

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

- Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 [No Fee Required] for the fiscal year ended December 26, 1999 or  
 Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 [No Fee Required] for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 1-6961

GANNETT CO., INC.  
(Exact name of registrant as specified in its charter)

Delaware 16-0442930  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

1100 Wilson Boulevard, Arlington, Virginia 22234  
(Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code) (703) 284-6000

Securities registered pursuant to  
Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, Par Value \$1.00	New York Stock Exchange

Securities registered pursuant  
to Section 12(g) of the Act:

None  
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

-1-

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [  ]

The aggregate market value of the voting stock held by non-affiliates of the registrant as of March 3, 2000 was \$17,467,183,778.

The number of shares outstanding (basic) of the registrant's Common Stock, Par Value \$1.00, as of March 3, 2000 was 270,000,105.

Documents incorporated by reference.

(1) Portions of the registrant's Annual Report to Shareholders for the fiscal year ended December 26, 1999 in Parts I, II and III.

(2) Portions of the registrant's Proxy Statement issued in connection with its Annual Meeting of Shareholders to be held on May 2, 2000.

-2-

CROSS REFERENCE SHEET

The information required in Parts I, II and III of the Form 10-K is incorporated by reference to sections of the company's 1999 Annual Report to Shareholders ("Annual Report") and its definitive Proxy Statement for the Annual Meeting of Shareholders to be held May 2, 2000 ("Proxy Statement") as described below:

Part I

- |         |                                                      |                                                                                                                                   |
|---------|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Item 1. | Business.                                            | Form 10-K Information (Annual Report pp. 55-69); Note 10 - Business Segment Information (Annual Report p. 50).                    |
| Item 2. | Properties.                                          | Properties (Annual Report pp. 58 and 61); Corporate Facilities (Annual Report p. 63); Markets We Serve (Annual Report pp. 70-74). |
| Item 3. | Legal Proceedings.                                   | Note 9 - Commitments, Contingent Liabilities and Other Matters (Annual Report p. 49); Regulation (Annual Report pp. 59 and 61).   |
| Item 4. | Submission of Matters to a Vote of Security Holders. | Not applicable.                                                                                                                   |

Part II

- |          |                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------|----------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Item 5.  | Market for Registrant's Common Equity and Related Stockholder Matters                  | Gannett Shareholder Services (Annual Report, p. 77); Company Profile (Annual Report, p. 1); Gannett Common Stock Prices (Annual Report p. 22); Dividends (Annual Report p. 33).                                                                                                                                                                                                                                                                                                                                                                  |
| Item 6.  | Selected Financial Data.                                                               | Eleven-Year Summary and Notes to Eleven-Year Summary (Annual Report pp. 52-54).                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Item 7.  | Management's Discussion and Analysis of Financial Condition and Results of Operations. | Management's Discussion and Analysis of Results of Operations and Financial Position (Annual Report pp. 23-33).                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Item 7A. | Quantitative and Qualitative Disclosures about Market Risk                             | The company is not subject to market risk associated with derivative financial instruments or derivative commodity instruments, as the company is not a party to any such instruments. The company believes that its market risk from other financial instruments, such as accounts receivable, accounts payable and debt, is not material. The company is exposed to foreign exchange rate risk primarily due to its acquisition of Newsquest, which uses British pounds as its functional currency which is then translated into U.S. dollars. |
| Item 8.  | Financial Statements and Supplementary Data.                                           | Consolidated Financial Statements and Notes to Consolidated Financial Statements (Annual Report pp. 34-50). Effects of inflation and changing prices (Annual Report p. 33); Quarterly Statements of Income (Annual Report pp. 66-67).                                                                                                                                                                                                                                                                                                            |
| Item 9.  | Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.  | None.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

Part III

Item 10. Directors and Executive Officers of the Registrant. Executive Officers of the company are listed below:

Sara M. Bentley - President, Gannett Northwest Newspaper Group, and President and Publisher, Statesman Journal  
Thomas L. Chapple - Senior Vice President, General Counsel, and Secretary  
Richard L. Clapp - Senior Vice President, Human Resources  
Susan Clark-Johnson - Senior Group President, Gannett Pacific Newspaper Group, and President and Publisher, Reno (Nev.) Gazette-Journal  
Michael J. Coleman - Senior Group President, Gannett South Newspaper Group, and President and Publisher, FLORIDA TODAY at Brevard County  
Robert T. Collins - President, New Jersey Newspaper Group, and President and Publisher, Asbury Park Press and Home News Tribune, East Brunswick, NJ  
John J. Curley - Chairman and Chief Executive Officer  
Thomas Curley - Senior Vice President, Administration, and President and Publisher, USA TODAY  
Philip R. Currie - Senior Vice President, News, Gannett Newspaper Division  
Ardyth R. Diercks - Senior Vice President, Gannett Television  
Craig A. Dubow - Executive Vice President, Gannett Television  
Daniel S. Ehrman, Jr. - Vice President, Planning & Development  
Millicent A. Feller - Senior Vice President, Public Affairs and Government Relations  
Lawrence P. Gasho - Vice President, Financial Analysis  
George R. Gavagan - Vice President and Controller  
Denise H. Ivey - President, Gannett Gulf Coast Newspaper Group, and President and Publisher, Pensacola News Journal  
John B. Jaske - Senior Vice President, Labor Relations and Assistant General Counsel  
Richard A. Mallery - Senior Vice President, Gannett Broadcasting  
Gracia C. Martore - Treasurer and Vice President, Investor Relations  
Douglas H. McCorkindale - Vice Chairman and President  
Larry F. Miller - Executive Vice President and Chief Financial Officer  
Craig A. Moon - President, Piedmont Newspaper Group, and President and Publisher, The Tennessean  
Roger Ogden - Vice President, Gannett Television, and President and General Manager, KUSA-TV, Denver  
W. Curtis Riddle - Senior Group President, Gannett East Newspaper Group, and President and Publisher, The News Journal (Wilmington, DE)  
Carleton F. Rosenburgh - Senior Vice President, Gannett Newspaper Division  
Gary F. Sherlock - President, Gannett Atlantic Newspaper Group, and President and Publisher, The Journal News  
Mary P. Stier - President, Gannett Midwest Newspaper Group, and President and Publisher, Rockford Register Star  
Frank J. Vega - President and CEO, Detroit Newspapers  
Cecil L. Walker - President, Gannett Broadcasting Division  
Gary L. Watson - President, Gannett Newspaper Division

Information concerning the Executive Officers of the company is included in the Annual Report on pages 18-20. Information concerning the Board of Directors of the company is incorporated by reference to the company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K.

- |          |                                                                 |                                                                                                               |
|----------|-----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Item 11. | Executive Compensation.                                         | Incorporated by reference to the company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K. |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management. | Incorporated by reference to the company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K. |
| Item 13. | Certain Relationships and Related Transactions.                 | Incorporated by reference to the company's Proxy Statement pursuant to General Instruction G(3) to Form 10-K. |

Part IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.

(a) Financial Statements, Financial Statement Schedules and Exhibits.

(1) Financial Statements.

The following financial statements of the company and the accountants' report thereon are included on pages 34 through 51 of the company's 1999 Annual Report to Shareholders and are incorporated herein by reference:

Consolidated Balance Sheets as of December 26, 1999 and December 27, 1998.

Consolidated Statements of Income - Fiscal Years Ended December 26, 1999, December 27, 1998, and December 28, 1997.

Consolidated Statements of Cash Flows - Fiscal Years Ended December 26, 1999, December 27, 1998, and December 28, 1997.

Consolidated Statements of Changes in Shareholders' Equity - December 26, 1999, December 27, 1998, and December 28, 1997.

Notes to Consolidated Financial Statements.

Report of Independent Accountants.

(2) Financial Statement Schedules.

The following financial statement schedules are incorporated by reference to "Schedules to Form 10-K Information" appearing on pages 68 and 69 of the company's 1999 Annual Report to Shareholders:

Schedule V - Property, Plant and Equipment.

Schedule VI - Accumulated Depreciation and Amortization of Property, Plant and Equipment.

Schedule VIII - Valuation and Qualifying Accounts.

Schedule X - Supplementary Income Statement Information.

The Report of Independent Accountants on Financial Statement Schedules appears on page 8 of this Form 10-K.

Note: All other schedules are omitted as the required information is not applicable or the information is presented in the consolidated financial statements or related notes.

(3) Pro Forma Financial Information.

Not Applicable.

(4) Exhibits.

See Exhibit Index for list of exhibits filed with this Annual Report on Form 10-K. Management contracts and compensatory plans or arrangements are identified with asterisks on the Exhibit Index.

(b) Reports on Form 8-K.

(1) Current Report on Form 8-K/A dated October 5, 1999, in connection with the company's acquisition of Newsquest plc.

(2) Current Report on Form 8-K dated December 7, 1999 in connection with the sale of the company's cable business.

REPORT OF INDEPENDENT ACCOUNTANTS ON  
FINANCIAL STATEMENT SCHEDULES

To the Board of Directors and Shareholders  
of Gannett Co., Inc.

Our audits of the consolidated financial statements referred to in our report dated January 31, 2000 appearing on page 51 of the 1999 Annual Report to Shareholders of Gannett Co., Inc. (which report and consolidated financial statements are incorporated by reference in this Annual Report on Form 10-K) also included an audit of the Financial Statement Schedules listed in Item 14(a) of this Form 10-K. In our opinion, these Financial Statement Schedules present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

/s/PRICEWATERHOUSECOOPERS, LLP

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PRICEWATERHOUSECOOPERS, LLP

Washington, D.C.  
January 31, 2000

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: February 23, 2000 GANNETT CO., INC. (Registrant)

By /s/Douglas H. McCorkindale  
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Douglas H. McCorkindale,  
Vice Chairman and President

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

Dated: February 23, 2000 /s/John J. Curley  
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John J. Curley,  
Director, Chairman and  
Chief Executive Officer

Dated: February 23, 2000 /s/Douglas H. McCorkindale  
-----  
Douglas H. McCorkindale,  
Director, Vice Chairman and  
President

Dated: February 23, 2000 /s/Larry F. Miller  
-----  
Larry F. Miller,  
Executive Vice President and  
Chief Financial Officer

Dated: February 23, 2000 /s/H. Jesse Arnelle  
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H. Jesse Arnelle, Director

Dated: February 23, 2000 /s/Meredith A. Brokaw  
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Meredith A. Brokaw, Director

Dated: February 23, 2000 /s/Stuart T.K. Ho  
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Stuart T.K. Ho, Director

Dated: February 23, 2000

/s/Drew Lewis  
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Drew Lewis, Director

Dated: February 23, 2000

/s/Josephine P. Louis  
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Josephine P. Louis, Director

Dated: February 23, 2000

/s/Samuel J. Palmisano  
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Samuel J. Palmisano, Director

Dated: February 23, 2000

/s/Karen Hastie Williams  
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Karen Hastie Williams, Director

## EXHIBIT INDEX

Exhibit Number	Exhibit	Location
3-1	Second Restated Certificate of Incorporation of Gannett Co., Inc.	Incorporated by reference to Exhibit 3-1 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 26, 1993 ("1993 Form 10-K"). Amendment incorporated by reference to Exhibit 3-1 to the 1993 Form 10-K.
3-2	By-laws of Gannett Co., Inc. (reflects all amendments through September 24, 1997)	Incorporated by reference to Exhibit 3-1 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended September 28, 1997.
4-1	\$1,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-1 to the 1993 Form 10-K.
4-2	Amendment Number One to \$1,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended June 26, 1994.
4-3	Amendment Number Two to \$1,500,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-3 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 31, 1995.
4-4	Amendment Number Three to \$3,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-4 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended September 29, 1996.
4-5	Indenture dated as of March 1, 1983 between Gannett Co., Inc. and Citibank, N.A., as Trustee.	Incorporated by reference to Exhibit 4-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 29, 1985.
4-6	First Supplemental Indenture dated as of November 5, 1986 among Gannett Co., Inc., Citibank, N.A., as Trustee, and Sovran Bank, N.A., as Successor Trustee.	Incorporated by reference to Exhibit 4 to Gannett Co., Inc.'s Form 8-K filed on November 9, 1986.
4-7	Second Supplemental Indenture dated as of June 1, 1995, among Gannett Co., Inc., NationsBank, N.A., as Trustee, and Crestar Bank, as Trustee.	Incorporated by reference to Exhibit 4 to Gannett Co., Inc.'s Form 8-K filed on June 15, 1995.
4-8	Rights Plan.	Incorporated by reference to Exhibit 1 to Gannett Co., Inc.'s Form 8-K filed on May 23, 1990.
4-9	Amendment Number Four to \$3,000,000,000 Revolving Credit Agreement among Gannett Co., Inc. and the Banks named therein.	Incorporated by reference to Exhibit 4-9 to Gannett Co. Inc.'s Form 10-Q filed on August 12, 1998.

10-1	Employment Agreement dated December 7, 1992 between Gannett Co., Inc. and John J. Curley.*	Incorporated by reference to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 27, 1992 ("1992 Form 10-K").
10-2	Employment Agreement dated December 7, 1992 between Gannett Co., Inc. and Douglas H. McCorkindale.*	Incorporated by reference to the 1992 Form 10-K.
10-3	Gannett Co., Inc. 1978 Executive Long-Term Incentive Plan*	Incorporated by reference to Exhibit 10-3 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 28, 1980. Amendment No. 1 incorporated by reference to Exhibit 20-1 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 27, 1981. Amendment No. 2 incorporated by reference to Exhibit 10-2 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 25, 1983. Amendments Nos. 3 and 4 incorporated by reference to Exhibit 4-6 to Gannett Co., Inc.'s Form S-8 Registration Statement No. 33-28413 filed on May 1, 1989. Amendments Nos. 5 and 6 incorporated by reference to Exhibit 10-8 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 31, 1989. Amendment No. 7 incorporated by reference to Gannett Co., Inc.'s Form S-8 Registration Statement No. 333-04459 filed on May 24, 1996. Amendment No. 8 incorporated by reference to Exhibit 10-3 to Gannett Co., Inc.'s Form 10-Q for the quarter ended September 28, 1997. Amendment dated December 9, 1997, incorporated by reference to Gannett Co., Inc.'s 1997 Form 10-K. Amendment No. 9 incorporated by reference to Exhibit 10-3 to Gannett Co., Inc.'s Form 10-Q for the quarter ended June 27, 1999.
10-4	Description of supplemental insurance benefits.*	Incorporated by reference to Exhibit 10-4 to the 1993 Form 10-K.
10-5	Gannett Co., Inc. Supplemental Retirement Plan, as amended.*	Attached.
10-6	Gannett Co., Inc. Retirement Plan for Directors.*	Incorporated by reference to Exhibit 10-10 to the 1986 Form 10-K. 1991 Amendment incorporated by reference to Exhibit 10-2 to Gannett Co., Inc.'s Form 10-Q for the quarter ended September 29, 1991. Amendment to Gannett Co., Inc. Retirement Plan for Directors dated October 31, 1996, incorporated by reference to Exhibit 10-6 to the 1996 Form 10K.

10-7	Amended and Restated Gannett Co., Inc. 1987 Deferred Compensation Plan.*	Incorporated by reference to Exhibit 10-1 to Gannett Co., Inc.'s Form 10-Q for the fiscal quarter ended September 29, 1996. Amendment No. 5 incorporated by reference to Exhibit 10-2 to Gannett Co., Inc.'s Form 10-Q for the quarter ended September 28, 1997. Amendment No. 2 to January 1, 1997 Restatement incorporated by reference to Exhibit 10-7 to Gannett Co., Inc.'s Form 10-Q for the quarter ended June 27, 1999.
10-8	Gannett Co., Inc. Transitional Compensation Plan.*	Incorporated by reference to Exhibit 10-13 to Gannett Co., Inc.'s Form 10-K for the fiscal year ended December 30, 1990.
13	Portions of 1999 Annual Report to Shareholders incorporated by reference.	Attached.
21	Subsidiaries of Gannett Co., Inc.	Attached.
23	Consent of Independent Accountants.	Attached.
27	Financial Data Schedules.	Attached.

The company agrees to furnish to the Commission, upon request, a copy of each agreement with respect to long-term debt not filed herewith in reliance upon the exemption from filing applicable to any series of debt which does not exceed 10% of the total consolidated assets of the company.

\* Asterisks identify management contracts and compensatory plans or arrangements.



GANNETT SUPPLEMENTAL RETIREMENT PLAN  
(Restated as of January 1, 1998)

ARTICLE ONE

Definitions

- 1.1 "Plan" means this Gannett Supplemental Retirement Plan.
- 1.2 "Funded Plan" means the Gannett Retirement Plan as it may pertain to a particular Employee.
- 1.3 "Company" means Gannett Co., Inc.
- 1.4 "Board" means the Board of Directors of Gannett Co., Inc.
- 1.5 "Committee" means the Gannett Benefit Plans Committee.
- 1.6 "Effective Date" means January 1, 1978. The effective date of this restatement is January 1, 1998.
- 1.7 "Employee" means any employee of the Company who (1) is paid through the Company's headquarters payroll system, operating as of the date of this restatement in Arlington, Virginia ("Corporate Payroll"), (2) is within "a select group of management or highly compensated employees" as this term is used in Title I of ERISA and (3) is designated by the Company's Benefit Plans Committee as being an eligible participant in the Plan and listed on Appendix A or B.
- 1.8 "Monthly Benefit" means:
- for an Employee who began participating in the Plan on or before January 1, 1998 and who is listed in Appendix A, the Employee's monthly benefit, expressed as a single life annuity payable for the Employee's life, calculated using the formula set forth in Article VI of the Funded Plan but ignoring the benefit limitations in the Funded Plan required by Code Section 415 or the limitations on an Employee's compensation under Code Section 401(a)(17) and taking into account all amounts deferred under the Gannett Co., Inc. Deferred Compensation Plan.
  - for an Employee who began participating in the Plan after January 1, 1998 and who is listed in Appendix A, the Employee's monthly benefit, expressed as a single life annuity payable for the Employee's life, calculated using the formula under Article VI or Article VIA, whichever is used to calculate the Employee's benefit under the Funded Plan, but ignoring the benefit limitations in the Funded Plan required by Code Section 415 or the limitations on an Employee's compensation under Code Section 401(a)(17) and taking into account all amounts deferred under the Gannett Co., Inc. Deferred Compensation Plan.
  - for an Employee who began participating in the Plan after January 1, 1998 and who is listed in Appendix B, the Employee's monthly benefit, expressed as a single life annuity payable for the Employee's life, calculated using the formula set forth in Article VI of the Funded Plan but ignoring the benefit limitations in the Funded Plan required by Code Section 415 or the limitations on an Employee's compensation under Code Section 401(a)(17) and taking into account all amounts deferred under the Gannett Co., Inc. Deferred Compensation Plan.
- 1.9 "Normal Retirement Date" and "Early Retirement Date" mean the relevant dates in the Funded Plan as they apply to a particular Employee.
- 1.10 "Code" means the Internal Revenue Code of 1986 as amended, and regulations thereunder.

ARTICLE TWO

Purpose of Plan

- 2.1 The purpose of this Plan is to provide supplemental retirement benefits on an unfunded basis to certain highly compensated employees.

ARTICLE THREE

Eligibility and Vesting

- 3.1 All Employees shall be eligible to participate in this Plan. The Benefit Plans Committee has full discretionary authority to add or delete individuals from participation in this Plan by amending Appendix A or B. If an individual's name is removed from Appendix A or B, such individual shall have no rights to benefits under this Plan except for those benefits that have vested as of the date of removal or that will vest in the future pursuant to the last paragraph of Section 4.2.

Benefits determined under Article Four shall vest pursuant to the same vesting schedule and vesting terms and conditions as are in effect from time to time under the Funded Plan.

ARTICLE FOUR

Benefits

- 4.1 The Company shall pay the benefits due under this Plan commencing within 30 days of retirement, disability, death or any other event that entitles an Employee or the Employee's beneficiary to receive benefits under the Funded Plan. Notwithstanding the foregoing, no benefits shall commence prior to the date an Employee attains or would have attained Early Retirement Age under the Funded Plan.
- 4.2 The benefit payable under this Plan is determined by (i) calculating the Employee's Monthly Benefit and (ii) subtracting from such monthly amount the actual benefit to which the Employee is entitled under the Funded Plan. For purposes of calculating the offset under subsection (ii), if the Employee's benefit is determined under Article VIA of the Funded Plan, it shall be converted to an actuarially equivalent single life annuity, determined as follows:
- For those Employees who retire directly from active employment on or after their earliest Early Retirement Date, the Employee's benefit under the Funded Plan shall be converted to a single life annuity payable immediately at the Employee's retirement date.
  - For deferred vested Employees, the Employee's benefit under the Funded Plan shall be converted to a single life annuity payable at age 65.

To the extent that the amount of an Employee's monthly benefit under the Funded Plan is increased or decreased (due, e.g., to a change in the 401(a)(17) or 415 limits or otherwise), the amount payable from this Plan shall increase or decrease accordingly.

Notwithstanding the foregoing, an Employee's monthly benefit calculations under subsections (i) and (ii) above shall not take into account any of his or her service with Army Times, Asbury Park, Multimedia or their related businesses prior to the date that the Employee transfers to the Company's Corporate Payroll.

If an Employee leaves the Company's Corporate Payroll, no further benefits shall accrue under this Plan, provided that service within the Company's controlled group will count for purposes of determining the vested portion of the benefit accrued to the date an Employee leaves the Company's Corporate Payroll.

- 4.3 The benefit payable under this Plan shall be payable in the same form as the form in which benefits are payable to the Employee under the Funded Plan, except that benefits under this Plan shall not be payable in the form of a "lump sum" distribution. If no timely election is made, or a timely election is not possible at the time benefits become payable (e.g., due to the death of a contingent annuitant or a change in marital status), the benefit payable to a single Employee will be paid in the form of a single life annuity and the benefit payable to a married Employee will be paid in the form of a joint and 100 percent spousal survivor annuity. In the case of a contingent annuitant annuity or any option other than a life-only annuity, the amount of the benefit shall be actuarially reduced to reflect that form of payment.

If an Employee's benefit commences prior to his or her Normal Retirement Date, the benefit from this Plan shall be reduced in the same manner as provided for in the Funded Plan. If an Employee dies after becoming vested but before the Employee's benefit commences, a spouse, if surviving, shall be entitled to receive a monthly lifetime benefit equal to the benefit that would have been received had the Employee terminated employment on his or her date of death and retired on the first day of the month on or following the later of the Employee's date of death or the date that would have been the Employee's earliest Early Retirement Date, and elected a 100 percent spousal survivor annuity, and then died.

Any actuarial adjustments required with respect to benefits payable under this Plan shall be accomplished by reference to the actuarial assumptions used in the Funded Plan.

- 4.4 The benefits payable under this Plan shall be paid by the Company each year out of assets which at all times shall be subject to the claims of the Company's creditors. The Company may in its discretion establish a trust in which to place assets from which such benefits are to be paid on behalf of all or some Employees, as determined by the Committee in its sole discretion, but neither the creation of such trust nor the transfer of funds to such trust shall render such assets unavailable to settle the claims of the Company's creditors.

Notwithstanding the establishment of a trust, the Company intends this Plan to be unfunded for tax purposes and for purposes of Title I of ERISA. In addition, despite the existence of this Plan or an associated trust to pay promised benefits, Employees have the status of general unsecured creditors of the Company and the Plan constitutes a mere promise to make benefit payments in the future.

## ARTICLE FIVE

### Administration

- 5.1 This Plan shall be administered by the Committee which shall possess all powers necessary to administer the Plan, including but not limited to the sole discretion to interpret the Plan and to determine eligibility for benefits.
- 5.2 The Committee shall cause the benefits due each Employee from this Plan to be paid by the Company and/or trustee accordingly.

5.3 The Committee shall inform each Employee of any elections which the Employee may possess and shall record such choices along with such other information as may be necessary to administer the Plan.

5.4 The decisions made by, and the actions taken by, the Committee in the administration of this Plan shall be final and conclusive on all persons, and the members of the Committee shall not be subject to individual liability with respect to this Plan.

#### ARTICLE SIX

##### Amendment and Termination

6.1 While the Company intends to maintain this Plan for as long as necessary, the Board, or a committee of the Board acting on its behalf, reserves the right to amend and/or terminate it at any time for whatever reasons it may deem appropriate.

6.2 Notwithstanding the preceding Section, however, the Company hereby makes a contractual commitment to pay the benefits accrued under this Plan to the extent it is financially capable of meeting such obligation.

#### ARTICLE SEVEN

##### Miscellaneous

7.1 Nothing contained in this Plan shall be construed as a contract of employment between the Company and an Employee, or as a right of any Employee to be continued in the employment of the Company, or as a limitation of the right of the Company to discharge any of its Employees, with or without cause.

7.2 An Employee's rights to benefit payments under the Plan are not subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, attachment, or garnishment by creditors of the Employee or the Employee's beneficiary or contingent annuitant.

IN WITNESS WHEREOF, the Company has caused this restated Plan document to be executed by its duly authorized officer this 16th day of December 1999.

GANNETT CO., INC.

By: /s/ Richard L. Clapp  
-----  
Richard L. Clapp  
Senior Vice President/  
Human Resources

Company Profile: Gannett Co., Inc. is a diversified news and information company that publishes newspapers, operates broadcasting stations and is engaged in marketing, commercial printing, a newswire service, data services and news programming. Gannett is an international company with headquarters in Arlington, Va., and operations in 45 states, the District of Columbia, Guam, England, Germany and Hong Kong.

Gannett is the USA's largest newspaper group in terms of circulation. The company's 74 U.S. daily newspapers have a combined daily paid circulation of 6.6 million. They include USA TODAY, the nation's largest-selling daily newspaper, with a circulation of approximately 2.3 million. In addition, Gannett owns a variety of non-daily publications, and USA WEEKEND, a weekly newspaper magazine.

Newsquest plc, a wholly owned Gannett subsidiary acquired in mid-1999, is one of the largest regional newspaper publishers in England with a portfolio of 180 titles. Its publications include 11 daily newspapers with a combined circulation of approximately 450,000. Newsquest also publishes a variety of non-daily publications, including Berrow's Worcester Journal, the oldest continuously published newspaper in the world.

The company owns and operates 21 television stations covering 17.4 percent of the USA.

Gannett was founded by Frank E. Gannett and associates in 1906 and incorporated in 1923. The company went public in 1967. Its 278 million shares of common stock as of December 26, 1999 are held by approximately 14,000 shareholders of record in all 50 states and several foreign countries. The company has approximately 45,800 employees.

#### Board of Directors

John J. Curley

Chairman and chief executive officer, Gannett Co., Inc. Formerly: Chairman, president and chief executive officer, Gannett Co., Inc. (1989-1997). Age 61. (b,d,f,g)

H. Jesse Arnelle

Of counsel to Winston-Salem, N.C., law firm of Womble, Carlyle, Sandridge & Rice. Other directorships: FPL Group, Inc.; Textron Corporation; Eastman Chemical Co.; Armstrong World Industries; Waste Management, Inc.; Union Pacific Resources Group, Inc. Age 66. (d,e)

Meredith A. Brokaw

Founder, Penny Whistle Toys, Inc., New York City, and author of children's books. Other directorships: Conservation International, Washington, D.C.; Women's First Health Care. Age 59. (b,d,e)

Stuart T.K. Ho

Chairman of the board and president, Capital Investment of Hawaii, Inc. Other directorships: Aloha Airgroup, Inc.; College Retirement Equities Fund; Pacific Century Financial Corporation; and funds which are a part of the TIAA-CREF Institutional Mutual Funds. Age 64. (a,b,c)

Drew Lewis

Former chairman and chief executive officer, Union Pacific Corporation. Other directorships: American Express Co.; FPL Group, Inc.; Millennium Bank; Union Pacific Resources Group Inc. Age 68. (a,d)

Josephine P. Louis

Chairman and chief executive officer, Eximious Inc., and Eximious Ltd. Other directorships: HDO Productions, Inc.; trustee, Chicago Horticultural Society; trustee, Chicago Historical Society. Age 70. (a,b,e)

Douglas H. McCorkindale

Vice chairman and president, Gannett Co., Inc. Formerly: Vice chairman and chief financial and administrative officer, Gannett Co., Inc. (1985-1997). Other directorships: Continental Airlines, Inc.; Global Crossing Ltd.; and funds which are part of the Prudential group of mutual funds. Age 60. (b,f,g)

Samuel J. Palmisano

Senior vice president and group executive, IBM Enterprise Systems Group. Age 48. (a,c)

Karen Hastie Williams

Partner of Washington, D.C., law firm of Crowell & Moring. Other directorships: Crestar Financial Services Corporation; Continental Airlines, Inc.; Fannie Mae; Washington Gas Light Company. Age 55. (a,c)

(a) Member of Audit Committee.

(b) Member of Executive Committee.

(c) Member of Executive Compensation Committee.

(d) Member of Management Continuity Committee.

(e) Member of Public Responsibility and Personnel Practices Committee.

