaning set forth in Section 11.2.

"Current Assets" means the sum of all current assets of the Company as of the Effective Time, determined in accordance with GAAP. Current Assets shall include all rights to Tax refunds owed to the Company (or other Tax assets) for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) that remain uncollected as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Assets shall not include Cash or Closing Cash or any intercompany receivable among the Company and WBNS TV, Inc. or RadiOhio Incorporated or any receivable from any Seller or Seller Non-Solicit Party. Notwithstanding the foregoing, accounts receivable shall be calculated net of a bad debt reserve equal to 1.5% of the total gross amount of the outstanding advertising receivables (i.e., excluding retransmission and trade receivables).

"<u>Current Liabilities</u>" means the sum of all current liabilities of the Company as of the Effective Time, determined in accordance with GAAP. Current Liabilities shall include all liabilities for Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period) that remain unpaid

as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Liabilities shall not include any current liabilities among the Company and WBNS TV, Inc. or RadiOhio Incorporated or any liabilities to any Seller or any Seller Non-Solicit Party, which liabilities shall be paid by the Company or otherwise discharged by the Company immediately prior to the Closing pursuant to Section 6.13. Notwithstanding the foregoing: (i) any unpaid, accrued vacation, sick leave or paid time off for any Employee shall be included as a Current Liability and (ii) bonuses and other incentive compensation to Employees in respect of the portion of 2019 (or, if applicable, 2020) ending on the Closing Date shall be included as a Current Liability.

- "Deductible" has the meaning set forth in Section 10.3(a).
- "Direct Claim" has the meaning set forth in Section 10.5(c).
- "Disclosure Schedule" has the meaning set forth in the preamble to ARTICLE 2.
- "Dispute Resolution Period" has the meaning set forth in Section 1.4(d).
- "DMA" means with respect to any Station, such Station's Nielsen Designated Market Area.
- "Effect" has the meaning set forth in the definition of Material Adverse Effect.
- "Effective Time" means 12:01 a.m. Columbus, Ohio time on the Closing Date.
- "Employees" means the full-time and part-time employees employed by the Company or the Subsidiary.
- "Employee Plans" means any (a) employee benefit plan, arrangement or policy whether or not subject to ERISA, including any retirement, pension, deferred compensation, profit sharing, savings, health, dental, vision, life insurance, disability, adoption assistance, employee assistance, college savings, educational assistance, AD&D, retiree medical, or cafeteria plan, policy or arrangement, (b) equity or equity-based compensation plan; (c) bonus, incentive, retention, change in control or other compensation plan or arrangement; and (d) severance or termination agreements, policies or arrangements; in each case, whether formal or informal, maintained or contributed to or required to be maintained or contributed to by the Company or any ERISA Affiliate for the benefit of any current or former Employee or their dependents, but excluding in all cases any Multiemployer Plan.
- "Enforceability Exceptions" means bankruptcy, moratorium, insolvency, reorganization or other similar laws affecting or limiting the enforcement of creditors' rights generally and except as such enforceability is subject to general principles of equity (regardless of whether such enforceability is considered in a proceeding in equity or at law).
- "Environmental Law" means all Laws addressing pollution or contamination, regulating the use, storage, handling, recycling or disposal of Hazardous Substances, or protection of the environment, natural resources and human health and safety, including health and safety of employees in the workplace.
- "Equity Incentive Plan" means the Company's 2018 Equity Incentive Plan.

- "Equity Interests" has the meaning set forth in Section 2.2.
- "ERISA" means the Employee Retirement Income Security Act of 1974, as amended and the rules and regulations promulgated thereunder.
- "ERISA Affiliate" means any trade or business, whether or not incorporated, that, together with Sellers or the Company, would be deemed a "single employer" within the meaning of Section 4001(b)(i) of ERISA or Section 414 of the Code.
- "Escrow Agent" means U.S. Bank National Association.
- "Escrow Agreement" means the Escrow Agreement dated as of the Closing Date among Buyer, the Stockholder Representative and the Escrow Agent in the form of Exhibit A attached hereto.
- "Escrow Amount" means one million two hundred seventy-five thousand dollars (\$1,275,000).
- "Estimated Closing Statement" has the meaning set forth in Section 1.4(a)
- "Estimated Purchase Price" has the meaning set forth in Section 1.4(a).
- "Excluded Claims" has the meaning set forth in Section 10.1.
- "Excluded Owned Real Properties" means those Owned Real Properties set forth on Schedule 3.8(a) that are excluded from this Transaction.
- "FCC" has the meaning set forth in the Recitals.
- "FCC Applications" has the meaning set forth in Section 5.1(a)(i).
- "FCC Consent" has the meaning set forth in Section 5.1(a)(i).
- "FCC Licenses" means any FCC license or Permit issued by the FCC under Parts 73 and 74 of Title 47 of the Code of Federal Regulations and granted or assigned to the Company.
- "Final Purchase Price" has the meaning set forth in Section 1.4(b).
- "Fraud" means, with respect to any Party, common law fraud solely with respect to the making of representations and warranties contained in <u>ARTICLE 2</u>, <u>ARTICLE 3</u>, or <u>ARTICLE 4</u> of this Agreement, as determined under the jurisprudence of the State of Ohio.
- "GAAP" means, with respect to any date of determination, United States generally accepted accounting principles as in effect on such date of determination, consistently applied.
- "Governmental Consents" has the meaning set forth in Section 5.1(b)(i).
- "Governmental Entity" means any (a) federal, state, municipal or other government, (b) governmental or quasi-governmental entity of any nature (including any governmental agency, branch, department, official, or entity and any court or other tribunal), or (c) body exercising or

entitled to exercise any administrative, executive, judicial, legislative, police, regulatory, or taxing authority or power of any nature, including any arbitral tribunal.

"Governmental Order" means any statute, rule, regulation, order, decree, judgment, writ, injunction, stipulation or determination issued, promulgated or entered by any Governmental Entity of competent jurisdiction.

"<u>Hazardous Substance</u>" means any substance, material or waste listed, defined, regulated under any Environmental Law or classified as a "pollutant" or "contaminant" or words of similar meaning or effect under any Environmental Law, including petroleum, petroleum products, asbestos, mold and polychlorinated biphenyls.

"HSR Act" has the meaning set forth in Section 5.1(b)(i).

"HSR Clearance" has the meaning set forth in Section 5.1(b)(i).

"Indebtedness" means, with regard to any Person and without duplication, any liability or obligation, whether or not contingent, (a) in respect of borrowed money or evidenced by bonds, monies, debentures, loan agreements, or similar instruments or upon which interest payments are normally made; (b) guaranties, direct or indirect, in any manner, of all or any part of any Indebtedness of any other Person; (c) all obligations under acceptance, standby letters of credit or similar facilities; (d) all Capital Leases; (e) all payment obligations under any interest rate swap agreements or interest rate hedge agreements; (f) all accrued interest and prepayment penalties, premiums, costs or expenses related to the retirement of all obligations referred to in clauses (a) - (e); and (g) all obligations referred to in clauses (a) - (f) of a third-party secured by any Lien on property or assets of such Person; provided, that in no event shall any Indebtedness between or among such Person and its Affiliates be considered "Indebtedness" for purposes of this Agreement if such indebtedness and all obligations related thereto are terminated and all Liens in connection therewith are released prior to the Effective Time. Indebtedness shall not include any liabilities for any Taxes.

"Indebtedness Payoff Amount" means an amount equal to the total payoff amount set forth on the Estimated Closing Statement.

"Indemnified Party" has the meaning set forth in Section 10.3.

"Indemnifying Party" has the meaning set forth in Section 10.3.

"Indemnity Cap" has the meaning set forth in Section 10.3(a).

"Intellectual Property" means all Trademarks, patents, inventions, trade secrets, know-how, processes, methods, techniques, internet domain names, social media identifiers, websites, web content, databases, software or applications (including user-applications, source code, executable code, operating systems, development tools, data, firmware and related documentation), copyrights and other works of authorship, programs and programming material, jingles, software (including source code, executable code, systems, tools, databases, firmware and related documentation), all rights of privacy and publicity, all applications, registrations and renewals relating to any of the

foregoing, any other intellectual property rights or proprietary rights in or arising from any of the foregoing, and in all tangible embodiments of the foregoing, including all licenses, sublicenses and other rights granted and obtained with respect thereto, and rights thereunder, including rights to collect royalties, products and proceeds, rights to sue and bring other claims and seek remedies against past, present and future infringements or misappropriations thereof or other conflicts therewith, rights to recover damages or lost profits in connection therewith, and other rights to recover damages (including attorneys' fees and expenses) or lost profits in connection therewith, and otherwise to seek protection or enforcement of interests therein, and all other corresponding rights, under the laws of all jurisdictions, and whether arising by operations of law, contract, license or otherwise.

"Interim Company Financial Statements" has the meaning set forth in Section 3.17.

"Knowledge of Buyer" means the actual knowledge, after reasonable inquiry, of David Lougee, Tom Cox or Akin Harrison.

"Knowledge of the Company" means the actual knowledge, after reasonable inquiry, of Michael J. Fiorile, Bradley L. Campbell or the General Manager of the applicable Station.

"Law" means any United States (federal, state, local) or foreign law, constitution, treaty statute, ordinance, regulation, rule, code, order, judgment, injunction, writ or decree.

"Leased Real Property" has the meaning set forth in Section 3.8(b).

"<u>Liability</u>" means any and all debts, liabilities and obligations of any kind or nature, known or unknown, whether accrued or fixed, absolute or contingent, matured or unmatured, determined or determinable, or pursuant to contract, tort or Action.

"<u>Liens</u>" means claims, liabilities, Taxes, security interests, liens, mortgages, deeds of trust, pledges, conditions, charges, claims, options, rights of first refusal, easements, proxies, or agreements, transfer restrictions under any contract or encumbrances of any kind or nature whatsoever.

"Loss" or "Losses" means any losses, damages, Taxes, costs and expenses (including attorneys' fees), interests, awards, judgments, and penalties actually suffered or incurred by the relevant Person.

"Material Adverse Effect" means any event, circumstance, development, change, effect or occurrence (an "Effect") that, individually or in the aggregate with any other Effect, has had, or would reasonably be expected to have, a materially adverse effect on the business, properties, assets, financial condition or results of operations of the Business, taken as a whole, or on the ability of Sellers to perform their material obligations under this Agreement, other than any Effect arising out of or resulting from (a) any Effect affecting the economy of the United States generally, including changes in the United States or foreign credit, debt, capital or financial markets (including changes in interest or exchange rates) or the economy of any town, city, region, state or country in which the Business is conducted; (b) general changes or developments in the broadcast television industry; (c) the execution and delivery of this Agreement, the announcement of this Agreement and the Transaction, the identity of Buyer or its Affiliates, the consummation of the Transaction, the

compliance with the terms of this Agreement or the taking of any action required by this Agreement or consented to in writing by Buyer; (d) earthquakes, hurricanes, tornadoes, natural disasters or global, national or regional political conditions, including hostilities, military actions, political instability, acts of terrorism or war or any escalation or material worsening of any such hostilities, military actions, political instability, acts of terrorism or war existing or underway as of the date hereof; (e) any failure, in and of itself, by the Business to meet any internal or published projections, forecasts or revenue or earnings predictions for any period ending on or after the date of this Agreement (it being understood that the facts or occurrences giving rise to such failure may be deemed to constitute, or be taken into account in determining whether there has been or will be, a Material Adverse Effect); (f) any Effect that results from any action taken at the express prior request of Buyer or with Buyer's prior written consent; (g) any breach by Buyer of its obligations under this Agreement; (h) any matter set forth on the Disclosure Schedules attached hereto; or (i) changes in Applicable Law or GAAP or the interpretation thereof (including, for the avoidance of doubt, any change in any rule or policy and the issuance of any order, in any case, the effect of which is to restrict in any respect the ability accorded to Buyer under FCC rules and policies in effect as of the date of this Agreement to enter into and perform joint sales, shared services, and such other operational arrangements and agreements related to any Station); except in the case of clauses (a), (b) and (i), to the extent not having a disproportionate effect on the Business, taken as a whole, relative to other participants in the broadcast television industry.

"Material Agreement" has the meaning set forth in Section 3.9(a).

"Multiemployer Plan" means a "multiemployer plan" as defined in Section 3(37) of ERISA.

"MVPDs" means cable systems, wireline telecommunications companies, and direct broadcast satellite systems that, in each case, qualify as multi-channel video programming distributors, as that term is defined by the FCC.

"NDA" has the meaning set forth in Section 6.1.

"Net Working Capital" means the amount (expressed as a positive amount), if any, by which (i) the Current Assets, exceed (ii) the Current Liabilities; provided that if such Current Assets are equal to such Current Liabilities, then the Net Working Capital shall be zero.

"News Sharing Agreement" means any agreement or arrangement whereby a Station (i) receives local news from another broadcaster and has the right to utilize such content in the programming it produces for such Station or (ii) provides local news to another broadcaster and such broadcaster has the right to utilize such Station's content in its programming.

"Non-Union Employee" has the meaning set forth in Section 6.6(a).

"Objection Notice" has the meaning set forth in Section 1.4(b).

"Objection Period" has the meaning set forth in Section 1.4(b).

"Obligation" has the meaning set forth in Section 4.7.

"Option Holder" means a holder of a Company Option under the Equity Incentive Plan as of immediately prior to the Closing.

"Option Payment" means, with respect to any in-the-money Company Option, an amount of cash equal to (a) the product of (i) the Per Share Payment multiplied by (ii) the aggregate number of Shares issuable in respect of such Company Option outstanding as of immediately prior to the Closing, minus (b) the aggregate exercise price that would be paid to the Company in respect of such Company Option had such Company Option been exercised in full immediately prior to the Closing, in each case, in accordance with the terms of the applicable option agreement with the Company pursuant to which such Company Option was issued and without regard to vesting or any other restriction upon exercise and assuming concurrent payment in full of the exercise price of such Company Option solely in cash.

"Organizational Documents" means, with respect to any Person (other than an individual), the articles or certificate of incorporation, bylaws, code of regulations, certificate of limited partnership, partnership agreement, certificate of formation, limited liability company operating agreement, and all other organizational documents of such Person.

"Outside Date" has the meaning set forth in Section 11.1(d).

"Owned Real Property" means all Real Property owned by the Company, except to the extent an Excluded Owned Real Property.

"Party" and "Parties" have the meanings set forth in the Preamble.

"<u>Per Share Payment</u>" means, with respect to each Share, an amount equal to the quotient of (a) the sum of (i) the Estimated Purchase Price <u>plus</u> (ii) the Aggregate Option Exercise Price <u>minus</u> (iii) the Escrow Amount <u>divided by</u> (b) the number of Shares outstanding as of immediately prior to the Closing (including the aggregate number of Shares that all in-the-money Company Options are exercisable into as of immediately prior to the Closing).

"Permits" has the meaning set forth in Section 3.14.

"Permitted Liens" means, collectively, (a) Liens for taxes, assessments and governmental charges not yet delinquent or that are being contested in good faith, for which adequate reserves have been established in accordance with GAAP and for which notice has been given to Buyer; (b) Liens arising under any zoning laws or ordinances which are not violated by the current operation of the Business on the Real Property, but not including any Liens resulting from any violation or non-compliance in any material respect with such zoning laws or ordinances by the Company; (c) any right reserved to any Governmental Entity to regulate the affected property (including restrictions stated in any permits) except to the extent such right(s) is violated by current operation of the Business; (d) in the case of any leased asset, (i) the rights of any lessor under the applicable contract or any Lien granted by any lessor, developer or third-party on any fee interest underlying the Leased Real Property or any Lien that the applicable contract is subject to, (ii) any statutory Lien for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP, (iii) the rights of the grantor of any easement or any Lien granted by such grantor on such easement property, and (iv)

restrictions under any Real Property Lease; (e) statutory Liens of landlords and Liens of carriers, warehousemen, mechanics, material men and other similar Liens imposed by law arising or incurred in the ordinary course of business for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP, that do not result from any breach, violation or default by the Company of any contract or Applicable Law; (f) Liens created by or through Buyer or any of its Affiliates; (g) minor defects of title, easements, rights-of-way, restrictions and other Liens not materially interfering with the present operation of the Business on any Real Property; (h) Liens that will be released prior to or as of the Closing Date; (i) non-exclusive licenses of Intellectual Property granted in the ordinary course of business and which do not secure indebtedness; (j) with respect to any equity interest, any restrictions on transfer of such equity interest imposed by federal or state securities laws; (k) Liens identified on title policies, preliminary title reports or surveys obtained by or made available to Buyer or other documents or writings included in the public records that do not materially interfere with current operation of the Business; (l) the restriction on transfer of the Shares imposed under the Voting Trust and (m) any state of facts an accurate survey or physical inspection of the Real Property would show, other than those which materially and adversely impact the present operation of the Business thereon.

"<u>Person</u>" means any natural person, general or limited partnership, corporation, limited liability company, firm, association, trust or other legal entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

"Pre-Closing Tax Period" means any Tax period ending on or prior to the Closing Date.

"Present Fair Salable Value" has the meaning set forth in Section 4.7.

"Purchase Price" has the meaning set forth in Section 1.2.

"PZR" has the meaning set forth in Section 6.11.

"Real Property" means all Owned Real Property and all Leased Real Property.

"Real Property Leases" has the meaning set forth in Section 3.8(b).

"Release, Assumption and Indemnification Agreement" means the Release and Indemnification Agreement dated as of the Closing Date between The Dispatch Printing Company, WBNS TV, Inc., VideoIndiana, Inc., VideOhio, Inc. and RadiOhio Incorporated substantially in the form of Exhibit D attached hereto.

"Released Parties" has the meaning set forth in Section 6.14.

"Renewal Application" has the meaning set forth in Section 5.1(a)(iv).

"Reorganization" means the January 1, 2018 tax-free distribution by The Dispatch Printing Company of 100% of the issued and outstanding shares of capital stock of the Company to its stockholders in accordance with the requirements of Section 355 of the Code and the Treasury Regulations thereunder, after giving effect to the Transaction.

- "Replacement Contract" has the meaning set forth in Section 6.5(b)(i).
- "Representative" means, with respect to any Person, any director, manager, officer, employee, agent, consultant, advisor or other representative of such Persons, including legal counsel, accountants, and financial advisors.
- "Required Consents" has the meaning set forth in Section 8.6.
- "Residual Option Payment" means, with respect to any in-the-money Company Option, any amounts paid pursuant to Section 1.6.
- "Retained Benefit Plans" means each Employee Plan, including, without limitation, the Seller's 401(k) Plans, the General Retirement Plan for Employees of the Dispatch Printing Company and Associated Companies, the Dispatch Printing Company Employee Benefit Plan, nonqualified defined-contribution plans, nonqualified defined-benefit pension plans, retention plans, change in control plans, adoption assistance plan, employee assistance plan, college savings plan, short-term disability plan, long term disability plan, educational assistance plan, flexible spending account plan, medical, dental, vision, life insurance, AD&D plan, optional life and AD&D plan, retiree medical plan and severance plans; but excluding the Company's annual bonus and incentive plans maintained and sponsored exclusively by the Company for the Non-Union Employees, vacation and paid-time plans to the extent applicable to the Non-Union Employees and the Equity Incentive Plan.
- "Retained Claims" has the meaning set forth in Section 6.14.
- "R&W Insurance Policy" means the representations and warranties insurance policy purchased by and issued to Buyer in respect of this Agreement that includes coverage for Pre-Closing Taxes.
- "Schedules" means the schedules referenced herein and attached to this Agreement.
- "Securities Act" has the meaning set forth in Section 4.9.
- "Seller(s)" has the meaning set forth in the Preamble.
- "Seller Indemnified Parties" has the meaning set forth in Section 10.2.
- "Seller Non-Solicit Parties" has the meaning set forth in Section 6.2(a).
- "Seller Related Parties" has the meaning set forth in Section 14.1(a).
- "Seller Related Persons" has the meaning set forth in Section 6.14.
- "Seller Related Person Claims" has the meaning set forth in Section 6.14.
- "Seller's 401(k) Plans" means the 401(k) Savings Plan for Union Employees of the Dispatch Printing Company and Associated Employers, and the 401(k) Savings Plan for Employees of the Dispatch Printing Company and Associated Employers.

"<u>Seller's Nonqualified Plans</u>" means The Dispatch Printing Company Nonqualified Savings Plan A, The Dispatch Printing Company Nonqualified Savings Plan B, and to the extent subject to Section 409A of the Code, Class A Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies and Class B Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies.

"Sellers' Counsel" means Covington & Burling LLP; Zeiger, Tigges & Little LLP; Kirkland & Ellis LLP; and Seyfarth Shaw LLP.

"Shares" has the meaning set forth in the Recitals.

"Solvency" has the meaning set forth in Section 4.7.

"Solvent" has the meaning set forth in Section 4.7.

"Station" has the meaning set forth in the Recitals.

"Stockholder" means any holder of Common Stock and/or any Option Holder.

"Stockholder Expense Amount" has the meaning set forth in Section 12.1(c).

"Stockholder Representative" has the meaning set forth in the Preamble.

"Stockholder Representative Losses" has the meaning set forth in Section 12.1(c).

"Straddle Period" means a Tax period commencing before the Closing Date and ending after the Closing Date.

"Subsidiary" has the meaning set forth in Section 3.3(c).

"Surveys" has the meaning set forth in Section 6.11.

"Target Net Working Capital" means \$0.

"<u>Tax</u>" or "<u>Taxes</u>" means all federal, state, local or foreign income, excise, gross receipts, ad valorem, sales, use, employment, franchise, profits, gains, property, transfer, payroll, intangible or other taxes, value added, alternative or add-on minimum, estimated, unclaimed property fees, stamp taxes, duties, charges, levies or assessments of any kind whatsoever (whether payable directly or by withholding) imposed by a Governmental Entity, together with any interest and any penalties, additions to tax or additional amounts imposed by any Tax authority with respect thereto.

"<u>Tax Insurance Policy</u>" means that certain tax insurance policy in respect of the Reorganization, bound by the Tax Insurer and obtained by The Dispatch Printing Company effective as of the date of this Agreement, including the attached excess letter, and attached hereto as Exhibit F.

"Tax Insurers" means the insurers named in the Tax Insurance Policy.

"Tax Proceeding" has the meaning set forth in Section 6.10(e).

"<u>Tax Returns</u>" means all returns and reports (including elections, declarations, disclosures, schedules, estimates and information returns) filed or required to be filed with a Tax authority relating to Taxes.

"Termination for Cause" means (a) any breach of an employment agreement or any willful and wrongful conduct or omission by Employee that demonstrably and materially injures the Company or any of its Affiliates or injures the business reputation of the Company or any of its Affiliates; (b) any act by the Employee of fraud or intentional misrepresentation or embezzlement, misappropriation or conversion of assets of the Company or any affiliate of the Company; (c) Employee being convicted of, confessing to, or becoming the subject of proceedings that provide a reasonable basis for the Company to believe that Employee has engaged in a felony or any crime involving dishonesty or moral turpitude; (d) Employee's violation of any restrictive covenants provided for under an employment agreement or any Company-sponsored employee benefit plan or program; (e) Employee's violation of any of the written policies or procedures of the Company after notice to the Employee and a reasonable opportunity to cure within the time period determined by the Company; or (f) Employee's failure to satisfactorily perform Employee's duties after reasonable notice and a reasonable opportunity to cure within the time period determined by the Company, provided that the time period provided to cure the actions set forth under item (e) and (f) hereof may in no event be less than 30 days, unless the conduct of such Employee is otherwise covered by items (a) through (d) of this paragraph. Notwithstanding the provisions in this "Termination for Cause" definition, no opportunity to cure shall be given when irreparable harm is caused by the Employee (such as a serious violation of the harassment policy) as determined by the Company following its investigation.

"Third-Party Claim" has the meaning set forth in Section 10.5(a).

"Title Commitments" has the meaning set forth in Section 6.11.

"Trademarks" means call letters, trademarks, trade names, service marks, trade dress rights, business names, slogans, logos and other identifiers of source or origin, whether registered or unregistered, and all registrations and applications therefor, all rights and priorities afforded under any Law with respect to the foregoing, and all extensions and renewals of any of the foregoing, together with all goodwill associated with the use of and symbolized by any of the foregoing.

"Transaction" means the sale of the Equity Interests contemplated by this Agreement.

"<u>Transaction Documents</u>" means this Agreement, the Escrow Agreement, and the other documents, agreements, certificates and instruments to be executed, delivered and performed in connection with the Transaction.

"Transaction Tax Deductions" means, without duplication, all income deductions permitted under applicable income Tax Law with respect to (a) the exercise of any option to acquire stock of the Company that is exercised after the date hereof and on or prior to the Closing Date; (b) the Aggregate Option Payment made with respect to any options that are cancelled pursuant to Section 1.5 of this Agreement and any payments made with respect to options that are cancelled in anticipation of the transactions contemplated by this Agreement; (c) the aggregate of all Residual Option Payments;

(d) any payments with respect to a stock appreciation right, phantom stock plan, or other similar arrangement that is paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (e) any success bonuses or other similar arrangements paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (f) the payment of the Indebtedness; and (g) the payment or accrual by, or on behalf of, the Company of any Company Transaction Expense (or any item that would be a Company Transaction Expense if unpaid as of Closing that was paid by, or on behalf of the Company, prior to Closing). For purposes of determining the amount of Transaction Tax Deductions, it shall be assumed that seventy percent (70%) of any "success based fee" shall be deductible for all relevant income Tax purposes.

"<u>Transfer Taxes</u>" means all sales, use, real property transfer, stock transfer, recording or other similar governmental Taxes, fees and charges applicable to the transfer of the Equity Interests under this Agreement.

"<u>Transition Services Agreement</u>" means the Transition Services Agreement dated as of the Closing Date between The Dispatch Printing Company and the Buyer in the form of <u>Exhibit E</u> attached hereto.

"Union Employees" means any Employees covered by a collective bargaining agreement.

"Voting Trust" has the meaning set forth in the Preamble.

"Voting Trustees" has the meaning set forth in the Preamble.

"WARN Act" means the Worker Adjustment and Retraining and Notification Act of 1988, as amended.

[SIGNATURE PAGE FOLLOWS]

#### **SELLERS:**

HUNTINGTON NATIONAL BANK & RICHARD M WOLFE, TTEES UNDER THE RICHARD M WOLFE TRUST AGMT DTD 1/11/67, AS AMENDED

By: /s/ Robert M. Clark

Name: Robert M. Clark (For Huntington National Bank) in its capacity as

trustee and not individually

Title: Sr. Trust Officer

By: /s/ Elizabeth Wolfe Hamrick

Elizabeth Wolfe Hamrick, in her capacity as special trustee and not individually

ESTATE OF JOHN F WOLFE, ANN I WOLFE, EXECUTOR

By: /s/ Ann I. Wolfe

Name: Ann I. Wolfe Title: Executor

/s/ Nancy W. Lane

Nancy W. Lane

BEVERLY J WOLFE, TTEE OF THE WOLFE LIVING TRUST U/A 2/5/2008

By: <u>/s/ Beverly J. Wolfe</u>

Name: Beverly J. Wolfe

Title: Trustee

[SIGNATURE PAGE TO STOCK PURCHASE AGREEMENT]

WILLIAM C WOLFE JR, TTEE UNDER THE TRUST AGMT EXECUTED BY WILLIAM C WOLFE JR AS GRANTOR DTD 10/19/98 INCLUDING ANY AMENDMENTS THERETO

| By: /s/ William C. Wolfe, Jr. |  |  |  |  |
|-------------------------------|--|--|--|--|
| Name: William C. Wolfe, Jr.   |  |  |  |  |
| Title: Trustee                |  |  |  |  |
|                               |  |  |  |  |
|                               |  |  |  |  |
| /s/ Sara Wolfe Perrini        |  |  |  |  |
| Sara Wolfe Perrini            |  |  |  |  |
|                               |  |  |  |  |
|                               |  |  |  |  |
| /s/ Rita Jean Wolfe           |  |  |  |  |
| Rita Jean Wolfe               |  |  |  |  |
| Titta year vyore              |  |  |  |  |
|                               |  |  |  |  |
| /s/ Katherine I. Wolfe        |  |  |  |  |
| ·                             |  |  |  |  |
| Katherine I. Wolfe            |  |  |  |  |

[SIGNATURE PAGE TO STOCK PURCHASE AGREEMENT]

## TRUSTEES OF THAT CERTAIN VOTING TRUST AGREEMENT DATED DECEMBER 8, 1922 AS AMENDED AND EXTENDED

By: <u>/s/ Ann I. Wolfe</u> Name: Ann I. Wolfe

Title: Trustee

By: /s/ Michael J. Fiorile

Name: Michael J. Fiorile

Title: Trustee

By: <u>/s/ Sara Wolfe Perrini</u>

Name: Sara Wolfe Perrini

Title: Trustee

By: /s/ Katherine I. Wolfe

Name: Katherine I. Wolfe

Title: Trustee

By: <u>/s/ Bradley L. Campbell</u>

Name: Bradley L. Campbell

Title: Trustee

#### **COMPANY**:

### VIDEOINDIANA, INC.

By: <u>/s/ Michael J. Fiorile</u>

Name: Michael J. Fiorile Title: Chairman and CEO

[SIGNATURE PAGE TO STOCK PURCHASE AGREEMENT]

## STOCKHOLDER REPRESENTATIVE:

solely in his capacity as the Stockholder Representative

/s/ Michael J. Fiorile
Michael J. Fiorile

[SIGNATURE PAGE TO STOCK PURCHASE AGREEMENT]

## **BUYER**:

### TEGNA INC.

By: <u>/s/ David T. Lougee</u> Name: David T. Lougee Title: President and CEO

#### STOCK PURCHASE AGREEMENT

Dated as of June 10, 2019

by and

among

WBNS TV, INC.,
THE SELLERS NAMED HEREIN,
MICHAEL J. FIORILE,
solely in his capacity as Stockholder Representative,
and
TEGNA INC.

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Tax Insurance Policy

#### STOCK PURCHASE AGREEMENT

THIS STOCK PURCHASE AGREEMENT (this "<u>Agreement</u>") is made as of June 10, 2019, by and among (a) the trustees (the "<u>Voting Trustees</u>") under The Dispatch Printing Company Voting Trust Agreement dated as of December 8, 1922, as thereafter amended and extended (the "<u>Voting Trust</u>"), solely in their capacity as Voting Trustees and not individually, (b) each of the other Stockholders (as defined herein) of the Company (as defined herein) identified on <u>Schedule 2.2(a)</u> (together with the Voting Trustees, each a "<u>Seller</u>" and collectively, "<u>Sellers</u>"), (c) Michael J. Fiorile, not individually, but solely in his capacity as representative of the Sellers pursuant to <u>ARTICLE 12</u> ("<u>Stockholder Representative</u>"), (d) WBNS TV, Inc., an Ohio corporation and its Subsidiaries (as defined herein) (together, the "<u>Company</u>"), and (e) TEGNA Inc., a Delaware corporation ("<u>Buyer</u>"). For the purposes of this Agreement, Sellers, the Stockholder Representative, the Company and Buyer each may be referred to as a "<u>Party</u>" and together as the "<u>Parties</u>."

#### **Recitals**

WHEREAS, each Seller is the owner of record of the number of shares ("Shares") of Common Stock set forth opposite its name on Schedule 2.2(a) of the Disclosure Schedule (as defined herein), which constitute all of the issued and outstanding shares of capital stock of the Company;

WHEREAS, the Company is engaged in the business of owning and operating a television broadcast station (the "<u>Station</u>"), pursuant to certain licenses, permits and other authorizations issued by the Federal Communications Commission (the "<u>FCC</u>"); and

WHEREAS, to effect the sale of the Station and the Business (as defined herein) related thereto to Buyer, Sellers desire to sell and transfer to Buyer, and Buyer desires to purchase and acquire from Sellers, the Shares, pursuant to the terms and subject to the conditions set forth in this Agreement.

#### **Agreement**

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties, intending to be legally bound, hereby agree as follows:

## ARTICLE 1 PURCHASE AND SALE

- 1.1 <u>Purchase and Sale</u>. Subject to and upon the terms and conditions set forth in this Agreement, at the Closing, Sellers shall sell, transfer, convey, assign and deliver to Buyer, and Buyer shall purchase, acquire and accept from Sellers, the Equity Interests (as defined herein), free and clear of all Liens, other than Liens arising under applicable securities laws.
- 1.2 <u>Purchase Price</u> . The aggregate consideration to be paid to Sellers for the sale of the Equity Interests to Buyer shall be two hundred forty-five million dollars (\$245,000,000.00) (the "<u>Base Consideration</u>"), as increased or decreased on a dollar-fordollar basis for the cumulative net

adjustments required by the following (as adjusted, the "<u>Purchase Price</u>"): (i) the Base Consideration shall be increased by the amount, if any, by which the Net Working Capital exceeds the Target Net Working Capital; (ii) the Base Consideration shall be decreased by the amount, if any, by which the Net Working Capital is less than the Target Net Working Capital; (iii) the Base Consideration shall be increased by the amount of Closing Cash; and (iv) the Base Consideration shall be decreased by an amount equal to (A) the Aggregate Option Payment, (B) the Company Transaction Expenses and (C) the Indebtedness Payoff Amount.

#### 1.3 Closing.

(a) Subject to any prior termination of this Agreement pursuant to <u>Section 11.1</u>, the consummation of the sale and purchase of the Equity Interests (the "<u>Closing</u>"), shall take place at the offices of Covington & Burling LLP, One CityCenter, 850 Tenth Street, Washington, DC 20001 at 10:00 a.m. Washington, D.C. time on a date mutually agreed upon by Sellers and Buyer, which shall be no less than five (5) Business Days following the later of (i) the date upon which the FCC Consent shall have been granted and (ii) the date upon which the HSR Clearance occurs, in each case subject to the satisfaction or waiver of all of the other conditions to Closing set forth herein. The date on which the Closing occurs is referred to herein as the "<u>Closing Date</u>."

#### (b) At the Closing:

- (i) Buyer shall pay, or cause to be paid, (i) to the Stockholder Representative, for distribution to Sellers, an amount equal to the Estimated Purchase Price as determined pursuant to Section 1.4(a) (minus the Escrow Amount and the Stockholder Expense Amount), (ii) to the Company, for payment to the Option Holders, the Aggregate Option Payment, less applicable withholdings (which shall be remitted by the Company to the applicable Tax authorities within ten (10) Business Days of the Closing Date), (iii) to the holders of Indebtedness (if any), an amount equal to the Indebtedness Payoff Amount, (iv) to the persons and in the amounts identified by the Company prior to the Closing Date, the Company Transaction Expenses, (v) to the Stockholder Representative, the Stockholder Expense Amount, (vi) to the Escrow Agent, the Escrow Amount to be held in escrow in accordance with the terms and provisions of the Escrow Agreement, and (vii) to The Dispatch Printing Company, an amount equal to one-half of the premium paid or payable by The Dispatch Printing Company to the Tax Insurer under the Tax Insurance Policy, in each case by wire transfer of immediately available funds pursuant to the wire transfer instructions provided by each such Party to Buyer in writing at least two (2) Business Days prior to the Closing Date; and
- (ii) Sellers shall deliver to Buyer the instruments, certificates and other documents required to be provided by it in <u>Section 9.1</u>, and Buyer shall deliver to Sellers the instruments, certificates and other documents required to be provided by it in <u>Section 9.2</u>.

### 1.4 Purchase Price Adjustment.

(a) No later than the third (3rd) Business Day prior to the anticipated Closing Date, Sellers shall deliver to Buyer a statement (the "<u>Estimated Closing Statement</u>") setting forth in reasonable detail (i) Sellers' good faith estimates of the Net Working Capital, Closing Cash, Aggregate Option Payment, Company Transaction Expenses and Indebtedness Payoff Amount as

of the Effective Time, and (ii) a calculation of the Purchase Price based on such estimates (such amount the "Estimated Purchase Price").

- (b) Within ninety (90) calendar days after the Closing Date, Buyer shall prepare and deliver to Sellers a statement (the "Closing Statement") setting forth Buyer's good faith determination of (i) the actual amounts of the Net Working Capital, Closing Cash, Company Transaction Expenses and Indebtedness Payoff Amount as of the Effective Time, and (ii) a calculation of the Purchase Price based on such amounts. The Closing Statement and the determination of calculations set forth therein shall become final and binding upon the Parties on the thirtieth (30th) calendar day after the date upon which such Closing Statement is received by Sellers (such 30-day period, the "Objection Period"), unless Sellers deliver to Buyer written notice that they dispute any aspect of the Closing Statement (an "Objection Notice") prior to the end of such Objection Period. The Objection Notice shall specifically disputed in the Objection Notice shall be final and binding on the Parties as set forth in the Closing Statement. If an Objection Notice is delivered to Buyer prior to the end of the Objection Period, then the Closing Statement and the determination of calculations set forth therein (as revised in accordance with clause (i) or (ii) below) shall become final and binding upon the Parties on the earlier to occur of (i) the date Buyer and Sellers resolve in writing any differences they have with respect to the matters specified in the Objection Notice, or (ii) the date any disputed matters are finally resolved by the Accounting Firm as provided below. The Purchase Price as set forth in the version of the Closing Statement that becomes final and binding on the Parties in accordance with this Section 1.4(b) is referred to herein as the "Final Purchase Price."
- (c) From the Closing until such time as all matters set forth in the Objection Notice have been fully and finally resolved in accordance herewith, Buyer shall (i) maintain and provide to Sellers and their advisors and representatives reasonable access to all documents and other information utilized by Buyer and its representatives and advisors in connection with Buyer's preparation of the Closing Statement, including (without limitation) all financial statements, work papers, schedules, accounts, analysis and books and records relating to the Closing Statement as was utilized by Buyer in connection with preparation of the Closing Statement; (ii) provide Sellers and their representatives and advisors reasonable access to such employees, auditors, advisors and representatives who participated in the preparation or review of, or otherwise have relevant knowledge concerning, the Closing Statement; and (iii) reasonably cooperate with Sellers in providing the information and personnel reasonably required by Sellers to resolve the matters set forth in the Objection Notice; provided, that any access provided to Sellers pursuant to this Section 1.4(c) shall be (A) during regular business hours, and (B) in a manner which will not unreasonably interfere with the operation of the Business. The rights of Sellers under this Agreement shall not be prejudiced by the failure of Buyer to comply with this Section 1.4(c) and, without limiting the generality of the foregoing, the time period by which Sellers are required to provide an Objection Notice under Section 1.4(b) shall be automatically extended by the number of days Buyer fails to comply with this Section 1.4(c) plus an additional fifteen (15) calendar days.
- (d) In the event that Sellers provide an Objection Notice to Buyer prior to the end of the Objection Period, then Sellers and Buyer shall, within twenty (20) calendar days following

Sellers' delivery of such Objection Notice (such 20-day period, the "<u>Dispute Resolution Period</u>"), in good faith seek to resolve the items disputed in the Objection Notice.

- If, during the Dispute Resolution Period, Sellers and Buyer resolve their differences in writing as to any disputed amount, such resolution shall be deemed final and binding with respect to such amount for the purpose of determining that component of the Final Purchase Price. In the event that Sellers and Buyer do not resolve all of the items disputed in the Objection Notice prior to the end of the Dispute Resolution Period, all such unresolved disputed items shall be submitted by Buyer or Sellers to Deloitte (or, if such firm is not available or otherwise cannot accept such submission, to another nationally recognized accounting firm that has not worked with Sellers or Buyer or any of their respective Affiliates in the past three (3) years) (the "Accounting Firm") for resolution, and Buyer and each Seller shall promptly sign an engagement letter with the Accounting Firm in a form customary for an engagement of this type. The Accounting Firm shall, acting as experts in accounting and not as arbitrator, determine only those items still in dispute, and for each such item shall determine a value within the range of values submitted therefor by Buyer and Sellers in the Closing Statement and the Objection Notice, respectively. The Accounting Firm shall deliver to Buyer and Sellers a written determination (such determination to include a work sheet setting forth all material calculations used in arriving at such determination and to be based solely on information provided to the Accounting Firm by Buyer and Sellers) of the disputed amounts within thirty (30) calendar days of submission to the Accounting Firm of such disputed amounts (such 30-day period, the "Adjudication Period"), which determination shall be final and binding. In the event that either Buyer or Sellers fail to submit their respective statement regarding any items remaining in dispute within the time determined by the Accounting Firm, then the Accounting Firm shall render a decision based solely on the information timely submitted to the Accounting Firm by Buyer and Sellers. Notwithstanding the foregoing, if either Party prevents the other Party from obtaining access to any information that such Party has reasonably requested pursuant to this Section 1.4, or if a Party otherwise fails to provide such information on a timely basis after receiving a reasonably specific request for access from the other Party, the Accounting Firm shall have the authority, in its sole discretion, to (i) extend the Adjudication Period for such amount of time as the Accounting Firm deems equitable; (ii) direct that the withholding Party promptly provide the other Party with such access as the Accounting Firm deems equitable; and/or (iii) render a decision adverse to the withholding Party in respect of any issue or amount that the Accounting Firm deems equitable given the information that has been withheld.
- (f) In the event that the Final Purchase Price is less than the Estimated Purchase Price, Sellers shall pay to Buyer an amount equal to such difference in the manner provided in <u>Section 1.4(g)</u>, or the Stockholder Representative and Buyer may jointly direct the Escrow Agent to pay such amount from the Escrow Amount. In the event that the Final Purchase Price is greater than the Estimated Purchase Price, Buyer shall pay to the Stockholder Representative an amount equal to such difference in the manner provided in <u>Section 1.4(g)</u>, for distribution to Sellers and the Option Holders.
- (g) All payments to be made pursuant to <u>Section 1.4(f)</u> hereof shall be made on the second (2nd) Business Day following the date on which the Closing Statement becomes final and binding on the Parties in accordance with <u>Section 1.4(b)</u>. All payments made pursuant to this

<u>Section 1.4(g)</u> shall be made via wire transfer of immediately available funds to such account or accounts as shall be designated in writing by the recipient, without interest.

- (h) All fees and expenses relating to the work, if any, to be performed by the Accounting Firm shall be allocated between Buyer, on the one hand, and Sellers and the Option Holders, on the other hand, in the same proportion that the aggregate amount of the disputed items so submitted to the Accounting Firm that are unsuccessfully disputed by such Party (as finally determined by the Accounting Firm) bears to the total amount of the disputed items so submitted.
- (i) The Estimated Closing Statement and the Closing Statement and the determinations and calculations contained therein will be prepared and calculated using GAAP.
- (j) For Tax purposes, any payments pursuant to <u>Section 1.4(g)</u> shall be treated as adjustments to the Purchase Price to the extent permitted by Applicable Law.

#### 1.5 Treatment and Payment of Company Options.

- (a) At the Closing, each in-the-money Company Option that is outstanding and unexercised immediately prior to the Closing, without regard to the extent then vested or exercisable, shall be converted into the right to receive the Option Payment and, if any, the Residual Option Payment in accordance with the terms of this Agreement, in each case net of applicable withholdings.
- (b) At the Closing, the Company shall pay to each holder of an in-the-money Company Option an amount equal to the Option Payment with respect to each such Company Option, net of applicable withholdings.
- (c) Notwithstanding anything in this Agreement or the Escrow Agreement to the contrary, any payments required to be paid to an Option Holder in respect of any Company Options and any Residual Option Payment shall be paid to the Company for payment to such Option Holder, net of applicable withholdings, in connection with the next regularly scheduled payroll.
- (d) As of the Closing, all Company Options shall no longer be outstanding and shall automatically be cancelled and retired and shall cease to exist, and each Option Holder shall cease to have any rights with respect thereto, except as otherwise provided for herein or by applicable Law.

#### 1.6 Escrow; Residual Payments.

- (a) Subject to Section 1.6(b), the Escrow Amount, together with all earnings thereon, shall be released to the Stockholder Representative on the first (1st) anniversary of the Closing Date and as provided in the Escrow Agreement, provided that, to the extent that any claim on the Escrow Amount is disputed, such amount will remain in escrow until such disputed claim is resolved in accordance with Section 10.5. The Escrow Amount (and all earnings thereon) shall be subject to the terms of the Escrow Agreement.
- (b) From and after the Closing Date, to the extent any amount of the Escrow Amount is released from escrow pursuant to <u>ARTICLE 10</u> of this Agreement and the Escrow Agreement and distributed by the Escrow Agent to the Stockholder Representative or amounts are paid to the Stockholder Representative pursuant to <u>Section 6.10(d)</u>, the Stockholder Representative shall distribute such funds promptly to Sellers and Option Holders. Buyer and the Stockholder

Representative shall cooperate to determine the amount of withholding associated with any Residual Option Payments and the amount otherwise payable to the Option Holders will be reduced by such amount, which amount will be paid by the Escrow Agent to the Company, and shall be remitted by the Company to the applicable Tax authorities within five (5) days of receipt by the Company.

## ARTICLE 2 REPRESENTATIONS AND WARRANTIES OF THE SELLERS

Each Seller represents and warrants, severally and not jointly, to Buyer, subject to such exceptions as are disclosed in the Disclosure Schedule of this Agreement (the "<u>Disclosure Schedule</u>"), as follows:

- 2.1 <u>Authorization and Binding Obligation</u>. Each Seller has the legal right to execute and deliver this Agreement, and all other Transaction Documents to which each is party, respectively, and to perform its obligations hereunder. This Agreement has been, and the other Transaction Documents when executed by such Seller will be, duly executed and delivered by such Seller, and (assuming due authorization, execution and delivery by Buyer) constitute and will constitute the legal, valid and binding obligation of such Seller, enforceable against such Seller in accordance with their terms, except with respect to the Enforceability Exceptions.
- 2.2 Ownership of Equity Interests. Each Seller owns of record and has good and valid title to the number of Shares set forth opposite its name on Schedule 2.2(a) free and clear of all Liens (other than Liens arising under applicable securities laws and the restrictions on transfer under Section 7.1 of the Voting Trust Agreement) (collectively, the "Equity Interests"). The beneficial ownership of Shares owned of record by the Voting Trust is held by the Voting Trust certificate holders whose names and interests are set forth on Schedule 2.2(b). Schedule 2.2(b) sets forth a true and accurate list of the name, address and ownership interest of record of the Shares held by each Voting Trust certificate holder. Except as set forth on Schedule 2.2(c), no Seller has granted or created any options or warrants for the purchase or granting of any shares of Common Stock, or issued any securities convertible into, or exercisable for, such shares of Common Stock. All of these shares are duly authorized and validly issued, fully paid and non-assessable, if applicable, and, in each case, have been issued in material compliance with all Applicable Laws.
- 2.3 <u>No Conflict</u>. With respect to each Seller, except as may result from any facts or circumstances relating solely to Buyer, the execution and delivery of this Agreement and the performance by such Seller of its obligations hereunder do not and will not (a) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order applicable to it; (b) result in a violation or breach in any material respect of any provision of the Organizational Documents of such Seller that is not an individual; or (c) except as set forth on <u>Schedule 2.3</u>, conflict with, result in any breach of or constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under any Material Agreement, except, with respect to clause (c), as would not (i) prevent or materially delay the consummation of the Transaction, or (ii) have a Material Adverse Effect.
- 2.4 <u>Governmental Consents and Approvals</u>. The execution and delivery of this Agreement and the performance by Sellers of their obligations hereunder do not and will not require any consent, approval, authorization or other order of, action by, filing with or notification to, any G

overnmental Entity, except (a) the Government Consents; (b) where failure to obtain such consent, approval or authorization, or to make such filing or notification, would not (i) prevent or materially delay the consummation of the Transaction or (ii) have a Material Adverse Effect; or (c) as may be necessary as a result of any facts or circumstances relating to Buyer or any of its Affiliates.

# ARTICLE 3 REPRESENTATIONS AND WARRANTIES OF THE COMPANY

The Company represents and warrants to Buyer, subject to such exceptions as are disclosed in the Disclosure Schedule, as follows:

- 3.1 <u>Existence</u>; <u>Good Standing</u>. The Company is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its incorporation or formation. The Company is licensed or qualified to do business under the Applicable Laws of each jurisdiction in which the character of its properties or the transaction of its business makes such licensure or qualification necessary, except where the failure to be so licensed or qualified would not have a Material Adverse Effect. The Company has all requisite corporate power and authority to own, operate and lease their properties and carry on the Business.
- Authorization and Binding Obligation. The Company has the power and authority to execute and deliver this Agreement, and all other Transaction Documents to which it is party, respectively, and to perform its obligations hereunder. The execution and delivery of this Agreement, the performance by the Company of its obligations hereunder and the consummation of the Transaction have been duly and validly authorized by all requisite action on the part of the Company. The Company has obtained all necessary corporate approvals required in connection therewith (including, for the avoidance of doubt, any required approval of its board of directors or Stockholders), and this Agreement has been, and the other Transaction Documents when executed by the Company will be, duly executed and delivered by the Company, and (assuming due authorization, execution and delivery by Buyer) constitute and will constitute the legal, valid and binding obligation of the Company, enforceable against the Company in accordance with their terms, except with respect to the Enforceability Exceptions.

#### 3.3 Capitalization; Subsidiaries.

- (a) The authorized capital stock of the Company consists of 15,000 shares of common stock, no par value (the "Common Stock"). 7,654.996 shares of Common Stock are issued and outstanding, all of which are validly issued, fully paid and nonassessable and were not issued in violation of any preemptive rights. The Shares constitute all of the issued and outstanding capital stock of the Company.
- (b) Except as set forth on <u>Schedule 3.3(b)</u>, the Company has not granted or created any options, warrants, convertible securities or other rights, agreements, arrangements or commitments relating to the Shares or obligating the Company to issue or sell any shares of Common Stock, or any other equity interest in, the Company.

- (c) Other than the subsidiaries of the Company specifically disclosed on <u>Schedule 3.3(c)</u> (the "<u>Subsidiaries</u>" and each a "<u>Subsidiary</u>"), the Company does not have any subsidiaries. <u>Schedule 3.3(c)</u> sets forth, for each Subsidiary, (i) its jurisdiction of formation, and (ii) the number and type of issued capital stock. All of the outstanding capital stock in such Subsidiary have been validly issued, are fully paid and non-assessable, if applicable, and are owned by the Company, free and clear of all Liens, other than Liens arising under applicable securities laws.
- 3.4 No Conflict. Except as may result from any facts or circumstances relating solely to Buyer, the execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of the Company; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order applicable to it; or (c) except as set forth on Schedule 3.4, conflict with, result in any breach of or constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under any Material Agreement, except in the case of clauses (b) and (c), as would not (i) prevent or materially delay the consummation of the Transaction, or (ii) have a Material Adverse Effect.
- 3.5 Governmental Consents and Approvals. The execution and delivery of this Agreement and the performance by the Company of its obligations hereunder do not and will not require any consent, approval, authorization or other order of, action by, filing with or notification to, any Governmental Entity, except (a) the Governmental Consents; (b) where failure to obtain such consent, approval or authorization, or to make such filing or notification, would not (i) prevent or materially delay the consummation of the Transaction or (ii) have a Material Adverse Effect; or (c) as may be necessary as a result of any facts or circumstances relating to Buyer or any of its Affiliates.

#### 3.6 FCC Licenses; MVPD Matters.

(a) Schedule 3.6(a) sets forth a true and complete list of the FCC Licenses and the holders thereof, which FCC Licenses constitute all of the FCC Licenses of the Station. The FCC Licenses are in full force and effect and have not been revoked, suspended, canceled, rescinded or terminated. There is no pending, or, to the Knowledge of the Company, threatened action by or before the FCC to revoke, suspend, cancel, rescind or materially adversely modify any of the FCC Licenses (other than in connection with proceedings of general applicability, including any post-Broadcast Incentive Auction repacking). As of the date hereof, there is no issued or outstanding, by or before the FCC, order to show cause, notice of violation, notice of apparent liability or order of forfeiture against the Station or the holders of the FCC Licenses with respect to the Station, nor, to the Knowledge of the Company, is any written petition, complaint, investigation or other proceeding pending or threatened with respect to the Station that may result in the issuance of any such order or notice. The FCC Licenses have been issued for the full terms customarily issued by the FCC for each class of Station and the FCC Licenses are not subject to any condition except for those conditions appearing on the face of the FCC Licenses and conditions generally applicable to each class of Station (including any conditions associated with the post-Broadcast Incentive Auction

repacking). The Station is operating, and since January 1, 2016 has operated, in compliance in all material respects with the terms of the FCC Licenses and the Communications Laws. Except as set forth in <u>Schedule 3.6(a)</u>, (i) there are no material applications pending before the FCC with respect to the Station or the FCC Licenses, and (ii) the Company has completed or caused to be completed the construction of all facilities or changes contemplated by any of the FCC Licenses or construction permits issued to modify the FCC Licenses to the extent required to be completed as of the date hereof.

(b) Schedule 3.6(b) sets forth, as of the date hereof, a list of all retransmission consent agreements with MVPDs with respect to each Station with each MVPD with more than 25,000 paid subscribers in the Station's DMA in each case for December 2018. Except as has not had and would not reasonably be expected to have, individually or in the aggregate, a material impact on the Business as a whole nor the Business of any Station, since January 1, 2018, (A) no such MVPD has, with respect to carriage in the Station's DMA, provided written notice to Sellers or their respective Affiliates of any material signal quality issue or, to the Knowledge of the Company, sought any form of relief from carriage of a Station from the FCC, (B) none of the Company or any of the Sellers or their respective Affiliates has received any written notice from any such MVPD of such MVPD's intention to delete a Station from carriage in such Station's DMA, and (C) to the Knowledge of the Company, none of the Company or any of the Sellers or their respective Affiliates has received written notice of a petition seeking FCC modification of the DMA in which any Station is located. To the Knowledge of the Company, the Company has entered into retransmission consent agreements with respect to the Station's primary programming stream with each MVPD that has more than 25,000 paid subscribers in such Station's DMA as of December 2018. Sellers have made timely retransmission consent elections for the 2018-2020 retransmission consent election cycle with respect to each MVPD with more than 25,000 paid subscribers in the Station's DMA.

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.6</u> contains the sole and exclusive representations and warranties of the Company to Buyer with respect to FCC Licenses, MVPD matters, and any compliance matters associated therewith.

3.7 <u>Taxes</u>.

Except as set forth on Schedule 3.7:

- (a) The Company has filed or caused to be filed on a timely basis all income Tax Returns and all material other Tax Returns that were required to be filed by the Company. All such Tax Returns are true, complete and correct in all material respects as to matters relating to Taxes payable on such Tax Returns and were prepared in substantial compliance with all Applicable Laws. All Taxes shown as due on any Tax Return filed by the Company have been paid and the Company has no material liability for any unpaid Taxes (whether or not shown as due on a Tax Return) that are past due.
- (b) The Company (i) has withheld all material Taxes from amounts paid by the Company to any of its employees, agents, contractors, customers and nonresidents, (ii) timely

remitted all Taxes the Company has withheld to the proper agencies and (iii) has filed all material federal, state, local and foreign returns and reports with respect to Taxes described in (i) above including income Tax withholding, social security, unemployment Taxes and premiums.

- (c) The Company has not received written notice of, and to the Knowledge of the Company, there are not currently pending, any audits, examinations, litigation, or other proceedings in respect of any material Tax Returns of the Company. There are no Liens for Taxes on any asset of the Company, other than Permitted Liens. The Company has provided or made available to Buyer true, correct and complete copies of all income and other material Tax Returns, examination reports, and statements of deficiencies filed by, assessed against, or agreed to by the Company since January 1, 2018.
- (d) The Company is not the beneficiary of any extension of time within which to file any material Tax Return (other than automatic extensions).
- (e) The Company has not waived any statute of limitations in respect of any material Taxes, or agreed to any extension of time with respect to a material Tax assessment or deficiency which extension is currently in effect. The Company has not executed any power of attorney with respect to any Tax, other than powers of attorney that are no longer in force. No closing agreements, private letter rulings, technical advice memoranda or similar agreements or rulings relating to Taxes have been entered into or issued by any Governmental Entity with or in respect of the Company.
- (f) Since January 1, 2018, the Company has not been a member of a group filing a consolidated federal income Tax Return or a combined, consolidated, unitary or other affiliated group Tax Return for state, local or non-U.S. Tax purposes. The Company does not have any liability for the Taxes of another Person under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or non-U.S. Law), as a transferee or successor, or other applicable provision of Law.
- (g) The Company will not be required to include any item of income in, or exclude any material item of deduction from, material taxable income for any Tax period (or portion thereof) beginning after the Closing Date as a result of (i) any change in or use of an improper method of accounting prior to the Closing Date, (ii) any installment sale or open transaction entered into prior to the Closing Date, (iii) any prepaid amount received or deferred revenue accrued on or prior to the Closing Date, (iv) any "closing agreement" as described in Section 7121 of the Code entered into on or prior to the Closing Date or (v) any election pursuant to Section 108(i) of the Code (or any similar provision of state, local or foreign Law) made prior to the Closing Date.
- (h) The Company is not party to any contract that will survive the Closing pursuant to which it is required to indemnify another Person for Taxes (other than pursuant to (i) a commercial contract entered into the ordinary course of business that normally includes provisions regarding the sharing of responsibility of Taxes such as leases, licenses or bills of sale; or (ii) a contract that is set forth on <u>Schedule 3.19</u>).

- (i) The Company is not nor has been a party to any "reportable transaction" as defined in Section 6707A(c)(2) of the Code and Treasury Regulation Section 1.6011-4(b).
- (j) The Company has not received a written claim in the past three (3) years from any Governmental Entity in any jurisdiction in which the Company does not file Tax Returns that the Company is or may be subject to taxation by that jurisdiction.
- (k) The Company is and always has been since the date of its incorporation classified as a C corporation for U.S. federal income tax purposes.
- (l) The Company has not made (and is not obligated to make) any payments, or has been or is a party to any agreement, contract, arrangement or plan that could result in it making payments, that have resulted or would result, separately or in the aggregate, in the payment of any "excess parachute payment" within the meaning of Code Section 280G or in the imposition of an excise Tax under Code Section 4999 (or any corresponding provisions of state or local Tax law) (excluding for this purpose any payments made pursuant to obligations entered into at the direction of the Buyer).

Notwithstanding anything to the contrary contained in this Agreement, this <u>Section 3.7</u>, <u>Section 3.12</u> and <u>Section 3.13</u> contain the sole and exclusive representations and warranties with respect to Tax matters.

#### 3.8 Real Property; Leases.

- (a) <u>Schedule 3.8(a)</u> lists the address of all Owned Real Property and all Excluded Owned Real Property. Immediately prior to the Closing, the Company will have good and marketable fee simple title to the Owned Real Property free and clear of all Liens, other than Permitted Liens. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor any of its Affiliates, is obligated under, nor is a party to, any option, right of first refusal or other contractual right to purchase, acquire, sell, assign or dispose of any of the Owned Real Property or any portion thereof or interest therein. Except as set forth on <u>Schedule 3.8(a)</u>, neither the Company nor its Affiliates has leased or otherwise granted to any Person the right to use or occupy any of the Owned Real Property or any portion thereof.
- (b) <u>Schedule 3.8(b)</u> includes a list of all leases for Real Property to which the Company is a party ("<u>Real Property Leases</u>"). Except as set forth on <u>Schedule 3.8(b)</u>, the Company has a valid leasehold interest in the Real Property subject to the Real Property Leases (the "<u>Leased Real Property</u>"). Neither the Company, nor, to the Knowledge of the Company, any other party to any Real Property Lease has failed to perform its obligations in all material respects, and is not in material breach of, or default under, the provisions of any Real Property Lease. Except as set forth on <u>Schedule 3.8(b)</u>, the Company has not subleased, licensed or otherwise granted any Person the right to use or occupy any Leased Real Property. Except as set forth on <u>Schedule 3.8(b)</u>, the Owned Real Property and Leased Real Property constitute all real property used primarily in the present conduct of the Business.