(f) Member of Gannett Management Committee.

(g) Member of Contributions Committee.

#### A Special Thanks

Peter B. Clark, former chairman, president and CEO of The Evening News Association, and Thomas A. Reynolds, chairman emeritus of Chicago law firm Winston & Strawn, retired from the Gannett Board of Directors on May 4, 1999. Clark had served on the board since March 25, 1986; Reynolds, since June 26, 1979.

Company and divisional officers

Gannett's principal management group is the Gannett Management Committee, which coordinates overall management policies for the company. The Gannett Newspaper Operating Committee oversees operations of the company's newspaper division. The Gannett Broadcasting Operating Committee coordinates management policies for the company's television stations. The members of these three groups are identified below and on the previous pages.

The managers of the company's various local operating units enjoy substantial autonomy in local policy, operational details, news content and political endorsements.

Gannett's headquarters staff includes specialists who provide advice and assistance to the company's operating units in various phases of the company's operations.

Below are brief descriptions of the business experience during the last five years of the officers of the company and the heads of its national and regional divisions. Officers serve for a term of one year and may be re-elected. Information about the two officers who serve as directors (John J. Curley and Douglas H. McCorkindale) can be found on pages 16-17.

Christopher W. Baldwin,  
Vice president, taxes. Age 56.

Sara M. Bentley,  
President, Gannett Northwest Newspaper Group, and president and publisher, Statesman Journal, Salem, Ore. Age 48. (2)

James T. Brown,  
Executive chairman, Newsquest. Age 64.

Thomas L. Chapple,  
Senior vice president, general counsel and secretary. Formerly: Vice president, general counsel and secretary (1991-1995). Age 52. (1)

Richard L. Clapp,  
Senior vice president/human resources. Formerly: Vice president, compensation and benefits (1983-1995). Age 59. (1)

Susan Clark-Johnson,  
Senior group president, Gannett Pacific Newspaper Group, and president and publisher, Reno (Nev.) Gazette-Journal. Age 53. (2)

Michael J. Coleman,  
Senior group president, Gannett South Newspaper Group, and president and publisher, FLORIDA TODAY at Brevard County. Age 56. (2)

Robert T. Collins,  
President, New Jersey Newspaper Group, and president and publisher, Asbury Park Press, Home News Tribune, East Brunswick, N.J., and Ocean County Newspapers. Formerly: President and publisher, Asbury Park Press and Home News Tribune (1997-1998); president and publisher, Courier-Post, Cherry Hill, N.J. (1993-1997). Age 56. (2)

Thomas Curley,  
Senior vice president, administration, and president and publisher, USA TODAY. Formerly: President and publisher, USA TODAY (1991-1998). Thomas Curley is the brother of John J. Curley. Age 51. (1)

Philip R. Currie,  
Senior vice president, news, Newspaper Division. Formerly: Vice president, news, Newspaper Division (1982-1995). Age 58. (2)

Ardyth R. Diercks,  
Senior vice president, Gannett Television. Formerly: President and general manager, KSDK-TV, St. Louis (1996-1998); president and general manager, KVUE-TV, Austin, Texas (1994-1996). Age 45. (3)

Craig A. Dubow,  
Executive vice president, Gannett Television. Formerly: President and general manager, WXIA-TV, Atlanta (1992-1996). Age 45. (3)

Daniel S. Ehrman Jr.,  
Vice president, planning and development. Formerly: Senior vice president, Gannett Broadcasting (1995-1997); vice president, finance and business affairs, Gannett Broadcasting (1984-1995). Age 53.

Millicent A. Feller,  
Senior vice president, public affairs and government relations. Age 52. (1)

Lawrence P. Gasho,  
Vice president, financial analysis. Age 57.

George R. Gavagan,  
Vice president and controller. Formerly: Vice president, corporate accounting services (1993-1997). Age 53.

Denise H. Ivey,  
President, Gannett Gulf Coast Newspaper Group, and president and publisher, Pensacola (Fla.) News Journal. Age 49. (2)

John B. Jaske,  
Senior vice president, labor relations and assistant general counsel. Age 55. (1)

Richard A. Mallary,  
Senior vice president, Gannett Broadcasting. Formerly: Vice president,  
news, Gannett Broadcasting (1989-1995). Age 57. (3)

Gracia C. Martore,  
Treasurer and vice president, investor relations. Formerly: Vice  
president, treasury services and investor relations (1996-1998); vice  
president, treasury services (1993-1996). Age 47.

Myron Maslowsky,  
Vice president, internal audit. Formerly: Director, internal audit  
(1989-1995). Age 45.

Larry F. Miller,  
Executive vice president and chief financial officer. Formerly: Senior  
vice president, financial planning and controller (1991-1997). Age 61. (1)

Craig A. Moon,  
President, Piedmont Newspaper Group, and president and publisher, The  
Tennessean, Nashville. Formerly: Vice president, Gannett South  
Newspaper Group, and president and publisher, The Tennessean (1991-  
1999). Age 50. (2)

Roger Ogden,  
Vice president, Gannett Television, and president and general manager,  
KUSA-TV, Denver, Colo. Age 54. (3)

W. Curtis Riddle,  
Senior group president, Gannett East Newspaper Group, and president and  
publisher, The News Journal, Wilmington, Del. Age 48. (2)

Carleton F. Rosenburgh,  
Senior vice president, Gannett Newspaper Division. Age 60. (2)

Gary F. Sherlock,  
President, Gannett Atlantic Newspaper Group, and president and  
publisher, The Journal News, Westchester County, N.Y. Age 54. (2)

Mary P. Stier,  
President, Gannett Midwest Newspaper Group, and president and  
publisher, Rockford (Ill.) Register Star. Age 42. (2)

Wendell J. Van Lare,  
Vice president, senior labor counsel. Age 54.

Frank J. Vega,  
President and CEO, Detroit Newspapers. Age 51. (2)

Cecil L. Walker  
President, Gannett Broadcasting Division. Age 63. (1)(3)

Barbara W. Wall,  
Vice president, senior legal counsel. Age 45.

Gary L. Watson,  
President, Gannett Newspaper Division. Age 54. (1)(2)

- (1) Member of the Gannett Management Committee.
- (2) Member of the Gannett Newspaper Operating Committee.
- (3) Member of the Gannett Broadcasting Operating Committee.

GANNETT COMMON STOCK PRICES  
High-low range by quarters based on NYSE-composite closing prices.

Year	Quarter	Low	High
1989	first	\$17.32	\$19.13
	second	\$18.32	\$24.25
	third	\$21.82	\$24.94
	fourth	\$19.75	\$22.63
1990	first	\$19.75	\$22.19
	second	\$17.75	\$21.13
	third	\$14.94	\$18.75
	fourth	\$15.32	\$18.88
1991	first	\$17.88	\$21.32
	second	\$19.88	\$22.19
	third	\$19.69	\$23.32
	fourth	\$17.94	\$21.13
1992	first	\$21.13	\$23.94
	second	\$20.75	\$24.57
	third	\$21.94	\$24.13
	fourth	\$23.00	\$26.82
1993	first	\$25.32	\$27.69
	second	\$23.75	\$27.38
	third	\$23.88	\$25.69
	fourth	\$23.75	\$29.07
1994	first	\$26.69	\$29.19
	second	\$25.32	\$27.44
	third	\$24.19	\$25.82
	fourth	\$23.38	\$26.69
1995	first	\$25.07	\$27.50
	second	\$26.00	\$27.88
	third	\$26.50	\$27.75
	fourth	\$26.44	\$32.19

1996	first	\$29.63	\$35.38
	second	\$32.25	\$35.82
	third	\$32.00	\$35.07
	fourth	\$34.75	\$39.25
1997	first	\$35.81	\$44.75
	second	\$40.50	\$50.66
	third	\$48.00	\$53.00
	fourth	\$51.13	\$61.81
1998	first	\$57.25	\$69.94
	second	\$65.13	\$74.69
	third	\$55.81	\$73.56
	fourth	\$48.94	\$68.06
1999	first	\$61.81	\$70.25
	second	\$61.81	\$75.44
	third	\$66.81	\$76.94
	fourth	\$68.81	\$79.31
2000	first	\$61.75	\$83.25*

\* Through Feb. 25, 2000

## Management's responsibility for financial statements

The management of the company has prepared and is responsible for the consolidated financial statements and related financial information included in this report. These financial statements were prepared in accordance with generally accepted accounting principles in the United States. These financial statements necessarily include amounts determined using management's best judgments and estimates.

The company's accounting and other control systems provide reasonable assurance that assets are safeguarded and that the books and records reflect the authorized transactions of the company. Underlying the concept of reasonable assurance is the premise that the cost of control not exceed the benefit derived. Management believes that the company's accounting and other control systems appropriately recognize this cost/benefit relationship.

The company's independent accountants, PricewaterhouseCoopers LLP, provide an independent assessment of the degree to which management meets its responsibility for fairness in financial reporting. They regularly evaluate the company's system of internal accounting controls and perform such tests and other procedures as they deem necessary to reach and express an opinion on the financial statements. The PricewaterhouseCoopers LLP report appears on page 51.

The Audit Committee of the Board of Directors is responsible for reviewing and monitoring the company's financial reports and accounting practices to ascertain that they are appropriate in the circumstances. The Audit Committee consists of five non-management directors, and meets to discuss audit and financial reporting matters with representatives of financial management, the internal auditors and the independent accountants. The internal auditors and the independent accountants have direct access to the Audit Committee to review the results of their examinations, the adequacy of internal accounting controls and the quality of financial reporting.

Douglas H. McCorkindale  
Vice Chairman and President

Larry F. Miller  
Executive Vice President  
and Chief Financial Officer

## Management's discussion and analysis of results of operations and financial position

### Basis of reporting

Following is a discussion of the key factors that have affected the company's business over the last three fiscal years. This commentary should be read in conjunction with the company's financial statements, the 11-year summary of operations and the Form 10-K information that appear in the following sections of this report.

The company's fiscal year ends on the last Sunday of the calendar year. The company's 1999 fiscal year ended on Dec. 26, 1999, and encompassed a 52-week period. The company's 1998 and 1997 fiscal years also encompassed 52-week periods.

## Business acquisitions, exchanges and dispositions

### 1999

On June 24, 1999, Gannett made a cash offer to acquire the stock of Newsquest plc ("Newsquest"). Newsquest's principal activities are publishing and printing regional and local newspapers in England with a portfolio of 180 titles that include paid-for daily and weekly newspapers, and free weekly newspapers.

The offer was for 460 pence (U.S. \$7.26) in cash or loan notes for each of 200.4 million fully diluted shares, for a total price of approximately 922 million pounds sterling (U.S. \$1.5 billion). Gannett also financed the repayment of Newsquest's existing debt. Share purchases commenced in the third quarter of 1999 and were financed principally by commercial paper borrowings and operating cash flow. On July 26, 1999, Gannett declared the offer unconditional in all respects and shortly thereafter, Gannett effectively owned 100% of Newsquest shares. The acquisition was recorded under the purchase method of accounting and Newsquest's results of operations are included in the company's financial statements from July 26, 1999 forward.

On June 1, 1999, the company completed a broadcast station transaction under which it exchanged its ABC affiliate KVUE-TV in Austin, Texas, and received KXTV-TV, the ABC affiliate in Sacramento, Calif., plus cash consideration. For financial reporting purposes, the company recorded the exchange as two simultaneous but separate events; that is, a sale of its Austin TV station for which a non-operating gain was recognized and the acquisition of the Sacramento station accounted for under the purchase method. In its second quarter, the company reported a net non-operating gain of \$55 million (\$33 million after tax) principally as a result of this transaction.

In March 1999, the company contributed The San Bernardino County Sun to a partnership that includes 21 daily California newspapers in exchange for a partnership interest.

The aggregate purchase price, including liabilities assumed, for businesses and assets acquired in 1999 including Newsquest, the Sacramento television station and certain smaller non-daily newspaper publishing operations, totaled approximately \$1.8 billion.

Subsequent event - January 31, 2000

On January 31, 2000, the previously announced sale of the assets of the company's subsidiary, Multimedia Cablevision, Inc., to Cox Communications, Inc. of Atlanta, Ga., was completed.

The sale price for the cable business was approximately \$2.7 billion in cash, which resulted in an after-tax gain of approximately \$740 million or \$2.64 per diluted share. The gain will be reported in Gannett's first quarter of 2000. The proceeds from the sale were used to pay down commercial paper obligations.

Although the cable sale was finalized in the year 2000, for financial reporting purposes, the cable operating results for 1999 and all prior years for which it was owned by the company have been reclassified in the statements of income and related discussions as discontinued operations. Likewise for the year 2000, cable operating results for the period up to the sale date, along with the gain on the sale, will be reported as discontinued operations. The cable business (along with the alarm security business sold in 1998) was previously reported as a separate segment by the company.

1998

In the first quarter of 1998, the company sold its five remaining radio stations, its alarm security business and its newspaper in St. Thomas, Virgin Islands. The company also contributed its newspaper in Saratoga Springs, N.Y., to the Gannett Foundation. The company recorded a net non-operating gain of \$307 million (\$184 million after tax), principally as a result of these transactions.

The company purchased television stations WCSH-TV (NBC) in Portland, Maine, and WLBZ-TV (NBC) in Bangor, Maine, early in the first quarter and WLTX-TV (CBS) in Columbia, S.C., in April 1998.

In the third quarter of 1998, the company sold five small-market daily newspapers in Ohio, Illinois and West Virginia and completed the acquisition of several newspapers in New Jersey, including The Daily Record in Morristown and the Ocean County Observer in Toms River. Also in the third quarter of 1998, the company completed a transaction with TCI Communications, Inc., under which it exchanged its subscribers and certain cable system assets in the suburban Chicago area (93,000 subscribers) for subscribers and certain cable system assets of TCI in Kansas (128,000 subscribers).

The aggregate purchase price for businesses and assets acquired in 1998 was approximately \$370 million in cash. These acquisitions were accounted for under the purchase method of accounting.

1997

In January 1997, the company exchanged WLWT-TV (NBC) in Cincinnati and KOCO-TV (ABC) in Oklahoma City for WZZM-TV (ABC) in Grand Rapids and WGRZ-TV (NBC) in Buffalo. This exchange was necessary to comply with Federal Communications Commission (FCC) cross-ownership rules.

In May 1997, the company acquired KNAZ-TV (NBC) in Flagstaff, Ariz., KMOH-TV (WB, now NBC) in Kingman, Ariz., and Printed Media Companies in Minneapolis, Minn. In July 1997, Mary Morgan, Inc., a printing business in Green Bay, Wis., was purchased, and in August 1997, the company acquired Army Times Publishing Company in Springfield, Va., which produces military newspapers and a monthly defense publication.

In October 1997, the company acquired New Jersey Press, Inc., which publishes two dailies, the Asbury Park Press and the Home News Tribune of East Brunswick.

The aggregate purchase price for businesses acquired in 1997 was approximately \$445 million in cash and liabilities assumed. These acquisitions were accounted for under the purchase method of accounting.

In January 1997, the company contributed the Niagara Gazette newspaper to the Gannett Foundation. In April 1997, the company sold its newspaper in Moultrie, Ga., and in November 1997, the company sold its newspapers in Tarentum and North Hills, Pa.

## Results of continuing operations

Note that the company's results of continuing operations discussed below do not include results from the cable business which was sold in January 2000. All cable operating results have been reclassified in the statements of income and related discussions as discontinued operations.

### Consolidated summary

Operating earnings reached another record level in 1999. A consolidated summary of the company's results is presented below. Note that this summary separates from ongoing results the second quarter 1999 net non-operating gain of \$55 million (\$33 million after tax) principally from the exchange of the Austin television station for the Sacramento television station, and the first quarter 1998 net non-operating gain of \$307 million (\$184 million after tax) principally from the sale of radio and alarm security businesses.

In millions of dollars, except per share amounts

	1999	Change	1998	Change	1997	Change
	-----	-----	-----	-----	-----	-----
Operating revenues	\$5,260	8%	\$4,881	9%	\$4,474	7%
Operating expenses	\$3,697	6%	\$3,495	9%	\$3,212	1%
Operating income	\$1,563	13%	\$1,386	10%	\$1,262	24%
Income from continuing operations, excluding gains on sale/exchange of properties	\$ 886	13%	\$ 782	15%	\$ 681	35%
After-tax gains on sale/exchange of properties	\$ 33		\$ 184			
Income from continuing operations, as reported	\$ 919	(5%)	\$ 966	42%	\$ 681	14%
Earnings per share from continuing operations, excluding gains on sale/exchange of properties						
Basic	\$ 3.18	15%	\$ 2.76	15%	\$ 2.41	35%
Diluted	\$ 3.15	15%	\$ 2.74	15%	\$ 2.39	34%
Earnings per share from gains on sale/exchange of properties						
Basic	\$ .11		\$ .65			
Diluted	\$ .11		\$ .64			
Earnings per share from continuing operations, as reported						
Basic	\$ 3.29	(4%)	\$ 3.41	42%	\$ 2.41	14%
Diluted	\$ 3.26	(4%)	\$ 3.38	42%	\$ 2.39	13%

A discussion of operating results of the company's newspaper and broadcasting segments along with other factors affecting net income follows. Operating cash flow amounts presented with business segment information represent operating income plus depreciation and amortization of intangible assets. Such cash flow amounts vary from net cash flow from operating activities presented in the Consolidated Statements of Cash Flows because cash payments for interest and taxes are not reflected therein, nor are the cash flow effects of non-operating items, discontinued operations or changes in certain operations-related balance sheet accounts.

### Newspapers

In addition to its domestic local newspapers, the company's newspaper publishing operations include USA TODAY, USA WEEKEND, Newsquest, purchased in 1999, which publishes daily and non-daily newspapers in England, and Gannett Offset commercial printing. The newspaper segment in 1999 contributed 86% of the company's revenues and 83% of its operating income. Record earnings were achieved by the newspaper segment in 1999, reflecting the results from newly acquired Newsquest operations but also gains at most U.S. local newspapers, and significant revenue and earnings growth at USA TODAY and USA WEEKEND. Ad revenues at USA TODAY rose 17%, and earnings were up dramatically.

Newspaper earnings also were aided by lower newsprint prices which, on average, were 12% lower than in 1998.

Newspaper operating results were as follows:

In millions of dollars

	1999	Change	1998	Change	1997	Change
	-----	-----	-----	-----	-----	-----
Revenues	\$4,532	9%	\$4,159	10%	\$3,771	8%
Expenses	\$3,240	6%	\$3,050	10%	\$2,769	2%
Operating income	\$1,292	16%	\$1,109	11%	\$1,002	27%
Operating cash flow	\$1,499	16%	\$1,294	11%	\$1,170	23%

Newspaper operating revenues: Newspaper operating revenues are derived principally from advertising and circulation sales, which accounted for 73% and 23%, respectively, of total newspaper revenues in 1999. Ad revenues include those derived from advertising placed with newspaper Internet products. Other

newspaper publishing revenues are mainly from commercial printing businesses. The table below presents these components of reported revenues for the last three years.

Newspaper publishing revenues, in millions of dollars

	1999	Change	1998	Change	1997	Change
	-----	-----	-----	-----	-----	-----
Advertising	\$3,293	12%	\$2,943	12%	\$2,634	9%
Circulation	\$1,023	1%	\$1,010	7%	\$ 948	3%
Commercial printing and other	\$ 216	5%	\$ 206	9%	\$ 189	13%
	-----	-----	-----	-----	-----	-----
Total	\$4,532	9%	\$4,159	10%	\$3,771	8%
	=====	=====	=====	=====	=====	=====

In the tables that follow, newspaper advertising lineage, circulation volume statistics and related revenue results are presented on a pro forma basis for newspapers owned at the end of 1999.

For Newsquest, advertising and circulation revenues are fully reflected in the amounts below, as are daily paid circulation volumes. Advertising lineage for Newsquest is not reflected, however.

Advertising revenues, in millions of dollars (pro forma)

	1999	Change	1998	Change	1997	Change
Local	\$1,007	(1%)	\$1,012	4%	\$ 975	5%
National	\$ 647	15%	\$ 565	9%	\$ 516	10%
Classified	\$1,397	6%	\$1,314	9%	\$1,203	11%
Total Run-of-Press	\$3,051	6%	\$2,891	7%	\$2,694	8%
Preprint and other advertising	\$ 483	6%	\$ 456	2%	\$ 446	6%
Total ad revenue	\$3,534	6%	\$3,347	7%	\$3,140	8%

Advertising lineage, in millions of inches, and preprint distribution (pro forma)

	1999	Change	1998	Change	1997	Change
Local	34.8	0%	34.9	3%	33.8	5%
National	3.5	15%	3.0	7%	2.8	13%
Classified	45.0	9%	41.5	9%	38.0	8%
Total Run-of-Press	83.3	5%	79.4	6%	74.6	7%
Preprint distribution (millions)	7,515	3%	7,287	7%	6,812	3%

Reported newspaper advertising revenues for 1999 were \$350 million greater than in 1998, a 12% increase, while pro forma revenues presented above reflect a 6% increase. The variance in these two comparisons relates principally to the Newsquest properties acquired in July 1999.

Pro forma local ad revenues and lineage were down slightly (less than 1%) for the full year. Ad spending by the larger retailers in our markets declined for the year, reflecting closings and consolidations, but this was mostly offset by greater revenue from expanded sales and marketing efforts directed toward small and medium sized advertisers.

Pro forma national ad revenues and lineage rose 15%, driven principally by USA TODAY, which reported a 19% gain in revenues on a 14% lineage gain. National ad revenue growth also was strong at USA WEEKEND and at several large daily newspaper properties.

Pro forma classified revenue in 1999 rose 6% on a 9% lineage gain. Employment ad revenue gains were the strongest, followed by automotive and then real estate. The continued strong economy and the tight labor market were key factors in these revenue gains, along with added marketing and sales resources.

In millions, as reported

Year	Newspaper advertising revenues
1990	\$1,917
1991	\$1,853
1992	\$1,882
1993	\$2,005
1994	\$2,153
1995	\$2,219
1996	\$2,418
1997	\$2,634
1998	\$2,943
1999	\$3,293

Looking to the year 2000, further ad revenue and volume growth is anticipated in all categories. Generally modest price increases are planned at most properties, and the company will continue to expand and refine sales and marketing efforts. Changes in national economic factors such as interest rates, employment levels and the rate of general economic growth will impact revenues at all of the company's newspapers.

Newspaper circulation revenues rose \$12 million or slightly more than 1% in 1999. Incremental circulation revenues from Newsquest offset declines in domestic circulation revenue. On a pro forma basis, circulation revenues declined slightly less than 1%.

For local newspapers, morning circulation accounts for approximately 80% of total daily volume, while evening circulation accounts for 20%. On a pro forma basis, local morning circulation declined 1%, evening circulation declined 2% and Sunday circulation declined 2%. Selected circulation price increases were implemented in 1999 at certain newspapers. During 1999, the St. Cloud (Minn.) Times and the Vineland (N.J.) Daily Journal were converted from evening to morning publications.

USA TODAY's average daily circulation for 1999 rose .1% to 2,274,621. USA TODAY reported an average daily paid circulation of 2,235,808 in the ABC Publishers' Statement for the six months ended Sept. 26, 1999, a 1% increase over the comparable period a year ago.

Newspaper circulation revenues  
In millions, as reported

Year	Newspaper circulation revenues
1990	\$730
1991	\$777
1992	\$807
1993	\$839
1994	\$849
1995	\$869
1996	\$918
1997	\$948
1998	\$1,010
1999	\$1,023

The company expects modest circulation revenue growth at most of its newspaper properties in 2000. Circulation price increases are planned at certain newspapers, along with overall slightly higher volume.

Pro forma circulation volume for the company's local newspapers is summarized in the table below:

Average net paid circulation volume, in thousands (pro forma)

	1999	Change	1998	Change	1997	Change
Local Newspapers						
Morning	3,828	(1%)	3,875	1%	3,823	1%
Evening	960	(2%)	979	-	983	(2%)
Total daily	4,788	(1%)	4,854	1%	4,806	1%
Sunday	5,813	(2%)	5,942	(1%)	6,022	(1%)

Reported newspaper advertising revenues for 1998 were \$309 million greater than in 1997, a 12% increase, while pro forma revenues presented above reflect a 7% increase. This reported/pro forma variance relates principally to newspaper acquisitions in 1998 and 1997.

Pro forma local ad revenues and linage in 1998 rose 4% and 3%, respectively. Most local newspapers achieved gains in this category, particularly from medium and smaller accounts. Ad spending by major retailers was slightly lower in 1998. The overall gains in local revenues were spurred by enhanced sales and marketing efforts and by the strong economy.

Pro forma national ad revenues and linage rose 9% and 7%, respectively, in 1998 fueled principally by USA TODAY, which reported a 12% gain in total ad revenues and a 9% linage gain. Ad revenue growth at USA TODAY in 1998 followed a 12% gain in 1997 and a 30% gain in 1996.

Pro forma classified revenues in 1998 rose 9% on a 9% linage gain. Employment advertising revenue gains were the strongest, followed by real estate and automotive.

Newspaper circulation revenues rose \$62 million or 7% in 1998.

Incremental revenue from the newspaper businesses acquired in 1997 and 1998 contributed significantly to the gains, although most of the company's local newspapers, along with USA TODAY and USA WEEKEND, reported higher circulation revenue as well. On a pro forma basis, local morning circulation rose 1%. Average evening circulation was less than 1% lower, continuing the national trend. Average Sunday circulation was 1% lower in 1998.

During 1998, the Battle Creek (Mich.) Enquirer was converted from an evening to a morning publication, and the 10 daily Gannett Suburban Newspapers were consolidated into one morning and Sunday publication, The Journal News, based in Westchester County, N.Y.

Selected circulation price increases were implemented in 1998 at certain newspapers.

USA TODAY's average daily paid circulation for 1998 rose 2% to 2,271,767. USA TODAY reported an average daily paid circulation of 2,213,255 in the ABC Publisher's Statement for the six months ended Sept. 27, 1998, a 2% increase over the comparable period a year ago.

Reported newspaper ad revenues for 1997 were \$216 million greater than in 1996, a 9% increase, while pro forma revenues reflect an 8% increase. This reported/pro forma variance relates to the 1997 acquisitions of Army Times Publishing Company and New Jersey Press, Inc.

Pro forma local ad revenues and linage rose 5%. Most of the company's local newspapers achieved gains in this category.

Pro forma national ad revenues and linage rose 10% and 13% in 1997, respectively. USA TODAY reported a 12% gain in total ad revenues and a 7% linage gain. USA WEEKEND's national revenues rose 16%, and local newspaper national revenues were up 13%.

Pro forma classified revenues rose 11% in 1997 on an 8% linage gain. Employing advertising revenue gains were strongest, followed by real estate and automotive. Ad rates were higher at most newspapers for most key classified categories.

Newspaper circulation revenues rose \$30 million or 3% in 1997. Most local newspapers, along with USA TODAY and USA WEEKEND, contributed to the gain.

On a pro forma basis, local morning circulation rose 1% in 1997 while average evening circulation was 2% lower. Average Sunday circulation was 1% lower. At The Detroit News, daily and Sunday circulation rose for the year, reversing the effects of the strike initiated in 1995.

During 1997, The Bellingham (Wash.) Herald and the Iowa City Press-Citizen converted from evening to morning publication and the evening Rochester (N.Y.) Times-Union was consolidated with the morning publication, Democrat and Chronicle.

Selected price increases were implemented in 1997 at certain newspapers.

USA TODAY's average daily paid circulation in 1997 rose 3% to 2,234,474. USA TODAY reported an average daily paid circulation of 2,169,860 in the ABC Publisher's Statement for the six months ended Sept. 28, 1997, a 2% increase over the comparable period in 1996.

Newspaper operating expense: Newspaper operating expenses rose \$190 million, or 6%, in 1999. The increase was caused principally by incremental costs from Newsquest properties acquired in July 1999. Newsprint expense for the year, including the effect of acquisitions, was 6% lower than in 1998. While consumption rose nearly 7% (due principally to Newsquest), average newsprint prices declined 12%.

For 2000, newsprint consumption and prices are expected to be slightly higher than in 1999. The increase in consumption in 2000 will be tempered by web width reductions to 50 inches at most of the company's U.S. newspapers, including USA TODAY.

Payroll costs for newspaper operations rose 10% in 1999, in part because of the Newsquest acquisition but also because of staffing increases in marketing and ad sales and modest pay increases.

For 2000, moderate pay increases are planned and staffing levels are expected to be up slightly.

Newspaper operating expenses rose \$281 million or 10% in 1998. The increase was caused principally by incremental costs from newspaper properties acquired in 1997 and 1998. Newsprint expense for the year, including the effect of acquisitions, was 18% higher than in 1997. Both consumption and average prices were higher by approximately 9%.

Payroll costs for newspaper operations rose 9% in 1998, in part because of acquired properties but also because of increases in headcount, particularly in marketing and ad sales, and pay increases.

Newspaper operating expenses rose \$53 million or 2% in 1997. The company benefited from lower average newsprint costs for the year. Newsprint expense for the year, including the effect of acquisitions, was 15% lower than in 1996. Consumption was higher by 8%, but average prices were down 21%.

Payroll costs for newspaper operations rose 7% in 1997, in part because of the acquired properties but also because of slight increases in headcount, particularly in ad sales, and modest pay increases.

Newspaper operating income: The company's newspapers produced record earnings in 1999. Operating profit rose \$182 million or 16%. The Newsquest properties acquired in July 1999 contributed to the profit gain. Earnings were strong at Detroit, the company's New Jersey Group and at USA WEEKEND. Most of the company's local U.S. newspapers reported earnings gains. For USA TODAY, 1999 was another record year as operating profit rose dramatically.

Newsquest financial results were translated from British pounds to U.S. dollars using a weighted average rate of \$1.62 for the period it was owned in 1999.

For 2000, newspaper operating profits are expected to show continued growth, reflecting full-year results at Newsquest, generally higher profits at most local domestic newspapers and further earnings gains at USA TODAY.

Newspapers operating profit rose \$107 million or 11% in 1998. While newspaper properties acquired in 1997 and 1998 contributed significant earnings, most of the company's local newspapers also reported higher profits. Earnings gains at Detroit and at USA TODAY were among the strongest.

Newspapers earnings were sharply higher in 1997; operating profit rose \$216 million or 27%. Nearly all local newspapers reported higher profits and significant gains were achieved in Detroit and other large-city markets, as well as at USA WEEKEND. At USA TODAY, operating results were sharply higher.

#### Broadcasting

The company's broadcasting operations at the end of 1999 included 21 television stations in markets reaching 17.4 percent of U.S. television homes.

Over the last three years, reported broadcasting revenues, expenses, operating income and operating cash flows were as follows:

In millions of dollars

	1999	Change	1998	Change	1997	Change
Revenues	\$ 729	1%	\$ 721	3%	\$ 704	2%
Expenses	\$ 391	4%	\$ 377	1%	\$ 376	(4%)
Operating income	\$ 338	(2%)	\$ 344	5%	\$ 328	10%
Operating cash flow	\$ 400	(1%)	\$ 404	5%	\$ 385	10%

Reported broadcast results are affected by the station exchange on June 1, 1999 of KVUE-TV in Austin for KXTV-TV in Sacramento. (Refer to page 23 for details of the transaction.) Total broadcast reported revenues rose \$7 million or 1% for 1999. However, on a pro forma basis, giving effect to the Austin/Sacramento station exchange, total station revenues were slightly less than 1% lower for the full year. Pro forma local revenues rose 5% for the year, while national revenues were down 7%. The decline in national ad revenue in comparison with 1998 reflects in part revenue spikes in 1998 on CBS stations for the Winter Olympics and on NBC affiliates for the Super Bowl and the Seinfeld program, and from generally strong political/issue advertising.

Reported operating expenses for broadcast were up 4%, reflecting the impact of the Austin/Sacramento station exchange. On a pro forma basis, operating costs were down slightly. Pro forma payroll was up 1%.

For 2000, television revenues and earnings are expected to improve considerably, buoyed by incremental ad revenues from the Olympics and political campaigns.

In November 1999, the company announced an agreement to acquire WJXX-TV, the ABC affiliate in Jacksonville, Fla. Closing is expected to occur as soon as regulatory approvals are obtained. The company also will continue to own WTLV-TV, the NBC affiliate in Jacksonville.

A summary of pro forma revenues for television stations owned at the end of 1999 follows:

Pro forma broadcast revenues, in millions of dollars

	1999	Change	1998	Change	1997	Change
Revenues	\$ 732	(1%)	\$ 736	6%	\$ 692	2%

Total reported broadcasting revenues rose \$18 million or 3% in 1998. On a pro forma basis, broadcasting revenues rose 6% for the year. Pro forma local and national advertising revenues increased 6% and 9%, respectively, over 1997, reflecting strong advertising demand for NBC programming (12 company stations were NBC affiliates) and overall growth in the economy. Advertising revenues benefited from the Super Bowl broadcast on the company's NBC stations and the Winter Olympics airing on its CBS stations. Strong political advertising contributed to the overall revenue growth as well.

Reported operating expenses for broadcast were up 1% for 1998. On a pro forma basis, operating expenses increased 2%, with payroll costs up 4% and program costs up 1% over 1997.

Operating income in 1998 from broadcasting reached a record high, climbing \$15 million to \$344 million. The 5% increase was the result of continued strong demand for television advertising in most markets throughout the year and cost controls.

Reported broadcasting revenues rose \$17 million or 2% in 1997. On a pro forma basis, broadcasting revenues rose 2% with local advertising revenues up 5% and national advertising revenues even with 1996.

Reported operating expenses for broadcast in 1997 declined \$14 million or 4%, mainly because of Olympics-related costs in 1996. On a pro forma basis, operating expenses declined 2%. Pro forma payroll increased 4%, while program expenses decreased 9%.

Broadcasting revenues  
In millions, as reported

Year	Broadcast revenues
1990	\$397
1991	\$357
1992	\$371
1993	\$397
1994	\$407
1995	\$466
1996	\$687
1997	\$704
1998	\$721
1999	\$729

Consolidated operating expenses

Over the last three years, the company's consolidated operating expenses were as follows:

Consolidated operating expenses, in millions of dollars

	1999	Change	1998	Change	1997	Change
Cost of sales	\$2,608	4%	\$2,499	10%	\$2,272	--
Selling, general and admin. expenses	\$ 809	9%	\$ 743	5%	\$ 706	6%
Depreciation	\$ 169	3%	\$ 164	7%	\$ 153	3%
Amortization of intangible assets	\$ 111	23%	\$ 90	11%	\$ 81	8%

Cost of sales for 1999 were up \$110 million or 4%, reflecting increased costs from businesses acquired in 1998 and 1999, particularly Newsquest. Newsprint expense decreased 6% despite a 7% increase in consumption (including acquisitions). Average newsprint prices dropped 12% as compared to 1998.

Selling, general and administrative costs (SG&A) were up 9% for the year due primarily to the Newsquest acquisition and generally higher newspaper advertising expenses.

Depreciation expense increased 3% during the year as a result of the Newsquest acquisition. Amortization of intangibles rose \$21 million or 23% due to 1998 and 1999 acquisitions, principally Newsquest.

Cost of sales for 1998 increased \$227 million or 10%. Newsprint expense rose 18% for the year because of a 9% increase in consumption (including acquisitions) and 9% higher average newsprint prices. Other costs from businesses acquired in 1997 and 1998 also contributed to this increase.

SG&A rose 5% for 1998, mainly because of incremental newspaper advertising expenses from properties acquired in 1997 and 1998.

Depreciation expense in 1998 was up 7% from the prior year due to increased depreciation expense from capital additions and newly acquired properties. Amortization of intangibles rose \$9 million or 11% because of costs associated with 1997 and 1998 acquisitions.

Cost of sales for 1997 was unchanged from 1996. Although newsprint consumption for 1997 increased 8% (including consumption by businesses acquired in 1997), newsprint expense declined 15% for the year because of lower newsprint prices. Newsprint savings were offset principally by the incremental costs of properties acquired in 1997.

SG&A rose \$42 million or 6% for 1997, primarily because of the effect of properties acquired in that year.

Depreciation expense rose \$5 million or 3% in 1997, while amortization of intangibles increased \$6 million or 8%. Both increases were attributable to newly acquired properties.

Payroll and newsprint costs (along with certain other production material costs), the largest elements of the company's operating expenses, are presented below, expressed as a percentage of total pre-tax operating expenses.

	1999	1998	1997
Payroll and employee benefits	45.7%	44.7%	44.1%
Newsprint and other production material	19.5%	21.4%	20.1%

#### Non-operating income and expense

Interest expense for 1999 increased \$15 million or 19%, reflecting significantly increased commercial paper borrowings in the second half of 1999 as a result of the Newsquest acquisition. Interest expense in 2000 is expected to decline significantly due to repayment of commercial paper borrowings from proceeds from the sale of the company's cable division on Jan. 31, 2000. The company's financing activities are discussed further in the financial position section of this report.

Other non-operating income for 1999 includes the second quarter net non-operating gain of \$55 million principally from the exchange of the television stations discussed above.

Interest expense for 1998 decreased \$19 million or 19%, reflecting the paydown of fixed-rate debt and commercial paper borrowings from operating cash flow and the proceeds from the sale of certain businesses.

Other non-operating income for 1998 includes the first quarter net non-operating gain of \$307 million principally from the sale of radio and alarm security businesses.

Interest expense for 1997 decreased \$37 million or 28%, reflecting the paydown of commercial paper borrowings from operating cash flow and the proceeds from the sale of the outdoor and entertainment businesses in 1996.

#### Provision for income taxes

The company's effective income tax rate for continuing operations was 39.8% in 1999, 40.0% in 1998 and 41.0% in 1997. The decrease in the effective tax rate in 1999 and 1998 reflects lower state taxes and the diminished impact of the amortization of non-deductible intangible assets.

#### Income from continuing operations

In 1999, the company reported income from continuing operations of \$919 million or \$3.26 per diluted share. However, this reflects the net non-operating gain principally from the television station exchange transaction discussed on page 23. This net gain totaled \$55 million pre-tax (\$33 million after tax or \$.11 per diluted share).

For 1998, the company reported income from continuing operations of \$966 million or \$3.38 per diluted share. This amount reflects the net non-operating gain principally from the sale of radio and alarm security businesses in the first quarter of the year. This net gain totaled \$307 million pre-tax (\$184 million after tax or \$.64 per diluted share).

For purposes of evaluating the company's earnings progress from ongoing operations, the earnings summary below excludes the effect of these non-operating gains in 1999 and 1998.

In millions of dollars, except per share amounts

Earnings summary excluding 1999 and 1998 net non-operating gains

	1999	Change	1998	Change	1997	Change
Operating income	\$1,563	13%	\$1,386	10%	\$1,262	24%
Non-operating expense						
Interest expense	(95)	19%	(80)	(19%)	(98)	(28%)
Other	4	--	(1)	(87%)	(9)	241%
Total	(91)	12%	(81)	(25%)	(107)	(22%)
Income before income taxes	1,472	13%	1,305	13%	1,155	31%
Provision for income taxes	586	12%	523	10%	474	25%
Income from continuing operations	\$ 886	13%	\$ 782	15%	\$ 681	35%
Earnings per share from continuing operations - diluted	\$ 3.15	15%	\$ 2.74	15%	\$ 2.39	34%

Excluding non-recurring items, the company's reported earnings from continuing operations in 1999 were \$886 million, a 13% increase with diluted earnings per share at \$3.15, up 15%; operating income reached \$1.563 billion, an increase of \$177 million or 13%.

The strong, record showing in operating income and after-tax results for 1999 came from newspapers. Broadcast earnings were down 2%. Interest expense was 19% higher.



Excluding non-recurring items, 1998 income from continuing operations was \$782 million or \$2.74 per diluted share, both up 15%. Operating income reached \$1.386 billion, an increase of \$124 million or 10%. Both the newspaper and broadcasting segments reported higher earnings for the year, with record results at USA TODAY and strong improvement at The Detroit News. Lower interest costs and a lower effective tax rate also contributed.

For 1997, the company reported earnings from continuing operations of \$681 million or \$2.39 per diluted share, both record highs, up 35% and 34%, respectively, from record results in 1996. The company's operating income reached \$1.262 billion in 1997, an increase of \$243 million or 24%. Both of the company's business segments reported higher earnings for the year, with record operating results at USA TODAY, a favorable year-to-year comparison at The Detroit News, lower interest costs and a lower effective tax rate.

Income from continuing operations in millions

Year	Income from Continuing Operations
1990	\$355
1991	\$292
1992	\$341*
1993	\$389
1994	\$455
1995	\$459
1996	\$503**
1997	\$681
1998	\$782**
1999	\$886**

\* Before effect of accounting principle changes

\*\* Before net non-recurring gains from sale/exchange of businesses

#### Discontinued operations

As part of the Multimedia purchase in 1995, the company acquired cable television and alarm security operations. In 1998, the company sold its alarm security business, which had been reported within the cable segment. In July 1999, the company announced it had agreed to sell its cable business to Cox Communications, Inc., and on Jan. 31, 2000, the sale of cable was completed. Sale proceeds were approximately \$2.7 billion and the company will recognize an after-tax gain in its 2000 financial statements of approximately \$740 million or \$2.64 per diluted share.

In connection with the cable sale, the company has reclassified cable segment operating results for 1999 and for all prior periods owned as discontinued operations in its statements of income and related discussions. The gain upon sale in 2000 will likewise be reported as an element of discontinued operations. At the end of 1999, the cable television business served 523,000 subscribers in three states. Reported operating results for the cable and security segment over the last three years were as follows:

In millions of dollars

	1999	Change	1998	Change	1997
Revenues	\$ 258	7%	\$ 241	(6%)	\$ 255
Expenses	\$ 192	4%	\$ 183	(9%)	\$ 201
Operating income	\$ 66	14%	\$ 58	7%	\$ 54
Operating cash flow	\$ 118	4%	\$ 114	(6%)	\$ 121
After tax earnings	\$ 39	18%	\$ 33	6%	\$ 31

#### Net Income

The company reported net income of \$958 million or \$3.40 per diluted share in 1999 which includes after-tax earnings from discontinued operations of \$39 million or \$0.14 per share, and a net non-operating after-tax gain of \$33 million or \$0.11 per share from the company's exchange of television stations previously discussed.

Average diluted shares outstanding for 1999 totaled 281,608,000, compared to 285,711,000 in 1998. Basic shares totaled 279,048,000 for 1999 and 283,097,000 for 1998.

The company's return on shareholders' equity, based on earnings from continuing operations, is presented in the table below.

Return on shareholders' equity (before non-recurring gains and accounting principle changes) in percentages

Year	Return on shareholders' equity
1990	17.5
1991	16.2
1992	21.9
1993	22.3
1994	24.4
1995	23.0
1996	19.8
1997	21.3
1998	21.0
1999	20.6

The percentage return on equity for 1999 and 1998 declined

from the prior years because non-recurring gains from the sale/exchange of businesses are included in shareholders' equity, but are excluded from the amount of earnings from continuing operations used in the calculation.

## Financial Position

### Liquidity and capital resources

The principal changes in the company's financial position for 1999 relate to the Newsquest acquisition, with an aggregate cost of approximately \$1.5 billion which was funded principally by commercial paper borrowings.

Changes in property, plant and equipment in 1999 reflect capital spending of \$258 million plus amounts recorded in connection with newly acquired properties, principally Newsquest. The increase in intangible assets is primarily due to amounts recorded in connection with the Newsquest acquisition, and the increases in working capital balances are likewise due to Newsquest. The increase in investments and other assets in 1999 is primarily the result of the company's contribution of The San Bernardino County Sun to a partnership that includes a number of daily California newspapers in exchange for a partnership interest.

The company purchased \$163 million in treasury shares in the second half of 1999. The company's foreign currency translation adjustment, related to Newsquest and reported as part of shareholders' equity, totaled \$14.3 million, net of tax, at Dec. 26, 1999. This reflects the strengthening of the pound against the U.S. dollar since the Newsquest acquisition date. Newsquest's assets and liabilities were translated from British pounds to U.S. dollars at the Dec. 26, 1999 exchange rate of \$1.62.

The company's consolidated operating cash flow (defined as operating income plus depreciation and amortization of intangible assets) totaled \$1.843 billion in 1999 compared to \$1.639 billion in 1998 and \$1.496 billion in 1997. The cash flow increase of \$204 million or 12% in 1999 reflects significant operating income growth for the company's newspaper segment. The table below presents operating cash flow as a percent of revenue over the last 10 years.

Year	Operating cash flow, as a percent of revenue
1990	25.8
1991	23.1
1992	24.4
1993	26.1
1994	27.5
1995	27.0
1996	29.7
1997	33.4
1998	33.6
1999	35.0

Working capital, or the excess of current assets over current liabilities, totaled \$191 million at the end of 1999 and \$178 million at the end of 1998. Certain key measurements of the elements of working capital for the last three years are presented in the following chart:

Working capital measurements	1999	1998	1997
Current ratio	1.2-to-1	1.2-to-1	1.2-to-1
Accounts receivable turnover	7.4	7.9	7.8
Newsprint inventory turnover	7.3	7.5	7.3

The company's operations have historically generated strong positive cash flow, which, along with the company's program of issuing commercial paper and maintaining bank revolving credit agreements, has provided adequate liquidity to meet the company's requirements, including those for acquisitions.

The company regularly issues commercial paper for cash requirements and maintains a revolving credit agreement equal to or in excess of any commercial paper outstanding. The company's commercial paper has been rated A-1+ and P-1 by Standard & Poor's and Moody's Investors Service, respectively. The company's senior unsecured long-term debt is rated AA- by Standard & Poor's and A1 by Moody's Investors Service. The company has a shelf registration statement with the Securities and Exchange Commission under which up to \$1.5 billion of additional debt securities may be issued. The company's Board of Directors has established a maximum aggregate level of \$3.5 billion for amounts which may be raised through borrowings or the issuance of equity securities.

The company repaid its commercial paper obligations from the pre-tax proceeds from the sale of the company's cable division on Jan. 31, 2000. Commercial paper borrowings are expected to be made later in 2000 for income tax requirements on the cable sale and also may be necessary for acquisitions or additional share repurchases.

Note 4 to the company's financial statements on page 42 of this report provides further information concerning commercial paper transactions and the company's \$3.0 billion revolving credit agreement.

The company has a capital expenditure program (not including business acquisitions) of approximately \$325 million planned for 2000, including approximately \$144 million for land and buildings or renovation of existing facilities, including costs associated with the new USA TODAY and corporate headquarters facility, \$162 million for machinery and equipment, and \$19 million for vehicles and other assets. Management reviews the capital expenditure program periodically and modifies it as required to meet current business needs. It is expected that the 2000 capital program will be funded from operating cash flow.

## Capital stock

In 1998, the company announced authorizations to repurchase up to \$750 million of its company stock. During 1998, the company repurchased a total of approximately 6 million shares of common stock at a cost of \$329 million and in 1999, the company purchased approximately 2.4 million shares of its common stock at a cost of \$163 million. In early 2000, the Board authorized the repurchase of an additional \$500 million of company stock. Certain of the shares previously acquired by the company have been reissued in settlement of employee stock awards.

In 1997, the company's Board of Directors approved a two-for-one stock split effective on Oct. 6, 1997. In this report, all share and per-common-share amounts have been adjusted to reflect this stock split. In connection with the split, \$162.2 million was transferred from retained earnings to common stock to reflect the par value of additional shares issued.

An employee 401(k) Savings Plan was established in 1990 which includes a company matching contribution in the form of Gannett stock. To fund the company's matching contribution, an Employee Stock Ownership Plan (ESOP) was formed which acquired 2,500,000 shares of Gannett stock from the company for \$50 million. The stock purchase was financed with a loan from the company.

The company's common stock outstanding at Dec. 26, 1999, totaled 277,926,431 shares, compared with 279,001,295 shares at Dec. 27, 1998.

## Dividends

Dividends declared on common stock amounted to \$229 million in 1999, compared with \$221 million in 1998, reflecting an increase in the dividend rate.

Year	Dividends declared per share
1990	\$.61
1991	\$.62
1992	\$.63
1993	\$.65
1994	\$.67
1995	\$.69
1996	\$.71
1997	\$.74
1998	\$.78
1999	\$.82

In October 1999, the quarterly dividend was increased from \$.20 to \$.21 per share.

Cash dividends		Payment date	Per share
1999	4th Quarter	Jan. 3, 2000	\$.21
	3rd Quarter	Oct. 1, 1999	\$.21
	2nd Quarter	July 1, 1999	\$.20
	1st Quarter	April 1, 1999	\$.20
1998	4th Quarter	Jan. 2, 1999	\$.20
	3rd Quarter	Oct. 1, 1998	\$.20
	2nd Quarter	July 1, 1998	\$.19
	1st Quarter	April 1, 1998	\$.19

## Effects of inflation and changing prices and other matters

The company's results of operations and financial condition have not been significantly affected by inflation and changing prices. In all of its principal businesses, subject to normal competitive conditions, the company generally has been able to pass along rising costs through increased selling prices. Further, the effects of inflation and changing prices on the company's property, plant and equipment and related depreciation expense have been reduced as a result of an ongoing capital expenditure program and the availability of replacement assets with improved technology and efficiency.

The company is exposed to foreign exchange rate risk primarily due to its acquisition of Newsquest, which uses the British pound as its functional currency which is then translated into U.S. dollars.

In June 1998, SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" was issued. This standard is effective for fiscal periods beginning after June 15, 2000. The adoption of this standard is not expected to have a material effect on the company's results of operations or financial position.

## Year 2000

The company's efforts to address potential Year 2000 problems began in 1995 and resulted in the development of a plan to ensure all of the company's key computer and telecommunications systems were Year 2000 compliant. The company's plan was successful; no significant Year 2000 problems were encountered. Costs associated with efforts to achieve Year 2000 compliance were not material to the company's financial position or to operating results for any of the years involved.

## Certain factors affecting forward-looking statements

Certain statements in the company's 1999 Annual Report to Shareholders and its Annual Report on Form 10-K contain forward-looking information. The words "expect," "intend," "believe," "anticipate," "likely," "will" and similar expressions generally identify forward-looking statements. These forward-

looking statements are subject to certain risks and uncertainties which could cause actual results and events to differ materially from those anticipated in the forward-looking statements.

Potential risks and uncertainties which could adversely affect the company's ability to obtain these results include, without limitation, the following factors: (a) increased consolidation among major retailers or other events which may adversely affect business operations of major customers and depress the level of local and national advertising; (b) an economic downturn in some or all of the company's principal newspaper or television markets leading to decreased circulation or local, national or classified advertising; (c) a decline in general newspaper readership patterns as a result of competitive alternative media or other factors; (d) an increase in newsprint or syndication programming costs over the levels anticipated; (e) labor disputes which may cause revenue declines or increased labor costs; (f) acquisitions of new businesses or dispositions of existing businesses; (g) a decline in viewership of major networks and local news programming; (h) rapid technological changes and frequent new product introductions prevalent in electronic publishing; and (i) a weakening in the British pound to U.S. dollar exchange rate.

CONSOLIDATED BALANCE SHEETS  
In thousands of dollars

	Dec. 26, 1999	Dec. 27, 1998
	-----	-----
ASSETS		
Current assets		
Cash	\$ 46,148	\$ 60,103
Marketable securities, at cost, which approximates market	12	6,084
Trade receivables (less allowance for doubtful receivables of \$30,694 and \$19,143, respectively)	800,682	664,540
Other receivables	80,753	52,619
Inventories	95,014	87,176
Prepaid expenses	52,613	35,863
	-----	-----
Total current assets	1,075,222	906,385
	-----	-----
Property, plant and equipment		
Land	182,138	180,786
Buildings and improvements	886,655	839,210
Cable systems (Note 2)	424,907	413,059
Machinery, equipment and fixtures	2,259,362	2,123,468
Construction in progress	130,850	110,220
	-----	-----
Total	3,883,912	3,666,743
Less accumulated depreciation	(1,660,060)	(1,602,960)
	-----	-----
Net property, plant and equipment	2,223,852	2,063,783
	-----	-----
Intangible and other assets		
Excess of acquisition cost over the value of assets acquired (less accumulated amortization of \$867,606 and \$749,680, respectively)	5,398,227	3,794,601
Investments and other assets (Note 5)	309,145	214,711
	-----	-----
Total intangible and other assets	5,707,372	4,009,312
	-----	-----
Total assets	\$ 9,006,446	\$ 6,979,480
	=====	=====

CONSOLIDATED BALANCE SHEETS  
In thousands of dollars

	Dec. 26, 1999 -----	Dec. 27, 1998 -----
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities		
Current maturities of long-term debt (Note 4)		\$ 7,812
Accounts Payable		
Trade	\$ 312,277	282,798
Other	36,312	29,485
Accrued liabilities		
Compensation	120,581	108,301
Interest	5,230	5,213
Other	145,684	114,708
Dividend payable	58,297	55,790
Income taxes (Note 7)	77,553	6,395
Deferred income	127,844	117,465
	-----	-----
Total current liabilities	883,778	727,967
	-----	-----
Deferred income taxes (Note 7)	479,547	442,359
Long-term debt (Note 4)	2,463,250	1,306,859
Postretirement medical and life insurance liabilities (Note 6)	304,400	308,145
Other long-term liabilities	245,825	214,326
	-----	-----
Total liabilities	4,376,800	2,999,656
	-----	-----
Shareholders' equity (Notes 4 and 8)		
Preferred stock, par value \$1: Authorized, 2,000,000 shares: Issued, none		
Common stock, par value \$1: Authorized, 400,000,000 shares: Issued, 324,420,732 shares, as to both years		
	324,421	324,421
Additional paid-in capital	153,267	126,045
Retained earnings	5,504,810	4,775,313
Accumulated other comprehensive income	25,377	
	-----	-----
	6,007,875	5,225,779
Less Treasury stock, 46,494,301 shares and 45,419,437 shares, respectively, at cost	(1,359,263)	(1,223,077)
Deferred compensation related to ESOP (Note 8)	(18,966)	(22,878)
	-----	-----
Total shareholders' equity	4,629,646	3,979,824
	-----	-----
Commitments and contingent liabilities (Note 9)		
	-----	-----
Total liabilities and shareholders' equity	\$ 9,006,446	\$ 6,979,480
	=====	=====

CONSOLIDATED STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended	Dec. 26, 1999	Dec. 27, 1998	Dec. 28, 1997
	-----	-----	-----
Net operating revenues			
Newspaper advertising	\$ 3,292,894	\$ 2,942,995	\$ 2,634,334
Newspaper circulation	1,022,520	1,010,238	948,141
Broadcasting	728,642	721,298	703,558
All other	216,134	206,160	188,195
	-----	-----	-----
Total	5,260,190	4,880,691	4,474,228
	-----	-----	-----
Operating expenses			
Cost of sales and operating expenses, exclusive of depreciation	2,608,469	2,498,876	2,272,080
Selling, general and administrative expenses, exclusive of depreciation	808,529	742,538	706,201
Depreciation	169,460	163,776	152,964
Amortization of intangible assets	110,631	89,687	80,741
	-----	-----	-----
Total	3,697,089	3,494,877	3,211,986
	-----	-----	-----
Operating income	1,563,101	1,385,814	1,262,242
	-----	-----	-----
Non-operating income (expense)			
Interest expense	(94,619)	(79,412)	(98,242)
Interest income	5,739	19,318	6,517
Other (Note 2)	52,966	286,005	(15,564)
	-----	-----	-----
Total	(35,914)	225,911	(107,289)
	-----	-----	-----
Income before income taxes	1,527,187	1,611,725	1,154,953
Provision for income taxes	607,800	645,300	473,600
	-----	-----	-----
Income from continuing operations	919,387	966,425	681,353
Income from the operation of discontinued operations, net of income taxes of \$27,700, \$24,200 and \$22,700 respectively	38,541	33,488	31,326
	-----	-----	-----
Net income	\$ 957,928	\$ 999,913	\$ 712,679
	=====	=====	=====
Earnings per share - basic			
Earnings from continuing operations	\$3.29	\$3.41	\$2.41
Earnings from discontinued operations, net of tax	.14	.12	.11
	-----	-----	-----
Net income per share - basic	\$3.43	\$3.53	\$2.52
	=====	=====	=====
Earnings per share - diluted			
Earnings from continuing operations	\$3.26	\$3.38	\$2.39
Earnings from discontinued operations, net of tax	.14	.12	.11
	-----	-----	-----
Net income per share - diluted	\$3.40	\$3.50	\$2.50
	=====	=====	=====

CONSOLIDATED STATEMENTS OF CASH FLOWS  
In thousands of dollars

Fiscal year ended	Dec. 26, 1999	Dec. 27, 1998	Dec. 28, 1997
	-----	-----	-----
Cash flows from operating activities			
Net income	\$ 957,928	\$ 999,913	\$ 712,679
Adjustments to reconcile net income to operating cash flows			
Discontinued operations, net of tax	(38,541)	(33,488)	(31,326)
Depreciation	169,460	163,776	152,964
Amortization of intangibles	110,631	89,687	80,741
Deferred income taxes	21,983	40,105	(14,244)
Other, net, including gains on sales	(49,269)	(360,944)	(20,166)
Increase in receivables	(70,014)	(29,732)	(41,684)
(Increase) decrease in inventories	(7,624)	11,054	(6,336)
Decrease (increase) in film broadcast rights	3,359	62	(644)
Decrease in accounts payable	(34,805)	(14,777)	(40,487)
Increase (decrease) in interest and taxes payable	11,555	7,951	(26,336)
Change in other assets and liabilities, net	72,223	96,928	115,896
	-----	-----	-----
Net cash flow from operating activities	1,146,886	970,535	881,057
Cash flows from investing activities			
Purchase of property, plant and equipment	(258,443)	(244,425)	(221,251)
Payments for acquisitions, net of cash acquired	(1,496,649)	(369,804)	(355,343)
Change in other investments	(18,561)	(16,244)	(8,099)
Proceeds from sale of certain assets	38,450	665,001	40,859
Collection of long-term receivables	8,178	2,409	5,388
	-----	-----	-----
Net cash (used for) provided by investing activities	(1,727,025)	36,937	(538,446)
Cash flows from financing activities			
Proceeds from (payments of) long-term debt	915,865	(470,207)	(144,903)
Dividends paid	(226,274)	(218,853)	(206,557)
Cost of common shares repurchased	(163,228)	(328,956)	
Proceeds from issuance of common stock	33,681	23,953	30,425
	-----	-----	-----
Net cash provided by (used for) financing activities	560,044	(994,063)	(321,035)
Effect of currency exchange rate change			
(Decrease) increase in cash and cash equivalents	68	13,409	21,576
Balance of cash and cash equivalents at beginning of year	66,187	52,778	31,202
	-----	-----	-----
Balance of cash and cash equivalents at end of year	\$ 46,160	\$ 66,187	\$ 52,778
	=====	=====	=====

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

In thousands of dollars

Fiscal years ended

December 28, 1997

December 27, 1998

and December 26, 1999

	Common stock \$1 par value	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income	Treasury stock	Deferred compensation related to ESOP	Total
Balance: Dec. 29, 1996	\$ 162,210	\$ 86,126	\$ 3,654,681		\$ (942,609)	\$ (29,590)	\$ 2,930,818
Net income, 1997			712,679				712,679
Dividends declared, 1997: \$0.74 per share			(209,867)				(209,867)
Stock options exercised		4,152			25,781		29,933
Stock issued under incentive plan		114			120		234
Tax benefit derived from stock incentive plans		13,974					13,974
Compensation expense related to ESOP						1,535	1,535
Tax benefit from ESOP			430				430
Par value of shares issued in 2-for-1 stock split effective Oct. 6, 1997	162,211		(162,211)				
Balance: Dec. 28, 1997	\$ 324,421	\$ 104,366	\$ 3,995,712		\$ (916,708)	\$ (28,055)	\$ 3,479,736
Net income, 1998			999,913				999,913
Dividends declared, 1998: \$.78 per share			(220,718)				(220,718)
Treasury stock acquired					(328,956)		(328,956)
Stock options exercised		4,870			19,285		24,155
Stock issued under incentive plan		(1,255)			3,302		2,047
Tax benefit derived from stock incentive plans		18,064					18,064
Compensation expense related to ESOP						5,177	5,177
Tax benefit from ESOP			406				406
Balance: Dec. 27, 1998	\$ 324,421	\$ 126,045	\$ 4,775,313		\$(1,223,077)	\$ (22,878)	\$ 3,979,824
Net Income, 1999			957,928				957,928
Foreign currency translation adjustment, net of taxes of \$9,130				\$ 14,280			14,280
Unrealized gain on securities, net of taxes of \$7,095				11,097			11,097
Total comprehensive income							983,305
Dividends declared, 1999: \$.82 per share			(228,781)				(228,781)
Treasury stock acquired					(163,228)		(163,228)
Stock options exercised		7,916			23,490		31,406
Stock issued under incentive plan		(2,154)			3,552		1,398
Tax benefit derived from stock incentive plans		21,460					21,460
Compensation expense related to ESOP						3,912	3,912
Tax benefit from ESOP			350				350
Balance: Dec. 26, 1999	\$ 324,421	\$ 153,267	\$ 5,504,810	\$ 25,377	\$(1,359,263)	\$ (18,966)	\$ 4,629,646

Summary of significant accounting policies

**Fiscal year:** The company's fiscal year ends on the last Sunday of the calendar year. The company's 1999 fiscal year ended on Dec. 26, 1999, and encompassed a 52-week period. The company's 1998 and 1997 fiscal years also encompassed 52-week periods.