- (c) There is no pending nor, to the Knowledge of the Company, threatened condemnation, eminent domain, taking or similar proceeding or proceeding to impose any special assessment relating to any Owned Real Property or any material portion thereof or, to the Knowledge of the Company, any Leased Real Property, which, in either such case, would reasonably be expected to curtail or interfere with the use of such property for the present conduct of the Business.
- (d) Each individual property that composes the Real Property has reasonable and lawful access to and from roads adjoining such property.

#### 3.9 Contracts; Validity of Material Agreements.

- (a) <u>Schedule 3.9(a)</u> sets forth a complete list of the following contracts, as of the date hereof to which the Company is a party:
- (i) any programming agreement under which it would reasonably be expected that the Company or the Business would make annual payments of \$200,000 or more during any twelve (12) month period or the remaining term of such contract;
- (ii) any contract or agreement with a party that is not an Affiliate that is a local marketing agreement or time brokerage agreement, News Sharing Agreement, channel sharing agreement, joint sales agreement or shared services agreement;
  - (iii) any material partnership, joint venture or other similar contract or agreement;
  - (iv) any affiliation agreement with any of the CBS or NBC national television networks;
- (v) any contract or agreement for capital expenditures for an amount in excess of \$250,000 during any twelve (12) month period or the remaining term of such contract;
- (vi) any employment agreement or other agreement for personal services that provides for base compensation in excess of \$200,000 during any twelve (12) month period or the remaining term of such contract that provides benefits or payments to any Employee;
  - (vii) any collective bargaining agreement presently in effect;
- (viii) any Real Property Lease that provides for payments in an amount in excess of \$120,000 during any twelve (12) month period or the remaining term of such contract;
- (ix) any sales agency, advertising representative or advertising or public relations contract or agreement which is not terminable by the Company without penalty on thirty (30) days' notice or less;
- (x) any agreement, guarantee or instrument which provides for, or relates to, the incurrence by the Company or the Subsidiary of debt for borrowed money (except for such agreements or instruments which shall not apply to the Company or the Subsidiary upon Closing);
- (xi) any contract or agreement with a broker, consultant or other third party which provides for or relates to the payment of a commission or other compensation based

on the amount of revenue received by the Station under any agreement described in clause (xiv) below;

- (xii) any contract or agreement with any Seller or any Affiliate of any Seller or any Seller Non-Solicit Party;
- (xiii) any contract or agreement that (A) limits or restricts the Company or any Subsidiary from competing with any Person in any geographic region, (B) contains exclusivity obligations or restrictions binding on the Business, or (C) requires the Business to conduct any business on an economic "most favored nations" basis with any third party, and, in the case of each of clauses (A) through (C), that is material to the Business;
- (xiv) any contract or agreement relating to cable or satellite retransmission of a Station with MVPDs that reported more than 25,000 paid subscribers to the Company or its Affiliates for December 2018 in such Station's DMA with respect to such Station; and
- (xv) any contract or agreement (other than any contract or agreement of the type described in clauses (i) through (xiv) above) that is not terminable by the Company without penalty on one hundred eighty (180) days' notice or less, which is reasonably expected to involve the payment by the Company after the date hereof of more than \$300,000 during any twelve (12) month period or the remaining term of such contract.

The contracts, agreements and leases required to be disclosed pursuant to this <u>Section 3.9(a)</u> are collectively referred to herein as the "<u>Material Agreements</u>."

(b) Except as set forth on Schedule 3.9(b) each of the Material Agreements is in full force and effect and is binding upon the Company and, to the Knowledge of the Company, the other parties thereto, subject in each case to the extent that enforceability may be limited by the Enforceability Exceptions. The Company has performed its obligations under each of the Material Agreements in all material respects and is not in material breach of or default thereunder, and to the Knowledge of the Company, no other party to any of the Material Agreements is in material breach or default thereunder. Copies of each of the Material Agreements have heretofore been made available to Buyer by the Company.

#### 3.10 <u>Environmental</u> . Except as set forth on <u>Schedule 3.10</u>:

- (a) The Company is, and since January 1, 2016 has been, in compliance in all material respects with all Environmental Laws.
- (b) The Company has obtained all material Permits required under Environmental Law which are necessary for its operations. The Company is, and since January 1, 2016 has been, in compliance in all material respects with all terms and conditions of such Permits.
- (c) As of the date of this Agreement, the Company is not the subject of any past, pending or, to the Knowledge of the Company, threatened Action alleging Liability of the Company or the Business under, or any failure of the Company or the Business to comply materially with, any Environmental Law or Permit issued under Environmental Law. Notwithstanding the foregoing, the Company has not received any written notice of potential Liability under Environmental Law

related to the Company's or the Business's prior use of real property and/or disposal or arrangement for disposal of a Hazardous Substance.

- (d) Neither the Company nor any Seller with respect to the Business released, disposed or arranged for disposal of, or exposed any Person to, any Hazardous Substances, or owned or operated any real property contaminated by any Hazardous Substances, in each case that has resulted in an investigation or cleanup by, or Liability of, the Company with respect to the Business.
- (e) The Company has not, by operation of contract or Applicable Law, succeeded to, assumed or accepted assignment of the Liability of another Person with regard to compliance with or Liability under any Environmental Law including but not limited to the Liability for costs of investigation, remediation, removal and/or monitoring of Hazardous Substances that were actually or allegedly disposed at any location including but not limited to the Owned Real Property, the Leased Real Property and any property previously owned or leased by the Company.

The representations and warranties contained in this <u>Section 3.10</u> are the sole and exclusive representations and warranties relating to Environmental Law.

# 3.11 <u>Intellectual Property</u>.

- (a) <u>Schedule 3.11(a)</u> contains a list of the material Business Intellectual Property.
- (b) Except as set forth on Schedule 3.11(b), to the Knowledge of the Company (i) the operation of the Business as it is currently conducted does not infringe, misappropriate or otherwise conflict with any other Person's Intellectual Property; (ii) none of the material Business Intellectual Property is being infringed, misappropriated or otherwise conflicted with by any other Person; (iii) no material Business Intellectual Property is the subject of any pending or threatened Action claiming infringement, misappropriation, violation of or other conflict with, any other Person's Intellectual Property by the Company; and (iv) in the past three (3) years, the Company has not received any written claim or notice asserting that the operation of the Business infringes, misappropriates, violates or otherwise conflicts with the Intellectual Property of any other Person or challenging the ownership, use, validity or enforceability of any material Business Intellectual Property. The Company (A) is the owner of the material Business Intellectual Property, free and clear of all Liens other than Permitted Liens, and (B) with respect to all other Intellectual Property necessary for the operation of the Business, as it is currently conducted, has the valid and enforceable right to use all of such Intellectual Property. The Company takes reasonable measures to maintain the material Business Intellectual Property, and the material Business Intellectual Property is not subject to any outstanding consent, settlement, decree order, injunction, judgment or ruling restricting the use or ownership thereof.
- (c) There have been no breakdowns, continued substandard performance or other adverse events affecting the computer software, hardware, communications devices, networks or other information technology owned, leased or licensed by the Company in the conduct of the Business in the past twelve (12) months that have caused a material disruption or interruption outside of the ordinary course in the operation of the Business.

(d) With respect to data collection, use, privacy, protection and security related to the Business, the Company (i) is in compliance with their respective obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects, and (ii) has been, during the past twelve (12) months, in compliance with their obligations under all Applicable Laws and all of their respective internal or customer-facing policies, in each case, in all material respects.

# 3.12 Employees; Labor Matters; Employee Matters.

- (a) The Company has made available to Buyer a list of all Employees, including their (i) names; (ii) job titles; (iii) dates of hire; (iv) current rates of compensation; (v) 2018 bonus and commission opportunities and payments; (vi) work locations; (vii) employment statuses (*i.e.*, active, or on authorized leave and the reason therefor); (viii) accrued but unused paid time off (including vacation, personal days, and sick days); (ix) services credited for purposes of vesting and eligibility to participate in the Employee Plans; (x) whether covered by a collective bargaining agreement; (xi) whether full-time, part-time or per-diem; and (xii) whether exempt or non-exempt. Such list, redacted to delete the information set forth in clauses (iv)-(v) and (viii)-(ix) and the reason for an employment status that is other than active status, is attached as <u>Schedule 3.12(a)</u>.
- (b) Except as set forth on Schedule 3.12(b), (i) the Company is not subject to or bound by any labor agreement or collective bargaining agreement, and (ii) to the Knowledge of the Company, there is no activity involving any Employee seeking to certify a collective bargaining unit or engaging in any other organizational activity. The Company has made available to Buyer true, correct and complete copies of each collective bargaining agreement to which the Company is a party.
- (c) Except as set forth on Schedule 3.12(c), as of the date of this Agreement (i) the Company is not engaged in any unfair labor practice that would have a Material Adverse Effect; (ii) there are no labor strikes, material labor disputes, concerted work stoppages or lockouts pending or, to the Knowledge of the Company, threatened with respect to the Company or any Employees; (iii) there are no grievances, complaints or other legal proceedings pending, or to the Knowledge of the Company, threatened, against the Company in connection with the employment of any Employees, except that would not reasonably be expected to result in a material liability; (iv) to the Knowledge of the Company, the Company is in compliance with all applicable labor and employment laws in connection with the employment of the Employees, including but not limited to payment of wages, expenses, reimbursement, overtime compensation, hours of work, discrimination, harassment and retaliation, leaves of absence, reasonable accommodation, workplace safety and collective bargaining, except for any failure to comply that would not reasonably be expected to result in a material liability; and (v) the Company's characterization and treatment of consultants and contractors as independent contractors satisfies all material requirements of Applicable Law.
- (d) The Company has not taken any action that required notification of the employees of the Company pursuant to the provisions of the federal WARN Act or any similar state

or local statute, and, except as set forth on <u>Schedule 3.12(d)</u>, has not laid off any Employees within the ninety (90) days prior to the Closing Date.

The representations and warranties contained in this <u>Section 3.12</u> are the sole and exclusive representations and warranties relating to Employees and labor matters.

# 3.13 Employee Benefit Plans.

- (a) Schedule 3.13(a) lists all material Employee Plans. Each Employee Plan is in writing, and the Company has made available to Buyer a true and complete copy of each Employee Plan. The Company and its Affiliates do not have any express or implied commitment (i) to create or incur liability with respect to or cause to exist any other employee benefit plan, program or arrangement, or (ii) to modify, change or terminate any Employee Plan, other than with respect to a modification, change or termination required by ERISA or the Code.
- (b) In all material respects, (i) each Employee Plan has been operated in accordance with its terms and the requirements of all Applicable Laws; (ii) each of the Company and its Affiliates, as applicable, has performed the obligations required to be performed by it under, is not in default under or in violation of, and to the Knowledge of the Company, there is no material default or violation by any party to, any Employee Plan; and (iii) no Action is pending or, to the Knowledge of the Company, threatened with respect to any Employee Plan (other than claims for benefits in the ordinary course) and, to the Knowledge of the Company, no fact or event exists that could give rise to any such action.
- (c) Each Employee Plan that is intended to be qualified under Section 401(a) of the Code has received a favorable determination letter from the IRS with respect to the most recent applicable determination letter filing period or has timely applied to the IRS for such a letter and nothing has occurred with respect to the operation of any such Employee Plan which, either individually or in the aggregate, would cause the loss of such qualification or the imposition of any liability, penalty or tax under ERISA or the Code.
- (d) Neither the Company, nor any ERISA Affiliate, has any liability under, arising out of or by operation of Title IV of ERISA.
- (e) Neither the Company nor any ERISA Affiliate has any liability for any tax or penalty under the Code or ERISA (including, without limitation, Chapters 43, 46, 47, 48 and 100 of the Code and Section 502 of ERISA), and no fact or event exists which could give rise to any such liability.
- (f) All contributions and premiums required by Applicable Law or by the terms of any Employee Plan or any agreement relating thereto have been timely made (without regard to any waivers granted with respect thereto).
- (g) The liabilities of each Employee Plan that has been terminated or otherwise wound up, have been fully discharged in compliance with Applicable Law. Each Employee Plan may be terminated without any further liability.
- (h) Except as set forth on <u>Schedule 3.13(h)</u>, neither the Company nor any ERISA Affiliate maintains a welfare benefit plan providing continuing benefits after the termination of

employment (other than as required by Section 4980B of the Code and at the former employee's or employee's beneficiary's own expense), and the Company and its ERISA Affiliates have complied in all material respects with the notice and continuation requirements of Section 4980B of the Code and the regulations thereunder.

- (i) Except as provided in <u>Schedule 3.13(i)</u>, neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated by this Agreement (alone or together with any other event) will (A) result in any payment (including, without limitation, severance, unemployment compensation, retention bonus or golden parachute) becoming due to any current or former director, employee or independent contractor of the Company or any Affiliate, (B) increase any benefits otherwise payable under any Employee Plan, or (C) result in the acceleration of the time of payment or vesting of any benefit.
- (j) Each Employee Plan or other arrangement that is subject to Section 409A of the Code has been maintained and operated in all material respects so that no taxes under Section 409A of the Code may be imposed on participants in such plans or arrangements. Each stock option granted by the Company has been granted under terms such that the option is exempt from the requirements of Section 409A of the Code.
- (k) Notwithstanding anything in this Agreement to the contrary, the representations and warranties set forth in this <u>Section 3.13</u> are the sole and exclusive representations and warranties being made by the Company in this Agreement with respect to any Employee Plan or ERISA.
- 3.14 <u>Insurance</u>. <u>Schedule 3.14</u> contains a true and complete list of all insurance policies of the Company currently in effect as of the date hereof that insure the Business, operations or Employees of the Company or affect or relate primarily to the ownership, use or operation of the Business (including fire, theft, casualty, comprehensive general liability, worker's compensation, business interruption, environmental, product liability, automobile, vehicle and equipment insurance policies). With respect to the policies providing liability insurance: (a) all are in full force and effect and no notice of cancellation or termination has been received with respect to any such policy or binder; (b) to the Knowledge of the Company, all have been complied with in all material respects by the policyholder; and (c) there is no material pending claim under any such policy as to which coverage has been denied or disputed by the underwriters or issuers thereof.
- 3.15 <u>Permits</u>. As of the date of this Agreement, the Company holds or possesses all registrations, licenses, permits, approvals and regulatory authorizations from a Governmental Entity that are reasonably necessary to entitle it to operate the Business as operated immediately prior to the date of this Agreement (herein collectively called, "<u>Permits</u>"), except for such Permits as to which the failure to so own, hold or possess would not, individually or in the aggregate, have a Material Adverse Effect. The Company has fulfilled and performed its obligations under each of the Permits, except for noncompliance that, individually or in the aggregate, has not had a Material Adverse Effect. Each of the Permits is valid, subsisting and in full force and effect and has not been revoked, suspended, cancelled, rescinded or terminated, other than those that the revocation, suspension, cancellation or rescission or termination of which, individually or in the aggregate, would not have a Material Adverse Effect.

- 3.16 <u>No Violation, Litigation or Regulatory Action</u>. Except (y) with respect to matters relating to the representations and warranties set forth in <u>Section 3.6</u> (FCC Licenses; MVPD Matters), <u>Section 3.7</u> (Taxes), <u>Section 3.10</u> (Environmental), <u>Section 3.12</u> (Employees; Labor Matters; Employee Matters), or <u>Section 3.13</u> (Employee Benefit Plans); or (z) as set forth on <u>Schedule 3.16</u>,
- (a) As of the date of this Agreement, there is no action, suit or proceeding by or before any court or any Governmental Entity (each, an "<u>Action</u>") pending, or, to the Knowledge of the Company, threatened against the Company or its Subsidiary;
- (b) The Company and its Subsidiary are, and since January 1, 2016, have been in compliance, in all material respects, with all Applicable Laws;
- (c) Since January 1, 2016 and through the date of this Agreement, the Company and its Subsidiary have not received any written notice of violation of any Applicable Law; and
- (d) There are no temporary restraining orders or other orders, judgments, injunctions, awards, stipulations, decrees or writs handed down, adopted or imposed by, including any consent decree, settlement agreement or similar written agreement with any Governmental Entity against the Company or its Subsidiary which would, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.
- 3.17 <u>Financial Statements</u>. True and complete copies of (i) the audited balance sheet of the Company as of December 31, 2018 and the related audited statements of income and cash flows of the Company for the year ended December 31, 2018 (the "<u>Audited Company Financial Statements</u>") and (ii) the unaudited balance sheet of the Company as of March 31, 2019 (the "<u>Balance Sheet Date</u>") and the related unaudited statements of income and cash flows of the Company for the three months ended March 31, 2019 (the "<u>Interim Company Financial Statements</u>" and together with the Audited Company Financial Statements, the "<u>Company Financial Statements</u>"). The Company Financial Statements (i) were prepared in accordance with the books of account and other financial records of the Company (except as may be indicated in the notes thereto), (ii) present fairly, in all material respects, the financial condition and results of operations of the Company as of the dates thereof or for the periods covered thereby, and (iii) were prepared in accordance with GAAP applied on a basis consistent throughout the periods covered thereby, subject, in the case of the Interim Company Financial Statements, to normal year end audit adjustments and the absence of footnotes.
- 3.18 <u>Absence of Changes</u>. Since the Balance Sheet Date and through the date of this Agreement, there have not been any events, changes or occurrences or states of facts that, individually or in the aggregate, have had a Material Adverse Effect. Except as set forth on <u>Schedule 3.18</u>, since the Balance Sheet Date, the Business has been operated in all material respects in the ordinary course of business consistent with past practice.
- 3.19 <u>No Undisclosed Liabilities</u>. Except as set forth on <u>Schedule 3.19</u>, the Company, with respect to the Business, is not subject to any material liability (including unasserted claims, whether known or unknown), whether absolute, contingent, accrued or otherwise, which would be required to be disclosed on a balance sheet of the Business prepared in accordance with GAAP or t

he notes thereto, except for liabilities which are (a) reflected or reserved for on the March 31, 2019 balance sheet, (b) incurred in the ordinary course of business since the Balance Sheet Date, (c) to be performed in the ordinary course of business pursuant to the Material Agreements, or (d) reflected in Net Working Capital.

## 3.20 Assets; Sufficiency.

- (a) Except as set forth on <u>Schedule 3.20(a)</u>, the Acquired Company Assets constitute all of the material assets and properties (including FCC Licenses), whether tangible or intangible, whether personal, real or mixed, wherever located, that are used primarily in the Business and are sufficient to conduct the Business in substantially the manner in which it is conducted on the date hereof and has been conducted at all times since January 1, 2018.
- (b) Except as set forth on <u>Schedule 3.20(b)</u>, all material items of tangible personal property included in the Acquired Company Assets are in good operating condition, ordinary wear and tear excepted.
- 3.21 <u>Bank Accounts, Power of Attorneys</u>. <u>Schedule 3.21</u> sets forth (a) the names and locations of all banks, trust companies, savings and loan associations and other financial institutions at which the Company or its Subsidiary maintain safe deposit boxes, checking accounts, or other accounts of any nature with respect to its business, (b) the names of all persons authorized to draw thereon, make withdrawals therefrom or have access thereto, and (c) all powers of attorney and similar grants of authority to other Persons.
- 3.22 <u>No Brokers</u>. The Company is not obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction for which Buyer may become liable.
- 3.23 <u>Disclaimer</u>. Except as set forth in <u>ARTICLE 2</u> and this <u>ARTICLE 3</u>, none of Sellers, the Company, their Affiliates or any of their respective Representatives make or have made any other representation or warranty, express or implied, at law or in equity, in respect of the Shares, the Company or the Business, including with respect to (i) merchantability or fitness for any particular purpose, (ii) the operation of the Company or the Business by Buyer after the Closing, (iii) the probable success or profitability of the Company or the Business after the Closing, (iv) any financial projection or forecast relating to the Company or the Business, (v) any other information made available to Buyer, its Affiliates and its and their respective Representatives, or (vi) as to any other matter or thing. Any such other representation or warranty is hereby expressly disclaimed. Other than the indemnification obligations of Sellers set forth in <u>ARTICLE 10</u>, none of Sellers, the Company, its Affiliates or any of their respective Representatives will have or be subject to any liability or indemnification obligation to Buyer or to any other Person resulting from the distribution to Buyer, its Affiliates or Representatives of, or Buyer's use of, any information relating to the Company or the Business, including any information, documents or material made available to Buyer, its Affiliates or Representatives, whether orally or in writing, in certain "data rooms," management presentations, functional "break out" discussions, responses to questions submitted o

n behalf of Buyer or in any other form in expectation of the transactions contemplated by this Agreement. Any such other representation or warranty is hereby expressly disclaimed.

# ARTICLE 4 REPRESENTATIONS AND WARRANTIES OF BUYER

Buyer hereby represents and warrants to Sellers:

- 4.1 <u>Organization</u>. Buyer is duly organized, validly existing and in good standing under the Applicable Law of the jurisdiction of its organization. Buyer has the requisite power and authority to execute and deliver this Agreement and all other Transaction Documents to which it is a party and perform its obligations hereunder.
- 4.2 <u>Authorization</u>. The execution and delivery of this Agreement, and the performance by Buyer of its obligations hereunder, and the consummation of the Transaction by Buyer have been duly authorized and approved by all necessary action of Buyer and its directors, officers and stockholders and do not require any further authorization or consent of Buyer or its directors, officers or stockholders. This Agreement, and the other Transaction Documents when executed and delivered by Buyer (assuming due authorization, execution and delivery by Sellers), constitute and will constitute the legal, valid and binding agreement of Buyer enforceable in accordance with its terms, except in each case as such enforceability may be limited by the Enforceability Exceptions.
- 4.3 <u>No Conflicts</u>. The execution and delivery of this Agreement and the performance by Buyer of its obligations hereunder does not and will not (a) result in a violation or breach in any material respect of any provision of the Organizational Documents of Buyer; (b) subject to the receipt of the Governmental Consents, conflict with or violate any Applicable Law or Governmental Order; or (c) conflict with or result in any material breach or default of any material contract or agreement to which Buyer is a party.
- 4.4 <u>Litigation</u>. There is no Action pending or, to the Knowledge of Buyer, threatened against Buyer which would reasonably be expected to affect Buyer's ability to perform its obligations under this Agreement or otherwise impede, prevent or materially delay the consummation of the Transaction.
- 4.5 <u>Qualification as FCC Licensee</u>. Buyer is legally, financially and otherwise qualified to be the licensee of, acquire, own and operate the Station under the Communications Laws, including but not limited to the provisions relating to media ownership and attribution and character qualifications. Buyer is in compliance with Section 310(b) of the Communications Laws and the FCC's rules governing alien ownership. There are no facts or circumstances that would, under the Communications Laws and the existing procedures of the FCC or any other Applicable Law, disqualify Buyer as a holder of any of the FCC Licenses held by the Company with respect to the Business, as applicable, or as the owner and operator of the Station. No waiver of, exemption from, or declaratory ruling regarding any provision of the Communications Laws of the FCC is necessary for the FCC Consent to be obtained, including but not limited to a showing pursuant to 47 C.F.R. § 73.3555(b). Buyer is not a "foreign person" within the meaning of 31 C.F.R. § 800.216. To the Knowledge of Buyer, there are no facts or circumstances that might reasonably be expected to (a) r

esult in the FCC's refusal to grant the FCC Consent or otherwise disqualify Buyer, (b) materially delay obtaining the FCC Consent, or (c) cause the FCC to impose a material condition or conditions on its granting of the FCC Consent or to designate the FCC Application for a hearing.

- 4.6 <u>Financing</u>. At Closing, Buyer will have sufficient cash, available lines of credit or other sources of immediately available funds to enable it to make payment of the Purchase Price, all related fees and expenses in connection with the Transaction and any other amounts to be paid by it in accordance with the terms of this Agreement. Buyer acknowledges and agrees that the obligation of Buyer to consummate the Transaction is not conditioned upon Buyer's ability to finance or pay the Purchase Price and that any failure of Buyer to consummate the Transaction shall constitute a material breach by Buyer of this Agreement giving rise to Sellers' right (a) to terminate this Agreement under <u>Section 11.1(c)</u> hereof, subject to the terms and conditions of <u>Section 11.1(c)</u>, or alternatively, (b) to seek specific performance under <u>Section 11.4</u>.
- Solvency. Assuming (a) the satisfaction of the conditions in ARTICLE 8 hereof, and (b) the accuracy in all material respects of the representations and warranties of Sellers and the Company set forth in <u>ARTICLE 2</u> and <u>ARTICLE 3</u>, respectively, hereof, then immediately after giving effect to the Transaction, payment of all amounts required to be paid in connection with the consummation of the Transaction, and payment of all related fees and expenses, Buyer shall be Solvent. For purposes of this Agreement: (i) "Solvent", when used with respect to a Person, means that, as of any date of determination, (A) the Present Fair Salable Value of its assets will, as of such date, exceed all of its liabilities, contingent or otherwise, as of such date, (B) such Person will not have, as of such date, an unreasonably small amount of capital for the business in which it is engaged or will be engaged, and (C) such Person will be able to pay its debts as they become absolute and mature, in the ordinary course of business, taking into account the timing of and amounts of cash to be received by it and the timing of and amounts of cash to be payable on or in respect of its indebtedness, in each case after giving effect to the Transaction, and the term "Solvency" shall have a correlative meaning; (ii) "debt" means liability on an "Obligation"; (iii) "Obligation" means (A) any right to payment, whether or not such a right is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, secured or unsecured or (B) the right to an equitable remedy for a breach in performance if such breach gives rise to a right to payment, whether or not such equitable remedy is reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, legal, equitable, secured or unsecured; and (iv) "Present Fair Salable Value" means the amount that may be realized if the aggregate assets of a Person (including goodwill) are sold as an entirety with reasonable promptness in an arm's-length transaction under present conditions for the sale of comparable business enterprises.
- 4.8 <u>Projections and Other Information</u>. Buyer acknowledges that, with respect to any estimates, projections, forecasts, business plans, budget information and similar documentation or information relating to the Company or the Business that Buyer has received from Sellers, any of Sellers' Affiliates or Sellers' advisors, (a) Buyer is not relying on such documentation in making its determination with respect to executing this Agreement or completing the Transaction; (b) there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets; (c) Buyer is familiar with such uncertainties; (d) Buyer is taking full responsibility for m

aking its own evaluation of the adequacy and accuracy of all estimates, projections, forecasts, plans and budgets so furnished to Buyer; and (e) Buyer does not have, and will not assert, any Action against Sellers or their Affiliates or any of their respective directors, officers, members, shareholders, managers, employees or representatives, or hold Sellers or any such Persons liable, with respect thereto. Buyer represents and warrants that none of Sellers, any of Sellers' Affiliates, nor any other Person, has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding the Company or the Business or the Transaction not expressly set forth in <u>ARTICLE 2</u> or <u>ARTICLE 3</u>, and none of Sellers nor any of their Affiliates or any other Person will have or be subject to any liability to Buyer or any other Person resulting from the distribution to Buyer or their representatives or Buyer's use of any such information, including any confidential memoranda distributed on behalf of Sellers in respect of the Company or the Business or other publications or data room information provided or made available to Buyer or its representatives, or any other document or information in any form provided or made available to Buyer or its representatives in connection with the Transaction.

4.9 <u>Investment</u>. Buyer is an "accredited investor" within the meaning of Rule 501 of Regulation D promulgated under the Securities Act of 1933, as amended (the "<u>Securities Act</u>"), and is able to bear any economic risks associated with the Transaction. Buyer is acquiring the Equity Interests as provided in this Agreement solely for investment for its own account, and not with a view to, or for sale in connection with, any distribution thereof in violation of applicable state and federal securities laws. Buyer (either acting alone or together with its advisors) has sufficient knowledge and experience in financial and business matters so as to be capable of evaluating the merits and risks of its investment in the Equity Interests and is capable of bearing the economic risks of such investment, including a complete loss of its investment in such Equity Interests. Buyer hereby acknowledges that the Equity Interests have not been registered pursuant to the Securities Act or any state securities laws, and agrees that the Equity Interests may not be sold, transferred, offered for sale, pledged, hypothecated or otherwise disposed of without registration under the Securities Act, except pursuant to an exemption from such registration available under the Securities Act, and without compliance with foreign securities laws, in each case, to the extent applicable.

#### 4.10 <u>Independent Investigation</u>.

- (a) Buyer has conducted its own independent investigation, review and analysis of the business, operations, assets (including Material Agreements), liabilities, results of operations, financial condition, technology and prospects of the Company and the Business, which investigation, review and analysis was undertaken by Buyer and its Affiliates and representatives. Buyer acknowledges that it, its Affiliates and their respective representatives have been provided adequate access to the personnel, properties, facilities and records of the Company for such purpose. In entering into this Agreement, Buyer acknowledges that it has relied solely upon the aforementioned investigation, review and analysis and not on any factual representations or opinions of any of Sellers, its Affiliates or their respective representatives (except the specific representations and warranties of Sellers and the Company set forth in <u>ARTICLE 2</u> and <u>ARTICLE 3</u>, respectively).
- (b) Buyer hereby agrees and acknowledges that (i) other than the representations and warranties made in <u>ARTICLE 2</u> and <u>ARTICLE 3</u>, none of Sellers, the Company, their respective

Affiliates, or any of their respective representatives make or have made, and Buyer has not relied on, any representation or warranty, express or implied, at law or in equity, with respect to the Equity Interests, the Company, the properties or assets of the Company or the Business of the Company, including with respect to (A) merchantability or fitness for any particular purpose, (B) the operation of the Company or the Business by the Business after the Closing, (C) the probable success or profitability of the Company or the Business after the Closing, (D) any financial projections or forecast relating to the Company or the Business, (E) any other information made available to Buyer, its Affiliates and its and their respective representatives, or (F) as to any other matter or thing, and (ii) other than the indemnification obligations of Sellers set forth in ARTICLE 10 (including, but not limited to, causes of action arising from Fraud), none of Sellers, the Company, its Affiliates or any of their respective representatives will have or be subject to any liability or indemnification obligation to Buyer or to any other Person resulting from the distribution to Buyer, its Affiliates or representatives of, or Buyer's use of, any information relating to the Company or the Business, including any information, documents or materials made available to Buyer, its Affiliates or representatives, whether orally or in writing, in certain "data rooms," management presentations, functional "break out" discussions, response to questions submitted on behalf of Buyer or in any other form in expectation of the transactions contemplated by this Agreement.

- (c) Buyer, its Affiliates and their respective representatives have received and may continue to receive from Sellers, the Company, their respective Affiliates or their respective representatives, certain estimates, projections and other forecasts for the Business of the Company and certain plan and budget information. Buyer acknowledges that these estimates, projections, forecasts, plans and budgets and the assumptions on which they are based were prepared for specific purposes and may vary significantly from each other. Further, Buyer acknowledges that there are uncertainties inherent in attempting to make such estimates, projections, forecasts, plans and budgets, that Buyer is taking full responsibility for making their own evaluation of the adequacy and accuracy of all estimates, projections, forecasts, plans and budgets so furnished to it, and that Buyer is not relying on any estimates, projections, forecasts, plans or budgets furnished by Sellers, the Company or their respective representatives, Buyer shall not, and shall cause their Affiliates and their respective representatives not to, hold any such Person liable with respect thereto.
- 4.11 <u>Brokers</u>. Neither Buyer nor any of its Affiliates, or any party acting on any of their behalf, has paid or become obligated to pay any fee or commission to any broker, finder or intermediary for or on account of the Transaction.

## **ARTICLE 5**

#### **CERTAIN COVENANTS**

# 5.1 Governmental Consents.

# (a) FCC Consent.

(i) Within ten (10) Business Days after the date of this Agreement, Buyer and Sellers shall file one or more applications with the FCC (the "FCC Applications") requesting FCC consent to the transfer of control of the FCC Licenses to Buyer. FCC consent to the FCC Applications with respect to the FCC Licenses is referred to herein as the "FCC Consent." Until such time as the FCC Consent shall have been obtained, Buyer and Sellers shall diligently prosecute

the FCC Applications and otherwise use their best efforts to obtain the FCC Consent as soon as possible; <u>provided</u>, <u>however</u>, except as provided in the following sentence or in <u>Section 5.1(b)(i)</u> and <u>Section 5.1(b)(iv)</u>, neither Buyer nor Sellers nor the Company shall be required to pay consideration to any third-party to obtain the FCC Consent. Buyer shall pay all FCC filing fees relating to the Transaction irrespective of whether the Transaction is consummated.

- (ii) Until such time as the FCC Consent shall have been obtained, each of Buyer and Sellers shall oppose any petitions to deny or other objections filed with respect to the FCC Applications to the extent such petition or objection relates to such Party. Neither Buyer nor Seller shall take any action that would, or fail to take such action the failure of which to take would, reasonably be expected to have the effect of materially delaying the receipt of the FCC Consent.
- (iii) If the Closing shall not have occurred for any reason within the original effective period of the FCC Consent, and neither Party shall have terminated this Agreement under Section 11.1, Buyer and Sellers shall request one or more extensions of the effective period of the FCC Consent. No extension of the FCC Consent shall limit the right of any Party to exercise its rights under Section 11.1.
- (iv) The FCC Licenses of the Station expire on the dates corresponding thereto as set forth on Schedule 3.6(a). If, at any point prior to Closing, an application for the renewal of any FCC License (a "Renewal Application") must be filed pursuant to the Communications Laws, the applicable Seller (or the Company) shall execute, file and prosecute with the FCC such Renewal Application in accordance with Section 5.2(a)(ii) hereof. If an FCC Application is granted by the FCC subject to a renewal condition, then the term "FCC Consent" shall be deemed to also include satisfaction of such renewal condition. To the extent necessary or appropriate to avoid disruption or delay in the processing of the FCC Applications, Buyer agrees to assume, as between the Parties and the FCC, the position of the applicant before the FCC with respect to any pending Renewal Application and to assume the corresponding regulatory risks relating to any such Renewal Application; provided, that in no event will such assumption affect Buyer's rights hereunder with respect to the representations, warranties, covenants and indemnification obligations of the Sellers and the Company. Buyer and Sellers acknowledge that, to the extent reasonably necessary to expedite the grant by the FCC of any Renewal Application and thereby to facilitate the grant of the FCC Consent with respect to such Station, each of Buyer, Sellers, and their applicable subsidiaries shall be permitted to enter into tolling agreements with the FCC to extend the statute of limitations for the FCC to determine or impose a forfeiture penalty against such Station in connection with (a) any pending complaints that the Station aired programming that contained obscene, indecent or profane material, or (b) any other enforcement matters against such Station with respect to which the FCC may permit Buyer or Sellers (or any of their respective subsidiaries) to enter into a tolling agreement. For the purposes hereof, "Communications Laws" shall mean the Communications Act of 1934, as amended, and the rules, regulations and written policies of the FCC promulgated pursuant thereto.

## (b) Governmental Consents.

(i) Within ten (10) Business Days after the date of this Agreement, Buyer and Sellers shall make any required filings with the Federal Trade Commission and the United

States Department of Justice pursuant to the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "HSR Act"), with respect to the Transaction (including a request for early termination of the waiting period thereunder), and shall thereafter promptly respond to all requests received from such agencies for additional information or documentation. Expiration or termination of any applicable waiting period under the HSR Act is referred to herein as the "HSR Clearance." Any filing fees payable under the HSR Act relating to the Transaction shall be borne by Buyer, provided that one-half of such amount shall be a Company Transaction Expense. The FCC Consent and HSR Clearance are referred to herein collectively as the "Governmental Consents."

- (ii) Each Party shall keep each other Party apprised of the content and status of any communications with, and communications from, any Governmental Entity with respect to the Transaction, including promptly notifying the other Party of any communication it or any of its Affiliates receives from any Governmental Entity relating to any review or investigation of the Transaction under the HSR Act or any other applicable non-United States antitrust Laws or Communications Laws and shall permit the other Party to review in advance (and to consider any comments made by the other Party in relation to) any proposed communication by such party to any Governmental Entity relating to such matters. Neither Party shall agree to participate in any substantive meeting, telephone call or discussion with any Governmental Entity in respect of any filings, investigation or other inquiry unless it consults with the other Party in advance and, to the extent permitted by such Governmental Entity, gives the other Party the opportunity to attend and participate at such meeting, telephone call or discussion. Subject to the NDA, the Parties will coordinate and cooperate fully with each other in exchanging such information and providing such assistance as each other Party may reasonably request in connection with the foregoing and in seeking early termination of any applicable waiting periods including under the HSR Act or Communications Laws. Subject to the NDA, the Parties shall provide each other with copies of all correspondence, filings or communications between them or any of their representatives, on the one hand, and any Governmental Entity or members of its staff, on the other hand, with respect to this Agreement and the Transaction; provided, however, that materials may be redacted (A) to remove references concerning the valuation of the Business, (B) as necessary to comply with contractual arrangements, and (C) as necessary to address reasonable attorney-client or other privilege or confidentiality concerns.
- (iii) The Parties hereto shall use their respective best efforts to consummate and make effective the Transaction and to cause the conditions set forth in <u>ARTICLE 7</u> and <u>ARTICLE 8</u> to be satisfied, including (A) the undertaking or obtaining of all necessary actions or nonactions, consents and approvals from Governmental Entities or other persons necessary in connection with the consummation of the Transaction and the making of all necessary registrations and filings (including filings with Governmental Entities, if any) and the taking of all steps as may be necessary to obtain an approval from, or to avoid the initiation of an action or proceeding by any Governmental Entity or other Persons, necessary for the consummation of the Transaction, including, but not limited to, any commitments by Buyer in accordance with <u>Section 5.1(b)(iv)</u>, and (B) the execution and delivery of any additional instruments necessary to consummate the transactions to be performed or consummated by such party in accordance with the terms of this Agreement and to carry out fully the purposes of this Agreement.

Buyer shall, and shall cause its Affiliates to, take any and all actions necessary to avoid, resolve or eliminate each and every impediment under any antitrust, competition, or Communications Laws that may be asserted by any Governmental Entity or any other Person with respect to the transactions contemplated by this Agreement and to obtain all permissions, approvals or consents that may be required by any Governmental Entity so as to enable the parties to consummate the transactions contemplated under this Agreement as promptly as practicable, and in any event no later than the Closing Date, including (A) proposing, negotiating, committing to and effecting as promptly as practicable, by consent decree, hold separate orders, or otherwise, the sale, divestiture, transfer, license, disposition or hold separate (through the establishment of a trust or otherwise) of such assets, properties or businesses of Buyer or any of its Affiliates, (B) terminating, modifying, or assigning existing relationships, contracts, or obligations of Buyer or any of its Affiliates, (C) changing or modifying any course of conduct regarding future operations of Buyer or any of its Affiliates, (D) entering into such other arrangements as are necessary or advisable in order to avoid the entry of, and the commencement of litigation seeking the entry of, or to effect the dissolution of, any order in any action, which would otherwise have the effect of materially delaying or preventing the consummation of the transactions contemplated under this Agreement, or (E) otherwise taking or committing to take any other action that would limit Buyer's or any of its Affiliates' freedom of action with respect to, or their ability to retain, one or more of their respective operations, divisions, businesses, product lines, customers, assets, rights or interests; provided, that Buyer is not obligated to take any action contemplated in subsections (A) through (E) unless such action is expressly conditioned upon the Closing of the transactions contemplated by this Agreement. In addition, if any action is instituted or threatened challenging the transactions contemplated by this Agreement as violating any antitrust, competition or Communications Law or if any order (whether temporary, preliminary or permanent) is entered, enforced or attempted to be entered or enforced by any Governmental Entity that would make the transactions contemplated by this Agreement illegal or otherwise delay or prohibit the consummation of the transactions contemplated by this Agreement, Buyer and its Affiliates shall take any and all actions to contest and defend any such action to avoid entry of, or to have vacated, lifted, reversed, repealed, rescinded or terminated, any order (whether temporary, preliminary or permanent) that prohibits, prevents or restricts consummation of the transactions contemplated by this Agreement. In addition, Buyer shall not, and shall cause its Affiliates not to, take any action after the date hereof that could reasonably be expected to delay the obtaining of, or result in not obtaining, any permission, approval or consent from any Governmental Entity or other Person required to consummate the transactions contemplated herein.

# 5.2 Operations of the Business Prior to the Closing Date

- (a) From the date hereof until the Closing, except as (I) permitted by this Agreement, (II) reasonably requested by Buyer and agreed to by Sellers, (III) set forth on <u>Schedule 5.2</u>, (IV) required by Applicable Law or by any Governmental Entity, or (V) required by the regulations or requirements of any regulatory organization applicable to Sellers or the Business, unless Buyer otherwise consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed), Sellers shall:
  - (i) operate the Business in the ordinary course and conduct the Business

in all material respects in accordance with the Communications Laws and with all other Applicable Laws, including using commercially reasonable efforts to preserve and maintain the goodwill, business, customer relationships and Permits of the Business <u>provided</u>, <u>however</u>, that the Company may declare, set aside or pay regular and/or special cash dividends on the shares of Common Stock on one or more occasions (in each case to occur prior to the Closing) to the extent permitted by (and in compliance with) applicable Law;

- (ii) maintain all of the material FCC Licenses listed on <u>Schedule 3.6(a)</u> in full force and effect, timely file all applications or requests necessary to renew or extend all of the material FCC Licenses, and not materially adversely modify any of the material FCC Licenses;
- (iii) use commercially reasonable efforts to maintain the material MVPD carriage of the Station existing as of the date of this Agreement;
- (iv) continue to promote and advertise on behalf of the Station at levels substantially consistent with past practice; and
  - (v) not agree, commit or resolve to take any actions inconsistent with the foregoing.
- (b) Notwithstanding Section 5.2(a), and except as (I) expressly contemplated by this Agreement, (II) set forth in Schedule 5.2(b), or (III) required by Applicable Law or by any Governmental Entity, unless Buyer consents in writing (which consent shall not be unreasonably withheld, conditioned or delayed) Sellers shall not, and shall cause each of their Affiliates not to, in respect of the Company or its Subsidiary, the Business or the Acquired Company Assets:
- (i) other than in the ordinary course of business, enter into any contract that would be binding on the Company or its Subsidiary after the Closing Date and that involves the payment or potential payment by the Company or its Subsidiary of more than \$300,000 per annum or \$600,000 in the aggregate;
- (ii) make or authorize any new capital expenditures other than those set forth in the budget provided to Buyer prior to the date of this Agreement or make any capital expenditure with respect to any Station in excess of \$200,000 in any individual case or \$500,000 in the aggregate; provided that the foregoing shall not apply to capital expenditures necessary for emergency repairs, provided that the Company informs Buyer of such expenditures within five (5) business days;
- (iii) except with respect to Excluded Owned Real Property, sell, lease (as lessor), transfer or otherwise dispose of or mortgage or pledge, or impose or suffer to be imposed any Lien on, any of the material Acquired Company Assets other than property sold or otherwise disposed of in the ordinary course of business, and other than Permitted Liens;
  - (iv) guarantee, or otherwise become liable for, any material liability of any third Person;
- (v) adopt, or institute any increase in, any profit sharing, bonus, incentive, deferred compensation, insurance, pension, retirement, medical, hospital, disability, welfare or other employee benefit plan, including any Employee Plan, with respect to its employees, other than in

the ordinary course of business or as required by any such plan or requirements of Law;

- (vi) other than the ordinary course of business, hire any employee that would be an Employee, or enter into any new, or materially modify the terms of any existing, employment contract with any Employee; increase the cash compensation of any Employee except for, with respect to employees who are not officers, increases in annual salary or wage rate pursuant to any applicable collective bargaining agreement or in the ordinary course of business which do not exceed 5% individually or 3% in the aggregate; or enter into any performance and stay bonuses that will be binding upon Buyer, the Company or its Subsidiary after the Closing;
- (vii) make any material Tax election that is inconsistent with past practice or change any material Tax election, in each case, with respect to the Company or Acquired Company Assets, except in the ordinary course of business;
- (viii) enter into any consent decree with any Governmental Entity with respect to the Station or any of the FCC Licenses if such consent decree would be binding on the Company or its Subsidiary after Closing;
- (ix) recognize any labor organization or union as the representative of any employee of the Business, or enter into any collective bargaining agreement or other agreement with a labor organization or union;
- (x) terminate or cancel any insurance coverage maintained by the Company with respect to any material assets without replacing such coverage with a comparable amount of insurance coverage other than in the ordinary course of business;
- (xi) enter into any channel sharing agreement, interference acceptance agreement, or other agreement providing for (i) the use by any Person of any portion of any the Station's spectrum, (ii) any Station's use of any portion of broadcast spectrum licensed to any Person, and/or (iii) any material restriction on, or modification of, the Station's license, technical operations, hours of operation, coverage area, and/or population served; or
  - (xii) agree or commit to do any of the foregoing.

#### 5.3 Director and Officer Indemnification.

(a) For a period of six (6) years after the Closing, Buyer shall cause the Company to fulfill and honor all rights to indemnification pursuant to the Organizational Documents of the Company in favor of each Person who is now, or has been at any time prior to the date hereof or who becomes prior to the Closing, an officer or director of the Company (the "Company Indemnified Parties"). The provisions of the Organizational Documents of the Company with respect to indemnification, advancement of expenses and exculpation of liability shall not be amended, repealed or otherwise modified for a period of six (6) years from the Closing Date in any manner that would adversely affect the rights of the Company Indemnified Parties thereunder, unless such modification is required by Applicable Law and, then, only upon written notice to Sellers. Buyer shall not take any action after the Closing to cause the Company not to fulfill or honor the indemnification rights of the Company Indemnified Parties under the Organizational Documents.

- (b) At Closing, the Company shall, at the equal expense of the Sellers, on the one hand, and the Buyer, on the other hand, obtain and pay for in full as of the Closing Date, "tail" coverage for directors & officers liability insurance with a claims period of six (6) years from the Closing Date. After the Closing, neither Buyer, nor the Company or any of their Affiliates will take any action to negate, cancel or otherwise modify or terminate such "tail" insurance policies.
- (c) The provisions of this <u>Section 5.3</u> are intended for the benefit of, and shall be enforceable by, the Company Indemnified Parties and their heirs and personal representatives, and shall be binding on Buyer and the Company, and their successors and assigns. In the event that Buyer or the Company or any successor or assign (i) consolidates with or merges into any other Person and shall not be the continuing or surviving Person in such consolidation or merger, or (ii) transfers all or substantially all of its properties and assets to any other Person, then, in each such case, provisions shall be made so that such successors or assigns honor the obligations set forth with respect to Buyer and the Company in this <u>Section 5.3</u>.

#### JOINT COVENANTS

Buyer, on the one hand, and Sellers, on the other hand, hereby covenant and agree as follows:

6.1 <u>Confidentiality</u>. The Company and Buyer (or an Affiliate of Buyer) are parties to a nondisclosure agreement, dated March 15, 2019 (the "<u>NDA</u>"). To the extent not already a direct party thereto, Buyer hereby assumes the NDA and agrees to be bound by the provisions thereof applicable to Buyer's Affiliate that is a party thereto, and such NDA shall remain in effect in accordance with its terms. Without limiting the terms of the NDA, and subject to the requirements of Applicable Law, all non-public information regarding Sellers, the Company and the Business shall be confidential and shall not be disclosed to any other Person, except Buyer's representatives for the purpose of consummating the Transaction.

## 6.2 Non-Solicitation.

- (a) For a period of twenty-four (24) months following Closing (the "Restricted Period"), Buyer shall not, and shall cause each of its respective direct and indirect Affiliates not to, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any current employees of any Seller Non-Solicit Party, or (ii) induce or encourage any such employee of any of such Seller Non-Solicit Parties to leave the employ of any Seller Non-Solicit Party; provided, however, that the foregoing will not prohibit Buyer or any of its Affiliates from soliciting any such employees of any Seller Non-Solicit Party through general solicitations or advertisements that are not specifically directed at employees of any Seller Non-Solicit Party. For purposes of this Section 6.2, the Parties agree that the "Seller Non-Solicit Parties" shall include The Dispatch Printing Company, Wolfe Enterprises, Inc. and Capitol Square Ltd.
- (b) During the Restricted Period, and except as set forth on <u>Schedule 6.2(b)</u>, as an inducement to Buyer to enter into this Agreement, the Sellers shall not, and shall cause the Seller Non-Solicit Parties and their respective direct and indirect Affiliates to not, directly or indirectly, (i) hire, retain or solicit for employment or a consulting relationship any then-current employees

of the Company, or (ii) induce or encourage any such employee of the Company to leave the employ of the Company; <u>provided</u>, <u>however</u>, that the foregoing will not prohibit the Seller Non-Solicit Parties or any of their respective Affiliates from soliciting any such employees of the Company through general solicitations or advertisements that are not specifically directed at employees of the Company.

- (c) Each of the Parties acknowledges and agrees that the restrictions contained in this <u>Section 6.2</u> are reasonable in scope and duration in light of the purpose and intent of this Agreement and the valuable consideration being conveyed by the Parties as provided herein. If, for any reason any Governmental Entity determines that any of those restrictions is not reasonable or are overbroad or unenforceable or that the consideration is inadequate in any jurisdiction or context, such restrictions shall be interpreted, modified or rewritten to include as much of the duration and scope as will render such restrictions valid and enforceable. The Parties agree that the covenants contained in this <u>Section 6.2</u> shall be enforced independently of any other obligations between or among the Parties, and that the existence of any other claim or defense shall not affect the enforceability of this Agreement or the remedies hereunder.
- 6.3 <u>Announcements</u>. Prior to Closing, no Party shall, without the prior written consent of the other Parties, issue any press release or make any other public announcement concerning the Transaction, except to the extent that such Party is so obligated by Applicable Law or any rule or regulation of any securities exchange upon which the securities of such Party are listed or traded, in which case such Party shall give advance notice and an opportunity to comment to the other, and except that the Parties shall cooperate to make a mutually agreeable announcement.
- 6.4 <u>Control</u>. Notwithstanding any other provision set forth in this Agreement, this Agreement is not intended to and shall not be interpreted to transfer control of the Station or, except as set forth in <u>Section 5.2</u>, to give Buyer the right, directly or indirectly, to control, supervise or direct the business or operations of the Business, prior to Closing. Consistent with the Communications Laws, control, supervision and direction of the operation of the Business prior to Closing shall remain the responsibility of the holders of the FCC Licenses.

#### 6.5 Non-Governmental Consents; Certain Contracts.

(a) <u>Consents</u>. Buyer and Sellers shall use commercially reasonable efforts to obtain any third-party consents, approvals, authorizations or waivers required under the Material Agreements. Except for the Required Consents, no such third-party consents, approvals, authorizations or waivers shall be conditions to Closing, and no Party shall be obligated to (i) make any payment to any third-party to obtain any consent under this <u>Section 6.5</u> other than normal and usual processing fees, filing fees or other similar normal costs incurred in connection with such third-party consent or approval, or (ii) grant any accommodation (financial or otherwise) to any third-party in connection with obtaining such third-party consent or approval. Any such costs incurred by the Parties shall be borne by Buyer.

## (b) Commingled Contracts.

(i) The Parties acknowledge that the Company and its Affiliates are parties to certain contracts listed on Schedule 6.5(b) that relate to both the operations or conduct of

the Business and that of other businesses of affiliates of Sellers (and/or their subsidiaries), but that will remain with the Company and its Affiliates after the Closing (the "Commingled Contracts"). Sellers and Buyer shall cooperate and use their respective commercially reasonable efforts with the unaffiliated counterparty to the Commingled Contracts (A) to obtain, through an amendment, partial assignment or new contract (any such arrangement, a "Replacement Contract") for the benefit of Buyer the respective rights and obligations related to the Business under each Commingled Contract (the "Commingled Contract Rights"), such that, effective at or after the Closing, Buyer will be the beneficiary of the rights and will be responsible for the obligations related to the Commingled Contract Rights of such Commingled Contracts and (B) to novate the respective rights and obligations related to the Commingled Contract Rights under each such Commingled Contract and obtain an unconditional release for the applicable Seller and its Affiliates thereunder, such that, subsequent to the Closing, Sellers and their Affiliates will have no rights or Liability with respect to the Commingled Contract Rights under and in respect of the Commingled Contracts; provided, however, that (1) no Replacement Contract shall impose any Liability on Sellers or any of their subsidiaries after the Closing; (2) neither Sellers nor any of their Affiliates shall be required to expend any money with respect to any Commingled Contract or Replacement Contract or remedy any breach under or with respect thereto or offer or grant any accommodation (financial or otherwise) to any third-party in order to provide Buyer with the benefits under a Commingled Contract or with a Replacement Contract; (3) no representation, warranty or covenant of any Seller contained in the Transaction Documents shall be breached, or deemed breached, no condition shall be deemed not satisfied, and neither Sellers nor any of their Affiliates will have any Liability whatsoever to Buyer or any of its Affiliates, based on, arising out of or relating to the failure to obtain any Replacement Contract or any Action commenced or threatened by or on behalf of any Person arising out of or relating to any Commingled Contracts or the failure to obtain any Replacement Contract; (4) obtaining Replacement Contracts is not a condition to the Closing; and (5) if any Commingled Contract includes any group discount or similar benefit that is not assignable or transferable to Buyer, then the Replacement Contract will not include or reflect such terms.

(ii) In the event a Replacement Contract is not obtained by the Closing and the Closing occurs, Sellers will, if and to the extent Buyer shall request, use commercially reasonable efforts to cooperate with Buyer in effecting a lawful and commercially reasonable arrangement under which Buyer shall receive benefits under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing, and, to the extent of the benefits received, Buyer shall pay and perform Sellers' or their Affiliates' obligations arising under the Commingled Contracts related to the Commingled Contract Rights of each Commingled Contract, in each case from and after the Closing in accordance with its terms.

(iii) Notwithstanding anything to the contrary herein, this Agreement and the consummation of the Transaction shall not be construed as an attempt or agreement to assign any contract or rights thereunder, including any rights under a Commingled Contract, or other right, which by its terms or by Law is not assignable without the consent of a third-party or a Governmental Entity or is cancelable by a third-party in the event of an assignment, unless and until such consent shall have been obtained.

## 6.6 Employee Matters.

- (a) The employment relationship of the Employees shall continue with Buyer or its Affiliates (including the Company) as of the Closing and for at least one hundred twenty (120) days following the Closing Date, except in the event of their death, disability (consistent with Applicable Law), retirement, voluntary termination, or Termination for Cause. Buyer shall take any and all actions reasonably necessary to ensure the continued employment of such Employees with Buyer (including the Company) or its Affiliates as of the Closing and for at least one hundred twenty (120) days following the Closing Date.
- (b) As used herein, "<u>Non-Union Employee</u>" means each Employee who is, immediately prior to the Closing, employed by the Company and whose terms of employment are not subject to a collective bargaining agreement.
- (c) Buyer shall provide, or shall cause an Affiliate of Buyer that will employ the Non-Union Employee to provide, to each Non-Union Employee for the period from the Closing Date until the date that is six months from the Closing Date, or, if shorter, the period of employment following the Closing Date of the Non-Union Employee: (i) the same or greater base salary or rate of pay and target annual cash incentive compensation as in effect immediately prior to the Closing Date; and (ii) employee benefits that are substantially similar in the aggregate to those provided to similarly situated employees of Buyer or its Affiliates. Buyer or its Affiliates will recognize the accrued paid time off (which includes vacation, sick days or other personal days) that each Non-Union Employee had accrued as of the Closing Date. The medical, dental and health plans of Buyer or its Affiliates covering each Non-Union Employee following the Closing (x) shall not contain any exclusions for pre-existing conditions (to the extent the conditions had been covered under the Employee Plans as of the Closing Date), and (y) shall credit each Non-Union Employee for the plan year of the Company in which the Closing Date occurs with all deductibles and co-payments applicable to the portion of such plan year occurring prior to the Closing Date. For purposes of determining eligibility to participate and level of benefits under a paid-time-off, vacation or severance plan maintained by Buyer or any of its Affiliates in which Non-Union Employees are eligible to participate, Buyer shall, and shall cause its Affiliates to, recognize or cause to be recognized each Non-Union Employee's service with the Company as service with Buyer or its Affiliates to the same extent recognized by the Company immediately prior to the Closing, except that such service need not be recognized to the extent such recognition would result in the duplication of benefits for the same period of service. Seller agrees that Seller or its Affiliates (and not the Company or its Affiliates) shall be solely responsible for satisfying the continuation coverage requirements of Section 4980B of the Code for all individuals who are "M&A qualified beneficiaries" as such term is defined in Treasury Regulations Section 54.4980B-9.
- (d) The Employees' coverage under the Retained Benefit Plans shall end as of the Closing Date, or, if later, the applicable coverage cessation date for the Retained Benefit Plan. Seller and its Affiliates (and not the Company and its Affiliates) shall retain all responsibilities for and Liabilities relating to the Retained Benefit Plans.

- (e) The Company shall be entitled to make, retain and provide to the plan sponsor copies of all pension records of Employees and use the information contained therein with respect to relevant pension matters.
- (f) After the Closing Date, Buyer shall cause a tax-qualified defined contribution plan established or designated by Buyer or any of its Affiliates ("Buyer's 401(k) Plan") to accept rollover contributions from the Non-Union Employees and Union Employees of any account balances distributed to them by one of Seller's 401(k) Plans. Buyer and Seller shall, or shall cause their Affiliates to, allow any such Non-Union Employees' and Union Employees' outstanding plan loans under Seller's 401(k) Plan to be rolled into Buyer's 401(k) Plan within 60 days of the Closing Date. The distribution and rollover described herein are subject to, and shall comply with, all Applicable Laws, and Buyer and Seller shall, or shall cause their respective Affiliates to, take any actions required in connection herewith.
- (g) As of the Closing Date, the Seller or its Affiliates shall take all necessary actions to fully vest the account balances of the Employees in the Seller's 401(k) Plans and the benefits the Non-Union Employees have accrued in the Seller's Nonqualified Plans.
- (h) As of the Closing Date, Seller or its Affiliates shall take all necessary actions to terminate the Seller's Nonqualified Plans with respect to the Employees and payout, as soon as administratively practicable, in a lump sum the benefits the Employees have earned under such plans, all in compliance with the requirements of Section 409A of the Code so that no taxes under Section 409A may be imposed on such Employees.
- (i) Without limiting the generality of Section 14.9, nothing in this Section 6.6, express or implied, is intended to confer on any Person (including any Non-Union Employees, Union Employees and any current or former employees of the Company, the Seller or their Affiliates, as applicable), other than the parties hereto and their respective successors and assigns, any rights, benefits, remedies, obligations or liabilities (including any third-party beneficiary rights) under or by reason of this Section 6.6. Accordingly, notwithstanding anything to the contrary in this Section 6.6, the parties expressly acknowledge and agree that this Agreement is not intended to create a contract between Buyer, Seller or any of their respective Affiliates, on the one hand, and any Employee of the Company, Seller or their Affiliates on the other hand, and no Employee of the Company, Seller or their Affiliates may rely on this Agreement as the basis for any breach of contract claim against Buyer, Seller or any of their respective Affiliates. Nothing in this Section 6.6 shall constitute an amendment to or modification of any Employee Plan or other compensation or benefit plan, program, policy, agreement or arrangement.

## 6.7 Access to Business.

(a) For a period of six (6) years following the Closing Date, Buyer shall, subject to any restrictions imposed from time to time in good faith upon advice of counsel respecting the provision of privileged communications or competitively sensitive information and any applicable confidentiality agreement with any Person, provide Sellers and their authorized representatives with reasonable access (for the purpose of examining and copying at Sellers' sole cost), during normal business hours and after reasonable advance notice, to books and records and other information and materials in the possession of Buyer or the Company which relates to the Company, or the Business

for periods prior to the Closing Date, as may be reasonably requested for tax, financial reporting and any other reasonable business purposes; <u>provided</u>, that such inspection and copying shall be conducted in a manner that will not unreasonably disrupt the normal course of Buyer or the Company's Businesses. Unless otherwise consented to in writing by Sellers, Buyer shall not, and shall cause the Company not to, for a period of six (6) years following the Closing Date, destroy, alter or otherwise dispose of any books and records of the Company or the Business, or any portions thereof, relating to periods prior to the Closing Date without first offering to surrender to Sellers such books and records or such portions thereof.