**Consolidation:** The consolidated financial statements include the accounts of the company and its subsidiaries after elimination of all significant intercompany transactions and profits. Certain prior-year information has been reclassified to conform with the current year presentation.

**Operating agencies:** Four of the company's newspaper subsidiaries were participants in joint operating agencies. Each joint operating agency performs the production, sales and distribution functions for the subsidiary and another newspaper publishing company under a joint operating agreement. The company includes its appropriate portion of the revenues and expenses generated by the operation of the agencies on a line-by-line basis in its statement of income.

**Inventories:** Inventories, consisting principally of newsprint, printing ink, plate material and production film for the company's newspaper publishing operations, are valued at the lower of cost (first-in, first-out) or market.

**Property and depreciation:** Property, plant and equipment is recorded at cost, and depreciation is provided generally on a straight-line basis over the estimated useful lives of the assets. The principal estimated useful lives are: buildings and improvements, 10 to 40 years; machinery, equipment and fixtures and cable systems, four to 30 years. Major renewals and improvements and interest incurred during the construction period of major additions are capitalized. Expenditures for maintenance, repairs and minor renewals are charged to expense as incurred.

**Excess of acquisition cost over fair value of assets acquired:** The excess of acquisition cost over the fair value of assets acquired represents the cost of intangible assets at the time the subsidiaries were purchased. In accordance with Opinion 17 of the Accounting Principles Board of the American Institute of Certified Public Accountants, the excess acquisition cost of subsidiaries arising from acquisitions accounted for as purchases since Oct. 31, 1970, (\$6.14 billion at Dec. 26, 1999) is being amortized generally over 40 years on a straight-line basis.

**Valuation of Long-Lived Assets:** The company evaluates the carrying value of long-lived assets to be held and used, including the excess of acquisition cost over fair value of assets acquired, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying value of a long-lived asset, including the excess of acquisition cost over fair value of assets acquired, is considered impaired when the projected undiscounted future cash flows from the related business unit are less than its carrying value. The company measures impairment based on the amount by which the carrying value exceeds the fair market value. Fair market value is determined primarily using the projected future cash flows discounted at a rate commensurate with the risk involved. Losses on long-lived assets to be disposed of are determined in a similar manner, except that fair market values are reduced for the cost to dispose.

**Other assets:** The company's television stations are parties to program broadcast contracts. These contracts are recorded at the gross amount of the related liability when the programs are available for telecasting. Program assets are classified as current (as a prepaid expense) or noncurrent (as an other asset) in the Consolidated Balance Sheets, based upon the expected use of the programs in succeeding years. The amount charged to expense appropriately matches the cost of the programs with the revenues associated with them. The liability for these contracts is classified as current or noncurrent in accordance with the payment terms of the contracts. The payment period generally coincides with the period of telecast for the programs, but may be shorter.

**Retirement plans:** Pension costs under the company's retirement plans are actuarially computed. The company's policy is to fund costs accrued under its qualified pension plans.

**Postretirement benefits other than pensions:** The company recognizes the cost of postretirement medical and life insurance benefits on an accrual basis over the working lives of employees expected to receive such benefits.

**Income taxes:** The company accounts for certain income and expense items differently for financial reporting purposes than for income tax reporting purposes. Deferred income taxes are provided in recognition of these temporary differences.

**Per share amounts:** The company reports earnings per share on two bases, basic and diluted. All basic income per share amounts are based on the weighted average number of common shares outstanding during the year. The calculation of diluted earnings per share also considers the assumed dilution from the exercise of stock options and from stock incentive rights.

**Foreign currency translation:** The income statement of Newsquest has been translated to U.S. dollars using the average currency exchange rates in effect during the relevant period. Newsquest's balance sheet has been translated using the currency exchange rate as of the end of the accounting period. The impact of currency exchange rate changes on the translation of Newsquest's balance sheet is included in comprehensive income, net of tax, and is classified as accumulated other comprehensive income in shareholders' equity.

**Use of estimates:** The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses. Actual results could differ from these estimates.

**Discontinued operations:** In connection with the sale of the cable business, the cable operating results have been reclassified in the statements of income and related discussions as discontinued operations. The cable business (along with the alarm security business sold in 1998) was previously reported as a separate segment by the company. Assets and liabilities from the cable business have not been separately presented in the balance sheet.

New accounting pronouncements: In June 1998, SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" was issued. This standard is effective for fiscal periods beginning after June 15, 2000. The adoption of this standard is not expected to have a material effect on the company's results of operations or financial position.

## Acquisitions, exchanges and dispositions

1999: On June 24, 1999, Gannett made a cash offer to acquire the stock of Newsquest plc ("Newsquest"). Newsquest's principal activities are publishing and printing regional and local newspapers in England with a portfolio of 180 titles that include paid-for daily and weekly newspapers, and free weekly newspapers.

The offer was for 460 pence (U.S. \$7.26) in cash or loan notes for each of 200.4 million fully diluted shares, for a total price of approximately 922 million pounds sterling (U.S. \$1.5 billion). Gannett also financed the repayment of Newsquest's existing debt. Share purchases commenced in the third quarter of 1999 and were financed principally by commercial paper borrowings and operating cash flow. On July 26, 1999, Gannett declared the offer unconditional in all respects and shortly thereafter, Gannett effectively owned 100% of Newsquest shares. The acquisition was recorded under the purchase method of accounting and Newsquest's results of operations are included in the company's financial statements from July 26, 1999 forward.

On June 1, 1999, the company completed a broadcast station transaction under which it exchanged its ABC affiliate KVUE-TV in Austin, Texas, and received KXTV-TV, the ABC affiliate in Sacramento, Calif., plus cash consideration. For financial reporting purposes, the company recorded the exchange as two simultaneous but separate events; that is, a sale of its Austin TV station for which a non-operating gain was recognized, and the acquisition of the Sacramento station accounted for under the purchase method. In its second quarter, the company reported a net non-operating gain of \$55 million (\$33 million after tax) principally as a result of this transaction.

In March 1999, the company contributed The San Bernardino County Sun to a partnership that includes 21 daily California newspapers in exchange for a partnership interest.

The aggregate purchase price, including liabilities assumed, for businesses and assets acquired in 1999 including Newsquest, the Sacramento television station and certain smaller non-daily newspaper publishing operations, totaled approximately \$1.8 billion.

Subsequent event - January 31, 2000: On Jan. 31, 2000, the previously announced sale of the assets of the company's subsidiary, Multimedia Cablevision, Inc., to Cox Communications, Inc. of Atlanta, Ga., was completed.

The sale price for the cable business was approximately \$2.7 billion in cash, which resulted in an after-tax gain of approximately \$740 million or \$2.64 per diluted share. The gain will be reported in Gannett's first quarter of 2000. The proceeds from the sale were used to pay down commercial paper obligations.

Although the cable sale was finalized in the year 2000, for financial reporting purposes, the cable operating results for 1999 and all prior years for which it was owned by the company have been reclassified in the statements of income and related discussions as discontinued operations. Likewise for the year 2000, cable operating results for the period up to the sale date, along with the gain on the sale, will be reported as discontinued operations. The cable business (along with the alarm security business sold in 1998) was previously reported as a separate segment by the company (refer to page 31 for additional information).

1998: In the first quarter of 1998, the company sold its five remaining radio stations, its alarm security business and its newspaper in St. Thomas, Virgin Islands. It also contributed its newspaper in Saratoga Springs, N.Y., to the Gannett Foundation. The company recorded a net non-operating gain of \$307 million (\$184 million after tax), principally as a result of these transactions.

The company purchased television stations WCSH-TV (NBC) in Portland, Maine, and WLBZ-TV (NBC) in Bangor, Maine, early in the first quarter and WLTX-TV (CBS) in Columbia, S.C., in April 1998.

In the third quarter of 1998, the company sold five small-market daily newspapers in Ohio, Illinois and West Virginia and completed the acquisition of several newspapers in New Jersey, including The Daily Record in Morristown and the Ocean County Observer in Toms River. Also in the third quarter of 1998, the company completed a transaction with TCI Communications, Inc., under which it exchanged its subscribers and certain cable system assets in the suburban Chicago area (93,000 subscribers) for subscribers and certain cable system assets of TCI in Kansas (128,000 subscribers).

The aggregate purchase price for businesses and assets acquired in 1998 was approximately \$370 million in cash. The acquisitions, which were accounted for under the purchase method of accounting, did not materially affect reported results of operations for the year.

1997: In January 1997, the company exchanged WLWT-TV (NBC) in Cincinnati and KOCO-TV (ABC) in Oklahoma City for WZZM-TV (ABC) in Grand Rapids and WGRZ-TV (NBC) in Buffalo. This exchange was necessary to comply with FCC cross-ownership rules and did not materially affect broadcast operating results.

In May 1997, the company acquired KNAZ-TV (NBC) in Flagstaff, Ariz., and KMOH-TV (WB, now NBC) in Kingman, Ariz. Also in May 1997, the company acquired Printed Media Companies. In July 1997, Mary Morgan, Inc., was purchased, and in August 1997, the company acquired Army Times Publishing Company.

In October 1997, the company acquired New Jersey Press, Inc., which publishes two dailies, the Asbury Park Press and the Home News Tribune of East Brunswick.

The aggregate purchase price for businesses acquired in 1997 was approximately \$445 million in cash and liabilities assumed. The acquisitions were accounted for under the purchase method of accounting, and they did not materially affect reported results of operations for the year.

In January 1997, the company contributed the Niagara Gazette newspaper to the Gannett Foundation. In April 1997, the company sold its newspaper in Moultrie, Ga., and in November 1997, the company sold its newspapers in Tarentum and North Hills, Pa. These dispositions did not materially affect results of operations.

An unaudited earnings summary of the company's income from continuing operations, excluding the net non-operating gains in 1999 and 1998 discussed above, is as follows:

In millions of dollars, except per share amounts (unaudited)

	1999	Change	1998	Change	1997	Change
	-----	-----	-----	-----	-----	-----
Income from continuing operations	\$ 886	13%	\$ 782	15%	\$ 681	35%
Earnings per share from continuing operations						
-Basic	\$ 3.18	15%	\$ 2.76	15%	\$ 2.41	35%
-Diluted	\$ 3.15	15%	\$ 2.74	15%	\$ 2.39	34%

The following table summarizes, on an unaudited, pro forma basis, the estimated combined results of operations of the company and its subsidiaries as though the acquisitions, exchanges and dispositions noted above (including the pro forma effects of the cable division sale completed January 2000) were made at the beginning of 1998. On this basis, these transactions would have resulted in a pro forma increase in income per share (diluted) from continuing operations (excluding the 1999 and the 1998 net non-operating gains previously discussed) of \$.21. However, this pro forma combined statement does not necessarily reflect the results of operations as they would have been if the combined companies had constituted a single entity during those years.

In millions, except per share amounts (pro forma and unaudited)

Fiscal Year	1999	1998
	-----	-----
Operating Revenues*	\$5,544	\$5,358
Income before taxes*	\$1,571	\$1,393
Income*	\$ 946	\$ 836
Income per share* - Basic	\$ 3.39	\$ 2.95
Income per share* - Diluted	\$ 3.36	\$ 2.93

\* from continuing operations

### Note 3

#### Statement of cash flows

For purposes of this statement, the company considers its marketable securities, which are readily convertible into cash (with original maturity dates of less than 90 days) and consist of short-term investments in government securities, commercial paper and money market funds, as cash equivalents.

Cash paid in 1999, 1998 and 1997 for income taxes and for interest (net of amounts capitalized) was as follows:

In thousands of dollars

	1999	1998	1997
	-----	-----	-----
Income taxes	\$596,873	\$626,409	\$506,209
Interest	\$100,547	\$ 84,808	\$102,228

Liabilities assumed in connection with 1999 acquisitions totaled approximately \$365 million, with \$181 million related to Newsquest's outstanding debt obligations.

Liabilities assumed in connection with 1998 and 1997 acquisitions totaled approximately \$17 million and \$56 million, respectively.

In each January following the years ended 1999, 1998 and 1997, the company issued 137,168, 161,646 and 149,148 shares of common stock, respectively, in settlement of stock incentive rights whose four-year grant periods ended in December of those years. As a result of issuing those shares, the compensation liabilities for those rights, which equaled \$6.3 million, \$5.5 million and \$6.0 million, respectively, were transferred to shareholders' equity.

Note 4

Long-term debt

The long-term debt of the company is summarized below.

In thousands of dollars

	Dec. 26, 1999	Dec. 27, 1998
Unsecured promissory notes	\$ 2,113,763	\$ 1,003,328
Notes due 5/1/00, interest at 5.85%	249,982	249,884
Other indebtedness	99,505	61,459
	-----	-----
	2,463,250	1,314,671
Less amount included in current liabilities	0	(7,812)
	-----	-----
Total long-term debt	\$ 2,463,250	\$ 1,306,859
	=====	=====

The unsecured promissory notes at Dec. 26, 1999 were due from Dec. 27, 1999 to Jan. 31, 2000 with rates varying from 5.50% to 6.03%.

The unsecured promissory notes at Dec. 27, 1998, were due from Dec. 28, 1998, to Jan. 19, 1999, with rates varying from 4.82% to 5.21%.

The maximum amount of such promissory notes outstanding at the end of any period during 1999 and 1998 was \$2.2 billion and \$1.2 billion, respectively. The daily average outstanding balance was \$1.3 billion during 1999 and \$1 billion during 1998. The weighted average interest rate was 5.2% for 1999 and 5.5% for 1998.

Other indebtedness includes the loan notes issued by the company to the former shareholders of Newsquest plc in connection with its acquisition as more fully discussed in Note 2. The notes bear interest at .5% below the London Interbank Offered Rate subject to a cap of 6.5%. Interest is payable semiannually. The notes are due on Dec. 31, 2006, but may be redeemed by the company on June 30, 2000, and on each interest payment date thereafter. The remaining other indebtedness at Dec. 26, 1999, has maturities ranging from 2000 to 2013 at interest rates ranging from 3.7% to 10%.

At Dec. 26, 1999, the company had \$3.0 billion of credit available under a revolving credit agreement. The agreement provides for a revolving credit period which permits borrowing from time to time up to the maximum commitment. The revolving credit period extends to July 1, 2003.

The commitment fee rate may range from .07% to .175%, depending on Standard & Poor's or Moody's credit rating of the company's senior unsecured long-term debt. The rate in effect at Dec. 26, 1999, was .07%. At the option of the company, the interest rate on borrowings under the agreement may be at the prime rate, at rates ranging from .13% to .35% above the London Interbank Offered Rate or at rates ranging from .255% to .50% above a certificate of deposit-based rate. The prime rate was 8.5% at the end of 1999 and 7.75% at the end of 1998. The percentages that will apply will be dependent on Standard & Poor's or Moody's credit rating of the company's senior unsecured long-term debt.

The revolving credit agreement contains restrictive provisions that require the maintenance of net worth of \$2.0 billion. At Dec. 26, 1999, and Dec. 27, 1998, net worth was \$4.6 billion and \$4.0 billion, respectively.

At Dec. 26, 1999, the unsecured promissory notes and the notes due May 1, 2000, were supported by the \$3.0 billion revolving credit agreement and, therefore, are classified as long-term debt.

As discussed in Note 2, the company sold its cable business on Jan. 31, 2000. The proceeds from the sale were used to pay down commercial paper obligations.

Approximate annual maturities of long-term debt, assuming that the company had used the \$3.0 billion revolving credit agreement as of the balance sheet date to refinance existing unsecured promissory notes and the notes due May 1, 2000, on a long-term basis, are as follows:

In thousands of dollars

2000	0
2001	0
2002	0
2003	\$2,379,495
2004	0
Later years	83,755
	-----
Total	\$ 2,463,250
	=====

At Dec. 26, 1999, and Dec. 27, 1998, the company estimates that the amount reported on the balance sheet for financial instruments, including long-term debt, cash and cash equivalents, trade and other receivables, current maturities of long-term debt and other long-term liabilities, approximate fair value.

Note 5

Retirement plans

The company and its subsidiaries have various retirement plans, including plans established under collective bargaining agreements and separate plans for joint operating agencies, under which substantially all full-time employees are covered. The Gannett Retirement Plan is the company's principal retirement plan and covers most of the U.S. employees of the company and its subsidiaries. Benefits under the Gannett Retirement Plan are based on years of service and final average pay. The company's pension plan assets include marketable securities such as common stocks, bonds and U.S. government obligations and interest-bearing deposits.

The company's pension costs for 1999, 1998 and 1997 are presented in the following table:

In thousands of dollars

	1999	1998	1997
Service cost - benefits earned during the period	\$ 60,834	\$ 51,249	\$ 47,105
Interest cost on benefit obligation	103,412	94,171	85,033
Expected return on plan assets	(146,168)	(135,484)	(112,040)
Amortization of transition asset	(984)	(4,226)	(11,008)
Amortization of prior service (credit) cost	(3,754)	(3,773)	1,790
Amortization of actuarial loss	1,407	443	
Pension expense for company-sponsored retirement plans	14,747	2,380	10,880
Union and other pension cost	5,071	5,357	4,135
Pension cost	\$ 19,818	\$ 7,737	\$ 15,015

The following table provides a reconciliation of benefit obligations, plan assets and funded status of the company's pension plans. The related amounts that are recognized in the Consolidated Balance Sheets for the company's retirement plans also are provided.

In thousands of dollars

	Dec. 26, 1999	Dec. 27, 1998
Change in benefit obligation		
Net benefit obligation at beginning of year	\$ 1,474,411	\$ 1,243,188
Service cost	60,834	51,249
Interest cost	103,412	94,171
Plan participants' contributions	1,947	0
Plan amendments	253	(3,791)
Actuarial (gain) loss	(185,452)	57,550
Acquisitions/plan mergers	106,090	102,927
Gross benefits paid	(91,092)	(70,883)
Net benefit obligation at end of year	\$ 1,470,403	\$ 1,474,411
Change in plan assets		
Fair value of plan assets at beginning of year	\$ 1,470,826	\$ 1,269,090
Actual return on plan assets	264,905	151,892
Plan participants' contributions	1,947	0
Employer contributions	5,354	3,813
Acquisitions/plan mergers	111,201	116,914
Gross benefits paid	(91,092)	(70,883)
Fair value of plan assets at end of year	\$ 1,763,141	\$ 1,470,826
Funded status at end of year	\$ 292,738	\$ (3,585)
Unrecognized net actuarial (gain) loss	(218,942)	92,081
Unrecognized prior service credit	(35,783)	(39,790)
Unrecognized net transition asset	(232)	(1,214)
Net amount recognized at end of year	\$ 37,781	\$ 47,492
Amounts recognized in Consolidated Balance Sheet		
Prepaid benefit cost	\$ 111,232	\$ 110,531
Accrued benefit cost	\$ 73,451	\$ 63,039

The net benefit obligation was determined using an assumed discount rate of 8.0% and 6.75% at the end of 1999 and 1998, respectively. The assumed rate of compensation increase was 5% at the end of each of 1999 and 1998. The assumed long-term rate of return on plan assets used in determining pension cost was 10%. Pension plan assets include 1,242,300 shares of the company's common stock valued at \$101 million at the end of 1999 and 1,239,800 shares valued at \$80 million at the end



Postretirement benefits other than pensions

The company provides health care and life insurance benefits to certain retired employees who meet certain age and service requirements. The cost of providing retiree health care and life insurance benefits is actuarially determined and accrued over the service period of the active employee group.

Postretirement benefit cost for health care and life insurance for 1999, 1998 and 1997 included the following components:

In thousands of dollars	1999	1998	1997
Service cost - benefits earned during the period	\$ 3,796	\$ 3,118	\$ 3,416
Interest cost on net benefit obligation	14,901	14,378	15,342
Amortization of prior service credit	(8,478)	(5,578)	(5,303)
Amortization of actuarial loss (gain)	20	235	(171)
Net periodic postretirement benefit cost	<u>\$10,239</u>	<u>\$12,153</u>	<u>\$13,284</u>

The table below provides a reconciliation of benefit obligations and funded status of the company's postretirement benefit plans:

In thousands of dollars	Dec. 26, 1999	Dec. 27, 1998
Change in benefit obligation		
Net benefit obligation at beginning of year	\$ 238,346	\$ 231,565
Service cost	3,796	3,118
Interest cost	14,901	14,378
Plan participants' contributions	4,656	4,402
Plan amendments		(8,341)
Actuarial (gain) loss	(28,142)	13,798
Acquisitions/plan mergers	3,392	
Gross benefits paid	(21,356)	(20,574)
Net benefit obligation at end of year	<u>\$ 215,593</u>	<u>\$ 238,346</u>
Change in plan assets		
Fair value of plan assets at beginning of year	0	0
Employer contributions	16,700	16,172
Plan participants' contributions	4,656	4,402
Gross benefits paid	(21,356)	(20,574)
Fair value of plan assets at end of year	<u>0</u>	<u>0</u>
Funded status at end of year	\$ 215,593	\$ 238,346
Unrecognized net actuarial gain (loss)	21,519	(6,154)
Unrecognized prior service credit	67,288	75,953
Accrued postretirement benefit cost	<u>\$ 304,400</u>	<u>\$ 308,145</u>

At Dec. 26, 1999, the accumulated postretirement benefit obligation was determined using a discount rate of 8.0% and a health care cost trend rate of 7.5% for pre-age 65 benefits, decreasing to 5% in the year 2005 and thereafter. For post-age 65 benefits, the health care cost trend rate used was 5.5%, declining to 5% in the year 2001 and thereafter.

At Dec. 27, 1998, the accumulated postretirement benefit obligation was determined using a discount rate of 6.75% and a health care cost trend rate of 8% for pre-age 65 benefits, decreasing to 5% in the year 2005 and thereafter. For post-age 65 benefits, the health care cost trend rate used was 6%, declining to 5% in the year 2001 and thereafter.

The company's policy is to fund the above-mentioned benefits as claims and premiums are paid.

The effect of a 1% increase in the health care cost trend rate used would result in increases of approximately \$13 million in the 1999 postretirement benefit obligation and \$1 million in the aggregate service and interest components of the 1999 expense. The effect of a 1% decrease in the health care cost trend rate used would result in decreases of approximately \$11 million in the 1999 postretirement benefit obligation and \$1 million in the aggregate service and interest components of the 1999 expense.

The company's U.S. retiree medical insurance plan limits the company's share of the cost of such benefits it will pay to future retirees. The company's share of these benefit costs also depends on employee retirement age and length of service.

Note 7

Income taxes

The provision for income taxes on income from continuing operations consists of the following:

In thousands of dollars

1999	Current	Deferred	Total
Federal	\$505,902	\$ 14,791	\$520,693
State and other	72,927	2,132	75,059
Foreign	10,863	1,185	12,048
Total	\$589,692	\$ 18,108	\$607,800

In thousands of dollars

1998	Current	Deferred	Total
Federal	\$528,800	\$ 31,144	\$559,944
State and other	80,609	4,747	85,356
Total	\$609,409	\$ 35,891	\$645,300

In thousands of dollars

1997	Current	Deferred	Total
Federal	\$428,928	\$(17,490)	\$411,438
State and other	64,805	(2,643)	62,162
Total	\$493,733	\$(20,133)	\$473,600

In addition to the income tax provision presented above for continuing operations, the company also recorded federal and state income taxes payable on discontinued operations of \$28 million in 1999, \$24 million in 1998 and \$23 million in 1997.

The provision for income taxes on continuing operations exceeds the U.S. federal statutory tax rate as a result of the following differences:

Fiscal year	1999	1998	1997
U.S. statutory tax rate	35.0%	35.0%	35.0%
Increase in taxes resulting from:			
State/other income taxes net of federal income tax benefit	3.2	3.5	3.5
Goodwill amortization not deductible for tax purposes	1.7	1.9	2.1
Other, net	(0.1)	(0.4)	0.4
Effective tax rate	39.8%	40.0%	41.0%

Deferred income taxes reflect temporary differences in the recognition of revenue and expense for tax reporting and financial statement purposes.

Deferred tax liabilities and assets were composed of the following at the end of 1999 and 1998:

In thousands of dollars

	Dec. 26, 1999	Dec. 27, 1998
<b>Liabilities</b>		
Accelerated depreciation	\$ 403,846	\$ 392,374
Accelerated amortization of deductible intangibles	114,547	109,807
Pension	15,085	16,211
Other	148,258	120,475
Total deferred tax liabilities	681,736	638,867
<b>Assets</b>		
Accrued compensation costs	(63,095)	(55,718)
Postretirement medical and life	(118,310)	(120,177)
Other	(20,784)	(20,613)
Total deferred tax assets	(202,189)	(196,508)
Net deferred tax liabilities	\$ 479,547	\$ 442,359

## Capital stock, stock options, incentive plans

On Aug. 19, 1997, the company's Board of Directors approved a two-for-one stock split effective on Oct. 6, 1997, for shareholders of record on Sept. 12, 1997. In this report, all share and per-common-share amounts have been adjusted to reflect the stock split.