- (b) For a period of six (6) years after the Closing Date, the Voting Trustees shall, and shall direct their Representatives to, subject to any restrictions imposed from time to time in good faith upon advice of counsel respecting the provision of privileged communications or competitively sensitive information and any applicable confidentiality agreement with any Person, use their respective commercially reasonable efforts to respond to all reasonable requests by Buyer for information relating to the Voting Trust certificate holders' beneficial ownership of Shares as of the Closing Date which the Voting Trustees may retain after the Closing Date. Access to such information shall be afforded by the Voting Trustees upon receipt of reasonable advance notice and during normal business hours. Buyer shall be solely responsible for any costs and expenses incurred by it pursuant to this Section 6.7(b). If the Voting Trustees shall desire to dispose of any of such information prior to the expiration of such six (6) year period, such party shall, prior to such disposition, give Buyer a reasonable opportunity, at Buyer's expense, to segregate and remove such information as the other party may select.
- 6.8 <u>Further Action</u>. In furtherance (and not in limitation) of the provisions set forth in this Agreement, at all times prior to the Closing, Buyer and Sellers shall use their respective commercially reasonable efforts (except if a higher standard is provided for in this Agreement) to take or cause to be taken all action necessary or desirable in order to consummate the Transaction as promptly as is practicable.
- 6.9 <u>Notice</u>. Each Party shall promptly notify the other of any Action that shall be instituted or threatened against such Party to restrain, prohibit or otherwise challenge the legality of the Transaction. The Company and Sellers shall promptly notify Buyer, and Buyer shall promptly notify the Company and Sellers, of any Action that may be threatened, brought, asserted or commenced against the other which would have been listed on <u>Schedule 3.16</u> or would be an exception to <u>Section 3.4</u> if such Action had arisen prior to the date hereof.

## 6.10 Tax Matters.

(a) <u>Transfer Taxes</u>. All transfer, documentary, sales, use, registration, stamp, or other similar Taxes payable by reason of the Transaction or attributable to the sale, transfer or delivery of the Equity Interests under this Agreement will be paid one-half by Sellers and one-half by Buyer when due, and all necessary Tax Returns and other documentation with respect to Transfer Taxes will be prepared and filed by Buyer (to include Sellers joining such returns where required) unless Sellers are required to file such Tax Returns under applicable Laws. Each Party shall use its commercially reasonable efforts to minimize the amount of any Transfer Taxes.

# (b) Tax Returns.

- (i) Buyer, at its sole cost and expense, shall cause the Company to prepare and timely file all Tax Returns of the Company (other than, if filed prior to the Closing, the 2018 Tax Return, which shall be filed by the Company) that are due or otherwise to be filed after the Closing Date ("Buyer Prepared Returns") and to timely pay all Taxes associated with such Tax Returns and all other Taxes otherwise payable by the Company after the Closing Date, provided that Sellers shall reimburse the Company for any Taxes paid with respect to any Pre-Closing Tax Period or Straddle Period to the extent such Taxes paid were not included in the computation of Company Transaction Expenses or Closing Net Working Capital. To the extent that any Buyer Prepared Return is an income Tax Return or shows a Pre-Closing Tax that is due and payable, the Buyer shall provide a copy of such Tax Return to the Sellers at least thirty days (and in the case of non-income Tax returns, ten days) prior to the date of filing and shall incorporate any timely and reasonable comments of the Sellers in the final Tax Return filed.
- (ii) With respect to any Buyer Prepared Return filed for any Pre-Closing Tax Period or Straddle Period, or with respect to any Tax Return of or with respect to the Company for any period ending after the Closing Date, Buyer agrees as follows:
  - (A) To prepare and file such Tax Return consistently with practices and procedures and accounting methods of the Company in effect as of, or as applicable prior to, the Closing Date except as otherwise required by Applicable Law.
  - (B) That no election shall be made to waive the carry back of any net operating loss or other Tax attribute or Tax credit incurred or realized in a Pre-Closing Tax Period by the Company.
  - (C) To the maximum extent possible permitted under applicable law, treat any amount paid or accrued on or before the Closing by the Company or with respect to the transactions contemplated hereby (including all Transaction Tax Deductions) as deductible in a Pre-Closing Tax Period.
  - (D) That no election shall be made under Treasury Regulation Section 1.1502-76(b)(2) (or any similar provision of state, local, or non-U.S. law) to ratably allocate items incurred by the Company for the year including the Closing Date.
  - (E) To not change the manner that any item is reported on any Tax Return of the Company to the extent it could affect the Taxes of any Seller or any affiliate of any Seller (or any affiliated, combined, consolidated, or unitary Tax group that the Company was a member prior to the Closing Date).

## (c) Accrual for Taxes.

(i) Buyer agrees that (A) all Tax accruals for purposes of computing the Net Working Capital or otherwise shall be determined consistent with conventions for filing Tax Returns as set forth in this Section 6.10 (including all conventions set forth in Section 6.10(b)(ii)); (B) no such accruals shall include any liabilities or other reserve for any contingent Taxes or uncertain Tax matters; (C) no such accruals shall include any deferred Tax liabilities or assets; (D) no such accruals shall include any liabilities or other reserve for any Tax for periods beginning on or after

the Closing Date (or portion of a Straddle Period beginning on or after the Closing Date) or that result from any transaction engaged in after the Closing Date; (E) no such accruals shall include any liability or other reserve for any Tax resulting from any transaction engaged in by the Company on the Closing Date that is outside of the ordinary course of business or otherwise not contemplated by this Agreement; (F) no such accruals shall include any liability or other reserve for any Tax resulting from an election under Section 338 or Section 336 of the Code (or any similar provision of state, local, or non-US Law) with respect to the Transaction; (G) no such accruals shall include any liability or other reserve for any Tax of any affiliated, combined, consolidated, or unitary Tax group that the Company was a member; and (H) the amount of Net Working Capital (as finally determined) shall be increased for all Tax payments (including estimated) made by, or on behalf of, the Company prior to the Closing Date (either in the form of a decrease in Current Liabilities for Taxes or an increase in Current Assets for Taxes).

- (ii) Buyer and Sellers further agree that to the extent required to determine accruals for Taxes of the Company for the portion of a Straddle Period ending on the Closing Date for purposes of computing the Net Working Capital or otherwise, that it shall use the following conventions:
  - (A) In the case of property Taxes and other similar Taxes imposed on a periodic basis, the amount of the Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the Taxes for the entire Straddle Period multiplied by a fraction, the numerator of which is the number of calendar days in the portion of the period ending on the Closing Date and the denominator of which is the number of calendar days in the entire Straddle Period less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date; provided, however, if as a result of the transactions contemplated by this Agreement, or any transaction occurring after the Closing, the value of any asset is reassessed for purposes of determining the amount of any property or the Company incurs any other Tax, such resulting increase in Tax for such Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning on the date after the Closing Date and not increase the accrual for Tax Liabilities (or decrease the accrual for Tax assets) in the Net Working Capital; and
  - (B) In the case of all other Taxes (including income Taxes, sales Taxes, employment Taxes, withholding Taxes), the amount of Tax accrual attributable to the portion of the Straddle Period ending on the Closing Date shall equal (1) the amount of Taxes determined as if the Company filed a separate Tax Return with respect to such Taxes for the portion of the Straddle Period ending on as of the end of the day on the Closing Date using a "closing of the books methodology" less (2) any Tax payments made with respect to such Taxes on or prior to the Closing Date, provided, however, if as a result of the transactions contemplated by this Agreement, or any transaction occurring after the Closing, the Company incurs any Tax, any resulting Tax for any Straddle Period shall be treated as being solely with respect to the portion of the Straddle Period beginning on the date after the Closing Date and not increase the accrual for Tax liabilities (or decrease the accrual for Tax assets) in the Net Working Capital.

- (d) Tax Refunds. All refunds of Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) (whether in the form of cash received or a credit or offset against Taxes otherwise payable) to the extent not included in the determination of the Net Working Capital (as finally determined) shall (along with any interest received with respect to such refund from the applicable Governmental Entity) be the property of Sellers and Option Holders. To the extent that Buyer or the Company receives a refund that is the property of Sellers and Option Holders, Buyer shall pay the amount of such refund (and related interest) to the Stockholder Representative for distribution to Sellers and Option Holders as provided in Section 1.6. The amount due to the Stockholder Representative with respect to a refund shall be paid by wire in immediately available funds within ten (10) days of the receipt of the refund from the applicable Governmental Entity (or, if the refund is in the form of a credit or offset, within ten (10) days of the due date of the Tax Return claiming such credit or offset). Buyer shall, and shall cause its Affiliates, to take all actions necessary, or requested by the Stockholder Representative, to timely claim any refunds that will give rise to a payment under this Section 6.10(d). To the extent that the parties need to determine the amount of refunds for Taxes of the Company for a portion of a Straddle Period ending on the Closing Date, such refunds shall equal the amount by which (i) the Taxes payable for the portion of the Straddle Period ending on the Closing Date (as determined consistent with Section 6.10(c)(ii)) (without regard to any payments made prior to the Closing Date) are less than (ii) the amount of payments (whether in form of cash or other credit) that were made by, or on behalf of, the Company on or prior to the Closing Date.
- (e) Tax Proceeding. Sellers (or their designee) shall have the right to conduct and control any audit, examination, litigation or other proceeding with respect to Taxes that involves the Company if the audit, examination, ligation, or other proceedings in any way relates to the Taxes or Tax Returns of the Company prior to the Closing Date or that could otherwise result in any determination that adversely affects the Taxes or Tax Returns of any Seller or any owner, beneficiary, or other affiliate of any Seller (each a "Tax Proceeding"); provided, however, that Sellers will not, without the written consent of Buyer, which consent shall not be unreasonably withheld or delayed, settle or compromise any such Tax Proceeding in a manner that would adversely affect the Tax liability of Buyer or the Company for a Tax period other than a Pre-Closing Tax Period without the prior written consent of Buyer. Buyer shall have the right (but not the duty) to participate in the defense of such Tax Proceeding and to employ counsel, solely at its own expense, separate from the counsel employed by Sellers. Sellers shall keep Buyer informed with respect to the commencement, status and nature of any such Tax Proceeding and shall, in good faith, allow Buyer to consult with Sellers regarding the conduct of or positions taken in any such Tax Proceedings. Notwithstanding any other provision herein, Buyer agrees to cooperate with Sellers to the extent reasonably requested by Sellers in the conduct and control of any Tax Proceeding, and to cooperate with Sellers, to the extent reasonably requested by Sellers, in connection with the acquisition by Sellers (or any of their beneficiaries, owners, or other affiliates) of any financial indemnification or insurance with respect to any adverse Tax consequences that could result from any Tax Proceeding (or any other audit, investigation, litigation, or proceeding).
- (f) <u>Tax Elections</u>. Buyer and Sellers agree that the Transaction is structured as a stock acquisition and the Transaction is not intended to give rise to an increase in the tax basis of the assets of the Company and based on such intent, Buyer shall not make an election under Sections 338 or 336 of the Code (or any similar provision of state, local, or non-U.S. Law) with respect to

the Transaction. In the event that the tax basis of the Company's assets that were acquired by the Buyer shall be increased above the tax basis of such assets as identified in Schedule 6.10(f) attached hereto as a result of a final, non-appealable Internal Revenue Service assessment in a Tax Proceeding relating to the Reorganization that is finally resolved, the Buyer agrees to pay to the Stockholder Representative, for distribution to the Sellers as additional consideration, an amount calculated in accordance with Schedule 6.10(f) attached hereto; provided, however, that no amount shall be payable to the Sellers under this Section 6.10(f) until the Buyer has received from the Stockholder Representative written documentation reasonably satisfactory to the Buyer establishing that any and all Tax Liability relating to such Tax Proceeding and the Reorganization has been fully and finally paid to the applicable Governmental Entity by or on behalf of The Dispatch Printing Company, whether such Tax Liability is paid in whole or in part with proceeds from the Tax Insurance Policy.

- 6.11 Title Insurance; Survey. Buyer may obtain, at its sole option and expense, and The Company shall grant Buyer access (subject to the terms of any lease or consent of any lessor of the Leased Real Property) to obtain (a) commitments for owner's and lender's title insurance policies on the Owned Real Property and commitments for leasehold and lender's title insurance policies for all Leased Real Property (collectively the "Title Commitments"), (b) an ALTA survey on each parcel of Real Property (the "Surveys"), and (c) a Preliminary Zoning Report on the Owned Real Property ("PZR"); provided, however, that the Company shall provide Buyer with the most recent (if any) Title Commitments, Surveys and PZRs in their possession and control. The Title Commitments will evidence a commitment to issue an ALTA title insurance policy insuring good, marketable and indefeasible fee simple title to each parcel of the Owned Real Property contemplated above for such amount as Buyer directs. Sellers shall reasonably cooperate with Buyer in obtaining such Title Commitments and Surveys (including by providing a customary seller's affidavit and gap indemnity for each Owned Real Property to Buyer's title company solely to the extent consistent with this Agreement), provided that Sellers shall not be required to incur any cost, expense or additional liability in connection therewith. If the Title Commitments or Surveys reveal any Lien on the title, other than Permitted Liens, Buyer may notify the Stockholder Representative in writing of such objectionable matter as soon as Buyer determines that such matter is not a Permitted Lien and in any event no later than fifteen (15) Business Days prior to the anticipated Closing Date, and the Company shall use commercially reasonable efforts to remove such objectionable matter as required pursuant to the terms of this Agreement. In the event the Title Company amends or updates the Title Commitments based on such objectionable matters, Buyer may furnish to the Stockholder Representative a written statement of any objections to any matter first raised in the updated Title Commitments, other than Permitted Liens, and the Company shall use commercially reasonable efforts to remove such objectionable matter. Notwithstanding the foregoing, it is expressly understood and agreed that the Company's and Sellers' obligations pursuant to this <u>Section 6.11</u> are not conditions to Closing and any failure by the Company to remove any such objectionable matter shall not delay the Closing.
- 6.12 <u>Buyer Access and Investigation</u>. Until the Closing, the Company and its Subsidiary will permit Buyer and Buyer's Representatives to have access to the Company's and its Subsidiary's Employees with the title of General Manager or above (and, with the consent of such Employee with the title of General Manager or above, such Employee's direct reports), assets, and properties, a

nd all relevant, non-privileged books, records, and documents of, or relating to, the Business, operations, and assets of the Company and its Subsidiary, during normal business hours upon at least two (2) Business Days' prior notice, and will furnish to Buyer's Representatives such information, financial records, Permits and other documents relating to the Company and its Subsidiary and its Business, operations, and assets as Buyer's Representatives may reasonably request; provided, however, that the Company shall not be required to violate any obligation of confidentiality or other obligation under Applicable Law to which it is subject in discharging its obligations pursuant to this Section 6.12. Buyer agrees that any such investigation shall be conducted in such a manner not to interfere unreasonably with the operations of the Company. Notwithstanding the foregoing, the Company shall not be required to (a) take any action which could constitute a waiver of attorney-client or other privilege or would compromise the confidential information of the Company not related to the Business or (b) supply Buyer with any information which, in the reasonable judgment of the Company or the Sellers, as applicable, is under a contractual or legal obligation not to supply. Buyer shall have the right to contact, with the prior written consent of either Michael J. Fiorile or Bradley L. Campbell, any Employee to discuss compensation, employee benefits and other terms and conditions of employment after the Closing Date, and to make offers of employment contingent upon consummation of the Transaction.

6.13 <u>Release and Discharge of Intercompany Liabilities</u>. Effective upon completion of the Closing, each Seller, on behalf of itself and its Affiliates (other than the Company and its Subsidiary), shall release and discharge any intercompany liabilities of the Company and its Subsidiary to Sellers and their Affiliates and agrees that neither Sellers nor any of their Affiliates shall assert any claim or otherwise seek payment in respect of such intercompany liabilities.

# 6.14 Sellers' Release and Waiver of Claims.

(a) Effective as of the Closing Date, each Seller, on behalf of itself and its Affiliates, successors, assigns, heirs, administrators, and any and all Persons having any right or claim through, under or by reason of its relationship with the Seller (collectively, the "Seller Related Persons") hereby absolutely, irrevocably and unconditionally, waives, remises, acquits, releases and discharges, fully, finally and forever: (i) the Company and the Subsidiary and their respective agents, representatives, directors, officers, managers, members, stockholders and employees and (ii) the respective estates, legal and personal representatives, executors, administrators, heirs, successors and assigns of the Persons referred to in the preceding clause (a)(i) (collectively, the "Released Parties") from any and all claims, demands, rights, actions, causes of action, suits, proceedings, orders, remedies, costs, losses, compensation, penalties, set off or similar rights, obligations, damages and liabilities of whatsoever kind or character arising as a result of any event or condition, or action or inaction of the Released Parties, from the beginning of time until the Closing, whether known or unknown, absolute or contingent, both at law and in equity, which such Seller Related Person ever had, now has, or ever may have, against any Released Party, solely in such Person's capacity as a stockholder of the Company (as to each Seller Related Person, such Seller Related Person's "Seller Related Person Claims"), including: (A) in any Seller Related Person's capacity as a direct or indirect securityholder of the Company prior to the Closing, (B) any rights of first refusal, preemptive rights, co-sale rights or other corporate rights or ownership pursuant to or under the Organizational Documents of the Company or any contract

between any Seller Related Person and the Company or an Affiliate thereof, and (C) any and all claims and rights with respect to the cancellation and treatment of Company Options as provided in this Agreement, the calculation of any Option Payment by the Company, the payment of any dividend or other distribution by the Company, the calculation of such Seller's Per Share Payment by the Company, and the calculation of any bonus awards established by the Company; provided, however, that Seller Related Person Claims shall not include, and the Sellers specifically reserve all of their respective rights related to, (i) any right of Seller contained in this Agreement or any Transaction Document, (ii) any claim that may not be waived under any Applicable Law, (iii) claims covered by the directors' and officers' liability insurance "tail policy", and (iv) any claims relating to unpaid compensation or benefits to an employee of Seller in the ordinary course of business with respect to the payroll period that includes the Closing Date, (the claims described in the preceding clauses (i) through (iv), collectively, "Retained Claims"). If any Seller Related Person has any Seller Related Person Claims, other than Retained Claims, whether known or unknown, against the Company or any other Released Party arising out of any event occurring or state of facts existing on or prior to the Closing Date, all such Seller Related Person Claims, other than Retained Claims, are hereby released, discharged and waived. For the avoidance of doubt, nothing herein shall prohibit or restrict claims for contribution, indemnification, subrogation or otherwise, among and between the Sellers.

- (b) No Seller has filed, and or will file or permit to be filed, and hereby covenants on behalf of itself and its Seller Related Persons not to file, any suit, action, arbitration, demand, claim or proceeding against any Released Party with any Governmental Entity or otherwise, in relation to any matter released or purported to be released hereunder, excluding for the avoidance of doubt, Retained Claims. No Seller has assigned or will assign any Seller Related Person Claim, other than Retained Claims, and has not authorized, and will not authorize, any other Person to assert any Seller Related Person Claim, other than Retained Claims, on its or their behalf.
- (c) Each Seller expressly acknowledges that the release provided under this <u>Section 6.14</u> is intended to include in its effect all claims within the scope of this release that Seller does not know or suspect, or should have known or suspected or had reason to know or suspect to exist in such Seller's favor at the time of execution hereof, and that this release contemplates the extinguishment of any such claim or claims, with the exception of Retained Claims.
- (d) Each Seller is aware that statutes exist that render null and void or otherwise affect or may affect releases and discharges of any claims, rights, demands, liabilities, actions and causes of action that are unknown to the releasing or discharging party at the time of execution of the release and discharge. Each Seller, for itself and its Seller Related Persons, hereby expressly waives, surrenders and agrees to forego any and all protections, rights or benefits to which Seller otherwise would be entitled by virtue of the existence of any such statute or the common law of any state, province or jurisdiction with the same or similar effect in connection with the release set forth in Section 6.14(a). Further, it is understood and agreed that the facts in respect of which the release provided under this Section 6.14 is given may turn out to be other than or different from the facts in that respect now known or believed by such Seller to be true; and with such understanding and agreement, each Seller expressly accepts and assumes the risk of facts being other than or different from the assumptions and perceptions as of any date prior to and including the Closing

Date, and agrees that this release shall be in all respects effective and shall not be subject to termination or rescission by reason of any such difference in facts.

6.15 <u>Acquired Company Financial Statements.</u> Sellers shall use their commercially reasonable efforts to cause the officers, employees and outside auditor (at Buyer's expense) of their Affiliates to provide such reasonable assistance as may be requested by Buyer in connection with Buyer's preparation and filing within seventy-four (74) calendar days following the Closing Date of such annual audited and interim unaudited financial statements of the Company on a combined basis as may be required pursuant to Rule 3-05 of Regulation S-X.

#### 6.16 <u>Insurance</u>.

- (a) Buyer acknowledges and agrees that all insurance coverage for the Company and its Subsidiary under policies of The Dispatch Printing Company shall terminate as of the Closing and no claims may be brought thereunder by the Company and its Subsidiary from and after the Closing for losses that occur on or after the Closing; provided, however, that the Company and its Subsidiary may bring claims under such policies that are (i) occurrence based policies for losses that occur prior to the Closing; and (ii) claims made policies for losses that occur prior to the Closing to the extent The Dispatch Printing Company shall have received written notice of claims relating to such losses on or before the Closing Date. Claims under such insurance policies, shall be subject to the terms, conditions and exclusions of such insurance policies, including but not limited to any limits on the scope or amount of coverage, any deductibles or self-insured retentions and shall be subject to the following additional conditions: (a) the Company and its Subsidiary shall notify the Stockholder Representative, as promptly as practicable, of any claim made by the Company and its Subsidiary; (b) all such claims shall be at the Company's and its Subsidiary's sole cost and expense (including any applicable deductibles or self-insured retentions in connection with such claims); and (c) this Section 6.16 shall not be considered as an attempted assignment of any policy of insurance. Subject to the reimbursement of any reasonable costs and expenses incurred by The Dispatch Printing Company, following the Closing, Sellers shall and shall cause their Affiliates to reasonably cooperate with Buyer and the Company and it Subsidiary in submitting any claims on behalf of the Company and its Subsidiary. In no event shall Sellers or The Dispatch Printing Company have any liability or obligation whatsoever to Buyer, the Company and its Subsidiary under this <u>Section 6.16</u> in the event that any insurance policy does not pay any sum claimed thereunder by the Buyer, the Company and its Subsidiary; provided however that nothing in this Section 6.16 shall otherwise limit the right of any Buyer Indemnified Parties to be indemnified with respect to any uninsured claim or the uninsured portion of any underinsured claim pursuant to ARTICLE 10.
- (b) From and after the Closing, Buyer agrees to reimburse to The Dispatch Printing Company one-half of the retention amount with respect to any defense costs incurred under the Tax Insurance Policy.
- 6.17 <u>Option Cancellation Agreements</u>. The Sellers shall use their commercially reasonable efforts to cause each Option Holder to sign an Option Cancellation Agreement, in substantially the form attached as <u>Exhibit C</u>, and deliver copies of the signed agreements to Buyer at Closing.

6.18 <u>Additional Transfers</u>. The Sellers shall use their commercially reasonable efforts to direct The Dispatch Printing Company to transfer to the Company its rights with respect to certain sports venues and tickets used in the operation of the Business by the Company set forth on <u>Schedule 6.18</u> attached hereto, subject to the applicable terms and conditions of the arrangements under which such rights are granted.

## ARTICLE 7

#### **SELLERS' CLOSING CONDITIONS**

The obligation of Sellers to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by Sellers, other than the Governmental Consents, which cannot be waived):

## 7.1 Representations and Covenants.

- (a) All representations and warranties of Buyer contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of Buyer contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had and would not reasonably be expected to have, individually or in the aggregate, a material adverse effect on Buyer or Buyer's ability to consummate the Transaction; <u>provided</u>, that for purposes of this <u>Section 7.1</u>, all materiality or similar qualifiers within such representations and warranties shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by Buyer at or prior to the Closing shall have been complied with or performed by Buyer in all material respects.
- (c) Sellers shall have received a certificate dated as of the Closing Date from Buyer executed by an authorized officer of Buyer to the effect that the conditions set forth in <u>Sections 7.1(a)</u> and <u>7.1(b)</u> have been satisfied.
- 7.2 <u>Proceedings</u>. No Seller, nor the Company, nor Buyer shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 7.3 <u>FCC Authorization</u>. The FCC Consent shall have been granted and shall be in full force and effect.
  - 7.4 Hart-Scott-Rodino. The HSR Clearance shall have been obtained.
- 7.5 <u>Cross Conditions</u>. The closing conditions set forth in the Stock Purchase Agreement of VideoIndiana, Inc. and the Agreement and Plan of Merger of RadiOhio Incorporated, dated of even date herewith by and among Buyer and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreement.

## **BUYER'S CLOSING CONDITIONS**

The obligation of Buyer to consummate the Closing hereunder is subject to satisfaction, at or prior to Closing, of each of the following conditions (unless waived in writing by Buyer, other than the Governmental Consents, which cannot be waived):

# 8.1 Representations and Covenants.

- (a) The representations and warranties of Sellers and the Company contained in this Agreement shall be true and correct at and as of the Closing (other than any representation or warranty that is expressly made as of a specified date, which need be true and correct as of such specified date only), except to the extent that the failure of the representations and warranties of Sellers and the Company contained in this Agreement to be so true and correct at and as of the Closing (or in respect of any representation or warranty that is expressly made as of a specified date, as of such date only) has not had a Material Adverse Effect; provided, that for purposes of this Section 8.1, all Material Adverse Effect, materiality or similar qualifiers within such representations and warranties (other than in Section 3.17 and Section 3.18) shall be disregarded.
- (b) The covenants and agreements that by their terms are to be complied with and performed by Sellers at or prior to Closing shall have been complied with or performed by Sellers in all material respects.
- (c) Buyer shall have received a certificate dated as of the Closing Date from the Company executed by an authorized officer of the Company to the effect that the conditions set forth in <u>Sections 8.1(a)</u> and <u>8.1(b)</u> have been satisfied.
- 8.2 <u>Proceedings</u>. Neither any Seller, nor the Company, nor Buyer shall be subject to any court or Governmental Order or injunction, which remains in effect, prohibiting or making illegal the consummation of the Transaction.
  - 8.3 FCC Authorization. The FCC Consent shall have been granted and shall be in full force and effect.
  - 8.4 <u>Hart-Scott-Rodino</u>. The HSR Clearance shall have been obtained.
- 8.5 <u>Cross Conditions</u>. The closing conditions set forth in the Stock Purchase Agreement of VideoIndiana, Inc. and the Agreement and Plan of Merger of RadiOhio Incorporated, dated of even date herewith by and among Buyer and the certain other parties thereto, have been met and the Transaction shall be consummated simultaneously with the consummation of the transaction which is the subject of such agreement.
- 8.6 <u>Consents</u>. The Company shall have received, and shall have delivered to Buyer, the consent to transfer each of the agreements listed on <u>Schedule 3.9(a)(iv)</u> (the "<u>Required Consents</u>").

- 8.7 <u>Release, Assumption and Indemnification Agreement</u>. The Company shall have delivered to the Buyer the fully executed Release, Assumption and Indemnification Agreement.
- 8.8 <u>Tax Insurance</u>. Buyer shall have received evidence, reasonably satisfactory to Buyer, that the Tax Insurance Policy bound on the date of this Agreement remains in full force and effect and that, effective at the Closing, all conditions to the issuance of the final, executed Tax Insurance Policy have been satisfied.

#### **CLOSING DELIVERIES**

- 9.1 <u>Seller Documents</u>. At Closing, Sellers shall deliver or cause to be delivered to Buyer:
- (a) certified copies of all resolutions necessary to authorize the execution, delivery and performance of this Agreement by Sellers and the Company, including the consummation of the Transaction;
  - (b) the certificate described in <u>Section 7.1(c)</u>;
- (c) original share certificates representing the Equity Interests (or in the case of lost share certificates, affidavits of loss, including customary indemnification provisions), duly endorsed in blank for transfer, or accompanied by irrevocable stock powers duly executed in blank;
- (d) a statement from the Company meeting the requirements of Treasury Regulation sections 1.897-2(h) and 1.1445-3(c)(3) to the effect that the stock in the Company does not constitute a "United States real property interest" under Section 897(c) of the Code, provided that the sole remedy for Buyer if such a statement is not provided is to withhold the required Taxes as provided under Section 1445 of the Code from any Seller which is unable to provide a certificate of non-foreign status that complies with Treasury Regulation Section 1.1445-2(b)(2);
- (e) resignations of each officer and director of the Company from their positions as officer or director, as applicable, effective as of the Closing;
  - (f) a copy of the Escrow Agreement, duly executed by the Stockholder Representative and the Company;
- (g) copies of the Organizational Documents of the Company and Sellers that are level entities, certified by the Secretary of State hereof;
  - (h) a Form W-9 properly completed and duly executed by the Stockholder Representative;
  - (i) an opinion of counsel to the Voting Trust addressed to the Buyer in substantially the form attached as Exhibit B;
  - (j) a copy of the Transition Services Agreement, duly executed by The Dispatch Printing Company; and

- (k) such other documents and instruments as Buyer has determined to be reasonably necessary to consummate the Transaction.
- 9.2 <u>Buyer Documents</u>. At Closing, Buyer shall deliver or cause to be delivered to Sellers (unless otherwise specified herein):
  - (a) the Estimated Purchase Price and other amounts required to be paid in accordance with <u>Section 1.2</u> hereof;
- (b) certified copies of all corporate or other resolutions necessary to authorize the execution, delivery and performance of this Agreement and all other Transaction Documents by Buyer, including the consummation of the Transaction;
  - (c) a copy of the Escrow Agreement, duly executed by Buyer;
  - (d) a copy of the Transition Services Agreement, duly executed by Buyer; and
  - (e) the certificate described in <u>Section 8.1(c)</u>.

## **INDEMNIFICATION**

- 10.1 <u>Indemnification by Sellers</u>. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, Sellers, severally and not jointly (pro rata in accordance with the portion of the Purchase Price received by each Seller), shall indemnify, defend, reimburse and hold harmless Buyer, its Affiliates, successors and assigns and the respective officers, directors, employees, attorneys, agents and stockholders of the foregoing (the "<u>Buyer Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, such Buyer Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
- (a) any inaccuracy in or breach of any of the representations or warranties of Sellers contained in <u>ARTICLE 2</u> hereunder or the Company in <u>ARTICLE 3</u>, provided that no Seller shall have any obligation hereunder with respect to any inaccuracy in or breach of any of the representations and warranties of any other Seller;
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Sellers pursuant to this Agreement;
- (c) any Company Transaction Expenses or Indebtedness outstanding as of the Closing to the extent not paid or satisfied by the Company or Sellers at or prior to the Closing;
- (d) any Taxes for the Pre-Closing Tax Period (including the pre-Closing portion of any Straddle Period) to the extent not included in the computation of Company Transaction Expenses or Closing Net Working Capital (collectively, "<u>Pre-Closing Taxes</u>"), to the extent that such Taxes have not been reimbursed under a claim made under the R&W Insurance Policy; or
  - (e) any of the matters set forth on <u>Section 10.1(e)</u> of the Buyer Disclosure Schedule.

Any claims arising out of clauses (b), (c), (d), or (e) of this Section 10.1 are referred to herein as "Excluded Claims."

For purposes of this <u>ARTICLE 10</u>, "<u>Sellers</u>" shall refer to (i) all of the Sellers named herein except for the Voting Trustees, and (ii) the Voting Trust certificate holders named on <u>Schedule 2.2(b)</u>.

- 10.2 <u>Indemnification by Buyer</u>. Subject to the other terms and conditions of this <u>ARTICLE 10</u> and the terms and conditions set forth in <u>ARTICLE 13</u>, Buyer shall indemnify, defend, reimburse and hold harmless Sellers and their respective successors and assigns (collectively, the "<u>Seller Indemnified Parties</u>") from and against any and all Losses incurred or sustained by, or imposed upon, any Seller Indemnified Party based upon, arising out of, with respect to, relating to or by reason of:
  - (a) any inaccuracy in or breach of any of the representations or warranties of Buyer contained in <u>ARTICLE 4</u>; or
- (b) any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Buyer pursuant to this Agreement.
- 10.3 <u>Certain Limitations</u>. The Party making a claim under this <u>Section 10.3</u> is referred to as the "<u>Indemnified Party</u>", and the Party against whom such claims are asserted under this <u>Section 10.3</u> is referred to as the "<u>Indemnifying Party</u>." The indemnification provided for in <u>Section 10.1</u> and <u>Section 10.2</u> shall be subject to the following limitations:
- (a) Sellers shall not be liable to the Buyer Indemnified Parties for indemnification under Section 10.1(a) with respect to breaches of representations and warranties until the aggregate amount of all Losses that would be payable pursuant to such claim exceeds one million two hundred twenty-five thousand dollars (\$1,225,000) (the "Deductible") (the "Deductible"), in which event Sellers shall be required to pay or be liable for Losses in excess thereof; provided, however, that the aggregate amount of all Losses for which Sellers shall be liable under Section 10.1(a) for breaches of representations and warranties shall not exceed an amount equal to one million two hundred twenty-five thousand dollars (\$1,225,000) (the "Indemnity Cap") and, absent Fraud, Buyer shall only have recourse to Sellers for any such breaches up to the Indemnity Cap. Notwithstanding anything to the contrary in this Agreement, the Deductible and Indemnity Cap shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy.
- (b) For the avoidance of doubt, any Losses suffered by the Buyer Indemnified Parties from any and all Excluded Claims shall not be subject to the Deductible or the Indemnity Cap; <u>provided</u>, notwithstanding anything to the contrary set forth in this Agreement, the aggregate amount that shall be payable by Sellers for Excluded Claims shall in no event exceed ten percent (10%) of the Purchase Price less any amounts paid from the Escrow Amount; and, <u>provided</u> further, that in no event shall any Voting Trust certificate holder be liable or responsible for indemnification claims under this Agreement in an amount in excess of the portion of the Purchase Price received by such Voting Trust certificate holder.
- (c) Payments by an Indemnifying Party pursuant to <u>Section 10.1</u> or <u>Section 10.2</u> in respect of any Loss shall be limited to the amount of any liability or damage that remains after

deducting therefrom any insurance proceeds (if applicable) and any indemnity, contribution or other similar payment received by the Indemnified Party in respect of any such claim (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery), provided that this Section 10.3(c) shall not apply to the R&W Insurance Policy except to the extent that the amount of insurance proceeds received by the Buyer (netted against costs or expenses incurred by the Indemnified Party in connection with such recovery) are in excess of the retention amount. The Indemnified Party shall use its commercially reasonable efforts to recover under any such insurance policies, for any Losses; provided, however no Indemnified Party shall be required to commence or engage in litigation or initiate any other Action against any insurance carrier.

- (d) Each Indemnified Party shall take, and cause its Affiliates to take, all reasonable steps to mitigate any Loss upon becoming aware of any event or circumstance that would be reasonably expected to, or does, give rise thereto, including incurring costs only to the minimum extent necessary to mitigate the breach that gives rise to such Loss.
- (e) The amount of any indemnity provided under this <u>ARTICLE 10</u>, other than indemnity with respect to claims which are not subjected to the Deductible or the Indemnity Cap, shall be reduced (but not below zero) by the amount of any actual net reduction in cash payments for Taxes realized by the Indemnified Parties as a result of the Losses giving rise to such indemnity claim.
- (f) Notwithstanding anything to the contrary in this Agreement, the Sellers shall not have any liability for any otherwise indemnifiable Loss to the extent that the matter giving rise to such Loss had been reserved for in the Company Financial Statements or the Closing Statement or the Buyer Indemnified Parties have been otherwise compensated through an adjustment to the Estimated Purchase Price pursuant to Section 1.4.
- (g) For the purposes of determining the amount of any Losses suffered by any Buyer Indemnified Parties, the representations, warranties and covenants of Sellers and the Company set forth in this Agreement shall be considered without regard to any materiality or Material Adverse Effect qualification therein.
- (h) Notwithstanding anything to the contrary contained in this Agreement, none of the parties hereto shall have any liability under any provision of this Agreement for any punitive or exemplary damages, any multiple, consequential, special or indirect damages, and any damages for loss of future profits, revenue or income, damages based on any multiple of revenue or income, loss from diminution in value, or loss of business reputation or opportunity or statutory damages relating to the breach, except to the extent such damages are actually awarded to a third Person.
- (i) In addition to the other limitations contained in this Agreement, the Sellers obligation for Pre-Closing Taxes shall not include any Taxes (and related Losses) to the extent arising from or relating to the Reorganization.

## 10.4 Escrow; R&W Insurance Policy; Manner of Payment.

- (a) Any Losses for which any Buyer Indemnified Party is entitled to indemnification pursuant to clause (a) of <u>Section 10.1</u> shall be satisfied: (i) first, from the Escrow Amount pursuant to <u>Section 10.3(a)</u> and the Escrow Agreement in an amount not to exceed the Indemnity Cap, and (ii) second, from the R&W Insurance Policy.
- (b) Subject to Section 10.3(b), to the extent there exists a breach of a representation or warranty by any Seller or the Company in respect of an Excluded Claim which is not excluded from coverage under the R&W Insurance Policy for any reason, Buyer and the other Buyer Indemnified Parties must in each case first assert claims for indemnification under the R&W Insurance Policy prior to asserting such claims against any Seller pursuant to this Agreement, except to the extent necessary to preserve a claim for indemnification which is set to expire in accordance with ARTICLE 13 prior to the resolution of the claim under the R&W Insurance Policy; provided that the Sellers shall remain liable for their portion of any retention in connection with such claims in accordance with the terms of this Agreement, their liability shall not be limited to the remaining policy amount (if any) available under the R&W Insurance Policy, and any recovery shall be subject to all of the applicable terms, conditions and exclusions of such R&W Insurance Policy.
- (c) Subject to <u>Section 10.3(b)</u>, following the exhaustion of the R&W Insurance Policy, Sellers shall be liable for all Excluded Claims.
- (d) Sellers shall use commercially reasonable efforts to assist and cooperate with Buyer in connection with any claim by the Buyer Indemnified Parties under, or recovery by the Buyer Indemnified Parties with respect to, the R&W Insurance Policy.
- (e) Nothing in this <u>ARTICLE 10</u> shall apply to or any way limit any rights of Buyer in respect of the R&W Insurance Policy.
- (f) Notwithstanding anything to the contrary in this Agreement, the procedures relating to a Tax Proceeding shall be governed exclusively by <u>Section 6.10(e)</u> (and not this <u>Section 10.4</u>).

## 10.5 <u>Indemnification Procedures</u>.

(a) If any Indemnified Party receives notice of the assertion or commencement of any action, suit, claim or other legal proceeding made or brought by any Person who is not a party to this Agreement (a "Third-Party Claim") against such Indemnified Party with respect to which the Indemnifying Party is obligated to provide indemnification under this Agreement, the Indemnified Party shall give the Indemnifying Party prompt written notice thereof (which if the Indemnified Party is a Buyer Indemnified Party, such Buyer Indemnified Party is only required to send such notice to Sellers or otherwise comply with this Section 10.5 if such Buyer Indemnified Party is seeking recourse directly against Sellers). The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Third-Party Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been

or may be sustained by the Indemnified Party. The Indemnifying Party shall have the right to participate in, or by giving written notice to the Indemnified Party, no later than thirty (30) days after receipt of written notice of the Third-Party Claim, to assume the defense of any Third-Party Claim at the Indemnifying Party's expense and by the Indemnifying Party's own counsel, and the Indemnified Party shall cooperate in good faith in such defense. Notwithstanding the foregoing, the Indemnifying Party will not be entitled to control, and the Indemnified Party will be entitled to have control over, the defense or settlement of any Third-Party Claim if (i) the Third-Party Claim involves a criminal proceeding, action, indictment, allegation or investigation, (ii) if the Third-Party Claim seeks injunctive or non-monetary equitable relief, (iii) (A) the assumption of the defense by the Indemnifying Party is reasonably likely to cause a Buyer Indemnified Party to lose coverage under the R&W Insurance Policy, or (B) a Buyer Indemnified Party or the insurer is required to assume the defense of such Third-Party Claim pursuant to the R&W Insurance Policy, (iv) if the applicable claimant in the Third-Party Claim is a Governmental Entity, (v) the Third-Party Claim seeks money damages, in the case of indemnification of a Buyer Indemnified Party, reasonably likely to be adjudicated in excess of the Indemnity Cap, and (vi) a conflict of interest arises that, under applicable principles of legal ethics, in the reasonable judgment of counsel to the Indemnified Party, would prohibit a single counsel from representing both the Indemnifying Party and the Indemnified Party in connection with the defense of such Third-Party Claim. In the event that the Indemnifying Party assumes the defense of any Third-Party Claim, subject to Section 10.5(b), it shall have the right to take such action as it deems necessary to avoid, dispute, defend, appeal or make counterclaims pertaining to any such Third-Party Claim in the name and on behalf of the Indemnified Party. The Indemnified Party shall have the right, at its own cost and expense, to participate in the defense of any Third-Party Claim with counsel selected by it subject to the Indemnifying Party's right to control the defense thereof; provided, however that the fees and expenses of such counsel shall be borne by the Indemnifying Party, if based on the reasonable opinion of counsel to the Indemnified Party, an actual conflict exists between the Indemnified Party and the Indemnifying Party in connection with such Third-Party Claim. If the Indemnifying Party is not entitled to or elects not to compromise or defend such Third-Party Claim or fails to promptly notify the Indemnified Party in writing of its election to defend as provided in this Agreement, the Indemnified Party may, subject to Section 10.5(b), pay, compromise, and defend such Third-Party Claim and seek indemnification for any and all Losses based upon, arising from or relating to such Third-Party Claim. Sellers and Buyer shall cooperate with each other in all reasonable respects in connection with the defense of any Third-Party Claim, including making available records relating to such Third-Party Claim and furnishing, without expense (other than reimbursement of actual out-of-pocket expenses) to the defending party, management employees of the non-defending party as may be reasonably necessary for the preparation of the defense of such Third-Party Claim.

(b) Notwithstanding any other provision of this Agreement, the Indemnifying Party shall not enter into settlement of any Third-Party Claim without the prior written consent of the Indemnified Party (which consent shall not be unreasonably withheld or delayed), except as provided in this Section 10.5(b). If a firm offer is made to settle a Third-Party Claim without leading to liability or the creation of a financial or other obligation on the part of the Indemnified Party and provides, in customary form, for the unconditional release of each Indemnified Party from all liabilities and obligations in connection with such Third-Party Claim and the Indemnifying Party desires to accept and agree to such offer, the Indemnifying Party shall give written notice to that

effect to the Indemnified Party. If the Indemnified Party fails to consent to such firm offer within ten (10) days after its receipt of such notice, the Indemnified Party may continue to contest or defend such Third-Party Claim and in such event, the maximum liability of the Indemnifying Party as to such Third-Party Claim shall not exceed the amount of such settlement offer. If the Indemnified Party fails to consent to such firm offer and also fails to assume defense of such Third-Party Claim, the Indemnifying Party may settle the Third-Party Claim upon the terms set forth in such firm offer to settle such Third-Party Claim. If the Indemnified Party has assumed the defense pursuant to this <u>Section 10.5</u>, it shall not agree to any settlement without the written consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed).

- (c) Any claim by an Indemnified Party on account of a Loss which does not result from a Third-Party Claim (a "Direct Claim") shall be asserted by the Indemnified Party giving the Indemnifying Party prompt written notice thereof. The failure to give such prompt written notice shall not, however, relieve the Indemnifying Party of its indemnification obligations, except and only to the extent that the Indemnifying Party forfeits rights or defenses by reason of such failure or is otherwise materially prejudiced thereby. Such notice by the Indemnified Party shall describe the Direct Claim in reasonable detail, shall include copies of all material written evidence thereof and shall indicate the estimated amount, if reasonably practicable, of the Loss that has been or may be sustained by the Indemnified Party. The Indemnifying Party shall have thirty (30) days after its receipt of such notice to respond in writing to such Direct Claim. During such thirty (30) day period, the Indemnified Party shall allow the Indemnifying Party and its professional advisors to investigate the matter or circumstance alleged to give rise to the Direct Claim, and whether and to what extent any amount is payable in respect of the Direct Claim, and the Indemnified Party shall assist the Indemnifying Party's investigation by giving such information and assistance (including access to Seller's premises and personnel and the right to examine and copy any accounts, documents or records) as the Indemnifying Party or any of its professional advisors may reasonably request. If the Indemnifying Party does not so respond within such thirty (30) day period, the Indemnifying Party shall be deemed to have accepted responsibility for the Losses set forth in such notice and will have no further right to contest the validity of such notice.
- (d) For the avoidance of doubt, if and to the extent that Buyer makes a claim solely against the R&W Insurance Policy and not against Sellers, the procedures set forth in this Section 10.5 shall not apply. Further, Sellers agree and acknowledge that Buyer or any other Buyer Indemnified Parties may provide a notice of Direct Claim or notice of a Third-Party Claim pursuant to this Section 10.5 and concurrently therewith against the R&W Insurance Policy, for purposes of satisfying the retention or similar thresholds under the R&W Insurance Policy, and submission of any such claims thereunder shall in no way limit the Buyer Indemnified Parties' right to indemnification against Sellers pursuant to, and subject to the terms of, the other provisions of this ARTICLE 10.
- 10.6 <u>Tax Treatment of Indemnification Payments</u>. All indemnification payments made under this Agreement shall be treated by the Parties as an adjustment to the Purchase Price for Tax purposes, unless otherwise required by Law.
- 10.7 <u>Exclusive Remedies</u>. Other than causes of action arising from Fraud, the Parties acknowledge and agree that their sole and exclusive remedy with respect to any and all claims for any breach of any representation, warranty, covenant, agreement or obligation set forth herein or o

therwise relating to the subject matter of this Agreement, shall be pursuant to the indemnification provisions set forth in this <u>ARTICLE 10</u> (other than recoveries pursuant to the R&W Insurance Policy, the Tax Insurance Policy or the Release, Assumption and Indemnification Agreement). Notwithstanding the foregoing, this <u>Section 10.7</u> shall not (i) interfere with or impede the operation of the provisions of <u>Section 1.4</u> providing for the resolution of certain disputes in accordance with the procedures set forth therein, (ii) interfere with or impede the operation of the provisions of <u>Section 6.10(e)</u> related to Taxes, or (iii) limit the rights of the parties to injunctive relief and specific performance in accordance with <u>Section 11.4</u>.

10.8 <u>No Right of Subrogation</u>. Sellers, individually and on behalf of their Affiliates, hereby release and forever discharge any right of subrogation or other right, claim or cause of action any Seller may have against the Company, its Subsidiary and their respective officers, managers, directors, members of any applicable governing body, securityholders, Affiliates, employees, advisors, representatives and agents and their respective heirs, beneficiaries, successors and assigns arising out of relating to any indemnification or other claim made against Sellers pursuant to or in connection with this Agreement.

## **ARTICLE 11**

## **TERMINATION AND REMEDIES**

- 11.1 <u>Termination</u>. This Agreement may be terminated prior to the Closing as follows:
  - (a) by mutual written agreement of Buyer and Sellers;
- (b) by written notice of Buyer to Sellers if (i) Buyer is not in material breach of its obligations under this Agreement, (ii) Sellers breach their representations or warranties, or default in the performance of their covenants, contained in this Agreement, and (iii) all such Seller breaches and defaults that are not cured within the Cure Period (as defined in Section 11.2), if any, would prevent the conditions to the obligations of Buyer set forth in Section 8.1 from being satisfied;
- (c) by written notice of Sellers to Buyer if (i) Sellers are not in material breach of their obligations under this Agreement, (ii) Buyer breaches its representations or warranties, or defaults in the performance of its covenants, contained in this Agreement, and (iii) all such breaches and defaults by Buyer that are not cured within the Cure Period, if any, would prevent the conditions to the obligations of Sellers set forth in <u>Section 7.1</u> from being satisfied;
- (d) by written notice of Buyer to Sellers, or by Sellers to Buyer, if the Closing does not occur by June 10, 2020, (the "Outside Date"); provided; however, that the right to terminate this Agreement under this Section 11.1(d) shall not be available to any Party whose breach or failure to comply with any provision of this Agreement has been the cause of, or resulted in, the Closing not having occurred by the Outside Date; or
- (e) by Sellers or Buyer, by written notice to the other if a Governmental Entity of competent jurisdiction has issued an Governmental Order or any other action permanently enjoining or otherwise prohibiting the consummation of the Transaction, and such Governmental Order or other action has become final and non-appealable; <u>provided</u>, <u>however</u>, that the right to terminate this Agreement under this <u>Section 11.1(e)</u> shall not be available to any Party whose breach

or failure to comply with any provision of this Agreement has been the cause of, or resulted in, such Governmental Order or other action.

- Cure Period. Buyer, on the one hand, or Sellers, on the other hand, as the case may be, shall give the other prompt written notice upon learning of any breach or default by the other Party under this Agreement, and such notice shall include a description of the breach. The term "Cure Period" as used herein means a period commencing on the date Buyer or Sellers receive from the other written notice of breach or default hereunder and continuing until the earlier of (a) thirty (30) calendar days thereafter, or (b) five (5) Business Days after the date otherwise scheduled for Closing; provided, however, that if the breach or default is non-monetary and cannot reasonably be cured within such period but can be cured before the date five (5) Business Days after the scheduled Closing Date, and if diligent efforts to cure promptly commence, then the Cure Period shall continue as long as such diligent efforts to cure continue, but not beyond the date that is five (5) Business Days after the date otherwise scheduled for Closing.
- 11.3 <u>Termination and Survival</u>. In the event of the termination of this Agreement in accordance with <u>Section 11.1</u>, written notice thereof shall forthwith be given to the other Party specifying the provision hereof pursuant to which such termination is made (other than in the case of termination pursuant to <u>Section 11.1(a)</u>) and all further obligations of the Parties under this Agreement (other than the provisions of this <u>Section 11.3</u> and <u>Section 6.1</u> (Confidentiality), <u>Section 6.2(a)</u> (Announcements), <u>Section 12.1</u> (Authorization of Stockholder Representative), <u>Section 14.2</u> (Expenses), <u>Section 14.5</u> (Notices), <u>Section 14.7</u> (Entire Agreement), <u>Section 14.9</u> (Third-Party Beneficiaries), <u>Section 14.10</u> (Governing Law; Consent to Jurisdiction; Waiver of Jury Trial), <u>Section 14.11</u> (Neutral Construction), <u>Section 14.12</u> (Counterparts) and <u>Section 14.13</u> (Interpretation) which shall remain in full force and effect and survive any termination of this Agreement) shall be terminated without further liability of any Party; <u>provided</u> that nothing herein shall relieve any Party from liability for any breach of this Agreement existing prior to such termination.
- 11.4 <u>Specific Performance</u>. The Parties hereto acknowledge and agree that the Parties hereto would be irreparably damaged if any of the provisions of this Agreement are not performed in accordance with their specific terms or are otherwise breached and that any non-performance or breach of this Agreement by any Party hereto could not be adequately compensated by monetary damages alone and that the Parties hereto would not have any adequate remedy at law. Accordingly, in addition to any other right or remedy to which any Party hereto may be entitled, at law or in equity (including monetary damages), prior to the termination of this Agreement pursuant to <u>Section 11.1</u>, such Party shall be entitled to enforce any provision of this Agreement by a decree of specific performance and to temporary, preliminary and permanent injunctive relief to prevent breaches or threatened breaches of any of the provisions of this Agreement without posting any bond or other undertaking. Without limiting the generality of the foregoing, the Parties hereto agree that the Party seeking specific performance shall be entitled to enforce specifically (a) a Party's obligations under <u>Section 5.1</u>, and (b) a Party's obligation to consummate the Transaction (including the obligation to consummate the Closing and to pay the Purchase Price, if applicable), if the conditions set forth in <u>ARTICLE 7</u> or <u>ARTICLE 8</u>, as applicable, have been satisfied (other than those conditions that by their nature are to be satisfied at the Closing or are unsatisfied as a result of breach of the representations and warranties or default in the performance of the covenants and a

greements contained in this Agreement of the Party against whom specific performance is sought) or waived. In addition to the foregoing, the prevailing Party under this Agreement shall be entitled to prompt payment on demand from the other Party of the reasonable attorneys' fees and costs incurred by the prevailing Party.

## **ARTICLE 12**

## STOCKHOLDER REPRESENTATIVE

## 12.1 <u>Authorization of Stockholder Representative</u>

- (a) From and after the Closing, by virtue of the Company's entry into this Agreement and without further action of the Stockholders, Michael J. Fiorile is hereby irrevocably appointed, authorized and empowered to act as a representative of the Stockholders, and the exclusive agent and attorney-in-fact to act on behalf of the Stockholders, in connection with the transactions contemplated hereby, which shall include the power and authority:
- (i) to execute and deliver the Transaction Documents, and to agree to such amendments or modifications thereto as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;
- (ii) to execute and deliver such amendments, waivers and consents in connection with this Agreement, the Transaction Documents and the consummation of the transactions contemplated hereby and thereby as the Stockholder Representative, in his sole discretion, determines to be necessary or desirable;
- (iii) to enforce and protect the rights and interests of the Stockholders and the Stockholder Representative under this Agreement, the Transaction Documents or any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, including (A) asserting or pursuing any claim or instituting any action, proceeding or investigation against Buyer, (B) investigating, defending, contesting or litigating any claim or Action initiated by Buyer, and (C) negotiating, settling or compromising any claim or Action by or against Buyer, including, in each case, any claim or Action relating to the Purchase Price adjustment under Section 1.4 or any actual or potential indemnity claim under ARTICLE 10 provided that, for the avoidance of doubt, the Stockholder Representative shall not have any obligation to take any such action, and shall not have any liability for any failure to take any such action; and
- (iv) to make, execute, acknowledge and deliver all such other agreements, documents, instruments or certificates, and, in general, to do any and all things and to take any and all other actions that the Stockholder Representative, in his sole and absolute discretion, determines to be necessary or desirable in connection with or to carry out the transactions contemplated by this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or the transactions contemplated hereby or thereby.
- (b) In connection with this Agreement, the Transaction Documents and any other agreement, document, instrument or certificate referred to herein or therein or the transactions contemplated hereby or thereby, and in exercising or not exercising any or all of the powers conferred upon the Stockholder Representative hereunder, (i) the Stockholder Representative shall incur no

responsibility or liability whatsoever to any Stockholder by reason of any error in judgment or other action or omission, other than liability directly resulting from the willful misconduct by the Stockholder Representative, and (ii) the Stockholder Representative shall be entitled to rely on the advice of counsel, public accountants or other independent experts experienced in the matter at issue, and any error in judgment or other action or omission of the Stockholder Representative pursuant to such advice shall not subject the Stockholder Representative to liability to any Stockholder, other than where such reliance constitutes the willful misconduct of the Stockholder Representative.

- From and after the Closing, the Stockholder Representative shall have the right to recover from, at his sole discretion, an amount equal to one million dollars (\$1,000,000) (the "Stockholder Expense Amount") prior to the distribution of any such amounts to the Stockholders, (i) the Stockholder Representative's reasonable and documented out of pocket costs and (ii) any other damages actually suffered by the Stockholder Representative, in each case arising out of or in connection with the actions or omissions of the Stockholder Representative in its capacity as the Stockholder Representative (collectively, "Stockholder Representative Losses"). If the amount paid to the Stockholder Representative is insufficient to satisfy the Stockholder Representative Losses, as suffered or incurred, then each Stockholder shall fully indemnify, defend and hold harmless, severally and not jointly, in accordance with the portion of the Purchase Price received by such Stockholder as compared with the other Stockholders as of such time, the Stockholder Representative against all Stockholder Representative Losses; provided that if any such Stockholder Representative Losses are finally adjudicated to have directly resulted from the willful misconduct of the Stockholder Representative, the Stockholder Representative shall reimburse the Stockholders the amount of such indemnified Stockholder Representative Losses to the extent attributable to such willful misconduct. Any claims by the Stockholders against the Stockholder Representative must be made within ninety (90) days after distribution of the Escrow Amount. In no event shall the Stockholder Representative be required to advance its own funds on behalf of any Stockholder or otherwise, except to the extent that the Stockholder Representative is required to do so hereunder in its capacity as a Stockholder. In the event of any indemnification obligation under this <u>Section 12.1(c)</u>, upon written notice from the Stockholder Representative to the Stockholders as to the existence of a deficiency toward the payment of any such indemnification amount, each Stockholder shall promptly deliver to the Stockholder Representative full payment of its ratable share of the amount of such deficiency, in accordance with the portion of the Purchase Price received by such Stockholder as compared with the other Stockholders as of such time.
- (d) The Stockholder Representative may resign at any time, so long as a replacement or successor is appointed effective as of the time of such resignation. The Stockholder Representative may, by written notice to Buyer, appoint any such person as his successor in the event of his death or incapacity. In the absence of such advance written designation, the Voting Trustees may appoint a successor by majority vote. All of the indemnities, immunities and powers granted to the Stockholder Representative under this Agreement shall survive the Closing and the resignation, death, incapacity or replacement of the Stockholder Representative.
- (e) After the Closing, Buyer and the Company shall have the right to rely upon all actions taken or omitted to be taken by the Stockholder Representative pursuant to this Agreement and the Transaction Documents, all of which actions or omissions shall be final and binding upon

the Stockholders, and Buyer shall not have any liability for any Stockholder Representative Losses or any actions taken or omitted to be taken in accordance with or in reliance upon actions of the Stockholder Representative.

(f) The grant of authority provided for herein is coupled with an interest and shall be irrevocable and survive the death, incompetency, bankruptcy or liquidation of any Stockholder.

## **ARTICLE 13**

## **SURVIVAL**

Subject to the limitations and other provisions of this Agreement, the representations and warranties contained herein shall survive the Closing and shall remain in full force and effect until the date that is twelve (12) months from the Closing Date. All covenants and agreements of the parties contained herein shall survive the Closing in accordance with the terms of such covenant or agreement until the earlier of performance in full or the date that is twelve (12) months from the Closing Date. Any claim or cause of action arising under or relating to this Agreement, or to Buyer's purchase of the Equity Interests hereunder, whether arising under <u>ARTICLE 10</u>, <u>Section 11.3</u>, <u>Section 11.4</u>, for Fraud, or otherwise, shall be commenced within twelve (12) months from the Closing Date. Notwithstanding anything to the contrary in this Agreement, the survival periods set forth in this <u>ARTICLE 13</u> shall not affect or otherwise limit any claim made or available under the R&W Insurance Policy or the Tax Insurance Policy.