The company's earnings per share from continuing operations (basic and diluted) for 1999, 1998 and 1997 are presented below:

In thousands, except per share amounts

	1999	1998	1997
	----	----	----
Income from continuing operations	\$919,387	\$966,425	\$681,353
Weighted average number of common shares outstanding (basic)	279,048	283,097	283,360
Effect of dilutive securities			
Stock options	2,217	2,197	1,768
Stock incentive rights	343	417	482
Weighted average number of common shares outstanding (diluted)	281,608	285,711	285,610
Earnings per share from continuing operations (basic)	\$3.29	\$3.41	\$2.41
Earnings per share from continuing operations (diluted)	\$3.26	\$3.38	\$2.39

The 1999, 1998 and 1997 diluted earnings per share amounts exclude the effects of 3,150,090, 2,500,210 and 1,750,100 stock options outstanding, respectively, as their inclusion would be antidilutive.

In the third quarter of 1998, the company announced an authorization to repurchase up to \$250 million of company stock. That authorization was substantially used by the end of the third quarter, and the Board approved an additional \$500 million authorization on Sept. 30. Under these authorizations, the company purchased approximately 6 million shares of common stock in 1998 for \$329 million and approximately 2.4 million shares in 1999 for \$163 million. In early 2000, the Board approved an authorization for the company to repurchase up to \$500 million in additional common stock.

The company's 1978 Executive Long-term Incentive Plan (the Plan) provides for the granting of stock options, stock incentive rights and option surrender rights to executive officers and other key employees. The Plan may issue up to 24,000,000 shares of Gannett common stock through the end of 1997. The Plan restricts the granting of options to any participant in any fiscal year to no more than 350,000 shares of common stock and the exercise period for any stock options issued under the Plan is 10 years after the date of the grant thereof. The Plan provides that shares of common stock subject to a stock option or other award that is canceled or forfeited again be available for issuance under the Plan.

Stock options are granted to purchase common stock of the company at not less than 100% of the fair market value on the day the option is granted. The exercise period is eight years for options granted prior to Dec. 10, 1996, and 10 years for options granted on that date and subsequent. The options become exercisable at 25% per year after a one-year waiting period.

Stock incentive rights entitle the employee to receive one share of common stock at the end of an incentive period, conditioned upon the employee's continued employment throughout the incentive period. The incentive period is normally four years. During the incentive period, the employee receives cash payments equal to the cash dividend the company would have paid had the employee owned the shares of common stock issuable under the incentive rights.

Under the Plan, all outstanding awards will be vested if there is a change in control of the company. Stock options become 100% exercisable immediately upon a change in control. Option surrender rights have been awarded, which relate one-for-one to all outstanding stock options. These rights are effective only upon a change in control and entitle the employee to receive cash for option surrender rights equal to 100% of the difference between the exercise price of the related stock option and the change-in-control price (which is the highest price paid for a share of stock as part of the change in control). The Plan also provides for the payment in cash of the value of stock incentive rights based on the change-in-control price.

A summary of the status of the company's stock option and stock incentive rights plans as of Dec. 26, 1999, Dec. 27, 1998, and Dec. 28, 1997, and changes during the years then ended is presented below:

1999 Stock Option Activity	Shares	Weighted average exercise price
Outstanding at beginning of year	10,572,736	\$43.59
Granted	3,180,365	74.21
Exercised	(1,158,304)	30.04
Canceled	(187,956)	52.47
Outstanding at end of year	12,406,841	52.57
Options exercisable at year end	6,236,725	38.43

Weighted average fair value of options granted during the year \$25.04

1998 Stock Option Activity	Shares	Weighted average exercise price
Outstanding at beginning of year	9,234,421	\$36.00
Granted	2,514,210	65.00
Exercised	(931,604)	26.91
Canceled	(244,291)	40.49
Outstanding at end of year	10,572,736	43.59
Options exercisable at year end	5,365,913	31.93

Weighted average fair value of options granted during the year \$17.32

1997 Stock Option Activity	Shares	Weighted average exercise price
Outstanding at beginning of year	8,866,658	\$29.64
Granted	1,789,460	59.20
Exercised	(1,237,089)	24.68
Canceled	(184,608)	31.28
Outstanding at end of year	9,234,421	36.00
Options exercisable at year end	4,557,488	27.90

Weighted average fair value of options granted during the year \$14.71

Further information about stock options outstanding at Dec. 26, 1999, follows:

Range of exercise prices	Number outstanding at 12/26/99	Weighted average remaining contractual life (yrs)	Weighted average exercise price	Number exercisable at 12/26/99	Weighted average exercise price
\$23-28	2,004,883	2.2	\$25.61	2,004,883	\$25.61
32-38	3,188,248	5.7	\$35.14	2,725,441	\$34.76
41-49	33,060	7.0	\$45.98	24,795	\$45.98
50-60	1,565,950	8.0	\$59.50	782,975	\$59.50
61-68	2,464,185	9.0	\$65.02	628,296	\$65.02
70-75	3,150,515	9.9	\$74.26	70,335	\$71.82
	12,406,841	7.2	\$52.57	6,236,725	\$38.43

#### Stock Incentive Rights

Awards made under the Plan for stock incentive rights were as follows:

	1999	1998	1997
Awards granted	169,290	168,785	173,325

Awards for 1997 are for the four-year period 1998-2001. Awards for 1998 are for the four-year period 1999-2002. Awards for 1999 are for the four-year period 2000-2003.

In January 2000, 137,168 shares of common stock were issued in settlement of previously granted stock incentive rights for the incentive period ended December 1999.

Shares available: Shares available for future grants under the 1978 Plan totaled 16,872,659 at Dec. 26, 1999.

Pro forma results: SFAS No. 123, "Accounting for Stock-Based Compensation," establishes a fair value-based method of accounting for employee stock-based compensation plans and encourages companies to adopt that method. However, it also allows companies to continue to apply the intrinsic value-based method currently prescribed under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25). The company has chosen to continue to report stock-based compensation in accordance with APB 25, and provides the following pro forma disclosure of the effects of applying the fair value method to all applicable awards granted. Under APB Opinion 25 and related Interpretations, no compensation cost has been recognized for its stock options. The compensation cost that has been charged against income for its stock incentive rights was \$8 million for 1999, \$7 million for 1998 and \$8 million for 1997. Those charges were based on the

grant price of the stock incentive rights recognized over the four-year

earnout periods. Had compensation cost for the company's stock options been determined based on the fair value at the grant date for those awards as permitted (but not required) under the alternative method of SFAS No. 123, the company's results of operations and related per share amounts would have been reduced to the pro forma amounts indicated below:

In thousands, except per share amounts

	1999	1998	1997
	-----	-----	-----
Net income			
As reported	\$957,928	\$999,913	\$712,679
Pro forma	\$942,733	\$991,385	\$707,717
Income from continuing operations			
As reported	\$919,387	\$966,425	\$681,353
Pro forma	\$904,192	\$957,897	\$676,391
Net Income per share - basic			
As reported	\$3.43	\$3.53	\$2.52
Pro forma	\$3.38	\$3.50	\$2.50
Net income per share - diluted			
As reported	\$3.40	\$3.50	\$2.50
Pro forma	\$3.35	\$3.47	\$2.48
Income from continuing operations per share - basic			
As reported	\$3.29	\$3.41	\$2.41
Pro forma	\$3.24	\$3.38	\$2.39
Income from continuing operations per share - diluted			
As reported	\$3.26	\$3.38	\$2.39
Pro forma	\$3.21	\$3.35	\$2.37

The fair value of each option is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for grants in 1999, 1998 and 1997, respectively: dividend yield of 1.38%, 1.69% and 2.15%; expected volatility of 22.31%, 20.62% and 16.28%; risk-free interest rates of 6.34%, 4.66% and 5.87%; and expected lives of seven years each.

SFAS No. 123 applies to stock compensation awards granted in fiscal years that began after Dec. 15, 1994. Options are granted by the company primarily in December and begin vesting over a four-year period. Options granted in December 1995 and thereafter are subject to the pronouncement. To calculate the pro forma amounts shown above, compensation cost was recognized over the four-year period of service during which the options will be earned. As a result, options granted in December of each year (beginning with December 1995) impact pro forma amounts for following years but not the year in which they were granted.

#### 401(k) Savings Plan

On July 1, 1990, the company established a 401(k) Savings Plan. Most domestic employees of the company (other than those covered by a collective bargaining agreement) who are scheduled to work at least 1,000 hours during each year of employment are eligible to participate in the Plan. Employees may elect to save up to 15% of compensation on a pre-tax basis subject to certain limits. Through 1997, the company matched, with company common stock, 25% of the first 4% of employee contributions. Beginning Jan. 1, 1998, the company match increased to 50% of the first 6% of employee contributions. To fund the company's matching contribution, an Employee Stock Ownership Plan (ESOP) was formed in 1990 which acquired 2,500,000 shares of Gannett stock from the company for \$50 million. The stock purchase was financed with a loan from the company, and the shares are pledged as collateral for the loan. The company makes monthly contributions to the ESOP equal to the ESOP's debt service requirements less dividends. All dividends received by the ESOP are used to pay debt service. As the debt is paid, shares are released as collateral and are available for allocation to participants.

The company follows the shares allocated method in accounting for its ESOP. The cost of shares allocated to match employee contributions or to replace dividends that are used for debt service are accounted for as compensation expense. The cost of unallocated shares is reported as deferred compensation in the financial statements. The company, at its option, may repurchase shares from employees who leave the Plan. The shares are purchased at fair market value, and the difference between the original cost of the shares and fair market value is expensed at the time of purchase. All of the shares initially purchased by the ESOP are considered outstanding for earnings per share calculations. Dividends on allocated and unallocated shares are recorded as reductions of retained earnings.

Compensation expense for the 401(k) match and repurchased shares was \$8.9 million in 1999, \$7.3 million in 1998 and \$2.4 million in 1997. The ESOP shares as of the end of 1999 and 1998 were as follows:

	1999	1998
	-----	-----
Allocated shares	1,559,218	1,335,933
Shares released for allocation	44,812	40,950
Unreleased shares	895,970	1,103,117
Shares distributed to terminated participants	(53,563)	(40,454)
ESOP shares	2,446,437	2,439,546
	=====	=====

In May 1990, the Board of Directors declared a dividend distribution of one Preferred Share Purchase Right ("Right") for each common share held, payable to shareholders of record on June 8, 1990. The Rights become exercisable when a person or group of persons acquires or announces an intention to acquire ownership of 15% or more of the company's common shares. Holders of the Rights may acquire an interest in a new series of junior participating preferred stock, or they may acquire an additional interest in the company's common shares at 50% of the market value of the shares at the time the Rights are exercised. The Rights are redeemable by the company at any time prior to the time they become exercisable, at a price of \$.01 per Right.

In November 1999, the Board authorized 2,000,000 shares of common stock to be registered in connection with a savings related share option plan, available to eligible employees of Newsquest.

Note 9

Commitments and contingent liabilities

Litigation: The company and a number of its subsidiaries are defendants in judicial and administrative proceedings involving matters incidental to their business. The company's management does not believe that any material liability will be imposed as a result of these matters.

Leases: Approximate future minimum annual rentals payable under non-cancelable operating leases are as follows:

In thousands of dollars

2000	\$44,154
2001	40,780
2002	26,079
2003	22,187
2004	19,136
Later years	86,935
	-----
Total	\$239,271
	=====

Total minimum annual rentals have not been reduced for future minimum sublease rentals aggregating approximately \$9 million. Total rental costs reflected in continuing operations were \$50 million for 1999, \$44 million for 1998 and \$42 million for 1997.

Program broadcast contracts: The company has commitments under program broadcast contracts totaling \$109.5 million for programs to be available for telecasting in the future.

The company presently owns a 58% interest in WKYC-TV and National Broadcasting Company (NBC) owns a 42% interest. In December 1998, the company entered into a Put-Call agreement with NBC. Terms of the agreement permit (but don't require) either party to initiate a purchase/sale of some or all of NBC's shares in WKYC-TV over a four-year period. A put was made by NBC in April 1999 whereby Gannett acquired an additional 7% of WKYC shares. The company's maximum aggregate remaining potential commitment under the agreement is approximately \$174 million.

In December 1990, the company adopted a Transitional Compensation Plan ("Plan") which provides termination benefits to key executives whose employment is terminated under certain circumstances within two years following a change in control of the company. Benefits under the Plan include a severance payment of up to three years' compensation and continued life and medical insurance coverage.

## Business operations and segment information

The company has determined that its reportable segments based on its management and internal reporting structure are newspaper publishing, which is the largest segment of its operations; and secondly, broadcasting (television). As discussed in Note 2, the cable division's operating results, identifiable assets and capital expenditures have been retroactively excluded from the segment data presented herein as the division has been reclassified in the statements of income and related discussions as discontinued operations.

The newspaper segment at the end of 1999 consisted of 74 U.S. daily newspapers in 38 states and one U.S. territory, including USA TODAY, a national, general-interest daily newspaper; and USA WEEKEND, a magazine supplement for newspapers. The newspaper segment also includes Newsquest (acquired in 1999) which is a regional newspaper publisher in England with a portfolio of 180 titles that include paid-for daily and weekly newspapers, and free weekly newspapers. The newspaper segment in the U.S. also includes non-daily publications, a nationwide network of offset presses for commercial printing and several smaller businesses. Newsprint, which is the principal product used in newspaper publishing, has been and may continue to be subject to significant price changes from time to time.

The broadcasting segment's activities for 1999 include the operation of 21 U.S. television stations.

The company's foreign revenues in 1999 totaled approximately \$239 million, principally from publications distributed in England. The company's long-lived assets in foreign countries totaled approximately \$1.8 billion at Dec. 26, 1999, principally in England.

Separate financial data for each of the company's business segments is presented in the table which follows. The accounting policies of the segments are those described in Note 1. The company evaluates the performance of its segments based on operating income and operating cash flow. Operating income represents total revenue less operating expenses, depreciation and amortization of intangibles. In determining operating income by industry segment, general corporate expenses, interest expense, interest income, and other income and expense items of a non-operating nature are not considered, as such items are not allocated to the company's segments. Operating cash flow represents operating income plus depreciation and amortization of intangible assets. Corporate assets include cash and marketable securities, certain investments, long-term receivables and plant and equipment primarily used for corporate purposes. Interest capitalized has been included as a corporate capital expenditure for purposes of segment reporting.

In thousands of dollars

## Business segment financial information

	1999	1998	1997
Operating revenues	-----	-----	-----
Newspaper publishing	\$4,531,548	\$4,159,393	\$3,770,670
Broadcasting	728,642	721,298	703,558
	-----	-----	-----
	\$5,260,190	\$4,880,691	\$4,474,228
Operating income	-----	-----	-----
Newspaper publishing	\$1,291,665	\$1,109,221	\$1,001,965
Broadcasting	337,537	343,512	328,311
Corporate (3)	(66,101)	(66,919)	(68,034)
	-----	-----	-----
	\$1,563,101	\$1,385,814	\$1,262,242
Depreciation and amortization	-----	-----	-----
Newspaper publishing	\$ 207,720	\$ 184,718	\$ 168,526
Broadcasting	62,861	60,023	56,459
Corporate (3)	9,510	8,722	8,720
	-----	-----	-----
	\$ 280,091	\$ 253,463	\$ 233,705
Operating cash flow (4)	-----	-----	-----
Newspaper publishing	\$1,499,385	\$1,293,939	\$1,170,491
Broadcasting	400,398	403,535	384,770
Corporate (3)	(56,591)	(58,197)	(59,314)
	-----	-----	-----
	\$1,843,192	\$1,639,277	\$1,495,947
Identifiable assets (1)	-----	-----	-----
Newspaper publishing	\$5,548,738	\$3,682,839	\$3,593,932
Broadcasting	1,931,034	1,872,351	1,725,019
Corporate (3)	427,429	355,236	348,343
	-----	-----	-----
	\$7,907,201	\$5,910,426	\$5,667,294
Capital expenditures (2)	-----	-----	-----
Newspaper publishing	\$ 169,259	\$ 164,479	\$ 123,343
Broadcasting	24,831	25,548	13,157
Corporate (3)	51,055	32,032	3,495
	-----	-----	-----
	\$ 245,145	\$ 222,059	\$ 139,995

(1) Excludes assets related to discontinued operations totaling \$1,112,527 in 1999, \$1,069,054 in 1998, and \$1,223,057 in 1997.

(2) Excludes capital expenditures made for discontinued operations totaling \$13,298 for 1999, \$22,366 for 1998, and \$81,256 for 1997.

(3) Corporate amounts represent those not directly related to the company's two business segments.

(4) Operating cash flow amounts represent operating income plus depreciation and amortization of intangible assets. Such cash flow amounts in total vary from net cash flow from operating activities presented in the Consolidated Statements of Cash Flows.

Report of independent accountants

To the Board of Directors and Shareholders of Gannett Co., Inc.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, of cash flows and of changes in shareholders' equity present fairly, in all material respects, the financial position of Gannett Co., Inc. and its subsidiaries at Dec. 26, 1999 and Dec. 27, 1998, and the results of their operations and their cash flows for each of the three years in the period ended Dec. 26, 1999 in conformity with accounting principles generally accepted in the United States. These financial statements are the responsibility of the company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

/s/PricewaterhouseCoopers LLP

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PricewaterhouseCoopers LLP  
Washington, D.C.  
January 31, 2000

11-Year Summary  
In thousands of dollars,  
except per share amounts

	1999	1998	1997	1996	1995	1994
Net operating revenues						
Newspaper advertising	\$3,292,894	\$2,942,995	\$2,634,334	\$2,417,550	\$2,219,250	\$2,152,671
Newspaper circulation	1,022,520	1,010,238	948,141	917,677	869,173	849,461
Broadcasting	728,642	721,298	703,558	686,936	466,187	406,608
All other	216,134	206,160	188,195	166,444	171,426	174,655
Total (Notes a and b, see page 54)	5,260,190	4,880,691	4,474,228	4,188,607	3,726,036	3,583,395
Operating expenses						
Costs and expenses	3,416,998	3,241,414	2,978,281	2,946,565	2,720,245	2,597,556
Depreciation	169,460	163,776	152,964	147,721	141,151	146,054
Amortization of intangible assets	110,631	89,687	80,741	75,043	47,509	44,110
Total	3,697,089	3,494,877	3,211,986	3,169,329	2,908,905	2,787,720
Operating income	1,563,101	1,385,814	1,262,242	1,019,278	817,131	795,675
Non-operating income (expense)						
Interest expense	(94,619)	(79,412)	(98,242)	(135,563)	(52,175)	(45,624)
Other	58,705 (11)	305,323 (9)	(9,047)	155,825 (7)	3,754	14,945
Income before income taxes	1,527,187	1,611,725	1,154,953	1,039,540	768,710	764,996
Provision for income taxes	607,800	645,300	473,600	442,900	312,084	309,600
Income from continuing operations	919,387 (11)	966,425 (9)	681,353	596,640 (7)	456,626	455,396
Discontinued operations:						
Income from the operation of discontinued businesses (net of income taxes)(12)	38,541	33,488	31,326	51,867	20,636	10,003
Gain on disposal of Outdoor business (net of income taxes)	0	0	0	294,580	0	0
Total	38,541	33,488	31,326	346,447	20,636	10,003
Income before cumulative effect of accounting principle changes	957,928	999,913	712,679	943,087	477,262	465,399
Cumulative effect on prior years of accounting principle changes for:						
Income taxes	0	0	0	0	0	0
Retiree health and life insurance benefits	0	0	0	0	0	0
Net income	\$ 957,928	\$ 999,913	\$712,679	\$943,087	\$477,262	\$465,399
Operating cash flow (5)	\$1,843,192	\$1,639,277	\$1,495,947	\$1,242,042	\$1,005,791	\$985,839

Per share amounts (1)						
Income from continuing operations						
before cumulative effect of accounting						
principle changes: basic/diluted	\$3.29/3.26(11)	\$3.41/3.38(9)	\$2.41/2.39	\$2.12/2.11(7)	\$1.63/1.62	\$1.58/1.57
Net income: basic/diluted	\$3.43/3.40	\$3.53/3.50	\$2.52/2.50	\$3.35/3.33	\$1.70/1.69	\$1.61/1.60
Dividends declared (2)	.82	.78	.74	.71	.69	.67
Weighted average number of common						
shares outstanding in thousands (2):						
Basic	279,048	283,097	283,360	281,782	280,312	288,552
Diluted	281,608	285,711	285,610	283,426	282,323	290,148
Financial position						
Working capital	\$ 191,444	\$ 178,418	\$ 146,057	\$ 47,609	\$ 41,312	\$ 123,783
Long-term debt excluding current						
maturities	2,463,250	1,306,859	1,740,534	1,880,293	2,767,880	767,270
Shareholders' equity	4,629,646	3,979,824	3,479,736	2,930,818	2,145,648	1,822,238
Total assets	9,006,446	6,979,480	6,890,351	6,349,597	6,503,800	3,707,052
Selected financial percentages and ratios						
Percentage increase (decrease)						
Earnings from continuing operations,						
after tax (4)	13.3%(10)	14.9%(8)	35.4%	10.2%(6)	0.3%	17.0%
Earnings from continuing operations,						
after tax, per share (4):						
Basic	14.9%(10)	14.5%(8)	36.9%	8.0%(6)	3.2%	18.8%
Diluted	14.9%(10)	14.6%(8)	34.3%	9.9%(6)	3.2%	18.9%
Dividends declared per share	5.1%	5.4%	4.2%	2.9%	3.0%	3.1%
Return on equity (3)	20.6%	21.0%	21.3%	19.8%	23.0%	24.4%
Credit ratios						
Long-term debt to shareholders' equity	53.2%	32.8%	50.0%	64.2%	129.0%	42.1%
Times interest expense earned	17.1x	21.3x	12.8x	8.7x	15.7x	17.8x

	1993	1992	1991	1990	1989
Net operating revenues					
Newspaper advertising	\$2,005,037	\$1,882,114	\$1,852,591	\$1,917,477	\$2,018,076
Newspaper circulation	838,706	807,093	777,221	730,426	718,087
Broadcasting	397,204	370,613	357,383	396,693	408,363
All other	169,903	167,824	134,720	125,659	115,773
Total (Notes a and b, see page 54)	3,410,850	3,227,644	3,121,915	3,170,255	3,260,299
Operating expenses					
Costs and expenses	2,520,278	2,440,275	2,399,930	2,353,281	2,368,160
Depreciation	147,248	139,080	139,268	135,294	134,119
Amortization of intangible assets	43,771	39,197	39,621	39,649	39,100
Total	2,711,297	2,618,552	2,578,819	2,528,224	2,541,379
Operating income	699,553	609,092	543,096	642,031	718,920
Non-operating income (expense)					
Interest expense	(51,250)	(50,817)	(71,057)	(71,567)	(90,638)
Other	5,350	7,814	14,859	10,689	(18,364)
Income before income taxes	653,653	566,089	486,898	581,153	609,918
Provision for income taxes	264,400	224,900	194,400	226,600	235,500
Income from continuing operations	389,253	341,189	292,498	354,553	374,418
Discontinued operations:					
Income from the operation of discontinued businesses (net of income taxes) (12)	8,499	4,491	9,151	22,410	23,091
Gain on disposal of Outdoor business (net of income taxes)	0	0	0	0	0
Total	8,499	4,491	9,151	22,410	23,091
Income before cumulative effect of accounting principle changes	397,752	345,680	301,649	376,963	397,509
Cumulative effect on prior years of accounting principle changes for:					
Income taxes	0	34,000	0	0	0
Retiree health and life insurance benefits	0	(180,000)	0	0	0
Net income	\$397,752	\$199,680	\$301,649	\$376,963	\$397,509
Operating cash flow (5)	\$890,572	\$787,369	\$721,985	\$816,974	\$892,139

Per share amounts (1)					
Income from continuing operations					
before cumulative effect of accounting					
principle changes: basic/diluted	\$1.33/1.32	\$1.18/1.18	\$.97/.96	\$1.11/1.10	\$1.16/1.16
Net income: basic/diluted	\$1.36/1.35	\$.69/.69	\$1.00/.99	\$1.18/1.17	\$1.23/1.23
Dividends declared (2)	.65	.63	.62	.61	.56
Weighted average number of common					
shares outstanding in thousands (2):					
Basic	292,948	288,296	301,566	320,094	322,506
Diluted	294,659	290,174	303,267	322,830	323,932
Financial position					
Working capital	\$ 302,818	\$ 199,896	\$ 192,266	\$ 168,487	\$ 193,208
Long-term debt excluding current					
maturities	850,686	1,080,756	1,335,394	848,633	922,470
Shareholders' equity	1,907,920	1,580,101	1,539,487	2,063,077	1,995,791
Total assets	3,823,798	3,609,009	3,684,080	3,826,145	3,782,848
Selected financial percentages and ratios					
Percentage increase (decrease)					
Earnings from continuing operations,					
after tax (4)	14.1%	16.6%	(17.5%)	(5.3%)	9.9%
Earnings from continuing operations,					
after tax, per share (4):					
Basic	12.3%	22.0%	(12.4%)	(4.6%)	10.2%
Diluted	11.9%	22.9%	(12.7%)	(5.2%)	10.5%
Dividends declared per share	3.2%	1.6%	2.5%	9.0%	8.8%
Return on equity (3)	22.3%	21.9%	16.2%	17.5%	19.8%
Credit ratios					
Long-term debt to shareholders' equity	44.6%	68.4%	86.7%	41.1%	46.2%
Times interest expense earned	13.8x	12.1x	7.9x	9.1x	7.7x

- (1) Per share amounts have been based upon average number of shares outstanding during each year, giving retroactive effect to adjustment in (2).
- (2) Shares outstanding and dividends declared have been converted to a comparable basis by reflecting retroactively the 2-for-1 stock split effective Oct. 6, 1997.
- (3) Based upon average shareholders' equity (continuing operations before non-recurring gains and accounting principle changes).
- (4) Before cumulative effect of accounting principle changes.
- (5) Operating cash flow represents operating income plus depreciation and amortization of intangible assets.
- (6) Before 1996 after-tax gain on exchange of broadcast stations of \$93 million or \$.33 per share.
- (7) Includes pre-tax gain on exchange of broadcast stations of \$158 million (after-tax gain of \$93 million or \$.33 per share).
- (8) Before 1998 \$184 million after-tax net non-operating gain principally from the disposition of the radio and alarm security businesses (\$.65 per share-basic and \$.64 per share-diluted).
- (9) Includes pre-tax net non-operating gain principally from the disposition of the radio and alarm security businesses of \$307 million (after-tax gain of \$184 million or \$.65 per share-basic and \$.64 per share-diluted).
- (10) Before 1999 \$33 million after-tax net non-operating gain principally from the exchange of KVUE-TV for KXTV-TV (\$.11 per share)
- (11) Includes pre-tax net non-operating gain principally from the exchange of KVUE-TV for KXTV-TV of \$55 million (after-tax gain of \$33 million or \$.11 per share).
- (12) Includes results from businesses sold and accounted for as discontinued operations (cable - 1995 to 1999; security - 1995 to 1998; entertainment - 1995 to 1996; outdoor - 1989 to 1996).

Notes to 11-year Summary

(a) The company and its subsidiaries made the acquisitions listed below during the period. The results of operations of these acquired businesses are included in the accompanying financial information from the date of acquisition. Note 2 of the consolidated financial statements on page 40 contains further information concerning certain of these acquisitions.

(b) During the period, the company sold or otherwise disposed of substantially all of the assets or capital stock of certain other subsidiaries and divisions of other subsidiaries. Note 2 of the consolidated financial statements on page 40 contains further information concerning certain of these dispositions.

Acquisitions 1989-1999

1989	
Oct. 31	Rockford Magazine
Nov. 6	Outdoor advertising displays merged into New Jersey Outdoor
1990	
March 28	Great Falls (Mont.) Tribune
May 17	Ye Olde Fishwrapper
June 18	The Shopper Advertising, Inc.
Sept. 7	Desert Community Newspapers
Dec. 27	North Santiam Newspapers
Dec. 28	Pensacola Engraving Co.
1991	
Feb. 11	The Add Sheet
April 3	New Jersey Publishing Co.
Aug. 30	The Times Journal Co., including The Journal Newspapers, The Journal Printing Co. (now Springfield Offset) and Telematch
Oct. 3	Gulf Breeze Publishing Co.
1992	
April 24	Graphic Publications, Inc.
1993	
Jan. 30	The Honolulu Advertiser
April 24	Tulare Advance-Register
1994	
May 2	Nursing Spectrum
June 9	Altoona Herald-Mitchellville Index and the Eastern Advantage
Dec. 1	KTHV-TV, Little Rock
1995	
Dec. 4	Multimedia, Inc.
1996	
Dec. 9	WTSP-TV, Tampa-St. Petersburg, Fla.
1997	
Jan. 31	WZZM-TV, Grand Rapids, Mich.
Jan. 31	WGRZ-TV, Buffalo, N.Y.
May 5	Printed Media Companies
May 27	KNAZ-TV, Flagstaff, Ariz.
May 27	KMOH-TV, Kingman, Ariz.
July 18	Mary Morgan, Inc.
Aug. 1	Army Times Publishing Co., Inc.
Oct. 24	New Jersey Press, Inc.
1998	
Jan. 5	WCSH-TV, Portland, Maine
Jan. 5	WLBZ-TV, Bangor, Maine
April 30	WLTX-TV, Columbia, S.C.
May 31	Classified Gazette, San Rafael, Calif.
July 7	Ocean County Observer, Toms River, N.J.
July 7	Daily Record, Morristown, N.J.
July 7	Manahawkin Newspapers, Manahawkin, N.J.
Aug. 31	TCI Cable Kansas
Aug. 31	New Castle County Shopper's Guide, Brandywine Valley Weekly and Autos plus, Wilmington, Del.
1999	
March 17	The Reporter, Melbourne, Fla.
March 29	Lehigh Acres News-Star, Lehigh Acres, Fla.
June 1	Dealer Magazine, Reno, Nev.
June 1	KXTV-TV, Sacramento, Calif.
July 26	Newsquest plc, United Kingdom
Sept. 28	Tucker Communications, Inc., Westchester Co., N.Y.
Sept. 29	Pennypower Shopping News, Branson & Springfield, Mo.