## **ARTICLE 14**

## **MISCELLANEOUS**

## 14.1 Privileged Matters; Conflicts Waiver.

- (a) Buyer, on behalf of itself and its Affiliates (including the Company following the Closing) (collectively, the "Buyer Related Parties"), hereby waives, and agrees not to allege, any claim that Sellers' Counsel has a conflict of interest or is otherwise prohibited from representing Sellers or any of their representatives ("Seller Related Parties") in any post-Closing matter or dispute with any of the Buyer Related Parties related to or involving this Agreement (including the negotiation hereof) or the transactions contemplated hereby, even though the interests of one or more of the Seller Related Parties in such matter or dispute may be directly adverse to the interests of one or more of the Buyer Related Parties and even though Sellers' Counsel may have represented the Company in a matter substantially related to such matter or dispute.
- (b) Buyer, on behalf of itself and all other Buyer Related Parties acknowledges and agrees that the Company's attorney-client privilege, attorney work-product protection and expectation of client confidence involving any proposed sale of the Company or any other transaction contemplated by this Agreement (but not general business matters of the Company, to the extent they are governed by Section 14.1(c)), and all information and documents covered by such privilege, protection or expectation shall be retained and controlled by Sellers and their Affiliates, and may be waived only by Sellers. Buyer and Sellers acknowledge and agree that (i) the foregoing attorney-client privilege, work product protection and expectation of client confidence shall not be controlled,

owned, used, waived or claimed by Buyer or the Company upon consummation of the Closing; and (ii) in the event of a dispute between Buyer or the Company, on the one hand, and a third-party, on the other hand, or any other circumstance in which a third-party requests or demands that the Company produces privileged materials or attorney work-product of Sellers or their Affiliates, Buyer shall cause the Company to assert such attorney-client privilege on behalf of Sellers or their Affiliates to prevent disclosure of privileged materials or attorney work-product to such third-party.

- (c) Buyer and Sellers acknowledge and agree that the attorney-client privilege, attorney work-product protection and expectation of client confidence involving general business matters of the Company and arising prior to the Closing for the benefit of both Sellers and their Affiliates, on the one hand, and the Company, on the other hand, shall be subject to a joint privilege and protection between such parties, which parties shall have equal right to assert all such joint privilege and protection and no such joint privilege or protection may be waived by (i) Sellers or their Affiliates without the prior written consent of Buyer; or (ii) by the Company without the prior written consent of Sellers; provided, however, that any such privileged materials or protected attorney-work product information, whether arising prior to, or after the Closing Date, with respect to any matter for which a party has an indemnification obligation hereunder, shall be subject to the sole control of such party, which shall be solely entitled to control the assertion or waiver of the privilege or protection, whether or not such information is in the possession of or under the control of such party and provided, further, that The Dispatch Printing Company shall not be deemed an "Affiliate" of the Sellers for the purposes of this Section 14.1(c).
- (d) This <u>Section 14.1</u> is for the benefit of Sellers, the Seller Related Parties and Sellers' Counsel and the Seller Related Parties and Sellers' Counsel are express third-party beneficiaries of this <u>Section 14.1</u>. This <u>Section 14.1</u> shall be irrevocable, and no term of this <u>Section 14.1</u> may be amended, waived or modified, except in accordance with <u>Section 14.5</u> or <u>Section 14.6</u>, as the case may be, and with the prior written consent of Sellers' Counsel and the Seller Related Party affected thereby. This <u>Section 14.1</u> shall survive the Closing and shall remain in effect indefinitely.
- 14.2 <u>Expenses</u>. Except as may be otherwise specified herein, each Party shall be solely responsible for all costs and expenses incurred by it in connection with the negotiation, preparation and performance of and compliance with the terms of this Agreement. Each Party is responsible for any commission, brokerage fee, advisory fee or other similar payment that arises as a result of any agreement or action of it or any party acting on its behalf in connection with this Agreement or the Transaction. In the event of any litigation regarding or arising from this Agreement prior to the Closing, the prevailing Party as determined by a court of competent jurisdiction in a final non-appealable judgment shall be entitled to recover its reasonable costs and expenses (including attorneys' fees and expenses) incurred therein or in the enforcement or collection of any judgment or award rendered therein. Buyer shall be solely responsible for payment of the filing fees under the HSR Act and with respect to the FCC Applications.
- 14.3 <u>Further Assurances</u>. After the Closing, each Party shall from time to time, at the request of and without further cost or expense to the other, execute and deliver such other instruments o

f conveyance and assumption and take such other actions as may reasonably be requested in order to more effectively consummate the Transaction.

- Assignment. No Party may assign this Agreement without the prior written consent of the other Parties hereto. Notwithstanding the foregoing, Buyer may assign any or all of its rights under this Agreement to any of its Affiliates or to its or its subsidiaries' lenders as collateral security without the consent of any of the other Parties hereto, and no assignment shall relieve any Party of any obligation or liability under this Agreement.
- 14.5 <u>Notices</u>. Any notice pursuant to this Agreement shall be in writing and shall be deemed delivered on the date of personal delivery, confirmed facsimile transmission, confirmed delivery by a nationally recognized overnight courier service or upon non-automated confirmation of receipt by electronic mail, and shall be addressed as follows (or to such other address as any Party may request by written notice):

if to the Michael J. Fiorile

Stockholder Representative c/o The Dispatch Printing Company

(on behalf of Sellers): 34 South Third Street

Suite 600

Columbus, Ohio 43215

Email: mfiorile@tdpcompany.com

Phone: (614) 460-3888 Facsimile: (614) 461-5017

with a copy (which shall not Covington & Burling LLP

constitute notice to Sellers) to: One CityCenter

850 Tenth Street, NW Washington, D.C. 20001 Attention: Paul V. Rogers Email: progers@cov.com Facsimile: (202) 778-5592

if to Buyer: TEGNA Inc.

8350 Broad St., Suite 2000

Tysons, VA 22102

Attention: General Counsel Email: aharrison@tegna.com Phone: (703) 873-6949

with a copy (which shall not Nixon Peabody LLP constitute notice to Buyer) to: 799 9th St NW #500

Washington, D.C. 20001 Attention: John C. Partigan

Email: jpartigan@nixonpeabody.com

Phone: (202) 585-8535

- 14.6 <u>Amendments</u>. No amendment or waiver of compliance with any provision hereof or consent pursuant to this Agreement shall be effective unless evidenced by an instrument in writing signed by the Party against whom enforcement of such amendment, waiver or consent is sought.
- 14.7 <u>Entire Agreement</u>. The Schedules hereto are hereby incorporated into this Agreement. This Agreement, together with the Transaction Documents and any other agreement executed on the date hereof in connection herewith, constitutes the entire agreement and understanding among the Parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings with respect to the subject matter hereof, except the NDA, which shall remain in full force and effect.
- 14.8 <u>Severability</u>. If any Governmental Entity holds any provision in this Agreement invalid, illegal or unenforceable as applied to any Party or to any circumstance under any Applicable Law, then, so long as no Party is deprived of the benefits of this Agreement in any material respect, (a) such provision, as applied to such Party or such circumstance, is hereby deemed modified to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (b) the Parties will use good faith efforts to negotiate a replacement provision to give effect to the original written intent of the Parties to the greatest extent consistent with being valid and enforceable under Applicable Law; (c) the application of such provision to any other Party or to any other circumstance will not be affected or impaired thereby; and (d) the validity, legality and enforceability of the remaining provisions of this Agreement will remain in full force and effect.
- 14.9 <u>Third-Party Beneficiaries</u>. Except as provided in <u>Section 5.3(c)</u>, <u>Section 6.2</u>, <u>Section 14.1</u>, and <u>Section 14.14</u>, nothing in this Agreement expressed or implied is intended or shall be construed to give any rights to any Person other than the Parties hereto and their successors and permitted assigns.
  - 14.10 Governing Law; Consent to Jurisdiction; Waiver of Jury Trial.
- (a) All disputes, claims or controversies arising out of or relating to this Agreement, or the negotiation, validity or performance of this Agreement or the Transaction shall be governed by and construed in accordance with the laws of the State of Ohio, without regard to its rules of conflict of laws. Each of the Parties hereby irrevocably and unconditionally consents to submit to the sole and exclusive jurisdiction of the courts of the State of Ohio located in Franklin County, Ohio; provided, that if (and only after) any such court determines that it lacks subject matter jurisdiction over any such legal Action, such legal Action shall be brought in the federal courts of the United States located in the Southern District of Ohio, Eastern Division in Columbus, Ohio (in such order, the "Chosen Courts"), for any litigation arising out of or relating to this Agreement or the negotiation, validity or performance of this Agreement or the Transaction (and agrees not to commence any litigation relating thereto except in such courts), waives any objection to the laying of venue of any such litigation in the Chosen Courts and agrees not to plead or claim in any Chosen Court that such litigation brought therein has been brought in any inconvenient forum. Each of the Parties hereby agrees not to commence any such litigation other than before one of the Chosen Courts. Each Party agrees that a final, non-appealable judgment in any Action so brought shall be

conclusive and may be enforced by suit on the judgment in any court of competent jurisdiction, or in any other manner provided by Law.

- (b) EACH PARTY HEREBY IRREVOCABLY WAIVES ALL RIGHT TO TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM (WHETHER BASED ON CONTRACT, TORT OR OTHERWISE) ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE ACTIONS OF ANY OTHER PARTY HERETO IN THE NEGOTIATION, ADMINISTRATION, PERFORMANCE AND ENFORCEMENT HEREOF.
- 14.11 <u>Neutral Construction</u>. The Parties agree that this Agreement was negotiated at arms-length and that the final terms hereof are the product of the Parties' negotiations. This Agreement shall be deemed to have been jointly and equally drafted by Buyer, on one hand, and Sellers, on the other hand, and the provisions hereof should not be construed against a Party on the grounds that the Party drafted or was more responsible for drafting the provision.
- 14.12 <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, which together shall constitute a single agreement. Delivery of an executed counterpart of a signature page to this Agreement by facsimile, .pdf or electronic mail intended to preserve the original graphic and pictorial appearance of the signature shall be effective as delivery of a manually executed original counterpart of this Agreement.
- 14.13 Interpretation. Article titles and section headings herein are for convenience of reference only and are not intended to affect the meaning or interpretation of this Agreement. The Schedules and Exhibits hereto shall be construed with and as an integral part of this Agreement to the same extent as if set forth verbatim herein. Where the context so requires or permits, the use of the singular form includes the plural, and the use of the plural form includes the singular. When used in this Agreement, unless the context clearly requires otherwise, (a) words such as "herein," "hereof," "hereto," "hereunder," and "hereafter" shall refer to this Agreement as a whole; (b) the term "including" shall not be limiting; (c) the word "or" shall not be exclusive; (d) the term "ordinary course" or "ordinary course of business" shall refer to the ordinary manner in which the Company operates the Business consistent with reasonable past practices; (e) the terms "Dollars", "dollars" and "§" each mean lawful money of the United States of America; (f) the term "Person" shall mean any natural person or any corporation, limited liability company, partnership, joint venture, trust or other legal entity; and (g) the term "Affiliate" shall mean, with respect to a specified Person, any Person or member of a group of Persons acting together that, directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, such specified Person. As used in this definition, the term "control" (including the terms "controlling," "controlled by" and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.
- 14.14 <u>No Recourse</u>. This Agreement may only be enforced against, and any claim, action, suit or other legal proceeding based upon, arising out of, or related to this Agreement, or the negotiation, execution or performance of this Agreement, may only be brought against the entities that are expressly named as parties hereto and then only with respect to the specific obligations set forth herein with respect to such party. No past, present or future director, officer, employee, i

ncorporator, manager, member, partner, stockholder, Stockholder Representative, Voting Trust certificate holder, Voting Trustee, Affiliate, agent, attorney or other representative of any Party hereto or of any Affiliate of any Party hereto, or any of their successors or permitted assigns, shall have any liability for any obligations or liabilities of any party hereto under this Agreement or for any claim, action, suit or other legal proceeding based on, in respect of or by reason of the transactions contemplated hereby, nor shall any Person have or make any claim on the assets of the Voting Trust with respect to any such liabilities or obligations or for any such claim, action, suit or legal proceeding. Notwithstanding the foregoing, this Section 14.14 shall in no way limit or restrict the liabilities and obligations of The Dispatch Printing Company under the Release, Assumption and Indemnification Agreement or Applicable Law relating solely to the Retained Benefit Plans.

- 14.15 <u>Certain Definitions</u>. As used in this Agreement, the following terms have the respective meanings set forth below.
- "Accounting Firm" has the meaning set forth in Section 1.4(e).
- "<u>Acquired Company Assets</u>" means all assets and properties of every kind, nature, character and description (whether real, personal or mixed, whether tangible or intangible, and wherever situated), including the goodwill related thereto, owned or leased by the Company or any subsidiary thereof.
- "Action" has the meaning set forth in Section 3.16.
- "Adjudication Period" has the meaning set forth in Section 1.4(e).
- "Affiliate" has the meaning set forth in Section 14.13.
- "Aggregate Option Exercise Price" means the aggregate amount that would be paid to the Company in respect of all in-the-money Company Options outstanding as of immediately prior to the Closing had such Company Options been exercised in full, without regard to vesting or any other restriction upon exercise (and assuming concurrent payment in full of the exercise price of each such Company Option solely in cash), immediately prior to the Closing in accordance with the terms of the applicable option agreement with the Company pursuant to which such Company Option was issued.
- "Aggregate Option Payment" means an amount of cash equal to the sum of the Option Payments for all Company Options outstanding as of immediately prior to Closing.
- "Agreement" has the meaning set forth in the Preamble.
- "Applicable Law" means all Laws which are applicable to the Business.
- "Audited Company Financial Statements" has the meaning set forth in Section 3.17.
- "Balance Sheet Date" has the meaning set forth in Section 3.17.
- "Base Consideration" has the meaning set forth in Section 1.2.
- "Broadcast Incentive Auction" means the FCC reverse broadcast incentive auction conducted pursuant to Section 6403 of the Middle Class Tax Relief and Job Creation Act of 2012 (Pub. L. No. 112-96, § 6403, 126 Stat. 156, 225-230 (2012)), codified at 47 U.S.C. § 1452, which began on May 31, 2016.

- "Business" means the business of the Station taken as a collective group and not on an individual basis.
- "Business Day" means any day that is not a Saturday, a Sunday or a day on which banks are authorized or required by law to be closed in Columbus, Ohio.
- "Business Intellectual Property" means the Intellectual Property owned by the Company to the extent used primarily in the operation of the Business.
- "Buyer" has the meaning set forth in the Preamble.
- "Buyer Indemnified Parties" has the meaning set forth in Section 10.1.
- "Buyer Prepared Returns" has the meaning set forth in Section 6.10(b).
- "Buyer Related Parties" has the meaning set forth in Section 14.1(a).
- "Buyer's 401(k) Plan" has the meaning set forth in Section 6.6(e).
- "Capital Lease" means a lease of property that is required to be capitalized under GAAP.
- "Cash" means the sum of all cash, cash equivalents and liquid investments (plus all deposited and uncleared bank deposits (other than any such deposits that are not cleared as of the date of final determination of the Closing Statement) and less all outstanding checks (other than checks that have not been cleared as of the date of final determination of the Closing Statement)) of the Company.
- "Chosen Courts" has the meaning set forth in Section 14.10(a).
- "Closing" has the meaning set forth in Section 1.3(a).
- "Closing Cash" means the aggregate amount of Cash of the Company as of the Effective Time.
- "Closing Date" has the meaning set forth in Section 1.3(a).
- "Closing Statement" has the meaning set forth in Section 1.4(b).
- "Code" means the Internal Revenue Code of 1986, as amended.
- "Commingled Contracts" has the meaning set forth in Section 6.5(b)(i).
- "Commingled Contract Rights" has the meaning set forth in Section 6.5(b)(i).
- "Common Stock" has the meaning set forth in Section 3.3(a).
- "Communications Laws" has the meaning set forth in Section 5.1(a)(iv).
- "Company" has the meaning set forth in the Preamble.
- "Company Financial Statements" has the meaning set forth in Section 3.17.
- "Company Indemnified Parties" has the meaning set forth in Section 5.3(a).
- "Company Option" means any option to purchase one or more shares of Common Stock issued pursuant to the Equity Incentive Plan that is outstanding as of immediately prior to the Closing.
- "Company Transaction Expenses" means all fees, costs and expenses (including those related to travel, legal, accounting or investment banking) incurred, in each case, on or prior to the Closing

(whether or not invoiced) and unpaid at the Closing with the Company retaining the liability to pay post-Closing, and are payable by or on behalf of the Company, related to or arising out of the (a) the due diligence conducted in anticipation of the Transaction; (b) the negotiation, execution and delivery and consummation of the Transaction; (c) any change of control, golden parachute, retention bonus, severance or similar payments that may be triggered (alone, or in connection with any other event) by the Transaction or otherwise owed to Employees in connection with the Transaction; (d) all prepayment penalties with respect to any Indebtedness of the Company or its subsidiary that is paid off in connection with the Transaction; or (e) the employer portion of any withholding Taxes payable by any the Company or its subsidiary in connection with any of the payments contemplated in clause (c) above. Company Transaction Expenses shall not include (x) one-half of the fees or expenses associated with obtaining the insurance policies contemplated by Section 5.3(b), (y) one-half of the filing fees under the HSR Act and (z) any filing fees with respect to the FCC Applications.

"Cure Period" has the meaning set forth in Section 11.2.

"Current Assets" means the sum of all current assets of the Company as of the Effective Time, determined in accordance with GAAP. Current Assets shall include all rights to Tax refunds owed to the Company (or other Tax assets) for any Pre-Closing Tax Period (or portion of a Straddle Period ending on the Closing Date) that remain uncollected as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Assets shall not include Cash or Closing Cash or any intercompany receivable among the Company and VideoIndiana, Inc., VideOhio, Inc., or RadiOhio Incorporated or any receivable from any Seller or Seller Non-Solicit Party. Notwithstanding the foregoing, accounts receivable shall be calculated net of a bad debt reserve equal to 1.5% of the total gross amount of the outstanding advertising receivables (i.e., excluding retransmission and trade receivables).

"Current Liabilities" means the sum of all current liabilities of the Company as of the Effective Time, determined in accordance with GAAP. Current Liabilities shall include all liabilities for Taxes of the Company for any Pre-Closing Tax Period (or portion of a Straddle Period) that remain unpaid as of the day prior to the Closing Date as computed consistent with the provisions of Section 6.10(c). Current Liabilities shall not include any current liabilities among the Company and VideoIndiana, Inc., VideOhio, Inc., or RadiOhio Incorporated or any liabilities to any Seller or any Seller Non-Solicit Party, which liabilities shall be paid by the Company or otherwise discharged by the Company immediately prior to the Closing pursuant to Section 6.13. Notwithstanding the foregoing: (i) any unpaid, accrued vacation, sick leave or paid time off for any Employee shall be included as a Current Liability and (ii) bonuses and other incentive compensation to Employees in respect of the portion of 2019 (or, if applicable, 2020) ending on the Closing Date shall be included as a Current Liability.

"Deductible" has the meaning set forth in Section 10.3(a).

"<u>Direct Claim</u>" has the meaning set forth in <u>Section 10.5(c)</u>.

"Disclosure Schedule" has the meaning set forth in the preamble to ARTICLE 2.

"Dispute Resolution Period" has the meaning set forth in Section 1.4(d).

"DMA" means with respect to any Station, such Station's Nielsen Designated Market Area.

- "Effect" has the meaning set forth in the definition of Material Adverse Effect.
- "Effective Time" means 12:01 a.m. Columbus, Ohio time on the Closing Date.
- "Employees" means the full-time and part-time employees employed by the Company or the Subsidiaries.
- "Employee Plans" means any (a) employee benefit plan, arrangement or policy whether or not subject to ERISA, including any retirement, pension, deferred compensation, profit sharing, savings, health, dental, vision, life insurance, disability, adoption assistance, employee assistance, college savings, educational assistance, AD&D, retiree medical, or cafeteria plan, policy or arrangement, (b) equity or equity-based compensation plan; (c) bonus, incentive, retention, change in control or other compensation plan or arrangement; and (d) severance or termination agreements, policies or arrangements; in each case, whether formal or informal, maintained or contributed to or required to be maintained or contributed to by the Company or any ERISA Affiliate for the benefit of any current or former Employee or their dependents, but excluding in all cases any Multiemployer Plan.
- "Enforceability Exceptions" means bankruptcy, moratorium, insolvency, reorganization or other similar laws affecting or limiting the enforcement of creditors' rights generally and except as such enforceability is subject to general principles of equity (regardless of whether such enforceability is considered in a proceeding in equity or at law).
- "Environmental Law" means all Laws addressing pollution or contamination, regulating the use, storage, handling, recycling or disposal of Hazardous Substances, or protection of the environment, natural resources and human health and safety, including health and safety of employees in the workplace.
- "Equity Incentive Plan" means the Company's 2018 Equity Incentive Plan.
- "Equity Interests" has the meaning set forth in Section 2.2.
- "ERISA" means the Employee Retirement Income Security Act of 1974, as amended and the rules and regulations promulgated thereunder.
- "ERISA Affiliate" means any trade or business, whether or not incorporated, that, together with Sellers or the Company, would be deemed a "single employer" within the meaning of Section 4001(b)(i) of ERISA or Section 414 of the Code.
- "Escrow Agent" shall mean U.S. Bank National Association.
- "Escrow Agreement" shall mean the Escrow Agreement dated as of the Closing Date among Buyer, the Stockholder Representative and the Escrow Agent in the form of Exhibit A attached hereto.
- "Escrow Amount" means one million two hundred twenty-five thousand dollars (\$1,225,000).
- "Estimated Closing Statement" has the meaning set forth in Section 1.4(a)
- "Estimated Purchase Price" has the meaning set forth in Section 1.4(a).
- "Excluded Claims" has the meaning set forth in Section 10.1.
- "Excluded Owned Real Properties" means those Owned Real Properties set forth on Schedule 3.8(a) that are excluded from this Transaction.

- "FCC" has the meaning set forth in the Recitals.
- "FCC Applications" has the meaning set forth in Section 5.1(a)(i).
- "FCC Consent" has the meaning set forth in Section 5.1(a)(i).
- "FCC Licenses" means any FCC license or Permit issued by the FCC under Parts 73 and 74 of Title 47 of the Code of Federal Regulations and granted or assigned to the Company.
- "Final Purchase Price" has the meaning set forth in Section 1.4(b).
- "Fraud" means, with respect to any Party, common law fraud solely with respect to the making of representations and warranties contained in <u>ARTICLE 2</u>, <u>ARTICLE 3</u>, or <u>ARTICLE 4</u> of this Agreement, as determined under the jurisprudence of the State of Ohio.
- "GAAP" means, with respect to any date of determination, United States generally accepted accounting principles as in effect on such date of determination, consistently applied.
- "Governmental Consents" has the meaning set forth in Section 5.1(b)(i).
- "Governmental Entity" means any (a) federal, state, municipal or other government, (b) governmental or quasi-governmental entity of any nature (including any governmental agency, branch, department, official, or entity and any court or other tribunal), or (c) body exercising or entitled to exercise any administrative, executive, judicial, legislative, police, regulatory, or taxing authority or power of any nature, including any arbitral tribunal.
- "Governmental Order" means any statute, rule, regulation, order, decree, judgment, writ, injunction, stipulation or determination issued, promulgated or entered by any Governmental Entity of competent jurisdiction.
- "<u>Hazardous Substance</u>" means any substance, material or waste listed, defined, regulated under any Environmental Law or classified as a "pollutant" or "contaminant" or words of similar meaning or effect under any Environmental Law, including petroleum, petroleum products, asbestos, mold and polychlorinated biphenyls.
- "HSR Act" has the meaning set forth in Section 5.1(b)(i).
- "HSR Clearance" has the meaning set forth in Section 5.1(b)(i).
- "Indebtedness" means, with regard to any Person and without duplication, any liability or obligation, whether or not contingent, (a) in respect of borrowed money or evidenced by bonds, monies, debentures, loan agreements, or similar instruments or upon which interest payments are normally made; (b) guaranties, direct or indirect, in any manner, of all or any part of any Indebtedness of any other Person; (c) all obligations under acceptance, standby letters of credit or similar facilities; (d) all Capital Leases; (e) all payment obligations under any interest rate swap agreements or interest rate hedge agreements; (f) all accrued interest and prepayment penalties, premiums, costs or expenses related to the retirement of all obligations referred to in clauses (a) (e); and (g) all obligations referred to in clauses (a) (f) of a third-party secured by any Lien on property or assets of such Person; provided, that in no event shall any Indebtedness between or among such Person and its Affiliates be considered "Indebtedness" for purposes of this Agreement if such indebtedness

and all obligations related thereto are terminated and all Liens in connection therewith are released prior to the Effective Time. Indebtedness shall not include any liabilities for any Taxes.

- "Indebtedness Payoff Amount" means an amount equal to the total payoff amount set forth on the Estimated Closing Statement.
- "Indemnified Party" has the meaning set forth in Section 10.3.
- "Indemnifying Party" has the meaning set forth in Section 10.3.
- "Indemnity Cap" has the meaning set forth in Section 10.3(a).
- "Intellectual Property." means all Trademarks, patents, inventions, trade secrets, know-how, processes, methods, techniques, internet domain names, social media identifiers, websites, web content, databases, software or applications (including user-applications, source code, executable code, operating systems, development tools, data, firmware and related documentation), copyrights and other works of authorship, programs and programming material, jingles, software (including source code, executable code, systems, tools, databases, firmware and related documentation), all rights of privacy and publicity, all applications, registrations and renewals relating to any of the foregoing, any other intellectual property rights or proprietary rights in or arising from any of the foregoing, and in all tangible embodiments of the foregoing, including all licenses, sublicenses and other rights granted and obtained with respect thereto, and rights thereunder, including rights to collect royalties, products and proceeds, rights to sue and bring other claims and seek remedies against past, present and future infringements or misappropriations thereof or other conflicts therewith, rights to recover damages or lost profits in connection therewith, and other rights to recover damages (including attorneys' fees and expenses) or lost profits in connection therewith, and otherwise to seek protection or enforcement of interests therein, and all other corresponding rights, under the laws of all jurisdictions, and whether arising by operations of law, contract, license or otherwise.
- "Interim Company Financial Statements" has the meaning set forth in Section 3.17.
- "Knowledge of Buyer" means the actual knowledge, after reasonable inquiry, of David Lougee, Tom Cox or Akin Harrison.
- "Knowledge of the Company" means the actual knowledge, after reasonable inquiry, of Michael J. Fiorile, Bradley L. Campbell or the General Manager of the Station.
- "<u>Law</u>" means any United States (federal, state, local) or foreign law, constitution, treaty statute, ordinance, regulation, rule, code, order, judgment, injunction, writ or decree.
- "Leased Real Property" has the meaning set forth in Section 3.8(b).
- "<u>Liability</u>" means any and all debts, liabilities and obligations of any kind or nature, known or unknown, whether accrued or fixed, absolute or contingent, matured or unmatured, determined or determinable, or pursuant to contract, tort or Action.
- "<u>Liens</u>" means claims, liabilities, Taxes, security interests, liens, mortgages, deeds of trust, pledges, conditions, charges, claims, options, rights of first refusal, easements, proxies, or agreements, transfer restrictions under any contract or encumbrances of any kind or nature whatsoever.

"Loss" or "Losses" means any losses, damages, Taxes, costs and expenses (including attorneys' fees), interests, awards, judgments, and penalties actually suffered or incurred by the relevant Person.

"Material Adverse Effect" means any event, circumstance, development, change, effect or occurrence (an "Effect") that, individually or in the aggregate with any other Effect, has had, or would reasonably be expected to have, a materially adverse effect on the business, properties, assets, financial condition or results of operations of the Business, taken as a whole, or on the ability of Sellers to perform their material obligations under this Agreement, other than any Effect arising out of or resulting from (a) any Effect affecting the economy of the United States generally, including changes in the United States or foreign credit, debt, capital or financial markets (including changes in interest or exchange rates) or the economy of any town, city, region, state or country in which the Business is conducted; (b) general changes or developments in the broadcast television industry; (c) the execution and delivery of this Agreement, the announcement of this Agreement and the Transaction, the identity of Buyer or its Affiliates, the consummation of the Transaction, the compliance with the terms of this Agreement or the taking of any action required by this Agreement or consented to in writing by Buyer; (d) earthquakes, hurricanes, tornadoes, natural disasters or global, national or regional political conditions, including hostilities, military actions, political instability, acts of terrorism or war or any escalation or material worsening of any such hostilities, military actions, political instability, acts of terrorism or war existing or underway as of the date hereof; (e) any failure, in and of itself, by the Business to meet any internal or published projections, forecasts or revenue or earnings predictions for any period ending on or after the date of this Agreement (it being understood that the facts or occurrences giving rise to such failure may be deemed to constitute, or be taken into account in determining whether there has been or will be, a Material Adverse Effect); (f) any Effect that results from any action taken at the express prior request of Buyer or with Buyer's prior written consent; (g) any breach by Buyer of its obligations under this Agreement; (h) any matter set forth on the Disclosure Schedules attached hereto; or (i) changes in Applicable Law or GAAP or the interpretation thereof (including, for the avoidance of doubt, any change in any rule or policy and the issuance of any order, in any case, the effect of which is to restrict in any respect the ability accorded to Buyer under FCC rules and policies in effect as of the date of this Agreement to enter into and perform joint sales, shared services, and such other operational arrangements and agreements related to any Station); except in the case of clauses (a), (b) and (i), to the extent not having a disproportionate effect on the Business, taken as a whole, relative to other participants in the broadcast television industry.

"Material Agreement" has the meaning set forth in Section 3.9(a).

"Multiemployer Plan" means a "multiemployer plan" as defined in Section 3(37) of ERISA.

"MVPDs" means cable systems, wireline telecommunications companies, and direct broadcast satellite systems that, in each case, qualify as multi-channel video programming distributors, as that term is defined by the FCC.

"NDA" has the meaning set forth in Section 6.1.

"Net Working Capital" means the amount (expressed as a positive amount), if any, by which (i) the Current Assets, exceed (ii) the Current Liabilities; provided that if such Current Assets are equal to such Current Liabilities, then the Net Working Capital shall be zero.