Business of the company

Gannett Co., Inc. is a diversified information company that operates primarily in the U.S. and England. Approximately 95% of its revenues are from domestic operations. In addition to operations in England, it has limited foreign operations in certain European and Asian markets. Its corporate headquarters is in Arlington, Va., near Washington, D.C. It was incorporated in New York in 1923 and was reincorporated in Delaware in 1972.

The company presently reports two principal business segments: newspaper publishing and television broadcasting.

The company's newspapers make up the largest newspaper group in the U.S. in circulation, and in 1999 the company acquired Newsquest plc, one of the largest regional newspaper publishers in England. At the end of 1999, the company operated 85 daily newspapers, with a total average daily circulation of approximately 7.1 million for 1999, including USA TODAY. The company also publishes USA WEEKEND, a weekend newspaper magazine, and a number of non-daily publications.

The newspaper segment includes the following: Gannett News Service, which provides news services for its newspaper operations; Gannett Retail Advertising Group, which represents the company's newspapers, other than USA TODAY, in the sale of advertising to national and regional retailers and service providers; and Gannett Offset, which is composed of the Gannett Offset print group and Gannett Marketing Services Group. The Gannett Offset print group includes seven non-heatset printing plants and two heatset printing facilities. Gannett Offset's dedicated commercial printing plants are located in Atlanta, Ga.; Chandler, Ariz.; Minneapolis, Minn.; Miramar, Fla.; Nashville, Tenn.; Norwood, Mass.; Pensacola, Fla.; St. Louis, Mo.; and Springfield, Va. Gannett Marketing Services Group coordinates the sale of direct-marketing services through: Telematch, a database management and data enhancement company; Gannett Direct Marketing Services, a direct-marketing company with operations in Louisville, Ky.; and Gannett TeleMarketing, a telephone sales and marketing company. The company also owns USATODAY.com and other Internet services at many of its local newspapers and television stations; Gannett Media Technologies International, which develops and markets software and other products for the publishing industry; Nursing Spectrum, publisher of biweekly periodicals specializing in advertising for nursing employment; and Army Times Publishing Company, which publishes military and defense newspapers.

On Dec. 26, 1999, the broadcasting division included 21 television stations in markets with more than 17.5 million households.

The company's cable business was sold on Jan. 31, 2000, and its results for 1999 and prior years are treated as discontinued operations in the company's statements of income and related discussions elsewhere in this report.

Newspaper publishing/United States

On Dec. 26, 1999, the company operated 74 daily newspapers, including USA TODAY, and a number of non-daily local publications, in 38 states and Guam. The Newspaper Division is headquartered in Arlington, Va., and on Dec. 26, 1999, it had approximately 35,200 full-time and part-time employees.

USA TODAY was introduced in 1982 as the country's first national, general-interest daily newspaper. It is available in all 50 states and is available to readers on the day of publication in the top 100 metropolitan markets in the U.S.

USA TODAY is produced at facilities in Arlington, Va., and is transmitted via satellite to offset printing plants around the country. It is printed at Gannett plants in 19 U.S. markets and under contract at offset plants in 14 other U.S. markets. It is sold at newsstands and vending machines generally at 50 cents a copy. Mail subscriptions are available nationwide and abroad, and home and office delivery is offered in many markets. Approximately 67% of its net paid circulation results from single-copy sales at newsstands or vending machines and the remainder is from home and office delivery, mail and other sales.

For 1999, USA TODAY's advertising revenues and volume rose 17% and 13%, respectively. USA TODAY's operating income rose sharply in 1999.

USA TODAY International is printed from satellite transmission under contract in London, Frankfurt and Hong Kong, and is distributed in Europe, the Middle East, Africa and Asia. It is available in more than 60 foreign countries.

USATODAY.com reached nearly 15 million different people per month by the end of 1999 and its revenue increased 89%. This operation turned profitable in the latter part of 1999.

Gannett News Service (GNS) is headquartered in Arlington, Va., and has bureaus in nine other states (see page 72 for more information). GNS provides national and regional news coverage and sports, features, photo and graphic services to Gannett newspapers. GNS also is distributed by syndication to several non-Gannett newspapers, including ones in Chicago, Salt Lake City, Boston and Seattle.

The newspaper publishing segment also includes USA WEEKEND, which is distributed as a weekend newspaper magazine in 563 newspapers throughout the country, with a total circulation of 21.8 million at the end of 1999.

At the end of 1999, 59 of the company's daily newspapers, including USA TODAY, were published in the morning and 15 were published in the evening.

Individually, Gannett newspapers are the leading news and information source with strong brand recognition in their markets. Their durability lies in the quality of their management, their flexibility, their focus on such customer-directed programs as NEWS 2000, ADVance and ADQ, and their capacity to invest in new technology. Collectively, they form a powerful network to distribute news and advertising information across the nation.

News departments across Gannett continued to emphasize coverage of the key franchise subject - local news. Many newspapers expanded efforts to reach more local readers by increasing or enhancing coverage of additional local communities around the core cities.

In June 1999 at a meeting of Gannett publishers and editors, the Newspaper Division introduced the Principles of Ethical Conduct for Newsrooms, guidelines to better address issues of information gathering and presentation. The program's aim is to set out the high standards expected and practiced at the newspapers. The five key principles state that our newsrooms are committed to: seeking and reporting the truth in a truthful way; serving the public interest; exercising fair play; maintaining independence; and acting with integrity.

Training in the program took place in the fall and extended to all newsrooms. By year-end, nearly 5,000 journalists had participated in training programs. The principles also were spelled out in the newspapers for readers in each community, and editors make sure that newsrooms remain focused on these principles.

Another major effort in newsrooms was special coverage of Y2K issues and the coming of the new millennium. Newspapers presented some year-long features, special historic sections and sections looking ahead to the next century. Gannett News Service moved substantial material for use by newspapers throughout the year. Each newspaper presented extensive local - as well as national and world - coverage of events Dec. 31, 1999, and into Jan. 1, 2000. All of the company's daily newspapers receive Gannett News Service. In addition, all subscribe to The Associated Press, and some receive various supplemental news and syndicated features services.

In 1999, the company continued to implement strategies to increase its revenues from medium and smaller advertisers in each market it serves. Revenues from these types of advertisers increased again in 1999. Initiatives focused on sales and rate management, among other areas. Sales management initiatives included allocating proper resources to increase the number and quality of sales calls, improving sales compensation and providing consistent sales training. Rate management programs focused on selling multiple advertising insertions and reviewing rates and rate structures to assure they match the opportunities in the market. The company regularly calculates market potential and develops strategic plans to capitalize on that potential. Significant efforts will continue to be taken in 2000 to make the company's personnel increasingly competitive in their leadership, strategic thinking and marketing skills.

The newspapers' quality initiative, known as ADQ, produced for the fifth consecutive year improved ad quality and reduced credit cost. With ROP ad count up and total ad revenues up in 1999 over 1998, Gannett newspapers produced higher volume with higher quality.

The online strategy at Gannett local newspapers is consistent with the overall Gannett philosophy in serving our newspapers' communities. The role of the local newspaper is to serve the local reader and advertiser; local newspaper products and services, including online products, must be designed to serve community needs.

The company is taking an aggressive approach to providing online information products that position its local newspapers to grow and enhance their franchises as the leading information providers in their communities.

Internet publishing, by its nature, paired with good business approaches, demands more national economies of scale, and standardization of products and technology than traditional newspaper publishing. The company takes advantage of national economies, national partnerships and national-level technology by adapting them to its local markets. Various approaches and different levels of activity are employed based on the specific needs and opportunities in each market.

A principal achievement in 1998 was growth of newspapers online. By Dec. 31, 1998, 54 newspapers had online projects. This was up from 30 at the end of 1997. In 1999, growth of Internet products at newspapers already launched was emphasized. As a result, the number of newspapers online rose to 60 at the end of 1999, but the number of products these papers offered rose from 238 to over 480.

These products are each designed to offer penetrating specific information on important subjects and include not only local news, but also guides for home buying, employment and job information, automotive, entertainment, and tourism, as well as other specialty products such as Space Online in Brevard County, Fla., or the Kentucky Derby in Louisville, Ky.

Revenue for newspaper Internet activities has more than tripled from the first quarter, 1998 through the fourth quarter of 1999. The company expects sharp revenue growth again in 2000.

The company is also pursuing opportunities to develop national Internet businesses. By partnering with other companies, using the strength of local newspaper franchises and adding to the efficiencies of the Internet to deliver both nationally and locally, unique opportunities to develop new national businesses are being created. In addition, these partnerships enhance local efforts by providing additional content, advertising opportunities and technical resources that help Gannett's local newspapers improve their products and services.

Some examples are:

Career Path, which offers the opportunity to build a strong national employment service and, at the same time, makes the company's local employment sites richer for local users and expands the products and services the local paper can offer to local employment advertisers.

Classified Ventures, which creates similar benefits in Real Estate and Automotive categories.

InfiNet, which provides Internet site hosting expertise, enables the company's papers to have better, more cost-efficient, more reliable, basic hosting technology than could be provided on a site-by-site basis.

The senior executive of each newspaper is the publisher, and the newspapers have advertising, business, information systems, circulation, news, market development, human resources, online and production departments.

Technological advances in recent years have had an impact on the way newspapers are produced. Computer-based text editing systems capture drafts of reporters' stories and then are used to edit and produce type for transfer by a photographic process to printing plates. All of the company's daily newspapers are produced by this method. "Pagination" enables editors to create a newspaper page by computer, avoiding all or part of the manual "paste-up" of the page before it can be converted into a printing plate. The company uses pagination systems at 67 newspaper plants. Twenty-five editorial systems and 26 classified advertising systems were replaced from late 1998 through the end of 1999 ensuring Y2K compliance along with providing major upgrades.

Gannett newsrooms are making the transition from film to digital cameras, which provide greater flexibility and speed in getting late-breaking photographs into the newspaper. One example was during the spring 1999 snowstorm in Rochester, N.Y. Roads were impassable, but photographers were able to work from home where they transmitted photos from laptop computers to the newspaper plant, thus providing readers with dramatic photos of a major storm. In addition to Rochester, 10 other newspapers have converted to virtually all digital photo departments. Louisville, Nashville, Fort Myers, El Paso, Cherry Hill and Huntington are among the 10. Some newspapers keep one or two film cameras for extremely low-light situations or, in the case of FLORIDA TODAY, for shooting remote shots of space shuttle launches.

The Mobile Advertising Sales System, or MASS, is Gannett's sales force automation software. This laptop technology provides sales executives with up-to-date customer, contract and sales revenue information; an electronic Rate Calculator for pricing ads; productivity tools for managing their schedules; and software for sales presentations. MASS is currently installed at 54 newspapers, with more than 1,200 laptops deployed. Eight newspapers are electronically uploading insertion orders directly into the business billing system, rather than entering this information manually. Four more newspapers are scheduled to implement this process in the first quarter of 2000. In 1999, a version of MASS that runs on palmtop technology was successfully tested at four newspapers. More newspapers will deploy palmtops in 2000.

Celebro Advertising Solutions, originally developed by the company in 1994 as AdLink, is a suite of software applications that enables major real estate agents to control the design, scheduling and content of their advertising in the newspaper and market their properties on the Internet, and with audio text/fax back. The Celebro Real Estate System has been installed at 28 Gannett newspapers and at an additional 24 non-Gannett newspapers by Gannett Media Technologies International (GMTI). Celebro auto advertising systems are installed at six Gannett and two non-Gannett newspapers. Celebro's newest product, CityServer, provides newspapers with database and publishing tools to build directories and guides on newspaper Web sites. Hosted by InfiNet, CityServer was field tested in Palm Springs and Brevard and will be rolled out to all newspaper division Web sites in 2000.

The Digital Collections integrated text/photo archive system has been installed at 46 Gannett newspapers, including Rochester, Des Moines, Louisville, Honolulu, Wilmington, Detroit and Tucson. The system stores, retrieves and distributes text, photos and full-page images of the newspaper in a digital form that can be searched using an easy-to-use interface. GMTI, licensed by DiGiCol, the U.S. subsidiary of Gannett and Digital Collections Verlagsges.mBh, sells and installs Digital Collections systems in North and South America. In addition to the Gannett installations, there are 5 installations in South America and 12 non-Gannett installations in the United States. Non-Gannett customers include The Milwaukee Journal, America Online, O'Globo (Rio De Janeiro, Brazil), Copesa (Santiago, Chile), the Princeton (N.J.) Packet, The Indianapolis (Ind.) Star, The University of Missouri, Journal Newspapers (Virginia), Lance Newspapers (Rio De Janeiro and Sao Paulo), Prensa Libre (Guatemala) and Kohla de Sao Paulo (Brazil). Installation of a "light" version employing a central server based at Gannett's Maryland Operations Center was completed in 1999. All Gannett newsrooms now have digital archives.

With respect to newspaper production, 56 daily newspaper plants print by the offset process, and 15 plants print using various letterpress processes. In recent years, improved technology for all of the newspapers has resulted in greater speed and accuracy and in a reduction in the number of production hours worked. The company expects this trend to continue in 2000.

The principal sources of newspaper revenues are circulation and advertising.

**Circulation:** Sixteen of the company's local newspapers reported gains in daily circulation in 1999, and seven increased Sunday circulation. Home-delivery prices for the company's newspapers are established individually for each newspaper and range from \$1.50 to \$2.86 per week in the case of daily newspapers and from \$.71 to \$2.35 per copy for Sunday newspapers. The company implemented circulation price increases at 20 newspapers in 1999 and plans increases at 30 newspapers in 2000.

Additional information about the circulation of the company's newspapers may be found on pages 26-27, 60 and 70-72 of this annual report.

**Advertising:** The newspapers have advertising departments that sell retail, classified and national advertising. The Gannett Retail Advertising Group also sells advertising on behalf of the company's newspapers, other than USA TODAY, to national and regional retailers and service providers. The company also contracts with outside representative firms that specialize in the sale of national advertising. A further analysis of newspaper advertising revenues is presented on pages 26 and 60 of this report.

Retail advertising is display advertising associated with local merchants, such as department and grocery stores. Classified advertising includes ads listed together in sequence by the nature of the ads, such as automobile sales, real estate sales and "help wanted." National advertising is display advertising principally from advertisers who are promoting products or brand names nationally. Retail and national advertising may appear in the newspaper itself or in preprinted sections. Generally there are different rates for each category of advertising, and the rates for each newspaper are set independently, varying from city to city.

The newspapers have made continuing efforts to serve their readers and advertisers by introducing complete market coverage programs and by targeting specific market segments desired by many advertisers through the use of specially zoned editions and other special publications.

**Competition:** The company's newspapers compete with other media for advertising principally on the basis of their advertising rates and their performance in helping sell the advertisers' products or services. They compete for circulation principally on the basis of their content and price. While most of the company's newspapers do not have daily newspaper competitors that are published in the same city, in certain of the company's larger markets, there is such direct competition. Most of the company's newspapers compete with other newspapers published in nearby cities and towns and with free distribution and paid advertising weeklies, as well as other print and non-print media.

The rate of development of opportunities in, and competition from, emerging electronic communications services, including those related to the Internet and the Web, is increasing. Through internal development programs, acquisitions and partnerships, the company's efforts to explore new opportunities in news, information and communications businesses have expanded.

At the end of 1999, The Cincinnati Enquirer, The Detroit News, The Honolulu Advertiser and the Tucson (Ariz.) Citizen were published under joint operating agreements with non-Gannett newspapers located in the same cities. All of these agreements provide for joint business, advertising, production and circulation operations and a contractual division of profits. The editorial and reporting staffs of the company's newspapers, however, are separate and autonomous from those of the non-Gannett newspapers.

**Properties:** Generally, the company owns the plants that house all aspects of the newspaper publication process. In the case of USA TODAY, at Dec. 26, 1999, 14 non-Gannett printers were used to print the newspaper in U.S. markets where there are no company newspapers with appropriate facilities. Three non-Gannett printers in foreign countries are used to print USA TODAY International. USA WEEKEND and Nursing Spectrum also are printed under contracts with commercial printing companies. Many of the company's newspapers also have outside news bureaus and sales offices, which generally are leased. In a few cities, two or more of the company's newspapers share combined facilities; and in certain locations, facilities are shared with other newspaper properties. The company's newspaper properties have rail siding facilities or access to main roads for newsprint delivery purposes and are conveniently located for distribution purposes.

During the past five years, new or substantial additions or remodeling of existing newspaper facilities have been completed or are at some stage of construction at 23 of the company's newspaper operations. Gannett continues to make significant investments in the renovation of existing or new facilities where the investment will help to improve the products for its readers and advertisers as well as improve productivity and operating efficiencies. The company's facilities are adequate for present operations.

Regulation: Gannett is committed to protecting the environment. The company's goal is to ensure its facilities comply with federal, state, local and foreign environmental laws and to incorporate appropriate environmental practices and standards in our operations. The company employs a corporate environmental manager responsible for overseeing not only regulatory compliance but also preventive measures. The company is one of the industry leaders in the use of recycled newsprint. The company increased its purchase of newsprint containing some recycled content from 42,000 metric tons in 1989 to 825,000 metric tons in 1999. The company's newspapers use inks, photographic chemicals, solvents and fuels. The use and disposal of these substances may be regulated by federal, state and local agencies. Through its environmental compliance plan, the company is taking effective measures to comply with environmental laws. Any release into the environment may create obligations to private and governmental entities under a variety of statutes and rules regulating the environment.

Several of the company's newspaper subsidiaries have been included among the potentially responsible parties in connection with the alleged disposal of ink or other chemical wastes at disposal sites which have been subsequently identified as inactive hazardous waste sites by the U.S. Environmental Protection Agency ("EPA") or comparable state agencies. Generally, the company's subsidiaries are de minimus parties. At one such site, the amount in controversy may exceed \$300,000. The company believes its liability is substantially less and is defending the case. The company provides for costs associated with these matters in accordance with generally accepted accounting principles. The company does not believe that these matters will have any significant impact on its financial position or results of operations.

Additional information about the company's newspapers may be found on pages 70-73 of this report.

#### Newspapers/England

In the third quarter of 1999, the company purchased all of the stock of Newsquest plc, one of the largest regional newspaper publishers in England, with 180 publications in total, including 11 dailies (10 evening titles and one morning title). The acquisition was accounted for under the purchase method. For the period it was owned in 1999, Newsquest contributed slightly to the company's consolidated earnings.

Newsquest manages its publishing activities around geographic clusters to maximize the use of management, finance, printing and personnel resources. This also enables the group to offer readers and advertisers a range of attractive products covering the market. The clustering of titles and, usually, the publication of a free newspaper alongside a paid-for newspaper allows cross-selling of advertising among newspapers serving the same or contiguous markets, thus satisfying the needs of its advertisers and audiences. At the end of 1999, Newsquest had 13 such clusters in England. Newsquest's policy is to produce free and paid-for newspapers with an attractive level of quality local editorial content. Newsquest also distributes a substantial volume of advertising leaflets in the communities it serves and it offers a travel/vacation booking service.

Newsquest's full year revenues for 1999 were in excess of \$500 million. As with U.S. newspapers, advertising is the largest component of Newsquest's revenue, comprising approximately 85%. Circulation revenues represent 12% and printing activities account for much of the remainder. Compared to U.S. newspaper operations, ad revenue at Newsquest is a greater percent of total revenue and circulation revenue is a lesser percent reflecting the greater volume and importance of free non-daily publications among Newsquest's titles.

Newsquest is actively seeking to maximize the value of its local information franchises through development of opportunities offered by the Internet. Through internal growth and in partnership with other businesses, Newsquest has established a number of local and national Web sites which offer news and other information of special interest to its communities, as well as classified and retail advertising and shopping services.

Newsquest owns certain of the plants where its newspapers are produced and leases other facilities. Its headquarters is in Morden, Surrey. All of its properties are adequate for present purposes. A listing of Newsquest publishing centers and key properties may be found on page 74.

At the end of 1999, Newsquest had approximately 5,900 full-time and part-time employees. Newsquest employees have local staff councils for consultation and communication with Newsquest subsidiary management. Newsquest provides its employees with a retirement plan that incorporates life insurance and a stock option linked savings plan.

Newsquest newspapers operate in competitive markets. Their principal competitors include other regional and national newspaper and magazine publishers, other advertising media such as radio and billboard, and Internet-based news, information and communication businesses.

Key revenue and expense data - for all newspapers combined

The table that follows summarizes the circulation volume and revenues of U.S. newspapers owned by the company at the end of 1999, including USA TODAY. The table also includes circulation revenue for all Newsquest publications and circulation volume for Newsquest's eleven paid daily newspapers. This table assumes that all newspapers owned by the company at the end of 1999 were owned during all years shown:

Circulation: newspapers owned on Dec. 26, 1999

	Circulation revenues in thousands	Daily net paid circulation	Sunday net paid circulation
	-----	-----	-----
1999	\$1,054,077	7,063,000	5,813,000
1998	\$1,062,223	7,126,000	5,942,000
1997	\$1,043,486	7,041,000	6,022,000
1996	\$1,021,982	6,939,000	6,076,000
1995	\$ 993,282	6,970,000	6,342,000

The following chart summarizes the advertising linage (in six-column inches) and advertising revenues of the newspapers owned by the company at the end of 1999. For Newsquest, advertising revenues are reflected but linage is not. The chart assumes that all of the newspapers owned at the end of 1999 were owned throughout the years shown:

Advertising: newspapers owned on Dec. 26, 1999

	Advertising revenues (ROP) in thousands	Inches of advertising, excluding preprints
	-----	-----
1999	\$3,050,697	83,322,000
1998	\$2,890,559	79,406,000
1997	\$2,694,339	74,570,000
1996	\$2,486,942	69,684,000
1995	\$2,338,712	70,383,000

Total newspaper ad revenues on a pro forma basis rose 6% in 1999. Most major advertising classifications showed substantial year-over-year growth during 1999. However, local ad revenues and linage were down slightly (less than 1%) for the full year. Ad spending by larger retailers declined for the year, reflecting closings and consolidations, but this was mostly offset by greater revenue from expanded sales and marketing efforts directed toward small and medium sized advertisers. Classified advertising revenues grew 6% on the strength of the employment, automotive, and real estate categories. National advertising revenues increased 15%. Preprint revenues grew 6%.

The company's ad revenues include revenues from Internet activities. At this time, the company's Internet activities are not material to results of operations or financial condition taken as a whole.

For 2000, further ad revenue and volume growth is anticipated in all categories. Generally modest price increases are planned at most properties, and the company will continue to expand and refine sales and marketing efforts. Changes in economic factors such as interest rates, employment levels and the rate of general economic growth will have an impact on revenue at all of the company's newspapers.

Raw materials: Newsprint is the basic raw material used to publish newspapers. During 1999, the company's total newsprint consumption was 1,033,000 metric tons, including the company's portion of newsprint consumed at joint operating agencies, consumption by USA WEEKEND, USA TODAY tonnage consumed at non-Gannett print sites and consumption by Newsquest. Newsprint consumption was up 7% in 1999. The company purchases newsprint from 23 North American, European and other offshore suppliers under contracts, which expire at various times through 2010.

During 1999, all of the company's newspapers consumed some recycled newsprint. For the year, more than 80% of the company's newsprint purchases contained recycled content.

In 1999, newsprint supplies were adequate. The company believes that the available sources of newsprint, together with present inventories, will continue to be adequate to supply the needs of its newspapers.

The average cost per ton of newsprint consumed in 1999 declined 12% compared to the 1998 average cost.

## Broadcasting

On Dec. 26, 1999, the company's television division, headquartered in Arlington, Va., included 21 television stations in markets with a total of more than 17.5 million households. On June 1, 1999, the company completed a broadcast station transaction under which it exchanged its ABC affiliate KVUE-TV in Austin, Texas, and received KXTV-TV, the ABC affiliate in Sacramento, Calif., plus cash consideration. In November 1999, the company announced an agreement to acquire WJXX-TV, the ABC affiliate in Jacksonville, Fla. Closing is expected to occur as soon as regulatory approvals are obtained. The company also will continue to own WTLV-TV, the NBC affiliate in Jacksonville.

At the end of 1999, the broadcasting division had approximately 3,000 full-time and part-time employees. Broadcasting revenues accounted for approximately 14% of the company's reported operating revenues from continuing operations in 1999, 15% in 1998 and 16% in 1997.

The principal sources of the company's broadcasting revenues are: 1) local advertising focusing on the immediate geographic area of the stations; 2) national advertising; 3) compensation paid by the networks for carrying commercial network programs; and 4) payments by advertisers to television stations for other services, such as the production of advertising material. The advertising revenues derived from a station's local news programs make up a significant part of its total revenues.

Advertising rates charged by a television station are based primarily upon the station's ability to attract viewers, demographics and the number of television households in the area served by the station. Practically all national advertising is placed through independent advertising representatives. Local advertising time is sold by each station's own sales force.

Generally, a network provides programs to its affiliated television stations, sells commercial advertising announcements within the network programs and compensates the local stations by paying an amount based on the television station's network affiliation agreement.

For all of its stations, the company is party to network affiliation agreements. The company's two ABC affiliates have agreements which expire in 2005. The agreements for all but one (Macon) of its six CBS affiliates run through 2004-2005, with several having been renewed in 1999. The company has completed negotiations to renew the agreements for its 13 NBC affiliates and they will expire in December 2005. The company will continue to receive compensation under these new agreements, at a reduced level. The amount of the reduction is not material.

**Programming:** The costs of locally produced and purchased syndicated programming are a significant portion of television operating expenses. Syndicated programming costs are determined based upon largely uncontrollable market factors, including demand from the independent and affiliated stations within the market and in some cases from cable operations. In recent years, the company's television stations have emphasized their locally produced news and entertainment programming in an effort to provide programs that distinguish the stations from the competition and to better control costs.

**Properties:** The company's broadcasting facilities are adequately equipped with the necessary television broadcasting equipment. The company owns transmitter sites in 22 locations and leases sites in 8 others.

During the past five years, new broadcasting facilities or substantial improvements to existing facilities were completed in Greensboro, N.C., Little Rock, Phoenix, Jacksonville, Knoxville, Columbia and Atlanta. A new facility will be completed in 2000 in Cleveland. Facility expansion to accommodate Digital Television (DTV) was completed at five sites in 1998 and 1999. Four additional station facilities will be converted to DTV during 2000. The company's broadcast facilities are adequate for present purposes.

**Competition:** In each of its broadcasting markets, the company's stations compete for revenues with other network-affiliated and independent television and radio broadcasters and with other advertising media, such as cable television, newspapers, magazines and outdoor advertising. The stations also compete in the emerging local electronic media space, which includes Internet or Internet enabled devices and any digital spectrum opportunities associated with Digital Television. The company's broadcasting stations compete principally on the basis of their market share, advertising rates and audience composition.

Local news is most important to a station's success, and there is a growing emphasis on other forms of programming that relate to the local community. Network and syndicated programming constitute the majority of all other programming broadcast on the company's television stations, and the company's competitive position is directly affected by viewer acceptance of this programming. Other sources of present and potential competition for the company's broadcasting properties include pay cable, home video and audio recorders and video disc players, direct broadcast satellite and low power television. Some of these competing services have the potential of providing improved signal reception or increased home entertainment selection, and they are continuing development and expansion.

In November 1999, the Satellite Home Viewer Improvement Act of 1999 was enacted, which for the first time permits satellite carriers to retransmit local television stations to subscribers within the stations' market. Several of the company's television stations are currently being delivered by satellite carriers pursuant to this new law. In order to continue delivery of any local signal beyond May 29, 2000, satellite carriers will be required to obtain the consent of each television station. The new law also permits satellite carriers to retransmit distant network television stations into areas served by local television stations if it is determined, using FCC-approval signal strength measurement standards, that local stations do not deliver an acceptable viewing signal.

**Regulation:** The company's television stations are operated under the authority of the Federal Communications Commission (FCC) under the Communications Act of 1934, as amended (Communications Act), and the rules and policies of the FCC (FCC Regulations).

Television broadcast licenses are granted for periods of eight years. They are renewable by broadcasters upon application to the FCC and usually are renewed except in rare cases in which a conflicting application, a petition to deny, a complaint or an adverse finding as to the licensee's qualifications results in loss of the license. The company believes it is in substantial compliance with all applicable provisions of the Communications Act and FCC Regulations.

FCC Regulations also prohibit concentrations of broadcasting control and regulate network programming. FCC Regulations governing multiple ownership limit, or in some cases, prohibit the common ownership or control of most communications media serving common market areas (for example, television and radio; television and daily newspapers; radio and daily newspapers; or television and cable television). In August 1999, the FCC substantially rewrote a number of its broadcast ownership rules, including restrictions on local television ownership, radio-television cross-ownership, and attribution of broadcast ownership interests. One significant rule change permits common ownership of two television stations in the same market, provided eight independently owned television stations remain in the market following the combination and provided that at least one of the commonly owned stations is not among the market's top four rated stations. It is under this standard that the company has agreed to acquire a second television station in the Jacksonville, Fla. market. The FCC's action removed the interim waivers previously granted to allow the company to own television stations with overlapping signals in the Atlanta and Macon, Ga., markets and in the Portland and Bangor, Maine markets, since such waivers are no longer necessary.

The FCC also adopted rules to permit common ownership of a number (depending on market size) of radio stations and a television station serving the same community. The FCC retained its rule prohibiting a party from having attributable interests in television stations which collectively reach more than 35 percent of all U.S. television households. The FCC will continue to review this limitation as required by Congress. Presently, the company's 21 television stations reach an aggregate of 17.4% of U.S. TV households.

Additional information about the company's television stations may be found on page 73 of this annual report.

#### Cable

On Jan. 31, 2000, the previously announced sale of the assets of the company's subsidiary, Multimedia Cablevision, Inc., to Cox Communications, Inc. of Atlanta, Ga., was completed.

At the end of fiscal 1999, the company's cable division operated cable television systems serving 523,000 subscribers in Kansas, Oklahoma and North Carolina, and had approximately 1,100 full-time and part-time employees. The principal sources of the company's cable division revenues were: 1) monthly fees paid by subscribers for primary services generally consisting mainly of local and distant broadcast stations and public, educational and governmental channels; 2) monthly and per-event fees; and 3) local advertising revenues.

The sale price for the cable business was approximately \$2.7 billion in cash, which resulted in an after-tax gain of approximately \$740 million or \$2.64 per diluted share. The gain will be reported in Gannett's first quarter, 2000.

Although the cable sale was finalized in the year 2000, for financial reporting purposes, the cable operating results for 1999 and all prior years for which it was owned by the company have been reclassified in the statements of income as discontinued operations. Likewise for the year 2000, cable operating results for the period up to the sale date, along with the gain on the sale, will be reported as discontinued operations.

## Corporate facilities

The company leases office space for its headquarters in Arlington, Va., and also owns data processing facilities in nearby Maryland. The capital expenditure program for 1997, 1998 and 1999 included amounts for leasehold improvements, land, building, furniture, equipment and fixtures for headquarters operations. Headquarters facilities are adequate for present operations. In September 1996, the company purchased 30 acres of land in Fairfax County, Va., for use as a future site for USA TODAY and corporate headquarters. Building construction began in 1999 and is scheduled to be completed in 2001.

## Employee relations

At the end of 1999, the company and its subsidiaries had approximately 45,800 full-time and part-time employees. Four of the company's newspapers were published in 1999 together with non-company newspapers pursuant to joint operating agreements, and the employment numbers above include the company's pro-rata share of employees at those joint production and business operations.

Approximately 12% of those employed by the company and its subsidiaries are represented by labor unions. They are represented by 86 local bargaining units affiliated with nine international unions under collective bargaining agreements. These agreements conform generally with the pattern of labor agreements in the newspaper and broadcasting industries. The company does not engage in industrywide or companywide bargaining. The company strives to maintain good relationships with its employees.

On July 13, 1995, approximately 2,500 workers from six unions began a strike against the company's largest local newspaper, The Detroit News, the Detroit Newspaper Agency and the Detroit Free Press, its agency partner. The strike was precipitated by unrealistic and excessive demands by the unions for wage increases and position levels. The strike ended in mid-February 1997 when the six striking unions made an unconditional offer to return to work. They continue to attempt a subscriber and advertiser boycott.

Throughout the strike and despite union efforts at stopping delivery of the newspapers through intimidation and frequent violence, the newspapers published every day. More than 1,000 of the original strikers have now returned to work and approximately 700 replacement workers have been employed to fill other necessary positions. Litigation before the National Labor Relations Board and in the federal courts concerning the strike and its aftermath continues. In February 1999, a 10-year agreement was reached with the Detroit Typographical Union, one of the unions previously on strike, under which its members will work at the Detroit Newspapers. Negotiations with the other formerly striking unions are ongoing.

The company provides competitive group life and medical insurance programs for full-time domestic employees at each location. The company pays a substantial portion of these costs and employees contribute the balance. Virtually all of the company's units provide retirement or profit-sharing plans which cover eligible full-time employees

In 1990, the company established a 401(k) Savings Plan, which is available to most of its domestic non-union employees.

Acquisitions 1995-1999

The growth of the company has resulted from acquisitions of businesses, as well as from internal expansion. Its significant acquisitions since the beginning of 1995 are shown below. The company has disposed of several businesses during this period, which are presented on the following page.

Year acquired	Name	Location	Publication times or business
1995	Multimedia, Inc.	Greenville, S.C.	Ten daily newspapers, various non-dailies, five television stations, two radio stations, cable television franchises in five states, alarm security business, television entertainment programming
1996	WTSP-TV	Tampa-St. Petersburg, Fla.	Television station
1997	WZZM-TV WGRZ-TV Printed Media Companies KNAZ-TV KMOH-TV Mary Morgan, Inc. Army Times Publishing Co., Inc. New Jersey Press, Inc.	Grand Rapids, Mich. Buffalo, N.Y. Minneapolis, Minn. Flagstaff, Ariz. Kingman, Ariz. Green Bay, Wis. Springfield, Va. Asbury Park and East Brunswick, N.J.	Television station Television station Commercial printing Television station Television station Commercial printing Weekly and Monthly periodicals Two daily newspapers
1998	WCSH-TV WLBZ-TV WLTX-TV Ocean County Observer Daily Record Manahawkin Newspapers Classified Gazette New Castle County Shopper's Guide Brandywine Valley Weekly Autos plus TCI Cable Kansas	Portland, Maine Bangor, Maine Columbia, S.C. Toms River, N.J. Morristown, N.J. Manahawkin, N.J. San Rafael, Calif. Wilmington, Del. Wilmington, Del. Wilmington, Del. Kansas	Television station Television station Television station Daily newspaper Daily newspaper Weekly newspapers Semi-weekly newspaper Weekly advertising shopper Weekly advertising shopper Weekly advertising shopper Cable television systems
1999	The Reporter Lehigh Acres News-Star Dealer Magazine KXTV-TV Newsquest plc Tucker Communications, Inc. Pennypower Shopping News	Melbourne, Fla. Lehigh Acres, Fla. Reno, Nev. Sacramento, Calif. United Kingdom Westchester Co., N.Y. Branson & Springfield, Mo.	Weekly newspaper Weekly newspaper Weekly magazine Television station Daily and weekly newspapers Weekly newspaper Weekly newspaper

Dispositions 1995-1999

Year disposed	Name	Location	Publication times or business
-----	-----	-----	-----
1995	The Add Sheet	Columbia, Mo.	Weekly advertising shopper
1996	WMAZ/WAYS-FM Gannett Outdoor Group	Macon, Ga. Various major markets, U.S. and Canada	Radio stations Outdoor advertising
	Multimedia Entertainment	New York, N.Y.	Television entertainment programming
	Louis Harris and Associates, Inc. Gannett Community Directories	New York, N.Y.	Polling and research
	KIIS/KIIS-FM	Paramus, N.J.	Community directories
	KSDO/KKBH-FM	Los Angeles, Calif.	Radio stations
	WDAE/WUSA-FM	San Diego, Calif. Tampa, Fla.	Radio stations Radio stations
1997	WLWT-TV	Cincinnati, Ohio	Television station
	KOCO-TV	Oklahoma City, Okla.	Television station
	Niagara Gazette	Niagara Falls, N.Y.	Daily newspaper
	The Observer	Moultrie, Ga.	Daily newspaper
	North Hills News Record	North Hills, Pa.	Daily newspaper
	Valley News Dispatch	Tarentum, Pa.	Daily newspaper
1998	The Virgin Islands Daily News	St. Thomas, V.I.	Daily newspaper
	WGCI/WGCI-FM	Chicago, Ill.	Radio stations
	KKBQ/KKBQ-FM	Houston, Texas	Radio stations
	KHKS-FM	Dallas, Texas	Radio station
	The Saratogian	Saratoga Springs, N.Y.	Daily newspaper
	Multimedia Security Service	Wichita, Kan.	Alarm security business
	Commercial-News	Danville, Ill.	Daily newspaper
	Chillicothe Gazette	Chillicothe, Ohio	Daily newspaper
	Gallipolis Daily Tribune	Gallipolis, Ohio	Daily newspaper
	The Daily Sentinel	Pomeroy, Ohio	Daily newspaper
	Point Pleasant Register	Point Pleasant, W.Va.	Daily newspaper
	Multimedia Cable Illinois	Suburban Chicago, Ill.	Cable television systems
1999	The San Bernardino County Sun	San Bernardino, Calif.	Daily newspaper
	KVUE-TV	Austin, Texas	Television station

QUARTERLY STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended December 26, 1999	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Net operating revenues					
Newspaper advertising	\$ 720,551	\$ 788,274	\$ 817,844	\$ 966,225	\$3,292,894
Newspaper circulation	253,357	248,812	255,754	264,597	1,022,520
Broadcasting	161,194	194,480	166,770	206,198	728,642
All other	50,837	48,052	53,193	64,052	216,134
<b>Total</b>	<b>1,185,939</b>	<b>1,279,618</b>	<b>1,293,561</b>	<b>1,501,072</b>	<b>5,260,190</b>
Operating expenses					
Cost of sales and operating expenses, exclusive of depreciation	635,732	620,682	659,654	692,401	2,608,469
Selling, general and administrative expenses, exclusive of depreciation	187,986	190,525	205,716	224,302	808,529
Depreciation	42,715	42,130	44,325	40,290	169,460
Amortization of intangible assets	22,914	23,170	30,500	34,047	110,631
<b>Total</b>	<b>889,347</b>	<b>876,507</b>	<b>940,195</b>	<b>991,040</b>	<b>3,697,089</b>
Operating income	296,592	403,111	353,366	510,032	1,563,101
Non-operating (expense) income					
Interest expense	(16,592)	(13,852)	(26,474)	(37,701)	(94,619)
Other	2,368	55,305 (2)	1,588	(556)	58,705 (2)
<b>Total</b>	<b>(14,224)</b>	<b>41,453</b>	<b>(24,886)</b>	<b>(38,257)</b>	<b>(35,914)</b>
Income before income taxes	282,368	444,564	328,480	471,775	1,527,187
Provision for income taxes	112,400	176,950	130,700	187,750	607,800
Income from continuing operations	169,968	267,614 (2)	197,780	284,025	919,387 (2)
Income from discontinued operations, net	8,925	9,356	9,699	10,561	38,541
<b>Net income</b>	<b>\$ 178,893</b>	<b>\$ 276,970 (2)</b>	<b>\$ 207,479</b>	<b>\$ 294,586</b>	<b>\$ 957,928 (2)</b>
Basic earnings per share					
Basic earnings from continuing operations	\$0.61	\$0.96 (2)	\$0.70	\$1.02	\$3.29 (2)
Basic earnings from discontinued operations, net	.03	.03	.04	.04	.14
<b>Net income per share - basic</b>	<b>\$0.64</b>	<b>\$0.99 (2)</b>	<b>\$0.74</b>	<b>\$1.06</b>	<b>\$3.43 (2)</b>
Diluted earnings per share					
Diluted earnings from continuing operations (1)	\$0.61	\$0.95 (2)	\$0.70	\$1.01	\$3.26 (2)
Diluted earnings from discontinued operations, net	.03	.03	.04	.04	.14
<b>Net income per share - diluted (1)</b>	<b>\$0.64</b>	<b>\$0.98 (2)</b>	<b>\$0.74</b>	<b>\$1.05</b>	<b>\$3.40 (2)</b>

EARNINGS SUMMARY, EXCLUDING NON-RECURRING NET NON-OPERATING GAINS  
In thousands of dollars

Fiscal year ended December 26, 1999	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Income from continuing operations, as reported	\$ 169,968	\$ 267,614	\$ 197,780	\$ 284,025	\$ 919,387
Less: after-tax gains on sale/exchange of businesses	0	32,780	0	0	32,780
<b>Income from continuing operations, as adjusted</b>	<b>\$ 169,968</b>	<b>\$ 234,834</b>	<b>\$ 197,780</b>	<b>\$ 284,025</b>	<b>\$ 886,607</b>
Diluted earnings per share from continuing operations, as adjusted (1)	\$0.61	\$0.84	\$0.70	\$1.01	\$3.15

(1) As a result of rounding, the total of the four quarters' earnings per share does not equal the earnings per share for the year.

(2) Includes second quarter net gain principally from the exchange of KVUE-TV in Austin, Texas for KXTV-TV in Sacramento, Calif., (\$55 million pre-tax, \$33 million after tax, \$.11 per share-basic and diluted).

QUARTERLY STATEMENTS OF INCOME  
In thousands of dollars

Fiscal year ended December 27, 1998	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Net operating revenues					
Newspaper advertising	\$ 669,994	\$ 746,675	\$ 707,347	\$ 818,979	\$2,942,995
Newspaper circulation	254,079	252,762	251,534	251,863	1,010,238
Broadcasting	160,692	198,799	159,125	202,682	721,298
All other	51,083	48,673	49,825	56,579	206,160
Total	1,135,848	1,246,909	1,167,831	1,330,103	4,880,691
Operating expenses					
Cost of sales and operating expenses, exclusive of depreciation	617,556	624,414	625,258	631,648	2,498,876
Selling, general and administrative expenses, exclusive of depreciation	180,638	183,826	180,548	197,526	742,538
Depreciation	41,596	41,640	40,760	39,780	163,776
Amortization of intangible assets	21,731	21,733	22,482	23,741	89,687
Total	861,521	871,613	869,048	892,695	3,494,877
Operating income	274,327	375,296	298,783	437,408	1,385,814
Non-operating (expense) income					
Interest expense	(23,229)	(20,348)	(17,190)	(18,645)	(79,412)
Other	307,356 (2)	2,498	(877)	(3,654)	305,323 (2)
Total	284,127	(17,850)	(18,067)	(22,299)	225,911
Income before income taxes	558,454	357,446	280,716	415,109	1,611,725
Provision for income taxes	223,720	143,100	112,250	166,230	645,300
Income from continuing operations	334,734 (2)	214,346	168,466	248,879	966,425 (2)
Income from discontinued operations, net	8,116	8,463	8,053	8,856	33,488
Net income	\$ 342,850 (2)	\$ 222,809	\$ 176,519	\$ 257,735	\$ 999,913 (2)
Basic earnings per share					
Basic earnings from continuing operations	\$1.18 (2)	\$0.75	\$0.59	\$0.89	\$3.41 (2)
Basic earnings from discontinued operations, net	.03	.03	.03	.03	.12
Net income per share - basic	\$1.21 (2)	\$0.78	\$0.62	\$0.92	\$3.53 (2)
Diluted earnings per share					
Diluted earnings from continuing operations (1)	\$1.17 (2)	\$0.75	\$0.59	\$0.89	\$3.38 (2)
Diluted earnings from discontinued operations, net	.03	.03	.03	.03	.12
Net income per share - diluted (1)	\$1.20 (2)	\$0.78	\$0.62	\$0.92	\$3.50 (2)

EARNINGS SUMMARY, EXCLUDING NON-RECURRING NET NON-OPERATING GAINS  
In thousands of dollars

Fiscal year ended December 27, 1998	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
Income from continuing operations, as reported	\$ 334,734	\$ 214,346	\$ 168,466	\$ 248,879	\$ 966,425
Less: after-tax gains on sale/exchange of businesses	183,607	0	0	0	183,607
Income from continuing operations, as adjusted	\$ 151,127	\$ 214,346	\$ 168,466	\$ 248,879	\$ 782,818
Diluted earnings per share from continuing operations, as adjusted (1)	\$0.53	\$0.75	\$0.59	\$0.89	\$2.74

(1) As a result of rounding, the total of the four quarters' earnings per share does not equal the earnings per share for the year.

(2) Includes first quarter net gain on sale of certain businesses, including radio and alarm security (\$307 million pre-tax, \$184 million after tax, \$.65 per share-basic and \$.64 per share-diluted).

SCHEDULES TO FORM 10-K INFORMATION  
 In thousands of dollars  
 Property, plant & equipment

Classification	Balance at beginning of period	Additions at cost	Retirements or sales	Other changes	Balance at end of period
-----					
Dec. 28, 1997					
Land	\$ 174,838	\$ 2,544	\$ 1,435	\$ (63)	\$ 175,884
Buildings & improvements	770,456	73,581	7,265	3,385	840,157
Cable and security systems	481,053	76,574	13,383	3,975	548,219
Machinery, equipment & fixtures	1,926,058	260,814	46,508	(216)	2,140,148
Construction in progress and deposits on contracts	70,995	3,637	17,122	(7,081)	50,429
	<u>\$3,423,400</u>	<u>\$417,150 (A)(E)</u>	<u>\$ 85,713</u>	<u>\$ 0</u>	<u>\$3,754,837</u>
=====					
Dec. 27, 1998					
Land	\$ 175,884	\$ 7,769	\$ 987	\$(1,880)	\$ 180,786
Buildings & improvements	840,157	10,022	13,790	2,821	839,210
Cable and security systems	548,219	24,218	159,634	256	413,059
Machinery, equipment & fixtures	2,140,148	126,006	140,424	(2,262)	2,123,468
Construction in progress and deposits on contracts	50,429	58,859	133	1,065	110,220
	<u>\$3,754,837</u>	<u>\$226,874 (B)(E)</u>	<u>\$ 314,968</u>	<u>\$ 0</u>	<u>\$3,666,743</u>
=====					
Dec. 26, 1999					
Land	\$ 180,786	\$ 5,901	\$ 4,853	\$ 304	\$ 182,138
Buildings & improvements	839,210	83,975	37,189	659	886,655
Cable	413,059	13,680	1,821	(11)	424,907
Machinery, equipment & fixtures	2,123,468	308,547	171,525	(1,128)	2,259,362
Construction in progress and deposits on contracts	110,220	21,810	1,318	138	130,850
	<u>\$3,666,743</u>	<u>\$433,913 (C)(E)</u>	<u>\$ 216,706</u>	<u>\$ (38) (D)</u>	<u>\$3,883,912</u>
=====					

Notes

- (A) Includes assets at acquisition net of adjustments for prior years' acquisitions. \$ 195,899  
 (B) Includes assets at acquisition net of adjustments for prior years' acquisitions. \$ (17,551)  
 (C) Includes assets at acquisition net of adjustments for prior years' acquisitions. \$ 175,470  
 (D) Principally the effect of current foreign currency translation adjustment.  
 (E) Includes capitalized interest of \$1,624 in 1997, \$1,610 in 1998 and \$5,707 in 1999.  
 (F) Generally the rates of depreciation range from 2.5% to 10% for buildings and improvements, 3.3% to 20% for cable and 4% to 30% for machinery, equipment and fixtures.  
 (G) Includes depreciation expense from cable and security reflected in earnings from discontinued operations of \$31,806 in 1999, \$37,907 in 1998 and \$48,136 in 1997.

SCHEDULES TO FORM 10-K INFORMATION

In thousands of dollars  
Accumulated depreciation and  
amortization of property,  
plant and equipment

	Balance at beginning of period	Additions charged to costs and expenses	Retirements or sales	Other changes	Balance at end of period
-----					
Dec. 28, 1997					
Buildings and improvements	\$ 300,775	\$ 24,396	\$ 5,148	\$ 4,057	\$ 324,080
Cable and security systems	32,597	60,377	5,976	(3,892)	83,106
Machinery, equipment and fixtures	1,095,968	116,327	56,521	(165)	1,155,609
	-----	-----	-----	-----	-----
	\$1,429,340	\$201,100 (F)(G)	\$ 67,645	\$ 0	\$1,562,795
	=====	=====	=====	=====	=====
Dec. 27, 1998					
Buildings and improvements	\$ 324,080	\$ 25,434	\$ 12,941	\$ 9,318	\$ 345,891
Cable	83,106	31,134	36,369	(196)	77,675
Machinery, equipment and fixtures	1,155,609	145,115	112,208	(9,122)	1,179,394
	-----	-----	-----	-----	-----
	\$1,562,795	\$201,683 (F)(G)	\$161,518	\$ 0	\$1,602,960
	=====	=====	=====	=====	=====
Dec. 26, 1999					
Buildings and improvements	\$ 345,891	\$ 22,056	\$ 16,511	\$(5,003)	\$ 346,433
Cable	77,675	24,862	1,243	0	101,294
Machinery, equipment and fixtures	1,179,394	154,348	126,421	5,012	1,212,333
	-----	-----	-----	-----	-----
	\$1,602,960	\$201,266 (F)(G)	\$144,175	\$ 9 (D)	\$1,660,060
	=====	=====	=====	=====	=====

(D)(F) and (G) See page 68

Valuation and qualifying accounts

Allowance for doubtful receivables	Balance at beginning of period	Additions charged to costs and expenses	Additions/(reductions) for acquisitions/ dispositions	Deductions from reserves	Balance at end of period
	-----	-----	-----	-----	-----
Year ended Dec. 28, 1997	\$18,942	\$22,333	\$ 618	\$23,873	\$18,020
Year ended Dec. 27, 1998	\$18,020	\$22,077	\$(1,240)	\$19,714	\$19,143
Year ended Dec. 26, 1999	\$19,143	\$26,213	\$ 9,419	\$24,081	\$30,694

Supplementary income statement information (from continuing operations)

Fiscal year ended	Dec. 26, 1999	Dec. 27, 1998	Dec. 28, 1997
	-----	-----	-----
Maintenance and repairs	\$45,862	\$45,792	\$47,159
Taxes other than payroll and income tax			
Property	\$24,898	\$22,725	\$18,072
Other	\$ 9,034	\$ 9,118	\$10,601
	-----	-----	-----
Total	\$33,932	\$31,843	\$28,673
	-----	-----	-----

MARKETS WE SERVE  
NEWSPAPERS AND NEWSPAPER DIVISION

Daily newspapers			Circulation	Circulation	Circulation		Joined	
State	City	Newspaper	Morning	Afternoon	Sunday	Founded	Gannett	*
Territory								
Alabama	Montgomery	Montgomery Advertiser	54,659		70,104	1829	1995	(65)
Arizona	Tucson	Tucson Citizen		40,601		1870	1976	(31)
Arkansas	Mountain Home	The Baxter Bulletin	11,224			1901	1995	(66)
California	Marin County	Marin Independent Journal		39,606	40,494	1861	1980	(49)
	Palm Springs	The Desert Sun	51,117		53,422	1927	1986	(59)
	Salinas	The Californian	19,421			1871	1977	(37)
	Tulare	Tulare Advance-Register		8,257		1882	1993	(64)
	Visalia	Visalia Times-Delta	21,906			1859	1977	(38)
Colorado	Fort Collins	Fort Collins Coloradoan	28,584		35,339	1873	1977	(39)
Connecticut	Norwich	Norwich Bulletin	30,086		36,367	1791	1981	(52)
Delaware	Wilmington	The News Journal	124,509		146,125	1871	1978	(44)
Florida	Brevard County	FLORIDA TODAY	88,342		112,396	1966	1966	(9)
	Fort Myers	News-Press	88,998		106,752	1884	1971	(24)
	Pensacola	Pensacola News Journal	62,717		82,385	1889	1969	(11)
Georgia	Gainesville	The Times		22,549	26,659	1947	1981	(51)
Guam	Hagatna	Pacific Daily News	22,422		21,609	1944	1971	(23)
Hawaii	Honolulu	The Honolulu Advertiser	108,543		188,416	1856	1993	(63)
Idaho	Boise	The Idaho Statesman	64,545		86,584	1864	1971	(16)
Illinois	Rockford	Rockford Register Star	72,105		83,846	1855	1967	(10)
Indiana	Lafayette	Journal and Courier	37,141		43,839	1829	1971	(17)
	Marion	Chronicle-Tribune	20,206		22,469	1867	1971	(20)
	Richmond	Palladium-Item		19,454	23,217	1831	1976	(30)
Iowa	Des Moines	The Des Moines Register	158,194		254,679	1849	1985	(56)
	Iowa City	Iowa City Press-Citizen	15,116			1860	1977	(41)
Kentucky	Louisville	The Courier-Journal	228,132		299,539	1868	1986	(61)
Louisiana	Monroe	The News-Star	37,049		41,909	1890	1977	(43)
	Shreveport	The Times	73,328		89,952	1871	1977	(42)
Michigan	Battle Creek	Battle Creek Enquirer	25,781		34,407	1900	1971	(18)
	Detroit	The Detroit News		238,445		1873	1986	(58)
		The Detroit News and Free Press			771,632			
	Lansing	Lansing State Journal	70,147		91,872	1855	1971	(15)
	Port Huron	Times Herald		31,030	43,294	1900	1970	(12)
Minnesota	St. Cloud	St. Cloud Times	28,441		38,585	1861	1977	(36)
Mississippi	Hattiesburg	Hattiesburg American		22,414	26,983	1897	1982	(54)
	Jackson	The Clarion-Ledger	104,055		121,335	1837	1982	(53)
Missouri	Springfield	Springfield News-Leader	64,867		95,823	1893	1977	(35)
Montana	Great Falls	Great Falls Tribune	33,722		39,297	1885	1990	(62)
Nevada	Reno	Reno Gazette-Journal	67,247		84,517	1870	1977	(32)
New Jersey	Asbury Park	Asbury Park Press	158,397		222,215	1879	1997	(71)
	Bridgewater	The Courier-News	42,359		42,477	1884	1927	(5)
	Cherry Hill	Courier-Post	84,538		98,035	1875	1959	(7)
	East Brunswick	Home News Tribune	72,763		79,260	1879	1997	(72)
	Morristown	Daily Record	47,221		51,341	1900	1998	(73)
	Toms River	Ocean County Observer	10,538		10,000	1850	1998	(74)
	Vineland	The Daily Journal	17,463			1864	1986	(60)
New York	Binghamton	Press & Sun-Bulletin	62,453		79,392	1904	1943	(6)
	Elmira	Star-Gazette	30,175		42,303	1828	1906	(1)
	Ithaca	The Ithaca Journal	18,983			1815	1912	(2)
	Poughkeepsie	Poughkeepsie Journal	41,640		55,073	1785	1977	(34)
	Rochester	Rochester Democrat and Chronicle	175,134		242,218	1833	1918	(3)
	Utica	Observer-Dispatch	48,157		58,799	1817	1922	(4)
	Westchester County	The Journal News	146,141		175,262	1829	1964	(8)
North Carolina	Asheville	Asheville Citizen-Times	57,930		71,030	1870	1995	(67)
Ohio	Cincinnati	The Cincinnati Enquirer	205,112		321,314	1841	1979	(45)
	Fremont	The News-Messenger		14,059		1856	1975	(28)
	Marietta	The Marietta Times		12,205		1864	1974	(27)
	Port Clinton	News Herald		6,031		1864	1975	(29)
Oklahoma	Muskogee	Muskogee Daily Phoenix and Times-Democrat	19,541		20,411	1888	1977	(40)
Oregon	Salem	Statesman Journal	58,821		66,784	1851	1974	(26)
Pennsylvania	Chambersburg	Public Opinion		21,323		1869	1971	(14)
	Lansdale	The Reporter		19,177		1870	1980	(50)
South Carolina	Greenville	The Greenville News	98,953		133,874	1874	1995	(68)
South Dakota	Sioux Falls	Argus Leader	52,599		74,475	1881	1977	(33)
Tennessee	Clarksville	The Leaf-Chronicle	20,839		25,318	1808	1995	(69)
	Jackson	The Jackson Sun	39,654		44,276	1848	1985	(57)
	Nashville	The Tennessean	189,756		269,220	1812	1979	(46)
Texas	El Paso	El Paso Times	76,289		95,876	1879	1972	(25)
Vermont	Burlington	The Burlington Free Press	51,528		62,195	1827	1971	(13)
Virginia	Arlington	USA TODAY	2,274,621			1982	1982	(55)
	Staunton	The Daily News Leader	18,243		21,838	1904	1995	(70)
Washington	Bellingham	The Bellingham Herald	26,251		33,287	1890	1971	(21)
	Olympia	The Olympian	39,735		45,928	1889	1971	(19)
West Virginia	Huntington	The Herald-Dispatch	36,822		42,869	1909	1971	(22)
Wisconsin	Green Bay	Green Bay Press-Gazette		59,099	84,866	1915	1980	(47)
	Wausau	Wausau Daily Herald		23,513	30,843	1903	1980	(48)

\* Number in parentheses notes chronological order in which existing newspapers joined Gannett.