- "News Sharing Agreement" means any agreement or arrangement whereby the Station (i) receives local news from another broadcaster and has the right to utilize such content in the programming it produces for the Station or (ii) provides local news to another broadcaster and such broadcaster has the right to utilize the Station's content in its programming.
- "Non-Union Employee" has the meaning set forth in Section 6.6(a).
- "Objection Notice" has the meaning set forth in Section 1.4(b).
- "Objection Period" has the meaning set forth in Section 1.4(b).
- "Obligation" has the meaning set forth in Section 4.7.
- "Option Holder" means a holder of a Company Option under the Equity Incentive Plan as of immediately prior to the Closing.
- "Option Payment" means, with respect to any in-the-money Company Option, an amount of cash equal to (a) the product of (i) the Per Share Payment multiplied by (ii) the aggregate number of Shares issuable in respect of such Company Option outstanding as of immediately prior to the Closing, minus (b) the aggregate exercise price that would be paid to the Company in respect of such Company Option had such Company Option been exercised in full immediately prior to the Closing, in each case, in accordance with the terms of the applicable option agreement with the Company pursuant to which such Company Option was issued and without regard to vesting or any other restriction upon exercise and assuming concurrent payment in full of the exercise price of such Company Option solely in cash.
- "Organizational Documents" means, with respect to any Person (other than an individual), the articles or certificate of incorporation, bylaws, certificate of limited partnership, partnership agreement, certificate of formation, limited liability company operating agreement, and all other organizational documents of such Person.
- "Outside Date" has the meaning set forth in Section 11.1(d).
- "Owned Real Property" means all Real Property owned by the Company, except to the extent an Excluded Owned Real Property.
- "Party" and "Parties" have the meanings set forth in the Preamble.
- "<u>Per Share Payment</u>" means, with respect to each Share, an amount equal to the quotient of (a) the sum of (i) the Estimated Purchase Price <u>plus</u> (ii) the Aggregate Option Exercise Price <u>minus</u> (iii) the Escrow Amount <u>divided by</u> (b) the number of Shares outstanding as of immediately prior to the Closing (including the aggregate number of Shares that all in-the-money Company Options are exercisable into as of immediately prior to the Closing).
- "Permits" has the meaning set forth in Section 3.14.
- "<u>Permitted Liens</u>" means, collectively, (a) Liens for taxes, assessments and governmental charges not yet delinquent or that are being contested in good faith, for which adequate reserves have been established in accordance with GAAP and for which notice has been given to Buyer; (b) Liens arising under any zoning laws or ordinances which are not violated by the current operation of the Business on the Real Property, but not including any Liens resulting from any violation or non-

compliance in any material respect with such zoning laws or ordinances by the Company; (c) any right reserved to any Governmental Entity to regulate the affected property (including restrictions stated in any permits) except to the extent such right(s) is violated by current operation of the Business; (d) in the case of any leased asset, (i) the rights of any lessor under the applicable contract or any Lien granted by any lessor, developer or third-party on any fee interest underlying the Leased Real Property or any Lien that the applicable contract is subject to, (ii) any statutory Lien for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP. (iii) the rights of the grantor of any easement or any Lien granted by such grantor on such easement property, and (iv) restrictions under any Real Property Lease; (e) statutory Liens of landlords and Liens of carriers, warehousemen, mechanics, material men and other similar Liens imposed by law arising or incurred in the ordinary course of business for amounts that are not yet delinquent or that are being contested in good faith by appropriate proceedings and for which appropriate reserves have been created in accordance with GAAP, that do not result from any breach, violation or default by the Company of any contract or Applicable Law; (f) Liens created by or through Buyer or any of its Affiliates; (g) minor defects of title, easements, rights-of-way, restrictions and other Liens not materially interfering with the present operation of the Business on any Real Property; (h) Liens that will be released prior to or as of the Closing Date; (i) non-exclusive licenses of Intellectual Property granted in the ordinary course of business and which do not secure indebtedness; (i) with respect to any equity interest, any restrictions on transfer of such equity interest imposed by federal or state securities laws; (k) Liens identified on title policies, preliminary title reports or surveys obtained by or made available to Buyer or other documents or writings included in the public records that do not materially interfere with current operation of the Business; (1) the restriction on transfer of the Shares imposed under the Voting Trust and (m) any state of facts an accurate survey or physical inspection of the Real Property would show, other than those which materially and adversely impact the present operation of the Business thereon.

"<u>Person</u>" means any natural person, general or limited partnership, corporation, limited liability company, firm, association, trust or other legal entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

"Pre-Closing Tax Period" means any Tax period ending on or prior to the Closing Date.

"Present Fair Salable Value" has the meaning set forth in Section 4.7.

"Purchase Price" has the meaning set forth in Section 1.2.

"PZR" has the meaning set forth in Section 6.11.

"Real Property" means all Owned Real Property and all Leased Real Property.

"Real Property Leases" has the meaning set forth in Section 3.8(b).

"Release, Assumption and Indemnification Agreement" means the Release and Indemnification Agreement dated as of the Closing Date between The Dispatch Printing Company, WBNS TV, Inc., VideoIndiana, Inc., VideOhio, Inc. and RadiOhio Incorporated substantially in the form of Exhibit D attached hereto.

- "Released Parties" has the meaning set forth in Section 6.14.
- "Renewal Application" has the meaning set forth in Section 5.1(a)(iv).
- "Reorganization" means the January 1, 2018 tax-free distribution by The Dispatch Printing Company of 100% of the issued and outstanding shares of capital stock of the Company to its stockholders in accordance with the requirements of Section 355 of the Code and the Treasury Regulations thereunder, after giving effect to the Transaction.
- "Replacement Contract" has the meaning set forth in Section 6.5(b)(i).
- "Representative" means, with respect to any Person, any director, manager, officer, employee, agent, consultant, advisor or other representative of such Persons, including legal counsel, accountants, and financial advisors.
- "Required Consents" has the meaning set forth in Section 8.6.
- "Residual Option Payment" means, with respect to any in-the-money Company Option, any amounts paid pursuant to Section 1.6.
- "Retained Benefit Plans" means each Employee Plan, including, without limitation, the Seller's 401(k) Plans, the General Retirement Plan for Employees of the Dispatch Printing Company and Associated Companies, the Dispatch Printing Company Employee Benefit Plan, nonqualified defined-contribution plans, nonqualified defined-benefit pension plans, retention plans, change in control plans, adoption assistance plan, employee assistance plan, college savings plan, short-term disability plan, long term disability plan, educational assistance plan, flexible spending account plan, medical, dental, vision, life insurance, AD&D plan, optional life and AD&D plan, retiree medical plan and severance plans; but excluding the Company's annual bonus and incentive plans maintained and sponsored exclusively by the Company for the Non-Union Employees, vacation and paid-time plans to the extent applicable to the Non-Union Employees and the Equity Incentive Plan.
- "Retained Claims" has the meaning set forth in Section 6.14.
- "R&W Insurance Policy" means the representations and warranties insurance policy purchased by and issued to Buyer in respect of this Agreement that includes coverage for Pre-Closing Taxes.
- "Schedules" means the schedules referenced herein and attached to this Agreement.
- "Securities Act" has the meaning set forth in Section 4.9.
- "Seller(s)" has the meaning set forth in the Preamble.
- "Seller Indemnified Parties" has the meaning set forth in Section 10.2.
- "Seller Non-Solicit Parties" has the meaning set forth in Section 6.2(a).
- "Seller Related Parties" has the meaning set forth in Section 14.1(a).
- "Seller Related Persons" has the meaning set forth in Section 6.14.
- "Seller Related Person Claims" has the meaning set forth in Section 6.14.

- "Seller's 401(k) Plans" means the 401(k) Savings Plan for Union Employees of the Dispatch Printing Company and Associated Employers, and the 401(k) Savings Plan for Employees of the Dispatch Printing Company and Associated Employers.
- "<u>Seller's Nonqualified Plans</u>" means The Dispatch Printing Company Nonqualified Savings Plan A, The Dispatch Printing Company Nonqualified Savings Plan B, and to the extent subject to Section 409A of the Code, Class A Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies and Class B Supplemental Retirement Benefit Plan for The Dispatch Printing Company and its Associated Companies.
- "Sellers' Counsel" means Covington & Burling LLP; Zeiger, Tigges & Little LLP; Kirkland & Ellis LLP; and Seyfarth Shaw LLP.
- "Shares" has the meaning set forth in the Recitals.
- "Solvency" has the meaning set forth in Section 4.7.
- "Solvent" has the meaning set forth in Section 4.7.
- "Station" has the meaning set forth in the Recitals.
- "Stockholder" means any holder of Common Stock and/or any Option Holder.
- "Stockholder Expense Amount" has the meaning set forth in Section 12.1(c).
- "Stockholder Representative" has the meaning set forth in the Preamble.
- "Stockholder Representative Losses" has the meaning set forth in Section 12.1(c).
- "Straddle Period" means a Tax period commencing before the Closing Date and ending after the Closing Date.
- "Subsidiary" has the meaning set forth in Section 3.3(c).
- "Surveys" has the meaning set forth in Section 6.11.
- "Target Net Working Capital" means \$0.
- "<u>Tax</u>" or "<u>Taxes</u>" means all federal, state, local or foreign income, excise, gross receipts, ad valorem, sales, use, employment, franchise, profits, gains, property, transfer, payroll, intangible or other taxes, value added, alternative or add-on minimum, estimated, unclaimed property fees, stamp taxes, duties, charges, levies or assessments of any kind whatsoever (whether payable directly or by withholding) imposed by a Governmental Entity, together with any interest and any penalties, additions to tax or additional amounts imposed by any Tax authority with respect thereto.
- " $\underline{\text{Tax Insurance Policy}}$ " means that certain tax insurance policy in respect of the Reorganization, bound by the Tax Insurer and obtained by The Dispatch Printing Company effective as of the date of this Agreement, including the attached excess letter, and attached hereto as  $\underline{\text{Exhibit }} F$ .
- "Tax Insurers" means the insurers named in the Tax Insurance Policy.
- "Tax Proceeding" has the meaning set forth in Section 6.10(e).

"<u>Tax Returns</u>" means all returns and reports (including elections, declarations, disclosures, schedules, estimates and information returns) filed or required to be filed with a Tax authority relating to Taxes.

"Termination for Cause" means (a) any breach of an employment agreement or any willful and wrongful conduct or omission by Employee that demonstrably and materially injures the Company or any of its Affiliates or injures the business reputation of the Company or any of its Affiliates; (b) any act by the Employee of fraud or intentional misrepresentation or embezzlement, misappropriation or conversion of assets of the Company or any affiliate of the Company; (c) Employee being convicted of, confessing to, or becoming the subject of proceedings that provide a reasonable basis for the Company to believe that Employee has engaged in a felony or any crime involving dishonesty or moral turpitude; (d) Employee's violation of any restrictive covenants provided for under an employment agreement or any Company-sponsored employee benefit plan or program; (e) Employee's violation of any of the written policies or procedures of the Company after notice to the Employee and a reasonable opportunity to cure within the time period determined by the Company; or (f) Employee's failure to satisfactorily perform Employee's duties after reasonable notice and a reasonable opportunity to cure within the time period determined by the Company, provided that the time period provided to cure the actions set forth under item (e) and (f) hereof may in no event be less than 30 days, unless the conduct of such Employee is otherwise covered by items (a) through (d) of this paragraph. Notwithstanding the provisions in this "Termination for Cause" definition, no opportunity to cure shall be given when irreparable harm is caused by the Employee (such as a serious violation of the harassment policy) as determined by the Company following its investigation.

"Third-Party Claim" has the meaning set forth in Section 10.5(a).

"Title Commitments" has the meaning set forth in Section 6.11.

"Trademarks" means call letters, trademarks, trade names, service marks, trade dress rights, business names, slogans, logos and other identifiers of source or origin, whether registered or unregistered, and all registrations and applications therefor, all rights and priorities afforded under any Law with respect to the foregoing, and all extensions and renewals of any of the foregoing, together with all goodwill associated with the use of and symbolized by any of the foregoing.

"Transaction" means the sale of the Equity Interests contemplated by this Agreement.

"<u>Transaction Documents</u>" means this Agreement, the Escrow Agreement, and the other documents, agreements, certificates and instruments to be executed, delivered and performed in connection with the Transaction.

"Transaction Tax Deductions" means, without duplication, all income deductions permitted under applicable income Tax Law with respect to (a) the exercise of any option to acquire stock of the Company that is exercised after the date hereof and on or prior to the Closing Date; (b) the Aggregate Option Payment made with respect to any options that are cancelled pursuant to Section 1.5 of this Agreement and any payments made with respect to options that are cancelled in anticipation of the transactions contemplated by this Agreement; (c) the aggregate of all Residual Option Payments; (d) any payments with respect to a stock appreciation right, phantom stock plan, or other similar

arrangement that is paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (e) any success bonuses or other similar arrangements paid or otherwise accrued by, or on behalf of the Company, on or prior to the Closing Date; (f) the payment of the Indebtedness; and (g) the payment or accrual by, or on behalf of, the Company of any Company Transaction Expense (or any item that would be a Company Transaction Expense if unpaid as of Closing that was paid by, or on behalf of the Company, prior to Closing). For purposes of determining the amount of Transaction Tax Deductions, it shall be assumed that seventy percent (70%) of any "success based fee" shall be deductible for all relevant income Tax purposes.

"Transfer Taxes" means all sales, use, real property transfer, stock transfer, recording or other similar governmental Taxes, fees and charges applicable to the transfer of the Equity Interests under this Agreement.

"<u>Transition Services Agreement</u>" means the Transition Services Agreement dated as of the Closing Date between The Dispatch Printing Company and the Buyer in the form of <u>Exhibit E</u> attached hereto.

"Union Employees" means any Employees covered by a collective bargaining agreement.

"Voting Trust" has the meaning set forth in the Preamble.

"Voting Trustees" has the meaning set forth in the Preamble.

"WARN Act" means the Worker Adjustment and Retraining and Notification Act of 1988, as amended.

[SIGNATURE PAGE FOLLOWS]

## **SELLERS:**

HUNTINGTON NATIONAL BANK & RICHARD M WOLFE, TTEES UNDER THE RICHARD M WOLFE TRUST AGMT DTD 1/11/67, AS AMENDED

By: /s/ Robert M. Clark

Name: Robert M. Clark (For Huntington National Bank) in its capacity as

trustee and not individually

Title: Sr. Trust Officer

By: /s/ Elizabeth Wolfe Hamrick

Elizabeth Wolfe Hamrick, in her capacity as special trustee and not individually

ESTATE OF JOHN F WOLFE, ANN I WOLFE, EXECUTOR

By: /s/ Ann I. Wolfe

Name: Ann I. Wolfe Title: Executor

/s/ Nancy W. Lane

Nancy W. Lane

BEVERLY J WOLFE, TTEE OF THE WOLFE LIVING TRUST U/A 2/5/2008

By: /s/ Beverly J. Wolfe

Name: Beverly J. Wolfe

Title: Trustee

WILLIAM C WOLFE JR, TTEE UNDER THE TRUST AGMT EXECUTED BY WILLIAM C WOLFE JR AS GRANTOR DTD 10/19/98 INCLUDING ANY AMENDMENTS THERETO

| By: /s/ William C. Wolfe, Jr. |
|-------------------------------|
| Name: William C. Wolfe, Jr.   |
| Title: Trustee                |
|                               |
| /s/ Sara Wolfe Perrini        |
|                               |
|                               |
| Sara Wolfe Perrini            |
|                               |
| /s/ Rita Jean Wolfe           |
| Rita Jean Wolfe               |
| Ittia Jean Wone               |
|                               |
| /s/ Katherine I. Wolfe        |
| Katherine I. Wolfe            |

## TRUSTEES OF THAT CERTAIN VOTING TRUST AGREEMENT DATED DECEMBER 8, 1922 AS AMENDED AND EXTENDED

By: /s/ Ann I. Wolfe

Name: Ann I. Wolfe

Title: Trustee

By: /s/ Michael J. Fiorile

Name: Michael J. Fiorile

Title: Trustee

By: <u>/s/ Sara Wolfe Perrini</u>

Name: Sara Wolfe Perrini

Title: Trustee

By: /s/ Katherine I. Wolfe

Name: Katherine I. Wolfe

Title: Trustee

By: <u>/s/ Bradley L. Campbell</u>

Name: Bradley L. Campbell

Title: Trustee

## **COMPANY**:

## WBNS TV, INC.

By: <u>/s/ Michael J. Fiorile</u>

Name: Michael J. Fiorile Title: Chairman and CEO

## STOCKHOLDER REPRESENTATIVE:

solely in his capacity as the Stockholder Representative

/s/ Michael J. Fiorile
Michael J. Fiorile

## **BUYER**:

## TEGNA INC.

By: <u>/s/ David T. Lougee</u> Name: David T. Lougee Title: President and CEO

## AWARD AGREEMENT

## STOCK UNITS

The Executive Compensation Committee of the TEGNA Inc. Board of Directors has approved an award of Restricted Stock Units (referred to herein as "Stock Units") to you under the TEGNA Inc. 2001 Omnibus Incentive Compensation Plan (Amended and Restated as of May 4, 2010), as amended (the "Plan"), as set forth below.

This Award Agreement and the enclosed Terms and Conditions effective as of April 25, 2019, constitute the formal agreement governing this award.

Please sign both copies of this Award Agreement to evidence your agreement with the terms hereof. Keep one copy and return the other to the undersigned.

Please keep the enclosed Terms and Conditions for future reference.

Director:

Grant Date: April 25, 2019

Payment Date: May 1, 2020

Stock Unit Vesting Schedule: 25% of the Stock Units shall vest on August 1, 2019\*

25% of the Stock Units shall vest on November 1, 2019\*

25% of the Stock Units shall vest on February 1, 2020\*

25% of the Stock Units shall vest on earlier of May 1, 2020 or the date of the 2020 Annual Meeting\*

\* Provided the Director continues as a director until such vesting dates and does not separate from service before such vesting dates. Such dates are hereinafter referred to as the "Vesting Date" for the Stock Units that vest on such dates.

Number of Stock Units:

TEGNA, Inc.

By:

Jeffrey Newman

SVP/Chief Human Resources Officer

Director's Signature or Acceptance by

Electronic Signature

STOCK UNITS TERMS AND CONDITIONS

Under the TEGNA Inc.

2001 Omnibus Incentive Compensation Plan (Amended and Restated as of May 4, 2010)

These Terms and Conditions, dated April 25, 2019, govern the grant of Restricted Stock Units (referred to herein as "Stock

Units") to the director (the "Director") designated in the Award Agreement dated coincident with these Terms and Conditions. The

Stock Units are granted under, and are subject to, the TEGNA Inc. (the "Company") 2001 Omnibus Incentive Compensation Plan

(Amended and Restated as of May 4, 2010), as amended (the "Plan"). Terms used herein that are defined in the Plan shall have the

meaning ascribed to them in the Plan. If there is any inconsistency between these Terms and Conditions and the terms of the Plan,

the Plan's terms shall supersede and replace the conflicting terms herein.

1. Grant of Stock Units. Pursuant to the provisions of (i) the Plan, (ii) the individual Award Agreement governing the

grant, and (iii) these Terms and Conditions, the Company has granted to the Director the number of Stock Units set forth on the

applicable Award Agreement. Each vested Stock Unit shall entitle the Director to receive from the Company one share of the

Company's common stock ("Common Stock") upon the earlier of the Director's separation from service, the Payment Date or upon

a Change in Control (to the extent provided in Section 13).

2. <u>Vesting Schedule</u>. Except as otherwise provided in Sections 6 and 13, the Stock Units shall vest in accordance with the

Vesting Schedule specified in the Award Agreement; provided that the Director continues as a director of the Company until the

Vesting Dates specified in the Vesting Schedule and has not separated from service prior to such dates.

- 3. <u>Dividend Units</u>. Dividend units shall be credited to the Director with regard to the Stock Units. Dividend units shall be calculated based on the dividends paid on shares of Common Stock. Dividend units shall be deemed to be reinvested in shares of Common Stock as of the date dividends are paid on Common Stock, shall be paid to the Director at the same time and in the same form as Stock Units are paid to the Director, and are subject to the same terms and conditions as the Stock Units, including, without limitation, the same vesting requirements.
- 4. <u>Delivery of Shares</u>. The Company shall deliver to the Director a certificate or certificates, or at the election of the Company make an appropriate book-entry, for the number of shares of Common Stock equal to the number of vested Stock Units as soon as administratively practicable after the earlier of the Payment Date, the date that Director separates from service or upon a Change in Control (to the extent provided in Section 13), but no later than 30 days from such dates. A Director shall have no further rights with regard to the Stock Units once the underlying shares of Common Stock have been delivered.
- 5. <u>Cancellation of Stock Units</u>. Except as provided in Sections 6 and 13 below, all unvested Stock Units granted to the Director shall automatically be cancelled upon the Director's separation from service, and in such event, the Director shall not be entitled to receive any shares of Common Stock in respect thereof.
- 6. <u>Death, Disability or Retirement</u>. In the event that the Director separates from service on or prior to the Payment Date due to death, Disability or the age of service limitations set forth in the Company's Bylaws, the Director (or in the case of the Director's death, the Director's estate or designated beneficiary) shall be entitled to receive at the time of the Director's death or separation from service the total number of shares of Common Stock in respect of such Stock Units which the Director would have been entitled to receive had the Director continued employment until the

Payment Date. For purposes of this Award Agreement, Disability shall mean the Director is unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment that can be expected to result in death or can be expected to last for a continuous period of not less than 12 months.

- 7. <u>Non-Assignability</u>. Stock Units may not be transferred, assigned, pledged or hypothecated, whether by operation of law or otherwise, nor may the Stock Units be made subject to execution, attachment or similar process.
  - 8. Rights as a Shareholder. The Director shall have no rights as a shareholder by reason of the Stock Units.
- 9. <u>Discretionary Plan; Employment</u>. The Plan is discretionary in nature and may be suspended or terminated by the Company at any time. With respect to the Plan, (a) each grant of Stock Units is a one-time benefit which does not create any contractual or other right to receive future grants of Stock Units, or benefits in lieu of Stock Units; (b) all determinations with respect to any such future grants, including, but not limited to, the times when the Stock Units shall be granted, the number of Stock Units, and the Vesting Schedule, will be at the sole discretion of the Company; (c) the Director's participation in the Plan is voluntary; and (d) the future value of the Stock Units is unknown and cannot be predicted with certainty.
- 10. Effect of Plan and these Terms and Conditions. The Plan is hereby incorporated by reference into these Terms and Conditions, and these Terms and Conditions are subject in all respects to the provisions of the Plan, including without limitation the authority of the Executive Compensation Committee of the Company (the "Committee") in its sole discretion to adjust awards and to make interpretations and other determinations with respect to all matters relating to the applicable Award Agreements, these Terms and Conditions, the Plan and awards made pursuant

thereto. These Terms and Conditions shall apply to the grant of Stock Units made to the Director on the date hereof and shall not apply to any future grants of Stock Units made to the Director.

- 11. <u>Notices</u>. Notices hereunder shall be in writing and if to the Company shall be addressed to the Secretary of the Company at 8350 Broad Street, Suite 2000, Tysons, Virginia 22102, and if to the Director shall be addressed to the Director at his or her address as it appears on the Company's records.
- 12. <u>Successors and Assigns</u>. The applicable Award Agreement and these Terms and Conditions shall be binding upon and inure to the benefit of the successors and assigns of the Company and, to the extent provided in Section 6 hereof, to the estate or designated beneficiary of the Director.

## 13. Change in Control Provisions.

Notwithstanding anything to the contrary in these Terms and Conditions, the following provisions shall apply to all Stock Units granted under the attached Award Agreement.

## (a) <u>Definitions</u>.

As used in Article 15 of the Plan and in these Terms and Conditions, a "Change in Control" shall mean the first to occur of the following:

(i) the acquisition by any individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act) (a "Person") of beneficial ownership (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of 20% or more of either (A) the then-outstanding shares of common stock of the Company (the "Outstanding Company Common Stock") or (B) the combined voting power of the then-outstanding voting securities of the Company entitled to vote generally in the election of directors (the "Outstanding Company Voting Securities");

provided, however, that, for purposes of this Section, the following acquisitions shall not constitute a Change in Control: (i) any acquisition directly from the Company, (ii) any acquisition by the Company, (iii) any acquisition by any employee benefit plan (or related trust) sponsored or maintained by the Company or one of its affiliates, or (iv) any acquisition pursuant to a transaction that complies with Sections 13(a)(iii)(A), 13(a)(iii)(B) and 13(a)(iii)(C);

- (ii) individuals who, as of the date hereof, constitute the Board (the "Incumbent Board") cease for any reason to constitute at least a majority of the Board; provided, however, that any individual becoming a director subsequent to the date hereof whose election or nomination for election by the Company's stockholders was approved by a vote of at least a majority of the directors then comprising the Incumbent Board shall be considered as though such individual were a member of the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of office occurs as a result of an actual or threatened election contest with respect to the election or removal of directors or other actual or threatened solicitation of proxies or consents by or on behalf of a Person other than the Board;
- (iii) consummation of a reorganization, merger, statutory share exchange or consolidation or similar corporate transaction involving the Company or any of its subsidiaries, a sale or other disposition of all or substantially all of the assets of the Company, or the acquisition of assets or stock of another entity by the Company or any of its subsidiaries (each, a "Business Combination"), in each case, unless, following such Business Combination, (A) all or substantially all of the individuals and entities that were the beneficial owners of the Outstanding Company Common Stock and the Outstanding Company Voting Securities immediately prior to such Business Combination beneficially own, directly or indirectly, more than 50% of the thenoutstanding shares of common stock and the combined voting power of the then-outstanding voting securities entitled

to vote generally in the election of directors, as the case may be, of the corporation or entity resulting from such Business Combination (including, without limitation, a corporation or entity that, as a result of such transaction, owns the Company or all or substantially all of the Company's assets either directly or through one or more subsidiaries) in substantially the same proportions as their ownership immediately prior to such Business Combination of the Outstanding Company Common Stock and the Outstanding Company Voting Securities, as the case may be, (B) no Person (excluding any employee benefit plan (or related trust) of the Company or any corporation or entity resulting from such Business Combination) beneficially owns, directly or indirectly, 20% or more of, respectively, the then-outstanding shares of common stock of the corporation or entity resulting from such Business Combination or the combined voting power of the then-outstanding voting securities of such corporation or entity, except to the extent that such ownership existed prior to the Business Combination, and (C) at least a majority of the members of the board of directors of the corporation or entity resulting from such Business Combination were members of the Incumbent Board at the time of the execution of the initial agreement or of the action of the Board providing for such Business Combination; or

- (iv) approval by the stockholders of the Company of a complete liquidation or dissolution of the Company.
- (b) Acceleration Provisions. In the event of the occurrence of a Change in Control, the vesting of the Stock Units shall be accelerated and, if such Change in Control constitutes a "change in control event" within the meaning of Section 409A of the Code, there shall be paid out to the Director within thirty (30) days following the effective date of the Change in Control, the full number of shares of Common Stock subject to the Stock Units. In the event of the occurrence of a Change in Control that is not a "change in control event" within the meaning of Section 409A of the Code,

the vesting of the Stock Units shall be accelerated and the Stock Units shall be paid out at the earlier of the Payment Date or the Director's separation from service.

- (c) <u>Legal Fees.</u> The Company shall pay all legal fees, court costs, fees of experts, and other costs and expenses when incurred by the Director in connection with any actual, threatened or contemplated litigation or legal, administrative or other proceedings involving the provisions of this Section 13, whether or not initiated by the Director. The Company agrees to pay such amounts within 10 days following the Company's receipt of an invoice from the Director, provided that the Director shall have submitted an invoice for such amounts at least 30 days before the end of the calendar year next following the calendar year in which such fees and disbursements were incurred.
- 14. Applicable Laws and Consent to Jurisdiction. The validity, construction, interpretation and enforceability of this Agreement shall be determined and governed by the laws of the State of Delaware without giving effect to the principles of conflicts of law. For the purpose of litigating any dispute that arises under this Agreement, the parties hereby consent to exclusive jurisdiction in Virginia and agree that such litigation shall be conducted in the courts of Fairfax County, Virginia or the federal courts of the United States for the Eastern District of Virginia.
- 15. <u>Compliance with Section 409A</u>. This Award is intended to comply with the requirements of Section 409A so that no taxes under Section 409A are triggered, and shall be interpreted and administered in accordance with that intent (e.g., the definition of "separates from service" or "separation from service" (or similar term used herein) shall have the meaning ascribed to "separation from service" under Section 409A). If any provision of these Terms and Conditions would otherwise conflict with or frustrate this intent, the provision shall not apply. Solely to the extent required by Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), if the Director is a "specified employee" (within the meaning of Code Section 409A and the

regulations and guidance issued thereunder ("Section 409A")) and if delivery of shares is being made in connection with the Director's separation from service other than by reason of the Director's death, delivery of the shares shall be delayed until six months and one day after the Director's separation from service with the Company (or, if earlier than the end of the six-month period, the date of the Director's death). The Company shall not be responsible or liable for the consequences of any failure of the Award to avoid taxation under Section 409A.

#### CERTIFICATIONS

#### I, David T. Lougee, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of TEGNA Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ David T. Lougee

David T. Lougee

President and Chief Executive Officer

(principal executive officer)

Date: August 6, 2019

#### CERTIFICATIONS

#### I, Victoria D. Harker, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of TEGNA Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Victoria D. Harker

Victoria D. Harker

Chief Financial Officer (principal financial officer)

Date: August 6, 2019

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TEGNA Inc. ("TEGNA") on Form 10-Q for the quarter ended June 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David T. Lougee, president and chief executive officer of TEGNA, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of TEGNA.

| /s/ David T. Lougee                   |  |
|---------------------------------------|--|
| David T. Lougee                       |  |
| President and Chief Executive Officer |  |

August 6, 2019

(principal executive officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TEGNA Inc. ("TEGNA") on Form 10-Q for the quarter ended June 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Victoria D. Harker, chief financial officer of TEGNA, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of TEGNA.

| /s/ | Victo | oria | D. | Har | ker |
|-----|-------|------|----|-----|-----|
|-----|-------|------|----|-----|-----|

Victoria D. Harker

Chief Financial Officer (principal financial officer)

August 6, 2019