Army Times Publishing Co.  
Headquarters: Springfield, Va.  
Publications: Army Times, Navy Times, Marine Corps Times,  
Air Force Times, Federal Times, Defense News, Space News,  
Military Market

Nursing Spectrum

Offices: Falls Church, Va. (serving Washington, D.C./Baltimore); Hoffman Estates, Ill. (serving Illinois and Indiana); Ft. Lauderdale, Fla. (serving Ft. Lauderdale and Tampa); King of Prussia, Pa. (serving Philadelphia and the Delaware Valley); Westbury, N.Y. (serving New York and New Jersey); Lexington, Mass. (serving New England states)

Non-daily publications

Weekly, semi-weekly or monthly publications in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Guam, Hawaii, Idaho, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Montana, Nevada, New Jersey, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Vermont, Virginia, Washington, West Virginia, Wisconsin and Juarez, Mexico.

USA WEEKEND

Circulation 21.8 million in 563 newspapers

Headquarters: Arlington, Va.

Advertising offices: Chicago; Detroit; Los Angeles; New York

Gannett Media Technologies International

Cincinnati, Ohio

Gannett Offset

Headquarters: Springfield, Va.

Offset sites: Atlanta, Ga.; Chandler, Ariz.; Minneapolis, Minn.;

Miramar, Fla.; Nashville, Tenn.; Norwood, Mass.; Olivette, Mo.;

Pensacola, Fla.; Springfield, Va.

Gannett Offset Marketing Services Group

Gannett Direct Marketing Services, Inc.

Louisville, Ky.

Gannett TeleMarketing, Inc.

Headquarters: Springfield, Va.

Operations: Cambridge, Mass.; Cincinnati, Ohio; Columbia, Mo.;

Louisville, Ky.; Nashville, Tenn.; Silver Spring, Md.; Towson, Md.

Telematch

Springfield, Va.

Gannett Retail Advertising Group

Chicago

Gannett Satellite Information Network

Arlington, Va.

Gannett News Service

Headquarters: Arlington, Va.

Bureaus: Albany, N.Y.; Baton Rouge, La.; Columbus, Ohio; Harrisburg,

Pa.; Indianapolis, Ind.; Olympia, Wash.; Sacramento, Calif.;

Springfield, Ill.; Tallahassee, Fla.

USA TODAY

Headquarters: Arlington, Va.

Print sites: Arlington, Texas; Atlanta; Batavia, N.Y.; Brevard County, Fla.; Chandler, Ariz.; Chicago; Columbia, S.C.; Fort Collins, Colo.; Fort Myers, Fla.; Gainesville, Ga.; Hattiesburg, Miss.; Kankakee, Ill.; Lawrence, Kan.; Mansfield, Ohio; Marin County, Calif.; Miramar, Fla.; Nashville, Tenn.; Newark, Ohio; Norwood, Mass.; Olympia, Wash.; Pasadena, Texas; Port Huron, Mich.; Richmond, Ind.; Rockaway, N.J.; St. Cloud, Minn.; St. Louis; Salisbury, N.C.; Salt Lake City; San Bernardino, Calif.; Springfield, Va.; Tarentum, Pa.; White Plains, N.Y.; Wilmington, Del.

International print sites: Frankfurt, Germany; Hong Kong; London, England

Regional offices: Atlanta; Boston; Buffalo, N.Y.; Charlotte, N.C.; Chicago; Cincinnati; Cleveland; Columbus, Ohio; Dallas; Denver; Detroit; Houston; Indianapolis; Kansas City, Mo.; Las Vegas; Los Angeles; Milwaukee; Minneapolis-St. Paul; Miramar, Fla.; Mountainside, N.J.; Nashville, Tenn.; New Orleans; Orlando, Fla.; Philadelphia; Phoenix, Ariz.; Pittsburgh; Port Washington, N.Y.; St. Louis; San Francisco; Seattle; Springfield, Va.

International offices: Hong Kong; London, England; Paris, France; Singapore

Advertising offices: Arlington, Va.; Atlanta; Chicago; Dallas; Detroit; London, England; Los Angeles; New York; San Francisco

USA TODAY Baseball Weekly Circulation 280,000  
 Editorial and advertising offices: Arlington, Va.

USATODAY.com Arlington, Va.

BROADCASTING  
 Television stations

State	City	Station	Channel/Network	Weekly Audience	Founded	Joined Gannett
Arizona	Flagstaff	KNAZ-TV	Channel 2/NBC	*	1970	1997
	Kingman	KMOH-TV	Channel 6/NBC	*	1988	1997
	Phoenix	KPNX-TV	Channel 12/NBC	1,128,000	1953	1979
Arkansas	Little Rock	KTHV-TV	Channel 11/CBS	373,000	1955	1994
California	Sacramento	KXTV-TV	Channel 10/ABC	1,012,000	1955	1999
Colorado	Denver	KUSA-TV	Channel 9/NBC	1,258,000	1952	1979
District of Columbia	Washington	WUSA-TV	Channel 9/CBS	1,983,000	1949	1986
Florida	Jacksonville***	WTLV-TV	Channel 12/NBC	471,000	1957	1988
	Tampa-St. Petersburg	WTSP-TV	Channel 10/CBS	1,168,000	1965	1996
Georgia	Atlanta	WXIA-TV	Channel 11/NBC	1,564,000	1948	1979
	Macon	WMAZ-TV	Channel 13/CBS	228,000	1953	1995
Maine	Bangor	WLBS-TV	Channel 2/NBC	131,000	1954	1998
	Portland	WCSH-TV	Channel 6/NBC	333,000	1953	1998
Michigan	Grand Rapids	WZZM-TV	Channel 13/ABC	396,000	1962	1997
Minnesota	Minneapolis-St. Paul	KARE-TV	Channel 11/NBC	1,311,000	1953	1983
Missouri	St. Louis	KSDK-TV	Channel 5/NBC	1,065,000	1947	1995
New York	Buffalo	WGRZ-TV	Channel 2/NBC	461,000	1954	1997
North Carolina	Greensboro	WFMY-TV	Channel 2/CBS	579,000	1949	1988
Ohio	Cleveland	WKYC-TV	Channel 3/NBC	1,305,000	1948	1995
South Carolina	Columbia	WLTX-TV	Channel 19/CBS	240,000	1953	1998
Tennessee	Knoxville	WBIR-TV	Channel 10/NBC	416,000	1956	1995

\* Audience numbers fall below minimum reporting standards.

\*\* Weekly audience is number of TV households reached, according to the November 1999 Nielsen book.

\*\*\* On Nov. 16, 1999, Gannett entered into an agreement with Allbritton Jacksonville Inc. to acquire and operate WJXX-TV, the ABC affiliate in Jacksonville, Fla. Gannett will also continue to own and operate WTLV-TV, the NBC affiliate in Jacksonville. The transaction is subject to FCC and other approvals.

## Daily Newspapers

City	Newspaper	Circulation Morning	Circulation Afternoon	Circulation Saturday	Founded	Joined Gannett
Basildon	Evening Echo		44,342		1969	1999
Blackburn	Lancashire Evening Telegraph		43,181	37,207	1886	1999
Bolton	Bolton Evening News		41,636	32,927	1867	1999
Bradford	Telegraph & Argus		52,766	50,200	1868	1999
Brighton	Evening Argus		49,122	46,716	1880	1999
Colchester	Evening Gazette		28,551		1970	1999
Darlington	The Northern Echo	67,822*		67,822*	1870	1999
Oxford	Oxford Mail		32,159	29,403	1928	1999
Swindon	Evening Advertiser		26,584	22,899	1854	1999
Worcester	Worcester Evening News		23,141	19,134	1837	1999
York	Evening Press		41,945*	41,945*	1882	1999

\* Monday-Saturday inclusive

Non-daily publications: North West, Yorkshire, North East, Midlands, South East, South West, Essex, London, South Coast.

Gannett on the Net

News and information about Gannett is available on our Web site,  
[www.gannett.com](http://www.gannett.com).

The following Gannett properties also offer online services  
or informational sites on the Internet:

#### Newspapers and Newspaper Division

USA TODAY	<a href="http://www.usatoday.com">www.usatoday.com</a>
USA WEEKEND	<a href="http://www.usaweekend.com">www.usaweekend.com</a>
Asbury Park (N.J.) Press	<a href="http://www.injersey.com/app">www.injersey.com/app</a>
Asheville (N.C.) Citizen-Times	<a href="http://www.citizen-times.com">www.citizen-times.com</a>
The Bellingham (Wash.) Herald	<a href="http://www.bellinghamherald.com">www.bellinghamherald.com</a>
Press & Sun-Bulletin, Binghamton, N.Y.	<a href="http://www.binghamtonpress.com">www.binghamtonpress.com</a>
FLORIDA TODAY, Brevard County	<a href="http://www.flatoday.com">www.flatoday.com</a>
Courier News, Bridgewater, N.J.	<a href="http://www.c-n.com">www.c-n.com</a>
The Idaho Statesman, Boise	<a href="http://www.idahostatesman.com">www.idahostatesman.com</a>
The Burlington (Vt.) Free Press	<a href="http://www.burlingtonfreepress.com">www.burlingtonfreepress.com</a>
Courier-Post, Cherry Hill, N.J.	<a href="http://www.courierpostonline.com">www.courierpostonline.com</a>
The Cincinnati Enquirer	<a href="http://enquirer.com">enquirer.com</a>
The Des Moines Register	<a href="http://DesMoinesRegister.com">DesMoinesRegister.com</a>
The Detroit News	<a href="http://detnews.com">detnews.com</a>
Home News Tribune, East Brunswick, N.J.	<a href="http://www.injersey.com/hnt">www.injersey.com/hnt</a>
Star-Gazette, Elmira, N.Y.	<a href="http://www.star-gazette.com">www.star-gazette.com</a>
El Paso (Texas) Times	<a href="http://www.elpasotimes.com">www.elpasotimes.com</a>
Fort Collins Coloradoan	<a href="http://www.coloradoan.com">www.coloradoan.com</a>
The News-Press, Fort Myers, Fla.	<a href="http://www.news-press.com">www.news-press.com</a>
Green Bay (Wis.) Press-Gazette	<a href="http://www.greenbaypressgazette.com">www.greenbaypressgazette.com</a>
The Greenville (S.C.) News	<a href="http://greenvilleonline.com">greenvilleonline.com</a>
The Honolulu Advertiser	<a href="http://www.honoluluadvertiser.com">www.honoluluadvertiser.com</a>
The Herald-Dispatch, Huntington, W.Va.	<a href="http://www.hdonline.com">www.hdonline.com</a>
Iowa City (Iowa) Press-Citizen	<a href="http://www.press-citizen.com">www.press-citizen.com</a>
The Clarion-Ledger, Jackson, Miss.	<a href="http://www.clarionledger.com">www.clarionledger.com</a>
The Jackson (Tenn.) Sun	<a href="http://www.jacksonsun.com">www.jacksonsun.com</a>
Journal and Courier, Lafayette, Ind.	<a href="http://www.jconline.com">www.jconline.com</a>
Lansing (Mich.) State Journal	<a href="http://www.lansingstatejournal.com">www.lansingstatejournal.com</a>
The Courier-Journal, Louisville, Ky.	<a href="http://www.courier-journal.com">www.courier-journal.com</a>
Marin (County, Calif.) Independent Journal	<a href="http://www.marinij.com">www.marinij.com</a>
The Montgomery (Ala.) Advertiser	<a href="http://www.montgomeryadvertiser.com">www.montgomeryadvertiser.com</a>
Daily Record, Morristown, N.J.	<a href="http://www.dailyrecord.com">www.dailyrecord.com</a>
The Tennessean, Nashville	<a href="http://www.tennessean.com">www.tennessean.com</a>
The Olympian, Olympia, Wash.	<a href="http://www.theolympian.com">www.theolympian.com</a>
The Desert Sun, Palm Springs, Calif.	<a href="http://www.desertsunonline.com">www.desertsunonline.com</a>
Pensacola (Fla.) News Journal	<a href="http://www.PensacolaNewsJournal.com">www.PensacolaNewsJournal.com</a>
Poughkeepsie (N.Y.) Journal	<a href="http://www.pojonews.com">www.pojonews.com</a>
Reno (Nev.) Gazette-Journal	<a href="http://www.rgj.com">www.rgj.com</a>
Rochester (N.Y.) Democrat and Chronicle	<a href="http://www.democratandchronicle.com">www.democratandchronicle.com</a>
Rockford (Ill.) Register Star	<a href="http://www.rrstar.com">www.rrstar.com</a>
Argus Leader, Sioux Falls, S.D.	<a href="http://www.argusleader.com">www.argusleader.com</a>
St. Cloud (Minn.) Times	<a href="http://www.sctimes.com">www.sctimes.com</a>
Statesman Journal, Salem, Ore.	<a href="http://www.statemansjournal.com">www.statemansjournal.com</a>
The Times, Shreveport, La.	<a href="http://www.nwlouisiana.com">www.nwlouisiana.com</a>
Springfield (Mo.) News-Leader	<a href="http://www.ozarksgateway.com">www.ozarksgateway.com</a>
Ocean County Observer, Toms River, N.J.	<a href="http://www.injersey.com/observer">www.injersey.com/observer</a>
Tucson (Ariz.) Citizen	<a href="http://www.tucsoncitizen.com">www.tucsoncitizen.com</a>
Observer-Dispatch, Utica, N.Y.	<a href="http://www.uticaod.com">www.uticaod.com</a>
Wausau (Wis.) Daily Herald	<a href="http://www.wausaudailyherald.com">www.wausaudailyherald.com</a>
The Journal News, Westchester County, N.Y.	<a href="http://www.nyjournalnews.com">www.nyjournalnews.com</a>
The News Journal, Wilmington, Del.	<a href="http://www.delawareonline.com">www.delawareonline.com</a>
Army Times	<a href="http://www.armytimes.com">www.armytimes.com</a>
Navy Times	<a href="http://www.navytimes.com">www.navytimes.com</a>
Marine Corps Times	<a href="http://www.marinetimes.com">www.marinetimes.com</a>
Air Force Times	<a href="http://www.airforcetimes.com">www.airforcetimes.com</a>
Federal Times	<a href="http://www.federaltimes.com">www.federaltimes.com</a>
Defense News	<a href="http://www.defensenews.com">www.defensenews.com</a>
Space News	<a href="http://www.spacenews.com">www.spacenews.com</a>
Military City	<a href="http://www.militarycity.com">www.militarycity.com</a>
Nursing Spectrum	<a href="http://www.nursingspectrum.com">www.nursingspectrum.com</a>
Gannett Direct Marketing Services	<a href="http://www.gdms.com">www.gdms.com</a>
Gannett Media Technologies International	<a href="http://www.gmti.com">www.gmti.com</a>

Newsquest plc

Newsquest Media Group [www.newsquest.co.uk](http://www.newsquest.co.uk)

#### Broadcasting

WXIA-TV, Atlanta	<a href="http://www.11alive.com">www.11alive.com</a>
WLBZ-TV, Bangor, Maine	<a href="http://www.wlbz.com">www.wlbz.com</a>
WKYC-TV, Cleveland, Ohio	<a href="http://www.wkyc.com">www.wkyc.com</a>
WLTX-TV, Columbia, S.C.	<a href="http://www.wltx.com">www.wltx.com</a>
KUSA-TV, Denver	<a href="http://www.9news.com">www.9news.com</a>
WFMY-TV, Greensboro, N.C.	<a href="http://www.wfmy.com">www.wfmy.com</a>
WTLV-TV, Jacksonville, Fla.	<a href="http://www.wtlv.com">www.wtlv.com</a>
WMAZ-TV, Macon, Ga.	<a href="http://www.13wmaz.com">www.13wmaz.com</a>
KARE-TV, Minneapolis-St. Paul	<a href="http://www.kare11.com">www.kare11.com</a>
KPNX-TV, Phoenix, Ariz.	<a href="http://www.12news.com">www.12news.com</a>
WCSH-TV, Portland, Maine	<a href="http://www.wcsh6.com">www.wcsh6.com</a>
KXTV-TV, Sacramento, Calif.	<a href="http://www.kxtv.com">www.kxtv.com</a>
KSDK-TV, St. Louis, Mo.	<a href="http://www.ksdk.com">www.ksdk.com</a>

WTSP-TV, Tampa-St. Petersburg, Fla.  
WUSA-TV, Washington, D.C.

[www.wtsp.com](http://www.wtsp.com)  
[www.wusatv9.com](http://www.wusatv9.com)

## Shareholder Services

### Gannett stock

Gannett Co., Inc. shares are traded on the New York Stock Exchange with the symbol GCI.

The company's transfer agent and registrar is Norwest Bank Minnesota, N.A. General inquiries and requests for enrollment materials for the programs described below should be directed to Norwest's Shareowner Services, P.O. Box 64854, St. Paul, MN 55164-0854 or by telephone at 1-800-778-3299.

Gannett is pleased to offer the following shareholder services:

### Dividend reinvestment plan

The Dividend Reinvestment Plan (DRP) provides Gannett shareholders the opportunity to purchase additional shares of the company's common stock free of brokerage fees or service charges through automatic reinvestment of dividends and optional cash payments. Cash payments may range from a minimum of \$10 to a maximum of \$5,000 per month.

### Automatic cash investment service for the DRP

This service provides a convenient, no-cost method of having money automatically withdrawn from your checking or savings account each month and invested in Gannett stock through your DRP account.

### Direct deposit service

Gannett shareholders may have their quarterly dividends electronically credited to their checking or savings accounts on the payment date at no additional cost.

### Form 10-K

Information provided by Gannett in its Form 10-K annual report to the Securities and Exchange Commission has been incorporated in this report. Copies of the complete Form 10-K annual report may be obtained by writing the Secretary, Gannett Co., Inc., 1100 Wilson Blvd., Arlington, VA 22234.

### Annual meeting

The annual meeting of shareholders will be held at 10 a.m. Tuesday, May 2, 2000 at Gannett headquarters.

### For more information

News and information about Gannett is available on our Web site ([www.gannett.com](http://www.gannett.com)). Quarterly earnings information will be available around the middle of April, July and October 2000.

Shareholders who wish to contact the company directly about their Gannett stock should call Shareholder Services at Gannett headquarters, 703-284-6960.

Gannett Headquarters  
1100 Wilson Boulevard  
Arlington, VA 22234  
703-284-6000



## SUBSIDIARY LIST

Subsidiary	State of Incorporation
THE ADVERTISER COMPANY	ALABAMA
APP NEW JERSEY PUBLISHING CO., INC.	DELAWARE
ARKANSAS TELEVISION COMPANY	ARKANSAS
ARMY TIMES PUBLISHING COMPANY	DELAWARE
ASBURY PARK PRESS INC.	NEW JERSEY
BAXTER COUNTY NEWSPAPERS, INC.	ARKANSAS
CALIFORNIA NEWSPAPERS, INC.	CALIFORNIA
CAPE PUBLICATIONS, INC.	KENTUCKY
CITIZEN PUBLISHING COMPANY	ARIZONA
COMBINED COMMUNICATIONS CORPORATION OF OKLAHOMA, INC.	OKLAHOMA
DES MOINES REGISTER AND TRIBUNE COMPANY	IOWA
THE DESERT SUN PUBLISHING COMPANY	CALIFORNIA
THE DETROIT NEWS, INC.	MICHIGAN
DETROIT NEWSPAPER AGENCY	MICHIGAN
DIGIFARM, LLC	MINNESOTA
EL PASO TIMES, INC.	DELAWARE
FEDERATED PUBLICATIONS, INC.	DELAWARE
GANNETT DIRECT MARKETING SERVICES, INC.	KENTUCKY
GANNETT GEORGIA L.P.	GEORGIA
GANNETT GEORGIA PUBLISHING, INC.	DELAWARE
GANNETT HAWAII, INC.	HAWAII
GANNETT KENTUCKY LIMITED PARTNERSHIP	KENTUCKY
GANNETT MISSOURI PUBLISHING, INC.	KANSAS
GANNETT NEW JERSEY PARTNERS L.P.	DELAWARE
GANNETT NEW JERSEY RESOURCES CO., INC.	DELAWARE
GANNETT PACIFIC CORPORATION	HAWAII
GANNETT RETAIL ADVERTISING GROUP, INC.	DELAWARE
GANNETT RIVER STATES PUBLISHING CORPORATION	ARKANSAS
GANNETT SATELLITE INFORMATION NETWORK, INC.	DELAWARE
GANNETT SUPPLY CORPORATION	DELAWARE

GANNETT TELEMARKETING, INC.	DELAWARE
GANNETT TENNESSEE L.P.	TENNESSEE
GANNETT U.K. LIMITED	UNITED KINGDOM
GANNETT VERMONT PUBLISHING, INC.	DELAWARE
GANSAT NEW JERSEY PUBLISHING CO., INC.	DELAWARE
GUAM PUBLICATIONS, INCORPORATED	HAWAII
HAWAII NEWSPAPER AGENCY LIMITED PARTNERSHIP	DELAWARE
KINSMAN REEDS LIMITED	UNITED KINGDOM
KXTV, INC.	MICHIGAN
MARY MORGAN, INC.	WISCONSIN
MCCLURE NEWSPAPERS, INC.	DELAWARE
MULTIMEDIA, INC.	SOUTH CAROLINA
MULTIMEDIA OF CINCINNATI, INC.	OHIO
MULTIMEDIA GEORGIA BROADCASTING, INC.	SOUTH CAROLINA
MULTIMEDIA HOLDINGS CORPORATION	SOUTH CAROLINA
MULTIMEDIA KSDK, INC.	SOUTH CAROLINA
MULTIMEDIA PUBLISHING OF NORTH CAROLINA, INC.	SOUTH CAROLINA
MULTIMEDIA PUBLISHING OF SOUTH CAROLINA, INC.	SOUTH CAROLINA
MULTIMEDIA TENNESSEE BROADCASTING, INC.	SOUTH CAROLINA
MULTIMEDIA TENNESSEE PUBLISHING, INC.	DELAWARE
NEW JERSEY PRESS, INC.	NEW JERSEY
NEWSQUEST PLC	UNITED KINGDOM
NEWSQUEST CAPITAL PLC	UNITED KINGDOM
NEWSQUEST (BRADFORD) LIMITED	UNITED KINGDOM
NEWSQUEST (CHESHIRE/MERSEYSIDE) LIMITED	UNITED KINGDOM
NEWSQUEST (ESSEX) LIMITED	UNITED KINGDOM
NEWSQUEST (KENDAL)	UNITED KINGDOM
NEWSQUEST (LANCASHIRE) LIMITED	UNITED KINGDOM
NEWSQUEST (LONDON) LIMITED	UNITED KINGDOM
NEWSQUEST (MIDLANDS SOUTH) LIMITED	UNITED KINGDOM
NEWSQUEST (NORTHEAST) LIMITED	UNITED KINGDOM
NEWSQUEST (OXFORDSHIRE) LIMITED	UNITED KINGDOM

NEWSQUEST (SUSSEX) LIMITED	UNITED KINGDOM
NEWSQUEST (WILTSHIRE) LIMITED	UNITED KINGDOM
NEWSQUEST (YORK) LIMITED	UNITED KINGDOM
OKLAHOMA PRESS PUBLISHING COMPANY	OKLAHOMA
P&S GEORGIA BROADCASTING, INC.	DELAWARE
PACIFIC MEDIA, INC.	DELAWARE
PACIFIC AND SOUTHERN COMPANY, INC.	DELAWARE
PRESS-CITIZEN COMPANY INC.	IOWA
RENO NEWSPAPERS, INC.	NEVADA
SALINAS NEWSPAPERS INC.	CALIFORNIA
STI TENNESSEE PUBLISHING, INC.	DELAWARE
THE SUN COMPANY OF SAN BERNARDINO, CALIFORNIA	CALIFORNIA
THE TIMES HERALD COMPANY	MICHIGAN
THE TIMES JOURNAL CO. FSC, INC.	VIRGIN ISLANDS
TNI PARTNERS	ARIZONA
TUCKER COMMUNICATIONS, INC.	DELAWARE
TUCKER COMMUNICATIONS, INC.	NEW YORK
TUCKER COMMUNICATIONS CONNECTICUT, INC.	NEW YORK
TUCKER COMMUNICATIONS GREENWICH, INC.	NEW YORK
USA TODAY INTERNATIONAL CORPORATION	DELAWARE
USA WEEKEND, INC.	DELAWARE
VISALIA NEWSPAPERS INC.	CALIFORNIA
WFMY TELEVISION CORP.	NORTH CAROLINA
WKYC HOLDINGS, INC.	DELAWARE
WKYC-TV, INC.	DELAWARE

The company has omitted the names of 178 wholly-owned subsidiaries, which in the aggregate would not constitute a significant subsidiary of the company.

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 (Nos. 33-63673, 33-58686 and 33-53159) and on Form S-8 (Nos. 2-63038, 2-84088, 33-15319, 33-16790, 33-28413, 33-35305, 33-50813, 33-64959, 333-04459, 333-03941, 333-61859, and 333-66051) of Gannett Co., Inc. of our report dated January 31, 2000 relating to the financial statements which appears on page 51 of the Annual Report to Shareholders which is incorporated in this Annual Report on Form 10-K. We also consent to the incorporation by reference of our report on the Financial Statement Schedules, which appears on page 8 of this Form 10-K.

/s/PRICEWATERHOUSECOOPERS LLP  
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PRICEWATERHOUSECOOPERS LLP

Washington, D.C.  
March 17, 2000

This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

YEAR	
DEC-26-1999	
DEC-28-1998	
DEC-26-1999	46,148,000
	12,000
	831,376,000
	30,694,000
	95,014,000
1,075,222,000	
	3,883,912,000
	1,660,060,000
	9,006,446,000
883,778,000	
	0
	324,421,000
0	
	0
9,006,446,000	4,305,225,000
	5,260,190,000
5,260,190,000	
	2,608,469,000
	3,697,089,000
	0
	0
	94,619,000
	1,527,187,000
	607,800,000
919,387,000	
	38,541,000
	0
	0
	957,928,000
	3.43
	3.40

This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

YEAR	
DEC-27-1998	
DEC-29-1997	
DEC-27-1998	
	60,103,000
	6,084,000
	683,683,000
	19,143,000
	87,176,000
	906,385,000
	3,666,743,000
	1,602,960,000
	6,979,480,000
727,967,000	
	0
	324,421,000
	0
	0
6,979,480,000	3,655,403,000
	4,880,691,000
4,880,691,000	
	2,498,876,000
	3,494,877,000
	0
	0
	79,412,000
	1,611,725,000
	645,300,000
966,425,000	
	33,488,000
	0
	0
	999,913,000
	3.53
	3.50

This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

YEAR	
DEC-28-1997	
DEC-30-1996	
DEC-28-1997	
	45,059,000
	7,719,000
	656,331,000
	18,020,000
	101,080,000
	884,634,000
	3,754,837,000
	1,562,795,000
	6,890,351,000
767,501,000	
	0
	324,421,000
0	
	0
6,890,351,000	3,155,315,000
	4,474,228,000
4,474,228,000	
	2,272,080,000
	3,211,986,000
	15,564,000
	0
	98,242,000
	1,154,953,000
	473,600,000
681,353,000	
	31,326,000
	0
	0
	712,679,000
	2.52
	2.50

This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

YEAR	
DEC-29-1996	
JAN-01-1996	
DEC-29-1996	
	27,179,000
	4,023,000
	588,037,000
	18,942,000
	73,621,000
	766,605,000
	3,423,400,000
	1,429,340,000
	6,349,597,000
718,996,000	
	0
	162,210,000
0	
	0
6,349,597,000	2,768,608,000
	4,188,607,000
4,188,607,000	
	2,282,103,000
	3,169,329,000
	0
	0
135,563,000	
1,039,540,000	
	442,900,000
596,640,000	
	346,447,000
	0
	0
	943,087,000
	3.35
	3.33

This schedule contains summary financial information extracted from the consolidated balance sheets and statements of income for Gannett Co., Inc. and is qualified in its entirety by reference to such financial statements.

YEAR	
DEC-31-1995	
DEC-26-1994	
DEC-31-1995	46,962,000
	23,000
	610,078,000
	22,182,000
	111,653,000
	854,084,000
	3,559,666,000
	1,488,979,000
	6,503,800,000
812,772,000	
	0
	162,210,000
	0
	0
	1,983,438,000
6,503,800,000	
	3,726,036,000
	3,726,036,000
	2,076,935,000
	2,908,905,000
	3,760,000
	0
	52,175,000
	768,710,000
	312,084,000
456,626,000	
	20,636,000
	0
	0
	477,262,000
	1.70
	1.69

